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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA – SAN FRANCISCO DIVISION

MATTHEW ELVEY, an individual, and
 GADGETWIZ, INC., an Arizona
 corporation, on their own behalf and on
 behalf of all others similarly situated,

Plaintiffs

v.

TD AMERITRADE, INC., a New York
 corporation, and DOES 1 to 100,

Defendants.

Case No. C-07-2852 MJJ

**OPPOSITION TO PLAINTIFFS’
 MOTION FOR PRELIMINARY
 INJUNCTION AND MOTION FOR
 CLASS CERTIFICATION**

Judge Martin J. Jenkins

Date: September 18, 2007

Time: 9:30 a.m.

Location: Courtroom 11, 19th Floor
 450 Golden Gate Ave.
 San Francisco, CA 94102

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INTRODUCTION

1
2 Plaintiffs' motion for preliminary injunction goes well beyond simply maintaining the
3 status quo until the merits of this controversy can be decided. In effect Plaintiffs seek a
4 mandatory injunction, which would impose sweeping new obligations on TD AMERITRADE,
5 Inc. ("TD AMERITRADE" or "the Company") without Plaintiffs having to prove their case. It
6 is not surprising that Plaintiffs have attempted to side step the merits because the law and facts
7 do not support the injunctive relief they seek. Plaintiffs have not cited a single analogous case
8 from any jurisdiction in which a court has granted the type of injunction that Plaintiffs have
9 requested here. Furthermore, Plaintiffs' argument for the necessity of a preliminary injunction is
10 disingenuous. According to their complaint, they were aware of spamming events in October
11 2006. They waited more than seven months to even file this suit.

12 Plaintiffs completely fail to satisfy their demanding burden to obtain a preliminary
13 injunction. As discussed below, such an injunction requires proof of likely success on the merits,
14 imminent irreparable injury, and hardships that outweigh those the injunction would impose on
15 the respondent and third parties. Strong proof on one of these requirements can compensate for
16 weaker proof on another. However, a plaintiff must establish at least a fair chance of success on
17 the merits and at least the threat of imminent irreparable injury. In addition, where, as here, the
18 bulk of Plaintiffs' requests for preliminary relief seek mandatory injunctive relief, Plaintiffs must
19 show that the facts and the law clearly favor their position. Plaintiffs fail to make even the
20 minimal showings of a fair chance of success and a threat of irreparable injury, much less meet
21 the heightened standard required to obtain a mandatory injunction.

22 First, Plaintiffs cannot demonstrate probable success on the merits of their claims. As
23 discussed in the Company's Motion to Dismiss, none of those claims even state a cause of
24 action. To take just one example, the claims on which Plaintiffs seek preliminary relief all allege
25 that the Company's Privacy Statement misrepresented and omitted facts regarding the possibility
26 of security breaches affecting customer personal information. But the Privacy Statement
27 expressly advises that "no security system is absolutely impenetrable." Hale Decl., Ex. 2. The

1 Privacy Statement further advises that the Company has “made a significant investment in
2 leading-edge security software, systems, and procedures to offer [its customers] a safe and secure
3 trading environment and protect [its customers’] personal, financial and trading information”
4 (*id.*), and Plaintiffs can demonstrate no evidence to the contrary. Plaintiffs simply have no
5 cognizable claim that TD AMERITRADE made misleading representations or omissions or
6 otherwise owed and breached any fiduciary duty. The utter lack of merit to Plaintiffs’ claims, by
7 itself, requires denial of the preliminary injunction Plaintiffs seek.

8 Nor can Plaintiffs show imminent and irreparable injury required to obtain a preliminary
9 injunction. All of their alleged injuries are too speculative, too insubstantial, or too unlikely in
10 the immediate future to warrant a preliminary injunction, or could be addressed, if necessary,
11 through money damages. For instance, Plaintiffs argue that they face the threat of irreparable
12 injury due to identity theft. However, Plaintiffs offer no evidence, and the Company has no
13 information, that any unauthorized person acquired “Sensitive Personal Information” from the
14 Company that could give rise to identity theft, such as names linked to social security numbers
15 (“SSN”) or credit card numbers.¹ Moreover, courts have uniformly held that where plaintiffs can
16 only point to a speculative increased risk of future injury from identity theft, they do not state a
17 claim as a matter of law, let alone have a sufficient basis for a preliminary injunction.

18 Finally, the hardships the requested injunction would impose on TD AMERITRADE and
19 third parties significantly outweigh the speculative and insubstantial injuries that Plaintiffs could
20 suffer absent an injunction. For example, Plaintiffs offer no factual basis for proposing that the

21 ¹ Section 1798.82 of the California Civil Code provides that when certain specified personal
22 information “was, or is reasonably believed to have been, acquired by an unauthorized person” a
23 company must give notice to California resident customers to enable them to take steps to avoid
24 identity theft if they deem it appropriate. Cal. Civ. Code § 1798.82(a). The specified
25 information that triggers the notice requirement does not include customer e-mail addresses,
26 which are the principal subject of Plaintiffs’ motion. Instead, the sensitive personal information
27 includes: “an individual’s first name or first initial and last name in combination with any one or
28 more of the following data elements, when either the name or the data elements are not
encrypted: (1) Social security number. (2) Driver’s license number or California Identification
Card number. (3) Account number, credit or debit card number, in combination with any
required security code, access code, or password that would permit access to an individual’s
financial account.” Cal. Civ. Code § 1798.82(e). TD AMERITRADE intends to refer to the
personal information that would trigger the notice requirement under California law when it uses
the term “Sensitive Personal Information” in this brief.

1 Company give notice to customers that the Company cannot assure the security of customer
2 personal information and that, as a result, its customers are at risk of becoming victims of
3 identity theft. Such notice, however, could seriously damage the Company's business and
4 reputation. There is no evidence that Sensitive Personal Information that could give rise to
5 identity theft has been acquired by unauthorized third parties. Furthermore, the public report on
6 all aspects of the Company's information security systems that Plaintiffs demand would only
7 increase the risk of future security breaches and place the Company at a significant competitive
8 disadvantage since it would require that the Company reveal sensitive, confidential proprietary
9 information to potential hackers and competitors. In addition, the Court should not enter a
10 mandatory preliminary injunction ordering the Company to implement costly unspecified
11 additional security measures, especially when such measures could actually degrade the
12 Company's systems or unnecessarily interfere with the service it provides to customers.

13 For each and all of these reasons, Plaintiffs' motion for preliminary injunction should be
14 denied.

15 **STATEMENT OF FACTS**

16 In accord with the advice in TD AMERITRADE's Privacy Statement that "no security
17 system is absolutely impenetrable," it is generally understood and courts have recognized that
18 even a well-designed information security system is not immune to security breach. Indeed, the
19 U.S. Court of Appeals for the D.C. Circuit recently observed, in vacating a preliminary
20 injunction in a case involving an allegedly deficient information security system, that "it is
21 generally considered impossible to create a perfectly secure IT environment." *Cobell v.*
22 *Kemphorne*, 455 F.3d 301, 315 (D.C. Cir. 2006).

