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# IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF CALIFORNIA

CHRISTIAN BERTOLI, et al., Plaintiffs, v. WACHOVIA CORP., FSB, et al., Defendants.

NO. C11-03432 TEH <u>ORDER GRANTING IN PART</u> <u>AND DENYING IN PART</u> <u>MOTION TO DISMISS, AND</u> <u>DENYING MOTION TO STRIKE</u>

This motion comes before the Court on Defendant Wachovia's motion to dismiss the
Plaintiffs' complaint in its entirety, and further motion to strike paragraphs 21 and 34 of the
complaint, and paragraph 3 of the Plaintiffs' prayer for relief. Having carefully considered
the arguments contained in the parties' briefs, and further considered the arguments raised by
the parties at the hearing of October 24, 2011, the Court now GRANTS IN PART and
DENIES IN PART the motion to dismiss the complaint, and DENIES the motion to strike
portions of the complaint.

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## 9 BACKGROUND

In October of 2007, Plaintiffs Christian and Patti Bertoli ("Plaintiffs" or "the
Bertolis") applied for a primary residential mortgage through World Savings Bank, a federal
savings bank, renamed Wachovia Mortgage in December of 2007, and currently a subsidiary
of Wells Fargo. ("Defendant" or "the bank"). The total amount of the loan was \$1,008,000.
The bank sold the Bertolis a fixed-rate loan with a choice of monthly payment amount, called
the "Pick-A-Payment Loan." Under this plan, the borrower was presented with a choice of
four different payment amounts from which to choose.

27 Though the bank did provide the borrower with documents disclosing the differences28 between the payment choices and explaining that selecting the minimum could result in

negative amortization of the loan, this information does not appear to have been explicitly
 provided on the required Truth in Lending Disclosure Statement ("TILDS"). The differences
 between payment choices-or the negative consequences that could arise from selecting the
 minimum-were discussed in the Deferred Interest Acknowledgment Disclosure ("DIAD"), a
 second document provided by the bank, to which the TILDS contains a reference.

6 The Bertolis realized the problem with their loan when they received their first
7 monthly mortgage statement, which, according to the Complaint, was the first document
8 clearly noting that the minimum payment would be insufficient to pay the interest, and
9 therefore would result in negative amortization, and, ultimately, loss of equity.

When Plaintiffs became aware of the problem with their loan, there were already
multiple suits pending against the Defendant, arising from the disclosure problems the
Bertolis had encountered. These cases were consolidated and ultimately certified as a class
action, from which Plaintiffs opted out. At present, Plaintiffs have not defaulted on their
loan, but are bringing suit against the bank, alleging violations of the Truth In Lending Act
("TILA"), Cal. Bus. & Prof. Code section 17200, breach of contract, breach of the covenant
of good faith and fair dealing, and fraud.

18 LEGAL STANDARD

#### 19 Motion To Dismiss

20 A motion to dismiss under Rule 12(b)(6) of the Federal Rules of Civil Procedure tests 21 the legal sufficiency of the pleadings. *De La Cruz v. Tormey*, 582 F.2d 45, 48 (9th Cir. 22 1978). Dismissal is appropriate under Federal Rule of Civil Procedure 12(b)(6) when a 23 plaintiff's allegations fail "to state a claim upon which relief can be granted." This failure 24 may be based on the absence of a cognizable legal theory, or on the absence of sufficient 25 facts alleged under a cognizable legal theory. Johnson v. Riverside Healthcare System, 534 26 F.3d 1116, 1121 (9th Cir. 2008). In ruling on a motion to dismiss, courts may consider only 27 "the complaint, materials incorporated into the complaint by reference, and matters of which

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United States District Court For the Northern District of California the court may take judicial notice." *Metzler Inv. GMBH v. Corinthian Colleges, Inc.*, 540F.3d 1049, 1061 (9th Cir.2008).Courts must generally "accept all material allegations of fact as true and construe the

Courts must generally "accept all material allegations of fact as true and construe the
complaint in a light most favorable to the non-moving party." *Vasquez v. Los Angeles County*, 487 F.3d 1246, 1249 (9th Cir.2007), and further accept as true all reasonable
inferences which can be drawn from the facts alleged. *Broam v. Bogan*, 320 F.3d 1023, 1028
(9th Cir. 2003). However, courts "are not bound to accept as true a legal conclusion couched
as a factual allegation." *Ashcroft v. Iqbal*, 129 S.Ct. 1937, 1949–50 (2009) (citation omitted).

