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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

ARTURO PEREZ,

Plaintiff,

v.

LOWE’S HIW, INC.,

Defendant.

CASE NO.: CV 10-02571 JCS

**~~[PROPOSED]~~ ORDER REGARDING THE
EXCHANGE OF CONFIDENTIAL
MATERIAL**

Complaint Filed: April 30, 2010

PURPOSES AND LIMITATIONS

Disclosure and discovery activity in this action are likely to involve production of confidential, proprietary, or private information for which special protection from public disclosure and from use for any purpose other than prosecuting this litigation may be warranted. Accordingly, the parties hereby stipulate to and petition the Court to enter the following Stipulated Protective Order. The parties acknowledge that this Order does not confer blanket protections on all disclosures or responses to discovery and that the protection affords from public disclosure and use extends only to the limited information or items that are entitled to confidential treatment under the applicable legal principles. The parties further acknowledge, as set forth below, that this Stipulated Protective Order does not entitle them to file confidential information under seal; Civil Local Rule

1 79-5 set forth the procedures that must be followed and the standards that will be applied when a
2 party seeks permission from the court to file material under seal.

3 **GOOD CAUSE STATEMENT**

4 **WHEREAS**, the parties submit and the Court hereby finds that **GOOD CAUSE EXISTS** in
5 this case for the issuance of this Order Regarding the Exchange of Confidential Material (“Protective
6 Order”) for the following reasons:

7 • Plaintiff Arturo Perez (“Plaintiff”), a former employee of Defendant Lowe’s
8 HIW, Inc. (“Defendant”), brought this lawsuit on behalf of himself in the state of California, alleging
9 that Defendant misclassified him as an exempt employee during his employment with Defendant as
10 a Zone Manager (“ZM”);

11 • Plaintiff seeks to recover unpaid overtime compensation, statutory penalties,
12 injunctive and declaratory relief, an accounting, interest for the applicable limitations period, and his
13 attorneys’ and expert’s fees and costs;

14 • Defendant anticipates that, during the course of discovery, the parties will
15 exchange, among other things:

16 (i) documents containing private personal, employment, and financial
17 information of third parties; and

18 (ii) nonpublic, confidential, proprietary, commercially sensitive and/or
19 trade secret information pertaining to Defendant’s ZMs and its
20 operations.

21 • Disclosure of the above-referenced documents and information to persons who
22 are not entitled to such information carries the danger of compromising the competitive business
23 interests of the parties in the above-entitled action, and also risks invasion of legitimate privacy
24 interests of non-parties;

25 • The issuance of this Order will allow for efficiency in the discovery process and
26 provide a mechanism by which discovery of relevant confidential information may be obtained in a
27 manner that protects against risk of disclosure of such information to persons not entitled to such
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1 information; and

2 • The issuance of this Order will protect the parties’ interests by providing the
3 parties recourse in this Court in the event that a party or non-party improperly handles confidential,
4 proprietary, or sensitive information that the parties have had to exchange in the course of discovery
5 propounded and depositions taken in this action;

6 **WHEREAS**, the parties hereto, having stipulated and agreed, by and through their respective
7 counsel, to the entry of this Protective Order in the above-captioned action and the Court having
8 approved the same.

9 **IT IS HEREBY ORDERED THAT:**

10 1. All items or information, regardless of the medium or manner generated, stored, or
11 maintained (including, among other things, testimony, transcripts, documents or tangible things) that
12 are produced or generated in disclosures or responses to discovery in this matter are referred to
13 herein as “Disclosure or Discovery Material.”

14 2. Any party to this action (specifically, Plaintiff Arturo Perez and Defendant Lowe’s
15 HIW, Inc.), including any of Defendant’s officers, directors, employees, and in-house counsel (and
16 their support staff) is referred to herein as a “Party.”

17 3. A Party or non-party that designates its Disclosures or Discovery Material as
18 “Confidential” is referred to herein as the “Designating Party.”

19 4. A Party that receives Disclosure or Discovery Material from, or otherwise has in its
20 possession “Confidential” Information of, a Designating Party is referred to herein as the “Receiving
21 Party.”

