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4 IN THE UNITED STATES DISTRICT COURT  
5 FOR THE NORTHERN DISTRICT OF CALIFORNIA

6 THE COMMONWEALTH OF VIRGINIA,

No. C 11-02782 SI

7 Plaintiff,

**ORDER GRANTING DEFENDANTS'  
MOTION FOR SUMMARY JUDGMENT**

8 v.

9 MCKESSON CORPORATION, ROBERT  
10 JAMES, and GREG STEPHEN YONKO.

11 Defendants.  
\_\_\_\_\_ /

12 On February 22, 2013, the individual defendants, Robert James and Greg Stephen Yonko, filed  
13 a motion for summary judgment, arguing that plaintiff's claims are barred by the statute of limitations.  
14 The motion is set for hearing on March 29, 2013. Pursuant to Civil Local Rule 7-1(b), the Court finds  
15 the matter appropriate for resolution without oral argument and hereby VACATES the hearing. After  
16 considering the papers and arguments of the parties, the Court GRANTS the motion for summary  
17 judgment, for the reasons set forth below.

18  
19 **BACKGROUND**

20 Robert James is McKesson's Vice President of Brand Product Management; Greg Stephen  
21 Yonko is McKesson's Senior Vice President of Purchasing and Pharma Finance. Plaintiff, the  
22 Commonwealth of Virginia, alleges that the individual defendants and McKesson engaged in a  
23 conspiracy with First DataBank, Inc. ("FDB") to inflate the amount that Virginia's Medicaid program  
24 paid for brand-name prescription drugs. Compl. ¶ 1-2. The general subject of this litigation has been  
25 discussed in detail in several orders issued in connection with *In re: Pharmaceutical Industry Average*  
26 *Wholesale Price Litigation*, MDL-1456 (Hon. Patti B. Saris, D. Mass.).

27 Under the current pharmaceutical drug pricing structure, pharmacies buy drugs from wholesalers  
28

1 (such as McKesson) at the wholesale acquisition cost (“WAC”) and are reimbursed for the distribution  
2 of the drugs by Virginia’s Medicaid agency at the average wholesale price (“AWP”). *Id.* ¶ 4. The  
3 AWP’s are compiled and published by data companies, including FDB. *Id.* ¶¶ 10-11. Virginia alleges  
4 that, starting in late 2001, the individual defendants, as agents of McKesson, constructed a scheme with  
5 FDB to mark up the AWP’s of drugs to extract excess payments from Virginia’s Medicaid agency to  
6 McKesson’s pharmacy customers. Because the margin between the WAC’s and the AWP’s represents  
7 the pharmacies’ profits, this artificial mark-up resulted in increased profits for the pharmacies at  
8 Virginia’s expense. *Id.* ¶¶ 15, 26, 41-42.

9 On June 8, 2011, Virginia filed this case, alleging seven causes of action. Virginia asserts two  
10 against the individual defendants: violation of the Virginia Fraud Statute and common law civil  
11 conspiracy to defraud (Counts VI and VII). The individual defendants argue that these claims are barred  
12 by the statute of limitations.

#### 14 LEGAL STANDARD

15 Summary adjudication is proper when “the pleadings, depositions, answers to interrogatories,  
16 and admissions on file, together with affidavits, if any, show that there is no genuine issue as to any  
17 material fact and that the moving party is entitled to a judgment as a matter of law.” Fed. R. Civ. P.  
18 56(c).

19 In a motion for summary judgment, “[if] the moving party for summary judgment meets its  
20 initial burden of identifying for the court those portions of the materials on file that it believes  
21 demonstrate the absence of any genuine issues of material fact, the burden of production then shifts so  
22 that “the non-moving party must set forth, by affidavit or as otherwise provided in Rule 56, ‘specific  
23 facts showing that there is a genuine issue for trial.’” *See T.W. Elec. Service, Inc. v. Pacific Elec.*  
24 *Contractors Ass’n*, 809 F.2d 626, 630 (9th Cir. 1987) (citing *Celotex Corp. v. Catrett*, 477 U.S. 317  
25 (1986)).