9 To survive a motion to dismiss, a plaintiff must plead "enough facts to state a claim to 10 relief that is plausible on its face." Bell Atlantic Corp. v. Twombly, 550 U.S. 544, 570, 127 11 S.Ct. 1955, 167 L.Ed.2d 929 (2007). This "requires more than labels and conclusions, and a 12 formulaic recitation of the elements of a cause of action will not do." Id. at 550. Plausibility 13 does not equate to probability, but it requires "more than a sheer possibility that a defendant has acted unlawfully." Igbal, 129 S.Ct. at 1949. "A claim has facial plausibility when the 14 15 plaintiff pleads factual content that allows the court to draw the reasonable inference that the 16 defendant is liable for the misconduct alleged." Id. Dismissal of claims that fail to meet this 17 standard should be with leave to amend unless it is clear that amendment could not possibly 18 cure the complaint's deficiencies. Steckman v. Hart Brewing, Inc., 143 F.3d 1293, 1296 (9th 19 Cir.1998).

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#### 21 Motion to Strike

Federal Rule of Civil Procedure 12(f) allows a court to "strike from a pleading an
insufficient defense or any redundant, immaterial, impertinent, or scandalous matter."
However, motions to strike "should not be granted unless it is clear that the matter to be
stricken could have no possible bearing on the subject matter of the litigation." *Colaprico v. Sun Microsystems, Inc.*, 758 F. Supp. 1335, 1339 (N.D. Cal. 1991).

#### DISCUSSION

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2 Motion To Dismiss

#### <u>1. Claims Based On Statutes Of Limitations</u>

4 Defendant argues that the fraud claim, the TILA claim, and the breach of contract
5 claim are all barred by their respective statutes of limitations. However, Plaintiffs note that
6 their involvement in the class action should make them eligible for equitable tolling.
7 According to counsel, the plaintiffs realized there was a problem with their loan upon
8 receiving their first mortgage statement, after the numerous suits arising from this lending
9 scheme were consolidated in 2008.

10 Generally, statutes of limitations are tolled for all individuals who would be eligible 11 for class membership from the commencement of a class action suit until the class 12 certification is denied or the individual chooses to opt out. American Pipe & Construction 13 Co. v. Utah, 414 U.S. 538, 551–552, (1974). Here, though the class was not certified until 14 2010, the commencement of multiple suits against the Defendant and 2008 consolidation of 15 these suits served as notice to the Defendant of the existence and nature of the potential 16 plaintiff class, which is the concern on which courts have focused in determining whether or 17 not equitable tolling should apply. Crown, Cork & Seal Co., Inc. v. Parker, 462 U.S. 345, 18 345-346 (1983). Accordingly, the Plaintiffs in this case shall be allowed to take advantage of 19 equitable tolling and have therefore not violated any of the statutes of limitations raised by 20 the Defendant.

21 2. HOLA Preemption

Defendant argues HOLA should preempt the Plaintiffs' claims, as 12 C.F.R. section
560.2 provides for the preemption of state laws which regulate federal savings associations
by the Office of Thrift Supervision ("OTS"), and lists those types of state laws which would
be preempted under this section. They seek to compare the present case to *Remo v*. *Wachovia Mortg.*, WL 3448234 (N.D.Cal., 2011), in which this Court found that the
allegations were preempted by HOLA due to their having originated from the lending
policies of Wachovia.

However, this case differs from Remo in that the claims in Remo related to conduct 1 2 very different than the conduct alleged in this case. In *Remo*, the conduct underlying the 3 claims was largely related to Wachovia's lending practices-to the servicing of the loan, the 4 refusal to modify the terms of the loan, the crediting (or failure to credit) payments made on 5 the loan, etc. Remo, WL 3448234 at \*4. Here, the allegations are limited to the bank's 6 failure to *disclose* their practices, as well as to a general duty to refrain from unfair business 7 practices-in other words, while *Remo* was a case arising from the lending practices of 8 Wachovia, the instant case arises from the bank's disclosures and general business conduct, 9 not strictly the lending practices themselves. This case is more appropriately compared to the 10 originating action, Mandrigues v. World Savings, Inc., No. 07-4497, 2008 U.S. Dist. LEXIS 11 31810, 2008 WL 1701948 (N.D.Cal. Apr. 9, 2008).

