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INTRODUCTION

In their Opposition, the Studio Defendants (joined by the DVD CCA), fail to offer any valid justification for denying Real's motion for leave to amend its complaint to add claims regarding its New Platform. The Defendants also fail to offer any valid reason for refusing to adjudicate Real's New Platform in any preliminary injunction proceeding before this Court. Real seeks to add claims related to a product that (1) shares the very functionality that the Studio Defendants have asserted breaches Real's obligations under the CSS License Agreement and violates the Digital Millenium Copyright Act; (2) falls within the scope of the Studio Defendants' counterclaims; and (3) falls within the scope of the preliminary injunctive relief sought by the Studio Defendants. The Studio Defendants' asserted grounds for refusing to adjudicate the New Platform – futility and prejudice – have no merit. First, amendment is not futile because the Proposed Amended Complaint alleges facts that establish the existence of a real case or controversy between Real and the Studios. Second, any prejudice at issue here regarding including Real's New Platform in a preliminary injunction proceeding is solely prejudice to Real, since the Studio Defendants have essentially sought to enjoin the functionality of the New Platform while at the same time refusing to recognize the existence of the New Platform.

Although Defendants are opposing Real's amendment of its Complaint, Defendants' opposition is primarily directed toward not including the New Platform in the preliminary injunction proceedings. In that vein, Defendants' assert that they do not have enough information regarding the New Platform to adequately evaluate the product, and that the compressed schedule in this case does not permit them to discover such information before the January 27-29 preliminary injunction hearing. The facts show Defendants' complaints to be groundless:

 First, Real made an early production of the source code for the New Platform on November 13, 2008 (the same day it produced the source code for RealDVD and as early as possible, given the Studio Defendants' prior refusal to identify experts (see Lane Decl., Ex. A)). On that date, Real also provided Defendants' counsel

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and their expert with a detailed "User Guide" to the product, which provided details regarding the New Platform product and its functionality. Real has also produced numerous documents providing an overview of the New Platform product, which described the product and its core features. See e.g., Lane Decl., Exs. C and D. Real has also offered for deposition witnesses who can testify regarding the New Platform product. Lane Decl. at ¶ 6. Defendants have as much information, if not more, regarding the New Platform product as they did regarding RealDVD when they expeditiously moved for a TRO.

Second, Real has offered to postpone the January 27-29, 2008 Preliminary Injunction hearing to a date to be agreed upon by the Court and the parties to accommodate the addition of the New Platform product, and to adjust the discovery schedule accordingly. Lane Decl., Ex. E. Defendants refused to even negotiate this offer. *Id.* at \P 7.

These facts make clear that Defendants do not have grounds to oppose the inclusion of the New Platform product in this case or in the preliminary injunction proceeding, but instead simply do not want to adjudicate the New Platform in order to exacerbate the uncertainty Real faces as it seeks to go about its business in uncertain economic times. Real's motion should be granted, and the New Platform included in any preliminary injunction proceeding, particularly because courts in this district consistently permit amendments with "extreme liberality." (Motion at 5 (citing cases).)

ARGUMENT

A. Real's Proposed Amendment Alleges an Actual Case or Controversy and Is **Not Futile**

The Studio Defendants' arguments regarding the futility of amendment ignore two key facts evincing the definite and concrete dispute between Real and the Studio Defendants as to whether the New Platform violates the CSS License Agreement or the DMCA, even though Real

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REPLY IN SUPPORT OF MOTION FOR LEAVE TO

CASE Nos.: C08 04548 MHP; C08 04719 MHP

¹ Declaration of Tracy Tosh Lane ("Lane Dec."), Ex. B.

