

# EXHIBIT 19

1 Robert A. Mittelstaedt (SBN 060359)  
Jason McDonell (SBN 115084)  
2 Elaine Wallace (SBN 197882)  
JONES DAY  
3 555 California Street, 26<sup>th</sup> Floor  
San Francisco, CA 94104  
4 Telephone: (415) 626-3939  
Facsimile: (415) 875-5700  
5 ramittelstaedt@jonesday.com  
jmcdonell@jonesday.com  
6 ewallace@jonesday.com

7 Tharan Gregory Lanier (SBN 138784)  
Jane L. Froyd (SBN 220776)  
8 JONES DAY  
1755 Embarcadero Road  
9 Palo Alto, CA 94303  
Telephone: (650) 739-3939  
10 Facsimile: (650) 739-3900  
tglanier@jonesday.com  
11 jfroyd@jonesday.com

12 Scott W. Cowan (Admitted *Pro Hac Vice*)  
Joshua L. Fuchs (Admitted *Pro Hac Vice*)  
13 JONES DAY  
717 Texas, Suite 3300  
14 Houston, TX 77002  
Telephone: (832) 239-3939  
15 Facsimile: (832) 239-3600  
swcowan@jonesday.com  
16 jlfuchs@jonesday.com

17 Attorneys for Defendants  
SAP AG, SAP AMERICA, INC., and  
18 TOMORROWNOW, INC.

19 UNITED STATES DISTRICT COURT  
20 NORTHERN DISTRICT OF CALIFORNIA  
21 OAKLAND DIVISION

22 ORACLE USA, INC., *et al.*,

23 Plaintiffs,

24 v.

25 SAP AG, *et al.*,

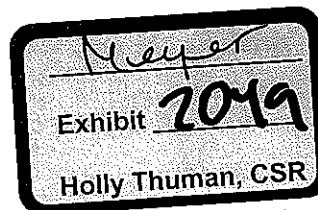
26 Defendants.

Case No. 4:07-CV-1658 PJH (EDL)

**DECLARATION OF KATHY SAUER**

27  
28 SFI-631024v1

KATHY SAUER DECL.  
Case No. 4:07-CV-1658 PJH (EDL)



SAP-SKC-118344

1 I, KATHY SAUER, declare as follows:

2 1. I am over the age of 18 and competent to testify to the facts stated in this  
3 declaration. All statements made in this declaration are based upon my personal knowledge and  
4 belief, except where indicated otherwise.

5 2. I am currently employed as Systems Administrator for Cowlitz County,  
6 Washington ("Cowlitz County"). I have been employed by Cowlitz County since 1988. My job  
7 duties include day-to-day management and future implementation of PeopleSoft Human Resource  
8 and Financial Management systems and applications, as well as any other applications that  
9 support PeopleSoft functionality.

10 3. In 2009 I was informed that an attorney for Oracle had contacted Cowlitz County  
11 and was interested in obtaining a statement concerning the County's use of PeopleSoft software  
12 and support services as well as TomorrowNow support services. I was provided with a draft  
13 declaration for my review, which I am informed and believe was drafted by Oracle's attorney.  
14 After reviewing the draft declaration, I edited the draft and I understand that my proposed edits  
15 were then provided to Oracle's attorney.

16 4. Attached hereto as Exhibit A is a true and correct copy of the revised draft  
17 declaration containing my proposed edits. In my revised version, the information I proposed to  
18 add is the underlined language and the information I proposed to delete is has a line through it.

19 5. Thereafter, I was informed that Oracle did not believe the information I proposed  
20 to add was necessary, and I was provided with another declaration, which I signed in July 2009.  
21 A true and correct copy of the declaration I signed in 2009 is attached hereto as Exhibit B.

22 6. While the information included in the declaration I signed in 2009 is accurate, it is  
23 not complete. The information contained in the draft declaration in Exhibit A is a more complete  
24 statement.

25 7. I believe now and believed in 2004 that had Cowlitz County not entered into a  
26 service agreement with TomorrowNow, we would nevertheless have cancelled our service  
27 agreement with PeopleSoft at that time and would have supported our PeopleSoft applications in-  
28 house and with whatever outside consulting assistance we needed, either from PeopleSoft on a

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time and materials basis or from another consultant or support vendor. I believe now and believed in 2004 that Cowlitz County could have obtained the tax and regulatory updates it needed without PeopleSoft's assistance.

I declare under penalty of perjury under the laws of the United States and the State of California that the foregoing is true and correct and that this declaration is executed at Kelso, Washington, Cowlitz County on March 4, 2010.

