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25 UNITED STATES DISTRICT COURT
26 NORTHERN DISTRICT OF CALIFORNIA

DMR

27 CARLTON DOUGLAS RIDENHOUR, d/b/a
28 "CHUCK D", INDIVIDUALLY AND AS
MEMBER OF "PUBLIC ENEMY", ON
BEHALF OF HIMSELF AND ALL OTHERS
SIMILARLY SITUATED,

Plaintiff,

v.

UMG RECORDINGS, INC. a Delaware
Corporation.

Defendant.

CASE NO. **CV 11 5321**
CLASS ACTION COMPLAINT
JURY TRIAL DEMANDED

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CLERK U.S. DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

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1 Plaintiff Carlton Douglas Ridenhour (d/b/a “Chuck D”), individually and as a member of
2 the hip-hop group “Public Enemy,” individually and on behalf all those similarly situated, alleges
3 upon personal knowledge as to himself and his own acts, and upon information and belief as to all
4 other matters, based upon, *inter alia*, the investigation made by and through his attorneys, as
5 follows:

6 **I. NATURE OF THE ACTION**

7 1. Plaintiff brings this nationwide class action for breach of contract and statutory
8 violations of California and/or New York law against defendant UMG Recordings, Inc., a
9 Delaware corporation with its headquarters in the State of California that undertakes significant
10 business activity in this District, and its divisions, related and affiliated entities, owned and
11 distributed record labels, and predecessors in interest, including, but not limited to The Island Def
12 Jam Motown Music Group, Universal Music Group Nashville, Universal Republic Records,
13 Interscope-Geffen-A&M, Universal Music Latin Entertainment, Decca Label Group, Universal
14 Music Enterprises, V2/Co-Operative Music, The Verve Music Group, Show-Dog-Universal
15 Music, Universal Music UK, and Fontana Distribution (collectively, “UMG”), for UMG’s failure
16 to properly account to Plaintiff and the Class for royalties stemming from the leasing and/or
17 licensing of Plaintiff and Class members’ musical performances or recordings produced by them
18 that were sold by “Music Download Providers” and “Ringtone Providers” (collectively referred to
19 herein as “Digital Content Providers”) through digital download and distribution.

20 2. Plaintiff seeks monetary damages, injunctive, and/or declaratory relief against
21 UMG for UMG’s willful violation of contracts between itself and recording artists and/or music
22 producers through which UMG obtained recording artists’ and producers’ master recordings in
23 exchange for the payment of certain royalties to these artists and producers (hereinafter “Standard
24 Recording Agreements”). UMG has unilaterally breached these contracts, however, by deciding to
25 pay its recording artists and producers a fraction of the actual amount owed to them for the leasing
26 and/or licensing (hereinafter “licensing”) of master recordings to Digital Content Providers.

1 3. On information and belief, UMG has entered into licensing agreements with Digital
2 Content Providers whereby these Providers are permitted to sell UMG's catalogue of master
3 recordings (including those made and/or produced by Plaintiff and Class members under its
4 Standard Recording Agreements) to end users via digital distribution.

5 4. On information and belief, under its licensing agreements with Music Download
6 Providers, UMG receives approximately seventy percent (70%) for every licensed, digital
7 download sold by the Music Download Provider to an end user.

8 5. On information and belief, under its licensing agreements with Ringtone Providers,
9 UMG receives approximately fifty percent (50%) of the retail sale price of every licensed, digital
10 download sold by the Ringtone Provider to an end user.

11 6. Under the Standard Recording Agreements at issue in this case, when UMG
12 licenses master recordings produced under these agreements to third parties, UMG is required to
13 pay its recording artists and producers a royalty equivalent to fifty percent (50%) of all net receipts
14 received by UMG from these third party-licensees (hereinafter "Royalty Provisions"). The Royalty
15 Provisions apply to master recordings licensed by UMG to Digital Content Providers for their sale
16 through digital distribution.

17 7. Rather than paying its recording artists and producers half of the net receipts it
18 received (and continues to receive) from Digital Content Providers, however, UMG wrongfully
19 treats each such digital download as a "sale" of a physical phonorecord (i.e., an LP, EP, CD, or
20 cassette tape) through its "Normal Retail Channels," which are governed by much lower royalty
21 provisions in UMG's Standard Recording Agreements. In doing so, based on information and
22 belief, UMG has:

23 (a) Failed to properly account for and pay Plaintiff and other Class members
24 moneys owed from the licensing of master recordings to Digital Content Providers;

25 (b) Underreported the actual number of digital downloads that occur by treating
26 downloads as sales of physical product that might be returned;

1 (c) Deducted, without authorization or legal authority, container/packaging
2 deductions when no such deductions are applicable to digital downloads; and/or

3 (d) Reduced its royalty payments by improperly taking “audiophile
4 deductions.”¹

5 8. In addition, UMG illegally withholds a certain percentage of royalties owed to
6 Plaintiff and Class members as “reserves.” These reserves are meant to offset losses related to the
7 return of unsold records; however, digital downloads are incapable of being returned, as there is
8 no physical product to return.

9 9. During the applicable Class Period, UMG has, in a wide-spread, calculated manner,
10 violated the Royalty Provisions of its Standard Recording Agreements with Plaintiff and Class
11 members by (a) failing to make proper royalty payments to Plaintiff and Class members and/or (b)
12 failing to properly credit Plaintiff and Class members’ royalty accounts. As a result of UMG’s
13 ongoing breach of the Royalty Provisions, Plaintiff and Class members have suffered hundreds of
14 millions of dollars in damages.

15 10. The conclusion that UMG has acted improperly follows from the Ninth Circuit
16 Court of Appeals ruling on September 3, 2010 that UMG and one of its owned and distributed
17 record labels, Aftermath Records, failed as a matter of law to properly account for and pay such
18 income to its royalty participants. The ruling of the Ninth Circuit in that case became final when
19 the U.S. Supreme Court recently declined review. *See F.B.T. Productions, Inc. v. Aftermath*
20 *Records*, 621 F.3d 958 (9th Cir. Sept. 3, 2010), *cert. denied*, 79 U.S.L.W. 3370 (March 21, 2011)
21 (hereinafter “*F.B.T. Productions*”).

22 11. In holding that UMG’s agreements with “iTunes [the market leader in the digital
23 downloads of recorded music], cellular phone carriers [primarily Sprint, Verizon, and AT&T] and
24 other third parties to use its sound recordings to produce and sell permanent downloads and
25 mastertones . . . *qualify as licenses*” (*id.* at 964) (emphasis added), the Ninth Circuit found that the
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27 _____
28 ¹ Audiophile records are those marketed in specially priced catalog series by reason of their superior sound quality or
other distinctive technical characteristics.

1 agreements at issue unambiguously provided for much higher royalty payments than UMG had
2 previously paid and rejected UMG's arguments to the contrary.

