

1 All hearings shall be held in Courtroom C, 15th Floor, U.S. District Court, 450 Golden Gate Avenue,

2 San Francisco, California. The following are the current dates in the case.

3 4	Case Event	Filing Date/Disclosure Deadline/Hearing Date
5	Meet and Confer Re Pretrial Filings	April 24, 2014
6 7	retrial filings due May 22, 2014	
	Oppositions, Objections, Exhibits, and Depo Designations due	May 29, 2014
	Final Pretrial Conference	June 26, 2014 at 1:30 p.m.
8	Trial	July 8, 2014, at 8:30 a.m.
9	Length of Trial	1 day

¹⁰ II. ALTERNATIVE DISPUTE RESOLUTION

The parties shall notify the Court promptly if the case resolves.

¹² III. DISCOVERY PROCEDURES

A. The parties shall comply with the procedures regarding discovery and discovery disputes in Judge Beeler's standing order.

B. Each side shall be limited to ten depositions and twenty-five interrogatories, as provided by
Federal Rules of Civil Procedure 30 and 33, absent a further court order.

17 C. If the ADR specified in the previous section is being conducted before the discovery cut-off
18 deadline, counsel must meet and confer in person or by telephone no later than 21 days before the ADR
19 and before preparing any exchanged or confidential settlement statements required by the ADR process.
20 The purpose of the meeting is to identify and exchange whatever discovery is needed for all sides to
21 evaluate the case for settlement. Counsel shall cooperate in providing discovery informally and
22 expeditiously before ADR.

²³ IV. MOTIONS

The parties shall file any motions, oppositions, and reply briefs on the schedule set forth in Civil L.
R. 7. The parties also shall file the procedures in Judge Beeler's standing order regarding statements
of fact in summary judgment motions.

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of fact in summary judgment motions.

- ²⁷ V. PRETRIAL FILINGS AND PROCEDURES
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1	A. <u>35 Days Before Final Pretrial Conference</u> . The exact date is in the chart above. The parties			
2	shall file the following:			
3	1. Joint Proposed Final Pretrial Order (instead of a joint pretrial conference statement) that			
4	contains the following:			
5	(a) a brief description of the claims and defenses to be decided;			
6	(b) a statement of the relief sought;			
7	(c) all undisputed facts;			
8	(d) all disputed fact issues organized by count;			
9	(e) each disputed legal issue with citations but without extended argument;			
10	(f) the parties' stipulations;			
11	(g) the parties' estimates of total trial time; and			
12	(h) the status of settlement negotiations and whether further negotiations might be productive.			
13	The parties should append the following to the proposed order: (a) the parties' specific, signed			
14	stipulations in a form that can be introduced as evidence at trial; (b) a joint exhibit list with columns for			
15	exhibit number, offered into evidence, admitted into evidence, sponsoring witness, limits on use, and			
16	description and bates range (see section V.C regarding numbering and organization of exhibits); and (c)			
17	each party's separate witness list for case-in-chief witnesses (including those appearing by deposition)			
18	summarizing their testimony, specifying separately their non-cumulative testimony, and providing an			
19	hour-and-minute time estimate. Experts and witnesses not included in the witness list may not be used			
20	in a party's case-in-chief.			
	2. Motions In Limine. The court has already ruled on the parties' motions in limine.			
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21 22	 Motions In Limine. The court has already ruled on the parties' motions in limine. Joint Proposed Findings of Fact and Conclusions of Law and Each Side's Separate 			

Disputed Proposed Findings of Fact and Conclusions of Law. Conclusions of law that rely on
substantive law instructions from the *Ninth Circuit Manual of Model Civil Jury Instructions* (2007)
(available at <u>http://www.ce9.uscourts.gov</u>), *California Civil Jury Instructions (CACI)*, or other
applicable instructions should cite those instructions and clearly identify any modifications to the
instructions. All conclusions of law -- disputed or undisputed -- shall be supported by citation
(including pin cites) in the format used by the *Ninth Circuit Manual*.

1 4. Separate Memoranda on Conclusions of Law. Each party should file a memorandum of 2 law regarding disputed conclusions of law.

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5. Trial Briefs On Any Issues of Law.

