

EXHIBIT A

PTX 0615 (Excerpt)

LICENSE REVENUE BUILDUP

	PeopleSoft Fiscal Year Ending May 31,				
	FY04A	FY05E PF	FY06E	FY07E	FY08E
<u>ACTIVE CUSTOMERS</u>					
# of Active Customers, BOP - PeopleSoft					
Installed Customer Base, BOP	4,365	9,612	9,747	9,410	9,081
New PeopleSoft Customers	557	308	0	0	0
JD Edwards Customers	4,690	0	0	0	0
Attrition % of Customer Base	0.0%	1.8%	3.5%	3.5%	3.5%
Customer Attrition	<u>0</u>	<u>(173)</u>	<u>(337)</u>	<u>(329)</u>	<u>(318)</u>
Installed Customer Base, EOP	9,612	9,747	9,410	9,081	8,763
Installed Customer Base, Average	6,989	9,680	9,579	9,246	8,922
Existing Customer Purchases		1,598	1,240	1,275	1,300
<u>% of BOP Customer Base</u>		16.6%	12.7%	13.5%	14.3%
<u>INCREMENTAL NEW CUSTOMER LICENSE TRANSACTIONS</u>					
Incremental New Customers	557	433	455	500	525
<u>ASP - Incremental New Customers (\$000s)</u>	<u>\$404.0</u>	<u>\$371.4</u>	<u>\$300.0</u>	<u>\$300.0</u>	<u>\$300.0</u>
License Revenue	\$225.0	\$160.8	\$130.5	\$150.0	\$137.5
Gross Margin	<u>91.5%</u>	<u>91.8%</u>	<u>90.0%</u>	<u>90.0%</u>	<u>90.0%</u>
Gross Profit	\$205.8	\$147.6	\$122.9	\$135.0	\$141.8
<u>EXISTING CUSTOMER LICENSE TRANSACTIONS</u>					
Existing Customer Purchases		1,598	1,240	1,275	1,300
<u>ASP - Existing Customers (\$000s)</u>		<u>\$167</u>	<u>\$130</u>	<u>\$130</u>	<u>\$130</u>
License Revenue		\$266.4	\$161.2	\$165.8	\$169.0
Gross Margin		<u>91.9%</u>	<u>90.0%</u>	<u>90.0%</u>	<u>90.0%</u>
Gross Profit		\$244.9	\$145.1	\$149.2	\$152.1