Case3:08-cv-04548-MHP Document78 Filed12/08/08 Page4 of 7

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repeatedly referred to those facts in its Motion. (Motion at 4, 6-7.) The Studio Defendants'		
Opposition takes no account of the fact that their Counter-Complaint explicitly requests that the		
Court enjoin Real from selling any product with substantially similar functionality to		
$\textit{RealDVD}$ (Counter-Compl., Prayer for Relief \P (a)). Defendants likewise ignore the		
undisputable fact that they had also requested similar relief when moving for a temporary		
restraining order against Real. ([Proposed] Temporary Restraining Order at 2.) Nor do they		
attempt to address the fact that this Court recently admonished Real for having "rushed to		
market" with the RealDVD product without seeking "any kind of adjudication." (Motion at 4,		
citing Oct. 7, 2008 Tr. at 103-106.)		

Instead, the Opposition focuses on what is more properly a discovery question, i.e. whether Real has provided the Studio Defendants with a description of the New Platform that they consider adequate to determine whether their legal objections to RealDVD also apply to the New Platform. Opp. at 6. In fact, Real has provided Defendants with more than enough information to evaluate their position regarding the New Platform product. Defendants have had access to the source code for the New Platform product as well as a detailed User Guide for the product for nearly a month. On November 13, Real's counsel specifically directed Defendants' counsel and expert to the New Platform source code and handed them the User Guide. Lane Decl. at ¶ 3. Defendants have also requested (and been provided) specific print outs of New Platform source code so that their experts could examine the "copy" and "save" functions of that product. Id. at ¶ 4. Further, Real has produced hundreds of documents relating to the New Platform product, including product overviews and a requirements document which provide details regarding the software and hardware features of the product. *Id.* at ¶ 5, Exs. C and D. Finally, Real has offered technical witnesses regarding the New Platform product for deposition. Id. at ¶ 6. Despite these facts, Defendants continue to insist that they do not know what the New Platform product is and cannot determine whether they object to it, and that thus, there is no justiciable controversy to support a declaratory judgment claim.

As this Court has recently emphasized, however, the Supreme Court made clear that an "all of the circumstances" test must be used to establish a justiciable controversy, rendering

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clearly insufficient the Studio Defendants' selective approach to the relevant facts. Network
<i>Video Techs., Inc. v. Nitek Int'l, LLC</i> , NO. C 08-2208 MHP, 2008 WL 4679541 at * 3 (N.D. Cal.
Oct. 21, 2008) (citations omitted); MedImmune, Inc. v. Genentech, Inc., 549 U.S. 118, 127 S.Ct.
764, 771 (2007). The question to be decided in order to determine whether Real's Proposed
Amendment would be futile is not simply whether "there can be an actual controversy where the
declaratory judgment defendant knows nothing about the plaintiff's product," as the Studio
Defendants would have it. (Opp. at 6 (emphasis added).) Rather, the question is whether there is
"a substantial controversy of sufficient immediacy and reality to warrant the issuance of a
declaratory judgment" under the facts alleged in light of all of the particular circumstances faced
by the parties. <i>MedImmune</i> , 127 S.Ct. at 771. Here, the Studio Defendants have clearly
indicated that they are seeking injunctive relief not only as to RealDVD, but as to any product
with substantially similar functionality. (Counter-Compl., Prayer for Relief \P (a)); [Proposed]
Temporary Restraining Order at 2.) Real has clearly stated that the New Platform includes
precisely the same functionality that was the basis of the Studio Defendants' request for a TRO
against RealDVD. ([Proposed] Amended Comp., ¶ 24.) Real has a present intention to bring
the New Platform to market. ([Proposed] Amended Comp., \P 25.) And the Court made clear it
disapproved when Real "rush[ed]" RealDVD to market without taking advantage of
opportunities to adjudicate uncertainties about whether that product complies with the CSS
License Agreement or subjects Real to potential DMCA liability <i>prior</i> to the product's release.
(Oct. 7 Tr. at 103-104.) In light of all of these facts, there can be no doubt that the Studio
Defendants will seek to enjoin Real from releasing the New Platform. The Studio Defendants
need not explicitly indicate that they will do so for this Court to find that there is a justiciable
controversy as to the New Platform. Network Video, 2008 WL 4679541 at *5-6 ("The DJ Act
cannot be read so narrowly as to require that a party actually be confronted with an express threat
of ligitation."). Nor does the Court need to wait to exercise jurisdiction until after Real has
released the New Platform. The act in dispute can be "of sufficient immediacy and reality to
warrant the issuance of a declaratory judgment" even where the conduct has not yet occurred
where the defendant has engaged in similar conduct. Hulteen v. AT&T Corp., 498 F.3d 1001,

