

United States District Court
For the Northern District of California

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IN THE UNITED STATES DISTRICT COURT
FOR THE NORTHERN DISTRICT OF CALIFORNIA

RON CARLSON & MARION BENJAMIN
CARLSON,

 Plaintiffs,

v.

CENTURY SURETY CO.,

 Defendant.

No. C 11-00356 SI

**ORDER GRANTING IN PART AND
DENYING IN PART PLAINTIFFS’
MOTION FOR SUMMARY JUDGMENT;
GRANTING IN PART AND DENYING IN
PART DEFENDANTS’ MOTION FOR
SUMMARY JUDGMENT**

On February 17, 2012, the Court heard argument on the parties’ cross motions for summary judgment. Having considered the arguments of counsel and the papers submitted, the Court hereby rules as follows.

BACKGROUND

This is an action for failure to defend and failure to indemnify on a real estate errors and omissions ("E&O") liability insurance policy. Plaintiffs Ron Carlson and Marion Benjamin Carlson ("the Carlsons") have brought an action for declaratory relief, breach of contract, and breach of the covenant of good faith and fair dealing. The Carlsons are suing under an assignment of rights from Gold Mountain Investments, Inc. dba Prudential California Realty ("Gold Mountain") and Jane Lyla Oberg (collectively, the "insured"), who were insured by defendant Century Surety Co. ("Century"). The Carlsons allege that defendant Century refused to defend its insured in a state court suit brought by the Carlsons against the insured, Betty Low and Julie Fox, both employees of Gold Mountain (collectively, the "underlying defendants"). The Carlsons and the insured agreed to a settlement, in which the insured

1 consented to entry of default against it and assigned its rights against Century to the Carlsons, in
2 exchange for a covenant by the Carlsons not to execute the default judgment to be entered. Thereafter,
3 the Carlsons brought this suit against Century, based on the assignment of rights.

4
5 **1. The underlying claim**

6 The Carlsons listed their home for sale with Prudential California Realty. On July 18, 2006,
7 plaintiffs entered into a sale agreement for \$1,262,000. Exhibits in Support of Def.'s Oppo. to Mot. for
8 Partial Summ. J. ("Def. Exs."), Ex. 8, CS 0337. The sale fell through. See *id.*, CS 0336. On September
9 1, 2006, the purchaser signed papers releasing a \$1,000 deposit to plaintiffs, which the Carlsons signed
10 as well. *Id.* The next day, the Carlsons returned to the real estate office and wrote on the papers that
11 they had been signed in error. *Id.* They told Julie Fox, a real estate agent in the office, that they wanted
12 \$5,000 rather than \$1,000. *Id.* at CS 0329. By July 2007, it became clear that the \$1,000 had never been
13 deposited in escrow. *Id.* at CS 0333.

14 The Carlsons filed suit against Prudential California in the Superior Court of California in San
15 Francisco on June 10, 2008, demanding over \$65,000 in damages. *Id.* at CS 0268–0287. In May 2010,
16 the Carlsons entered into a settlement agreement with Prudential California, in which, among other
17 things, Gold Mountain and Oberg agreed to allow a default judgment to be entered against them. Decl.
18 of Alan L. Martini in Supp. of Pl. Mot. for Partial Summ. J., Ex. 6, at 2. The Carlsons promised not to
19 file a writ of execution on the judgment against Gold Mountain or Oberg. *Id.* Prudential California
20 assigned the Carlsons all of their claims and causes of action against Century. *Id.*

21 On January 21, 2011, the Superior Court entered default judgment in favor of the Carlsons in
22 the amount of \$3,334,834.61. Martini Decl., Ex. 7, at 2. Century has been unable to obtain a copy of
23 the transcript from this “prove up” hearing.¹

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¹Century has since filed a complaint with the Court Reporters Board of California regarding the
missing transcript. Darling-Alderton Decl., ¶ 4.

1 **2. The insurance policy**

2 Gold Mountain was the named insured on an E&O policy issued by defendant with a policy
3 period from February 1, 2008 until February 1, 2009. Def. Exs., Ex. 22, CS 0783. It was a claims made
4 and reported policy. *Id.* at CS 0787 (providing coverage for damages that result from a claim "that is
5 both first made against the 'Insured' and reported in writing to the 'Company' during the 'Policy
6 Period"). With certain exceptions, the policy provided coverage where an act or omission made after
7 the retroactive date of the policy (February 1, 1995, *Id.* at CS 0786) gave rise to certain types of claims
8 first made and reported during the policy period.

9 The policy defines "Claim" as:

10 a demand received by the "Insured" for money or services arising out of an act
11 or omission, including "Personal Injury," in the rendering of or failure to render
12 "Professional Services". A demand shall include the service of suit or the
institution of mediation or an arbitration proceeding against the "Insured".

13 *Id.* at CS 0788. Even if a claim is first made during the policy, the policy provides coverage only where

14 prior to the inception date of the first Policy issued by the "Company" . . . no
15 "Insured" had a basis to believe that any such act or omission or "Related Act
or Omission" might reasonably be expected to be the basis of a "Claim" against
an "Insured."

16 *Id.* at CS 0787.

17
18 **3. Claim reported, defense denied**

19 Gold Mountain timely tendered the Carlsons' state court action to Century for defense and
20 indemnity. Gold Mountain also provided Century with the real estate file that Gold Mountain had
21 created for the Carlsons' transactions. Inside the real estate file was a letter written by the Carlsons,
22 dated August 20, 2007. *Id.* at CS 0485. The letter requested that Prudential California attend a
23 mediation in order to attempt to resolve a conflict, and it indicated that the Carlsons were considering
24 making a \$65,000 claim against Prudential California. *Id.* It was attached to a certificate of service
25 dated August 21, 2007. Ex. 8, CS 0486. The certificate states that the document was served by mail,
26 but does not say that postage was affixed. It also lists the correct address for Prudential California, but
27 first names the parent organization, Prudential Real Estate Affiliates, Inc. The letter does not have a
28 date-received stamp.

1 On October 3, 2008, Century denied coverage. *Id.* at Ex. 13, CS 0086–0089. Betty Low,
2 principal of Gold Mountain, responded to the denial letter in an email that stated:

3 I am responding to your letter of declining coverage for the claim I submitted
4 regarding Ron and Marion Carlson. I do not feel that your decision is adequate.
5 I do not recall receiving g [sic] the letter to mediation dated August 2007. If I
6 had I would of contacted my E&O company. I am not familiar with litigation
and quite intimidated by the idea someone would want to sue me or my
company. I am positive I would of contacted my carrier so that they could
review the matter and advise me how to proceed.

7 Please review my claim again and provide me with coverage. I have been a
8 Realtor for over 19 years and have always managed to handle my affairs in
professional and ethical manner. As per my record with the E&O companies I
9 have had I do not take unnecessary risks.

