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16 UNITED STATES DISTRICT COURT  
 17 NORTHERN DISTRICT OF CALIFORNIA  
 18 SAN FRANCISCO DIVISION

19 ORACLE CORPORATION, a Delaware  
 20 corporation, ORACLE USA, INC., a Colorado  
 corporation, and ORACLE INTERNATIONAL  
 21 CORPORATION, a California corporation,

22 Plaintiffs,

23 v.

24 SAP AG, a German corporation, SAP  
 AMERICA, INC., a Delaware corporation,  
 25 TOMORROWNOW, INC., a Texas corporation,  
 and DOES 1-50, inclusive,

26 Defendants.

Case No. 07-CV-1658 PJH (EDL)

**ORACLE'S OPPOSITION TO  
 DEFENDANTS' OBJECTIONS TO  
 SPECIAL MASTER'S REPORT AND  
 RECOMMENDATIONS RE:  
 DISCOVERY HEARINGS 1 AND 2**

Date: July 1, 2008

Time: 9:00 a.m.

Place: Courtroom E, Floor 15

Judge: Honorable Elizabeth D. Laporte

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1 Plaintiffs Oracle Corporation, Oracle USA, Inc., and Oracle International  
2 Corporation (collectively, “Oracle” or “Plaintiffs”) submit this Opposition to Defendants’  
3 Objections to Special Master’s Report and Recommendations re Discovery Hearings 1 and 2.

#### 4 I. INTRODUCTION

5 In their appeal of Judge Legge’s rulings, SAP AG, SAP America, Inc., and  
6 TomorrowNow, Inc. (collectively, “Defendants”) seek, on one hand, to avoid what is admittedly  
7 non-burdensome re-production to Oracle of materials they already provided to the government  
8 directly related to the allegations in this case. On the other hand – and though they have asked  
9 the Court to order they need produce to Oracle. from only a fraction of their relevant  
10 custodians – they seek to compel Oracle to search the files of *every* employee in the company for  
11 evidence of hypothetical communications with SAP TN of unknown relevance. Neither result is  
12 supported by the law – as Judge Legge properly found, after extensive briefing and argument.

13 There is no basis for this Court to decide differently on these issues. Moreover,  
14 forcing the Parties and the Court to redo the voluminous effort and expense that resulted in Judge  
15 Legge’s rulings undermines Defendants’ complaints about the burdens and costs of discovery in  
16 this matter. At this point in this case, the Parties should be moving forward on the discovery still  
17 needed – not re-litigating already-fought discovery battles.

#### 18 II. DEFENDANTS SHOULD PRODUCE DOCUMENTS RELATED 19 TO THE GOVERNMENT INVESTIGATION

##### 20 A. Defendants Concede The Government Is Investigating Them 21 Based on Oracle’s Allegations

22 On July 3, 2007, Defendants issued a press release (and convened a press  
23 conference in Germany) to discuss their just-filed Answer to Oracle’s First Amended Complaint  
24 (“FAC”) – an Answer which, among other things, admits that Defendants’ personnel performed  
25 “inappropriate downloads” of Oracle’s intellectual property. *See* Declaration of Holly A. House  
26 in Support of Oracle’s Opposition to Defendants’ Objections to Special Master Report and  
27 Recommendations re: Discovery Hearings 1 and 2 (“House Decl.”), ¶ 3, Ex. A (press release).  
28 In the press release, sandwiched between SAP AG’s confession of inappropriate downloading  
from Oracle and its CEO’s statement of quasi-apology, SAP AG further reported that the United

1 States Department of Justice (“DOJ”) had requested documents from Defendants:

2 At the same time, SAP acknowledged that some inappropriate  
3 downloads of files and support documents occurred at  
4 TomorrowNow. Importantly, SAP affirmed that what was  
5 downloaded at TomorrowNow stayed in that subsidiary’s separate  
6 systems. SAP did not have access to Oracle intellectual property  
7 via TomorrowNow.

8 The United States Department of Justice has requested that SAP  
9 and TomorrowNow provide certain documents. SAP and  
10 TomorrowNow intend to fully cooperate with the request.

11 “Even a single inappropriate download is unacceptable from my  
12 perspective. We regret very much that this occurred,” said  
13 Henning Kagermann, CEO, SAP AG.

14 *Id.* Despite SAP’s public admission that the DOJ is investigating Defendants’ misconduct  
15 relating to Oracle’s allegations in its FAC, Defendants coyly argue to this Court, as they did to  
16 Judge Legge, that it is impossible to know whether the grand jury’s investigation relates to  
17 Oracle’s allegations. *See* Defendants’ Objections to Special Master Report and  
18 Recommendations re: Discovery Hearings 1 and 2 (“Objections”) at 11-12. As explained below,  
19 Oracle specifically seeks only documents relating to government investigations *into the*  
20 *allegations raised in Oracle’s FAC*. The language of the Request thus limits the universe of  
21 responsive documents to those relating to this litigation.

## 22 **B. Oracle’s Requests and Defendants’ Objections**

23 Following SAP’s July 2007 public revelations, Oracle served Defendants with its  
24 First Sets of Requests for Production (“Requests”). Among them, Oracle sought documents  
25 from Defendants relating to that government investigation:

26 All Documents relating to Department of Justice, Federal Bureau  
27 of Investigation, or other federal, state, or local government  
28 agency’s request or investigation into the allegations in the  
Complaint and First Amended Complaint, including without  
limitation all Documents provided by You to any such agency in  
response to a request or investigation of those allegations.

