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18 UNITED STATES DISTRICT COURT
 19 NORTHERN DISTRICT OF CALIFORNIA
 20 SAN FRANCISCO DIVISION

21 ORACLE AMERICA, INC.
 22 Plaintiff,
 23 v.
 24 GOOGLE INC.
 25 Defendant.

Case No. CV 10-03561 WHA

**ORACLE AMERICA, INC.'S
 OPPOSITION TO GOOGLE'S
 MOTION *IN LIMINE* NO. 4 TO
 EXCLUDE PORTIONS OF
 GOLDBERG REPORT DISCUSSING
 COMMERCIAL SUCCESS**

Dept.: Courtroom 8, 19th Floor
 Judge: Honorable William H. Alsup

1 Google asks the Court to exclude all evidence attributing Java's commercial success to the
2 asserted patents, on the grounds that (1) Oracle's expert, Dr. Goldberg, discussed Java's
3 commercial success only in connection with the '104, '205, and '476 patents,¹ and so cannot
4 provide such testimony regarding the other patents; and (2) Dr. Goldberg purportedly did not
5 establish a nexus between Java's commercial success and the '104, '205, and '476 patents,
6 because he himself did not analyze whether Java practices those patents.

7 Google's motion is predicated on the erroneous assumption that Dr. Goldberg is the only
8 witness who can and will testify regarding Java's commercial success attributable to the asserted
9 patents. To the contrary, several fact witnesses on Oracle's list can testify to the nexus between
10 the asserted patents and Java's commercial success. Among others, Dr. Mark Reinhold (Chief
11 Architect of the Java Platform Group), Dr. Guy Steele (Software Architect), Dr. James Gosling
12 (inventor of the '104 patent), and at least five Oracle engineers may offer testimony that (1) Java
13 practices the technology of the '104, '205, '476, and '702 patents; and (2) Java's commercial
14 success is attributable to those patents. Google covered some of this testimony during
15 depositions, but it did not depose all of Oracle's intended witnesses nor did it question all
16 deponents on this subject.

17 Oracle is entitled to present *all* pertinent testimony at trial regarding Java's commercial
18 success attributable to the asserted patents, and is not limited to the testimony of Dr. Goldberg
19 and the other people Google deposed. Google is essentially seeking summary adjudication of this
20 issue based on an alleged failure of proof before Oracle has presented its evidence at trial. There
21 is no basis for the exclusion of evidence regarding Java's commercial success attributable to the
22 asserted patents. After Oracle presents its evidence at trial, the jury or Court can assess its
23 sufficiency.

24 Google also argues that the Court should exclude evidence that Java's commercial success
25 is attributable to the asserted patents unless and until Google presents an obviousness defense.
26 Google asserted several obviousness defenses in its October 3, 2011 disclosure, so it appears that

27 ¹ Google's motion also addresses the '447 patent, but because Oracle has now dropped
28 that patent from the case, it will not be discussed here.

1 Google intends to assert these defenses at trial. Of course, if Google does not assert an
2 obviousness defense at trial, then Oracle will not offer rebuttal evidence regarding secondary
3 considerations of non-obviousness. But the testimony regarding Java’s success will be relevant to
4 other subjects, such as establishing the value and importance of the inventions of the asserted
5 patents for damages purposes. Accordingly, Google’s request to preclude this evidence unless
6 and until it offers an obviousness defense is improper and should be denied.

7 **I. ORACLE WILL ESTABLISH AT TRIAL A NEXUS BETWEEN JAVA’S**
8 **COMMERCIAL SUCCESS AND THE ASSERTED PATENTS**

9 The commercial success of a product embodying a patented invention is a secondary
10 consideration that can be used to rebut an allegation that the invention was obvious. *Arkie Lures,*
11 *Inc. v. Gene Larew Tackle, Inc.*, 119 F.3d 953, 957 (Fed. Cir. 1997) (“In *Graham* the Supreme
12 Court explained that the public and commercial response to an invention is a factor to be
13 considered in determining obviousness, and is entitled to fair weight”) (citing *Graham v. John*
14 *Deere Co. of Kan. City*, 383 U.S. 1, 35-36 (U.S. 1966)). To establish non-obviousness based on
15 the invention’s commercial success, a patentee must offer evidence showing a nexus between the
16 product’s commercial success and the patented invention. *Tokai Corp. v. Easton Enters.*,
17 632 F.3d 1358, 1369 (Fed. Cir. 2011) (“...[a] nexus must exist between the commercial success
18 and the claimed invention”).