3 12. As in *F.B.T. Productions*, Plaintiff alleges here that the digital download income
4 received by UMG from Music Download Providers and Ringtone Providers are based on "leases"
5 or "licenses," and not "sales," as those terms are defined in UMG's Standard Recording
6 Agreements with these Providers. As such, just as in *F.B.T. Productions*, UMG has not properly
7 accounted for the appropriate amount of royalties owed to Plaintiff and Class members. By this
8 lawsuit, Plaintiff seeks to compel UMG to account to and pay all of its recording artists and music
9 producers their rightful share of the licensing income paid to UMG for digital downloads.

10 13. Accordingly, Plaintiff seeks damages on behalf of himself and the Class, as well as
11 an accounting and judgment declaring the proper method of calculating payments of royalties or
12 crediting royalty accounts with respect to the licensing of master recordings to third-party Digital
13 Content Providers. Further, Plaintiff requests that this Court order UMG to adhere to the proper
14 methodology for calculation of such royalties in the future.

15 II. THE PARTIES

16 A. Plaintiff

17 14. Plaintiff, Carlton Douglas Ridenhour, d/b/a "Chuck D," is a musician, song writer,
18 recording artist, and performing artist who resides in the State of California.

19 15. Mr. Ridenhour is best known for being one of the founding members of the hip-hop
20 group Public Enemy. Public Enemy's style has been described by music critics as containing
21 "elements of free jazz, hard funk, even musique concrete . . . creating a dense, ferocious sound
22 unlike anything that came before." In 2004, Rolling Stone Magazine ranked Public Enemy number
23 forty-four on its list of the "Immortals: 100 Greatest Artists of All Time," and in 2007, Public
24 Enemy was inducted into the Long Island Music Hall of Fame.

25 16. Public Enemy is best known for politically-charged hits like, "Fight the Power,"
26 "Bring the Noise," "911 is a Joke," "Don't Believe the Hype," and "By the Time I get to Arizona."
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1 “Fight the Power” was named the greatest hip-hop song of all time by VH1 and the 80th best song
2 of all time by Acclaimed Music.

3 **B. Defendant**

4 17. Defendant, UMG Recordings, Inc., (“UMG”) is a Delaware corporation with its
5 headquarters in the State of California. At all relevant times, UMG was and continues to be in the
6 business of exploiting the sound recordings of musical performances and the audio-visual
7 recordings of such performances. UMG’s exploitation includes, but is not limited to, producing,
8 manufacturing, distributing, licensing, and selling these recordings.

9 18. UMG holds, and exploits, the largest music catalog in the world. UMG’s catalog
10 includes some of the best selling artists of the 20th Century, including many legacy artists, such as:
11 ABBA, Louis Armstrong, Chuck Berry, James Brown, The Carpenters, Eric Clapton, Patsy Cline,
12 John Coltrane, The Commodores, Bing Crosby, Count Basie, Bo Diddley, Bill Evans, Ella
13 Fitzgerald, The Four Tops, Judy Garland, Marvin Gaye, Jimi Hendrix, Billie Holiday, Buddy
14 Holly, The Jackson Five, The Mamas & The Papas, Bob Marley, Nirvana, The Police, Smokey
15 Robinson, Cat Stevens, Rod Stewart, Sublime, The Supremes, The Temptations, Conway Twitty,
16 Muddy Waters, Hank Williams, and The Who.

17 19. UMG has at least twelve major divisions/labels:

- 18 (a) Interscope-Geffen-A&M;
- 19 (b) The Island Def Jam Motown Music Group;
- 20 (c) Universal Republic Records;
- 21 (d) Universal Music Group Nashville;
- 22 (e) Universal Music Latin Entertainment;
- 23 (f) The Verve Music Group;
- 24 (g) Decca Label Group;
- 25 (h) Universal Music Enterprises;
- 26 (i) V2/Co-Operative Music;
- 27 (j) Fontana Distribution;

1 (k) Show Dog-Universal Music; and

2 (l) Universal Music UK

3 20. These major divisions are further subdivided into at least 33 smaller
4 divisions/labels.

5 21. The Island Def Jam Motown Music Group is one of three UMG divisions in North
6 America to market the works of primarily mainstream pop, rock, and urban performers (the others
7 are Interscope-Geffen-A&M and the Universal Republic Records). The Island Def Jam Motown
8 Music Group was formed in 1999 when UMG merged two divisions - Island Records and Def Jam
9 Recordings - into a single division.

10 22. Def Jam Recordings, Inc (“Def Jam”) was founded in 1984 and became part of
11 UMG in 1998. Def Jam Recordings currently operates under UMG’s Island Def Jam Motown
12 Music Group. UMG handles royalty payments for Def Jam’s recording artists.

13 **III. JURISDICTION AND VENUE**

14 23. Personal jurisdiction exists in this Court pursuant to the Class Action Fairness Act,
15 28 U.S.C. § 1332(d)(2).

16 24. Venue is proper in this Court pursuant to 28 U.S.C. §§ 1391(a) & (c).

17 **IV. SUBSTANTIVE ALLEGATIONS**

18 **A. Music Download Services**

19 25. “Music Download Services” allow consumers to purchase and download digital
20 versions of master recordings directly to their computers or other electronic storage devices
21 (“Music Downloads”). There is no physical packaging and returns are not permitted. However,
22 Music Downloads often have various restrictions in place to prevent the consumer from copying
23 and/or sharing the Music Download with others. Oftentimes, these restrictions are enforced
24 through a Digital Rights Management system (“DRM”) that encrypts the content. Music
25 Download Services are offered by “Music Download Providers.”

26 26. On information and belief, in order to allow users to purchase digital copies of the
27 master recordings owned by record labels, Music Download Providers have signed *licensing*
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1 agreements with UMG and other record labels. Depending on the licensing agreement with the
2 record label, Music Download Providers generally either: (a) charge a flat, per-download fee to
3 end users; or (b) operate as a subscription service, allowing consumers to access digital copies of
4 the master recordings for a set monthly fee for as long as they continue paying the monthly
5 subscription charge. Some providers offer both options. UMG appears to generally provide
6 licensing royalty rates for streaming services but provides sales royalty rates for downloads.

7 27. The first, commercially-successful Music Download Provider, Ritmoteca.com, was
8 founded in or around 1999. Ritmoteca.com, signed “licensing” agreements with UMG, Sony
9 Music Entertainment, Bertelsmann Music Group, and Warner Music Group between 1999 and
10 2000. These licensing agreements allowed Ritmoteca to offer its customers 300,000 tracks for
11 download at prices between 99¢ and \$1.99 per track, or \$9.99 per album. Ritmoteca folded during
12 the dot-com bust in April 2000.