10 *Id.* at Ex. 16, CS 0080.

11 Without further investigation into the facts of the case, defendant again denied coverage on
12 October 27, 2008. *Id.* at Ex. 20, CS 0148.

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14 **4. May 27, 2011 Order**

15 In May 2011, plaintiffs moved for partial summary judgment on their claim that defendant
16 breached the duty to defend and the implied covenant of good faith and fair dealing. On May 27, 2011,
17 the Court issued an order (the “May 27th Order”) granting in part and denying in part that motion. The
18 Court agreed with plaintiffs that Century had breached its duty to defend the underlying claim.
19 However, the Court found that plaintiffs had failed to show that there were no genuine issues of material
20 fact regarding breach of the implied covenant. Specifically, the Court found that there were factual
21 questions regarding whether the settlement agreement and default judgment of over \$3.3 million was
22 reasonable and free from fraud or collusion.

23 Both parties now move for summary judgment on three issues left open by the May 27, 2011
24 Order. These questions are: whether Century’s breach of the duty to defend was unreasonable; whether
25 Century can be liable for damages in excess of the policy coverage limits; and whether the settlement
26 agreement and default judgment were reasonable and free from fraud or collusion. Century also moves
27 for summary judgment on the issue of whether it had the duty to indemnify its insureds.
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LEGAL STANDARD

Summary judgment is proper if the pleadings, the discovery and disclosure materials on file, and any affidavits show that there is no genuine issue as to any material fact and that the movant is entitled to judgment as a matter of law. See Fed. R. Civ. P. 56(a). The moving party bears the initial burden of demonstrating the absence of a genuine issue of material fact. *Celotex Corp. v. Catrett*, 477 U.S. 317, 323 (1986). The moving party, however, has no burden to disprove matters on which the non-moving party will have the burden of proof at trial. The moving party need only demonstrate to the Court that there is an absence of evidence to support the non-moving party's case. *Id.* at 325.

Once the moving party has met its burden, the burden shifts to the non-moving party to "set out 'specific facts showing a genuine issue for trial.'" *Id.* at 324 (quoting then Fed. R. Civ. P. 56(e)). To carry this burden, the non-moving party must "do more than simply show that there is some metaphysical doubt as to the material facts." *Matsushita Elec. Indus. Co., Ltd. v. Zenith Radio Corp.*, 475 U.S. 574, 586 (1986). "The mere existence of a scintilla of evidence . . . will be insufficient; there must be evidence on which the jury could reasonably find for the [non-moving party]." *Anderson v. Liberty Lobby, Inc.*, 477 U.S. 242, 252 (1986).

In deciding a summary judgment motion, the Court must view the evidence in the light most favorable to the non-moving party and draw all justifiable inferences in its favor. *Id.* at 255. "Credibility determinations, the weighing of the evidence, and the drawing of legitimate inferences from the facts are jury functions, not those of a judge . . . ruling on a motion for summary judgment." *Id.* However, conclusory, speculative testimony in affidavits and moving papers is insufficient to raise genuine issues of fact and defeat summary judgment. *Thornhill Publ'g Co., Inc. v. GTE Corp.*, 594 F.2d 730, 738 (9th Cir. 1979). The evidence the parties present must be admissible. Fed. R. Civ. P. 56(c)).

DISCUSSION

1. Whether Century violated the implied covenant of good faith and fair dealing

Century moves for judgment on the issue of whether it breached the implied covenant of good faith and fair dealing, and the related issues of punitive damages and attorney's fees.

In its May 27th Order, the Court found that Century breached the duty to defend its insured, but

1 left open the question of whether it had done so unreasonably. In its claim denial, Century had relied
2 on the fact that Prudential California's real estate file for plaintiffs contained the August 20, 2007 letter,
3 which indicated that the Carlsons were considering making a \$65,000 claim against Prudential
4 California. Century believed the existence of this letter placed the claim outside of the scope of the
5 policy, and that Ms. Low's denial of having received the letter did not satisfy the plaintiffs' burden to
6 "establish" that the claim was first made during the policy period. Century also argued that it was
7 entitled to rely on the mail presumption that a letter properly addressed and mailed is presumed to have
8 been received. See Cal. Ev. Code § 641. The Court disagreed, noting that "the plaintiffs' burden is
9 merely to show that there was the *potential* for liability, by reference to facts available to the insurer at
10 the time the insured tenders its claim for a defense." May 27th Order at 8 (*citing National Steel Corp.*
11 *v. Golden Eagle Ins. Co.*, 121 F.3d 496, 499 (9th Cir. 1997)). Plaintiffs had met that burden, the Court
12 found, and granted summary judgment in their favor. However, the Court denied plaintiffs' motion for
13 summary judgment on its cause of action for breach of the implied covenant of good faith and fair
14 dealing, finding that the reasonableness of Century's conduct was subject to factual dispute.

15 Century now moves for judgment on the issue. Century claims that its denial of the claim,
16 though now shown to be incorrect, was not unreasonable.

17 "[I]f [an] insurer acts unreasonably and without proper cause in failing to investigate a claim,
18 refusing to provide a defense, or either delaying or failing to pay benefits due under the policy, [an]
19 insured can sue in tort for breach of the covenant of good faith and fair dealing." *Emerald Bay*
20 *Community Assn. v. Golden Eagle Ins. Corp.*, 130 Cal. App. 4th 1078, 1093 (2005). To establish a bad
21 faith claim, the insured must show that (1) benefits due under the policy were withheld and (2) the
22 reason for withholding the benefits was unreasonable or without proper cause. See *Guebara v. Allstate*
23 *Ins. Co.*, 237 F.3d 987, 992 (9th Cir. 2001); *Neal v. Farmers Ins. Exchange*, 21 Cal. 3d 910, 920 (1978).
24 Although there is no liability where the withholding of benefits was "based on a legitimate dispute as
25 to the insurer's liability . . . [i]n the insurance bad faith context, a dispute is not 'legitimate' unless it is
26 founded on a basis that is reasonable under all the circumstances." See *Wilson v. 21st Century Ins. Co.*,
27 42 Cal.4th 713, 724 n.7 (2007) (discussing allegations of delay in payment of claim). "[T]he
28 reasonableness of the insurer's decisions and actions must be evaluated as of the time that they were

1 made; the evaluation cannot fairly be made in the light of subsequent events" *Chateau Chamberay*
2 *Homeowners Ass'n v. Associated Intern. Ins. Co.*, 90 Cal. App. 4th 335, 347 (2001).

3 Century argues that there was a "genuine dispute" as to whether it had a duty to defend its
4 insureds, and therefore, its denial was not unreasonable. Def.'s MSJ at 4. It is well settled that in the
5 context of the duty to defend, factual disputes about whether the claim falls within the scope of the
6 policy do not relieve an insurer of its defense duty. *See Montrose Chem. Corp. v. Superior Court*, 6 Cal.
7 4th 287, 295 (1993) ("[T]he duty may exist even where coverage is in doubt and ultimately does not
8 develop.") Century could not rely on a factual dispute to "reasonably" deny its insured's claim.
9 Recognizing this, Century instead argues that it relied on a reasonable interpretation of *legal doctrine*
10 as applied to the undisputed facts. Def.'s MSJ at 5.