22 5. “Confidential” Information or Items as referred to herein shall mean:

23 (i) Information that is a “trade secret” as that term is defined in 18 U.S.C.
24 § 1839;

25 (ii) Confidential and proprietary business and/or financial information;

26 (iii) Non-public information about any individual or individuals, including
27 personnel records, evaluations, compensation levels, databases, surveys,
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1 statistical analysis, analyses of personnel practices, or other information
2 incorporating or aggregating information pertaining to individuals; and/or
3 (iv) Information alleged in good faith by a Party to be subject to protection under
4 the Federal Rules of Evidence, California law, and/or information that is
5 confidential, of commercial value, and falling into one or more of the
6 following categories:

- 7 a. Defendant's policies and procedures for operating its stores and
8 documents reflecting the same;
9 b. Information that is protected against disclosure by a written
10 confidential information agreement between a third party and Plaintiff
11 or Defendant; and
12 c. Business plans, models, marketing analyses, sales and financial
13 statements.

14 6. Any Disclosure or Discovery Material that is designated as "Confidential" shall
15 constitute "Protected Material" under this Protective Order.

16 7. Attorneys who are not employees of a Party but who are retained to represent or
17 advise a Party in this action are referred to herein as "Outside Counsel."

18 8. Attorneys who are employees of a Party are referred to herein as "In-House Counsel."

19 9. Outside Counsel and In-House Counsel (as well as their support staffs) are
20 collectively referred to herein as "Counsel" (without qualifier).

21 10. "Expert" as referred to herein shall mean a person with specialized knowledge or
22 experience in a matter pertinent to the litigation who has been retained by a Party or its Counsel to
23 serve as an expert witness or as a consultant in this litigation; and who is not a past or a current
24 employee of a Party and who, at the time of retention, was not anticipated to become an employee of
25 a Party. This definition includes a professional jury or trial consultant retained in connection with
26 this litigation.

27 11. "Professional Vendors" as referred to herein shall mean persons or entities that
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1 provide litigation support services (*e.g.*, photocopying, videotaping, translating, preparing exhibits or
2 demonstrations, organizing, storing, retrieving data in any form or medium, etc.) and their
3 employees and subcontractors.

4 SCOPE

5 12. The protections conferred by this Protective Order cover not only Protected Material
6 (as defined above), but also any information copied or extracted therefrom, as well as all copies,
7 excerpts, summaries, or compilations thereof, plus testimony, conversations, or presentations by
8 parties or counsel to or in court or in other settings that would reveal Protected Material.

9 DURATION

10 13. Even after the termination of this litigation, the confidentiality obligations imposed by
11 this Protective Order shall remain in effect until a Designating Party agrees otherwise in writing or a
12 Court orders otherwise.

13 DESIGNATING PROTECTED MATERIAL

14 14. Exercise of Restraint and Care in Designating Disclosure or Discovery Material for
15 Protection. Each Party or non-party that designates Disclosure or Discovery Material for protection
16 under this Order must take care to limit any such designation to specific Disclosure or Discovery
17 Material that qualifies under the appropriate confidentiality standard. A Designating Party must take
18 care to designate for protection only those parts of Disclosure or Discovery Material, so that other
19 portions of the Disclosure or Discovery Material for which protection is not warranted are not swept
20 unjustifiably within the ambit of this Protective Order.

21 If it comes to a Designating Party's attention that Disclosure or Discovery Material that that
22 Party designated for protection does not qualify for protection at all, or does not qualify for the level
23 of protection initially asserted, that Designating Party must promptly notify all other parties that it is
24 withdrawing the improper designation.

25 15. Manner and Timing of Designations. Except as otherwise provided in this Protective
26 Order, or as otherwise stipulated or ordered, Disclosure or Discovery Material that qualifies for
27 protection under this Protective Order must be clearly so designated before such material is disclosed
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1 or produced.

2 Designation in conformity with this Protective Order requires:

3 (a) For Disclosure or Discovery Material in documentary form (apart from
4 transcripts of depositions or other pretrial proceedings), that the Designating
5 Party affix the legend “CONFIDENTIAL” prominently on each page that
6 contains Protected Material. If only a portion or portions of a document or
7 material on a page qualifies for protection, the Designating Party also must
8 clearly identify the protected portion(s) (*e.g.*, by making appropriate markings in
9 the margins) and must specify, for each portion, the level of protection being
10 asserted (“Confidential”).

11 A Party or non-party that makes original Disclosure or Discovery
12 Material available for inspection need not designate them for protection until
13 after the inspecting Party has indicated which Disclosure or Discovery Material
14 it seeks to have copied and produced. During the inspection and before the
15 designation, all of the Disclosure or Discovery Material made available for
16 inspection shall be deemed “Confidential.” After the inspecting Party has
17 identified the Disclosure or Discovery Material it seeks to have copied and
18 produced, the Designating Party must determine which, if any, Disclosure or
19 Discovery Material, or portions thereof, qualify for protection under this
20 Protective Order. Prior to producing the specified Disclosure or Discovery
21 Material, the Designating Party must affix the appropriate legend
22 (“Confidential”) prominently on each page as set forth above.