23 Nevertheless, federal securities regulators have developed standards to guide brokerage
24 firms like TD AMERITRADE in their efforts to protect customer information. The Gramm-
25 Leach-Bliley Act ("GLB Act") instructed financial institution regulators to "establish appropriate
26 standards . . . relating to administrative, technical, and physical safeguards-- (1) to insure the
27 security and confidentiality of customer records and information; (2) to protect against any

1 anticipated threats or hazards to the security or integrity of such records; and (3) to protect
2 against unauthorized access to or use of such records or information which could result in
3 substantial harm or inconvenience to any customer.” 15 U.S.C. § 6801(b). Pursuant to the GLB
4 Act, the Securities and Exchange Commission (“SEC”) has promulgated Regulation S-P to guide
5 broker-dealer efforts to ensure the security and confidentiality of customer information. 17
6 C.F.R. § 248.1 *et seq.* The SEC and the Financial Industry Regulatory Authority (“FINRA”)²
7 examined TD AMERITRADE’s information security systems in 2006 and 2007 and did not
8 report any failures to comply with regulatory standards. Hale Decl. ¶¶ 3-4.

9 After learning that unauthorized persons may have acquired some number of customer e-
10 mail addresses, TD AMERITRADE began an investigation to determine whether and how such
11 information had been acquired. *Id.* ¶ 5. The Company is currently in the midst of evaluating
12 newly discovered information and intends to confer further with its regulators regarding the
13 matter. *Id.* ¶ 6.³ At this point in its investigation, the Company has found no evidence that an
14 unauthorized person has acquired Sensitive Personal Information from its information systems
15 that the Company believes could be used to commit identity theft. *Id.* ¶ 7. The Company has seen
16 no pattern of increasing numbers of requests to restrict accounts due to identity theft from
17 unknown sources. *Id.* ¶ 8.

18 Furthermore, a stock spamming scheme is inconsistent with an identity theft scheme.
19 Identity theft is a clandestine operation that depends on keeping the theft undiscovered, while
20 stock spamming necessarily involves communicating with a potential trader or investor, thereby
21 alerting recipients to possible theft of their information. Finally, although Plaintiffs have offered
22 in connection with their motion customer complaints drawn from the Internet concerning stock
23 spam, Plaintiffs have not submitted any evidence of identity theft linked in any way to the

24 ² FINRA is a self-regulatory organization that oversees its broker-dealer members. FINRA was
25 formed in July 2007 through the consolidation of National Association of Securities Dealers
26 (“NASD”) and the member regulation, enforcement, and arbitration functions of the New York
27 Stock Exchange. For the sake of consistency, this brief uses FINRA to refer to both FINRA and
28 its NASD predecessor.

³ After the Company further evaluates its recent discoveries and has the opportunity to consult
with its regulators, it anticipates seeking leave to file an updated statement of its position before
the hearing of Plaintiffs’ motion for preliminary injunction.

1 Company, although it has been nearly one year since Plaintiffs claim that they began receiving
2 stock spam.

3 Turning to Plaintiffs' stock spam allegations, in the past, when the SEC has concluded
4 that stock spam was being employed to artificially inflate the prices of a security, it has directed
5 TD AMERITRADE to stop processing orders to trade that security and the Company has done
6 so. Hale Decl. ¶ 9; Press Release, SEC Suspends Trading of 35 Companies Touted in Spam
7 Email Campaign (Mar. 8, 2007), *available at* <http://sec.gov/news/press/2007/2007-34.htm> (last
8 visited Aug. 17, 2007).

9 ARGUMENT

10 **I. PLAINTIFFS ARE NOT ENTITLED TO INJUNCTIVE RELIEF.**

11 “A preliminary injunction is an extraordinary and drastic remedy, one that should not be
12 granted unless the movant, by a clear showing, carries the burden of persuasion.” *Churchill Vill.,*
13 *L.L.C. v. Gen. Elec. Co.*, 169 F. Supp. 2d 1119, 1125 (N.D. Cal. 2000). To obtain a preliminary
14 injunction, a movant must show either (1) a likelihood of success on the merits and the
15 possibility of irreparable injury or (2) the existence of serious questions going to the merits and
16 the balance of hardships tipping in the movant's favor. *Abercrombie & Fitch Co. v. Moose*
17 *Creek, Inc.*, 486 F.3d 629, 633 (9th Cir. 2007). “These two alternatives represent extremes of a
18 single continuum, rather than two separate tests.” *Beardslee v. Woodford*, 395 F.3d 1064, 1067
19 (9th Cir. 2005) (internal quotation marks omitted). Nonetheless, the movant must make the
20 “irreducible minimum” showing “that there is a fair chance of success on the merits.” *Stanley v.*
21 *Univ. of S. Cal.*, 13 F.3d 1313, 1319 (9th Cir. 1994) (internal quotation marks omitted). A
22 failure to show a threatened imminent irreparable injury likewise precludes injunctive relief.
23 *L.A. Mem'l Coliseum Comm'n v. NFL*, 634 F.2d 1197, 1202 (9th Cir. 1980) (finding that lower
24 court “erred in issuing a preliminary injunction because there was no showing of irreparable
25 injury”).

26 A movant's effort to meet this already substantial burden is subject to “heightened
27 scrutiny” where, as here, the movant seeks a “mandatory” injunction ordering the respondent to

1 affirmatively undertake certain conduct. *Churchill Vill.*, 169 F. Supp. 2d at 1125. A mandatory
2 preliminary injunction may not be granted “unless the facts and law clearly favor the moving
3 party.” *Id.* (internal quotation marks omitted). Indeed, mandatory preliminary relief is
4 “particularly disfavored” because the relief “goes well beyond simply maintaining the status
5 quo”—the purpose of a preliminary injunction. *LGS Architects, Inc. v. Concordia Homes of*
6 *Nev.*, 434 F.3d 1150, 1158 (9th Cir. 2006); *see also Univ. of Tex. v. Camenisch*, 451 U.S. 390,
7 395 (1981) (“The purpose of a preliminary injunction is merely to preserve the relative positions
8 of the parties until a trial on the merits can be held.”).

9 Plaintiffs cannot meet their burden under the conventional preliminary injunction
10 standard, much less under the heightened standard for mandatory preliminary relief.

11 **A. Plaintiffs Have Failed To Show That There Is Even A Fair Chance That**
12 **They Will Succeed On The Merits.**

13 Plaintiffs argue that they are likely to prevail on the merits of their claims that TD
14 AMERITRADE allegedly violated California’s Consumer Legal Remedies Act (“CLRA”),
15 California’s Unfair Competition Law (“UCL”), and the Company’s fiduciary duties to
16 accountholders through various alleged misrepresentations and omissions in the Company’s
17 Privacy Statement. Pls.’ Mot. at 4-7. The Company’s Motion to Dismiss demonstrated, in
18 detail, why Plaintiffs cannot prevail on those claims. Here, we only summarize the key points in
19 that motion and further show that the factual record is devoid of support for Plaintiffs’ claims.