REPLY IN SUPPORT OF MOTION FOR LEAVE TO AMEND CASE NOS.: C08 04548 MHP; C08 04719 MHP

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1004 n.1 (9th Cir. 2007) (en banc) (quotations omitted) (exercising jurisdiction over declaratory judgment claim based on an act that had not yet occurred where defendant had engaged in similar conduct with other plaintiffs).

Real's Proposed Amendment alleges facts that show a sufficiently immediate and

substantial controversy between the parties to warrant the issuance of a declaratory judgment.

Amendment would not be futile and should not be denied on that basis.

В. The Addition of Substantially Identical Claims Regarding a Second Product Will Not Prejudice the Defendants

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Defendants also argue that the Proposed Amendment and the addition of the New Platform to the preliminary injunction proceeding will prejudice Defendants. Defendants sole basis for asserting prejudice is the timing of the preliminary injunction hearing and the compressed schedule leading up to that hearing. Despite being subject to a TRO with respect to RealDVD, Real has offered to postpone the preliminary injunction hearing to accommodate the New Platform product and adjust the schedule accordingly. The Defendants refused this offer. Defendants' claimed prejudice is thus manufactured and cannot form a basis for denying Real's motion to amend.

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On the other hand, Real will be prejudiced if the Proposed Amendment is denied and the New Platform is not included in the preliminary injunction proceeding. Real is in the untenable position of being forced to launch the New Platform to determine whether Defendants object to it. When Defendants assert their inevitable objection, Real will have to either accept a ruling that was made without the opportunity to present the New Platform to the Court, or re-litigate the same issues as the Studio Defendants seek a second bite at the apple. Such follow-on duplicative litigation will only delay Real's ability to get its product to market, jeopardizing Real's first mover advantage with respect to the New Platform and allowing the Studio Defendants to continue to litigate Real's products in the press, unfairly and irreparably damaging their commercial viability.

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For these reasons, Real's motion to amend should be granted. See Millar v. Bay Area Rapid Transit Dist., 236 F.Supp.2d 1110, 1113 (N.D. Cal. 2002) (including harm to the plaintiff

REPLY IN SUPPORT OF MOTION FOR LEAVE TO CASE Nos.: C08 04548 MHP; C08 04719 MHP

1	caused by denial of leave to amend in factors to be considered when evaluating request for leave		
2	to amend). And, Real requests that it be allowed to present the New Platform to the Court in an		
3	preliminary injunction proceeding against Real in whatever time frame the Court deems proper,		
4	taking into account the legitimate concerns of the parties and the continuing temporary		
5	injunction in place against Real.		
6	CONCLUSION		
7	For the foregoing reasons, and those stated in its Motion for Leave to Amend, Real		
8	respectfully requests that this Court grant it leave to amend its complaint and direct that the Nev		
9	Platform be adjudicated at the preliminary injunction hearing.		
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11	Dated: December 8, 2008	WILSON SONSINI GOODRICH & ROSATI Professional Corporation	
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13		By: /s/	
14		Tracy Tosh Lane	
15		Attorneys for Plaintiffs	
16		REALNETWORKS, INC. AND REALNETWORKS HOME	
17 18		ENTERTAINMENT, INC.	
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REPLY IN SUPPORT OF MOTION FOR LEAVE TO AMEND CASE NOS.: C08 04548 MHP; C08 04719 MHP