29 *See* Declaration of Jason McDonell (“McDonell Decl.”), ¶¶ 1-2, Exs. 1 & 2 (Requests Nos. 55 to  
30 SAP Defendants and No. 84 to SAP TN) (jointly referred to as “Request”). Nowhere does  
31 Oracle limit its Request to, or even mention specifically, documents subpoenaed by a grand

1 jury – though they would be included. But so too would any business records otherwise  
2 provided in connection with any investigation, as well as Defendants’ communications with and  
3 presentations to government investigators, and non-privileged communications about any such  
4 government investigations. Defendants have never disputed that courts routinely require parties  
5 to produce such documents in civil litigation. *See, e.g., United States v. Reyes*, 239 F.R.D. 591,  
6 602-04 (N.D. Cal. 2006) (ordering production of documents made to government by party’s  
7 attorneys during a securities investigation, “in accord with every appellate court that has  
8 considered this issue in the last twenty-five years”).

9 Defendants responded identically to the Request with a flat refusal to produce any  
10 responsive documents, stating that Oracle was seeking “information prohibited from disclosure  
11 pursuant to Fed. R. Crim. P. 6(e) and not reasonably calculated to lead to the discovery of  
12 admissible evidence and is overbroad.” *See* McDonell Decl., ¶¶ 1-2, Exs. 1 & 2. Although pressed  
13 for an explanation by Oracle in several letters and meet and confer calls for how this Rule even  
14 applied, Defendants never elaborated on their steadfast refusal to comply with *any* part of the  
15 Request – including, but not limited to, their refusal to provide documents subpoenaed by a grand  
16 jury. House Decl., ¶ 4, Ex. B (November 16, 2007 letter from Mr. McDonell to Mr. Alinder.)

### 17 **C. Judge Legge Rejects Defendants’ Rule 6(e) Objection**

18 As the centerpiece of its first discovery motion, on January 28, 2008, Oracle  
19 moved to compel production of documents responsive to its Request before Judge Charles A.  
20 Legge (Ret.), then Special Master in this case. After receiving Oracle’s opening brief and  
21 Defendants’ opposition, and hearing detailed argument, Judge Legge signed his first Report and  
22 Recommendation (“First Report”) on February 22, 2008. *See* McDonell Decl., ¶ 3, Ex. 3 (First  
23 Report). In the First Report, Judge Legge noted that, although the Request sought all documents  
24 related to the government’s investigation, he was “initially limiting his consideration of the  
25 [Request] to documents which were provided by defendants to the United States Attorney in  
26 response to a subpoena duces tecum.” *Id.* at 6. Judge Legge then went on to dismiss  
27 Defendants’ argument that production of that subset of responsive documents would disclose  
28 grand jury proceedings:

1 Defendants are not being requested to produce anything done by a  
2 grand jury, anything said during a grand jury proceeding, any  
3 grand jury testimony, or any information regarding grand jury  
4 witnesses, testimony, or proceedings. What is at issue here [as  
5 initially limited by the Special Master] are simply documents  
6 which defendants assembled for production to the United States  
7 Attorney. The request deals with information flowing to the grand  
8 jury, and not with anything that discloses what was done within the  
9 grand jury.

10 *Id.* (emphasis in original). Defendants’ appeal followed.

#### 11 **D. Oracle Does Not Seek to Invade Grand Jury Proceedings**

12 Because Defendants’ only objection to Oracle’s Request was to cite Rule 6(e),  
13 and Rule 6(e) explicitly applies *only* to grand jury proceedings, Defendants pretend (1) that  
14 Oracle requested grand jury materials and (2) that producing anything in response to Oracle’s  
15 Request necessarily invades grand jury proceedings. *See, e.g.*, Defendants’ Objections to Special  
16 Master’s Report and Recommendations Re Discovery Hearings 1 and 2 (“Objections”) at 5  
17 (“Oracle wants to know which specific documents the grand jury subpoenaed and which specific  
18 documents Defendants produced in response to the subpoena”), 12 (“Oracle has asked for ‘all’  
19 documents produced to the grand jury”).

##### 20 **1. Oracle Does Not Seek Production of What Transpired 21 Before the Grand Jury**

22 The facts and the Request itself both belie the first premise. Oracle has no  
23 specific knowledge about the existence or progress of any grand jury proceeding and did not  
24 when it drafted the Request. House Decl., ¶ 2. Indeed, Defendants did not confirm the existence  
25 of a grand jury until the hearing before Judge Legge on Oracle’s original motion. *Id.* Moreover,  
26 Oracle’s Request expressly seeks documents relating to any government investigations of  
27 Oracle’s allegations in this action, not documents reflecting what happened in any grand jury  
28 proceedings. *See* McDonell Decl., ¶¶ 1-2, Exs. 1 & 2. Finally, for a Court to order disclosure of  
matters that actually did occur before the grand jury, which it may do under Rule 6(e)(3)(E)(i), a  
petition must be filed in the district where the grand jury convened and notice must be provided  
to an attorney for the government. *See* Fed. R. Crim. Proc. 6(e)(3)(F)(i)-(iii). Oracle has not  
filed such a petition, or provided formal notice to the government, because its Request *does not*

1 *seek* disclosure of matters occurring before the grand jury and so these procedures are not  
2 required.