The court in *Mandrigues* held that though HOLA preempts state laws attempting to regulate federal banking (listing the specific types of laws barred in 12 C.F.R. section 560.2(b)(9)), the claims brought by the *Mandrigues* plaintiffs were not within the boundaries of HOLA preemption as they were not "specific to a defendant's lending activities," but were, rather, based on "legal duties applicable to all businesses". *Mandrigues*, No. 07-4497 at \*2-\*3. The same facts arising in this case, the same rationale is appropriately applied.

18 The Defendant also points to Silvas v. E\*Trade Mortg. Corp., 2008 U.S.App. LEXIS 19 1944 (9th Cir. January 30, 2008) in arguing that HOLA preemption should apply. However, as the court in Mandrigues recognized, though "the Ninth Circuit held that HOLA preempted 20 21 claims for relief under the UCL where the plaintiffs sought to employ the UCL to challenge 22 the adequacy of a federal savings bank's loan disclosures," "Silvas also recognizes that 23 HOLA does not preempt UCL claims in which the 'predicated acts were violations of the 24 general legal duties with which every business must comply.' Silvas, 421 F.Supp.2d at 1320, 25 citing Gibson v. World Sav. & Loan Ass'n, 103 Cal.App. 4th 1291 (2002). Only claims that 26 are specific to a defendant's lending activities, as distinguished from legal duties applicable 27 to all businesses, are preempted under HOLA. Accordingly, at least for pleading purposes,

Plaintiffs' state law claims are not subject to HOLA preemption." Mandrigues, No. 07-4497 1 2 at \*3. Accordingly, the claims in this case are not preempted by HOLA.

#### 3 3. The Fraud Claims

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4 The first argument raised by the Defendant is that the fraud claims are barred by the statute of limitations, which, as discussed above, is undermined by equitable tolling during 6 the pendency of the originating class action suit.

7 The second argument raised by the Defendant is that affirmative misrepresentation has 8 not been pled with particularity. A claim for fraud under California law requires that a 9 plaintiff plead (1) misrepresentation, (2) knowledge of falsity, (3) intent to defraud or induce 10 reliance, (4) justifiable reliance and (5) resulting damage. In re Napster, Inc. Copyright 11 Litig., 479 F.3d 1078, 1096 (9th Cir.2007); see generally Cal. Civ. Code §§ 1709–10. Deceit by omission is "suppression of a fact, by one who is bound to disclose it, or who gives 12 13 information of other facts which are likely to mislead for want of communication of that fact." Cal. Civ. Code § 1710. 14

15 Fed. R. Civ. Pro. 9(b) heightens the pleading requirements for fraud, requiring that the 16 Complaint state the time, place and specific content of the fraudulent misrepresentation. 17 Silicon Knights, Inc. v. Crystal Dynamics, Inc., 983 F.Supp. 1303, 1385 (N.D.Cal. 1997). 18 The purpose of the specificity requirement is to ensure that an allegation of fraud "averred" 19 with enough particularity to give specific notice to defendants of misconduct so that they can 20 adequately defend against the charge and not simply offer a general denial." Jordan v. Paul 21 Financial, LLC, 745 F.Supp.2d 1084, 1096 (N.D. Cal. 2010) (citing Fed.R.Civ.P. 9(b); Vess 22 v. Ciba–Geigy Corp. USA, 317 F.3d 1097, 1106 (9th Cir.2003)).