13 28. Shortly thereafter, in or around 2001, other music download services were
14 developed by both the major record labels and by independent companies. UMG’s own attempt at
15 a music download service, “Pressplay,” was largely unsuccessful due to its high prices, tight
16 restrictions, and competition with illegal downloading sites.

17 29. When Apple launched its iTunes Store in April 2003, and offered “legal” Music
18 Downloads for, on average, 99¢ per track or \$9.99 per album, the popularity of digital downloads
19 began to grow exponentially. On February 24, 2010, total music downloads from the iTunes Store
20 reached ten billion tracks. Today, the iTunes Store accounts for roughly two-thirds of all Music
21 Downloads. The iTunes store generated \$1.4 billion in revenue for Apple in the second quarter of
22 2011, up from \$1.1 billion in the second quarter of 2010.

23 30. Beside the iTunes Store, many Music Download Providers have signed licensing
24 deals with UMG and other record labels to offer Music Downloads to consumers. These providers
25 include, but are not limited to, Amazon.com, Buy.com, Liquid Digital Media (walmart.com),
26 Napster, Rhapsody, Microsoft’s Zune Marketplace, and eMusic. In fact, the International
27 Federation of the Phonographic Industry (“IFPI”), a worldwide representative of the record
28

1 industry, estimates that record labels had “licensed” roughly thirteen million tracks of music to
2 over four hundred Music Download Providers by 2010.

3 31. Licensing of master recordings to Music Download Providers has become highly
4 lucrative for record labels like UMG. It is estimated that the licensing of master recordings
5 generated \$4.6 billion in worldwide revenue for record labels in 2010 alone, or roughly 29% of
6 their total revenue. In the United States, Music Downloads account for roughly half of record
7 labels’ revenues; revenue from Music Downloads is expected to surpass revenue from physical
8 album sales by 2012.

9 32. UMG is part of the “Big 4” group of record labels (UMG, EMI, Warner Music
10 Group, and Sony BMG Music Entertainment). These labels license 80% of the Music Downloads
11 sold by Music Download Providers to end users in the United States. Neilson Soundscan estimates
12 that UMG controls roughly 32% of all digital downloads in the United States.

13 33. Music Download Providers have obtained licenses from UMG that authorize these
14 providers to sell or otherwise distribute, via digital download, UMG’s catalog of master
15 recordings, including Plaintiff’s recordings as described herein.

16 34. On information and belief, under its licensing agreements with Music Download
17 Providers, UMG does not manufacture or warehouse any physical product or packaging, nor does
18 it ship or sell any product to stores or other distribution points, and faces no risk of breakage or the
19 return of unsold product. Rather, as the Ninth Circuit held in *F.B.T. Productions*, UMG is
20 “licensing” its catalog of recordings to Music Download Providers for sale or distribution via
21 digital download by consumers.

22 35. The prevalence of Music Download sales by Music Download Providers means
23 that UMG’s continued and improper accounting of royalties owed to Plaintiff and Class members
24 has deprived Plaintiff and Class members of hundreds of millions of dollars in royalties.

1 **B. Master Ringtones**

2 36. Ringtones that are a portion/clip of an artist's actual sound recording (rather than an
3 electronic reproduction, e.g., MIDI) that are played on a mobile phone when someone is calling,
4 texting, or otherwise trying to contact the mobile phone operator are known as "Mastertones."

5 37. Mastertones are sold to consumers by "Ringtone Providers." Mastertones range in
6 price between \$1.00 and \$3.00 per ringtone. Ringtone Providers include, but are not limited to,
7 mobile phone companies (including, but not limited to, AT&T Wireless, Verizon Wireless, Sprint,
8 and T-Mobile), content owners (including, but not limited to MTV and VH1), and third-party
9 aggregators (including, but not limited to, Zed, Hudson Soft, Jamster and iTunes). In general,
10 consumers purchase and download Mastertones directly from their mobile phones.

11 38. On information and belief, in order to sell Mastertones to consumers, Ringtone
12 Providers have entered into license agreements with UMG and other record labels that authorize
13 Ringtone Providers to use those labels' master recordings to produce Mastertones for sale to
14 consumers. In return, the Ringtone Providers pay the record labels approximately fifty percent
15 (50%) of the retail sales price of the Mastertone.

16 39. Record labels have made billions of dollars from their licensing agreements with
17 Ringtone Providers. Globally, Mastertone sales reach roughly \$4 billion in 2004. In the United
18 States, Mastertone sales reached \$714 million in 2007 and \$541 million in 2008.

19 40. Ringtone Providers continue to sell Mastertones and to enter into license
20 agreements with record labels. Apple entered into a license agreement with record labels that
21 enabled them to sell Mastertones in around September 2009. Currently, Mastertones are available
22 on the iTunes Store for between 0.99¢ and \$1.29 per download.

23 41. Mastertones continue to play an important role in record label's revenue stream as
24 well. The Recording Industry Association of America ("RIAA") has added its Gold and Platinum
25 recognition program to Mastertone sales. In 2006, the RIAA awarded Gold Status (500,000
26 downloads) to 84 Mastertones, Platinum Status (1,000,000 downloads) to 40 Mastertones, and
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1 Multi-Platinum Status (increments of 1,000,000 downloads over 1,000,000 downloads) to 4
2 Mastertones.

3 42. On information and belief, under its licensing agreements with Ringtone Providers,
4 UMG does not manufacture or warehouse any physical product or packaging, nor does it ship or
5 sell any product to stores or other distribution points, and faces no risk of breakage or the return of
6 unsold product. Rather, UMG is licensing its catalog of master recordings to Ringtone Providers
7 for sale or distribution by them via digital download to consumers.

8 43. The lucrative sales of Mastertones by Ringtone Providers means that UMG's
9 continued, improper accounting of royalties owed to Plaintiff and Class members has deprived
10 Plaintiff and the Class of hundreds of millions of dollars in royalties.

11 44. The agreements between Digital Content Providers and UMG that allow these
12 providers to distribute UMG's master recordings for sale through digital downloads are "licenses"
13 or "leases" and subject to the royalty provisions for such clauses.

14 **C. UMG's Standard Recording Agreements**

15 45. UMG and its predecessors in interest have entered into Standard Recording
16 Agreements with musical artists and producers whose musical performances UMG intended to
17 commercially exploit. Under these Standard Recording Agreements, the artists and producers
18 promised to make certain master recordings for UMG and to transfer title to these master
19 recordings so that UMG could engage in commercial exploitation of these recordings. In return,
20 UMG promised to pay the recording artists and producers certain royalties.

21 46. Specifically, under UMG's Standard Recording Agreements, the artists and
22 producers are entitled to the payment of royalties as either (a) actual payments, or (b) credits
23 against advances paid by UMG to the artist and/or producer until such advances are recouped,
24 after which time, UMG is required to pay royalties to the artist and/or producer.