20 **1. CLRA claim.**

21 Consider first Plaintiffs’ CLRA claim. There has been no actionable misrepresentation or
22 omission. Mot. to Dismiss at 11-13, 15. The Privacy Statement expressly states that “no
23 security system is absolutely impenetrable.” Hale Decl., Ex. 2. This statement is consistent with
24 the generally accepted view that information security systems cannot be made perfectly secure.
25 *See, e.g., Cobell*, 455 F.3d 315 (“it is generally considered impossible to create a perfectly secure
26 IT environment”). No one could have reasonably thought that the Company was representing
27 that customer data never could be acquired or used without authorization. Furthermore,
28 Plaintiffs offer no evidence that the Company has not carried through with its Privacy Statement

1 representation to have “made a significant investment in leading-edge security software, systems,
2 and procedures to offer [its customers] a safe and secure trading environment and protect [its
3 customers’] personal, financial and trading information.” Hale Decl., Ex. 2. Accordingly, the
4 unauthorized acquisition of customer e-mail information about which Plaintiffs complain does
5 not render any aspect of the Company’s Privacy Statement false or misleading.

6 Nor does the CLRA impose an independent duty to disclose any such unauthorized
7 acquisition of customer e-mail information. First, the Privacy Statement contains no statement
8 or promise that the Company will notify customers of any and all unauthorized acquisition of
9 customer information. Second, as discussed above, section 1798.82 of the California Civil Code
10 does not require notice based upon the unauthorized acquisition of customer e-mail addresses or
11 other information that does not constitute Sensitive Personal Information. Section 1798.82, as
12 the more specific and more recent statute, controls over the CLRA.⁴ Cal. Civ. Code
13 § 1798.82(a); *Woods v. Young*, 53 Cal. 3d 315, 324 (1991) (“a later, more specific statute
14 controls over an earlier, general statute”); *Hellon & Assocs., Inc. v. Phoenix Resort Corp.*, 958
15 F.2d 295, 297 (9th Cir. 1992) (when two statutes are inconsistent, generally, the later and more
16 specific statute prevails). Notably, Plaintiffs have not pursued a claim under section 1798.82.⁵

17 Furthermore, to the extent the claim is directed at so-called “pump and dump” securities
18 fraud schemes, federal law expressly and impliedly preempts Plaintiffs’ CLRA claim because it
19 alleges fraud in connection with securities transactions and would interfere with ongoing SEC
20 efforts to combat spam-based pump-and-dump schemes. Mot. to Dismiss at 6-8. Likewise, the
21 choice-of-law provision in the Client Agreements governing Plaintiffs’ relationship with the
22 Company requires that Nebraska law govern any dispute between the parties, foreclosing the
23 CLRA claim. Mot. to Dismiss at 4-6. Finally, Plaintiffs have not even alleged, much less

24 ⁴ Section 1798.82 was enacted in 2002 (Cal. Civ. Code § 1798.82), while the CLRA was enacted
25 in 1970 (Cal. Civ. Code § 1750 *et seq.*) and the UCL was enacted in 1977 (Cal. Bus. & Prof.
Code § 17200 *et seq.*).

26 ⁵ Plaintiffs’ passing reference to the duty of care that the New Hampshire Supreme Court placed
27 on parties that sell personal information (in *Remsburg v. Docusearch, Inc.*, 816 A.2d 1001 (N.H.
2003)) has no relevance here, where the Company did not sell any of the customer information at
28 issue and Plaintiffs have made no showing that California follows New Hampshire law on this
subject.

1 established, sufficient damage to satisfy the strict standing requirements of the CLRA. Mot. to
2 Dismiss at 9-10. As we explain below, their alleged injuries are non-existent, thoroughly
3 speculative, or *de minimis*. See pp. 10-13, *infra*.

4 **2. UCL claim.**

5 Every one of the legal and factual infirmities of Plaintiffs' CLRA claim equally dooms
6 Plaintiffs' UCL claim. There is no actionable misrepresentation or omission, federal law and the
7 choice of law provision preempt the claim, and Plaintiffs lack standing to assert the claim. Mot.
8 to Dismiss at 4-8, 13-15. In addition, Plaintiffs cannot pursue their UCL claim because the claim
9 is based in part on an alleged scheme to manipulate securities prices and the UCL does not apply
10 to securities transactions. Mot. to Dismiss at 15.

11 **3. Fiduciary duty claim.**

12 Like their CLRA and UCL claims, Plaintiffs' fiduciary duty claim fails because federal
13 law preempts the claim and the Company simply did not make the misrepresentations and
14 omissions through which Plaintiffs claim it breached its fiduciary duties Mot. to Dismiss at 6-8,
15 16. Furthermore, Plaintiffs simply have not established that they had the type of relationship
16 with TD AMERITRADE that could give rise to a breach of fiduciary duty claim. Mot. to
17 Dismiss at 16-18. A fiduciary relationship does not arise where a broker-dealer, such as TD
18 AMERITRADE, simply processes unsolicited orders and does not provide advice to its
19 accountholders regarding stocks. *DeSciose v. Chiles, Heider & Co.*, 239 Neb. 195, 206 (1991).
20 Even the California cases that Plaintiffs cite find that the scope of a broker's fiduciary duties are
21 limited where it only processes orders. See *Duffy v. Cavalier*, 215 Cal. App. 3d 1517, 1535 (1st
22 Dist. 1989) (noting scope of brokerage fiduciary duties limited where plaintiff simply placed
23 *unsolicited* order); *Rosenthal v. Great W. Fin. Sec. Corp.*, 14 Cal. 4th 394, 425-26 (1996)
24 (finding no authority for extending fiduciary obligations of broker who just sold mutual funds to
25 oral disclosure of arbitration provision); *Twomey v. Mithcum, Jones & Templeton, Inc.*, 262 Cal.
26 App. 2d 690 (1st Dist. 1968) (distinguishing between fiduciary duty owed where broker only
27 processes *unsolicited* orders and duty owed where broker provides advice to customer). It is

1 undisputed that the Company's relationship with Plaintiffs extended no further than processing
2 unsolicited orders.

3 * * *

4 Plaintiffs have offered no evidence in support of their preliminary injunction motion that
5 overcomes TD AMERITRADE's dismissal arguments or its factual showing that the Company
6 has not made any misrepresentations or actionable omissions with respect to the protection and
7 use of customer information or the promotion of stock through spam e-mails. Plaintiffs thus
8 have failed to make even the "irreducible minimum" showing necessary to obtain a preliminary
9 injunction: "that there is a fair chance of success on the merits." *Stanley*, 13 F.3d at 1319. And
10 they certainly have not met their burden to prove that the facts and the law bearing on the merits
11 of their claims clearly favor them, as required to obtain mandatory relief. Accordingly, the Court
12 should deny their preliminary injunction motion for this reason alone. *See id.* at 1326 (district
13 court properly denied mandatory relief where plaintiff did not make clear showing of success on
14 the merits).

15 **B. Plaintiffs Have Not Established An Irreparable Injury.**

16 "At a minimum, a plaintiff seeking preliminary injunctive relief must demonstrate that it
17 will be exposed to irreparable harm." *Caribbean Marine Servs. Co. v. Baldrige*, 844 F.2d 668,
18 674 (9th Cir. 1988). "Speculative injury does not constitute irreparable injury sufficient to
19 warrant granting a preliminary injunction." *Id.* The same is true of injury that is less than
20 substantial. *Preminger v. Principi*, 422 F.3d 815, 826 (9th Cir. 2005) (preliminary injunctive
21 relief unwarranted where plaintiffs failed to demonstrate "significant irreparable harm"); *Quon v.*
22 *Stans*, 309 F. Supp. 604, 607 (N.D. Cal. 1970) (denying preliminary injunction where irreparable
23 harm claimed by plaintiff was "speculative at best and probably *de minimis*"). And the requisite
24 injury must be one likely to occur in the immediate future. *Caribbean Marine*, 844 F.2d at 674
25 (moving party must demonstrate immediate threatened injury); *Colgan v. Leatherman Tool*
26 *Group, Inc.*, 135 Cal. App. 4th 663, 702 (2d Dist. 2006) ("[I]n order to grant injunctive relief
27 under [the UCL], there must be a threat that the wrongful conduct will continue.").