23 The Jordan case provides guidance on the application of this specificity requirement 24 to mortgage cases where fraudulent misrepresentation and nondisclosure is alleged. In that 25 case, as in this one, the fraudulent or misleading statements were contained in the disclosures 26 and mortgage documents provided by a bank to a borrower. There, as here, the Complaint 27 did not name specific employees or provide dates more specific than a general time frame 28 wherein the documents were provided and signed. There, the court held that the Complaint

1	was sufficiently specific to survive a motion to dismiss. Jordan, 745 F.Supp.2d at 1096.
2	Jordan makes it clear that the type of pleading Plaintiffs have filed in this case is within the
3	allowable range of specificity.
4	The third argument regarding the fraud claims is that the Complaint fails to allege
5	justifiable reliance on the fraudulent disclosures, and therefore lacks a required element.
6	Here, again, Jordan provides guidance, holding:
7 8 9	Plaintiffs have sufficiently alleged reliance by stating that they would have behaved differently had they known about the certainty of negative amortization. <i>See Mirkin v. Wasserman</i> , 5 Cal.4th 1082, 1093, 23 Cal.Rptr.2d 101, 858 P.2d 568 (1993) (reliance for a fraudulent omission can be shown where a plaintiff proves that 'had the omitted information been disclosed, one would have been aware of it and behaved differently'). <i>Jordan</i> , 745 F.Supp.2d
10	at 1096.
11	Here, the Complaint alleges that the misrepresentations "substantially contributed" to
12	Plaintiffs' decision to enter the loan agreement-implying that Plaintiffs would, in fact, not
13	have taken out the loan had they not been mislead. This implication was bolstered by the
14	oral argument heard on this motion, and, under Jordan, this element has been sufficiently
15	alleged.
16	<u>4. The TILA Claim</u>
17	Insofar as the Plaintiffs seek rescission of the loan because of improper TILA
18	disclosures, their claims are barred as a matter of law. As clearly explained in <i>Delino v</i> .
19	Platinum Community Bank, 628 F.Supp.2d 1226, 1234 (S.D.Cal. 2009),
20	Plaintiff's claim for rescission under TILA fails as a matter of law. Under 15 U.S.C. § 1635(e), "residential mortgage transactions" are excluded from the
21	three-year right of rescission. See also Regulation Z § 226.23(f)(1). A "residential mortgage transaction" is defined by 15 U.S.C. § 1602(w) to
22	include "a mortgage, deed of trust, or equivalent consensual security interest created against the consumer's dwelling to finance the acquisition of
23	such dwelling." Plaintiff alleges in the Complaint that the purpose of the mortgage was to finance the purchase of the Property. (Compl. ¶ 14.) Thus,
24	while home equity loans and refinancing transactions would be amenable to rescission, Plaintiff's purchase money mortgage is not. Accordingly, the Court
25	dismisses Plaintiff's claim for rescission under TILA against Defendants Platinum and TB & W with prejudice.
26	Though the rescission claim is likely barred by the nature of the loan, it is also likely
27	time-barred, as equitable tolling does not apply to rescission under this TILA provision: "§
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1635(f) completely extinguishes the right of rescission at the end of the 3-year period."
 2 *Beach v. Ocwen Fed. Bank*, 523 U.S. 410, 412-13, 419, 118 S.Ct. 1408 (1998); *see also* 3 *Taylor v. Money Store*, 42 Fed.Appx. (9th Cir. 1992). Therefore, any claim for rescission
 4 under TILA is dismissed.

There are different statutes of limitations governing rescission and damages claims
under TILA, with the former being extendable up to three years and the latter being subject
to a one-year statute of limitations, and both running from the time the loan agreement was
signed. Therefore, claims for damages under TILA are not be time-barred, as the statute of
limitations is subject to equitable tolling, as discussed above. *Zuniga v. HSBC Mortg. Corp.*,
2010 WL 292723, slip op. at \*2 (N.D.Cal. 2010).<sup>1</sup>

The Defendant's arguments regarding dismissal of this claim were entirely based upon
timing and the proper type of relief requested. The faulty request for relief having been
dismissed, and the timing issue addressed above, the Complaint alleges facts sufficient to
constitute a violation of TILA.

