1 2 3 4 5 6 7 8 9 10 11 12	GLENN D. POMERANTZ (SBN 112503) Glenn.Pomerantz@mto.com BART H. WILLIAMS (SBN 134009) Bart.Williams@mto.com KELLY M. KLAUS (SBN 161091) Kelly.Klaus@mto.com ROHIT K. SINGLA (SBN 213057) Rohit.Singla@mto.com MUNGER, TOLLES & OLSON LLP 355 South Grand Avenue, 35th Floor Los Angeles, CA 90071-1560 Tel: (213) 683-9100; Fax: (213) 687-3702 GREGORY P. GOECKNER (SBN 103693) gregory_goeckner@mpaa.org DANIEL E. ROBBINS (SBN 156934) dan_robbins@mpaa.org 15301 Ventura Boulevard, Building E Sherman Oaks, California 91403-3102 Tel: (818) 995-6600; Fax: (818) 285-4403 Attorneys for Motion Picture Studio Plaintiffs Relief Claim Defendants	ROBERT H. ROTSTEIN (SBN 72452) rxr@msk.com ERIC J. GERMAN (SBN 224557) ejg@msk.com MITCHELL SILBERBERG & KNUPP LLP 11377 West Olympic Boulevard Los Angeles, California 90064-1683 Tel: (310) 312-2000; Fax: (310) 312-3100		
13	UNITED STATES DISTRICT COURT			
14	NORTHERN DISTRICT OF CALIFORNIA			
15	REALNETWORKS, INC., et al.,	CASE NO. C 08-4548-MHP		
16 17	Plaintiffs, vs.	[PROPOSED] FINDINGS OF FACT AND CONCLUSIONS OF LAW SUBMITTED BY MOTION PICTURE STUDIO PLAINTIFFS		
18 19 20 21 22 23 24 25 26 27	DVD COPY CONTROL ASSOCIATION, INC., et al. Defendants. UNIVERSAL CITY STUDIOS PRODUCTIONS LLLP, ET AL., Plaintiffs, vs. REALNETWORKS, INC., et al. Defendants.	Date: May 21, 2009 Time: 9:30 a.m. Ctrm: 15 (Hon. Marilyn Hall Patel) CASE NO. C 08-4719-MHP PUBLIC - REDACTED VERSION		
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I.

PROPOSED FINDINGS OF FACT

Except as otherwise noted, page and line citations are to the transcript of the preliminary injunction hearing, and exhibit citations are to the exhibits admitted in connection with the preliminary injunction hearing.

A. Procedural History.

- 1. On September 30, 2008, a number of major motion picture studios filed a lawsuit in the United States District Court for the Central District of California against RealNetworks, Inc., and RealNetworks Home Entertainment, Inc. (collectively, "Real"). Plaintiffs Paramount Pictures Corporation, Twentieth Century Fox Film Corporation, Universal City Studios Productions LLLP, Warner Bros. Entertainment Inc., Disney Enterprises, Inc., Sony Pictures Television Inc. and Columbia Pictures Industries, Inc. (collectively, "Studios") alleged that Real's distribution of the RealDVD product used to circumvent the protections afforded by the Content Scramble System ("CSS") was in violation of the anti-trafficking proscriptions of the Digital Millennium Copyright Act, 17 U.S.C. §§ 1201 et seq. ("DMCA"). The Studios sought a temporary restraining order, restraining Real's trafficking in RealDVD, which had commenced that day. ¹
- 2. On the same day, Real commenced an action for declaratory judgment in the United States District Court for the Northern District of California against the organization that licenses the CSS technology, the DVD Copy Control Association ("DVD CCA"), as well as several of the Studios and their affiliates. In its complaint, Real requested that the Court declare that its conduct with respect to RealDVD did not violate either the DMCA or the CSS License Agreement. *See* Complaint for Declaratory Relief.
- 3. On October 3, 2008, the District Court in the Central District of California entered an order transferring the Studios' complaint to the Northern District of California.

¹ In the same complaint, Plaintiffs Universal City Studios LLLP, Paramount Pictures Corporation, Twentieth Century Fox Film Corporation, Sony Pictures Entertainment Inc., Walt Disney Pictures, and Warner Bros. Entertainment Inc. asserted a third-party beneficiary claim against Real for breach of the CSS License Agreement.

- 4. On October 3, the Studios named in Real's complaint counter-claimed and renewed their motion for a TRO based on the DMCA. Following a hearing that day, the Court granted the Studios' motion for a temporary restraining order, enjoining Real from trafficking in RealDVD ("TRO"). *See* Docket No. 43, Minute Entry: Temporary Restraining Order Hearing (filed under seal). The Court extended the TRO following another hearing on October 7, 2008. The TRO has been extended several times with the consent of all parties pending the completion of a hearing on the Studios' and the DVD CCA's motions for preliminary injunction.
- 5. Pursuant to Real's request, the preliminary injunction hearing has encompassed both versions of RealDVD that Real has represented it has developed. As explained in further detail below, one version is code-named "Vegas" by Real; Real's code-name for the other version is "Facet." Pursuant to the Studios' request, the DMCA claim and the motion for preliminary injunction encompass Real's circumvention of CSS as well as two other technological measures employed by certain Studios in connection with their distribution of content on DVDs. As explained in further detail below, those supplemental technological protection measures are called "ARccOS" and "RipGuard."

B. The Parties and Witnesses.

- 6. The parties to the motions for preliminary injunction before the Court are the aforementioned Studios, the DVD CCA, and Real.
- 7. Each of **the Studios** owns copyrights in many of the most successful and critically acclaimed movies and recorded television programs released in the United States and throughout the world. The Studios have invested billions of dollars creating their content and distributing it to consumers.
- 8. **DVD CCA** is a Delaware not-for-profit corporation that is responsible for licensing CSS to entertainment, consumer electronics and information technology companies that wish to implement CSS in their products. Declaration of Jacob Pak in Support of DVD CCA's Motion for Preliminary Injunction, dated March 19, 2009 ("Pak Decl."), ¶ 2; Declaration of Andrew Parsons in Support of DVD CCA's Motion for Preliminary Injunction, dated March 19, 2009 ("Parsons Decl."), ¶ 3.

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- 9. **RealNetworks, Inc.** is a technology company that manufactures and sells several popular product lines that allow streaming of audio and video content on the Internet. 47:23-48:5; 440:21-442:24 (Glaser). **RealNetworks Home Entertainment, Inc.** is a subsidiary of RealNetworks, Inc. Real's Complaint for Declaratory Relief, ¶ 11. Both companies have their principal place of business in Seattle, Washington. *Id.*, ¶¶ 11-12.
- 10. **Marsha King** joined Twentieth Century Fox Film Corporation in 1987, where she held the positions of Counsel, and then Senior Counsel. 71:4-5 (King). From 1990 to 2006, Ms. King was at Warner Bros. 71:6-10 (King). She began her career at Warner Bros. as General Counsel of the Video Division, and ended as an Executive Vice President and General Manager of the Video Division. *Id.* From 2006 to 2007, Ms. King was Executive Vice-President of Worldwide Business Affairs at Paramount Pictures Corporation. 71:11-13 (King). Ms. King was deeply involved in the development of the Digital Versatile Disc ("DVD") and CSS copy protection technology and in the drafting and negotiation of the CSS License Agreement. 71:14-101:2 (King).
- University of Cambridge in England, and a Ph.D. in computer science from the University of California at Los Angeles ("UCLA"). 147:6-9 (Kelly). Upon obtaining his Ph.D. from UCLA, Dr. Kelly was a professor in the computer science department at UCLA for four years. 147:15-17 (Kelly). He then transferred to the University of California at Santa Barbara to the electrical and computer engineering departments, where he received tenure. 147:17-20 (Kelly). Dr. Kelly left the university in 1997 and formed the Kelly Technology Group in Santa Barbara, a high technology consulting firm. 146:21-147:3 (Kelly). As part of his work in this matter, Dr. Kelly studied the CSS specifications, Real's documents and technical specifications, the depositions of Real's engineers, and the source code for the Vegas and Facet products. 148:19-149:7 (Kelly); Declaration of John P.J. Kelly, Ph.D., In Support of DVD Copy Control Association, Inc.'s Motion for Preliminary Injunction, dated March 19, 2009 ("Kelly Decl."), ¶ 6, Ex. B. Dr. Kelly also conducted extensive testing of the Facet and Vegas products. 149:7 (Kelly); Kelly Decl., ¶ 6.

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1	12. Robert Schumann has a bachelor's degree in computer science from the
2	Rochester Institute of Technology. Declaration of Robert Schumann in Support of Studio
3	Plaintiffs' Motion for a Preliminary Injunction, dated March 17, 2009 ("Schumann Decl."), Ex. A
4	at ¶ 1. He has been working with DVD copy protection technologies since 1995 when DVDs first
5	came into being. 266:17-19 (Schumann). Mr. Schumann has designed and developed DVD
6	players which include CSS technology. 267:2-268:7 (Schumann). He has also designed two
7	additional content protection schemes for video content distributed on DVDs. 267:5-24
8	(Schumann). Mr. Schumann has testified as an expert witness in two CSS-related cases,
9	Universal City Studios, Inc. v. Reimerdes, 111 F. Supp. 2d 294, 309-311 (S.D.N.Y. 2000), aff'd,
10	Universal City Studios, Inc. v. Corley, 273 F.3d 429, 436-37 (2d Cir. 2001), the original DeCSS
11	case, and 321 Studios v. Metro Goldwyn Mayer Studios, Inc., 307 F.Supp. 2d 1085, 1089 (N.D.
12	Cal. 2004). 268:11-18 (Schumann). Mr. Schumann holds 17 issued and pending U.S. patents,
13	including patents in the areas of copy protection and DVD processing technologies. 269:11-14
14	(Schumann). As part of his work in this matter, Mr. Schumann studied the CSS specifications,
15	Real's documents and technical specifications, the depositions of Real's engineers, and the source
16	code for the Vegas and Facet products. 270:8-271:3; Schumann Decl., Ex. A at ¶¶ 5-6. Mr.
17	Schumann also conducted extensive testing of the Facet and Vegas products, including testing
18	Vegas and Facet on ARccOS or RipGuard-protected DVDs. <i>Id.</i> at Ex. A ¶¶ 5-6, 90; Ex. B.
19	13. Rob Glaser is the founder, chairman, and CEO of Real. 440:5-9 (Glaser).
20	14. Matthew Bishop holds a bachelor's degree in astronomy and applied mathematics
21	and a master's degree in mathematics from the University of California at Berkeley, and a
22	master's degree and Ph.D. in computer science from Purdue University. 623:16-25 (Bishop).

14. **Matthew Bishop** holds a bachelor's degree in astronomy and applied mathematics and a master's degree in mathematics from the University of California at Berkeley, and a master's degree and Ph.D. in computer science from Purdue University. 623:16-25 (Bishop). Professor Bishop has been a professor at the University of California at Davis for the last sixteen years. 625:10-17 (Bishop). Prior to this case, Professor Bishop had no experience with DVD technologies or software and had never seen the CSS Specifications. 799:7-800:14 (Bishop). Nor does Professor Bishop know how or why the CSS system was developed. 800:10-16 (Bishop). Professor Bishop further testified that he did not consider any "policy" behind CSS in

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his analysis of compliance. 800:25-801:8 (Bishop). At the time he developed his opinions in this case, Professor Bishop had never seen or used the Facet system, 746:10-747:6 (Bishop).