1 Plaintiffs claim three injuries in support of their requests for injunctive relief: (1) “the
2 risk of identify theft” (2) “e-mail addresses [being] leaked to spammers”; and (3) “damage
3 caused by Ameritrade’s failure to disclose that particular stocks were manipulated by
4 spammers.” Pls.’ Mot. at 8-11.⁶ None of these alleged injuries are irreparable, nonspeculative,
5 substantial, and immediately threatened, as required to meet the irreparable injury requirement
6 for issuing a preliminary injunction.

7 **1. Fear of future identity theft is too speculative to warrant injunctive**
8 **relief.**

9 Plaintiffs maintain that they will suffer “grave irreparable harm” from the “risk of
10 identity theft” (Pls.’ Mot. at 8-9), but they fail to make any factual showing of such imminent
11 harm. Instead, they simply assert, without any support, that, because stock spammers may have
12 acquired e-mail addresses without authorization, it is likely that identity theft operators acquired
13 Sensitive Personal Information. Plaintiff Elvey also disingenuously points to the fact that he was
14 the victim of identity theft, but his declaration reveals that the instances of identity theft occurred
15 *before* he began receiving stock spam. Elvey Decl. ¶¶ 1, 4; FAC ¶¶ 22-24. In addition, although
16 Plaintiffs offer hearsay evidence from the Internet of TD AMERITRADE customers
17 complaining about receiving stock spam as a result of information allegedly acquired from the
18 Company, Plaintiffs have not offered any evidence of TD AMERITRADE customers contending
19 that they also were victims of identity theft as a result of the Company’s conduct. Finally, as
20 discussed above, the Company has seen no indication that Sensitive Personal Information that
21 could result in identity theft has been acquired by unauthorized persons.

22 Furthermore, courts around the country have uniformly held that a speculative increased
23 risk of future injury from identity theft is insufficient to sustain a cause of action – either because
24 there is no legally cognizable injury sufficient to confer standing to sue or because the plaintiff

25 ⁶ Plaintiffs claim that irreparable harm must be presumed on their CLRA and UCL claims. Pls.’
26 Mot. at 7. But the case on which they rely for that proposition, *Cal. Ass’n of Dispensing*
27 *Opticians v. Pearle Vision Ctr., Inc.*, 143 Cal. App. 3d 419, 434 (4th Dist. 1983), has been
28 limited by subsequent authority to cases in which a government entity seeks an injunction or a
statute provides that a showing of irreparable harm is unnecessary. *Leach v. City of San Marcos*,
213 Cal. App. 3d 648, 661-62 (4th Dist. 1989) (affirming denial of preliminary injunction on
statutory claim, where movant failed to demonstrate irreparable harm).

1 cannot establish the injury element of the cause of action. Courts have dismissed various types
2 of claims based upon alleged breaches of information security systems in circumstances where
3 the risk of identity theft was far more likely and immediate than it is on this record. In one
4 recent decision, for instance, a district court dismissed claims against a defendant from which
5 unauthorized persons acquired confidential financial information (including credit card, debit
6 card, and checking account numbers) for the defendant's customers, where the only alleged
7 injury was a "substantial increased risk of identity theft or other related financial crimes." *Key v.*
8 *DSW, Inc.*, 454 F. Supp. 2d 684, 688-89 (S.D. Ohio 2006). Noting that "[i]n the identity theft
9 context, courts have embraced the general rule that an alleged increase in risk of future injury is
10 not an 'actual or imminent' injury," the *Key* court applied that general rule in concluding that the
11 plaintiff lacked standing because her claims were "based on nothing more than speculation that
12 she will be the victim of wrongdoing at some unidentified point in the indefinite future." *Id.* at
13 689-90; *see also Randolph v. ING Life Ins. & Annuity Co.*, 486 F. Supp. 2d 1, 7 (D.D.C. 2007)
14 (where names, addresses, and Social Security numbers of clients of investment advisor were
15 stolen, finding that "mere speculation that at some unspecified point in the indefinite future [the
16 plaintiffs] will be the victims of identity theft" is insufficient injury to support a claim); *Forbes v.*
17 *Wells Fargo Bank, N.A.*, 420 F. Supp. 2d 1018, 1021 (D. Minn. 2006) (where unencrypted
18 customer information including names, addresses, Social Security numbers and account numbers
19 of bank customers were stolen, finding that "the plaintiffs' injuries are solely the result of a
20 perceived risk of future harm. Plaintiffs have shown no present injury or reasonably certain
21 future injury to support damages for any alleged increased risk of harm.").

22 Significantly, moreover, the D.C. Circuit has overturned a preliminary injunction where
23 the plaintiffs offered only the threat of a future security breach as their irreparable harm. *Cobell*,
24 455 F.3d 301. In *Cobell*, the Department of the Interior appealed a district court order of
25 injunctive relief requiring many of the Department's computer systems to be disconnected from
26 the Internet and internal computer networks because the systems housed or provided access to
27 individual Indian trust data ("IITD"). *Id.* at 303. The appellate court ruled that the class
28

1 members had not demonstrated that they would “necessarily suffer harm without t[he]
2 injunction,” even though “the evidence of flaws in Interior’s IT security [was] extensive.” *Id.* at
3 315. The court stated:

4 We do not mean to understate the dangers of lax IT security, but as the district
5 court acknowledged, ‘it is generally considered impossible to create a perfectly
6 secure IT environment.’ The inherently imperfect nature of IT security means
7 that if we granted injunctive relief here, based only on Interior’s security
8 vulnerabilities and not on a showing of some imminent threat or specific reason to
9 be concerned that IITD is a target, we would essentially be justifying perpetual
judicial oversight of Interior’s computer systems. In order to return to normal
operations, Interior would be faced with the nearly impossible task of ensuring
that its systems have no exploitable weaknesses whatsoever, rather than
addressing a more specific danger to IITD.

10 *Id.* Essentially, the court found that the speculative injury alleged was insufficient to support the
11 mandatory relief the plaintiffs sought.

12 Here, Plaintiffs offer nothing more than conjecture and speculation that they face an
13 increased risk of identity theft. Indeed, there is no evidence that an unauthorized person has
14 acquired Sensitive Personal Information, much less that such information was actually targeted
15 for use in an identity theft scheme. Under the relevant authorities, Plaintiffs’ “mere speculation
16 that at some unspecified point in the indefinite future [they] will be the victims of identity theft”
17 (*Randolph*, 486 F. Supp. 2d at 7) consequently falls short of the required showing to obtain
18 mandatory injunctive relief.