15 5. The Unfair Competition Law (Cal. Bus. & Prof. C. Section 17200) Claims

The first point the Defendant makes with regards to these claims, which are all
brought under California's Unfair Competition Law ("UCL"), cited in the Complaint as Cal.
Bus. & Prof. C. section 17000 *et seq.* and section 17200 *et seq.*, is that there is no valid basis
for any claims under section 17100. Section 17100 is, technically, *seq.* to section 17000, but
this argument seems rather spurious as there's no real reason to think Plaintiffs intended to
bring a section 17100 claim. There's no mention of 17100's subject matter–locality
discrimination, loss leaders, rebates, or injury to competitors, etc–mentioned in the pleadings,

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<sup>1</sup>Most instances of equitable tolling on TILA claims are based on inability by plaintiffs to become aware of the potential claim, but, in this case, the basis would be the reasonable decision of the Plaintiffs to hold off on filing their own case until the class action had proceeded and they had opted out. Because this would be the basis for equitable tolling, all arguments brought by Defendant regarding the Plaintiffs' reasonable diligence (or lack thereof) is irrelevant–whether or not reasonable diligence was exercised is only relevant if equitable tolling would be based on failure to discover the claim, and has no bearing on tolling based on pending litigation. and, as clarified at oral argument, no section 17100 claim was intended by the Plaintiffs. The
 same is true for a section 17500 claim.

3 Moving on to the section 17200 claims, UCL claims must be predicated on some other 4 violation of a law, statute or regulation-in order for a defendant to be liable under section 5 17200, he must have violated some other law. Here, the law "tethering" the UCL claim is 6 TILA-the Plaintiffs allege that the TILA violations by the Defendant are the unlawful 7 conduct forming the basis for the section 17200 claims. The Defendant contends that the 8 Plaintiffs have failed to allege a TILA claim (relying on their contentions that the claim is 9 time-barred and the proper remedy has not been requested) but, in light of equitable tolling of 10 the one-year limit on filing TILA claims for money damages, the TILA claim is valid and, 11 therefore, so is the UCL claim's tethering.

12 The Defendant further argues that the UCL claim fails for lack of specificity, 13 improperly using the common law definition of fraud and failing to meet the elevated 14 requirements of Fed. R. Civ. Pro. 9(b). The latter point has already been discussed above, and 15 is likely invalid. The former point, regarding the definition of fraud, also fails, as conduct is 16 "fraudulent" for purposes of the UCL if it is "likely to deceive." Morgan v. AT&T Wireless 17 Servs., Inc., 177 Cal. App. 4th 1235, 1254 (2009). The Complaint clearly alleges facts 18 stating the disclosures and practices of the Defendant were likely to deceive, so there is no 19 problem with regards to specificity of this claim.

20 Next, the Defendant raises standing. According to the Defendant, the Plaintiffs have 21 no standing because they have not "suffered injury in fact" and "lost money or property as a 22 result of" the unfair practices challenged by the suit. While it is true that the Complaint does 23 not explicitly state what the Plaintiffs have lost as a result of the Defendant's conduct, it does 24 clearly state that the Defendant's practices resulted in the Plaintiffs' having spent over 25 \$400,000 on a house they would not have been able to afford without the Defendant's loan, 26 and that had they known the true terms of the loan, they may not (or likely would not) have 27 entered into the entire transaction. The reasonable inference here is that the injury to the 28 plaintiffs is the entirety of the purchase, with a substantial down payment now tied to a house

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facing foreclosure. The imminence of the Plaintiffs' inability to pay the loan, too, can be 1 2 reasonably inferred to be the injury-at present, the Plaintiffs stand to lose their home, the 3 money used as a down payment on the home, and further costs of settling the debt, which 4 now may have been increased substantially as a result of the alleged unclear disclosures by 5 the Defendant. Therefore, they have standing to sue.

6 The Defendant argues that the Plaintiffs are not entitled to rescission (which they seek 7 in the Complaint) unless they are willing to tender the full amount of the debt. The 8 Defendant cites Periguerra v. Meridas Capital, Inc., 2010 WL 395932 (N.D.Cal. 2010) for 9 the principle that repayment is required for rescission, and notes that the Complaint does not 10 indicate that Plaintiffs are willing to pay. Therefore, the Defendant is correct that this remedy will not be available. However, to the extent that Defendant has profited from any violation of the law, damages may nonetheless be available.

6. The Breach of Contract and Covenant Claims

14 These two claims are pled together, but the motion addresses them separately, 15 beginning with the breach of covenant. Because the same facts are being used as the basis for claiming both breach of covenant and of contract, the Defendant argues that the inclusion 16 of both claims is superfluous and duplicative.<sup>2</sup> In addition, the Defendant highlights the 17 18 Plaintiffs' failure to perform or excuse their non-performance and argues that they are 19 therefore missing a required element of the claim.