- 15. Douglas Dixon holds bachelor's and master's degrees in computer science from Brown University. 858:16-21 (Dixon). Mr. Dixon is currently an independent consultant on digital media. 861:8-13 (Dixon). Mr. Dixon also is editor-in-chief of the magazine Mediaware, a trade magazine published for the content and delivery industry. 862:20-863:1 (Dixon). Mr. Dixon is not an expert in either copy protection, 952:13-14, 938:9-11 (Dixon) or errormanagement on DVDs, 923:21-23 (Dixon). He has never done any work on error-recovery techniques for DVD playback before his engagement in the present case. 923: 21-23, 924:9-15 (Dixon). At the time he formed his opinions and submitted his expert reports, he had not even used either Vegas or Facet, nor seen the source code or any documentation for either of those programs. 930:9-10, 961:16-17, 927:11-19, 928:16-19, 929:4-6, 930:14-16, 961:18-24 (Dixon). He conducted no experiments in support of his opinions. 925:17-23, 926:2-5 (Dixon). He did not review Real's technical documentation for either product. 961:1-9 (Dixon). He had not spoken to Real's engineers or reviewed the depositions of the Real engineers with primary responsibility for designing and implementing Vegas and Facet. 929:9-22, 961:10-15, 964:5-13 (Dixon).
- 16. **James Bielman** is a senior software developer at Real. 1003:14-17 (Bielman). He has been at the company since March 2008. 1003:18-19 (Bielman). The only parts of the Facet project for which Mr. Bielman had primary responsibility were the program that Real now calls "DVD Walk" (but was formerly known at Real as "ARccOS") and Facet's video output. 1063:13-16, 1082:2-8 (Bielman). Mr. Bielman did not implement the entire CSS design for Facet, but only coded the raw CSS descrambler and authentication algorithms, based on code originally written for Vegas by Mr. Jeffrey Buzzard. 1063:25-1064:16 (Bielman).

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C. CSS - The Content Scramble System.

1. The Development of CSS Technology and the CSS License.²

- 17. In the early 1990s, various Studios began to consider the possibility of distributing their movies in digital form. 71:14-72:3 (King). In or around 1995, the digital versatile disc ("DVD") emerged as the accepted medium for the possible dissemination of audio-visual content in digital form. 74:5-8 (King).
- 18. No Studio, however, was prepared to release its copyrighted content on DVDs absent adequate safeguards against making any copies of that content from DVDs. 73:20:-25; 74-9-12; 91:19-92:2 (King). *See Corley*, 273 F.3d at 436-37.
- 19. In 1995, the Studios were contacted by major consumer electronic manufacturers, such as Sony, Matsushita, Toshiba, Phillips, and Thompson, to discuss the development of copy protection measures for DVDs. 74:19-75:2 (King). Because the DVD format was going to be playable on computers as well, representatives from the computer industry, including Microsoft, Apple, and IBM, were brought into the discussions concerning potential copy protection technologies for DVDs. 75:2-13 (King). The three industries the motion picture, consumer electronics, and computer industries formed the Copy Protection Technical Working Group (the "CPTWG"), an organization to discuss copy-protection technologies that was open to interested parties and the public. 75:14:76:5 (King).
- 20. In 1996, the three industries through the CPTWG endorsed the Content Scramble System, or CSS, technology to create a secure system for the dissemination and playback of copyrighted content on DVDs, while preventing copying, so that consumers would be able to play all DVDs on all players. 79:22-80:3 (King). Matsushita and Toshiba owned the underlying intellectual property for CSS. 85:19-21 (King).

² The history and development of CSS has been described in detail by a number of federal courts. See Universal City Studios, Inc. v. Corley, 273 F.3d 429, 436-37 (2d Cir. 2001); Universal City Studios, Inc. v. Reimerdes, 111 F. Supp. 2d 294, 309-311 (S.D.N.Y. 2000); 321 Studios v. Metro

Goldwyn Mayer Studios, Inc., 307 F.Supp. 2d 1085, 1089 (N.D. Cal. 2004).

- 21. Following the CPTWG's endorsement of CSS technology, representatives of the three industries engaged in the negotiation of a license agreement which would permit the manufacturing and distribution of devices that playback DVDs. 77:13-20, 82:4-12 (King).
- During the discussions and negotiations in the CPTWG and in the drafting of the license agreement, each of the Studios adamantly, repeatedly, and publicly announced that there should be no making of permanent, playable copies whether single copies or multiple copies of their content released on CSS-encrypted DVDs. 81:14-16, 88:5-7, 90:14-24, 111:1-10, 122:5-11 (King).
- Counsel for Matsushita served as the primary drafter of the agreement. 93:11-12 (King). Under the agreement, licensees manufacturing and distributing DVD playback devices and DVD discs would be obliged to enforce the technological protections of CSS. 77:13-20, 82:4-12 (King). Toshiba licensed its portion of CSS to Matsushita, who served as the initial licensor of the technology. Ex. 1 at 1; 86:24-87:7, 89:16-17 (King).
- 24. After nearly two years of heavy and complex negotiations, the Restated and Amended CSS Interim License Agreement was finalized in November 1997. Ex. 1 at 20; 97:10-13, 89:19-22 (King). Ms. King was heavily involved in those negotiations. 83:20-22 (King).
- 25. The DVD Copy Control Association (the "DVD CCA") was formed in 1999. Matsushita and Toshiba granted the DVD CCA a royalty-free license in CSS technology, and it became the licensor and administrator of CSS technology and the CSS License Agreement, which in all material respects is identical to the Restated and Amended CSS Interim License Agreement. 89:13-18, 98:10-99:17 (King).
- 26. The DVD CCA represents all three industries, and there are over 300 licensee members of the DVD CCA. Deposition of Andrew Parsons, dated December 11, 2008 ("Parsons Depo."), at 21:21-22:14, 23:7-23:15 (Studios' Designations)...
 - 2. The Intent of the CSS Technology and the CSS License Is to Prevent Copying of DVDs.
- 27. The intent of all three industries in developing CSS technology and negotiating and drafting the CSS License Agreement was to prevent the making of permanent, playable

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1	copies of copyrighted DVD content without the authority of the copyright owner. 77:9-12, 80:4-
2	21, 81:6-18, 90:14-91:5, 100:14-20, 122:5-11, 122:17-20 (King); Parsons Depo. at 45:18-47:7,
3	52:5-21, 53:10-54:13 (Studios' Designations).
4	28. The CSS License Agreement expressly confirms this intent, stating on its first page
5	under Recital A that CSS was developed to "provide reasonable security to the contents of DVD
6	discs" and to "provide protection for copyrighted content against unauthorized consumer
7	copying." Ex. 1 at 1 (Recital A); Pak Decl., Ex. J at 1 (Recital A).
8	29. The CSS General Specifications set forth the following two objectives of CSS:
9	(1)
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11	(2)
12	Pak Decl., Ex. L at REAL1001325 (§ 1.2). Other technical specifications of the CSS License also
13	repeatedly explain that CSS's purpose is to
14	Pak Decl. at Exs. N (§ 1.1), O (§ 1.1).
15	30. CSS General Specifications, § 1.5, provides
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17	Pak Decl., Ex. L at REAL001328.
18	31. The reference to "authorized" copying in "unauthorized consumer copying" in
19	Recital A of the CSS License Agreement was inserted during the drafting process.
20	Representatives of the computer industry stated that the playback of a DVD on a computer would
21	require the making of temporary copies of a few seconds of DVD content in the computer's
22	memory, and thus, a blanket prohibition on all copying would be technically unworkable. 79:10-
23	21 (King). This temporary copying, sometimes referred to as "buffering" or "caching," is a
24	necessary part of the playback process of a DVD in all DVD playback devices. 290:13-23
25	(Schumann). See also Schumann Decl., Ex. B at ¶¶ 6-9 (discussing, e.g., Procedural
26	Specifications § 6.2.4(2)).
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1	32. CSS is licensed by the DVD CCA under a contract that requires all licensees to
2	adhere to detailed restrictions intended to safeguard CSS protected content. 81:19-82:12, 89:9-
3	90:1 (King); Parsons Decl., ¶ 3.
4	3. The Agreement and Its Requirements.
5	33. The CSS License Agreement (Pak Decl., Ex. J), along with the CSS Specifications
6	Real received from DVD CCA (Pak Decl., Exs. L-P), make up the "Agreement" between Real
7	and DVD CCA. Pak Decl., ¶ 24.
8	34. Section 4.2.1 of the CSS License Agreement required Real to comply with all the
9	specifications it received: "Licensee shall comply with the CSS Specifications as may be
10	amended from time to time by Licensor in accordance with the By-Laws. Each DVD Product
11	[made by Licensee] shall comply with the version of the CSS Specifications which is in effect at
12	the time such DVD Product is manufactured" Pak Decl., Ex. J (§ 4.2.1).
13	35. Section 5 of the CSS License Agreement bars licensees from "us[ing] Confidential
14	Information or Highly Confidential Information or any mentally-retained recollections thereof to
15	circumvent or copy the methods disclosed in Proprietary Information, Confidential Information,
16	or Highly Confidential Information or to circumvent any obligations under this Agreement." Pak
17	Decl., Ex. J (§ 5.2(a)) (emphasis added).
18	36. The CSS License Agreement defines "DVD Products" as DVD Players, DVD
19	Drives, Descramblers, Authenticators, Scramblers, CSS Decryption Modules, CSS Disc
20	Formatters, DVD Discs, Special Purpose DVD Players, Special Purpose DVD Drives,
21	Verification Products and Integrated Products. Pak Decl., Ex. J at REAL001413 (§ 1.15).
22	37. As Real's expert testified at the preliminary injunction hearing, Vegas and Facet
23	are not "DVD Players" within the meaning of the CSS specifications. They are software
24	"decryption modules," i.e., within the "personal computer environment" as that term is used in
25	the CSS specifications. 756:14-757:3 (Bishop).
26	38. The definition of "DVD Products" in the CSS License Agreement does not include
27	DVD copying devices. Pak Decl., Ex. J at REAL001413 (§ 1.15).
28	

4. CSS Is An Effective Access- And Copy-Control Technology.

- 39. The CSS system comprises several layers of access and copy protections including DVD drive-locking, secure storage of keys on a DVD, CSS authentication, CSS bus encryption, and CSS content encryption. Schumann Decl., Ex. A at ¶¶ 22-33; 755:16-756:8 (Bishop). These measures create an environment in which DVD video content cannot be played back or accessed from any medium other than the original, physical disc, and in which copies of that video content cannot be made. Id. at ¶ 22.
- DVD and prevent any access to its contents until a legitimate player engages in an authentication procedure, akin to a secret handshake, to establish mutual "trust." 272:17-25 (Schumann); Schumann Decl., Ex. A at ¶¶ 25, 28-30; *see* 786:21-24 (Bishop). The two components of drive locking are the DVD disc itself, and the DVD drive, which has extensive intelligence about CSS. 274:2-15 (Schumann). Upon the insertion of a CSS-protected DVD disc the DVD drive recognizes that it is a DVD disc, that it has CSS protection technology on it, and that it cannot release the data on the disc until it has gone through the authentication process. 274:2-15 (Schumann).
- 41. DVD content protected by CSS can be decrypted only with the CSS "keys" for that DVD, which themselves are both further encrypted and saved in physically secure parts of the DVD, called the "lead-in" and "sector header" areas, which are not ordinarily accessible even after a drive has been "unlocked." 278:4-11, 281:4-13 (Schumann); Schumann Decl., Ex. A at ¶ 27; 755:25-756:5 (Bishop).
- 42. CSS technology requires that players authenticate themselves to DVD drives to establish mutual trust, both to "unlock" the DVD and gain access to the encrypted video data and also separately to gain access to the decryption keys stored in the lead-in and sector header areas. 276:17-23, 277:9-11, 278:16-3 (Schumann); Schumann Decl., Ex. A at ¶¶ 28-30; see 755:19-20 (Bishop). Authentication cannot occur without a disc in the DVD drive. 277:9-11 (Schumann). The drive-locking and authentication protections are thus integral, key techniques of CSS tying

1	the playback of the DVD to the disc and to the DVD drive, ensuring that the DVD content always		
2	is played back from the disc and not any other source, such as a computer hard drive. Schumann		
3	Decl., Exh. A at ¶¶ 28-30.		
4	43. CSS further protects the decryption keys		
5	755 21 22 (B' 1) Halilan		
6	173:2-14; 283:8-285:12 (Schumann); see 755:21-22 (Bishop). Unlike		
7	the other CSS encryption schemes,		
8	173:2-14, 283:8-285:13		
9	(Schumann); Schumann Decl., Ex. A at ¶¶ 31-33. CSS bus encryption cannot work without the		
10	physical DVD disc as part of the process. 284:11-24 (Schumann).		
11	44. CSS encrypts the content on DVDs, scrambling the video images rendering them		
12	unplayable unless and until they are decrypted with CSS decryption "keys." 285:22-286:5		
13	(Schumann); Schumann Decl., Ex. A at ¶ 26.		
14	45. Although certain CSS keys and algorithms have been compromised by hackers,		
15	CSS technology was intended to and continues to effectively prevent copying by the average		
16	consumer. 90:14-21, 228:4-6 (Schumann). Real's own expert and employees have admitted this		
17	944:8-12 (Dixon); Deposition of Todd Basche, dated February 16, 2009 ("Basche Depo.") at		
18	257:6-16 (Studios' Designations).		
19	46. Numerous courts have held that CSS is an effective technological access- and		
20	copy-control measure. See, e.g., 321 Studios, 307 F. Supp. 2d at 1095; Reimerdes, 111 F. Supp.		
21	2d at 317-18.		
22	D. RealDVD.		
23	1. The Genesis of RealDVD.		
24	47. In early 2007, Real's CEO, Rob Glaser, in conjunction with other Real executives		
25	began planning for RealDVD. Declaration of Jonathan H. Blavin In Support of Studio Plaintiffs'		
26	Motion for Preliminary Injunction, dated March 19, 2009, Ex. 17; id., Ex. 1 (Barrett Depo.) at		

56:11-13; 447:16-24 (Glaser). Real viewed RealDVD as a way to enter the digital video market.