By: Kathy M Sauer  
KATHY SAUER

# **Exhibit A**

1 BINGHAM MCCUTCHEN LLP  
DONN P. PICKETT (SBN 72257)  
2 GEOFFREY M. HOWARD (SBN 157468)  
HOLLY A. HOUSE (SBN 136045)  
3 ZACHARY J. ALINDER (SBN 209009)  
BREE HANN (SBN 215695)  
4 Three Embarcadero Center  
San Francisco, CA 94111-4067  
5 Telephone: 415-393-2000  
Facsimile: 415-393-2286  
6 donn.pickett@bingham.com  
geoff.howard@bingham.com  
7 holly.house@bingham.com  
zachary.alinder@bingham.com  
8 bree.hann@bingham.com

9 DORIAN DALEY (SBN 129049)  
JENNIFER GLOSS (SBN 154227)  
10 500 Oracle Parkway, M/S 5op7  
Redwood City, CA 94070  
11 Telephone: 650-506-4846  
Facsimile: 650-506-7114  
12 dorian.daley@oracle.com  
jennifer.gloss@oracle.com

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14 Attorneys for Plaintiffs  
Oracle USA, Inc., *et al.*

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16 UNITED STATES DISTRICT COURT  
17 NORTHERN DISTRICT OF CALIFORNIA  
18 SAN FRANCISCO DIVISION

19 ORACLE USA, INC., a Colorado Corporation, *et*  
20 *al.*,  
21 Plaintiffs,  
22 v.  
23 SAP AG, a German corporation, *et al.*,  
24 Defendants.

CASE NO. 07-CV-01658 PJH (EDL)  
**DECLARATION OF [KATHY  
SAUER], [SYSTEMS  
ADMINISTRATOR] OF COWLITZ  
COUNTY, WASHINGTON**

1 DECLARATION OF KATHY SAUER

2 I, \_\_\_\_\_, declare as follows:

3 1. I am over the age of 18 and competent to testify to the facts stated in this  
4 declaration. All statements made in this declaration are based upon my personal knowledge and  
5 belief.

6 2. I am currently employed as Systems Administrator at Cowlitz County, Washington. I  
7 have been employed by Cowlitz County, Washington ("Cowlitz County") since 1988. My  
8 current job duties include day-to-day management and future implementation of PeopleSoft  
9 Human Resource and Financial Management systems and applications, as well as any other  
10 applications that support PeopleSoft functionality.

11 3. Cowlitz County covers 1,144 square miles within the southwestern region of  
12 Washington, and includes incorporated cities and unincorporated communities.

13 4. Cowlitz County has used Oracle proprietary PeopleSoft applications since approximately  
14 1996/1999. ~~In the past~~ Prior to 2004, Cowlitz County received software support from Oracle  
15 (f.k.a. PeopleSoft).

16 5. ~~In 2003~~ On or about 2004, Cowlitz County received a verbal recommendation from the  
17 City of Anchorage with respect to the support services offered was approached by defendant  
18 TomorrowNow, Inc. ("TomorrowNow"). I reviewed the TomorrowNow website and some  
19 advertisements received by the County and contacted TomorrowNow to get information on the  
20 offered to provide PeopleSoft software support services they could provide for Cowlitz County  
21 and a cost estimate. TomorrowNow promised equal or better service to the service we were  
22 receiving from Oracle (f.k.a. PeopleSoft) at a lesser cost.

23 6. At the time, Cowlitz County was considering discontinuing the support services we were  
24 receiving from Oracle (f.k.a. PeopleSoft) because we did not feel we were getting the support we  
25 needed for the price we were paying. PeopleSoft had eliminated their account manager positions  
26 and the response time was very slow. Further, because Cowlitz County chose to stay with an  
27 older version of the program, PeopleSoft technicians could not replicate problems we  
28 encountered and as a consequence could not offer viable solutions. Cowlitz County did not

1 seriously consider any other third-party service options for the PeopleSoft applications Oracle  
2 (f.k.a. PeopleSoft) was servicing at that time besides Oracle and TomorrowNow. However, the  
3 County actively researched and considered the option of discontinuing its service agreement with  
4 PeopleSoft and fully supporting the software in-house.