20 With regards to the tort claim of breach of covenant, it can only be based on a 21 contractual breach when there is a special relationship between the parties, which has not 22 been alleged here. Careau & Co. v. Sec. Pac. Bus. Credit, Inc., 222 Cal.App.3d 1371, 1395, 23 272 Cal.Rptr. 387 (1990). Without a special relationship, there can be no tort claim arising 24 from a breach of contract, and therefore no breach of covenant claim.

<sup>&</sup>lt;sup>2</sup>Defendant also makes a number of arguments based on evidentiary rules, claiming that portions of the Complaint's allegations would be barred from admission–these arguments are inappropriate on a motion to dismiss, given the special standard of deference 27 28 to the Plaintiff's pleadings.

With regards to the issue of performance by the Plaintiff, the extent to which the
 Plaintiff has performed is unclear from the Complaint, which does not discuss performance
 or excused non-performance. Though counsel advises the Court that the Plaintiffs have
 continued making payments on their loan, there has been no performance until the debt has
 been paid, and therefore the Complaint's failure to discuss performance or non-performance
 fundamentally undermines these claims.

8 Motion to Strike

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9 The essence of the Defendant's motion to strike is the contention that Plaintiffs'
10 failure to allege facts showing (1) corporate direction of the allegedly fraudulent conduct by
11 employees of the bank (2) knowledge and malicious intent on the part of the bank and (3) a
12 sufficiently specific description of the employees with whom Plaintiffs dealt and who,
13 according to Plaintiffs, actually carried out the fraudulent misrepresentation or nondisclosure.

In order for an employer to be held liable for punitive damages, Cal. Civ. Code
section 3294(b) requires a showing of advance knowledge on the part of an employer of
employee's misconduct and conscious disregard for the impact of the misconduct on others,
or authorization of the wrongful conduct by the employee,. The Defendant argues that
because of this requirement, the Complaint is defective in its failure to allege facts
demonstrating corporate knowledge and ratification of the fraud perpetrated by employees.

Furthermore, Cal. Civ. Code section 3294(a) and (c) require that pleadings include facts demonstrating an "evil motive" on the part of the Defendant, as well as a breach of duty. Defendant argues that the Plaintiffs have not shown such intent or breach, and therefore have not alleged the facts required to support a finding of malice, oppression or fraud. They therefore request that the portions of the Complaint relating to the fraud claim, and the request for punitive damages be stricken.

The Complaint alleges that employees of the Defendant not only misrepresented the terms of the loan to the Plaintiffs, but also provided the Plaintiffs with descriptions of the loan produced by the bank's management, intended for distribution to potential borrowers

**United States District Court** 

and therefore certainly sanctioned by corporate management. It is reasonable to infer that the
 company sanctioned and directed the conduct of the employees who mislead the Plaintiffs,
 and even more so to infer that the misleading documents provided to the Plaintiffs were
 similarly sanctioned.

Insofar as "evil motive" is concerned, the litigation based on these disclosures, which
began in 2008, is sufficient to overcome this objection by the Defendant, as it is plausible
that the bank knew the disclosures were failing to adequately explain the terms of the loan
agreement to consumers. Additionally, as they stood to profit from the consumers'
misunderstanding of the terms, to infer evil motive from the facts alleged in the Complaint is
not outside the bounds of reason.

### 12 **CONCLUSION**

For the reasons detailed above, all claims for rescission are DISMISSED, the claims
of breach of contract and breach of covenant are DISMISSED WITH LEAVE TO AMEND,
the motions to dismiss the claims of fraud, violations of TILA, and unfair business practices
under Cal. Bus. & Prof. C. Section 17200 are DENIED and the motion to strike is DENIED.
Any amended complaint must be filed by Monday, December 5, 2011. Failure to file a
timely amended complaint shall result in dismissal with prejudice of the relevant claims.

19 IT IS FURTHER ORDERED that the case management conference now set on
20 November 7, 2011, shall be continued to January 23, 2012. The parties shall meet and confer
21 and file a joint case management statement on or before January 17, 2012.

23 IT IS SO ORDERI
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Letter Handens

THELTON E. HENDERSON, JUDGE UNITED STATES DISTRICT COURT

25 Dated: 11/3/2011

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