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444:14-445:2 (Glaser).

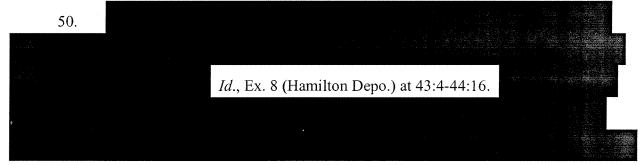
48.

Blavin

Decl., Ex. 12 (Wolpert Depo.) at 41:15-42:8. The entire basis of the trial court's decision in the *Kaleidescape* case was that the CSS General Specifications were not "CSS Specifications" with which licensees must comply under Section 4.2 of the CSS License Agreement. *DVD CCA v. Kaleidescape, Inc.*, No.1:04 CV 031829 (Cal. Superior Ct., March 29, 2007). The Studios were not parties to the *Kaleidescape* case, and it did not involve any claims brought under the DMCA. *Id.* The trial court emphasized that it was not "tiptoeing" into federal intellectual property law and that its judgment was "framed" solely by "classic state law issues," *i.e.* on the DVD CCA breach of contract claim. Blavin Decl., Ex. 70 at 72:18-73:13. Real, however, treated the Kaleidescape product as a "blueprint" for the continued development of RealDVD. 444:14-445:2 (Glaser).

2. The Development of Facet

49. In the Spring of 2007, Real began developing the RealDVD "Facet" product. Facet is software that runs under the Linux operating system on a personal computer contained in a hardware box. 178:1-4 (Kelly); 424:8-9 (Schumann); 747:19-21 (Bishop). Facet allows users to save DVDs to an internal hard drive, and to an external drive, such as a thumb drive, which can be played back on the Facet box. 451:1-20 (Glaser).



Deposition of Martin Schwarz, dated January 30, 2009 ("Schwarz Depo.") at 145:3-7, 145:15-19, 146:14-19, 147:19-148:6 (Studios' Designations).

51. In June 2007, Real took steps to become a member of the DVD CCA and a CSS licensee. At that time,

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2	Blavin Decl., Ex. 20.
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4	Deposition of Nicole Hamilton, dated February 13, 2009 ("Hamilton Depo.") at
5	235:21-236:4 (Studios' Designations).
6	52. Facet has yet to be released to the public. A future direction for Facet is to be a
7	networkable device in which DVD content can be shared between Facet boxes and between Facet
8	and Vegas installations. 454:1-9; 580:24-581:4 (Glaser). Real technical documentation details
9	future networking plans for Facet and the Facet source code includes the basis for building
10	networking systems for sharing copied DVDs. 299:21-23, 413:14-23 (Schumann).
11	3. The Development of Vegas
12	53. In the fall of 2007, Real began developing "Vegas," a software application that
13	runs on a Windows-based computer and allows users to copy DVDs to a computer hard drive and
14	to external drives, such as thumb drives. Blavin Decl., Ex. 23; 178:1-4 (Kelly); 371:2-5
15	(Schumann).
16	54. The code-name "Vegas" was chosen because,
17	Blavin Decl., Ex. 1 (Barrett
18	Depo.) at 64:25.
19	<i>Id.</i> , Ex. 1 (Barrett Depo.) at 112:7-10.
20	55.
21	. See Blavin Decl., Ex. 5 (Buzzard
22	Depo.) at 57:15-59:5, 60:11-61:17; id., Ex. 6 (Chasen Depo.) at 141:12-14, 142:14-22; id., Ex. 12
23	(Wolpert Depo.) at 113:25-114:9.
24	Schumann Decl., Ex. A at ¶¶ 45-46 (referencing REAL075625).
25	56. The CSS authentication and decryption algorithms for Facet were then based on
26	the versions developed for Vegas. 1064:3-16 (Bielman).
27	57. Vegas was on the market from September 30, 2008 until the Court issued its TRO
28	on October 3, 2008. Real sold Vegas for \$29.99, and charged \$19.99 for each software license

for the additional four computers that can play back DVDs copied with Vegas. Supplemental Declaration of Jonathan H. Blavin In Support of Studio Plaintiffs' Motion for Preliminary Injunction, dated April 10, 2009 ("Supp. Blavin Decl."), Ex. 12.

4. RealDVD Is Designed and Marketed to Enable Consumers to Copy DVDs.

- 58. RealDVD is primarily designed or produced for the purpose of circumventing, has only limited commercially significant purpose or use other than to circumvent, and is marketed with knowledge of its use in circumventing CSS and the ARccOS and Ripguard copy protection technologies. *See* Blavin Decl., Exs. 65, 66.
- 59. A physical DVD disc can be copied an unlimited number of times on an unlimited number of hard drives using Vegas or Facet, such that a DVD disc could be passed around a dormitory, office, or neighborhood and copied on any Facet box or any computer using Vegas. 344:17-346:2 (Schumann); 776:24-777:23 (Bishop). Once a copy is made with RealDVD, the consumer no longer needs the physical DVD to watch the content.
- 60. Vegas and Facet can copy DVDs that are borrowed and rented from stores. 505:6-13 (Glaser).

5. Real Knew That Users Valued Copying Rented DVDs More Than Copying DVDs They Owned.

- 61. Real commissioned focus group studies of potential markets for the RealDVD products in their development stages. 519:19-21 (Glaser). In a study dated May 29-30, 2008 for the Vegas product, Real noted "[c]oncerns" about the product arising from comments of focus group respondents. One such concern was that the "[v]alue of 'saving' owned DVDs is less interesting because this content has often been viewed (conversely doing it with rented DVDs raises legality for some respondents)." Ex. 146 at 10.
 - 6. Real's Current Restrictions on the Distribution of Copies Exist for Real's Benefit, and Real Can Easily Change Them.
- 62. A single copy of Vegas or Facet can make unlimited copies of DVDs from a physical DVD disc to one or more computer hard drives or other forms of external storage.

 300:8-10 (Schumann). Currently, Real limits the playback of copies of DVDs made with one

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registered Vegas program to five computers registered under that single user account. 300:3-7 (Schumann); 774:3-6 (Bishop). Real also limits the playback of copies made with a Facet box to the original box with which the copy was made. 451:9-12 (Glaser).

- 63. A copy of a DVD made with RealDVD can be itself copied an unlimited number of times to an unlimited number of other hard drives. 300:8-10 (Schumann). Currently, Real has programmed Vegas and Facet so that they decline to play those "copies of copies." 302:5-16 (Schumann). Real's expert, Dr. Felten,
- Deposition of Edward Felten, dated March 13, 2009 ("Felten Depo."), at 135:13-136:3, 136:11-16, 136:18-20, 136:22-25 (Studios' Designations).
- 64. Real could easily change the number of computers that permit playback of DVDs copied with RealDVD simply by changing a few lines of code, and could remove such a limitation altogether by releasing over the Internet an update of the software. 300:25-302:4 (Schumann). Real could similarly change Vegas or Facet, through an update sent over the Internet, to permit "copies of copies" to be freely played. 303:18-304:24 (Schumann).
- 65. RealDVD encrypts the copies of DVD data it makes with AES encryption. 201:3-12 (Kelly); 280:3-14 (Schumann). The master keys to that AES encryption are held by RealNetworks. 391:8-19 (Schumann). Copies of DVDs made by the RealDVD products can, thus, only be played back by RealNetworks software. 588:13-18, 589:6-11 (Glaser); 282:15-22 (Bishop). Real views the AES encryption used by RealDVD as a format "protected by and owned by Real," and as a "way to leverage" the value of DVDs and "turn that into a portal" for delivering, selling, and renting content "over both the PC" and "IP enabled" video devices. Ex. 3 at 25.

Basche Depo. at 181:4 - 183:6 (Studios'

Designations).

7. Potential Third-Party Partners Repeatedly Raised Questions To Real About The Legality Of RealDVD.

- nearly a year before launching RealDVD. 563:17-564:1. Many of these potential third-party partners expressed concerns to Real about the legality of the RealDVD product. In December 2007, Rob Glaser, Phil Barrett, and other Real executives met with TiVo. Ex. 602; 564:22-565:4 (Glaser). Mr. Barrett reported in a subsequent email that "[m]any, if not most" of TiVo's "questions centered around legal issues." Ex. 602. In May 2008, Real employee Martin Schwarz traveled to Asia and met with several potential manufacturers of the Facet box. 566:16-567:3 (Glaser); Ex. 557. Mr. Schwarz noted in an email describing his meeting with Sharp that its employees told him that Sharp has a "social responsibility' at least in Japan, to protect copyright laws and not to create tension/friction with the studios," and that they wanted to know if Real "had talked with Hollywood Studios yet and have they accepted the product." Ex. 557. See also Ex. 556 (Martin Schwartz email summarizing Samsung meeting and questions).
- 67. Real did not approach any Studio concerning RealDVD until mid-August 2008, which was three weeks before Real's planned date to launch RealDVD. 570:3-571:15 (Glaser).