23 Any Party may also designate evidence in documentary form that it
24 receives from another Party or a non-party that is entitled to protection
25 hereunder by notifying all Parties in writing within thirty-five (35) days of
26 receipt of the evidence in documentary form, of the specific pages of the
27 evidence in documentary form that should be treated as “Confidential”
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1 thereafter. Each Party shall attach a copy of such written notice or notices to the
2 face of the evidence in documentary form and each copy thereof in its
3 possession, custody or control.

4 (b) For Disclosure or Discovery Material in the form of testimony given in
5 deposition or in other pretrial proceedings, that the Party or non-party offering
6 the testimony identify on the record, before the close of the deposition, hearing,
7 or other proceeding, all protected testimony, and further specify any portions of
8 the testimony that qualify as “Confidential.”

9 Any Party may also designate testimony that is entitled to protection
10 by notifying all Parties in writing within twenty (20) days of receipt of the
11 transcript, of the specific pages and lines of the transcript that should be treated
12 as “Confidential” thereafter. Each Party shall attach a copy of such written
13 notice or notices to the face of the transcript and each copy thereof in its
14 possession, custody or control. Unless otherwise indicated, all deposition
15 transcripts shall be treated as “Confidential” for a period of twenty (20) days
16 after the receipt of the transcript. This preliminary treatment, however, shall not
17 limit a deponent’s right to review the transcript of his or her deposition under
18 Federal Rule of Civil Procedure 30(e)(1).

19 Transcript pages containing Protected Material must be separately
20 bound by the court reporter, who must prominently affix on each such page the
21 legend “Confidential,” as instructed by the Party or non-party offering or
22 sponsoring the witness or presenting the testimony.

23 (c) For Disclosure or Discovery Material produced other than in
24 documentary or testimony form, and for any other tangible items, that the
25 Designating Party affix in a prominent place on the exterior of the container in
26 which or disk (or similar device) on which the information or item is stored the
27 legend “Confidential.” If only portions of the information or item warrant
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1 protection, the Designating Party, to the extent practicable, shall identify the
2 protected portions, specifying whether they qualify as “Confidential.”

3 16. Inadvertent Failures to Designate. An inadvertent failure to designate qualified
4 information or items as “Confidential” does not, standing alone, waive the Designating Party’s right
5 to secure protection under this Protective Order for such material. If any Disclosure or Discovery
6 Material is appropriately designated as “Confidential” after the material was initially produced, the
7 Receiving Party, on notification of the designation, must make reasonable efforts to assure that the
8 material is treated in accordance with the provisions of this Protective Order.

9 17. Non-party Designations During Deposition. During the deposition of any non-party,
10 the non-party may designate any Disclosure or Discovery Material as “Confidential” so long as it is
11 conducted in good faith. Further, any non-party seeking to invoke any protection accorded by the
12 Protective Order must either provide a copy of the “Agreement to Be Bound by Protective Order”
13 (attached as Exhibit A) executed by the non-party to all counsel of record for the Parties, or so agree
14 on the record during the deposition.

15 **CHALLENGING CONFIDENTIALITY DESIGNATIONS**

16 18. Timing of Challenges. Unless a prompt challenge to a Designating Party’s
17 confidentiality designation is necessary to avoid foreseeable substantial unfairness, unnecessary
18 economic burdens, or a later significant disruption or delay of the litigation, a Party does not waive
19 its right to challenge a confidentiality designation by electing not to mount a challenge promptly
20 after the original designation is disclosed.

21 19. Meet and Confer. A Party that elects to initiate a challenge to a Designating Party’s
22 confidentiality designation must first meet and confer in good faith with counsel for the Designating
23 Party. In conferring, the challenging Party must explain the basis for its belief that the
24 confidentiality designation was not proper and must give the Designating Party an opportunity to
25 review the designated material, to reconsider the circumstances, and, if no change in designation is
26 offered, to explain the basis for the chosen designation. A challenging Party may proceed to the next
27 stage of the challenge process only if it has first engaged in this meet and confer process.
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1 20. Judicial Intervention. A Party that elects to press a challenge to a confidentiality
2 designation may file and serve a motion under the applicable Federal and Local Rules that identifies
3 the challenged Disclosure or Discovery Material and sets forth in detail the basis for the challenge.
4 Each such motion must be accompanied by a competent declaration that affirms that the movant has
5 complied with the meet and confer requirements imposed in the preceding paragraph, consistent with
6 the applicable Federal and Local Rules.