25 47. UMG's Standard Recording Agreements set forth and govern the calculation,
26 distribution, and payment of royalties by UMG to each Class member. On information and belief,
27 these royalties are computed electronically through various software programs that UMG controls
28

1 and maintains. Thus, the ability to calculate the amount owed to Plaintiff and Class members is a
2 matter of simple calculations through adjustment of these software programs.

3 48. In accordance with industry practice, UMG's Standard Recording Agreements set
4 forth the same, or substantially the same, two equations for all Class members. The royalties owed
5 to these artists and performers equals the sum of two equations:

- 6 a. Royalties for phonorecords **sold** by UMG and its affiliates in the United States
7 and abroad ("sold equation"); and
- 8 b. Royalties for master recordings **licensed** by UMG to third parties ("licensed
9 equation").

10 49. These equations were invariably drafted by UMG and its predecessors in interest
11 and were non-negotiable terms of its Standard Recording Agreements. While UMG's recording
12 agreements may have varied slightly in non-material ways, every recording agreement that is part
13 of this Class has these standard equations.

14 50. UMG's Standard Recording Agreements provided a significantly higher percentage
15 of royalties under the licensed equation than under the sold equation. In general, the sold equation
16 provides for royalties of between ten and thirty percent (depending on the popularity of the artist;
17 i.e., the more popular, the higher the royalty rate) while the licensed equation generally provides
18 for royalties of fifty percent of net receipts. Under both equations, the royalties owed are
19 computed after certain deductions are taken by UMG. Again, these deductions are all calculated
20 electronically and a matter of simple inputs into UMG's standardized software programs.

21 51. The sold equations in UMG's Standard Recording Agreements provide for
22 substantially more deductions than those found in the licensed equation. For example, such
23 deductions typically include:

- 24 (a) A "Net Sales Deduction;"
- 25 (b) A "Container Charge" deduction, depending on the type of phonorecord
26 sold; and/or
- 27 (c) An "Audiophile Deduction."

1 52. As a result, a recording artist or producer is paid a significantly lower percentage of
2 the total money received by UMG for its commercial exploitation of the artist or producer's
3 master recordings under the sold equation than under the licensed equation given the additional
4 costs to UMG for selling and marketing those recordings.

5 **D. Public Enemy's Contracts**

6 53. On or about September 15, 1986, Mr. Ridenhour and Mr. William J. Drayton (also
7 known as "Flavor Flav"), together known and performing as "Public Enemy," entered into an
8 agreement with Def Jam Recordings ("Def Jam"). This agreement is referred to herein as the
9 "1986 Agreement."

10 54. Mr. James Boxley was added to Public Enemy, and the parties formed a New York
11 corporation, "Bring the Noize, Inc." ("BTN") to represent the interests of Public Enemy in its
12 subsequent dealings with Def Jam. BTN was later dissolved.

13 55. On or about April 15, 1992, the 1986 Agreement was amended by the parties. This
14 agreement is referred to herein as the "1992 Agreement." The parties to this contract were Def
15 Jam and BTN. In general, the 1992 Agreement increased the royalty percentages for record "sales"
16 but kept intact the royalty provisions regarding the licensing of master recordings by Def Jam.

17 56. On or about November 30, 1998, Mr. Ridenhour, Mr. Drayton, and Mr. Boxley, as
18 successors in interest to BTN, signed a Termination Amendment with Def Jam. In pertinent part,
19 paragraph 3 of this Termination Amendment provided:

20 Except as otherwise provided herein, nothing contained in this
21 Termination Amendment shall affect your obligations regarding
22 masters recorded and/or assigned to Company under the Recording
23 Agreement which survive the expiration of the Term of the
24 Recording Agreement (e.g., representations, warranties, re-recording
25 restrictions, etc.), or Company's obligations which survive the
26 expiration of the term of the Recording Agreement (e.g., Company's
27 obligation to account and pay royalties to you with respect to such
28 masters).

26 57. As such, the Royalty Provisions of the 1992 Agreement remained in full force even
27 after the Termination Amendment was signed by Mr. Ridenhour and the other parties to the 1992

1 Agreement. Def Jam (and later UMG) continued to sell, license, and exploit Public Enemy's
2 recordings under this provision.

3 58. In or around 1998, UMG acquired Def Jam. As a result, UMG acquired the rights
4 to the master recordings for the following seven albums recorded by Mr. Ridenhour and Public
5 Enemy:

- 6 (a) *Yo! Bum Rush the Show* (Def Jam - 1987)
- 7 (b) *It Takes a Nation of Millions to Hold Us Back* (Def Jam - 1988)
- 8 (c) *Fear of a Black Planet* (Def Jam - 1990)
- 9 (d) *Apocalypse 91 . . . The Enemy Strikes Back* (Def Jam - 1991)
- 10 (e) *Greatest Misses* (Def Jam - 1992)
- 11 (f) *Muse Sick-n-Hour Mess Age* (Polygram - 1994)
- 12 (g) *He Got Game* (Def Jam - 1998)

13 59. In addition, UMG assumed all of Def Jam's contractual obligations, including Def
14 Jam's royalty obligations to Plaintiff under the 1986 and 1992 Agreements.

15 60. Subtitle 9 of the 1986 and 1992 Agreements governs the payment of royalties for
16 the "sale" and the "leasing" (or licensing) of the sound recordings produced for Def Jam/UMG by
17 Mr. Ridenhour while Subtitle 11 of the 1986 and 1992 Agreements requires Def Jam/UMG to
18 render accurate and complete royalty accounting statements and to properly and accurately
19 account for and credit Mr. Ridenhour for royalties generated by the sale and/or licensing of sound
20 recordings.

21 61. With regard to royalties for "sales," clause 9.01 of the 1992 Agreement provides:

22 DEF JAM will pay you a royalty computed at the applicable
23 percentage, indicated below, of the applicable Royalty Base Price in
24 respect of Net Sales of Phonographic Records (other than
25 audiovisual records) consisting entirely of Master Recordings
26 recorded under this agreement during the respective Contract
27 Periods specified below and sold by DEF JAM or its Licensees
28 Through Normal Retail Channels ('NRC Net Sales').

27 62. Clause 9.01 in the 1992 Agreement is further subdivided into the following
28 categories of sales:

- 1 (a) "Albums Sold For Distribution In The United States"
- 2 (b) "Albums Sold For Distribution Outside The United States"
- 3 (c) "Singles Sold For Distribution In The United States"
- 4 (d) "Singles Sold For Distribution Outside The United States"
- 5 (e) "Twelve-Inch Singles Sold For Distribution In The United States"
- 6 (f) "Twelve-Inch Singles Sold For Distribution Outside The United States"

7 63. In comparison, clause 9.03 of the 1986 and 1992 Agreements provides for the
8 royalties owed for "leases" of master recordings for distribution in the United States (hereinafter
9 the "Master Lease/License provision"). This provision was not changed in any material way
10 between the 1986 and the 1992 Agreements (e.g., "DEF JAM" was substituted for "Company" in
11 the 1992 Agreement). The Master Lease/License provision of the 1992 Agreement provides:

12 In respect of any Master Recording leased by DEF JAM to others
13 for their distribution of Phonograph Records in the United States,
14 DEF JAM will pay you fifty percent (50%) of DEF JAM's net
receipts from its Licensee.