3 Thus, while it turns out this Request covers documents Defendants may have  
4 provided in response to a grand jury, that clearly was not its purpose, nor, as Judge Legge  
5 observed, its effect. First Report at 6 (“Defendants are not being requested to produce anything  
6 done by a grand jury, anything said during a grand jury proceeding, any grand jury testimony, or  
7 any information regarding grand jury witnesses, testimony, or proceedings. . . . The request  
8 deals with information flowing to the grand jury, and not with anything that discloses what was  
9 done within the grand jury.”) (emphasis in original).

10 **2. Production in Response to the Request Does Not Invade**  
11 **the Grand Jury in Contravention of Rule 6(e)**

12 **a. Defendants are not covered by Rule 6(e)**

13 Defendants rely on Rule 6(e) as their sole basis for refusing to provide any  
14 documents in response to Oracle’s Request. But Oracle has repeatedly pointed out that the Rule,  
15 which lists the exclusive categories of persons upon whom grand jury secrecy can be imposed,  
16 simply does not apply to Defendants. Rule 6(e) provides that “[*n*]o obligation of secrecy  
17 [relating to a grand jury proceeding] may be imposed on any person *except* in accordance with  
18 Rule 6(e)(2)(B).” Fed. R. Crim. P. 6(e)(2)(A) (emphasis added).

19 Rule 6(e)(2)(B) then lists several categories of people who may have this  
20 “obligation” of secrecy, none of which include Defendants here. No Defendant is a grand juror,  
21 interpreter, court reporter, operator of a recording device, person who transcribes recorded  
22 testimony, attorney for the government, or person to whom disclosure is made under  
23 Rule 6(e)(3)(A)(ii) or (iii); while Defendants may be witnesses, witnesses are not bound by  
24 secrecy unless they also fall into one of the enumerated categories.

25 Accordingly, Defendants may not refuse to produce documents provided to the  
26 government, or those related to the government’s investigation, on the basis of Rule 6(e). *See*  
27 Fed. R. Crim. P. R. 6(e)(2)(B); *see also, e.g., In re Sunrise Securities Litigation*, 130 F.R.D. 560,  
28 574 (E.D. Pa. 1989) (law firm that produced documents to a grand jury “does not fit in any of the

1 classes enumerated by the Rule; consequently, Rule 6(e)(2) does not prevent [the party] from  
2 disclosing the requested documents.”); House Decl., ¶ 6, Ex. D (February 13, 2008 hearing  
3 transcript) at 99:2-4 (Judge Legge agrees information supplied to a grand jury is not privileged).

4 **b. Defendants Cannot Use Rule 6(e) as a Shield**

5 Defendants make much of their regard for grand jury proceedings, but never explain  
6 why they are entitled to serve as the grand jury’s purported gatekeeper, despite the plain language  
7 of Rule 6(e). They cannot. The *Sunrise Securities* court rejected an identical argument:

8 Thus [the witness’s] argument is that the Court can compel it to  
9 produce the documents it does not wish to produce only upon a  
10 showing of particularized need; it takes this position even though  
11 under Rule 6(e) if it wished to produce those same documents, the  
12 Court could not impose any obligation of silence. In effect, [the  
13 witness] argues for adoption of a ‘grand jury privilege,’  
14 purportedly intended to protect the secrecy of grand jury  
15 proceedings, which could be waived or asserted by a party at  
16 will . . . But adoption of such a privilege clearly would not protect  
17 the secrecy of grand jury proceedings.

18 130 F.R.D. at 575. So here. Indeed, precisely as with the *Sunrise Securities* witness, if  
19 Defendants wished to produce the documents they have provided to the grand jury, the Court  
20 *could not prevent them*. Defendants thus propose a privilege that they can use as both sword and  
21 shield – and one that has no basis in the Rule they cite.

22 **c. The Documents Oracle Requests Will Not Reveal  
23 the Inner Workings of the Grand Jury**

24 Another test for deciding whether the Request would yield production of  
25 documents implicated by Rule 6(e) turns on whether disclosed materials would “elucidate the  
26 inner workings of the grand jury.” *Fund for Constitutional Gov’t v. Nat’l Archives*, 656 F.2d  
27 856, 870 (D.C. Cir. 1981). The mere fact that the government subpoenaed materials does not  
28 automatically reveal grand jury inner workings. *See id.*; *see also, e.g., SEC v. Dresser*, 628 F.2d  
1368, 1383 (D.C. Cir. 1980) (rule does not require “a veil of secrecy be drawn over all matters  
occurring in the world that happen to be investigated by the grand jury”); *United States v. Lartey*,  
716 F.2d 955, 964 (2d Cir. 1983) (same); *United States v. Interstate Dress Carriers, Inc.*, 280  
F.2d 52, 54 (2d Cir. 1960) (rule “is intended only to protect against disclosure of what is said or

1 what takes place in the grand jury room . . . it is not the purpose of the Rule to foreclose from all  
2 future revelation to proper authorities the same information or documents which were presented  
3 to the grand jury.”).