4 6. Copies of Federal Rule of Civil Procedure 26(a)(3) Disclosures. See Section V.D for procedures regarding designation of depositions. By designating an exhibit, a party generally waives any objection to it if offered by the other side absent clearly available objections (such as objections under Rules 402 and 403 or admissions by party opponents that would be inadmissible hearsay if offered 8 by the party opponent).

9 7. Wordperfect or Word Versions Emailed To Chambers. In addition to e-filing and lodging 10 paper copies of all filings, see Judge Beeler's standing order, counsel shall email the joint proposed 11 order and the proposed findings of fact and conclusions of law in Wordperfect or Word to 12 lbpo@cand.uscourts.gov.

13 B. <u>28 Days Before Pretrial Conference</u>. The exact date is in the chart above. The parties shall file the following: 14

1. Oppositions to Motions In Limine. N/a (because motions have been ruled on).

16 2. Objections to Exhibits and Use of Depositions as set forth in Federal Rule of Civil 17 Procedure 26(a)(3)(B). Objections not raised are waived.

18 **3. Lodge Joint Set of Trial Exhibits with Deputy Clerk.** The parties must prepare a *joint*, 19 single set of all trial exhibits. See V.C (regarding exhibit numbering and organization). The exhibits 20 shall be in three-ring binders, and each exhibit must be tagged and separated by a label divider 21 identifying the exhibit number. Spine labels should identify the exhibits in a particular binder. The 22 exhibit binders should be marked ""Original" and will be the official record both at trial with the 23 witnesses and on appeal. Lodge the exhibits with the deputy clerk, Lashanda Scott. If the parties' 24 previously-filed exhibits comply with these requirements, the parties need not submit new 25 exhibits.

26 4. Lodge Second "Chambers Copy" of Joint Set of Trial Exhibits. The parties shall lodge 27 (not file) a second "chambers copy" of the binders of trial exhibits referenced in the preceding 28 paragraph. Those binders should be marked "Chambers Copy."

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5. Copies of Deposition Designations For Witnesses Appearing Only By Designation. See V.D (transcript designation procedures and process for filing copy with the Court).

6. Copies of Designation of Interrogatories and Admissions. See V.E (procedures and process for filing copy with the Court).

C. Exhibit Numbering and Organization

1. Meet and Confer Re Exhibit Numbers. Before submitting exhibit lists and binders, counsel must meet and confer to establish usable numbering conventions and eliminate duplicate exhibits. Use numbers only, not letters, and if possible, exhibit numbers should be the same numbers used in depositions. Otherwise, the deposition transcript must be conformed to the new exhibit number to avoid confusion and to ensure that every exhibit has a unique number. Blocks of numbers should be assigned to fit the needs of the case: e.g., Plaintiff has 1 to 99, Defendant A has 100 to 199, Defendant B has 200 to 299, et cetera. All exhibits should be marked "Trial Exhibit No. __," not Plaintiff's Exhibit or Defendant's Exhibit.

2. Exhibit Tags and Binders. The exhibit tag shall be in the following form:

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	UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA				
	TRIAL EXHIBIT 100				
	Case No				
	Date Entered				
	By Deputy Clerk				
The tag should be on or near the lower right-hand corner if possible and on the					
-	•				
	the tag but leave the last two spaces blank.				
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back if it is not.

D. <u>Deposition Designation For Witnesses Appearing By Deposition</u>. These procedures apply
 only to deposition designation for witnesses who appear by deposition and do not apply to reading
 depositions of live witnesses into the record while the witnesses are testifying.

1. Designating Counsel. To designate deposition testimony, counsel shall photocopy the cover page, the page where the witness is sworn, and each page with any proffered testimony (with lines through testimony not proffered). Counsel shall put lines through objections or colloquy unless they are needed to understand the question. Any corrections (including conforming exhibit numbers to trial exhibit numbers) shall be done by hand. The finished packet should be the script that allows smooth presentation of the witness, the oath, and the testimony. The packet must be provided to the other parties at least 30 days before the pretrial conference. For voluminous designations, the Court requires advance notice by designating counsel because more lead time is required. Counsel must be reasonable.

12 2. **Reviewing Counsel.** Reviewing parties must promptly review the packet and highlight in 13 yellow any passages objected to and write in the margin the legal basis for the objections. If a 14 completeness objection is made, the objecting party must insert the additional passages needed to cure 15 the completeness objection. A completeness objection generally should be made only if a few extra 16 lines will cure the problem. Such additions shall be highlighted in blue, and an explanation for the 17 inclusion shall be legibly handwritten in the margin. Counsel must line out any irrelevant portions of 18 the additional pages. Reviewing counsel must return the packets to the proffering party to consider 19 whether to accept the adjustments.