11 Though the parties debate the application of the "genuine dispute" doctrine in these
12 circumstances, the Ninth Circuit has applied the doctrine in a duty to defend case where a legal dispute
13 existed. *See Lunsford v. American Guar. & Liab. Ins. Co.*, 18 F.3d 653, 655 (9th Cir. 1994) (finding
14 breach of defense duty but not of the implied covenant where, *inter alia*, "[e]ven the distinction between
15 the two terms ["malicious prosecution" and "abuse of process"] as they are understood by lawyers and
16 judges is less than clear"); *see also* H. Walter Croskey, et al., California Practice Guide: Insurance
17 Litigation (The Rutter Group 2010) §§ 12:618.5, 12:618.6, 12:618.10 (while factual disputes preclude
18 application of the 'genuine dispute doctrine' in duty to defend cases, legal disputes do not); *Gaylord v.*
19 *Nationwide Mut. Ins. Co.*, 776 F. Supp. 2d 1101, 1125 (E.D. Cal. 2011) (surveying opinions that apply
20 the genuine dispute rule in cases involving the duty to defend).

21 As set forth in the May 27th Order, the parties agree on the following undisputed facts: Gold
22 Mountain and Oberg were insured by Century under a claims made and reported policy. The August
23 20, 2007 letter constituted a claim made. At least some portion of plaintiffs' claim constituted the type
24 of errors or omissions covered under the E&O policy. The letter was accompanied by a certificate of
25 service dated August 21, 2007. The certificate states that the document was served by mail, but does
26 not say that postage was affixed. It also lists the correct address for the insured, but first names the
27 parent organization, Prudential Real Estate Affiliates, Inc. The letter does not have a date received
28 stamp. Also in the file was plaintiffs' draft complaint. When Century denied the insured's request for

1 reconsideration on October 27, 2008, it had received Betty Low’s email stating that Gold Mountain was
2 covered under another E&O Policy in August 2007.

3 While the Court found erroneous Century’s belief that based on these facts it had no legal
4 obligation to defend its insured, the Court now finds that Century’s position was based on an
5 interpretation of the legal standards which was not unreasonable. As set forth in its opposition to
6 plaintiffs’ motion, Century relied on (1) the mail presumption, which states “a letter correctly addressed
7 and properly mailed is presumed to have been received in the ordinary course of mail,” Cal. Ev. Code
8 § 641; (2) that the proof of service created a separate, second presumption of receipt (*citing In re:*
9 *Hongisto*, 293 B.R. 45, 52 (N.D.Cal. 2003)) (“A properly addressed proof of service carries with it a
10 presumption of receipt. A party claiming non-receipt must overcome the presumption with clear and
11 convincing evidence; a simple denial of receipt is insufficient.”); (3) that unlike in *National Steel*, which
12 the Court relied on in the May 27th Order, the letter was actually found in the insured’s files and had
13 an accompanying proof of service, citing 121 F.3d at 498-99; (4) that the insured has an “initial burden”
14 of proving the existence of a potential for coverage, including showing that certain actions take place
15 “during the policy period,” citing *Prichard v. Liberty Mut. Ins. Co.*, 84 Cal. App. 4th 890, 910 (2000));
16 and (5) that an insured cannot manufacture a dispute “by refusing to concede the truth of a fact without
17 adducing some evidentiary support for its position,” citing *Montrose*, 6 Cal. 4th at 301. Taken together,
18 while ultimately wrong, Century’s position was not unreasonable.

19 Because the Court finds that Century did not act unreasonably, it GRANTS Century’s motion
20 for summary judgment on plaintiffs’ allegations of breach of the implied covenant of good faith and fair
21 dealing. Because punitive damages require a greater showing than simply bad faith, *a fortiori* the Court
22 DENIES plaintiff’s motion for punitive damages and GRANTS Century’s motion on the issue. *See*
23 *Shade Foods, Inc. v. Innovative Prod. Sales & Marketing, Inc.*, 78 Cal. App. 4th 847, 890 (2000).
24 Attorney’s fees also require a tort judgment, *see Cassim v. Allstate Ins. Co.* 33 Cal. 4th 780, 808 (2004),
25 and thus the Court GRANTS Century’s motion on the absence of recovery of attorney’s fees as well.
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1 **2. Whether plaintiffs’ damages are limited to the policy coverage**

2 Plaintiffs seek to recover the \$3.3 million default judgment, which substantially exceeds Century
3 Surety’s \$500,000 policy limits. Century moves for summary judgment on the issue of whether
4 plaintiffs’ damages may exceed the policy coverage limits.²

5 California courts have described the difference between the damages recoverable for breach of
6 the duty to defend and breach of the implied covenant as follows:

7 Breach of an insurer’s duty to defend violates a contractual obligation and, where
8 unreasonable, also violates the covenant of good faith and fair dealing, for which
9 tort remedies are appropriate. Contractual damages are the amount which will
10 compensate the party aggrieved for all the detriment proximately caused thereby,
or which, in the ordinary course of things, would be likely to result therefrom.
Tort damages are the amount which will compensate for all the detriment
proximately caused thereby, whether it could have been anticipated or not.

11 *Advanced Network, Inc. v. Peerless Ins. Co.*, 190 Cal. App. 4th 1054, 1061 (2010) (quotation marks and
12 citations omitted). Having found no breach of the implied covenant, plaintiffs are limited to contractual
13 damages. The question is whether contractual damages are limited to the policy coverage.

14 Century argues that if the Court agrees with them that its actions were not unreasonable, as it
15 has, plaintiffs “have no basis for recovering extra-contractual tort damages of any kind.” Def.’s MSJ
16 at 7. Plaintiffs argue that “California does not require a showing of ‘bad faith’ in order to obtain
17 consequential damages and recovery of the excess judgment. A plaintiff can recover consequential
18 damages and the excess judgment by proving breach of the express terms of the insurance contract.”
19 Pl.’s Opp. at 11.

20 The Court agrees with plaintiffs. Contract damages are the amount which “will compensate the
21 party aggrieved for all the detriment proximately caused thereby, or which, in the ordinary course of
22 things, would be likely to result therefrom.” *Advanced Network*, 190 Cal. App. 4th at 1061. “All the
23 detriment proximately caused” may include excess settlements or judgments. A judgment in excess of
24 the policy limits is a foreseeable outcome of the breach of the duty to defend. In the oft-cited *Amato*
25 *v. Mercury Cas. Co.*, 53 Cal. App. 4th 825, 831 (1997), the court held that where an insurer tortiously

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27 ²In Section 3, *infra*, the Court finds that the settlement agreement and subsequent default
28 judgment were the product of collusion, and therefore that Century is not liable for that judgment. The
Court will request further briefing on damages. At this stage, the Court will only analyze the question
of whether damages – should any be recoverable – are limited by the policy ceiling.