19 Oracle will have the burden at trial of making a *prima facie* case of the nexus between
20 Java’s commercial success and the inventions. Once a *prima facie* case has been made, it will fall
21 to Google to rebut that evidence. *See Demaco Corp. v. F. Von Langsdorff Licensing Ltd.*,
22 851 F.2d 1387, 1392-93 (Fed. Cir. 1988) (“[T]he patentee in the first instance bears the burden of
23 coming forward with evidence sufficient to constitute a *prima facie* case of the requisite nexus....
24 When the patentee has presented a *prima facie* case of nexus, the burden of coming forward with
25 evidence in rebuttal shifts to the challenger.... It is thus the task of the challenger to adduce
26 evidence to show that the commercial success was due to extraneous factors other than the
27 patented invention.”).

1 Oracle will offer evidence at trial from Dr. Goldberg and other witnesses demonstrating
2 that the commercial success of Java was the result of the claimed inventions, establishing the
3 required nexus.

4 **A. Oracle Will Offer Evidence That Java Practices The Asserted**
5 **Patents.**

6 Oracle will offer evidence at trial that Java practices at least the '104, '205, '476, and '702
7 patents. Google argues that Oracle has no evidence that Java practices these patents. (Google
8 MIL 4 at 2.) This is incorrect. As to the '104 and '205 patents, Oracle engineer Peter Kessler
9 already provided deposition testimony regarding the relevant functionality of Java in connection
10 with those patents. *See* Declaration of Ruchika Agrawal in Support of Oracle America, Inc.'s
11 Oppositions to Google's Motions In Limine Nos. 1 Through 5 ("Agrawal Decl.") Ex. 4-1 at
12 197:22-198:18, 53:16-54:10 (Aug. 4, 2011 Deposition of Peter Kessler). Google deposed
13 Mr. Kessler as a 30(b)(6) witness on deposition Topic 10 ("The practice of the asserted claims of
14 U.S. Patent Number 6,910,205 by JDK (including but not limited to versions 1.0.2, 1.1.5, through
15 1.1.8 and 1.2) including the identification of the specific functionality within JDK practicing the
16 claims, the date of the first inclusion of that functionality in JDK, the origin of the functionality in
17 JDK, and any Just-In-Time (JIT) compilers providing that functionality that were released by or
18 derived from third parties") and Topic 11 ("Evidence of the conception, reduction to practice, and
19 actual use of the invention(s) allegedly set forth in the asserted claims"). While Mr. Kessler did
20 not, in his testimony, map specific claims to Java, he did confirm that Java includes the relevant
21 technology of the '104 and '205 patents. (*Id.*) Other Oracle fact witnesses may do the same at
22 trial. These witnesses include Dr. Gosling (the inventor of the '104 patent), Drs. Reinhold and
23 Steele, and Oracle Java engineers Noel Poore, Erez Landau, and Bob Vandette, all of whom have
24 extensive knowledge of Java from their job responsibilities at Oracle and Sun Microsystems Inc.
25 These witnesses are all listed on Oracle's trial witness list and this subject is disclosed as a topic
26 of their testimony ("Oracle's products that practice the asserted claims of the patents-in-suit").

27 With respect to the '702 patent, Oracle may offer testimony from any of the witnesses
28 above, and also from Oracle Java engineer John Pampuch, who previously testified at deposition

1 regarding that patent. Agrawal Decl. Ex. 4-2 at 118:16-119:16 (July 29, 2011 Deposition of John
2 Pampuch). Google deposed Mr. Pampuch as a 30(b)(6) witness on deposition Topic 9 (“The
3 practice of the asserted claims of U.S. Patent No. 5,966,702 by JavaOS (including the
4 identification of the specific functionality within JavaOS practicing the claims, the date of the
5 first inclusion of that functionality in JavaOS, and any public disclosure(s), license(s), sale(s), or
6 offer(s) to license or sell of JavaOS before October 31, 1996”), among other topics. Any of the
7 above witnesses may be offered to testify regarding the ’476 patent.

8 Through the foregoing fact witnesses, Oracle expects to prove at trial that Java practices
9 the ’104, ’205, ’476, and ’702 patents. Google has cited no authorities to support the exclusion of
10 such evidence from trial. Google’s motion jumps the gun and asks the Court to conclude that
11 Oracle has no evidence establishing the nexus between Java’s commercial success and the
12 asserted patents, but Oracle has not yet presented its evidence at trial.

