

United States District Court For the Northern District of California

events which gave rise to the litigation but with **full authority** to negotiate a settlement. A person 1 2 who needs to call another person not present before agreeing to any settlement does not have full 3 authority. Full authority means authority to accept the last demand or counter-offer by the 4 other party, not what the party thinks the case is worth. If a party is a governmental entity, its 5 governing body shall designate one of its members or a senior executive to appear at the settlement 6 conference with authority to participate in the settlement conference and, if a tentative settlement 7 agreement is reached, to recommend the agreement to the governmental entity for its approval. An 8 insured party shall appear with a representative of the carrier with full authority to negotiate 9 up to the limits of coverage. The Court shall be notified immediately if the carrier declines to 10 attend. Personal attendance of a party representative will rarely be excused by the Court, and 11 then only upon separate written application demonstrating substantial hardship served on opposing 12 counsel and lodged as early as the basis for the hardship is known but no later than the settlement 13 conference statement.

No later than seven (7) days before the settlement conference, the parties shall meet and
confer to discuss who will attend and ensure compliance with this Order regarding full authority. If
there is a dispute regarding attendance, the parties shall fax a letter to the Court at facsimile number
(415) 522-4200, briefly describing the dispute.

Each party shall prepare a settlement conference statement, which must be lodged (not faxed)
with the Magistrate Judge's chambers and served upon opposing counsel by February 13, 2009. The
settlement conference statement shall be submitted on 3-hole punched paper. The settlement
conference statement should **not** be filed with the Clerk of the Court. In order to encourage candid
discussion of the case with the Court, any party may submit a confidential supplemental settlement
letter to the Court not to exceed three (3) pages. The contents of this supplemental confidential
settlement letter will not be disclosed to the other parties.

25 The settlement conference statement shall not exceed ten (10) pages of text and twenty (20)26 pages of exhibits and shall include the following:

27 28 1.

A brief statement of the facts of the case.

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1	2. A brief statement of the claims and defenses including, but not limited to, statutory of
2	other grounds upon which the claims are founded, and a candid evaluation of the parties' likelihood
3	of prevailing on the claims and defenses. The more candid the parties are, the more productive the
4	conference will be. As noted above, a supplemental confidential settlement letter containing such a
5	candid evaluation may be submitted.
6	3. A list of the key facts in dispute and a brief statement of the specific evidence
7	relevant to a determination of those facts.
8	4. A summary of the proceedings to date and any pending motions.
9	5. An estimate of the out of pocket expenses, attorney's fees and time to be expended
10	for further discovery, pretrial and trial.
11	6. The relief sought, including an itemization of damages. If plaintiff seeks attorney's
12	fees and costs, plaintiff's counsel shall be prepared at the conference to provide sufficient
13	information to enable the fee claim to be evaluated for purposes of settlement.
14	7. The party's position on settlement, including present demands and offers and a
15	history of past settlement discussions.
16	8. Who will be attending with full authority.
17	Settlement conference statements may be submitted on CD-ROM with hypertext links to
18	exhibits. Otherwise, the portion of exhibits on which the party relies shall be highlighted.
19	It is not unusual for the conference to last three (3) or more hours. Parties should be
20	prepared to devote the entire day to the conference if necessary. Parties are encouraged to
21	participate and frankly discuss their case. Statements they make during the conference will not be
22	admissible at trial in the event the case does not settle. The parties should be prepared to discuss
23	such issues as:
24	1. Their settlement objectives.
25	2. Any impediments to settlement they perceive.
26	3. Whether they have enough information to discuss settlement. If not, what additional
27	information is needed.
28	4. The possibility of a creative resolution of the dispute.

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Because the settlement conference will likely involve some assessment of claims, defenses and relief in the case, the parties should have available at the conference documents, exhibits, and other items essential to that assessment not already attached as exhibits to the settlement conference statement.

Any request to continue the settlement conference shall state the reason therefor and be submitted in writing as soon as possible after consultation with the opposing party but well in advance of the scheduled conference date. Submission of such request shall be filed with the Court; a courtesy copy is acceptable at facsimile number (415) 522-4200.

The parties shall notify chambers immediately at (415) 522-4050 if this case settles prior to the date set for settlement conference. Counsel shall provide a copy of this order to each party who will participate in the conference.

IT IS SO ORDERED.

Dated: February 6, 2009

EDWARD M. CHEN United States Magistrate Judge