E. RealDVD Removes and Impairs CSS Protections From the Copies That It Makes.

- 68. The copies of DVD content made by RealDVD, in both its Vegas and Facet incarnations, do not include most of the protection provided by CSS, namely, drive-locking, hidden lead-in and sector header areas, authentication, and bus encryption. Schumann Decl., Ex. A at ¶¶ 55-82.
- 69. **Drive Locking.** Copies of CSS-protected DVD content made to an internal or external hard drive by RealDVD are not protected by CSS drive-locking technology. The hard drive on which movies are stored is incapable of similarly "locking," and thus encrypted data on such a drive can be immediately accessed. 275:9-21 (Schumann); *see* 786:25-787:4 (Bishop)
- 70. **Hidden Lead-in Areas and Sector Headers.** The keys copied from CSS-protected DVDs to an internal or external hard drive by RealDVD are not protected by CSS

1	hidden lead-in area and sector header techno
2	on the hard drive visible to all users. 769:18
3	Decl., Ex. A at ¶¶ 60-65, 71-72. Although R
4	keys, the area in which those encrypted keys
5	inaccessible. 769:17 (Bishop); 281:2-20 (Sci
6	769:9-17, 769:20-24 (Bishop). Thus, unlike
7	be copied and accessed. 280:15-281:20 (Sch
8	71. Authentication. Copies of C
9	external hard drive by RealDVD bypass auth
10	hard drive. Schumann Decl., Ex. A at ¶¶ 72-
11	(Bishop). The hard drive to which RealDVD
12	authentication of RealDVD. 784:22-24 (Bish
13	72. Bus Encryption. RealDVD 1
14	the copy made onto the hard drive. On playb
15	obscure the title keys as they are passed from
16	(Schumann); 770:13-16 (Bishop); Schumann
17	protections of bus encryption,
18	thereby violates the technological requirement
19	content. Schumann Decl., Ex. A at ¶¶ 66-68
20	786:16-17 (Bishop).
21	F. <u>RealDVD Avoids, Bypasses</u> Copying DVDs.
22	73. Not only does RealDVD prod
23	CSS protections removed, but RealDVD also
24	of making the copy.
25	1. No Authorization for
26	74. Real admits that
27	71. Rour admits that
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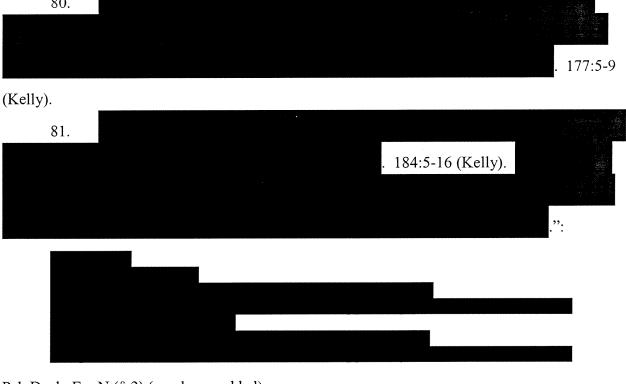
nidden lead-in area and sector header technology. RealDVD copies the CSS decryption to a file
on the hard drive visible to all users. 769:18-19 (Bishop); 279:4-20 (Schumann); Schumann
Decl., Ex. A at ¶¶ 60-65, 71-72. Although RealDVD further encrypts the copied CSS decryption
keys, the area in which those encrypted keys are stored is not, itself, hidden or physically
naccessible. 769:17 (Bishop); 281:2-20 (Schumann). This was conceded by Real's expert.
769:9-17, 769:20-24 (Bishop). Thus, unlike on a DVD, the encrypted keys are in a file that can
be copied and accessed. 280:15-281:20 (Schumann).

- SS-protected DVD content made to an internal or nentication with the DVD drive on playback from the -75. Real's expert admitted this. 769:25-770:7 o stores movies does not perform any CSS hop).
- removes the protections of CSS bus encryption from back, RealDVD does not use CSS bus encryption to the hard drive to the descrambler. 283:12-285:20 Decl., Ex. A at ¶¶ 77-82. By removing the nt that a DVD disc be present during playback of the . Real's expert admitted this. 768:9-19, 770:13-15,

and Impairs CSS Protections in the Process of

- luce copies of DVD content that has various layers of avoids and bypasses the CSS system in the process
 - Copying DVDs.

Blavin Decl., Ex. 64 at



Pak Decl., Ex. N (§ 2) (emphases added).

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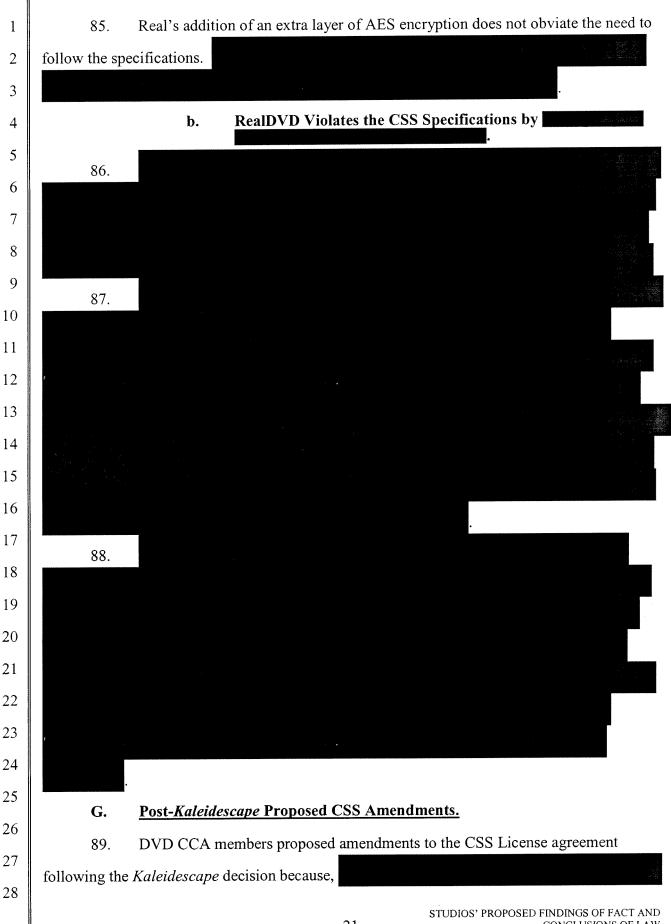
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1	82. The RealDVD	products violate these provisions	. As both Professor Bishop and
2	Mr. Bielman testified,		
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5			1048:19-
6	23 (Bielman); 1146: 6-10, 11	47:19-22 (Schumann).	
7			
8	See Ex.	D; 1145:23-1146:3 (Schumann).	
9	83. Professor Bish	nop's only response is that	
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13		. 1134:15-123 (Bielman); 220:2-9	(Kelly); 1149:15-17 (Schumann).
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		- 20 -	IDIOS' PROPOSED FINDINGS OF FACT AND CONCLUSIONS OF LAW



1 2 Parsons Depo. at 56:11-57:1, 78:20-79:2, 79:19-3 80:11 (Studios' Designations). 4 DVD CCA members withdrew proposed amendments to the CSS License 90. 5 following the Kaleidescape decision because 6 7 Id. at 91:13-21, 92:4-12, 95:9-14, 95:18-96:7. As Mr. Parsons, a 8 Senior Vice President of Advanced Product Development at Pioneer and a board member of the 9 DVD CCA, id. at 10:1-10:23, testified, 10 11 12 13 Id. at 95:18-96:7. 14 The ARccOS and RipGuard Copy Protection Schemes. H. 15 The Studios employ supplementary technologies that provide a level of copy 91. 16 protection in addition to that provided by CSS for commercially-released DVDs. 306:23-307:3, 17 307:14-17 (Schumann); Schumann Decl. Ex. A ¶ 84; Hollar Decl., Ex. A at ¶ 11; Declaration of 18 Jeffrey S. Miller in Support of Studio Plaintiffs' Motion for a Preliminary Injunction, dated 19 March 19, 2009 ("Miller Decl."), ¶¶ 4-5. These technologies include ARccOS, a copy-protection 20 system developed and marketed by Sony DADC, and RipGuard, a similar copy-protection system 21 developed and marketed by Macrovision, Inc. Schumann Decl., Ex. A at ¶ 85; Hollar Decl., Ex. 22 23 A at ¶ 11. 92. ARccOS and RipGuard are used and marketed solely for copy-protection. 311:2-3 24 (Schumann). 25 93. 26 27 28

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- 94. In the normal course of their operation, both ARccOS and RipGuard prevent, restrict or otherwise limit the copying of protected DVDs. 307:24-308:4 (Schumann); Schumann Decl., Ex. A ¶ 89; Hollar Decl., Ex. A at ¶ 21-23. These copy-protection systems make the copying of a protected DVD either an impossible or an extremely burdensome process resulting in the computer freezing or stalling; the failure of the illegal copy program; or the extension of the length of the time it takes to copy a movie for numerous hours. 307:24-308:4 (Schumann); Hollar Decl., Ex. A at ¶ 22.
- 95. Unlike with CSS, manufacturers of both software and consumer-electronic DVD players do not need a license or to have any special knowledge of ARccOS or RipGuard in order to play DVDs protected with those technologies. 309:14-310:1 (Schumann). Rather, the technologies are designed to be transparent to a human being watching a movie with any standard DVD player. They instead take advantage of the differences between how a human watches a DVD and the behavior of DVD copying programs to prohibit or impede the functionality only of the latter. 309:18-310:17 (Schumann); 866:3, 880:18-22, 883:3-11, 972:19-21 (Dixon); Hollar Decl., Ex. B at ¶¶ 14-16.
- 96. One of the primary techniques employed by these copy-protection schemes is to insert "bad sectors" on the DVD disc: intentional obstacles placed in DVD data that cause read errors when the sectors are read by a DVD drive, and thus severely impede or prohibit copying of the disc. 307:7-13 (Schumann); 882:5-10 (Dixon); Schumann Decl., Ex. A at ¶ 85; Hollar Decl., Ex. A at ¶ 16.

Schumann Decl. Ex. A ¶ 86; Hollar Decl., Ex. A at ¶¶ 14, 17.

ARCOS and RipGuard also rely on secondary techniques, which interfere with 97. attempts to avoid bad sectors by "traversing" or intelligently navigating the program chain information on a DVD. 308:17-309:13 (Schumann); Schumann Decl. Ex. A ¶ 87; Hollar Decl., Ex. A at ¶ 18. 358:22-359:1, 366:18-22 (Schumann); Schumann Decl., Ex. A at ¶ 87; Hollar Decl., Ex. A at ¶ 18. They are sometimes referred to as "logical" errors. 882:25 (Dixon). 1176:24-1177: 6, 1168:2-1169:16 (Schumann); Schumann Decl. Ex. B ¶ 45. 99.

100. Both ARccOS and RipGuard-protected discs are certified compliant with the DVD Forum Logo License. Hollar Decl., Ex. A at ¶ 37 (and Ex. F thereto); Ex. B ¶ 4 (and Ex. G thereto).

I. ARCOS And RipGuard Are Effective Copy-Control Technologies.

101. Douglas Dixon, Real's expert witness, contested the significance of the additional time required to copy DVDs protected by ARccOS and RipGuard. But his testimony was contradicted by Real's own documents, as well as by the credible testimony of the Studios' experts. 895:21 (Dixon); 319:13-15 (Schumann); Hollar Decl., Ex. A at ¶ 22.

1168:20-1169:16 (Schumann).

. Ex. 652.

Furthermore, Mr. Dixon had no adequate basis for his opinion: he never tested any protected DVDs, 925:21-23 (Dixon), never tested such (or any other) DVDs on the Facet or Vegas products, 925:17-23, 926:2-5, 930:14-16, 961:18-24 (Dixon), and did not include any basis for his time-estimate in his expert reports, 891:8-893:16 (Dixon). He also admitted he is not an expert in copy protection, and conducted no tests to develop his opinions. 952:13-14, 925:17-23, 926:2-5, 925:21-23 (Dixon).

. Schumann Decl., Ex. A at ¶ 90; Hollar Decl., Ex. A at ¶¶ 21-23, 28-31.

. 976:19-25 (Dixon); Hollar Decl.,

Ex. A at ¶ 30.

103. The experience of RealNetworks' engineers demonstrates the effectiveness of the technologies. 313:2-5, 332:10-17 (Schumann); Schumann Decl., Ex. A at ¶ 90. Documents and deposition testimony indicate that engineers for both Facet and Vegas struggled — even during the pendency of the Temporary Restraining Order — to find ways to effectively and efficiently copy DVDs despite these protection systems — each spending numerous months working to find solutions. 332:18-333:1, 333:24-340:1 (Schumann).