4 This makes sense: the purpose is to protect the secret workings of the grand jury,  
5 not preclude inquiry into all other matters to which materials presented to a grand jury could be  
6 relevant. Otherwise, a witness could permanently shield materials from broad disclosure simply  
7 by adding them to its grand jury production.<sup>1</sup>

8 In its Request, Oracle seeks “disclosure of business records independently  
9 generated and sought for legitimate purposes for their own sake.” Objections at 5; *see also*  
10 McDonnell Decl., ¶¶ 1-2, Exs. 1 & 2. These documents can provide no information about the  
11 grand jury’s inner workings. As Judge Legge pointed out, no witness identities will be disclosed,  
12 no testimony shared, and no grand jury actions revealed. *See id.*, ¶ 3, Ex. 3 at 6. Defendants  
13 concede that in these circumstances, disclosure of the subset of requested documents “ordinarily  
14 does not compromise the secrecy of grand jury proceedings.” Objections at 5; *see also United*  
15 *States v. Dynavac*, 6 F.3d 1407, 1411-12 (9th Cir. 1993) (“[I]f a document is sought for its own  
16 sake rather than to learn what took place before the grand jury, and if its disclosure will not  
17 compromise the integrity of the grand jury process, Rule 6(e) does not prohibit its release.”).<sup>2</sup>

18  
19 \_\_\_\_\_  
20 <sup>1</sup> Further, as explained above, under Defendants’ analysis, they could *choose* to produce  
21 those same documents at any time, without regard to the secrecy of the grand jury – a distinctly  
unbalanced result.

22 <sup>2</sup> Defendants’ cases are distinguishable. In *State of Tex. v. United States Steel Corp.*, 546  
23 F.2d 626 (5th Cir. 1977), the party sought disclosure of grand jury transcripts. Oracle does not.  
24 *In re John Doe Grand Jury Proc.*, 537 F. Supp. 1038, 1044-45 (D.R.I. 1982), concerned a  
25 request by a government attorney to take documents from one grand jury and provide them to  
26 another, without following the formal request procedure. *In re Sulfuric Acid Antitrust Litig.*,  
27 2004 WL 769376, \*1-2 (N.D. Ill. April 9, 2004), addressed a requesting party’s ability to seek  
28 documents produced to a grand jury simply because they had been, in fact, so produced, and did  
not discuss a party’s interest in the substance of the documents sought. *Board of Ed. of*  
*Evanston v. Admiral Heating & Ventilation, Inc.*, 513 F. Supp. 600, 605 (N.D. Ill. 1981),  
reiterated that if “data is sought for its own sake for its intrinsic value in furtherance of a lawful  
investigation rather than to learn what took place before a grand jury” it is discoverable, but did  
not agree that the requesting party met that test.

1           **E. Oracle’s Requests Seek Highly Relevant Documents**

2           Having no law, Defendants have only their repeated assertions that Oracle has no  
3 interest in the intrinsic value of the requested documents and, therefore, must only be interested  
4 in the inner workings of the grand jury. *See* Opposition at 5-9. But repetition of a false premise  
5 and statements taken out of context cannot carry the day. Oracle is now, and has always been,  
6 interested in the substance of the documents responsive to the Request because they bear directly  
7 on its allegations in this matter.

8           Defendants do not and cannot deny that the documents sought by Oracle’s  
9 Request directly relate to the allegations Oracle makes in its FAC. Nor can they credibly deny  
10 that Oracle seeks those documents because of their direct relationship to the issues in this case.  
11 For example, if Defendants created documents they then provided to the government in  
12 connection with its investigation – such as descriptions of SAP TN’s use of Oracle’s intellectual  
13 property, or summaries of the “improper downloads,” or presentations explaining SAP’s  
14 knowledge of SAP TN’s activities, or chronologies or lists of those involved – those documents  
15 would be highly relevant admissions. Moreover, any pre-existing business files relating to  
16 Oracle’s allegations that Defendants provided to the government are obviously relevant. Such  
17 documents could, *e.g.*, demonstrate what Defendants did with Oracle’s intellectual property,  
18 when, and why, or what and when the SAP Defendants knew of SAP TN’s infringing activities.  
19 Defendants have no argument as to why these documents, sought by the Request, are not  
20 relevant, or why Oracle would not be interested in their substance for their own sake (as opposed  
21 to their relation to any grand jury subpoena).<sup>3</sup>

22           Oracle’s counsel explained the relevance of the documents and its reasons for  
23 wanting them to Judge Legge in its opening letter brief and at the hearing. *See, e.g.*, House  
24 \_\_\_\_\_

25 <sup>3</sup> Defendants do not object on grounds of undue burden, as they have no doubt carefully  
26 cataloged their production to the government, specially Bates-labeled it, and burned it onto  
27 easily-replicable CDs. In addition, any post-investigation communications are easily identified.  
28 It is no burden to produce such already-compiled documents. *See, e.g., In re WorldCom*, 234 F.  
Supp. 2d 301, 305 (S.D.N.Y. 2002) (“For easily understood reasons, Defendants have not raised  
[undue burden] as an obstacle, [because the documents] have already been compiled.”).