5 ~~7. Cowlitz County would have remained on Oracle support if TomorrowNow had not~~  
6 ~~offered to provide superior software support at a steep discount to Oracle's current support rates.~~

7 8. Had Cowlitz County known that TomorrowNow did any of the following activities: (i)  
8 misused Customer Connection passwords and credentials; (ii) wrongfully downloaded Oracle  
9 proprietary information from Oracle's Customer Connection; (iii) delivered updates in a form  
10 that was not legal; (iv) wrongfully copied Oracle proprietary software; and (v) wrongfully  
11 maintained Oracle proprietary software on TomorrowNow's servers, Cowlitz County would not  
12 have entered into a software support services agreement with TomorrowNow. In light of ~~Despite~~  
13 the budgetary and other concerns that led Cowlitz County to choose TomorrowNow service, as  
14 referenced above, with this information Cowlitz County believes it would have simply  
15 ~~continued~~ decided not to renew its to receive software support services agreement with  
16 Oracle and relied on its own in-house technicians backstopped if necessary by time and materials  
17 services from PeopleSoft.

18 I declare under penalty of perjury under the laws of the United States that the  
19 foregoing is true and correct and that this declaration is executed at \_\_\_\_\_,  
20 \_\_\_\_\_ on \_\_\_\_\_, 2009.

21  
22 By: \_\_\_\_\_  
[NAME] KATHY SAUER



# **Exhibit B**

1 BINGHAM MCCUTCHEN LLP  
DONN P. PICKETT (SBN 72257)  
2 GEOFFREY M. HOWARD (SBN 157468)  
HOLLY A. HOUSE (SBN 136045)  
3 ZACHARY J. ALINDER (SBN 209009)  
BREE HANN (SBN 215695)  
4 Three Embarcadero Center  
San Francisco, CA 94111-4067  
5 Telephone: 415-393-2000  
Facsimile: 415-393-2286  
6 donn.pickett@bingham.com  
geoff.howard@bingham.com  
7 holly.house@bingham.com  
zachary.alinder@bingham.com  
8 bree.hann@bingham.com

9 DORIAN DALEY (SBN 129049)  
JENNIFER GLOSS (SBN 154227)  
10 500 Oracle Parkway, M/S 5op7  
Redwood City, CA 94070  
11 Telephone: 650-506-4846  
Facsimile: 650-506-7114  
12 dorian.daley@oracle.com  
jennifer.gloss@oracle.com

13  
14 Attorneys for Plaintiffs  
Oracle USA, Inc., *et al.*

15  
16 UNITED STATES DISTRICT COURT  
17 NORTHERN DISTRICT OF CALIFORNIA  
18 SAN FRANCISCO DIVISION

19 ORACLE USA, INC., a Colorado Corporation, *et*  
20 *al.*,

21 Plaintiffs,

22 v.

23 SAP AG, a German corporation, *et al.*,

24 Defendants.

CASE NO. 07-CV-01658 PJH (EDL)

**DECLARATION OF KATHY SAUER,  
SYSTEMS ADMINISTRATOR OF  
COWLITZ COUNTY, WASHINGTON**

25  
26  
27  
28 Case No. 07-CV-01658 PJH (EDL)

DECLARATION OF KATY SAUER, SYSTEMS ADMINISTRATOR OF  
COWLITZ COUNTY, WASHINGTON

SAP-SKC-118352

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DECLARATION OF KATHY SAUER

I, Kathy M. Sauer, declare as follows:

1. I am over the age of 18 and competent to testify to the facts stated in this declaration. All statements made in this declaration are based upon my personal knowledge and belief.

2. I am currently employed as Systems Administrator at Cowlitz County, Washington. I have been employed by Cowlitz County, Washington ("Cowlitz County") since 1988. My current job duties include day-to-day management and future implementation of PeopleSoft Human Resource and Financial Management systems and applications, as well as any other applications that support PeopleSoft functionality.

3. Cowlitz County covers 1,144 square miles within the southwestern region of Washington, and includes incorporated cities and unincorporated communities.

4. Cowlitz County has used Oracle proprietary PeopleSoft applications since approximately 1999. Prior to 2004, Cowlitz County received software support from Oracle (f.k.a. PeopleSoft).

5. Cowlitz County entered into a support agreement with TomorrowNow effective January 8, 2004. TomorrowNow promised equal or better service to the service we were receiving from Oracle (f.k.a. PeopleSoft) at a lesser cost.

6. Had Cowlitz County known that TomorrowNow did any of the following activities: (i) misused Customer Connection passwords and credentials; (ii) wrongfully downloaded Oracle proprietary information from Oracle's Customer Connection; (iii) delivered updates in a form that was not legal; (iv) wrongfully copied Oracle proprietary software; and (v) wrongfully maintained Oracle proprietary software on TomorrowNow's servers, Cowlitz County would not have entered into a software support services agreement with TomorrowNow.

I declare under penalty of perjury under the laws of the United States that the foregoing is true and correct and that this declaration is executed at Kelso, Washington,  
Cowlitz County on July 16, 2009.

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By: Kathy m Sauer  
KATHY SAUER