104. The Program Manager for the Facet project, Nicole Hamilton, testified that

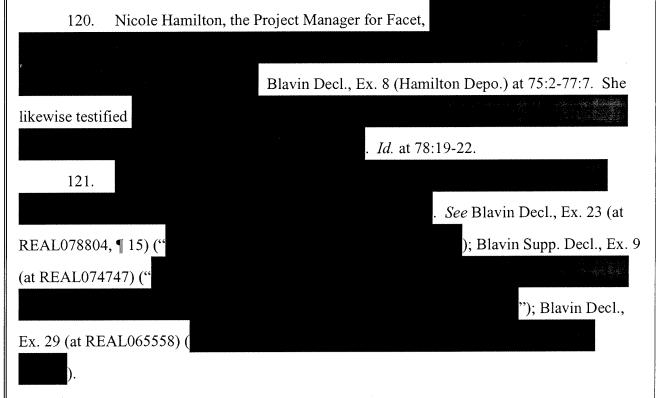
1	" Blavin Decl., Ex. 8 (Hamilton Depo.) at
2	67:5-68:2.
3	105. The Facet team spent over a year developing the functionality, beginning in or
4	before October 2007 and using three different engineers after the first engineers' efforts failed.
5	1108:10-15, 1109:16-1110:7, 1121:21-1122:24 (Bielman). Changes were being made to the
6	functionality as late as February 2009. 1113:19-24 (Bielman). Mr. Bielman recognized that the
7	development of such code was a "non-trivial" problem, which required the staffing of the team's
8	most skilled engineer. 1111:6-14 (Bielman).
9	106. Jeffrey Buzzard, the Vegas engineer
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12	Blavin Decl., Ex. 5 (Buzzard Depo.) at 160:20-161:1, 175:20-176:10.
13	107. The Vegas team ultimately turned to Ukrainian developers of "DeCSS cracker"
14	programs to seek assistance in the development of their functionality relating to circumventing
15	ARccOS. 333:24-340:1. The developers the Vegas team turned to also were unable to
16	circumvent the ARccOS and RipGuard technologies. Ex. 76; 335:1-11.
17	108.
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19	Schumann Decl., Ex. A at ¶ 90; Hollar Decl., Ex. A
20	at ¶ 46; see also Declaration of Anthony J. DeNatale in Support of Response to Motions for
21	Preliminary Injunction ("Natale Decl.") ¶ 7 (
22	109. Real's own online message boards indicate that Vegas engineers have continued to
23	research new versions of RipGuard, and were planning on releasing software updates designed to
24	circumvent newly-released versions upon the lifting of the TRO. 1174:10-13 (Schumann); Ex.
25	228 (1169:21).
26	110. Facet, likewise, as of the Studio experts' testing of the product in February 2009,
27	remained incapable of copying several discs protected by these systems. 311:7-17, 316:6-317:2
28	(Schumann); Schumann Decl., Ex. A at ¶ 90.

Opp. at 16:14-

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Ex. 5 (Buzzard Depo.) at 126:17-127:9, *id.*, Ex. 3 (Bielman Depo.) at 29:18-30:6; *id.*, Ex. 2 (Basche Depo.) at 106:8-11.

- 117. Real's official specification for Vegas explains: "ARccOS is a system used on some DVDs that creates corrupted sectors on the DVD, which cause the copying of these sectors to produce errors. Normal DVD players never read these sectors since their DVD navigators follow a set of instructions know[n] as the program chain, which is encoded on the disc and does not reference the corrupted sectors." Ex. 50A (at REAL000620).
- 118. "ARccOS" also was used by the Facet team to refer to the code responsible for dealing with discs which were protected by these technologies, and that term accordingly appears in comments to their source-code. 1082:6-8, 1025:18-21 (Schumann).
- 119. A specification for Facet from the official Facet Wiki has a dedicated section for "Copy Protection Schemes," and indicates that "RealDVD will properly support playing and saving of DVDs authored with the following copy protection schemes," listing "ARccOS," "RipGuard," and "ProtectDISC DVD." Ex. 530 (1091:10-16) (at REAL137359); 1093:7-11 (Bielman).



K. RealDVD's Use To Circumvent ARccOS and RipGuard.

- 122. Both versions of the RealDVD product (Vegas and Facet) are used to remove, bypass, avoid, and/or remove technological protection measures associated with ARccOS and RipGuard. 341:10-17, 341:18-342:13 (Schumann).
- ARccOS and RipGuard. Mr. Dixon disclaimed any opinion on circumvention, 935:2-4, 979:3-5 (Dixon), and furthermore had no basis for such testimony: he did not use or test the Vegas or Facet products, 930:14-16, 961:18-24 (Dixon), he had never seen the Facet product, 961:23-24 (Dixon), he did not review either product's source code, 930:9-10, 961:16-17 (Dixon), he was not given any documents or technical specifications by RealNetworks, 927:11-19, 928:16-19, 929:4-6 (Dixon), and he never spoke with RealNetworks' engineers before forming his opinions, 929:16-18 (Dixon). He disclaimed any knowledge of specifics of how either the Vegas or Facet product dealt with ARccOS, RipGuard, or errors, 926:18-21, 934:7, 960:23-25, 961:16-962:8 (Dixon), and he could not correctly identify the method that Vegas uses to copy DVDs, 932:25-933:2 (Dixon). Dr. Bishop provided no opinion about ARccOS and RipGuard.
 - 1. Vegas Avoids, Bypasses and/or Impairs Protections Associated with ARccOS and RipGuard.
- . Schumann Decl., Ex. A at ¶ 92; Hollar Decl., Ex. A at ¶ 40. Vegas alters its copying behavior on detection of read errors to detect and then intelligently skip over ARccOS and RipGuard protections. Schumann Decl., Ex. A at ¶ 92; Hollar Decl., Ex. A at ¶ 43.

 Ex. 50A (at REAL000620).
- 125. In particular, in "Save" mode, if Vegas encounters an area of read errors it will probe the cell it is copying to determine if the cell has further read errors indicating an ARccOS/RipGuard cell. If not, it will continue copying in a linear fashion. 320:6-12 (Schumann). However, if Vegas determines that it is dealing with an ARccOS/RipGuard cell, Vegas will skip the rest of the cell, which could otherwise result in the loss of minutes of video. 320:13-321:3 (Schumann); Schumann Decl., Ex. A at ¶ 95; Hollar Decl., Ex. A at ¶ 43.

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126. Vegas's behavior is in	nconsistent with the handling of accide	ental scratches or other
unintentional read errors. 315:5-13;	319:7-11 (Schumann); Schumann Dec	cl., Ex. A at ¶ 93, Ex. B
at ¶ 39; Hollar Decl., Ex. A at ¶ 45.	1980 1980 1980 1980	

Schumann Decl., Ex. A at ¶ 94; Hollar Decl., Ex. A at ¶¶41-42.

Schumann Decl., Ex. A at

¶ 94; Hollar Decl., Ex. A at ¶ 42.

319:2-4, 320:23-321:2 (Schumann); Schumann Decl., Ex. B at ¶¶ 34-36, 38; Hollar Decl., Ex. A at ¶ 42.

- 127. Additionally, if the code in "Save" mode designed for ARccOS and RipGuard is accidentally triggered by an unlikely series of scratches, it will result in the loss of significant video data from the copied movie up to several minutes. 321:7-13 (Schumann); Schumann Decl., Ex. A at ¶ 98; Hollar Decl., Ex. A at ¶ 43.
- 128. Vegas code and documents from Vegas engineers further indicate Vegas's deliberate attempt to circumvent ARccOS and RipGuard. 322:17-21 (Schumann); Schumann Decl., Ex. A at ¶ 99. Comments in Vegas's source-code specifically reference "ARccOS." 319:12-17 (Schumann). Additionally, the formal specification document for Vegas itself—"Specification: RealDVD" identifies ARccOS as copy-protection, notes that Vegas's "normal method of copying" a disc will *not work* on ARccOS-protected discs, and indicates that the code attempts to distinguish such discs from scratched discs. Ex. 50; 323:3-325:5 (Schumann).
 - 2. Facet Avoids, Bypasses and/or Impairs Protections Associated with ARccOS and RipGuard.
- 129. The Facet product is also specifically designed to avoid, bypass and/or impair ARccOS and RipGuard. Schumann Decl., Ex. A at ¶ 102.

1 at

at ¶¶ 40-42.

. Schumann Decl. Ex. A, at ¶¶ 102-106, Ex. B,

- 130. Facet uses two approaches to copying. 1009:13-16 (Bielman). Facet begins copying a disc linearly, sector-by-sector. 326:1-3 (Schumann); 1009:13-16 (Bielman). However, if it encounters a minimum threshold of read errors (currently set at 10), it will throw out the copy it had begun to make and restart from the beginning of the disc using a dramatically different copying mechanism, which spiders through the DVD menu and playback structures to avoid copy-protected sectors. 326:8-13 (Schumann); 1104:2-4 (Bielman); Schumann Decl., Ex. A at ¶ 104. RealDVD called this project "ARccOS" until shortly before this litigation was filed. 1082:2-8 (Bielman). It is now called "DVD Walk."
- 131. Mr. James Bielman had primary responsibility for the development of DVD Walk. 1063:13-16 (Bielman). He testified that DVD Walk was specifically developed to copy ARccOS and RipGuard-protected discs. 1071:3-18 (Bielman).
- against rippers that copied as a byproduct of playing a movie, because access to the movie must be left available to players. 969:23-24 (Dixon). However, he did not know whether DVD Walk actually copied movies during and as a byproduct of playback. 971:15-18 (Dixon). Similarly, Real has argued that DVD Walk is simply following the "DVD playback protocols," in such a way that Facet "never . . . encounter[s] ARccOS and RipGuard." 64:7-8 (Mr. Scott). However, by "never encountering" ARccOS and RipGuard, which would otherwise be encountered during a standard copying process, DVD Walk thereby "avoids" or "bypasses" these copy protection schemes. Moreover, as indicated by the testimony of Mr. Bielman and the Studios' expert Mr. Schumann, DVD Walk's behavior is not consistent with simply "playing" the movie. 329:15 (Schumann); 1104:6-1105:6 (Bielman); Schumann Decl., Ex. B at ¶ 44. As Mr. Bielman testified, DVD Walk does not play the movie at all. 1015:1-2 (Bielman). Additionally, DVD Walk does not simply follow the video output as it is shown to a user; a user does not tell DVD Walk where to go. 1105:3-6 (Bielman).

1	133. Numerous techniques employed by ARccOS and RipGuard are designed to
2	prohibit exactly this kind of attempt to avoid "bad sectors" by traversing or spidering the disc like
3	DVD Walk. 358:22-359:1, 360:18-22, 362:3-363:7, 366:18-22 (Schumann); Schumann Decl. Ex.
4	B¶45; Hollar Decl. Ex. B¶14-16. These techniques take advantage of the differences between
5	how a person accesses a DVD while watching it and how ripping software accesses a DVD.
6	309:18-310:17, 358:22-359:1, 366:18-22 (Schumann); Hollar Decl., Ex. B at ¶¶ 14, 16.
7	134. Documents and testimony indicate that RealNetworks' engineers struggled with
8	exactly these techniques, and implemented changes to attempt to overcome them. 330:2-20
9	(Schumann); 1117:20-21, 1119:20-25, 1020:23-1021:6, 1022:17-24 (Bielman); Schumann Decl.,
10	Ex. B at ¶ 45. Thus, although Real acquired a complete DVD navigation engine from a third
11	party, 1025:13-17 (Bielman), it spent well over a year designing its "ARccOS" or "DVD Walk"
12	implementation, for the express purpose of handling the copying of ARccOS and RipGuard-
13	protected discs.
14	
15	326:18-22 (Schumann); Schumann Decl.,
16	Ex. A at ¶ 105. Mr. Bielman testified that he specifically changed DVD Walk to be able to deal
17	encountered during copying. 1117:20-21, 1119:20-25, 1022:17-24
18	(Bielman).
19	135. The behavior of DVD Walk is likewise inconsistent with the handling of
20	accidental scratches or other unintentional read errors. 327:14-328:10 (Schumann); Schumann
21	Decl., Ex. B at ¶¶ 40-43. Mr. Bielman, who was primarily responsible for the development of
22	DVD Walk, testified (in direct contradiction of Real's expert Mr. Dixon) that DVD Walk does
23	not help with scratches. 1081:14-18 (Bielman). This is consistent with the code as a whole:
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25	Schumann Decl., Ex. B at ¶ 40. Thus, Facet's engineers
26	apparently ignored accidental errors altogether, while spending months developing code designed
27	for circumventing and bypassing ARccOS and RipGuard. 332:18-333:1 (Schumann); Schumann
28	Decl., Ex. B at ¶ 42.

136. Additionally, if the code in "Save" mode designed for ARccOS and RipGuard is triggered by a scratch, it will *not* work to avoid the scratch. To the contrary, on a disc not protected by ARccOS and RipGuard, the same area of data will be covered by both the default and the DVD-Walk methods of copying — and thus any scratch will be ultimately encountered by both, albeit perhaps at a different time. 327:14-328:10 (Schumann); 1081:14-18 (Bielman).