7 The burden of persuasion in any such challenge proceeding shall be on the Designating
8 Party. Until the Court rules on the challenge, all parties shall continue to afford the Disclosure or
9 Discovery Material in question the level of protection to which it is designated by the Designating
10 Party.

11 **ACCESS TO AND USE OF PROTECTED MATERIAL**

12 21. Basic Principles. A Receiving Party may use Protected Material that is disclosed or
13 produced by another Party or by a non-party in connection with this case only for prosecuting,
14 defending, or attempting to settle this litigation. Such Protected Material may be disclosed only to
15 the categories of persons and under the conditions described in this Protective Order. When the
16 litigation has been terminated, a Receiving Party must comply with the “Final Disposition”
17 provisions below.

18 Protected Material must be maintained by a Receiving Party at a location and in a secure
19 manner that ensures that access is limited to persons authorized under this Protective Order.

20 22. Disclosure of “Confidential” Information or Items. Unless otherwise ordered by the
21 Court, or permitted in writing by the Designating Party, a Receiving Party may disclose any
22 information or item designated “Confidential” only to the following:

- 23 (a) The Receiving Party, including its officers, directors, and employees
24 (including In-House Counsel) to whom disclosure is reasonably necessary
25 for this litigation and who have signed the “Agreement to Be Bound by
26 Protective Order” (attached as Exhibit A);
- 27 (b) Outside Counsel in this litigation, as well as its employees to whom it is
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- 1 reasonably necessary to disclose the information for this litigation;
- 2 (c) Experts (as defined in this Protective Order) of the Receiving Party to whom
- 3 disclosure is reasonably necessary for this litigation and who have signed the
- 4 “Agreement to Be Bound by Protective Order” (attached as Exhibit A);
- 5 (d) The Court and its personnel;
- 6 (e) Court reporters, their staffs, and professional vendors to whom disclosure is
- 7 reasonably necessary for this litigation;
- 8 (f) During their depositions, witnesses in the action to whom disclosure is
- 9 reasonably necessary and who have signed the “Agreement to Be Bound by
- 10 Protective Order” (attached as Exhibit A). Pages of transcribed deposition
- 11 testimony or exhibits to depositions that contain Protected Material must be
- 12 separately bound by the court reporter and may not be disclosed to anyone
- 13 except as permitted under this Protective Order.
- 14 (g) The author of or recipient of the Protected Material or the original source of
- 15 the information.

16 **PROTECTED MATERIAL SUBPOENAED OR ORDERED PRODUCED IN OTHER**

17 **LITIGATION**

18 23. If a Receiving Party is served with a subpoena or a Court order issued in other

19 litigation that would compel disclosure of any information or items designated in this action as

20 “Confidential,” the Receiving Party must immediately notify the Designating Party, in writing and in

21 no event more than five (5) court days after receiving the subpoena or Court order. Such notification

22 must include a copy of the subpoena or Court order.

23 24. The Receiving Party also must immediately inform in writing the Party who caused

24 the subpoena or order to issue in the other litigation that some or all the Protected Material covered

25 by the subpoena or order is the subject of this Protective Order. In addition, the Receiving Party

26 must deliver a copy of this Protective Order promptly to the Party in the other action that caused the

27 subpoena or order to issue.

28 25. The purpose of imposing these duties is to alert the interested parties to the existence

1 of this Protective Order and to afford the Designating Party in this case an opportunity to try to
2 protect its confidentiality interests in the Court from which the subpoena or order issued. The
3 Designating Party shall bear the burdens and the expenses of seeking protection in that court of its
4 Protected Material – and nothing in these provisions should be construed as authorizing or
5 encouraging a Receiving Party in this action to disobey a lawful directive from another Court.

6 **UNAUTHORIZED DISCLOSURE OF PROTECTED MATERIAL**

7 26. If a Receiving Party learns that, by inadvertence or otherwise, it has disclosed
8 Protected Material to any person or in any circumstance not authorized under this Protective Order,
9 the Receiving Party must immediately (a) notify in writing the Designating Party of the unauthorized
10 disclosures, (b) use its best efforts to retrieve all copies of the Protected Material, (c) inform the
11 person or persons to whom unauthorized disclosures were made of all the terms of this Order, and
12 (d) request such person or persons to execute the “Acknowledgment and Agreement to Be Bound”
13 (attached as Exhibit A).