1 breaches the duty to defend, the insurer is liable for the default judgment, “which is a proximate result
2 of its wrongful refusal to defend.” *Id.* While *Amato* involved a tortious breach of the duty to
3 defend, Justice Croskey, in his text on insurance coverage, has stated that

4 *Amato* appears to be based on tort principles (“bad faith”). Even so,
5 “consequential damages” should also be recoverable for breach of contract, as
6 damages which the parties when entering into contract, contemplated as *likely*
7 *to flow* from breach. A default judgment may be regarded as the “expectable
8 result” of the insurer’s breach of its duty to defend.

9 H. Walter Croskey, et al., California Practice Guide: Insurance Litigation (The Rutter Group 2010) §§
10 7:692.3. The Court agrees. Whether or not a breach of the duty to defend is tortious, a default judgment
11 is a foreseeable detriment proximately caused thereby. A judgment in the underlying suit bears no
12 necessary relationship to the policy coverage of the insured; therefore, it need not be limited by the
13 policy ceiling.

14 Century, to support its position, relies on a 1970 opinion that states “[n]o California case holds
15 the insurer to liability for the amount of the judgment exceeding the policy limit where its only wrong
16 is breach of the duty to defend.” *State Farm. Mut. Auto Ins. Co. v. Allstate Ins. Co.*, 9 Cal. App. 3d 508,
17 528 (1970). The *State Farm* court’s lengthy analysis concludes, however, that this is “usually” but not
18 inexorably true; “[d]amages for breach of the duty to defend are not inexorably imprisoned within the
19 policy limit but are measured by the consequences proximately caused by the breach.” *Id.* at 529. A
20 default judgment may be proximately caused by the breach.

21 It does not follow that plaintiffs are necessarily entitled to recovery on the default judgment
22 entered in this case. In order to qualify as recoverable, the judgment must also be “not unreasonable
23 and free from fraud or collusion.” *Pruyn v. Agricultural Ins. Co.*, 36 Cal. App. 4th 500, 515 (1995).
24 This rule is especially applicable where, like here, the insured entered into an agreement to allow a
25 default judgment against it in exchange for covenant not to execute. *Id.* at 509.

26 **3. Whether the default judgment is free from fraud and collusion**

27 The general rule is that an insured “who is abandoned by its liability insurer is free to make the
28 best settlement possible with the third party claimant, including a stipulated judgment with a covenant
not to execute. Provided that such settlement is not unreasonable and is free from fraud or collusion,

1 the insurer will be bound thereby.” *Pruyn*, 36 Cal. App. 4th at 515. This rule “exclude[s], of course,
2 those proceedings which are clearly a patent sham collusively designed to create a judgment for which
3 liability insurance coverage would then exist.” *Id.* at 517, n. 16.

4 In its May 27th Order, the Court noted that,

5 plaintiffs’ claim ballooned from a desire to recover a \$1,000 deposit, to a wish
6 for a \$5,000 recovery, to a complaint for \$65,000, to a judgment for
7 \$3,334,834.61, all stemming from a real estate transaction involving a house
8 that was once under contract to sell for \$1,262,000. Although evidence
9 adduced at trial may well show that the agreement reached between plaintiffs
10 and the insured was reasonable and free from fraud or collusion, when the
11 record before the Court is viewed in the light most favorable to defendant
12 plaintiffs are not entitled to judgment.

13 May 27th Order, at 11. The Court adds the fact that the August 20, 2007 letter was found within the
14 insured’s file, and that the Court relied on the truth of Ms. Low’s statement that she could not recall
15 reading it when ruling against Century. *See* May 27th Order, at 10. More evidence has since come to
16 light, particularly the insured’s depositions. The Court here engages the question left open by the May
17 27th Order -- whether the settlement agreement and resulting judgment were reasonable, and free from
18 fraud and collusion.

19 In the context of an insurer’s duty to defend, *Pruyn* shaped the analysis a court should employ
20 where a default judgment is rendered against a party in exchange for a covenant not to execute. A
21 settlement is entitled to an evidentiary presumption as to the amount of liability as long as the plaintiff
22 establishes three “foundational facts”: “(1) the insurer wrongfully failed or refused to provide coverage
23 or a defense, (2) the insured thereafter entered into a settlement of the litigation which was (3)
24 reasonable in the sense that it reflected an informed and good faith effort by the insured to resolve the
25 claim.” The court continued,

26 [I]f plaintiff produces evidence of the basic or foundational facts, then the burden
27 of proof will shift to the defendant insurers to persuade the trier of fact, by a
28 preponderance of the evidence, that [the] settlement did not represent a
reasonable resolution of plaintiff’s claim or that the settlement was the product
of fraud or collusion. The principles of fraud and collusion are self-evident and
require no extended discussion. The facts and circumstances which will lead a
court to conclude that either are present are limited only by the imagination of
those who would cheat and deceive.

Pruyn, 36 Cal. App. 4th at 530.

Plaintiffs have established the first two foundational facts -- that the insurer wrongfully failed

1 to provide a defense, and that the insured thereafter entered into a settlement. Plaintiffs provided prima
2 facie evidence regarding the third foundational fact -- that the settlement/judgment was informed and
3 in good faith -- via the declarations that were attached to the settlement agreement. *See* Martini Decl.,
4 Ex. 6 (the "Settlement Agreement").

5 The burden thus shifts to Century to prove that the default judgment it was unreasonable,
6 fraudulent or collusive. Def.'s MSJ at 10 (citing *Zander v. Texaco, Inc.*, 259 Cal. App. 2d 793, 804
7 (1968) ("[W]here fraud or collusion does appear, the insurer is not bound.")). As this is a summary
8 judgment motion, Century's burden is high -- it must show that there are no genuine issues of material
9 fact, and that the uncontroverted facts prove, by a preponderance of the evidence, that the settlement was
10 unreasonable, fraudulent and collusive.

11
12 **A. The Settlement Agreement**

13 The Carlsons and Prudential California Realty entered into a settlement agreement, which
14 included (and required) attached declarations from Betty Low and Julie Fox. *See* Ex. 6, Martini Decl.,
15 Doc 12. The settlement agreement includes the following statements:

16 11. This agreement is contingent upon Assigning Defendants [i.e., the insured]
17 fulfilling to plaintiffs' satisfaction the following conditions within two (2)
business days:

- 18 a. Assigning Defendants shall provide copies of all documents and
19 correspondence in their possession between Assigning Defendants and
Century Surety and AIG relating to the claim described above, including
20 the insurance policies themselves;
21 b. Assigning Defendants shall provide executed declarations of Betty
Low, Julie Fox, and Jane L. Oberg in the forms attached hereto as
22 Exhibits A, B, and C;
23 c. Assigning Defendants will provide any additional documentation,
declarations or information in their possession relating to the claim for
insurance against Century Surety and AIG as the Plaintiffs, or their
counsel, may reasonably request.