3. Both Vegas and Facet Remove Technological Protections Associated with ARccOS and RipGuard.

137. Both Vegas and Facet remove the protections of ARccOS and RipGuard, producing copies of DVDs that no longer have the "bad sectors" that protected them in DVD form. 341:18-342:13 (Schumann). Thus, subsequent copying of previously-protected DVD Movies will not be impeded by ARccOS or RipGuard. *Id*.

L. Marking Rental DVDs.

138. Aodan Coburn, Executive Vice President of Worldwide Operations at Sony



Deposition of Aodan Coburn, dated February 17, 2009 ("Coburn Depo."), at 20:20-6, 214:8-24, 217:8-218:21 (Studios' Counter-designations).

139. Marking DVDs prospectively as "rented" would do nothing to address the copying of billions of existing legacy DVDs, such as owned DVDs passed between individuals, 580:12-23 (Glaser).

M. Real's Use And Concealment Of Evidence Regarding Illegal Code And Hackers.

140. Beginning in November 2007, Jeffrey Chasen, the Program Manager of the Vegas team, engaged a firm in Ukraine that was offering illegal ripping products to assist in the Vegas team's efforts to circumvent ARccOS and RipGuard. 333:6-340:13 (Schumann). These developers of illicit software worked for several months, through January 2008, searching for methods for circumventing "ARccOS.".

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1	141. Numerous times during his correspondence with these programmers, Mr. Chasen
2	was offered "deCSS Cracker" and "CSS grabber" products. Ex. 76 (at REAL077776, 77). The
3	Ukrainian engineers likewise insisted that their approach was "not gonna work" without a "CSS
4	decoder." <i>Id.</i> (at REAL077777) Mr. Chasen responded only by insisting: "Trust me, we know
5	what we are doing. We jave [sic] all the CSS stuff handled can't say more in the email." <i>Id</i> .
6	(at REAL077776).
7	142. On December 24, 2007, Anton Kolomyeytsev forwarded Mr. Chasen a file,
8	"ARccOS.zip," which contained numerous compressed files, including source-code for a program
9	(the PSL2 plugin) designed for circumventing and studying ARccOS and RipGuard-protected
10	DVDs. Ex. 76; 335:12-23 (Schumann). Mr. Chasen subsequently circulated those files
11	internally. 338:18-20 (Schumann).
12	143. Real prevented the production of the ARccOS.zip file to Defendants, falsely
13	alleging that the file was corrupted by a virus. After the Studios filed a motion for sanctions for
14	spoliation of evidence, on March 4, 2009, RealNetworks finally produced the ARccOS.zip file.
15	See Memorandum and Order Re: Defendants' Motion for Sanctions for Spoliation of Evidence,
16	Dkt. No. 316, at 17:25-18:6.
17	144. The ARccOS.zip file contained numerous files, including open source software
18	that integrates with a particular ripper to analyze discs with ARccOS and RipGuard, attack and
19	try to overcome those protections. 337:17-23, 338: 21-339:1 (Schumann). In addition,
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22	Ex. 230; 337:24-338:8; 339:4-340:13
23	(Schumann).
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N. The Real v. Streambox Litigation.

- 146. This lawsuit is not Real's first experience with the DMCA. On December 21, 1999, Real filed an action in the Western District of Washington alleging that a company called Streambox violated the DMCA by distributing and marketing products known as the Streambox VCR and the Ripper. *RealNetworks, Inc. v. Streambox, Inc.*, 2000 WL 127311 at *1 (W.D.Wash. Jan. 18, 2000). Real brought DMCA claims under section 1201(a)(2) and 1201(b)(1) and sought a TRO and preliminary injunction. *Id*.
- 147. Real provided Internet streaming of copyrighted audio and video files in a format called "RealMedia." *Id.* at *2-3. The RealMedia files were protected through various Real proprietary measures, including a "Copy Switch." *Id.* If the "Copy Switch" was turned "on" by the content owner, the content could be downloaded (*i.e.*, copied) as well as streamed. If the "Copy Switch" was turned "off," then the content could only be streamed. *Id.*
- 148. Streambox distributed a product called the "Streambox VCR," which enabled endusers to circumvent Real's protection and make copies of the RealMedia content files. *Id.* at *4.
- 149. Streambox's "primary defense" to Real's DMCA claims was that under *Sony Corp. of Am. v. Universal City Studios*, 464 U.S. 417 (1984), the Streambox VCR allowed consumers to make "fair use" copies of RealMedia files. *Streambox*, 2000 WL 127311 at *8.
- 150. Real repeatedly argued to the district court in the *Streambox* that any end-user's fair use defense was no defense for Streambox under the DMCA. Blavin Decl., Ex. 68 at 3-5; Supp. Blavin Decl., Ex. 11 (at 9:5-12; 19:12-15; 61:15-20; 64:12-14).
- 151. The district court agreed with and adopted Real's position, and it rejected Streambox's reliance on the fair use defense as a defense to DMCA liability. 2000 WL 127311 at *8.

O. The Injury To The Studios Caused By RealDVD.

152. Currently, consumers can purchase newly-released Studio movies on DVD at an average cost of approximately \$18.50. Declaration of Michael Dunn in Support of *Ex Parte*

1	Application of Plaintiffs For Temporary Restraining Order and Order to Show Cause Re:						
2	Preliminary Injunction Thereof, dated September 29, 2008 ("Dunn Decl."), ¶ 4.						
3	153. Alternatively, consumers can rent a movie for a limited time for approximately						
4	\$3.25. <i>Id</i> .						
5	154. In the aggregate, the Studios received revenues of approximately \$12.5 billion						
6	from the sale of DVDs (net of returns) in 2007. By 2012, that figure is projected by the studios to						
7	grow to approximately \$14.5 billion. <i>Id.</i> , ¶ 11.						
8	155. In 2007, the Studios, in the aggregate, received revenues of approximately \$2						
9	billion from outlets that rent DVDs. By 2012, that figure is projected by the studios to grow to						
10	approximately \$2.5 billion. <i>Id.</i> , ¶ 12.						
l 1	156. All of the Studios currently offer movies through one or more internet download						
12	services. The typical price paid by consumers to purchase a newly-released movie from one such						
13	service (iTunes) is \$14.99, or they can rent such a movie (i.e., download it and watch it for a						
14	limited period of time) for \$3.99. <i>Id.</i> , ¶ 13.						
15	157. In the aggregate, the Studios received revenues of more than \$200 million from						
16	internet download services in 2007. By 2012, that figure is projected by the studios to grow to						
17	approximately \$1 billion. <i>Id.</i> , ¶ 14.						
18	158. All of the Studios currently distribute movies through video-on-demand and pay-						
19	per-view services, which are offered by cable-TV operators and others. The average price that						
20	consumers pay to watch a movie through such services is approximately \$4. <i>Id.</i> , ¶ 15.						
21	159. In the aggregate, the Studios received revenues of approximately \$600 million						
22	from video-on-demand and pay-per-view services in 2007. By 2012, that figure is projected by						
23	the studios to grow to approximately \$1 billion. <i>Id.</i> , ¶ 16.						
24	160. The Studios offer consumers a relatively new product called "Digital Copy."						
25	"Digital Copy" versions of DVD movies are sold, at a higher cost than the regular version of the						
26	same movie, with an extra disc containing additional features. One of the features of the extra						
27	disc is the ability to place it in a computer's DVD drive and copy the movie to a computer's hard						
28	drive. <i>Id.</i> , ¶ 17.						

1	161. Both Facet and Vegas compete directly with the studios' "Digital Copy" product,
2	in that they allow consumers to download the contents of a DVD to their hard drive. 450:6-10
3	(Glaser); Dunn Decl., ¶ 17; 450:6-22; Declaration of Timothy F. Bresnahan, dated March 18,
4	2009 ("Bresnahan Decl."), ¶ 9.
5	162. The presence in the market of either Facet or Vegas would provide consumers with
6	a strong financial incentive to download the contents of DVDs to their hard drive for free rather
7	than purchasing the Studios' "Digital Copy" product, causing the Studios to lose revenues and
8	profit. Dunn Decl., ¶ 24.
9	163. The presence in the market of either Facet or Vegas would cause a significant
10	number of consumers to download the contents of DVDs to their hard drive using those products
11	rather than purchasing the studios' "Digital Copy" product, thus causing the Studios to lose
12	revenues and profit. $Id.$ at \P 24.
13	164. The presence in the market of either Facet or Vegas would provide consumers with
14	a strong financial incentive to rent a DVD movie for \$3.25 and make a perfect permanent copy, or
15	to borrow the DVD for free and make a perfect permanent copy. In either case, the Studios will
16	be harmed by a loss of revenue and profit. $Id.$, \P 22.
17	165. The presence in the market of either Facet or Vegas would provide consumers with
18	a strong financial incentive to copy a DVD for free (or, in the case of a rental, for \$3.25), rather
19	than purchase or rent its content through online download services, through video-on-demand or
20	pay-per-view services, causing the Studios to lose revenues and profit. <i>Id.</i> , ¶ 23.
21	166. Both Facet and Vegas are likely to be used by a number of consumers to copy the
22	content of DVDs they own. 447:7-10, 458:1-4, 518:8-12 (Glaser); Exs. 234, A.
23	167. Both Facet and Vegas are likely to be used by a large number of consumers to
24	copy the content of DVDs that they rent or borrow. Dunn Decl., ¶ 22. Real's own focus group
25	studies show that consumers place great value on copying rental DVDs. Ex. 146 at 10. Neither
26	product can differentiate between owned DVDs, on the one hand, and rented or borrowed DVDs,
27	on the other. 455:19-25, 504:6-11 (Glaser).

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- 168. The purported "warnings" against copying rented or borrowed DVDS conveyed by RealNetworks on its RealDVD website, and by the Facet and Vegas software, are likely to be ineffective with respect to a significant number of consumers. Ex. 146 at 10; Blavin Decl., Ex. 40.
- 169. Based on the foregoing, the presence in the market of either Facet and Vegas would likely cause great injury to the Studios in terms of lost revenues and profits. Dunn Decl., ¶¶ 21-25.
- Based on the nature of the entertainment business, it would be difficult to measure in dollar terms what portion of a decline in DVD purchases is a result of copying by RealDVD users as opposed, for example, to fluctuations in the economy, competing entertainment options, consumer tastes and desires, or of any of a number of other factors. Id., ¶ 25.
- 171. Such quantification of harm would be even more difficult in connection with newer products and distribution channels such as "Digital Copy" purchases, video-on-demand purchases or digital download purchases, as they are nascent markets. *Id.*, ¶ 26.
- 172. Both Facet and Vegas pose yet another type of significant harm to the Studios' business, in that they are likely to change consumers' perceptions about what is lawful, and thus their behaviors. *Id.* at ¶ 27.
- 173. RealNetworks is a well-known and seemingly-legitimate company, whose existing products have broad penetration among computer users. 440:21-444:11 (Glaser).
- 174. The "ripper" products currently available on the Internet are offered by companies that do not bear the same indicia of legitimacy as RealNetworks. Blavin Decl., Ex. 45 (at REAL082718); *id.*, Ex. 7 (Coppinger Depo.) at 56:4-57:20; *id.*, Ex. 47 (at REAL064087).
- 175. Many of the "ripper" products currently available on the internet are difficult to use, and pose security threats to consumers' computers. Blavin Decl., Ex. 23 (at REAL078801); *id.*, Ex. 60 (at REAL106519, REAL106525); *id.*, Ex. 59 (at REAL106084); *id.*, Ex. 7 (Coppinger Depo.) at 56:4-57:20.

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- 176. RealDVD is simple to use, and its interface is designed to be very appealing to consumers -- particularly to consumers who want to build "virtual libraries" of movies and TV shows. 445:6-15; 461:19-465:19; 518:8-12 (Glaser).
 - 177. Real holds its Facet and Vegas products out as being "legal." Exs. 234, A.
- 178. As testified to by Real's own CEO, consumer attitudes with respect to digital entertainment products change quickly, based on the presence of products in the market. 450:16-22 (Glaser).
- 179. Thus, the presence in the market of Facet and Vegas is likely to cause a significant number of consumers to believe that making permanent copies of DVDs onto their hard drives is "legal." Dunn Decl., ¶ 27. Real's "legal copying meme" had already "taken hold" in just the few weeks leading up to the TRO. Blavin Decl., Ex. 50.
- 180. If, following a trial, the Court concludes that Facet and Vegas are not lawful products -- as it concludes below is likely -- consumers will have been exposed in the interim to an inaccurate message that threatens to change their perception of what can be done legally with DVDs. Such damage is likely to be impossible to measure. *Id*.