14 **FILING PROTECTED MATERIAL**

15 27. In the event that counsel for any party desires to file with the Court any document
16 which includes any Protected Material, such document shall be filed separately in a sealed envelope
17 and include a written application and proposed order in conformity with Northern District of
18 California Local Rule 79-5. If the party making the filing is a Receiving Party, then the written
19 application shall state that -- the documents sought to be sealed are subject to the Court’s Protective
20 Order and that pursuant to that Order, the Designating Party shall have seven days to file with the
21 Court supporting documents necessary to make a factual showing establishing that the Protected
22 Material is sealable, and that the Court should therefore abstain from making a ruling on the Written
23 Application to provide the Designating Party with sufficient opportunity to make this showing. The
24 Receiving Party should then provide written email notification to the Designating Party on the date
25 of filing of the bates-ranges and title of the Protected Material to be filed under seal so as to give the
26 Designating Party sufficient opportunity to make its factual showing.

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FINAL DISPOSITION

28. Following the termination of this action, whether by trial, settlement or otherwise, the parties, their counsel and any experts or consultants retained by them, shall return all Confidential Information to the party who produced or owns the Confidential Information as well as any notes or abstracts, exhibits, summaries, compilations or other formulations made or based in whole or in part on Confidential Information, or each party’s council shall certify in writing, under penalty of perjury, their firm has physically destroyed all such documents and electronic files within thirty (30) days of the termination of this action. Any such archival copies that contain or constitute Protected Material remain subject to this Protective Order as set forth above. The ultimate disposition of Confidential Information filed with the Court shall be subject to further order of the Court.

INADVERTENT PRODUCTION OF PRIVILEGED DOCUMENTS

29. Inadvertent production of any document or information that a Party later claims should not have been produced because of a privilege, including but not limited to attorney-client or work product privilege (“Inadvertently Produced Privileged Document”), will not be deemed to waive any privilege. A Party may request the return of any Inadvertently Produced Privileged Document. A request for the return of an Inadvertently Produced Privileged Document shall identify the document inadvertently produced and the basis for withholding such document from production. If a Party requests the return, pursuant to this paragraph, of any Inadvertently Produced Privileged Document then in the custody of another party, the possessing party shall within three (3) days return to the requesting Party the Inadvertently Produced Privileged Document and all copies thereof and shall not make use of such documents or information in this proceeding or otherwise. The Party returning such material may then move the Court for an order compelling production of the documents or information, but said party shall not assert as a ground for entering such an order the fact or circumstances of the inadvertent production.

MISCELLANEOUS

30. Right to Further Relief. Nothing in this Protective Order abridges the right of any person to seek its modification by the Court in the future.

1 31. Right to Assert Other Objections. By stipulating to the entry of this Protective Order,
2 no Party waives any right it otherwise would have to object to disclosing or producing any
3 Disclosure or Discovery Material on any ground not addressed in this Protective Order. Similarly,
4 no Party waives any right to object on any ground to use in evidence of any of the Disclosure or
5 Discovery Material covered by this Protective Order.

6
7 **SO STIPULATED.**

8
9 DATED: November 15, 2010

**PERRY, JOHNSON, ANDERSON, MILLER &
MOSKOWITZ, LLP**

11 By: /s/ Scott A. Lewis
12 Scott A. Lewis
13 Attorneys for Plaintiff
ARTURO PEREZ

14 DATED: November 17, 2010

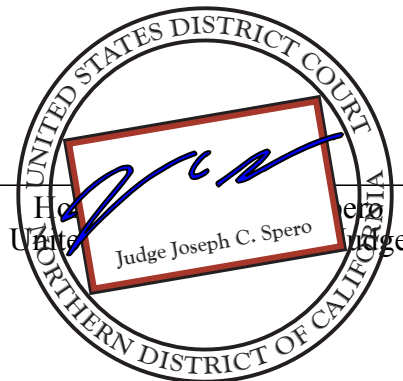
HUNTON & WILLIAMS LLP

16 By: /s/ Y. Anna Suh
17 Y. Anna Suh
18 Attorneys for Defendant
LOWE'S HIW, INC

19 **ORDER**

20 Based on the foregoing stipulation of the Parties, and Good Cause having been shown,
21 IT IS SO ORDERED.

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23 Dated: November 18, 2010



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Exhibit A

Agreement to be Bound By Protective Order

I, _____, do solemnly swear that I am fully familiar with the terms of the Protective Order entered in *Arturo Perez v. Lowe’s HIW, Inc.*, N.D. Cal. Case No. CV 10-02571 (JCS), and hereby agree to comply with and be bound by the terms and conditions of the Protective Order unless and until modified by further order of the Parties or this Court. I hereby consent to the jurisdiction of said Court for purposes of enforcing this Protective Order.

Signature: _____

Printed Name: _____

Dated: _____