20 3. Counsel To Meet And Confer Re Adjustments. Counsel must meet and confer to address
 21 reviewing counsel's comments and any other issues.

4. Designating Counsel To Assemble Final Packet. Counsel for the proffering party must
collate and assemble a final packet that covers all remaining issues and provide it to the Court 14 days
before the pretrial conference (as required by section V.B.5). Any objections must be highlighted and
annotated as described in the preceding paragraphs. If exhibits are needed to resolve the objections,
designating counsel should include copies, with the relevant passages highlighted and tagged. The
Court will read the packet and make its rulings in the margins in a distinctive manner.

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5. Counter-Designations. The reviewing party must make any counter-designations by
 providing a packet with the counter-designated passages to the original designating counsel at the same
 time as the reviewing party returns its objections to designating counsel. The original designating
 counsel must supply any objections in the manner described in this section.

6. Video Depositions. The parties shall follow the same procedures to facilitate ruling on objections. The videos should omit dead time and objections and colloquy not necessary to understand the answers.

8 E. <u>Requests For Admissions And Interrogatories</u>. Please designate responses to requests for
9 admissions and interrogatory answers in the same manner and under the same timetable as deposition
10 designations.

11 VI. PRETRIAL CONFERENCE

12 Lead counsel for each party shall attend.

13 VII. PRETRIAL ARRANGEMENTS

A. <u>Daily or Real-Time Reporting</u>. Please make arrangements ten days before the trial date with
 Debra Campbell, Supervisor of the Court Reporting Services, at 415-522-2079.

B. <u>Electronic Presentation of Evidence</u>. The Court provides no equipment other than an easel.
If counsel will use electronic equipment such as computers, projectors, and screens, the parties should
share equipment to the extent possible. Extension cords should be taped to the carpet for safety. The
United States Marshal requires a court order to allow equipment into the courthouse. Please work with
Lashanda Scott (415-522-3140) on all courtroom layout issues.

21 VIII. TRIAL AND TRIAL PROCEDURES

A. <u>Schedule</u>. The trial day is 8:30 a.m. to 1:30 p.m. (or slightly longer to finish a witness) with
two fifteen-minute breaks, Monday through Friday. (Here, the trial will be one day. The parties should
be prepared to discuss their proposals for time limits at the pretrial conference.)

B. <u>Time Limits</u>. Ordinarily, the Court sets time limits for opening statements, witness
examinations (direct, cross, or re-direct), and closing arguments at the final pretrial conference. All of
your examination time for all witnesses must fit within your witness time limits. The time taken at a
side bar or on objections will be charged to the examining party unless otherwise ordered.
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For the Northern District of California

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United States District Court

C. Opening Statements. Counsel must meet and confer about, and exchange, any visuals, graphics, 1 2 or exhibits to be used in the opening statements, allowing for time to work out objections and any 3 reasonable revisions.

4 **D.** Advance Notice of Witness Order of Proof. By 2 p.m., counsel must give written notice of 5 the order of witnesses for the next court day and the exhibits (including merely illustrative exhibits) to 6 be used on direct examination (other than for true impeachment of a witness). The parties shall notify 7 the Court by the end of the day of any objections to the exhibits, and the Court will schedule a 8 conference that afternoon or the following morning to resolve the dispute. The Court encourages two 9 days' notice. If two days' notice is given, then by 2 p.m. on the calendar day immediately preceding 10 the testimony, opposing counsel must provide any objections to the exhibits and shall provide a list of all exhibits to be used with the same witness on cross-examination (other than for impeachment).

12 E. <u>Witness Examinations</u>. Generally there should be only one examining lawyer per witness per 13 party, and the examining lawyer must make any objections to the opposing counsel's examination. The 14 parties shall have witnesses ready to testify so that trial gaps are avoided. Gaps may be construed as 15 resting one's case. In cases with multiple parties, counsel must coordinate cross-examination to avoid 16 duplication of testimony. When multiple parties are on one side, only one counsel may cover a subject 17 matter. Counsel shall place copies of exhibits to be used by a witness on the witness stand before the witness testifies. 18

19 Witnesses (except named parties) are excluded from the courtroom except when they are testifying. 20 If a testifying witness has not been excused before a recess, that witness shall be seated back on the 21 stand when the court reconvenes. If a new witness is ready to be called immediately after a recess, the 22 witness should be in the first row after the recess.