II.

PROPOSED CONCLUSIONS OF LAW

A. Standard For Preliminary Injunctive Relief.

- 181. The Court may issue a preliminary injunction on a showing of "(1) a likelihood of success on the merits and the possibility of irreparable injury or (2) the existence of serious questions going to the merits and the balance of hardships tipping in [the moving party's] favor." *Nike, Inc. v. McCarthy*, 379 F.3d 576, 580 (9th Cir. 2004) (quotations omitted).
- 182. "[T]hese two formulations represent two points on a sliding scale in which the required degree of irreparable harm increases as the probability of success decreases." *Dep't of Parks & Rec. of Calif. v. Bazaar Del Mundo, Inc.*, 448 F.3d 1118, 1123 (9th Cir. 2006) (citations omitted).

1	В.	The Studios Have Established A Likelihood Of Success On The Merits.
2		1. Sections 1201(a)(2) and 1202(b)(1) of the DMCA.
3	183.	Section 1201(a)(2) of the DMCA (the "access-control provision") provides:
4	No pe	erson shall manufacture, import, offer to the public, provide, or otherwise in any technology, product, service, device, component, or part thereof,
5	that	
6	toohne	(A) is primarily designed or produced for the purpose of circumventing a ological measure that effectively controls access to a work protected under
7	this ti	
8 9		(B) has only limited commercially significant purpose or use other than to nvent a technological measure that effectively controls access to a work eted under this title; or
10		(C) is marketed by that person or another acting in concert with that
11	person measu	n with that person's knowledge for use in circumventing a technological are that effectively controls access to a work protected under this title.
12	17 U.S.C. § 1	201(a)(2). Section 1201(a) of the DMCA is referred to herein as the "access-control
13	provision."	
14	184.	1201(b)(1) of the DMCA (the "copy-control provision") provides:
15 16		erson shall manufacture, import, offer to the public, provide, or otherwise in any technology, product, service, device, component, or part thereof,
	uiat	(A) is primarily designed or produced for the purpose of circumventing
17 18		etion afforded by a technological measure that effectively protects a right of cyright owner under this title in a work or a portion thereof;
19	منسمين	(B) has only limited commercially significant purpose or use other than to nvent protection afforded by a technological measure that effectively
20		ets a right of a copyright owner under this title in a work or a portion thereof;
21	OI	(C) is marketed by that person or another acting in concert with that
22	person	n with that person's knowledge for use in circumventing protection afforded echnological measure that effectively protects a right of a copyright owner
23		this title in a work or a portion thereof.
24	17 U.S.C. § 1	201(b)(1). Section 1201(b) of the DMCA is referred to herein as the "copy-control
25	provision."	
26	185.	The Studios contend that Real's plan to manufacture, offer to the public, provide
27	or otherwise	traffic in RealDVD violates both the prohibitions of the access- and copy-control
28		

provisions of the DMCA. Specifically, the Studios contend that RealDVD is a device for circumventing CSS in violation of the anti-trafficking prohibitions of both the access- and copycontrol provisions of the DMCA. And the Studios contend that RealDVD is also a device for circumventing ARccOS and RipGuard in independent violation of the anti-trafficking prohibition of the copy-control provisions of the DMCA.

- 2. The Studios Likely Will Succeed On Their DMCA Access- And Copy-Control Claims Regarding CSS.
 - a. CSS Is A "Technological Measure" That Both "Effectively Controls Access" To Copyrighted Works And "Effectively Protects A Right Of A Copyright Owner."

186. CSS is a "technological measure" that "effectively controls access" to copyrighted works, 17 U.S.C. § 1201(a)(2), and that "effectively protects a right of a copyright owner under" Title 17, *id.* § 1201(b)(1). *See, e.g., 321 Studios v. Metro Goldwyn Mayer Studios, Inc.*, 307 F. Supp. 2d 1085, 1095 (N.D. Cal. 2004) ("It is evident to this Court, as it has been to previous courts, that CSS is a technological measure that both effectively controls access to DVDs and effectively protects the right of a copyright holder."); *Universal City Studios, Inc. v. Reimerdes*, 111 F. Supp. 2d 294, 317-18 (S.D.N.Y. 2000) (same), *aff'd, Universal City Studios, Inc. v. Corley*, 273 F.3d 429 (2d Cir. 2001).

187. Real's contention that CSS is not an effective technological measure subject to the protections of the DMCA because of the widespread availability of illegal products that make unauthorized use of CSS "master keys" is without merit. The DMCA itself defines an "effective[]" technological measure to be one that, "in the ordinary course of its operation," either, in the case of an access-control measure, "requires the application of information, or a process or a treatment, with the authority of the copyright owner, to gain access to the work[,]" or, in the case of a copy-control measure, "prevents, restricts, or otherwise limits the exercise of a right of a copyright owner under this title." 17 U.S.C. § 1201(a)(3)(B), (b)(2)(B). Because the availability of illegal devices does not affect the operation of a technological measure like CSS in its ordinary course, it does not alter the "effectiveness" of CSS for purposes of the DMCA. See

321 Studios, 307 F. Supp. 2d at 1095 ("[T]his is equivalent to a claim that, since it is easy to find skeleton keys on the black market, a deadbolt is not an effective lock to a door.").

- b. RealDVD's Design, Marketing And Use To Circumvent CSS Violates Each Of The Anti-Trafficking Provisions Of Sections 1201(a) and 1201(b)(1).
- The DMCA provides that, to "circumvent a technological measure" means, in the case of an access-control measure, "to descramble a scrambled work, to decrypt an encrypted work, or otherwise to avoid, bypass, remove, deactivate, or impair a technological measure, without the authority of a copyright owner," and, in the case of a copy-control measure, "avoiding, bypassing, removing, deactivating, or otherwise impairing a technological measure[.]" 17 U.S.C. § 1201(a)(3)(A), (b)(2)(A).
- 189. Under the statutory definition of "circumvention," RealDVD circumvents the access- and copy-control protections of CSS in numerous respects, including:
- a. By making copies of protected content from a DVD to a hard drive or portable drive, RealDVD removes multiple layers of CSS protections, including drive-locking, hidden lead-in and sector header areas, authentication and bus encryption.
- b. RealDVD utilizes the CSS authentication codes and algorithms for an unauthorized purpose, namely, to copy the content from a CSS-protected DVD to a hard drive, thus impairing the technological protection provided by CSS.
- c. RealDVD avoids, bypasses, and/or impairs the CSS protection measures proscribing
 - d. Real DVD avoids and/or bypasses the CSS protection measure requiring
- 190. There is no "authority of the copyright owner" for any of the foregoing actions enabled through RealDVD "to avoid, bypass, remove, deactivate, or impair" the access-control measures of CSS. 17 U.S.C. § 1201(a)(3)(A). In fact, each Studio has consistently and explicitly made it clear that it does not authorize anyone to make permanent, playable copies from DVDs that the Studio protects with CSS. This is clear, for example, from the packaging in which each

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Studio's DVDs are enclosed, as well as the FBI warning that each Studio includes at the beginning or end of their copyrighted content on a DVD. Moreover, commercial DVDs also are encoded with CGMS-D encodings, which use "flags" to signal that the content should not be copied, a system that the engineers who designed RealDVD decided to ignore. The presence of the CGMS-D flags is an additional clear expression by each Studio that copying CSS-protected DVDs is not authorized.

- 191. Real's contention that the CSS License provides the "authority of the copyright owner" for the foregoing actions enabled through RealDVD is without merit. In the first place, the actions that Real takes to enable the making of permanent, playable copies of CSS-protected content onto hard drives are in violation of multiple provisions of the CSS License that are designed to prevent exactly that type of copying. Real cannot purport to find authorization from anyone, including "the copyright owner," in a license that it has materially breached.
- 192. Even if Real were right that its actions do not breach a prohibition in the CSS License, that fact still would not provide Real with "the authority of the copyright owner" to "descramble a scrambled work, to decrypt an encrypted work, or otherwise to avoid, bypass, remove, deactivate, or impair a technological measure," which is the standard under § 1201(a)(3)(A). Real admits Blavin Decl., Ex. 64 at 9-10 (Response to Interr. No. 6); id. at Ex. 25 (at REAL078281); 759:22-760:3 (Bishop). Real's contention instead is that the "the authority of the copyright owner" may be inferred from the *absence* of a prohibition in the CSS License. This position is without merit. First, the alleged silence of the CSS License, which is between the DVD CCA and Real – and not between any Studio and Real – cannot overcome each Studio's clear prohibition on end users' making of permanent, playable copies of DVD content. Second, under federal law, a copyright owner's authorization must be affirmatively granted; such authorization cannot be inferred from the absence of a proscription. S.O.S. Inc. v. Payday, Inc., 886 F.2d 1081, 1089 (9th Cir. 1989). Third, Real's argument that authorization can be inferred by implication is not even consistent under the terms of the CSS License itself. Section 2.5 of the CSS License expressly disclaims any implied licenses. Pak Decl., Ex. J at § 2.5.

193. Real's contention that the foregoing actions cannot constitute "circumvention" because they are effected through the use of DVD CCA-issued algorithms and keys, and do not involve "breaking" CSS code, is without merit. Real utilizes CSS-issued authorized algorithms and keys in copying DVDs, but Real uses them for an unauthorized purpose. That is circumvention, even if Real does not "break" or "crack" any code in the process. *See 321 Studios*, 307 F. Supp. 2d at 1098; *Microsoft Corp. v. EEE Business Inc.*, 555 F. Supp. 2d 1051, 1059 (N.D. Cal. 2008).

194. Real's trafficking in RealDVD as a device for circumventing CSS violates all three sub-clauses of Section 1201(a)(2) and Section 1201(b)(1)'s restrictions: (A) RealDVD is primarily designed or produced for the purpose of circumventing any access- and copy-control protections that may prevent or limit the copying of content on DVDs; (B) RealDVD's only commercially significant purpose is to circumvent access- and copy-control protections found on commercially available DVDs; and (C) Real explicitly markets CSS for use in avoiding and bypassing the access- and copy-control protections found on DVDs.

- 3. The Studios Likely Will Succeed On Their Copy-Control Claim Regarding ARccOS/RipGuard.
 - a. ARccOS and RipGuard Are "Technological Measures" That "Effectively Protect A Right Of A Copyright Owner."
- 195. ARccOS and RipGuard are "technological measures" that "effectively protect[] a right of a copyright owner under" Title 17. 17 U.S.C. § 1201(b)(1). In "the ordinary course of [their] operation, ARccOS and RipGuard "prevent[], restrict[], or otherwise limit[] the exercise of a right of a copyright owner under [Title 17]," *id.* § 1201(b)(2)(B), including the copyright owner's exclusive right to reproduce its copyrighted work. *Id.* § 106(1). ARccOS and RipGuard, in the ordinary course of their operations, either prevent altogether, or severely limit, the process of copying protected DVD content.
- 196. Real's contention that ARccOS and RipGuard are not effective copy-control measures because they do not interfere with the playback of DVD content is without merit.

 Real's argument confuses the standard for an access-control measure, which is the subject of 17 U.S.C. § 1201(a), with the standard for a *copy*-control measure. The latter is the subject of 17

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U.S.C. § 1201(b), and is the basis for the Studios' DMCA claim regarding ARccOS and RipGuard. It is clear that ARccOS and RipGuard prevent, restrict or otherwise limit the copying of protected content on DVDs, and that is all that is required.