24 Assigning Defendants, Betty Low and Julie Fox will meet with plaintiffs'
counsel Alan L. Martini, at their office on Tennessee Street in Vallejo, California
25 on or before May 6, 2010, and will provide the documents, declarations, and
additional documentation to him at that time. *Plaintiffs have the right to review*
26 *all such declarations, documentation, and other information provided by*
Assigning Defendants pursuant to this paragraph, and if not satisfied with said
27 *information, to cancel this agreement and rescind it ab initio.* Plaintiffs'
approval of the information required by this paragraph will be signified by
28 plaintiffs' removal of this contingency in writing within two business days of
Assigning Defendants providing plaintiffs all of the information and

1 documentation required by this paragraph

2 . . .

3 12. Plaintiffs accept the aforementioned assignment based upon their reliance
4 upon the declarations signed by Assigning Defendants *concerning their absence*
5 *of knowledge of any claims made by plaintiffs prior to February 5, 2008.*
Assigning Defendants represent and warrant that said declarations are true and
accurate.

6 *Id.* at 5-6 (emphasis added).

7 Century first points to the provisions and deposition testimony that describes the Carlsons'
8 attorney's involvement in the Settlement Agreement Declarations. The insureds could only settle the
9 claim with the Carlsons "*if they provided declarations which were satisfactory to the Carlsons'*
10 *attorney.*" Def.'s MSJ at 12 (emphasis in original). According to Century, "Ms. Low testified that she
11 discussed with the Carlsons' attorney, Mr. Martini, what type of information needed to be included in
12 her declaration before it was executed, but she could not recall any specifics and she did not maintain
13 any drafts of her declaration." *Id.* (citing Low Dep. at 115:2-116:12) ("Q: [D]id you have any
14 discussions with Mr. Martini about what type of information needed to be included in this declaration
15 which you then signed?" "A: Yes."). Ms. Fox, for her part, testified that she had a meeting with Mr.
16 Martini and Betty Fox "about this settlement agreement," but does not recall the discussions at the
17 meeting. Fox Dep., 110:13-114:10.

18
19 **B. Declaration of Betty Low**

20 Century argues that Low's Settlement Agreement Declaration contains several material
21 falsehoods that were revealed in deposition. Low attested to the following facts:

22 3. Attached hereto as Exhibit A is a copy of a real estate Errors and Omissions
23 application for Century Surety Insurance Company, which I signed on
24 February 5, 2008. The statements contained therein were made by me. Where
25 appropriate, *I took necessary steps to conduct a polling of all my employees*
26 *and agents/brokers who worked at PRUDENTIAL CALIFORNIA REALTY at*
27 *the time to determine the truth of any and all representations made in said*
application, including whether they had received any notice or threat from any
person or organization demanding money or services related to the professional
services provided through my company, which could be construed as the basis
of a claim or an actual claim.

28 4. The statements contained in the Errors and Omissions Liability Application
were true, including the fact that neither I nor anyone working at

1 PRUDENTIAL CALIFORNIA REALTY were aware of any claims that had
2 been made in the past five years against the firm and that no one affiliated with
3 the firm was aware of any circumstances which may result in a claim being
4 made against the firm.

5 ...

6 11. *I have polled all the employees and agent/brokers ... and have determined*
7 *that none of them were aware of or received any notices or threats, whether*
8 *written or verbal, from any person or organization, including the CARLSONS,*
9 *which could be construed as a basis of a claim or an actual claim as of*
10 *February 5, 2008.*

11 12. Although GOLD MOUNTAIN INVESTMENTS and its brokers and agents
12 were insured under the AIG errors and omissions policy in effect between
13 1/13/07 and 1/13/08, no claims were tendered under that policy before
14 February 5, 2008 because none, including the CARLSONS, were known by
15 me, or the agents and brokers working at PRUDENTIAL CALIFORNIA
16 REALTY.

17 Low Decl., attached to Settlement Agreement, ¶¶ 3-4, 11-12 (emphasis added).

18 One of the declaration's key assertions was that Low -- the principal of Gold Mountain -- had
19 "polled" her employees about whether they were aware of any claims made in the past five years against
20 the firm. *Id.* ¶ 3. In her deposition testimony, Low admitted to never explicitly asking her employees
21 about whether they had "received any notices or threats from any person or organization." Ex. 47, Low
22 Dep., at 17:6-18:18. Instead, to repeated questioning, Low answered that there were "office meetings
23 [that] are fairly informal and, you know, we open up with what is the new business. Normally, that's
24 how we would open the meeting and that would open the floor up for discussion for anything . . . I feel
25 -- we opened up the meetings to is [sic] there any new business, is there any concerns, what's going on
26 out there, is an opportunity to discuss matters that would be serious like this. So, in my mind, that's sort
27 of polling." *Id.*

28 The second key assertion of Low's declaration was that no claims, "including the Carlsons, were
known by me." Low Decl., ¶ 12. Century argues that this statement was also belied by her deposition
testimony. Low testified about a meeting that occurred between her, Julie Fox and the Carlsons ten days
after cancellation of the escrow in September 2006.³ At that meeting, Low testified that Mr. Carlson

³For context, the Court describes the underlying complaint: It alleges that Julie Fox, agent for Prudential California Realty and employee of Betty Low, procured potential buyers Alicia Powell, A & S Investment Group, Inc., and Philip Vaughn (the "Buyers") to purchase the Carlsons' home. Def.'s

1 was “very very angry” about the failed sale, Low Dep., 27:9; that “Julie, myself, and Alicia [broker for
2 the buyer] agreed to give the Carlsons \$5,000 and to close the matter. And Mr. Carlson did not accept
3 that and felt he was entitled to a larger amount”, 32:4-8. When asked “at the end of this meeting, it was
4 your understanding that there was a possibility that Mr. Carlson might file suit; is that correct?”, Low
5 answered “yes.” 34:22-25.

6 Approximately one year after the cancellation of escrow (but still prior to the inception of the
7 Century policy), Mr. Carlson again went to Low’s office. Low Dep., 46:3-25. He asked whether the
8 \$5,000 was still available, to which Low responded no. *Id.* Low then spoke with Fox about Mr.
9 Carlson’s visit. Low testified as follows:

10 Q: And what did you and Julie discuss after the time that Mr. Carlson came
into your office when you were on your own?

11 A: I brought this to Julie’s attention most likely within 24 to 48 hours of Mr.
12 Carlson’s visit to the office inquiring about the \$5,000. And we discussed that,
13 at the time, the \$5,000 was not enough to appease him and his wife but he
came back a year later wondering if it was still available, and all the people
involved on the transaction had already gone their separate ways.