19 **2. Any injury from the receipt of spam e-mails is *de minimis*, at most.**

20 Plaintiffs further claim that leaked e-mail addresses threaten irreparable injury in the form
21 of spam e-mail. But any injury from the receipt of spam e-mail is *de minimis*, at most. Plaintiff
22 Elvey alleges that he received 80 spam e-mails at two e-mails addresses over the course of nine
23 months. FAC ¶¶ 23-24. That volume of spam results in no substantial loss of time or computing
24 resources. Indeed, Plaintiffs can simply delete any spam e-mail with a click of the mouse. All
25 the more, Plaintiffs could discontinue using their unique e-mail addresses, which they only
26 created for the purposes of obtaining evidence for this litigation. Elvey Decl. ¶ 2; Griffiths Decl.
27 ¶ 2. Or Plaintiffs could use a spam filter to block receipt of unwanted spam. A minor and easily

1 avoided inconvenience is not a substantial injury warranting the injunctive relief Plaintiffs seek.
2 *See, e.g., Walker v. Woodford*, 454 F. Supp. 2d 1007, 1031 (S.D. Cal. 2006) (“The question is
3 not whether Plaintiffs will suffer inconvenience during the pendency of the lawsuit, but whether
4 they will suffer irreparable injury, such as serious, permanent physical or mental damage, if they
5 are not immediately granted the relief they seek.”).

6 **3. Injury caused by spam-based securities manipulation is neither**
7 **irreparable nor immediately threatened.**

8 Plaintiffs finally claim that they will suffer injury warranting injunctive relief as a result
9 of the Company’s failure to disclose that spammers may be manipulating the prices of certain
10 securities. But any such injury from purchasing manipulated securities certainly is not
11 irreparable. If accountholders could satisfy the elements of a securities fraud or other cause of
12 action based upon the purchase or sale of securities in reliance upon anonymous spam e-mails
13 touting stocks (which would be subject to dispute), they could seek full compensation in the form
14 of money damages. And where money damages are possible, an injury is not irreparable. *L.A.*
15 *Mem’l Coliseum*, 634 F.2d at 1202 (“It is well established, however, that such monetary injury is
16 not normally considered irreparable.”).

17 Moreover, Plaintiffs, who allege that they are typical of purported class members, do not
18 allege that they were ever deceived by stock spam in buying or selling securities. And Plaintiffs
19 offer absolutely no evidence suggesting that any measurable number of purported class members
20 have been injured by acting upon anonymous stock tips in spam e-mail. Accordingly, there is no
21 reason to think that any such injury is imminent. Since it is neither irreparable nor immediately
22 threatened, the possibility of injury from spam-based securities manipulation does not warrant
23 the injunction Plaintiffs seek.

24 * * *

25 In short, Plaintiffs have failed to show even the possibility of irreparable injury required
26 for preliminary injunctive relief. It follows that they have not met their burden to show that the
27 law and facts clearly establish the imminent threat of such an injury. On that basis alone,
28 Plaintiffs are not entitled to an injunction. *See L.A. Mem’l Coliseum*, 634 F.2d at 1202 (finding

1 that lower court “erred in issuing a preliminary injunction because there was no showing of
2 irreparable injury”).

3 **C. Plaintiffs Have Not Shown A Need For The Preliminary Injunction Sought.**

4 The injunction that Plaintiffs request is unprecedented and unwarranted. It would impose
5 hardships on TD AMERITRADE far greater than any that Plaintiffs would suffer in its absence.
6 And it is detrimental to the public interest. Thus, even if Plaintiffs had shown that they had a
7 likelihood of success on the merits and faced an imminent irreparable injury (which they have
8 not done and cannot do), equitable factors still would preclude the preliminary injunctive relief
9 they seek.

10 **1. A mandatory injunction requiring TD AMERITRADE to detect,
11 identify, and disclose stock touted by spam should be denied.**

12 Plaintiffs ask the Court to order TD AMERITRADE to detect spam sent to its
13 accountholders, identify stocks touted by such spam, and display a disclosure to California
14 accountholders attempting to purchase the stock reading:

15 **THIS STOCK SHOULD BE PURCHASED ONLY WITH EXTREME
16 CAUTION. THIS STOCK HAS RECENTLY BEEN TOUTED IN
17 UNSOLICITED COMMERCIAL EMAIL. IT IS LIKELY THAT THE
18 PERSONS SENDING THESE EMAILS ARE MANIPULATING THE VALUE
19 OF THIS STOCK AS PART OF A FRAUDULENT INVESTMENT SCHEME.
20 THIS SCHEME MAY CAUSE ANY INVESTMENT IN THIS STOCK TO
21 LOSE ITS VALUE NOTWITHSTANDING THE COMPANY’S FINANCIAL
22 PERFORMANCE.**

23 Pls.’ Mot. at iii. On top of that, the injunction Plaintiffs seek would order the Company to
24 provide a means to require each purchaser to affirmatively indicate that they have read the
25 warning before executing the transaction. *Id.*

26 Plaintiffs offer no authority for this extraordinary mandatory *preliminary* injunction,
27 aside from a factually unrelated case affirming a *final* injunction under the UCL that required a
28 limited disclosure correcting prior representations that the defendant’s products were made in the
United States. *See Colgan*, 135 Cal. App. 4th at 701-02. That is hardly the clear showing of fact
and law that plaintiffs must make in order to obtain relief. *See Churchill Vill.*, 169 F. Supp. 2d at

1 1125. The facts and the law on the subject actually show that the injunction directed at spam-
2 based manipulation that Plaintiffs seek would be wholly inappropriate.

3 Most significantly, the requested injunction would effectively thrust the Court and TD
4 AMERITRADE into the roles of federal securities regulators. If the Court granted Plaintiffs'
5 requested relief, the Company would have the obligation to pronounce that the price of certain
6 securities is likely being manipulated. This type of securities market oversight, however, is the
7 province of the SEC (and other market regulators), not a broker-dealer such as TD
8 AMERITRADE. See 15 U.S.C. §§ 78i, 78j, 78l(k), 78u, 78w; SEC, *The Investor's Advocate:
9 How the SEC Protects Investors*, www.sec.gov/about/whatwedo.shtml (last visited Aug. 16,
10 2007). Indeed, spam-based pump-and-dump schemes are the focus of ongoing SEC regulatory
11 and enforcement efforts. The SEC has before it a proposal to regulate stock promotion. Petition
12 for Commission Action to Protect the Investing Public from Unlawful and Deceptive Securities
13 Promotions (Apr. 24, 2006), available at <http://sec.gov/rules/petitions/petn4-519.pdf> (last visited
14 Aug. 19, 2007). The Commission also recently suspending trading in 35 stocks subject to spam-
15 based pump-and-dump schemes. Press Release, SEC Suspends Trading of 35 Companies Touted
16 in Spam Email Campaign (Mar. 8, 2007), available at [http://sec.gov/news/press/2007/2007-
17 34.htm](http://sec.gov/news/press/2007/2007-34.htm). (last visited Aug. 17, 2007). And the SEC has periodically directed brokerage firms to
18 stop processing orders to trade certain stocks that the regulators believe are the subject of spam
19 messages that may be intended to artificially inflate stock prices. Hale Decl. ¶ 9.