1 Decl., ¶ 5, Ex. C (Oracle's original motion to compel) at 3 (describing merits of responsive,  
2 historic documents); ¶ 6, Ex. D at 94:3-6 (“If there’s a nice presentation to the government that  
3 talks about the facts and history, and lays it all out in a nice, easy way, that is an admission that  
4 obviously is very useful.”), 106:23-107:2 (“We don’t care what took place before the grand jury.  
5 We want the intrinsic – the reason we’re doing this [] is because we want to see the historic  
6 underlying data, and in addition, any kind of voluntary submissions or presentations.”).

7           Unable to defeat Oracle’s demonstration of the relevance of the documents at  
8 issue, Defendants focus on Oracle’s counsel’s additional interest in obtaining those documents in  
9 the manner Defendants provided them to investigators, because Defendants may have produced  
10 to the government in a more readily understandable compilation than they have produced  
11 documents to Oracle. *See* Objections at 5-9. But that added benefit (even if it proves true) is not  
12 improper and in no way undermines Oracle’s desire for those documents for their own sake. No  
13 matter how Defendants produced their documents to the government, those documents relate  
14 directly to Oracle’s allegations in this lawsuit. Their production represents an efficient way to  
15 obtain highly relevant information.

16           As Defendants concede, that reality means that production of the documents will  
17 not implicate grand jury secrecy concerns, and therefore there is no basis to withhold the  
18 documents. *See* Objections at 5 (“Disclosure of business records independently generated and  
19 sought for legitimate purposes for their own sake ordinarily does not compromise the secrecy of  
20 grand jury proceedings.”); *id.* at 8 (“Civil parties may compel disclosure when the document is  
21 ‘sought for its own sake.’”); *see also Dynavac*, 6 F.3d at 1411-12; *Dresser*, 628 F.2d at 1382-83;  
22 *Dress Carriers*, 280 F.2d at 54.

23           **F. Defendants’ Alternative Solution Is Inadequate and Does Not**  
24           **Justify Non-Production in Response to the Request**

25           As a fallback to having to produce in response to the Request, Defendants  
26 promise they will produce to Oracle any documents responsive to the Request if called for by  
27  
28

1 another request.<sup>4</sup> *See* Objections at 8. But that assurance cannot remedy their failure to produce  
2 the numerous documents called for by the Request not even arguably shielded by Rule 6(e),  
3 including documents produced other than in response to any grand jury subpoena,  
4 communications with investigators, and presentations to government personnel. Nor does the  
5 assurance provide comfort, given Defendants’ numerous objections to Oracle’s other requests  
6 and their self-serving discovery limitations. If Defendants have provided to the government a  
7 document they have not produced to Oracle because it belongs to a custodian to whom they have  
8 not agreed, or is in a date-range outside of the current case parameters, or for any other reason or  
9 objection that Oracle has not litigated, Oracle will not get it.<sup>5</sup> Defendants’ alternative does not  
10 equate to the discovery the Request provides, nor further the search for the truth in this matter.<sup>6</sup>

11 \*\*\*\*

12 Getting Defendants’ productions to and communications with the government  
13 provides Oracle with a safety net given Defendants’ refusal to produce all relevant material in  
14 this matter on burden grounds. Moreover, Defendants concede that, as a matter of law, they  
15 cannot withhold an otherwise-responsive document from Oracle just because they also provided  
16 that document to the grand jury. *See* Objections at 8 (“Defendants are not declining to produce  
17 any relevant document merely on the grounds that the document was provided to the grand  
18 jury.”), n.7 (“Civil parties may compel disclosure when the document is ‘sought for its own  
19 sake.’”) (internal citation omitted). Defendants can easily and must immediately provide Oracle  
20 documents responsive to its Request.

21  
22 \_\_\_\_\_  
23 <sup>4</sup> This proffered willingness, while inadequate, further undermines any burden argument.  
*See* n.3, *supra*.

24 <sup>5</sup> This reality also undermines any duplicativeness objection.

25 <sup>6</sup> As a final defense, Defendants present a parade of horrors that they say will take place  
26 if the Court affirms Judge Legge’s ruling that production of these limited documents does not  
27 infringe on grand jury secrecy. Objections at 9-11. Defendants’ hysteria is unsubstantiated and  
28 irrelevant to the legal questions at hand. Moreover, for decades, courts have granted production  
of such documents without the grand jury system collapsing. *See, e.g., Dynavac*, 6 F.3d at 1411-  
12; *Dresser*, 628 F.2d at 1382-83; *Dress Carriers*, 280 F.2d at 54.

1 **III. JUDGE LEGGE PROPERLY DENIED DEFENDANTS’ VAST**  
2 **EMPLOYEE COMMUNICATION DISCOVERY**

3 In contrast to Defendants’ argument for severe limits on their custodians at the  
4 May 28, 2008 Discovery Conference, Defendants’ affirmative discovery strategy against Oracle  
5 continues to seek overbroad and unduly burdensome requests directed at *all* 69,000 Oracle  
6 employees.<sup>7</sup> Requests Nos. 25-26, and Defendants’ appeal of Judge Legge’s limitation of the  
7 same, make that inconsistency clear.