14 ...

14 Q: Did you and Julie discuss trying to come up with the \$5,000 yourselves to
pay Mr. Carlson at that time?

15 A: We might have discussed it but I believe we did not feel that we needed to
16 pool any funds together between Julie, myself and the office to give the
Carlsons the \$5,000 that was not at the title office.

17 Q: Why did you feel that you did not need to do that at that time?

18 A: Because when we had that meeting on that Saturday [in September 2006],
that was presented to the Carlsons as one of the options to remedy the failure
of their property to sell to Mr. Vaughn, or Mr. Wright, and that after a year, he
comes back asking for the money when everyone that was involved was, you
know, unavailable.

20 Q: Do you remember anything else about that discussion you had with Julie
after Mr. Carlson visited you at the office?

21 A: I believe we probably made comments about the state of mind Mr. Carlson
was in and how irritated he could become if he was not satisfied. And I’m sure
we discussed their divorce and perhaps why they were divorcing and the
22 purchase that Mrs. Carlson made without the sale of the Landmark property.

23 Q: During that discussion, did you and Julie mention the possibility that Mr.
Carlson might sue you guys?

24 A: Specifically, I do not recall a conversation regarding Mr. Carlson suing us

25 Ex. 35, at 7 (“Underlying Complaint”). It alleges that the defendants failed to inform plaintiffs that the
26 terms defendants had negotiated for the sale of the premises to defendant buyers included an “illegal
27 payment of money to defendant,” A& S Investment Group, in the form of an illegal kickback in the
amount of \$200,000 when the sale closed. The lender then allegedly failed to fund the loan after
28 discovering the “illegal payment negotiated by the defendants,” but only after plaintiffs had “removed
the premises from the market, vacated their home, and entered into a purchase agreement and new loan
agreement for the purchase of another property.” ¶¶ e-m.

1 specifically but I'm sure that topic was in the conversation as perhaps Mr.
2 Carlson would choose that as an option to pursue any more monetary damages
he felt entitled to.

3 Q: At the time Mr. Carlson came into your office about a year later asking
about the \$5,000 following that meeting, did you think there was a possibility
4 he might sue you?

A: Yes.

5 Low Dep., 47:20-49:14.

6 According to Century, "it is clear Ms. Low knew the Carlsons were upset with the professional
7 services provided by her office, they were demanding money from her for alleged deficiencies, that she
8 had offered a monetary settlement, and it was a real possibility that the Carlsons would file suit." Def.'s
9 MSJ at 18. This testimony, according to Century, directly contradicts her declaration testimony that "no
10 one affiliated with the firm was aware of any circumstances which may result in a claim being made
11 against the firm." Low Decl., ¶ 4.

12 13 C. Declaration of Julie Fox

14 Century argues that Fox's declaration also contains several material falsehoods. In her
15 declaration attached to the settlement agreement, Fox attested to the following facts:

16 2. As of February 05, 2008, I was not aware of any claims that had been made
17 in the past five years against Prudential CA Realty[,] specifically any claim
being made by Ron and Marion Carlson as of that date[,] nor was I aware of any
18 letters that they may have written concerning a possible claim at that time.

19 ...

20 4. I was aware that sellers did not want the \$1,000 good faith deposit after
cancellation of escrow and wanted instead the buyers to give them \$5,000. ...
21 Alicia Powell informed me that sellers were claiming that false and misleading
statements had been made and that the transaction included an illegal payment
22 of money which she said was not illegal. After this conversation, I made some
notes summarizing my recollection of the transaction. ...

23 Fox Decl., attached to Settlement Agreement, ¶¶ 3-4, 11-12 (emphasis added). At her deposition, Fox
24 essentially stated that she could not recall any of the facts surrounding anything to do with the Carlson
25 transaction.⁴ This includes not recalling ever having any discussions with the Carlsons in which they

26
27 ⁴As Century points out, Fox testified she could not recall the following:

28 She did not remember when she first met Marion Carlson [Ex. 49 at 12:17-13:6].

1 were angry with her, “despite the testimony of Low and Powell.” Def.’s MSJ at 19-20 (*citing* Fox Dep.,
2 41:3-5, 48:13-18) (“Q: Do you recall whether or not Ron or Marion was angry with you during this
3 meeting? A: No. They brought me doughnuts. Q: During this meeting, did Ron or Marion allege that
4 you had done anything wrong in the transaction? A: No.”)

5 Given this unrevealing deposition testimony, Century attacks Fox’s declaration based on notes
6 in evidence authored by her. The critical dispute is over when the notes were authored. One set of notes
7 is six handwritten pages that appear to respond to a complaint. *See* CS 0327-0332. Fox testified that
8 she did not recall when or why she prepared them, but they were “most likely” prepared after reviewing
9 a lawsuit. Low Dep., 65:7-22. The parties dispute whether they were written in response to the August
10 2007 draft complaint enclosed with the August 2007 letter -- which would prove that Fox received the
11 letter and was aware of a claim prior to February 2008 -- or if they were written in response to the June
12 2008 complaint that was actually filed in the underlying suit.

13 The draft notes respond in corresponding form to both complaints. For example, both the draft
14 and filed complaints allege “a. Defendant Julie Fox made false and misleading statements,” while the
15 note states, “false misleading statements - INCORRECT.” Century argues that the notes are likely
16 responding to the draft complaint, because the filed complaint adds an allegation of “false promises,”
17 to which she did not respond.

18 A second set of notes matches closely to the handwritten notes. The handwritten notes state,
19

20 She did not remember when the Carlsons listed their property with her. [Ex. 49 at
21 14:12-24] She did not remember discussing the listing price for the Property. [Ex.
22 49 at 15:7-19]. She did not remember how she first found A&S as the buyer for the
23 Property. [Ex. 49 at 16:14-17:4; 19:6-8] She did not remember if all parties were
24 together when the purchase agreement was signed. [Ex. 49 at 17:5-18:2] She did
25 not remember any circumstances surrounding the reduction in the purchase price
26 after the purchase contract was signed. [Ex. 49 at 24:7-26:25] She did not recall
27 any circumstances surrounding changing the buyer to the assignee Phillip Vaughn.
28 [Ex. 49 at 27:1-28:5] She did not recall any discussions with the Carlsons about the
demand for payment by A&S for its fee. [Ex. 49 at 28:6-29:2] She did not recall
much about the extension of time addendum or appraisals for the property. [Ex. 49
at 30:22-35:24] She did not remember being advised that the deal was going to be
cancelled, or the circumstances surrounding the deal falling apart. [Ex. 49 at
35:25-36:25; 39:22-40:15] She did not remember any circumstances surrounding
the Carlsons’ signature on the cancellation form. [Ex. 49 at 44:19-25]. She did not
know when or why she wrote any of the notes in the file. [Ex. 49 at 37:1-23;
40:25-41:8; 86:23-87:25; 101:23-106:23].