15 64. Although the Master Lease/License provision use the term "leases," it is clear from
16 the plain language of the contract that the parties intended this clause to govern the licensing of
17 master recordings by Def Jam (and its predecessor in interest, UMG) to third parties for at least the
18 forgoing reasons:

19 (a) Rather than referring to the third party distributor as a "Lessee," the Master
20 Lease/License provision refers to the third party receiving the right to distribute the master
21 recording as a "Licensee."

22 (b) Clause 9.05 of the 1992 Agreement and its parallel in the 1986 Agreement,
23 Clause 9.06, applies to "Phonographic Records derived from Master Recordings leased or
24 otherwise furnished." If the parties had intended "lease" to have a meaning different and apart
25 from "license," they would have omitted the "otherwise furnished" language in these clauses.

26 (c) On information and belief, Def Jam and UMG have treated the term "lease"
27 as synonymous with the term "license."

1 65. Moreover, if this provision was not meant to apply to licenses, then Def Jam and
2 UMG would never have had the right to license Public Enemy's music to any Digital Content
3 Providers.

4 **E. UMG Has Licensed its Master Recordings to Digital Download Services and**
5 **Should Pay License Royalty Rates to Artists**

6 66. UMG's Standard Recording Agreement provides that where UMG leases/licenses
7 master recordings to third parties for the third party's distribution of phonographic records, UMG
8 will pay the recording artist or producer whose master was licensed fifty percent of its net receipts
9 from the third party.

10 67. On information and belief, UMG has entered into contracts with Digital Content
11 Providers that allow these providers to digitally distribute all or some of UMG's catalog of master
12 recordings to end-users. In exchange, these Providers generally pay UMG a flat rate or fixed
13 percentage per digital download (typically \$.70 on a \$.99 download).

14 68. These Digital Content Providers include, but are not limited to, the following
15 entities:

- 16 (a) Apple (iTunes Store);
- 17 (b) Amazon.com;
- 18 (c) Buy.com;
- 19 (d) Liquid Digital Media (walmart.com);
- 20 (e) Napster;
- 21 (f) Rhapsody;
- 22 (g) Microsoft (Zune Marketplace);
- 23 (h) eMusic;
- 24 (i) Verizon Wireless;
- 25 (j) AT&T Wireless;
- 26 (k) Sprint;
- 27 (l) T-Mobile;

- 1 (m) MTV;
- 2 (n) VH1;
- 3 (o) Zed;
- 4 (p) Hudson Soft; and
- 5 (q) Jamster.

6 69. As discussed herein, UMG's agreements with these Digital Content Providers
7 constitute licenses and not sales. As such, under UMG's Standard Recording Agreement, UMG is
8 required to pay Plaintiff and Class members 50% of its net receipts from these Digital Content
9 Providers.

10 70. In breach of its contractual obligations under its Standard Recording Agreement,
11 however, UMG has treated its transactions with Digital Content Providers as "sales" rather than
12 "licenses." In so doing, UMG has applied the incorrect formula for calculating royalties owed to
13 Plaintiff and Class, taking unjustifiable deductions (including, but not limited to, the Net Sales
14 Deduction, the Container Charge deduction, and the Audiophile Deduction), and applied a royalty
15 percentage that is, in general, less than half of what it should be applying in its computation.

16 71. Plaintiff is informed and believes that, before violating its obligations to its royalty
17 participants, UMG vetted the policies and practices at issue in this case at its highest corporate
18 levels; that it commissioned, either on their own initiative or with the support of the U.S. music
19 industry's principal trade organization, so-called "white papers" on the issue; that it analyzed
20 internally the financial consequences of their misconduct and cast it in terms of the additional
21 profit to be made by them by avoiding their contractual obligations; and that it repeatedly made
22 public statements characterizing its agreements with digital music providers in the interest of its
23 recording artists.

24 72. Plaintiff is also informed and believes that numerous artists have raised this issue to
25 UMG in internal account audits and elsewhere and have made individual settlements involving
26 digital download claims. UMG has never, however, offered to correct these royalty
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1 miscalculations with its remaining artists. Thus, UMG knows that transactions through Digital
2 Content Providers should be counted as licenses under its Standard Recording Agreements.

3 73. In general, the subdivisions in UMG's Standard Recording Agreement related to
4 the computation of royalties for record/singles "sales," rely on "Net Sales" to determine the
5 royalty amount owed to the artist. For example, Clause 14.08 of the 1986 and 1992 Public Enemy
6 Agreements defines "Net Sales" as "eighty-five percent (85%) of gross sales, less returns, credits,
7 and reserves against anticipated returns and credits." In comparison, Clause 9.03 of these
8 agreements relies on "Net Receipts" to determine the royalties owed to the artist. The Master
9 Lease/License provision defines "Net Receipts" as "receipts as computed after deductions of all
10 copyright, AFM and other applicable third party payments actually made or incurred." Because
11 digital downloads are incapable of being returned and the only costs associated with the digital
12 distribution of master recordings by a third-party would be those contemplated by the "Net
13 Receipts" definition, the agreements between UMG and Digital Content Providers are the type of
14 transaction contemplated by UMG's Master Lease/License provisions.

15 74. The Master Lease/License provision in UMG's Standard Recording Agreement
16 provides a higher royalty rate than retail sales because in cases where the record label "leases" or
17 "licenses" the master recordings, the label is essentially acting as a conduit between the artist and
18 a third party, and the label incurs none of the normal costs of goods sold, such as physical
19 materials, distribution, advertising and promotion. Because the label incurs none of the traditional
20 costs associated with physical distribution of records when it gives Digital Content Providers the
21 right to sell digital copies of master recordings, these agreements fall within the types of situations
22 contemplated by the parties when they agreed to the Master Lease/License provision.

23 75. Similarly, the "Royalty Base Price" in UMG's Standard Recording Agreement is
24 generally computed, in part, by deducting a "Container Charge." However, Container Charges are
25 meant to compensate the record label for the physical packaging of a record, and as such, are
26 inappropriate for digital downloads that neither have, nor require, physical packaging.
27 Consequently, the Royalty Base Price is unascertainable for digital downloads and cannot apply.
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1 76. The ordinary meaning of a license is the “permission to act,” WEBSTER’S THIRD
2 NEW INTERNATIONAL DICTIONARY OF THE ENGLISH LANGUAGE 1304 (2002), while a sale is (a) an
3 actual transfer of title in a copy of the work or (b) the passing of all exclusive, intellectual property
4 rights in a work. *See* 17 U.S.C. § 109 (describing (a)); *Quality King Distribs. V. L’anza Research*
5 *Int’l*, 523 U.S. 135, 145 (1998) (describing (b)).