26 In judging evidence at the summary judgment stage, the Court does not make credibility  
27 determinations or weigh conflicting evidence, and draws all inferences in the light most favorable to the  
28 nonmoving party. *See T.W. Electric*, 809 F.2d at 630-31 (citing *Matsushita Elec. Indus. Co., Ltd. v.*

1 *Zenith Radio Corp.*, 475 U.S. 574 (1986)); *Ting v. United States*, 927 F.2d 1504, 1509 (9th Cir. 1991).  
2 The evidence presented by the parties must be admissible. Fed. R. Civ. P. 56(e). Conclusory,  
3 speculative testimony in affidavits and moving papers is insufficient to raise genuine issues of fact and  
4 defeat summary judgment. *See Falls Riverway Realty, Inc. v. City of Niagara Falls*, 754 F.2d 49 (2d  
5 Cir. 1985); *Thornhill Publ'g Co., Inc. v. GTE Corp.*, 594 F.2d 730, 738 (9th Cir. 1979).

## 6 7 **DISCUSSION**

### 8 **I. Choice of Law for Statute of Limitations**

9 First, this Court must decide whether to apply the Virginia or California statute of limitations  
10 to the claims against the individual defendants. Originally under Virginia law, there was no statute of  
11 limitations for claims under the Virginia Fraud Statute, but in 2007, the act was amended to include a  
12 six-year statute of limitations. VA. CODE ANN. § 32.1-312. Under California law, the statute of  
13 limitations is three years for fraud claims. Cal. Civ. Proc. Code § 338.

14 “In a federal question action where the federal court is exercising supplemental jurisdiction over  
15 state claims, the federal court applies the choice-of-law rules of the forum state.” *Paracor Fin., Inc. v.*  
16 *Gen. Elec. Capital Corp.*, 96 F.3d 1151, 1164 (9th Cir. 1996). Even if the substantive law is a foreign  
17 state’s statute, California courts apply the “governmental interest” test to determine which state’s statute  
18 of limitations applies. *Deutsch v. Turner Corp.*, 324 F.3d 692, 716 (9th Cir. 2003). The “governmental  
19 interest” test is “an analysis of the respective interests of the states involved.” *Id.* (quoting *Hurtado v.*  
20 *Superior Court*, 11 Cal. 3d 574, 579 (1974)). First, the court must determine if both states have an  
21 interest in the law; if there is a true conflict, then the court must determine which state has the greater  
22 interest. *Liew v. Official Receiver & Liquidator*, 685 F.2d 1192, 1195-96 (9th Cir. 1982).

23 California has “a substantial interest in preventing the prosecution in its courts of claims which  
24 it deems to be ‘stale.’” *Deutsch*, 324 F.3d at 716 (quoting Restatement (Second) of Conflict of Laws  
25 § 142, cmt. f (1988)). Statutes of limitations protect both California courts and California residents from  
26 “the burdens associated with the prosecution of stale cases in which memories have faded and evidence  
27 has been lost.” *Nelson v. International Paint Co.*, 716 F.2d 640, 644-45 (9th Cir. 1983) (quoting  
28 *Ashland Chemical Co. v. Provence*, 129 Cal. App. 3d 790, 794 (1982)). Therefore, California courts

1 will almost uniformly apply California law if the statute of limitations is shorter, unless there is an  
2 “extraordinarily strong interest of a foreign state.” *Deutsch*, 324 F.3d at 716. *Compare Nelson*, 716  
3 F.2d at 645 (holding that the California statute of limitations applied when the foreign state had no  
4 defendants and was not the forum, because it had no interest in applying its statute of limitations), *with*  
5 *Ledesma v. Jack Stewart Produce, Inc.*, 816 F.2d 482, 485 (9th Cir. 1987) (distinguishing *Nelson*  
6 because the California residents were the plaintiffs, not the defendants, the one year difference between  
7 the limitations period of California and the foreign state was insubstantial, and the foreign state had an  
8 interest in protecting its highways).

9 Plaintiff argues that Virginia in this case has a strong interest in protecting its citizens; its interest  
10 is so strong that it is litigating its claims in its sovereign capacity. However, California has an interest  
11 in both conserving judicial resources and protecting its citizens from stale claims. *Nelson*, 716 F.2d at  
12 644-45 . This case parallels *Nelson* since the forum is in California, and the defendants are California  
13 residents. Virginia’s interest in enforcing its laws does not overcome California’s greater interest in  
14 protecting its citizens and its courts. Therefore, the Court shall apply the California statute of  
15 limitations.