1 “Ron Carlson solicited me, Julie Fox at one of my open houses to bring any prospects that may come
2 to my open house to his home. He contacted me and asked me if anyone was interested in purchasing.”
3 CS 0331. As Century points out, the typed notes state, “Ron Carlson solicited Julie Fox, at one of her
4 open houses right up the street from his home. He asked me to bring anyone who might be looking for
5 something nicer than the home I was having the open house at as [sic] his home was much nicer with
6 lots of upgrades.” CS 0318. The handwritten notes state that, “A&S Investments, Alicia Powell wanted
7 to see the home and made an offer. I also informed her that the value was not there. I pulled the comps
8 and felt he wanted too much.” CS 0331. The typed notes state that “A&S Investments, LLC made an
9 offer and it was accepted. I also informed her that I pulled the comps and the value was not there.” CS
10 0318.

11 The purpose of Century’s exercise in matching the handwritten and typed notes is to align them
12 with a fax date at the top of the typed notes. The top fax line on the typed copies states: “Sep 05 07
13 02:29p - Julie Fox”. This date, September 5, 2007, is two weeks after the Carlsons’ demand letter and
14 draft complaint were mailed to the insureds on August 21, 2007. If that date is correct, this is proof that
15 Ms. Fox prepared these notes (and the first draft handwritten notes) in response to reviewing the draft
16 complaint in early September 2007. Def.’s MSJ at 25.

17
18 **D. Plaintiff’s response**

19 Plaintiffs respond that there remain issues of fact regarding when Betty Low and Julie Fox knew
20 of the Carlsons’ claim. Regarding the fax date, plaintiffs argue that the date on Julie Fox’s fax machine
21 could have been incorrect, as it was a used fax machine.⁵ They also point to deposition testimony from
22 Low that Fox’s handwritten notes are the notes Low asked Fox to prepare after they were sued in the
23 lawsuit, i.e., in 2008. Low Dep., 102:14-103:2. Regarding the other contentions, specifically when Low
24 knew of the Carlsons’ claim, plaintiffs rely on the Carlsons’ own deposition testimony. Mr. Carlson

25 _____
26 ⁵Anticipating this argument, Century shows that the fax dates on other documents from that fax
27 machine align with the dates listed on the respective documents themselves. The fax dates are either
28 the day of or shortly after the signature date. Def.’s MSJ at 25. *See* CS 0562 (fax stamp: “Sep 01 06”;
signature line, “September 1, 2006”); CS 0583-85 (fax stamp: “Aug 30 06”; signature line, “8/22/06”);
CS 0639 (fax stamp: “Aug 24 06”; signature line, “8/22/06”); CS 0692-93 (fax stamp: “Jul 15 06”;
signature line, “July 12, 2006”).

1 testified that neither Betty Low nor Julie Fox ever offered him \$5,000 as compensation for the failed
2 sale, 26:25-27:2. Mrs. Carlson testified that at the Saturday meeting following the failure of the sale,
3 “the parties didn’t discuss much other than that they had signed the wrong paper and didn’t mean to sign
4 it.” M. Carlson Dep. 19:19-20:6. Plaintiffs attempt to demonstrate that triable issues of material fact
5 remain, which go to the question of indemnity.

6 Plaintiffs have a second argument regarding the declarations. Whether or not they were false,
7 Century “presents no cognizable causal connection between the alleged false declarations and the
8 rendition of judgment in the underlying case for which it claims it is not liable.” Pl.’s Opp. at 16.
9 According to plaintiffs, the declarations were important simply to evaluate whether to accept the
10 assignment of the insured’s claim against Century. As they stated at oral argument, the declarations
11 were conditions of the agreement, not consideration for it. “Even if the declarations are untrue, as
12 Century contends, there is nothing collusive or fraudulent about the settlement agreement itself. There
13 is no evidence that the Carlsons were in any way complicit with the preparation of any allegedly false
14 declarations, or that they in fact required declarations which they knew to be false as a condition to the
15 settlement agreement.” Pl.’s Opp. 16-17. Plaintiffs also note that they did not submit the declarations
16 to the underlying court to support the judgment. Pl.’s Opp. at 17.

17 Century argues this is a “ridiculous and circular position.” Def.’s Reply at 15. Century contends
18 that the very existence of the judgment in the underlying case was predicated on receipt of the
19 declarations. “The declarations were the consideration given by the Insureds for the Carlsons to settle
20 the case in exchange for an assignment of rights.” *Id.* Century points out that the insureds had defended
21 themselves following the filing of the First Amended Complaint by filing an answer in pro per.
22 According to Century, the insureds agreed not to file an answer to the Second Amended Complaint
23 because of the settlement agreement, and the settlement agreement would not have been executed but
24 for the provision of “satisfactory” declarations to the Carlsons. *Id.* The judgment, therefore, arose from
25 the collusion. *Id.* (citing *Andrade v. Jennings*, 54 Cal. App. 4th 307, 331 (1997)).

26
27 **E. Analysis**

28 After review of the evidence, the Court finds that Century has met its burden on summary

1 judgment of proving by a preponderance of the evidence that the agreement was collusive. Under
2 California law, collusion has been variously defined as “(1) a deceitful agreement or compact between
3 two or more persons, for the one party to bring an action against the other for some evil purpose, as to
4 defraud a third party of his right”; (2) “a secret arrangement between two or more persons, whose
5 interests are apparently conflicting, to make use of the forms and proceedings of law in order to defraud
6 a third person, or to obtain that which justice would not give them, by deceiving a court or its officers”;
7 and (3) “a secret combination, conspiracy, or concert of action between two or more persons for
8 fraudulent or deceitful purposes.” *Andrade v. Jennings*, 54 Cal. App. 4th 307, 331 (1997) (*citing Span,*
9 *Inc. v. Associated Internat. Ins. Co.*, 227 Cal. App. 3d 463, 484 (1991)). In the insurance context,
10 “collusion occurs when the insured and the third party claimant work together to manufacture a cause
11 of action for bad faith against the insurer or to inflate the third party’s recovery to artificially increase
12 damages flowing from the insurer’s breach.” *Safeco Ins. Co. of Am. v. Parks*, 170 Cal. App 992, 1013
13 (2009).

