

EXHIBIT 32

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From: OSSINFO- Allison [ossinfo_us_appr@oracle.com]
Sent: Wednesday, April 27, 2005 7:08 PM
Subject: Hitt Contracting Inc. / Round 2 (Revised)
Attachments: Hitt_PSFT Exec Summary_4-27-05.DOC

The language for request #1 is approved by OSSINFO.

Regards,
Allison

----- Original Message -----

Subject: Hitt Contracting Inc. / Round 2 (Revised)

Date: Wed, 27 Apr 2005 13:29:26 -0400

From: psftdealinfo_us <psftdealinfo_us@oracle.com>

To: Keith Block License Approvals - Rich <kblicense_us@oracle.com>, OSSINFO- Allison <ossinfo_us_appr@oracle.com>

CC: OSSINFO- Allison <ossinfo_us_appr@oracle.com>, John Boucher_appr <John.Boucher_appr@oracle.com>, Tony Perrigan <tony.perrigan_appr@oracle.com>, "DEBORAH,SCHIESSER" <deborah.schiesser@oracle.com>, "DOUGLAS,BRUNKE" <douglas.brunke@oracle.com>, "Frascella,Paul" <PAUL.FRASCELLA@oracle.com>

References: <42654ADB.5D0645B1@oracle.com> <426932AC.2060407@oracle.com>
<42693900.4080403@oracle.com> <42693A84.4010300@oracle.com>

KB & OSS,

For your review and approval which is required to approve a 12% overall discount and an increase in base employee count from 600 to 660. The exec summary has been revised since I last sent this to KB & OSSINFO for review on 4-22. While the deal size remains unchanged (NLF = \$163k), the following items were modified per your suggestions below:

1. The request to modify customer's existing support stream has been removed (previously HQAPP Request # 2).
2. The nonstandard language addressing 3rd year support and beyond now includes a more generic sentence stating that increases will be in-line with those charged to our other supported customer's. I have worked with Andy F. & KC to locate some language that has been used in the past to address this request which is included in the attached executive summary dated 4-27-05.

TT

OSSINFO- Allison wrote:

Agreed. We should simply include language as noted below regarding the out years of support. In addition, the deal is too small to re-negotiate the caps on their existing.

Regards,
Allison

Keith Block License Approvals - Rich wrote:

why dont' we just say they will get the rate as we apply to all customers w/o specified caps, because if we hit them aoll for 30-50%, they would all leave fast

also, i think this is too small a deal for 0% cap on existing.

psftdealinfo_us wrote:

OSSINFO,

For your review and approval prior to advancing to Tier 1. Please see HQAPP Requests 1 & 2 in the attached and advise as to whether they are feasible in the context of a \$200k Net L&S opportunity. The Support Sales Rep for this account and on board with both requests and has been cc'd on this email.

All - The attached PS Executive Summary has been updated, so please be certain to use v4-22-05 going forward.

TT

John Boucher_appr wrote:

Approved

Subject: [Fwd: FW: Hitt Approvals Round Two]
From: "Tony.Perrigan_appr" <Tony.Perrigan_appr@oracle.com>
Date: Tue, 19 Apr 2005 11:32:07 -0400
To: JOHN_BOUCHER_APPR <JOHN.BOUCHER_APPR@oracle.com>

Approved.

----- Original Message -----

Subject:FW: Hitt Approvals Round Two
Date:Mon, 18 Apr 2005 18:22:30 -0400
From:Joe Janney <joe.janney@oracle.com>
Reply-To:joe.janney@oracle.com
Organization:Oracle
To:tony.perrigan_appr@oracle.com
CC:SCHIESSER DEBORAH A
<deborah.schiesser@oracle.com>,
paul.frascella@oracle.com, BRUNKE
DOUGLAS <douglas.brunke@oracle.com>

Please note request for approval for the following changes to this previously approved deal:

- o employee base count from to 660 from 600
- o 2 year 0% cap on previously licensed software (approved by Support Sales)
- o language in Support Fees section for previously licensed software and this transaction to provide for good faith negotiation at th end of the cap period. This is requested by the customer to protect them from any drastic increase in fees; not to open up the support fee to renegotiation. This is an approach to that concern, since we can not define how future support fees will be calculated.

Thanks,

Joe Janney
Regional Manager
Oracle Corporation
703-364-5405 Office
410-320-7418 Mobile
joe.janney@oracle.com

-----Original Message-----

From: Douglas Brunke [<mailto:douglas.brunke@oracle.com>]

Sent: Friday, April 15, 2005 5:50 PM

To: JOSEPH,JANNEY

Subject: Hitt Approvals Round Two

Please review and call me anytime.

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Thanks,

ORACLE/ PeopleSoft

Douglas Brunke

Application Manager

Glen Allen, Virginia

Cell: 201 218 1642

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RB

Keith Block, EVP North America
License Approvals

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Regards,

Allison Adams

Business Planning Manager

Oracle Support Services

(phone&fax) 732-726-2429

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Regards,

Allison Adams

Business Planning Manager

Oracle Support Services
(phone&fax) 732-726-2429