13 **B. Oracle Will Offer Evidence That Java’s Commercial Success Is**
14 **Attributable To The Asserted Patents.**

15 Oracle has already disclosed evidence in Dr. Goldberg’s expert report demonstrating that
16 Java’s commercial success is a result of the ’104, ’205, and ’476 patents. (*See e.g.*, Agrawal
17 Decl. Ex. 4-3, Goldberg Report ¶¶ 423-31 (the ’104 patent), ¶¶ 435-47 (the ’205 patent), ¶¶ 482-
18 85 (the ’476 patent).)² Google acknowledges that Dr. Goldberg’s report addresses commercial
19 success in connection with these patents. (Google MIL 4 at 2.) And Oracle expects to provide
20 additional evidence at trial from Drs. Gosling, Reinhold and Steele, and Oracle Java engineers
21 Poore, Landau, Vandette, and Pampuch. Together with Dr. Goldberg’s testimony, these
22 witnesses will provide sufficient evidence to establish the required nexus between Java’s
23 commercial success and the asserted patents.

24 ² As Google concedes, Dr. Goldberg has also provided evidence of the commercial
25 success of *Android* attributable to all of the patents, including the ’702, ’520, and ’720 patents.
26 (*See e.g.*, Agrawal Decl. Ex. 4-3, Goldberg Report ¶¶ 454-58 (the ’702 patent), ¶¶ 461-66 (the
27 ’520 patent), ¶¶ 469-73 (the ’720 patent).) The commercial success of *Android*, the accused
28 instrumentality, can be used to establish the commercial success of the patented inventions.
Gambro Lundia AB v. Baxter Healthcare Corp., 110 F.3d 1573, 1579 (Fed. Cir. 1997)
(considering commercial success of infringing product as evidence of the commercial success of
the claimed invention).

1 Once the nexus requirement is met, the burden shifts to Google to rebut Oracle’s
2 evidence. *See Demaco*, 851 F.2d 1387 at 1392-93 (“[w]hen the patentee has presented a prima
3 facie case of nexus, the burden of coming forward with evidence in rebuttal shifts to the
4 challenger”). Google’s motion misleadingly implies that the burden of establishing a nexus falls
5 entirely on Oracle, when in fact the burden shifts to Google once Oracle makes a *prima facie*
6 showing. Oracle is entitled to present evidence at trial to establish its *prima facie* case that Java’s
7 commercial success was attributable to the asserted patents; Google has not shown a basis for
8 excluding this evidence via a motion in limine.

9 **II. ORACLE’S EVIDENCE OF JAVA’S COMMERCIAL SUCCESS IS**
10 **RELEVANT TO OTHER ISSUES, SUCH AS DAMAGES**

11 Google asks the Court to preclude Oracle from presenting evidence regarding Java’s
12 commercial success unless and until Google presents an obviousness defense. Of course, Oracle
13 will only present evidence of secondary considerations of non-obviousness (including
14 commercial success) if Google asserts obviousness as an invalidity ground. Since Google listed
15 obviousness defenses in its October 3, 2011 statement, it appears poised to assert those defenses
16 at trial. (*See* ECF No. 475, Google’s Response to the Court’s Order Requesting Case
17 Management Statements, at 3-8.) But if Google foregoes those defenses, then Oracle will not
18 submit evidence of secondary considerations in rebuttal. Mr. Goldberg is Oracle’s expert on
19 patent validity. (*See* Agrawal Decl. Ex. 4-3, Goldberg Report ¶ 4.) His testimony will be
20 presented to rebut any arguments Google makes at trial concerning the validity of the asserted
21 patents. It is not Oracle’s present intention to introduce Mr. Goldberg’s testimony in its case-in-
22 chief.

23 The testimony of Oracle’s fact witnesses regarding Java’s commercial success is relevant,
24 however, to other issues in the case, including establishing the value and importance of the
25 asserted patents for damages purposes. *See Georgia-Pacific Corp. v. United States Plywood*
26 *Corp.*, 318 F. Supp. 1116, 1120 (S.D.N.Y. 1970) (“The established profitability of the product
27 made under the patent; its commercial success; and its current popularity” is a factor to be used in
28 determining a reasonable royalty). Oracle is asserting a reasonable royalty theory of patent

1 damages in this case. Java's commercial success is relevant to determining damages. Google has
2 provided no basis for excluding this evidence from Oracle's case-in-chief, should Oracle decide
3 to present it at that time.

4 **CONCLUSION**

5 For the foregoing reasons, Oracle asks the Court to deny Google's motion to exclude
6 evidence of Java's commercial success attributable to the asserted patents.

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