14 The Court finds dispositive the following uncontroverted facts. Low admitted that there was a
15 possibility the Carlsons would sue after the 2006 meeting. Low Dep. 34:22-25. She also admitted
16 knowing there was a possibility the Carlsons would sue after the 2007 meeting. Low Dep., 47:20-49:14.
17 Low also discussed with Fox the possibility of settling with the Carlsons for \$5,000. Low Dep., 47:20-
18 49:14, 145:18-1469. Though Fox claimed not to recall nearly anything to do with the transaction, the
19 weight of the evidence shows that she knew of the Carlsons’ claim as well. She attended the meetings
20 in which Carlson demanded money. *See* Fox Dep., 41:3- 48:18. The notes she wrote track the draft
21 complaint, and the typed notes are stamped with a 2007 date. The other documents in evidence with
22 the same fax stamp correspond to the signature dates on those documents. Moreover, it remains true
23 that the August 2007 letter was found in the file.⁶ The evidence shows that the insureds knew of the
24

25 ⁶The Court recognizes that whether the fax machine’s date stamp is actually correct, and whether
26 the August 2007 letter was actually read prior to February 2008, are both disputed facts. However, it
27 is uncontroverted that the stamp exists and says 2007, and that the letter was found in the file. The
28 difference is important. Based on the uncontroverted facts, Century has proven by a preponderance of
the evidence that the agreement was collusive. The controverted evidence merely provides further
support for Century’s claim, while no controverted facts provide support for plaintiffs’ claims. Thus
even were plaintiff successful in disputing some of the evidence, Century still would have proven by

1 claim prior to inception of the Century policy.⁷

2 As for the Carlsons, the uncontroverted facts prove by a preponderance of the evidence that they
3 colluded with the underlying defendants. They, of course, were the ones making the claim throughout.
4 Mr. Carlson repeatedly demanded money from the underlying defendants. CS 0329. He hired an
5 attorney and caused the August 2007 letter to be mailed. R. Carlson Dep., 29:23-30:5. Mr. Carlson
6 admitted at deposition that one of the addressees, First American Title, received the letter and contacted
7 him to discuss it further. *Id.*, 38:4-25. The evidence thus demonstrates that both parties to the
8 settlement agreement knew the Carlsons had first made the claim prior to the inception of the policy.
9 Despite this, the settlement agreement was conditioned on sworn declarations by the insured and
10 provided to the Carlsons that stated the insured were unaware of the Carlsons' claim prior to February
11 5, 2008. *See* Settlement Agreement, ¶ 11 (Ex. 6, Martini Decl., Doc. 12). Furthermore, the declarations
12 were only signed after the insured met with plaintiffs' attorney and discussed "what type of information
13 needed to be included in [the] declaration." *See, e.g.*, Low Dep. 115:9-19, 86:3-89:19. Plaintiffs
14 maintained the right to cancel the settlement agreement if the declarations proved to be unsatisfactory.
15 *See* Sett. Agreement, ¶ 11.

16 Other facts regarding the settlement and judgment indicate that they were collusive. In
17 determining whether a settlement is made in good faith, a fact finder may take into account "the amount
18 of the overall settlement in light of the value of the case; . . . the facts known to the settling insured at
19 the time of the settlement; the presence of a covenant not to execute as part of the settlement; and the
20 failure of the settling insured to consider viable available defenses." *Andrade*, 54 Cal. App. 4th at 331
21 (surveying opinions). Every one of these factors counsels a finding that the settlement agreement and
22 resulting default judgment were made in bad faith. The Carlsons' claim skyrocketed from a draft
23 complaint alleging damages in the vicinity of \$70,000 to a \$3.3 million default judgment. The facts
24 known to the settling insured included the repeated demand for money from Mr. Carlson. There is a

25
26 _____
27 a preponderance of the evidence that the agreement was collusive.

28 ⁷Because of this, Century had no duty to indemnify the underlying defendants for the claim.
Century's motion on the issue of indemnity is therefore GRANTED.

1 covenant not to execute as part of the settlement. And the settling insured dropped any viable defenses
2 in exchange for the covenant not to execute, and allowed a default judgment to be entered against it.
3 None of these facts are disputed.⁸

4 In sum, the Court finds that the settlement agreement and the resulting default judgment were
5 the products of collusion. Under the *Pruyn* rule, an insurer is only bound by a stipulated judgment
6 accompanied by a covenant not to execute if the settlement is reasonable and free from fraud or
7 collusion. 36 Cal. App. 4th at 508. Because the Court finds that the agreement and judgment are the
8 product of collusion, Century is not bound by it. *See also Zander*, 259 Cal. App. 2d at 804.

9 The question remains what damages, if any, Century is liable for owing to its breach of the duty
10 to defend. The *Andrade* court found that because the agreement was collusive, the plaintiffs were not
11 entitled any recovery from the insurer. However, there, unlike here, the court had not found that the
12 insurer had breached its duty to defend.

13 The Court therefore requests guidance from the parties as to the appropriate next step in this
14 litigation. The parties may submit briefing regarding damages on the breach of the defense duty to the
15 Court by **Friday, March 9, 2012**.

18
19 ⁸A similar situation was faced by the California Court of Appeal, Fourth District, in *Andrade v.*
20 *Jennings*. 54 Cal. App. 4th at 331. There, the insured settled for \$1.5 million on a claim they previously
21 estimated was worth \$200,000 in order to implicate an “excess policy” that covered damages over \$1
22 million, after the primary insurer (for claims under \$1M) went bankrupt. The insured and the injured
23 party negotiated a settlement agreement in which the insured agreed to the inflated amount in exchange
24 for a covenant not to execute. The court upheld a finding of collusion based on the amount of the
25 settlement, the lack of defenses at the prove-up hearing, the failure to inform the hearing’s magistrate
26 of the covenant, the failure of the insured’s counsel to inform the insurer of the settlement negotiations
27 and agreement. *Id.* at 330-335.

28 The Carlsons attempt to distinguish *Andrade* on the basis that there, the insurer had not breached
its duty to defend. They cite a footnote in *Andrade* quoting *Pruyn*, which states that an insurer that
abandoned its insured should not be heard to complain or allowed to relitigate the trial court’s judgment,
i.e., the prove-up hearing amount. 36 Cal. App. 4th at 516. *Andrade* discusses this principle, however,
with respect to the separate issue of whether the insurer may attack the underlying judgment in the first
place, not whether collusion is more or less likely between the injured party and the insured simply
because the insurer failed to defend. The question of collusion is not directly related to whether or not
an insurer breached its duty to defend. On the separate issue of whether Century may attack the
underlying judgment as collusive, it clearly may. *See Sunseri v. Camperos Del Valle Stables*, 185 Cal.
App. 3d 559, 561-62 (1986). (finding the proper forum to determine whether the judgment is the product
of fraud or collusion is in the assignee plaintiff’s lawsuit against the insurer).


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CONCLUSION

For the foregoing reasons and for good cause shown, the Court hereby GRANTS plaintiff's motion for summary judgment that its recovery is not necessarily limited by the policy ceiling; it DENIES on all other issues. The Court GRANTS defendants' motion for summary judgment that its breach of the defense duty was not unreasonable, that it is not liable for punitive damages or attorney's fees, and that the settlement agreement was collusive.

IT IS SO ORDERED.

Dated: February 23, 2012



SUSAN ILLSTON
United States District Judge