- RealDVD's Design, Marketing And Use To Circumvent b. ARCOS and RipGuard Violates Each Of The Anti-Trafficking Provisions Of Section 1201(b)(1).
- 197. The facts set forth above establish that both versions of RealDVD (Facet and Vegas) are used to remove, bypass, avoid, and/or impair technological protection measures associated with ARccOS and RipGuard.
- Real does not dispute that the Vegas version of RealDVD circumvents ARccOS 198. and RipGuard.
- With respect to Facet, Real contends that Facet's use of the "DVD Walk" program 199. does not enable circumvention of ARccOS or RipGuard, on the ground that DVD Walk purportedly does not encounter those technological measures. This contention is without merit. The only reason that someone utilizing Facet to copy content would not encounter ARccOS or RipGuard measures on a DVD protected by one of those technologies is that Real has primarily designed and/or produced Facet in order to avoid, bypass and/or impair those technological measures. The DMCA prohibits Real from trafficking in a device designed or produced for such ends. 17 U.S.C. § 1201(b)(1)(A).
- Real's trafficking in RealDVD as a device for circumventing ARccOS and 200. RipGuard violates all three sub-clauses of Section 1201(b)(1)'s restrictions: (A) RealDVD is primarily designed or produced for the purpose of circumventing any copy-control protections that may prevent or limit the copying of content on DVDs, including ARccOS and RipGuard; (B) RealDVD's only commercially significant purpose is to circumvent access- or copy-control protections found on DVDs; and (C) Real explicitly markets CSS for use in avoiding and bypassing copy-control protections found on DVDs.

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4. Real's Reliance On An Asserted Fair Use Defense Of RealDVD End-Users To The Studios' Copy-Control Claims Under The DMCA Is Without Merit.

- 201. Notably, Real does not contend that fair use is relevant to its liability under 17 U.S.C. § 1201(a)(2) for trafficking in a device used to circumvent CSS's access-control protections. Even as to the claim against Real for violation of § 1201(b)(1), Real has stated that fair use "is not a defense, if you will, to the DMCA, but it matters here." 53:25-54:1 (Opening Statement: Cunningham).
- 202. The end-user's defense of fair use is not a defense, and alleged fair use does not "matter" when it comes to Real's liability under the DMCA.
 - a. An End-User's Defense Of Fair Use Does Not Provide Any Defense To Real's Liability Under The DMCA.

Case law construing the DMCA going back more than a decade is clear: an end-203. user's alleged defense of fair use does not provide any defense to a defendant's liability for violating the DMCA. Corley, 273 F.3d at 443 (holding that § 1201(c), which states that nothing in section 1201 "shall affect rights, remedies, limitations or defenses to copyright infringement, including fair use," "simply clarifies that the DMCA targets the circumvention of digital walls guarding copyrighted material (and trafficking in circumvention tools), but does not concern itself with the use of those materials after circumvention has occurred"); Streambox, 2000 WL 127311, at *8 (ruling for RealNetworks that, "[u]nder the DMCA, product developers do not have the right to distribute products that circumvent technological measures that prevent consumer from gaining unauthorized access to or making unauthorized copies of works protected by the Copyright Act[,]" and that "those who manufacture equipment and products generally can no longer gauge their conduct as permitted or forbidden by the Sony doctrine. For a given piece of machinery might qualify as a stalplle item of commerce, with a substantial noninfringing use, and hence be immune from attack under *Sony*'s construction of the Copyright Act, but nonetheless still be subject to suppression under Section 1201."") (quoting 1 Nimmer on Copyright, § 12A.18[B] (1999 Supp.)). Accord Sony Computer Entm't. Am., Inc. v. Divineo, Inc., 457 F. Supp. 2d 957, 965 (N.D. Cal. 2006); Macrovision v. Sima Prods. Corp., 2006 WL 1063284, at *2

(S.D.N.Y. Apr. 20, 2006); *Paramount Pictures Corp. v. 321 Studios*, 2004 WL 402756, at *1 (S.D.N.Y. Mar. 3, 2004); *321 Studios*, 307 F. Supp. 2d at 1097; *United States v. Elcom, Ltd.*, 203 F. Supp. 2d 1111, 1125 (N.D. Cal. 2002); *Reimerdes*, 111 F. Supp. 2d at 323-24.

- 204. As the *Streambox* case (brought and won by Real), as well as other cases, make clear, an end-user's defense of fair use is not a defense to liability under either 17 U.S.C. § 1201(a)(2) or § 1201(b)(1). *See 321 Studios*, 307 F. Supp. 2d at 1097; *Elcom*, 203 F. Supp. 2d at 1125; *Streambox*, 2000 WL 127311, at *8.
- 205. Based on this clear law, there is no basis for Real's contention that an end-user's alleged defense of fair use in making copies of copyrighted content with RealDVD has any relevance to Real's liability under the DMCA.

b. Real Is Judicially Estopped From Arguing That An End-User's Defense Of Fair Use Is A Defense To A DMCA Violation.

- 206. Even if the law were not clear (and it is) that an end-user's defense is irrelevant to a DMCA violation, Real is judicially estopped from arguing for such a result based on the positions that Real took, and that it persuaded the district court to adopt, in the *Real v. Streambox* litigation.
- 207. Judicial estoppel "precludes a party from gaining an advantage by taking one position, and then seeking a second advantage by taking an incompatible position." *Wagner v. Prof'l Eng'rs*, 354 F.3d 1036, 1044 (9th Cir. 2004). The doctrine "applies to a party's stated position whether it is an expression of intention, a statement of fact, or a legal assertion." *Id.*
- 208. Here, all three requirements for judicial estoppel are satisfied: (1) Real's current position that an end-user's purported defense of fair use is a defense to or is in any way relevant to a charge of violating the DMCA is "clearly inconsistent" with Real's position in *Real v. Streambox*; (2) Real succeeded in persuading the district court to accept the earlier position; and (3) Real would derive an unfair advantage if not estopped. *See United Nat'l. Ins. Co. v. Spectrum Worldwide, Inc.*, 555 F.3d 772, 778-79 (9th Cir. 2009). Real therefore is estopped from arguing that an end-user's fair use defense has any relevance to Real's defense to the DMCA claim in this case.

c. Even If An End-User's Fair Use Defense Was A Defense To A DMCA Violation, The Defense Would Not Apply To Copying Movies And Television Programs With RealDVD.

- 209. Fair use is an affirmative defense to copyright infringement, but it is not an available defense to circumvention in violation of the DMCA. However, even if (contrary to the foregoing conclusions), fair use were somehow relevant to Real's DMCA liability, Real, as the party relying on fair use, has the burden of proving fair use. *Campbell v. Acuff-Rose Music, Inc.*, 510 U.S. 569, 590 (1994). *See also Perfect 10, Inc. v. Amazon.com, Inc.*, 508 F.3d 1146, 1158 (9th Cir. 2007). Real does not discuss the fair use factors under § 107 or demonstrate that those factors would weigh in favor of finding an end-user's making one or more permanent, playable copies of copyrighted content using RealDVD to be fair use. Real's failure to satisfy its burden as the party invoking fair use is another reason that fair use has no relevance here.
- 210. Even if the fair use factors were considered, none of them would weigh in favor of copies of copyrighted movies and television shows made with RealDVD being subject to the fair use defense.
- 211. The first fair use factor is "the purpose and character of the use." 17 U.S.C. § 107(1). The Supreme Court has held that the key issue on this factor is "whether and to what extent the new work is transformative[,]" *i.e.*, whether it "adds something new, with a further purpose or different character, altering the first with new expression, meaning, or message[.]" *Campbell*, 510 U.S. at 579 (quotations omitted). A second (or additional) copy of DVD content is not transformative. It is a verbatim copy of the entirety of the original work used for the same purpose as the original, namely, to have a playable copy. RealDVD copies also are commercial, since, as admitted by Real's CEO, a copy made with RealDVD is a complete substitute for copies of copyrighted content that the Studios offer commercially. 450:6-10 (Glaser). This factor weighs against fair use.
- 212. The second fair use factor is "the nature of the copyrighted work." 17 U.S.C. § 107(2). This factor weighs against fair use. Movies and television programs are at the heart of

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copyright protection.	See Harper	& Row,	Publishers,	Inc. v	. Nation	Enters.,	471 U	J.S.	539,	563
(1985).										

- 213. The third fair use factor is "the amount and substantiality of the portion used in relation to the copyrighted work as a whole." 17 U.S.C. § 107(3). This factor also weighs against fair use, because RealDVD copies 100% of the underlying work. *See A&M Records, Inc. v. Napster, Inc.*, 239 F.3d 1004, 1015-16 (9th Cir. 2001).
- 214. The fourth fair use factor is "the effect of the use upon the potential market for or value of the copyrighted work." 17 U.S.C. § 107(4). This factor also weighs against fair use. Copies of copyrighted content made with RealDVD are indisputably substitutes for copies of those works that the Studios sell, both on CSS-protected DVDs as well as in other, non-CSS protected formats, including, for example, copies sold in the digital copy format. 450:6-10 (Glaser). Copies of copyrighted content made with RealDVD also substitute for copies that the Studios are starting to sell through nascent markets, such as download-to-burn and managed copy. Dunn Decl. ¶¶ 21-28. Such harm to developing or "likely to be developed" markets also is relevant under the fourth fair use factor. See, e.g., American Geophysical Union v. Texaco, Inc., 60 F.3d 913, 918, 927, 930-31 (2d Cir. 1994).
- 215. Hence, even if the defense of fair use were relevant to Real's liability under the DMCA, all four of the fair use factors would weigh against a finding that copies of copyrighted content made with RealDVD are subject to the fair use defense.
 - C. The Studios Have Established The Possibility Of Irreparable Injury If Real Is
 Not Restrained From Trafficking In RealDVD Pending A Trial On The
 Merits.
- 216. The Studios' showing that Real likely violates the DMCA creates a presumption of irreparable injury for two reasons. First, a presumption of irreparable injury upon a showing of likely success is appropriate under the DMCA, as in copyright cases generally. *See, e.g.*, *Lexmark Int'l, Inc. v. Static Control Components, Inc.*, 387 F.3d 522, 532-33 (6th Cir. 2004); *Reimerdes*, 82 F. Supp. 2d at 215. Second, irreparable harm is presumed for statutes that, like the DMCA, expressly authorize injunctive relief to prevent a violation. 17 U.S.C. § 1203(b)(1) (authorizing injunctive relief to "prevent or restrain a violation" of the DMCA). *See Burlington*

Northern R.R. Co. v. Department of Revenue of State of Wash., 934 F.2d 1064, 1074 (9th Cir. 1991); Trailer Train Co. v. State Bd. of Equalization, 697 F.2d 860, 869 (9th Cir. 1983).

217. Even if irreparable injury needed to be shown and were not presumed, the Studios

have shown it. RealDVD threatens irreparable harm in several ways. First, through rent/borrow-rip-return, RealDVD materially changes the value of the Studios' product offerings to consumers, effectively reducing the price of DVDs to \$3.25 (for consumers who copy rented DVDs) or zero (for those who copy borrowed DVDs). Second, RealDVD threatens to undermine existing and developing offerings for copies of copyrighted content, including Internet download services, the digital copy product, and DVDs. Third, RealDVD threatens to undermine consumers' attitudes about the unlawfulness of making copies of copyrighted content.

D. The Balance Of Hardships Favors The Studios.

218. The harm to the Studios from denying injunctive relief is real and substantial. The harm to Real from continuing the current injunction pending a trial on the merits is minimal to non-existent. Real's contention that the entry of a preliminary injunction will force layoffs are not well-founded and in any event are legally irrelevant. Real is a large corporation with many ongoing projects. Real's staffing flexibility is evidenced by its reassignment of some of its top people from other projects to the RealDVD project. Real has not introduced any credible evidence that it will not find other roles for its currently employed engineers assigned to RealDVD on other Real protects. And, in any event, no company has a legitimate interest in having employees work on products that are likely illegal.

E. The Public Interest Would Be Served By Entry Of A Preliminary Injunction.

219. The public interest is served by the continued restraining of Real from violating the DMCA. Real's contention that a continuation of the injunction that has been in place since October will harm the public by depriving the public of innovative products is without merit. The public interest is not served by allowing parties to traffic in illegal devices or technology, no matter how innovative some may believe such products to be.

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