6 77. Based on the ordinary meanings of “license” and “sale,” the Ninth Circuit found in
7 *F.B.T. Productions* that the record labels “did not ‘sell’ anything to the download distributors. The
8 download distributors did not obtain title to the digital files. The ownership of those files remained
9 with [the label, which] reserved the right to regain possession of the files at anytime, and [the
10 label] obtained recurring benefits in the form of payments based on the volume of downloads.”
11 The facts in this case are analogous, and as such, the ordinary meaning of these words supports a
12 finding that these agreements were “leases” or “licenses” under the Master Lease/License
13 provision and not “sales.”

14 78. Under the first sale doctrine, after the first sale of a legally copyrighted work, the
15 copyright holder no longer has a right to restrict or prevent subsequent sale of their work. Thus,
16 purchasers are free to resell CDs and other physical music products that were lawfully purchased
17 without obtaining the copyright holder’s approval. The U.S. Copyright Office, however, has
18 declined to extend this doctrine to digital media further arguing against these types of transactions
19 as “sales” as opposed to “licenses.”

20 79. Former Apple CEO, Steve Jobs, published a piece entitled “Thoughts on Music” on
21 February 6, 2007 in which he stated, “Since Apple does not own or control any music itself, it
22 must *license* the rights to distribute music from others, primarily the ‘big four’ music companies:
23 Universal, Sony BMG, Warner, and EMI.” (emphasis added). Thus, the CEO of the largest
24 Digital Download Provider in the world has characterized its agreement with UMG as a “license”
25 and not a sale.

26 80. In its terms of service of the iTunes Store, Apple states that “Apple and its
27 *licensors* reserve the right to change, suspend, remove, or disable access to any iTunes products,
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1 content, or other materials.” (emphasis added). Thus, Apple has explicitly acknowledged that it
2 licenses content from third parties.

3 81. In a publicly available contract entered into by UMG and mp3.com on or around
4 November 14, 2000, the parties stated, “This letter, when and if fully executed, will set forth the
5 terms of the *license agreement* between UMG Recordings, Inc. and MP3.com, Inc., with respect
6 to *Universal licensing certain rights to MP3* on the following terms.” (emphasis added). Thus,
7 UMG has explicitly acknowledged that it characterizes these types of contracts as licensing
8 agreements and not sales.

9 82. Upon information and belief, the Public Enemy Master Lease/License provision
10 found in its 1986 and 1992 Agreements are, as relevant to the claims herein, the same or
11 substantially similar to those found in other production and recording agreements across all or
12 substantially all of UMG’s owned and distributed record labels entered into by UMG and/or its
13 predecessors in interest. Those agreements call for accountings and payments to recording artists
14 and producers for licensing of masters as a percentage (usually 50%) of the net receipts of the
15 label, rather than a lesser percentage as a royalty paid to the artist or producer based on the
16 suggested retail list price of each unit sold.

17 **F. UMG’S Failure to Provide a Proper Calculation of its Royalty Obligations Has**
18 **Caused Substantial Damages to Plaintiff and Class**

19 83. UMG’s accounting practices, as shown below, have allowed UMG to illegally
20 withhold a substantial amount of money it receives from Digital Content Providers at the expense
21 of Plaintiff and the Class. In particular, many legacy artists living on fixed incomes are reliant on
22 such royalty payments, which UMG has improperly calculated for over a decade.

23 84. For example, on information and belief, UMG is paying Plaintiff and other Class
24 members roughly twenty-five percent of the royalties that it should be paying them for moneys
25 received from Music Download Providers. A comparison of UMG’s current, illegal methodology
26 of accounting royalties owed for its licensing agreements with Music Download Providers and the
27 methodology it should be employing follows:
28

UMG'S CURRENT METHOD OF CALCULATING MUSIC DOWNLOAD ROYALTIES	
1000 Singles Downloaded @ \$.99/each	1000 units
Less Net Sales Deduction (15%)	(150 units)
Units Credited to Artist/Producer	850 units
Standard Amount Paid to UMG by Music Download Providers for \$.99 Download	\$.70/unit
UMG's Alleged Gross Revenues (850 units x \$.70/unit)	\$595.00
Less Container Charge for Audiophile Records (25%)	(148.75)
Royalty Base Price	\$446.25
Royalty Base Percentage for Singles Sold in the United States ²	24%
Royalty Base Percentage Adjusted for Audiophile Deduction (25%)	18%
Royalty Owed to Artist/Producer	\$80.33

CORRECT METHOD OF CALCULATING MUSIC DOWNLOAD ROYALTIES	
1000 Singles Downloaded @ \$.99/each	1000 units
Standard Amount Paid to UMG by Music Download Providers	\$.70/unit
UMG's Net Receipts for 1000 Units Downloaded @ \$.99/each	\$700.00
Less Mechanical Royalty Payments to Publishers Per Unit (Assuming 6.83¢/unit) ³	(\$68.30)
UMG's Adjusted Net Receipts for 1000 Units Downloaded @ \$1.00/each	\$631.70
Royalty Base Percentage for Masters Licensed	50%
Royalty Owed to Artist/Producer	\$315.85

85. In sum, UMG's inappropriate treatment of its agreements with Music Download Providers, in violation of its Standard Recording Agreements, has resulted in Plaintiff and Class members receiving approximately **\$80.33** per one thousand downloads rather than the proper amount of **\$315.85** per one thousand downloads.

86. Similarly, on information and belief, UMG has only paid Plaintiff and other Class members roughly seven and a half percent of the royalties actually owed from its licensing agreements with Ringtone Providers. A comparison of UMG's current, illegal methodology of accounting royalties owed for its licensing agreements with Ringtone Providers and the methodology it should be employing follows:

² This base percentage will vary by recording artist/producer. However, the equation, as discussed *supra*, remains constant.

³ The Mechanical Royalty Rate for used in this chart is ¼ of the statutory mechanical royalty rate of 9.1¢/unit for permanent physical downloads, as this ¼ rate is generally used by UMG in its Standard Recording Agreements.