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17 **II. Last Overt Act**

18 The statute of limitations runs from the “last overt act of a conspiracy.” *Pace Indus., Inc. v.*  
19 *Three Phoenix Co.*, 813 F.2d 234, 237 (9th Cir. 1987). Virginia argues that its claims are within  
20 California’s three-year limitations period, because the last overt act of the conspiracy occurred within  
21 three years of the filing of this suit (i.e., after June 8, 2008). Defendants argue that the conspiracy ended  
22 when FDB withdrew from the conspiracy in its settlement agreement, which occurred in October,  
23 2006, outside the statute of limitations period.

24 In *New England Carpenters Health Benefits Fund v. First DataBank, Inc.*, No. 05-11148-PBS  
25 (D. Mass.) (“*NEC*”), the class of plaintiffs alleged the same conspiracy between McKesson and FDB  
26 to artificially inflate the amount paid for prescription drugs by increasing the AWP’s of the drugs. Flum  
27 Decl. Ex. 1 (“*NEC Compl.*”). On October 4, 2006, FDB filed a joint motion for preliminary approval  
28 of a settlement with the class plaintiffs in *NEC*. See *Nat’l Ass’n of Chain Drug Stores v. NEC*, 582 F.3d

1 30, 37 (1st Cir. 2009) (“*NACDS*”); *NEC*, 602 F. Supp. 2d 277, 278 (D. Mass. 2009). “[T]he central  
2 provision” of the settlement “was that First DataBank agreed to ‘rollback’ its published AWP figures  
3 for all drug products . . . with a mark-up higher than 1.2 down to a 1.2 mark-up.” *NACDS*, 582 F.3d at  
4 37. The district court granted preliminary approval of the *NEC* settlement on November 22, 2006; after  
5 several amendments, the district court issued its final approval order on March 17, 2009. *Id.* at 37-38;  
6 *NEC*, 602 F. Supp. 2d at 277-79.

7 A defendant can establish withdrawal from a conspiracy in various ways. One way is through  
8 proof of (1) “[a]ffirmative acts inconsistent with the object of the conspiracy,” (2) which were  
9 “communicated in a manner reasonably calculated to reach co-conspirators.” *United States v. U.S.*  
10 *Gypsum Co.*, 438 U.S. 422, 464-65 (1978). In *Drug Mart Pharmacy Corp. v. Am. Home Products*  
11 *Corp.*, 288 F. Supp. 2d 325, 329 (E.D.N.Y. 2003), the court found that the “conclusion is inescapable”  
12 that the defendants had withdrawn from a discriminatory pricing conspiracy when they committed to  
13 changing their pricing scheme in a settlement agreement. The court found that both prongs of *Gypsum*  
14 were met: “[i]t is difficult to conceive of a more explicit disavowal of allegedly conspiratorial conduct  
15 than is expressed by the terms of the Amended Settlement Agreement . . . . That the Agreement was  
16 made known to the other defendants in the proceeding required by Rule 23 Fed. R. Civ. P. is not in  
17 dispute.”

18 The Court finds that FDB withdrew from the conspiracy when it reached a settlement agreement  
19 in *NEC*. First, filing the settlement agreement is an “affirmative act” that is “inconsistent” with the  
20 alleged object of the conspiracy, because FDB agreed to “rollback” the prices to the levels prior to the  
21 inflated markups. Second, the settlement agreement was calculated to reach McKesson as a co-  
22 defendant and the individual defendants because it was a public filing. Therefore, the requirements  
23 under *Gypsum* are met, and FDB withdrew from the conspiracy on October 4, 2006, more than three  
24 years before Virginia filed this suit.

25 Virginia argues that, unlike the defendants in *Drug Mart*, there is insufficient evidence for  
26 defendants in this case to show that they did not return to the illegal acts of the conspiracy after the  
27 announcement of the settlement agreement. It argues that the case is more similar to *In re TFT-LCD*  
28 (*Flat Panel*) *Antitrust Litig.*, 820 F. Supp. 2d 1055 (N.D. Cal. 2011). In *In re TFT-LCD*, the defendant