20 The conflict between Plaintiffs' requested injunction and the regime of securities
21 regulation is palpable. An order that the Company start telling its customers that certain stock
22 prices are manipulated undoubtedly would frustrate the orderly functioning of the nation's
23 securities markets, a central objective of federal securities regulation. The federal securities
24 laws, therefore, preempt any such relief. *Geier v. Am. Honda Motor Co.*, 529 U.S. 861, 869-74
25 (2000) (frustration of federal objective gives rise to implied conflict preemption); *Credit Suisse
26 First Boston Corp. v. Grunwald*, 400 F.3d 1119, 1134-36 (9th Cir. 2005) (same, finding
27 preemption by SEC-approved NASD rules).

1 For TD AMERITRADE, the burden of detecting, identifying, and disclosing spam-based
2 manipulation would be enormous. The Company would not only have to institute procedures to
3 ascertain what stocks are being touted by spam and reconfigure its systems to provide the
4 required disclosure (which is burdensome enough), it would also have to alter its basic
5 relationship with the vast majority of its customers. The Company's customer accounts are
6 "self-directed," and the Company ordinarily does not provide investment advice to its customers.
7 Hale Decl., Ex. 1. The injunction requested by Plaintiffs in this regard would effectively put the
8 Company in the position of providing such advice to its customers. Plus, a spammed stock's
9 price may not in fact have been manipulated. And once spammers understand that TD
10 AMERITRADE has been compelled to disparage spammed stocks, they undoubtedly will try to
11 use the Company as a means to effect manipulation schemes designed to drive downward the
12 prices of stocks. Certainly the \$1,000 bond Plaintiffs propose will offer the Company scant
13 protection from the damages that the Company is likely to suffer as a result of the injunction.⁷

14 We have already shown that Plaintiffs themselves face no hardship in the absence of a
15 requested disclosure regarding spam-based manipulation, because—like the many investors who
16 follow the SEC's advice on the subject, *see* SEC, *Be Alert When You Receive Spam E-mail or*
17 *Faxes*, www.sec.gov/answers/unsolicitedquotations.htm (last visited Aug. 16, 2007)—they do
18 not trade spam-touted stocks and they know all about the dangers of spam-based manipulation.
19 The balance of hardships thus plainly tips against a preliminary injunction. *See Atari Corp. v.*
20 *Sega of Am., Inc.*, 869 F. Supp. 783, 792 (N.D. Cal. 1994) (“[W]eighing the certainty of harm to
21 [the defendant] and the non-party retailers, software developers and peripheral manufacturers
22 against the speculative possibility of irreparable harm to [the plaintiff], the balance tips against
23 issuance of a preliminary injunction”). So does the public interest. An order effectively making

24 ⁷ This case is not remotely like the civil rights and public interest cases against government
25 entities and officials that Plaintiffs cite (at 14) in support of their minimal bond offer. Where
26 serious commercial damages are threatened by a preliminary injunction, a substantial bond is in
27 order. *See Michaels v. Internet Entm't Group, Inc.*, 5 F. Supp. 2d 823, 842-43 (C.D. Cal. 1998)
(rejecting request for minimal bond). Although the size of any bond here would depend on the
28 precise relief ordered—if the Court found any injunction were appropriate in the first place
(which it is not)—the bond would certainly need to be very substantial.

1 TD AMERITRADE a securities regulator would interfere with the anti-manipulation and broker-
 2 dealer regulatory efforts of the SEC and other market regulators, and it could adversely affect
 3 many issuer companies whose stock may be subject to the proposed manipulation disclosures.

4 **2. A mandatory injunction requiring an “accounting” of TD**
 5 **AMERITRADE’s systems and the implementation of protective**
 6 **measures determined by Plaintiffs’ counsel should be denied.**

7 Plaintiffs ask the Court to order that TD AMERITRADE provide them (and their
 8 counsel) with an “accounting” of the Company’s “record systems” containing the personal
 9 information of California accountholders. Pls.’ Mot. at iii. Plaintiffs plan to use the accounting
 10 for two purposes: (1) to prepare a report they want the Court to order the Company to distribute
 11 to all current and former accountholders; and (2) to develop unspecified security measures they
 12 want the Court to order the Company to implement. *Id.* at iv. This extraordinary injunctive
 13 relief is completely improper.

14 First, as discussed above, Plaintiffs have not produced any evidence indicating that the
 15 representations in the Privacy Statement are false or misleading or that the Company has an
 16 affirmative duty to supply additional information to Plaintiffs. For that reason alone, they should
 17 not be granted this relief. Second, Plaintiffs seek information on all aspects of the Company’s
 18 security systems even though the only evidence they offer in support of their position involves
 19 the unauthorized acquisition of customer e-mail addresses. There is no evidence that Sensitive
 20 Personal Information has been acquired by an unauthorized person. Accordingly, there is no
 21 basis for ordering a system-wide accounting. If Plaintiffs’ claims are not dismissed, any need for
 22 additional information can be satisfied through discovery, subject to an appropriate protective
 23 order to protect confidential information about the Company’s security systems and also limited
 24 in scope to the information that is necessary to resolve whatever issues remain.⁸

24 ⁸ Even if the Company were required to provide detailed information regarding its security
 25 systems to Plaintiffs and their counsel under protective order, there would still be a serious risk
 26 of harm. Courts have recognized that protective orders are imperfect at best and have limited
 27 discovery to only the most essential confidential information, even where a protective order is in
 28 effect. *See, e.g., Litton Indus., Inc. v. Chesapeake & Ohio Ry. Co.*, 129 F.R.D. 528, 531 (E.D.
 Wis. 1990) (“There is a constant danger inherent in disclosure of confidential information
 pursuant to a protective order. Therefore, the party requesting disclosure must make a strong
 showing of need . . .”). The highly sensitive nature of the information that would be involved in

(cont’d)

1 Third, an “accounting” relates to a statement of financial accounts or transactions. *See*
2 *County of Santa Clara v. Astra USA, Inc.*, 401 F. Supp. 2d 1022, 1032 (N.D. Cal. 2005) (“An
3 accounting is an equitable remedy by which a party opens its books so that the other side may
4 calculate amounts owed.”). We are not aware of any case in which a court has ordered an
5 “accounting” of a company’s information security system. The lone authority Plaintiffs cite in
6 support of their request for such an accounting is not to the contrary. The accounting ordered in
7 the *Cobell* case was an accounting of money in Indian trust accounts, the accurate completion of
8 which the court tried to ensure by requiring the Interior Department to establish written computer
9 and business system architecture policies. *Cobell v. Norton*, 391 F.3d 251, 254 (D.C. Cir. 2004).
10 The court did not order an “accounting” of information security systems. Plaintiffs’ requested
11 accounting is literally unprecedented.

12 Fourth, the proposed injunction is also impermissibly vague regarding TD
13 AMERITRADE’s obligations. There is no description of what particular information would be
14 required by the requested accounting of records systems. And, of course, no one knows what
15 yet-to-be-developed information security changes Plaintiffs want the Court to force the Company
16 to implement. This lack of detail is inconsistent with Fed. R. Civ. P. 65, which requires that
17 injunctions state their terms “specifically” and “describe in reasonable detail” the acts required.