UMG'S CURRENT METHOD OF CALCULATING RINGTONE DOWNLOAD ROYALTIES	
1000 Ringtones Downloaded @ \$3.00/each	1000 units
Less Net Sales Deduction for Club Operation (10%)	(100)
Units Credited to Artist/Producer	900
Alleged Amount Received by UMG by Ringtone Providers (50% of \$3.00)	\$1.50/unit
Less Mechanical Royalty Payments to Publishers Per Unit (Assuming \$.18/unit) ⁴	\$1.32
UMG's Alleged Gross Revenues (850 units @ \$1.32/unit)	\$1,112.00
Less Container Charge for Audiophile Records (25%)	(\$280.50)
Royalty Base Price	\$831.50
Royalty Percentage for Records Sold Through Club Operation	8%
Royalty Base Percentage Adjusted for Audiophile Deduction (25%)	6%
Royalty Owed to Artist/Producer	\$49.89

CORRECT METHOD OF CALCULATING RINGTONE DOWNLOAD ROYALTIES	
1000 Ringtones Downloaded @ \$3.00/each	1000
Standard Amount Received by UMG by Music Download Providers (50% of \$3.00)	\$1.50/unit
UMG's Net Receipts for 1000 Units Downloaded @ \$1.50/each	\$1,500.00
Less Mechanical Royalty Payments to Publishers Per Unit (Assuming \$.18/unit)	(\$180.00)
UMG's Adjusted Net Receipts for 1000 Ringtones Downloaded @ \$3.00/each	\$1,320.00
Royalty Base Percentage for Masters Licensed/Leased	50%
Royalty Owed to Artist/Producer	\$660.00

87. In sum, UMG's inappropriate treatment of its agreements with Ringtone Providers, in violation of its Standard Recording Agreements, has resulted in Plaintiff and other Class members receiving approximately **\$49.89** per one thousand downloads rather than the proper amount of **\$660.00** per one thousand downloads.

88. Thus, as a result of UMG's systematic violation of its contractual obligations to Plaintiff and other Class members to make proper royalty payments and to properly credit royalty accounts pursuant to its Standard Recording Agreement, UMG has caused substantial damages to Plaintiff and Class members, the exact amount of which will be determined at trial, but which likely equates to hundreds of millions of dollars if not more.

⁴ The Mechanical Royalty Rate used in this chart is ¾ of the statutory mechanical royalty rate of 24¢/unit for ringtones, as this ¾ rate is generally used by UMG in its Standard Recording Agreements.

1 89. At all relevant times, UMG has had a duty and obligation under its recording
2 agreements with Plaintiff and other Class members to properly and accurately account for moneys
3 received by UMG from Digital Content Providers, to which UMG had licensed the master
4 recordings of Plaintiff and Class. Rather than fulfilling its contractual obligations, however, UMG
5 has systematically, knowingly, and intentionally miscalculated the royalties due to Plaintiff and
6 the other Class members. As a result, UMG has under credited and/or underpaid each and every
7 Class member, while also deriving substantial financial benefits from its leasing/licensing of these
8 master recordings.

9 **V. CLASS ACTION ALLEGATIONS**

10 90. Plaintiff brings this class action pursuant to Federal Rules of Civil Procedure 23(a)
11 and 23(b) on their own behalf and on behalf of:

12 All persons and entities, their agents, successors in interest, assigns,
13 heirs executors and administrators who are or were parties to UMG
14 recording agreements containing “Master Lease/License” provisions
15 or their equivalent, through which such persons, either directly or
16 indirectly, received royalties on, or financial credits or adjustments
17 for, income received by UMG for the commercial exploitation of
18 master recordings through UMG’s leasing and/or licensing of said
19 master recordings to Digital Content Providers, at a rate less than the
20 rate provided for in their contract with UMG.

21 91. The following Persons shall be excluded from the Class: (1) UMG and its
22 subsidiaries, affiliates, officers and employees; (2) all persons who make a timely election to be
23 excluded from the proposed Class; (3) governmental entities; and (4) the judge(s) to whom this
24 case is assigned and any immediate family members thereof.

25 92. Plaintiff reserves the right to re-define the Class prior to certification.

26 93. This action is properly maintainable as a class action.

27 94. The Class for whose benefit this action is brought is so numerous that joinder of all
28 Class members is impracticable. While Plaintiff does not presently know the exact number of
Class members, Plaintiff is informed and believes that there are tens of thousands of Class
members, and that those Class members can only be determined and identified through
Defendant’s files and, if necessary, other appropriate discovery.

1 95. There are questions of law and fact which are common to Class members and
2 which predominate over any questions affecting only individual members of the Class. These
3 common questions include:

4 (a) Whether UMG violated its recording agreements by, *inter alia*,
5 mischaracterizing the money it received from Digital Content Providers as “sales” income rather
6 than “license” income in violation of the recording agreements;

7 (b) Whether UMG benefited financially from its wrongful acts;

8 (c) Whether UMG acted in a manner calculated to conceal the illegality of its
9 actions from recording artists and music producers;

10 (d) Whether UMG will continue collecting licensing income from Digital
11 Content Providers and misrepresent the royalties due for such licensing income to their recording
12 artists and music producers despite knowing that such misrepresentation constitutes a breach of its
13 artists’ recording contract;

14 (e) Whether UMG, by way of the conduct alleged herein, must comply with
15 California Code of Civil Procedure §§ 337, 337a and provide a proper accounting of the amounts
16 owed to Plaintiff and other Class members;

17 (f) Whether UMG, by way of the conduct alleged herein, engaged in deceptive
18 or unfair acts or practices in violation of California unfair trade practices laws including, but not
19 limited to, California Business & Professions Code §§ 17200, *et seq.* for which Plaintiff and the
20 other Class members are entitled to recover;

21 (g) Whether UMG, by way of the conduct alleged herein, engaged in deceptive
22 acts or practices in violation of New York’s unfair trade practices law including, but not limited to,
23 New York General Business Law § 349, *et seq.*, for which Plaintiff and the other Class members
24 are entitled to recover;

25 (h) Whether, assuming UMG intends to continue breaching its contractual
26 obligations to Plaintiff and the other Class members, and/or to violate California and/or New York
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1 state statutory law, declaratory and injunctive relief is appropriate to curtail its conduct as alleged
2 herein;

3 (i) Whether Plaintiff and the other Class members have been damaged by
4 Defendant's actions or conduct; and

5 (j) The proper measure of damages.

6 96. Plaintiff is committed to prosecuting this action and has retained competent counsel
7 experienced in litigation of this nature. Plaintiff's claims are typical of the claims of the other
8 Class members and Plaintiff has the same interests as the other Class members. Plaintiff has no
9 interests that are antagonistic to, or in conflict with, the interests of the other members of the
10 Class. Plaintiff is an adequate representative of the class and will fairly and adequately protect the
11 interests of the Class.

12 97. The prosecution of separate actions by individual members of the Class could
13 create a risk of inconsistent or varying adjudications with respect to individual members of the
14 Class which could establish incompatible standards of conduct for Defendant or adjudications
15 with respect to individual members of the class which would, as a practical matter, be dispositive
16 of the interests of the members of the Class not parties to the adjudications.