8 **A. Procedural Background re Defendants’ Requests Nos. 25 and 26**

9 On July 26, 2007, Defendants served their First Set of Requests for Production of  
10 Documents. In Request No. 25, Defendants sought “All Documents relating to any  
11 Communications between Oracle, or anyone acting on its behalf, and any current or former TN  
12 employee concerning TN, SAP America, or SAP AG.” McDonell Decl., ¶ 4, Ex. 4 (Requests  
13 Nos. 25 and 26 and Oracle’s responses). In Request No. 26, Defendants sought “All Documents  
14 relating to any Communications between Oracle, or anyone acting on its behalf, and any person  
15 or entity currently or formerly affiliated with TN, concerning TN, SAP America, or SAP AG.”  
16 *Id.* Oracle responded on September 14, 2007 that it would not produce documents in response to  
17 Requests Nos. 25 and 26, objecting primarily on the grounds that (a) the documents that  
18 Defendants sought were “in no way limited to the issues raised by the Complaint,” and (b) the  
19 requests imposed an undue burden by requiring Oracle to determine if any of its thousands of  
20 personnel have documents relating to communications, or communications themselves, with any  
21 of the unknown number of current or former employees of Defendants. *Id.*

22 The parties met and conferred numerous times in person, by phone, and in  
23 correspondence concerning these Requests. *See* House Decl., ¶¶ 7-10, Exs. E (December 12,  
24 2007 letter from Mr. McDonell to Mr. Alinder and Mr. Howard), F (January 4, 2008 letter from  
25 Mr. Alinder to Mr. McDonell), G (January 14, 2008 email from Mr. Alinder to Mr. McDonell), &

26 <sup>7</sup> For context, Oracle’s employee base is approximately the population of Walnut Creek,  
27 California – a startling contrast to the total of 110 SAP and TN custodians that Defendants  
28 propose searching. *See* City of Walnut Creek Demographic Statistics (<http://www.ci.walnut-creek.ca.us/header.asp?genericId=1&catId=1&subCatId=1>).

1 H (January 24, 2008 email from Mr. McDonell to Mr. Alinder). Purportedly to limit the scope of  
2 these Requests, Defendants amended the Requests to focus on communications “about TN,” but  
3 they refused to limit the *scope* of the search to anything less than all Oracle employees’  
4 communications with all current and former TN-affiliated employees, which because of SAP-  
5 TN’s status as a wholly-owned subsidiary of SAP could be taken to even mean all SAP  
6 employees. Thus, the search demanded by Defendants still encompasses all employees at Oracle  
7 in order to find the “narrowed” subject matter.

8 Defendants also refused Oracle’s requests to limit the burden by compiling a list of  
9 Oracle employees, who Defendants believe may have communicated with SAP TN employees, for  
10 Oracle to search. *See* House Decl., ¶¶ 9-10, Exs. G & H. Despite the lack of relevance of any of  
11 this “chatter,” and although it had no obligation to do so, Oracle proposed as a compromise to  
12 produce documents responsive to those requests from the numerous custodian files it had already  
13 collected – which are the custodians most relevant to the issues in the case and include numerous  
14 high-level executives – to the extent that such documents existed and were not privileged. House  
15 Decl., ¶ 9, Ex. G.

16 Resisting even that compromise, on February 19, 2008, Defendants moved to  
17 compel Oracle to produce documents in response to these two requests, among many others. On  
18 March 19, 2008, Judge Legge issued his Second Report and Recommendation (“Second Report”),  
19 finding that the “scope of this request is staggering. Combining the personnel of all of the  
20 companies, the number of people involved totals thousands. The present scope of the request is  
21 unreasonable.” *See* McDonell Decl., ¶ 5, Ex. 5 (Second Report) at 6:25-27; *see also* ¶ 6, Ex. 6  
22 (March 4, 2008 hearing transcript) at 91:10-22 (requests would require a “vast” search by Oracle  
23 for vague communications between 69,000 Oracle employees and at least 300 current and former  
24 SAP employees). Judge Legge noted that “Oracle has agreed to produce documents responsive to  
25 these requests that come from the voluminous custodial files which it has already collected,” and  
26 accordingly, recommended “that Oracle be required to produce those things which it has tendered,  
27 but that the requests for all communications, and all documents relating to communications . . . be  
28

1 denied as overly burdensome and of limited relevance.” *Id.* ¶ 5, Ex. 5 at 7:9-13 (emphasis in  
2 original). Defendants’ appeal followed.

3 **B. Defendants’ Employee Communication Discovery Is Unduly**  
4 **Burdensome and Improper**

5 Defendants attempt to justify their appeal of Judge Legge’s limitation on these  
6 overbroad and unduly burdensome requests in three ways. First, they argue that the  
7 recommendation is arbitrary and prejudicial because Oracle did not go out and collect documents  
8 specifically responsive to these two requests. Second, Defendants assert that the requested  
9 documents are relevant and necessary to their defense. Third, they claim that they have proposed  
10 reasonable ways to narrow the requests. None of these arguments withstands any scrutiny. Judge  
11 Legge heard each of these arguments and agreed with Oracle. The Court likewise should refuse to  
12 sanction Defendants’ abusive all-employee-communication discovery.

