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UNITED STATES DISTRICT COURT
 NORTHERN DISTRICT OF CALIFORNIA
 OAKLAND DIVISION

ORACLE USA, INC., *et al.*,

Plaintiffs,

v.

SAP AG, *et al.*,

Defendants.

CASE NO. 07-CV-01658 PJH (EDL)
**EXHIBIT R TO THE DECLARATION OF
 CHAD RUSSELL IN SUPPORT OF
 PLAINTIFFS' OPPOSITION TO
 DEFENDANTS' MOTIONS *IN LIMINE***

Date: September 30, 2010
 Time: 2:30 pm
 Place: Courtroom 3, 3rd Floor
 Judge: Hon. Phyllis J. Hamilton
FILED PURSUANT TO DKT. NO. 915

Case No. 07-CV-01658 PJH (EDL)

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EXHIBIT R

PeopleSoft Confidential

PeopleSoft, Inc
2004 Forecast/2005 Planning Model
For Discussion Purposes Only

Kehring
Exhibit **591**
8-28-09
Holly Thuman, CSR

PeopleSoft Confidential

2005 Planning Model
For Discussion Purposes Only

PeopleSoft, Inc
2005/2006 Planning Assumptions

Assumptions:

License Revenue

- minimum License Revenue	
Q1 04:	\$130.9m
Q2 04:	\$130.0m
Q3 04:	\$161.4m
Q4 04:	\$181.9m
Q1 05:	\$140.5m
Q2 05:	\$139.5m
Q3 05:	\$173.3m
Q4 05:	\$195.2m
~20% - 30 % New Customers	
~30% Cross-sell to installed base	
~40% Upsell to installed base	

Normal Seasonality and pipeline activity

Consistent with historical trends

Maintenance

- resubscriptions unchanged
- maintenance drops and cancellations reduced by 50%
- new license adds - minimum same quarter license sales
- in arrears collections continue at present rate
- supplemental maintenance program similar to 7.5 extended release (\$10 million in '02 - '03 revenue)