17 98. Furthermore, as the damages suffered by some of the individual Class members
18 may be relatively small, the expense and burden of individual litigation make it impracticable for
19 the individual members of the Class to redress the wrongs done to them individually.

20 99. Plaintiff anticipates no unusual difficulties in the management of this litigation as a
21 class action. Class members may be identified from UMG's records and such Class members may
22 be notified of the pendency of this action by mail or by electronic means (like email), using
23 techniques and a form of notice customarily used in class actions.

24 100. For the above reasons, a class action is superior to other available methods for the
25 fair and efficient adjudication of this action.

1 **VI. CAUSES OF ACTION**

2 **FIRST CAUSE OF ACTION**

3 **(Breach of Contract)**

4 101. Plaintiff repeats and realleges each and every allegation as though fully set forth
5 herein.

6 102. Plaintiff and Class members entered into a Standard Recording Agreement with
7 UMG or one of its affiliates.

8 103. These Standard Recording Agreements contained the same or substantially similar
9 terms relating to the treatment of licensing income for royalty accounting. By definition, such
10 licensing income includes income derived from the licensing of recordings to Digital Content
11 Providers.

12 104. Plaintiff and the other Class members have performed their obligations under these
13 contracts by providing master recordings to UMG to exploit.

14 105. By reason of the foregoing, and other acts not presently known to Plaintiff and
15 Class members, UMG has materially breached its contractual obligations under its pertinent
16 Standard Recording Agreements between itself and Class members by failing to properly account
17 and provide adequately royalty compensation to Plaintiff and Class members with regard to
18 licensing of master recordings to Digital Content Providers. Further, UMG has disregarded the
19 rights of Plaintiff and other Class members by breaching its contractual obligations.

20 106. On September 22, 2011, a representative for Plaintiff notified UMG that its
21 improper calculation of royalties for digital downloads licensed to Music Download Providers and
22 Ringtone Providers was in violation of the Plaintiff's recording agreements and its Standard
23 Recording Contracts.

24 107. UMG has failed and refused to cure these breaches and continue to incorrectly
25 calculate these royalties in violation of Plaintiff's and Class members' Standard Recording
26 Agreements. Further, UMG has continued to disregard the rights of Plaintiff and the other Class
27 members.

1 said open book accounts include entries reflecting income UMG has received, and continues to
2 receive, from its license agreements with Digital Content Providers.

3 115. These book accounts constitute the principal records of the transactions between
4 UMG and all Class members, including Plaintiff.

5 116. Plaintiff is informed and believes that said book accounts are, and at all relevant
6 times were, created in the regular course of UMG's business and kept in a reasonably permanent
7 form and manner.

8 117. UMG has become indebted to Plaintiff and the other Class members on said open
9 book accounts in an amount equal to UMG's underpayment on the income UMG has received,
10 and continue to receive, from its licensees for digital downloads.

11 118. As such, the outstanding balance owed by UMG to Plaintiff and the other Class
12 members on said open book including a calculation of the amount of underpayment with respect to
13 digital downloads, and can be determined by examining all of the debits and credits recorded for
14 each account.

15 **FOURTH CAUSE OF ACTION**

16 **(Violations of California's Unfair Competition Law:**

17 **California Business & Professions Code § 17200, *et seq.*)**

18 119. Plaintiff repeats and realleges each and every allegation as though fully set forth
19 herein.

20 120. California Business and Professions Code § 17200 prohibits any unlawful, unfair or
21 fraudulent business acts or practices.

22 121. As detailed in this Complaint, UMG has violated the foregoing law, by engaging in
23 unlawful and unfair business practices. UMG knowingly breached its contracts with Plaintiff and
24 the other Class members. UMG either knew, should have known, or recklessly disregarded that
25 the income it collected from Digital Content Providers was in connection with a license
26 agreement, and as such, that the royalties payable to Plaintiff and the other Class members should
27 have been accounted and paid for on this basis. Furthermore, failing to disclose the unlawful
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1 nature of its conduct, and by employing such devices as are alleged above, as well as affirmatively
2 representing their authority to collect and account for this income on such basis, had a tendency to
3 mislead recording artists and producers.

4 122. The harm to Plaintiff and the other Class members resulting from UMG's deceptive
5 and unlawful practices outweighs the utility, if any, of those practices. There is no possible
6 economic justification for such conduct, and consequently, the gravity of the misconduct
7 outweighs any possible economic justification offered by UMG.

8 123. UMG's illegal conduct, as described herein, is ongoing, continues to this date, and
9 constitutes unfair and acts and practices within the meaning of Business & Professions Code §
10 17200, *et seq.*, as interpreted by the California State Courts.

11 124. Pursuant to California Business & Professions Code § 17203, Plaintiff and the
12 other Class members are therefore entitled to

13 (a) An Order requiring UMG to cease the acts of unfair competition alleged
14 herein;

15 (b) An Order enjoining UMG from continuing to account for royalties payable
16 to Plaintiff and Class member in the manner it does for income derived from such licenses;

17 (c) Full restitution of all monies paid to and retained by UMG otherwise
18 payable to Plaintiff and Class members, including, but not limited to, disgorgement pursuant to
19 California Code of Civil Procedure § 384;

20 (d) Interest at the highest rate allowable by law; and

21 (e) The payment of Plaintiff's attorneys' fees and costs under, among other
22 provisions of law, Cal. Code Civ. Proc. § 1021.5, or otherwise to the extent permitted by law.

23 **FIFTH CAUSE OF ACTION**

24 **(Violations of New York's Unfair Competition Law:**

25 **New York General Business Law § 349)**

26 125. Plaintiff repeats and realleges each and every allegation as though fully set forth
27 herein.

1 (b) A declaration that UMG is financially responsible for notifying all Class
2 members that the pertinent recording agreements obligate UMG to pay and/or credit Plaintiff and
3 other Class members the percentage specified in their contracts for licensing, rather than for sales,
4 and that UMG has been improperly accounting for such transactions;

5 (c) An injunction requiring UMG to abide by the express terms of its Standard
6 Recording Agreements with regard to licensing/leasing of master recordings to Digital Content
7 Providers;

8 (d) An award to Plaintiff and the Class of compensatory, exemplary, and/or
9 statutory damages in an amount to be proven at trial;

10 (e) An award of attorneys' fees and costs, as allowed by law;

11 (f) An award of pre-judgment and post-judgment interest, as provided by law;

12 (g) For leave to amend the Complaint to conform to the evidence produced at
13 trial; and

14 (h) Such other or further relief as may be appropriate under the law and the
15 circumstances.

16 **JURY TRIAL DEMANDED**

17 Plaintiff, for himself and the class, hereby demands a trial by jury.
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Respectfully Submitted,



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