13 **1. Judge Legge’s Recommendation Reached a Reasonable**  
14 **Compromise, and Is Not Arbitrary or Prejudicial**

15 Defendants’ first argument is that Judge Legge’s recommendation is arbitrary and  
16 prejudicial, because it required Oracle to produce the requested employee communications from  
17 the voluminous custodial files already gathered by Oracle, but did not require Oracle to go out and  
18 separately search through the entire company for such communications. That is nonsense. The  
19 compromise recommended by Judge Legge is simply a reasonable limitation on Defendants’  
20 unreasonable requests.

21 Oracle objected to any production of documents in response to these requests on  
22 the grounds that they are hopelessly overbroad and unduly burdensome. *See* McDonnell Decl., ¶ 6,  
23 Ex. 6 at 92:5-24. Moreover, Oracle noted that there is no specific custodian or group within  
24 Oracle that would have a regular business purpose for such communications. *See id.* at 91:17-22.  
25 Nonetheless, and although it had no obligation to do so, as a compromise, Oracle proposed that it  
26 would search the custodians it had already gathered for information responsive to these Requests.  
27 These custodians were gathered precisely because they were the persons most knowledgeable  
28

1 about Oracle’s Complaint and Defendants’ allegations and defenses asserted in response. *See id.*  
2 at 93:16-25 (“Judge Legge: Well, aren’t you both on both sides first of all going to the custodians  
3 who seem like the most knowledgeable custodians to have information that you want and they  
4 want? Aren’t you doing that? Mr. Howard: Well, I hope so. We certainly are....”). Indeed, as  
5 Judge Legge found in making his recommendation, the wide-ranging scope of Defendants’  
6 document requests already required a “voluminous” collection of custodians from Oracle.<sup>8</sup> *See*  
7 *id.*, ¶ 5, Ex. 5 at 7:9.

8 The compromise that Judge Legge recommended reasonably limited Defendants’  
9 overbroad and unduly burdensome Requests. That is far from arbitrary or prejudicial.

10 **2. These All-Employee-Communications Requests Are of**  
11 **Limited Relevance at Best, and Were Properly Weighed**  
12 **Against the Burden**

12 Defendants correctly state that information is discoverable if it is “reasonably  
13 calculated to lead to the discovery of admissible evidence,” but they overreach in their  
14 interpretation of “reasonably calculated”:

15 It is no longer sufficient, as a precondition for conducting  
16 discovery, to show that the information sought ‘appears reasonably  
17 calculated to lead to the discovery of admissible evidence.’ After  
18 satisfying this threshold requirement counsel *also must* make a  
19 common sense determination, taking into account all the  
20 circumstances, that the information sought is of sufficient potential  
21 significance to justify the burden the discovery probe would  
22 impose, that the discovery tool selected is the most efficacious of  
23 the means that might be used to acquire the desired information  
24 (taking into account cost effectiveness and the nature of the  
25 information being sought), and that the timing of the probe is  
26 sensible, i.e., that there is no other juncture in the pretrial period  
27 when there would be a clearly happier balance between the benefit  
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24 <sup>8</sup> *See, e.g.,* House Decl., ¶ 11, Ex. I (Oracle’s Responses and Supplemental Responses to  
25 TomorrowNow Inc.’s First Set of Document Requests, Responses Nos. 2, 4, 82-84, 90, 92-93, &  
26 95-96) (agreeing to produce custodian documents, contracts, and accompanying correspondence  
27 files generally relating to SAP’s acquisition of SAP TN, the Safe Passage program, SAP TN’s  
28 development capability, Defendants’ plans to offer maintenance support through SAP TN,  
Defendants’ contacts with potential customers regarding support by SAP TN, the rights of SAP  
TN customers to access Software and Support Materials (defined in the Requests) on Customer  
Connection, and the negotiation of support contracts for SAP TN customers).

1 derived from and the burdens imposed by the particular discovery  
2 effort.

3 *In re Convergent Technologies Securities Litigation*, 108 F.R.D. 328, 331 (N.D. Cal. Oct 28,  
4 1985) (emphasis in original).

5 Judge Legge made such a “common sense determination.” He considered the  
6 arguments of potential relevance against the “staggering” burdens of Defendants’ all-employee-  
7 communications requests. McDonell Decl., ¶ 5, Ex. 5 at 6:25. He also considered Defendants’  
8 speculative arguments in support, *i.e.*, that information relevant to their defenses *might* be contained  
9 within these employee communications and that Oracle employees may have communicated in  
10 isolated instances with TomorrowNow. *See id.* at 6:26-7:2; *see also* Objections at 13. That  
11 speculation is insufficient to warrant such vast requests. *See, e.g., Collens v. City of New York*, 222  
12 F.R.D. 249, 253 (S.D.N.Y. 2004) (citation omitted) (“While Rule 26(b)(1) . . . provides for broad  
13 discovery, courts should not grant discovery requests based on pure speculation that amount to  
14 nothing more than a ‘fishing expedition’ into actions or past wrongdoing not related to the alleged  
15 claims or defenses.”).

16 As their claimed support for this speculation, Defendants discuss two documents  
17 that they claim show that communications have occurred related to their defenses.