23 Counsel should refrain from eliciting testimony about undisputed facts set forth in stipulations filed 24 with the court. The appropriate party or the Court may read into the record the undisputed facts at 25 appropriate points in the trial.

26 **F. Expert Testimony.** Direct expert testimony is limited to matters disclosed in the expert's 27 reports. Omitted material ordinarily may not be added on direct examination. Illustrative 28 animations, diagrams, charts, and models may be used on direct examination only if they were CASE MANAGEMENT AND PRETRIAL ORDER 8 C 11 1950 LB

part of the expert report, except that an expert may use simple drawings (such as those drawn by the 1 2 witness at trial) that plainly illustrate a report's contents. If cross-examination fairly opens the door, 3 however, an expert may go beyond the written report on cross-examination and/or re-direct examination. 4 By written stipulation, all parties may relax these requirements. As to damages studies, the cut-off for 5 past damages is the date of the expert report (or an earlier date selected or used by the expert). Experts 6 may project *future damages* after this cut-off date if they can meet substantive standards for future 7 damages. With timely leave of Court or by written stipulation, the experts may update their reports (or 8 provide supplemental reports) to a date closer to the time of trial.

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G. Use of Depositions To Impeach A Trial Witness. The following procedures apply.

10 1. On the first day of trial, counsel shall bring the original and clean copies of the depositions
 11 to be used at trial. If counsel might use a deposition against a witness, counsel shall provide the Court
 12 with a copy at the outset of the examination. Opposing counsel should have copies of witness
 13 depositions immediately available.

2. Counsel should seek permission from the Court before reading a passage into the record. For
example, counsel should state, "I wish to read page 210, lines 1 to 10, from the witness's deposition."
Counsel should pause briefly to allow any objection.

3. The first time counsel reads a deposition, counsel should state the deponent's name, the name
of the lawyer asking the question, and whether the deposition was a Federal Rule of Civil Procedure
30(b)(6) deposition.

4. When reading the passage, counsel shall employ the following technique. Counsel shall
state, "question" and then read the question exactly, and then state, "answer" and read the answer
exactly. This will allow the Court and the court reporter to follow who said what at the deposition.
Opposing counsel may ask to read additional testimony necessary to complete the context. It is not
necessary to ask, "didn't you say XYZ in your deposition" to lay a foundation.

H. <u>Use of Depositions of Party-Deponents</u>. Subject to Rule 403, a party's depositions may be
used for "any purpose" and may be read into the record whether or not they contradict (and regardless
of who is on the stand). For example, a short party deposition excerpt may be used as foundation for
questions for a different witness on the stand.

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I. <u>Use of Depositions For Witnesses Appearing Only By Deposition</u>. When the packet (*see* V.D
 for procedures to assemble deposition packets) is read in court, the examiner shall read the questions
 (and any relevant colloquy) from the lectern while a colleague sits in the witness stand and reads the
 answers. While reading the deposition, the reader and "witness" shall refrain from undue emphasis or
 dramatization. If a read-in is short, a single attorney can read it all, being careful to say "question" and
 "answer" so the record is clear. Exhibits may be projected onto the screen as they are referenced. Court
 reporters do not transcribe video excerpts so counsel must file an exact copy of what was shown.

J. <u>Exhibits</u>. At the end of each day, counsel must confer with each other and with the deputy clerk
to confirm what exhibits are in evidence and any limitations on their use. Counsel should bring any
differences to the Court's attention. Similarly, before closing argument, counsel must confer with each
other and the deputy clerk to finalize the exhibits and prepare any final exhibit list. That list may
include a brief non-argumentative description of the exhibit to help the Court access the exhibits.

K. <u>Stipulations</u>. Counsel must read all stipulations for them to be part of the record.

L. <u>Objections</u>. Counsel shall stand when making objections, give only the legal basis ("objection,
calls for speculation" or "objection, hearsay"), and refrain from making speeches.

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IT IS SO ORDERED.

17 Dated: April 21, 2014

LAUREL BEELER United States Magistrate Judge

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