18 Finally, presenting a public report that contains information concerning the Company’s
19 proprietary and confidential security systems would only encourage future attempts by hackers to
20 gain access to the Company’s computers as well as expose proprietary and confidential
21 information to competitors, contrary to the interests of the Company, its customers, and
22 stockholders. In addition, this injunction would be extremely burdensome for TD
23 AMERITRADE. The Company’s computer systems are extensive and, depending upon its
24 scope, an “accounting” could require extraordinary time and expense to complete. Then, the
25 Company would presumably have to expend significant time and effort complying with whatever
26 an accounting, combined with the practical limitations on a Court’s ability to ensure strict
27 compliance by parties (or their experts) with a protective order, constitutes a separate and
28 independent reason to deny Plaintiffs’ request for an accounting of the Company’s elaborate
information security systems.

1 security measures Plaintiffs and their counsel concoct. Again, Plaintiffs' offer to post a \$1,000
2 bond is cold comfort.

3 **3. A mandatory injunction requiring TD AMERITRADE to amend its**
4 **Privacy Statement to make a disclosure concerning e-mails being**
5 **leaked from the Company's computer systems should be denied.**

6 Plaintiffs request that the Court require TD AMERITRADE to amend its Private
7 Statement and any other communications with accountholders to include a five-paragraph
8 statement that begins:

9 **ALERT: AMERITRADE'S INFORMATION SYSTEMS ARE NOT**
10 **NECESSARILY SECURE AND WE CANNOT ASSURE THE SECURITY**
11 **OF YOUR PERSONAL INFORMATION. THERE IS EVIDENCE THAT**
12 **SOME ACCOUNTHOLDERS' EMAIL ADDRESSES HAVE LEAKED FROM**
13 **AMERITRADE'S COMPUTER SYSTEMS TO SPAMMERS. AMERITRADE**
14 **HAS AN ONGOING INVESTIGATION INTO THIS SITUATION. YOUR**
15 **NAME, SOCIAL SECURITY NUMBER, AND YOUR EMAIL ADDRESS**
16 **MAY HAVE BEEN LEAKED AS WELL.**

17 Pls.' Mot. at iv. The proposed statement goes on to recommend that accountholders take a
18 variety of steps to protect themselves from identity theft. *Id.*

19 Once again, the only basis Plaintiffs offer for this extraordinary relief is the *Colgan*
20 court's approval of a *final* injunction requiring a "corrective disclosure." 135 Cal. App. 4th at
21 701-02. That ruling does not remotely support a *preliminary* injunction requiring a corrective
22 disclosure in this case. A corrective disclosure simply is not appropriate at the preliminary
23 injunction stage when there has been no determination that the defendant made a
24 misrepresentation or omission in violation of the UCL or CLRA or otherwise breached any duty.
25 And that is particularly true here, given that Plaintiffs cannot show even a likelihood that they
26 will eventually succeed on their CLRA and UCL claims. *See* pp. 6-9, *supra*.

27 The injunction requiring disclosure that Plaintiffs seek also is inappropriate because it
28 would allow them to circumvent the statutory requirements for such a disclosure under section
1798.82 of the California Civil Code. As already explained, that statute requires disclosure only
when Sensitive Personal Information, such as SSN, are reasonably believed to have been
acquired by an unauthorized person. Cal. Civ. Code § 1798.82(a), (e). Acquisition of e-mail

1 addresses triggers no disclosure obligation. *Id.* And being more recent and more specific,
2 section 1798.82 controls over the CLRA and UCL on the question of when a business must
3 disclose a breach in the security of computerized data. *See Woods*, 53 Cal. 3d at 324 (“a later,
4 more specific statute controls over an earlier, general statute”); *Hellon & Assocs.*, 958 F.2d at
5 297 (when two statutes are inconsistent, generally, the later and more specific statute prevails).
6 As explained above, Plaintiffs offer nothing but unfounded speculation that Sensitive Personal
7 Information has been acquired by an unauthorized person. Plaintiffs should not be able to
8 circumvent the California legislature’s apparent judgment that no disclosure is necessary under
9 the circumstances here, by simply claiming that the failure to make a disclosure violates the
10 UCL, CLRA, and common law fiduciary duty principles.

11 The balance of hardships weigh against granting Plaintiffs this injunctive relief, as well.
12 If TD AMERITRADE were required to publish the misleading, alarmist, and speculative
13 disclosure drafted by Plaintiffs’ counsel, the Company would suffer irreparable harm to its
14 reputation and goodwill. The Company would likely lose customers because the warning would
15 create unwarranted fear and anxiety for those customers that they were likely going to fall prey
16 to identify theft. This, in turn, would undoubtedly cause many accountholders to undertake
17 unnecessary but burdensome steps to protect themselves from identity theft. Indeed, California’s
18 Department of Consumer Affairs has specifically warned against “false positive” notifications
19 because they place burdens on customers, credit bureaus, and a wide variety of businesses as
20 customers act to prevent identity theft. Cal. Dep’t of Consumer Affairs, *Recommended Practices*
21 *on Notice of Security Breach Involving Personal Information* 12 (2007), available at
22 <http://www.privacyprotection.ca.gov/recommendations/secbreach.pdf> (last visited Aug. 19,
23 2007). And even if the lack of such a disclosure actually caused the injuries Plaintiffs allege—
24 receipt of spam and increased risk of identity theft—those injuries are *de minimis* and
25 speculative, respectively. At this point—when there is no evidence of unauthorized acquisition
26 of Sensitive Personal Information—there is no need to recommend that customers place fraud
27 alerts on their credit accounts and spend money on credit protection. If there becomes reason to

1 believe that customers' Sensitive Personal Information was acquired without authorization, the
2 Company stands ready to follow the directives of the applicable laws and the regulators
3 monitoring its investigation. Thus, the Court should refuse to order the security-breach
4 disclosure Plaintiffs seek. *See Atari Corp*, 869 F. Supp. at 792.

5 **4. The prohibitory injunctions requested by Plaintiffs should be denied
6 as unnecessary.**

7 Plaintiffs also ask that the Court enter an order prohibiting TD AMERITRADE from (1)
8 instructing, directing, or suggesting that its accountholders destroy copies of spam that promotes
9 stocks; and (2) disclosing its accountholders' personal information, including their e-mail
10 addresses, to third parties in a manner inconsistent with its Privacy Statement. Pls.' Mot. at iii.
11 Both of these requests should be denied as unnecessary.

12 The Company no longer suggests that its accountholders delete spam from their e-mail
13 accounts. Hale Decl. ¶ 11. That original suggestion was prompted by a legitimate concern that
14 the spam might contain viruses that could damage customers' computers. *Id.* However, in light
15 of Plaintiffs' insinuations, the Company stopped making that suggestion. Accordingly,
16 injunctive relief would be inappropriate here, because TD AMERITRADE is not engaging in the
17 conduct that is the subject of the requested relief. *See, e.g., Alsup v. Montgomery Ward & Co.*,
18 57 F.R.D. 89, 92 (N.D. Cal. 1972).

19 Nor is the other prohibitory relief Plaintiffs request appropriate. The Company has never
20 intentionally disclosed any of its accountholders' e-mail addresses or other information to any
21 unauthorized third parties (Hale Decl. ¶ 12), and Plaintiffs offer no evidence to the contrary. The
22 Court should reject this injunctive relief as "superfluous and inappropriate" as well. *Alsup*, 57
23 F.R.D. at 92.