18 Defendants claim that the first document shows that “PeopleSoft consented to one  
19 of its customers providing software to TN.” Objections at 13. But this case involves Defendants’  
20 theft and misuse of copyrighted software and support materials. It is not about the receipt of  
21 demonstration software that a customer *was licensed to use*. Try as they might, Defendants  
22 cannot transform that document into evidence that Oracle had any knowledge of any illegal use by  
23 SAP TN of the software it discusses. It certainly does not reflect Oracle’s “consent” to copyright  
24 infringement. *Id.* Judge Legge agreed that this document was “not a sufficient basis to require  
25 the production, or even inquiries for production, of such a vast request.” McDonell Decl., ¶ 5,  
26 Ex. 5 at 7:6-7. There is no basis for this Court to conclude otherwise.

27 The second document also fails to show any knowledge by Oracle of any copyright  
28 infringement or illegal downloading by SAP TN, as Defendants misleadingly imply in their

1 Objections. *See id.*, ¶ 8, Ex. 8 (July 10, 2002 letter from Mr. Chavez to Mr. Ravin); Objections at  
2 14. This document relates to (1) certain SAP TN marketing materials that “create the false  
3 impression that TomorrowNow is affiliated with or sponsored or endorsed by PeopleSoft”; (2)  
4 certain marketing materials that were disparaging of PeopleSoft; and (3) the potential  
5 misappropriation of a PeopleSoft customer list. *See McDonnell Decl.*, ¶ 8, Ex. 8. None of that is  
6 relevant to the current lawsuit, nor to a laches or statute of limitations defense. Oracle cannot be  
7 expected to run an all-employee search for vague communications based on an unrelated cease  
8 and desist letter from PeopleSoft to TomorrowNow. Defendants’ strained interpretation of these  
9 documents cannot support the vast discovery program they propose. *See Harvard Pilgrim Health*  
10 *Care of New England v. Thompson*, 318 F. Supp. 2d 1, 12-13 (D.R.I. 2004) (rejecting request for  
11 “discovery to ensure that there is no other relevant document, regulation, memorandum, or  
12 internal policy or procedure that might crop up at some point during this case,” as “inappropriate  
13 and irrelevant broad-ranging discovery” given the claims in the underlying action).

14 Judge Legge considered Defendants’ relevance argument and properly rejected it.  
15 *See McDonnell Decl.*, ¶ 5, Ex. 5 at 6-7. While Judge Legge agreed that documents that related to  
16 their defenses were relevant subject matter, he found that the Requests were not *reasonably*  
17 *calculated* to reach that subject matter: “[M]aking inquiries of thousands of employees is not the  
18 way to [seek these documents].” *Id.* at 7:1-2. Judge Legge was correct, and his “common sense”  
19 recommendation was proper.

20 **3. Defendants Refused to Narrow These Requests in Any**  
21 **Meaningful Way**

22 Defendants’ final argument is that they narrowed these Requests sufficiently  
23 during the meet and confer process. The burdens of production described above refute that claim.  
24 As Defendants conceded during the oral argument to Judge Legge, their idea of narrowing these  
25 Requests was to limit them to *all* communications from *all* employees “about TomorrowNow’s  
26 business.” McDonnell Decl., ¶ 6, Ex. 6 at 86:21-23. Contrary to Defendants’ assertion that the  
27 “Special Master ignored these proposals” (Objections at 14), the Special Master explicitly  
28 considered Defendants’ proposed “narrowing” and found that it did not narrow the *scope* of the

1 search at all. *See* McDonell Decl., ¶ 6, Ex. 6 at 86:24-87:13 (“Well, I wouldn’t view that as a  
2 narrowing. It seems to me that concerning TN [] necessarily means its business. It’s the aspect of  
3 all Oracle employees contacting any current or former TN employees. It’s that part, not the  
4 subject. . . . Yeah, I just find staggering. . . . [H]ow can they answer this question without going to  
5 everybody in the office?”).

6 Further, Defendants’ proposal that Oracle search custodians electronically for the  
7 term “TomorrowNow” does not change the “staggering” burden that would be involved in  
8 identifying the custodians to search and the expense of collecting the electronic files on which to  
9 implement the search. Defendants never wavered from their position that Oracle search *all*  
10 employees who may have had *any* communications with *anyone* currently or formerly employed  
11 by Defendants.<sup>9</sup> There simply is no way – electronic or otherwise – to perform Defendants’  
12 requested search without imposing a colossal and unwarranted burden on Oracle. Accordingly,  
13 Judge Legge’s compromise recommendation for limited production from Oracle was appropriate,  
14 as was his recommendation to deny the remainder of “the requests for all communications, and all  
15 documents relating to communications . . . as overly burdensome and of limited relevance.”

16 McDonell Decl., ¶ 5, Ex. 5 at 7:9-12.

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24 <sup>9</sup> Defendants rejected the only reasonable narrowing of their requests: Oracle’s proposal  
25 that they compile a list of those Oracle employees (if any) that their own records and  
26 investigation indicated communicated with SAP TN employees. *See* House Decl., ¶ 9, Ex. G.  
27 Despite bearing the burden of a factual predicate for their request and despite the vast difference  
28 in size between the companies’ records required for review to establish any such list, Defendants  
made the unsubstantiated argument that “Oracle is in the best position to determine which of its  
employees have had communications with TN.” *See id.*, ¶ 10, Ex. H.