24 **II. THE COURT SHOULD DENY CLASS CERTIFICATION.**

25 **A. Class Certification Is Unnecessary.**

26 As Plaintiffs acknowledge in their brief (at 18), class certification is unnecessary at the
27 preliminary injunction stage where relief for the named plaintiffs would, as a practical matter
28

1 extend to all purported class members.⁹ Thus, there is no need for the Court to even take up the
2 class certification question. *See Zepeda v. INS*, 753 F.2d 719, 728 n.1 (9th Cir. 1985) (“as a
3 practical matter, injunctive relief for an individual plaintiff will lead to complete relief for the
4 potential class because defendant will voluntarily treat all alike thereafter”).

5 **B. Class Certification Is Inappropriate.**

6 No matter the need for class certification, it is clear that class certification to effectuate
7 the preliminary injunctive relief Plaintiffs seek would be inappropriate for at least two reasons.
8 First, class certification proceedings on Plaintiffs’ injunctive relief claims are premature. As
9 Plaintiffs recognize, “the discovery that typically precedes class certification” has not occurred.
10 Pls.’ Mot. at 18; *see also Kamm v. Cal. City Dev. Co.*, 509 F.2d 205, 210 (9th Cir. 1975) (“[t]he
11 propriety of a class action cannot be determined in some cases without discovery”). Plus, the
12 nature and scope of Plaintiffs’ claims have yet to be determined; a dismissal motion testing their
13 legal sufficiency is currently pending. In these circumstances, the Court cannot conduct the
14 “rigorous analysis” necessary to determine whether Plaintiffs have met their burden to show that
15 their suit satisfies the requirements for class certification. *Gen. Tel. Co. of Sw. v. Falcon*, 457
16 U.S. 147, 161 (1982). Class certification, therefore, must be denied until the necessary analysis
17 can be undertaken. Fed. R. Civ. P. 23(c)(1)(c), 2003 advisory committee note (“A court that is
18 not satisfied that the requirements of Rule 23 have been met should refuse certification until they
19 have been met.”).

20 Second, it already is apparent that Plaintiffs cannot meet the class certification
21 requirement that “the claims or defenses of the representative parties are typical of the claims or
22 defenses of the class.” Fed. R. Civ. P. 23(a)(3). Typicality is missing and “class certification is
23 inappropriate where a putative class representative is subject to unique defenses which threaten
24 to become the focus of the litigation.” *Hanon v. Dataproducts Corp.*, 976 F.2d 497, 508 (9th
25 Cir. 1992); *see also Alaska v. Suburban Propane Gas Corp.*, 123 F.3d 1317, 1321 (9th Cir.

26 ⁹ TD AMERITRADE notes, however, that the only preliminary injunctive relief that Plaintiffs
27 even suggest is related to their CAN SPAM claims (Pls.’ Mot. at 17) is the demand that the
28 Company be ordered to stop telling its customers to delete spam. In all other respects, the
requested preliminary relief relates only to California Resident Class.

1 1997) (“[W]hen named plaintiffs are subject to unique defenses which could skew the focus of
2 litigation, district courts properly exercise their discretion in denying class certification.”).¹⁰
3 Here, Plaintiffs’ unique factual situations will require them “to meet defenses that are not typical
4 of the defenses which may be raised against other members of the proposed class.” *Hanon*, 976
5 F.2d at 508.

6 For instance, Plaintiffs will face unique defenses based on their effort to create evidence
7 for this litigation by opening accounts for the purpose of receiving and cataloging spam. FAC ¶¶
8 22-24, 27-28. Courts have denied class certification on typicality grounds where the named
9 plaintiff manufactured the litigation. In *Hanon*, the Ninth Circuit found that the named plaintiff
10 did not satisfy the typicality requirement and denied class certification in a securities fraud case
11 because the plaintiff bought minimal numbers of shares of stock in various publicly held
12 technology companies in order to bring securities fraud suits, which subjected him to a
13 substantial non-reliance defense. 976 F.2d at 508-09; *see also Shields v. Smith*, No. C-90-0349,
14 1991 WL 319032, at *3 (N.D. Cal. Nov. 4, 1991) (denying class certification on typicality
15 grounds where plaintiff’s reliance on market integrity would be “subject to serious rebuttal as a
16 result of [her] professional practice of buying a few shares in troubled companies in order to later
17 serve as class representative”).

18 Plaintiffs efforts to subject themselves to spam in order to bring this suit raise the same
19 sort of manufactured-suit defenses that made the *Hanon* plaintiff atypical. Indeed, it is unlikely
20 that they were deceived by any alleged misrepresentation in the Company’s Privacy Statement or
21 by any stock spam—a requirement for their CLRA claim. *See Suzuki v. Hitachi Global Storage*
22 *Techs., Inc.*, No. C 06-07289, 2007 WL 2070263, at *5 (N.D. Cal. July 17, 2007) (“[I]n order to
23 state a claim under the CLRA for injury as a result of a misrepresentation, the plaintiff must
24 believe the alleged misrepresentation to be true.”). And they have not alleged that they were
25 deceived. Similarly, the cause of the injuries Plaintiffs allege is their effort to manufacture this

26 ¹⁰ The passing suggestion to the contrary in *Smith v. Univ. of Wash. Law Sch.*, 2 F. Supp. 2d
27 1324, 1342 (W.D. Wash. 1998), which Plaintiffs cite in support of their class certification
28 argument, completely ignores the clear Ninth Circuit precedent on the obstacle to typicality that
unique defenses present.

1 lawsuit, not any representation by the Company. These unique defenses would be a major focus
2 at trial. Clearly, Plaintiffs are not sufficiently typical of the California Resident Class to pass
3 muster under Rule 23(a)(3).

4 Plaintiffs likewise are atypical of the CAN SPAM class for purposes of the request that
5 the Company be ordered to stop telling its customers to delete spam, which is the only
6 preliminary injunctive relief Plaintiffs even suggest is related to their CAN SPAM claims (Pls.’
7 Mot. at 17). Plaintiffs have never alleged, much less demonstrated, that the Company told them
8 to delete spam. And, even if the Company had not already stopped advising customers to delete
9 spam (Hale Decl. ¶ 11), there certainly would be no risk that they would delete spam at the
10 Company’s urging in the future, given their efforts to preserve “evidence” (FAC ¶¶ 22-24, 27-
11 28). This unique defense to a spoliation claim makes Plaintiffs atypical.¹¹

12 **CONCLUSION**

13 For the foregoing reasons, TD AMERITRADE respectfully asks that the Court deny
14 Plaintiffs’ motions for a preliminary injunction and for class certification.

15 Dated: August 23, 2007

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25 ¹¹ Plaintiffs face another unique CAN SPAM defense given the serious questions about whether
26 their “businesses” actually qualify as “Internet access service” providers eligible to bring suit
27 under the CAN SPAM Act. See 15 U.S.C. § 7706(g)(1); Mot. to Dismiss at 20-21. There is no
28 evidence that Elvey has any users for the services he supposedly provides. And a third party
maintains, stores, and gives internet connectivity to service which provides the supposed services
of both plaintiffs. FAC ¶¶ 26, 28.