

1 FRANCIS M. GREGOREK (144785)  
gregorek@whafh.com  
2 RACHELE R. RICKERT (190634)  
rickert@whafh.com  
3 WOLF HALDENSTEIN ADLER  
FREEMAN & HERZ LLP  
4 750 B Street, Suite 2770  
5 San Diego, CA 92101  
Telephone: 619/239-4599  
6 Facsimile: 619/234-4599

7 MARK C. RIFKIN (*pro hac vice*)  
rifkin@whafh.com  
8 ALEXANDER H. SCHMIDT (*pro hac vice*)  
schmidt@whafh.com  
9 MICHAEL LISKOW (243899)  
liskow@whafh.com  
10 WOLF HALDENSTEIN ADLER  
FREEMAN & HERZ LLP  
11 270 Madison Avenue  
12 New York, NY 10016  
Telephone: 212/545-4600  
13 Facsimile: 212/545-4653

14 Plaintiffs' Interim Class Counsel

15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28

UNITED STATES DISTRICT COURT  
FOR THE NORTHERN DISTRICT OF CALIFORNIA  
OAKLAND DIVISION

In re Apple iPhone Antitrust Litigation ) No. 3:11-06714-YGR  
)  
) **AMENDED CONSOLIDATED CLASS**  
) **ACTION COMPLAINT**  
)  
)  
)  
)  
) **DEMAND FOR JURY TRIAL**

1 Plaintiffs Robert Pepper, Stephen H. Schwartz, Edward W. Hayter, Harry Bass, Eric  
2 Terrell, James Blackwell, and Crystal Boykin (“Plaintiffs”), for their class action complaint, allege  
3 upon personal knowledge as to themselves and their own actions, and upon information and belief,  
4 including the investigation of counsel, as follows:

5 **NATURE OF ACTION**

6 1. This is an antitrust class action pursuant to section 2 of the Sherman Antitrust Act  
7 of 1890, 15 U.S.C. § 2 (2004) (the “Sherman Act”), brought by Plaintiffs on their own behalf and  
8 on behalf of a class of persons similarly situated, those being persons who purchased an Apple  
9 iPhone from Defendant Apple Inc. (“Apple”) or non-party AT&T Mobility, LLC (“ATTM”), or  
10 elsewhere, and then purchased applications for the iPhone from December 29, 2007 through the  
11 present (the “Class Period”).

12 **A. Summary Of Material Facts**

13 2. Apple launched its iPhone on or about June 29, 2007. Prior to launch, Apple  
14 entered into a secret five-year contract with ATTM that established ATTM as the exclusive  
15 provider of cell phone voice and data services for iPhone customers through some time in 2012  
16 (“Exclusivity Agreement”). As part of the contract, Apple shared in ATTM’s revenues and profits  
17 with respect to the first generation of iPhones launched, known as the iPhone 2G, which was a  
18 unique arrangement in the industry. The Plaintiffs and other class members who purchased  
19 iPhones did not agree to use ATTM for five years. Apple’s undisclosed five-year Exclusivity  
20 Agreement with ATTM, however, effectively locked iPhone users into using ATTM for five  
21 years, contrary to those users’ knowledge, wishes and expectations.

22 3. To enforce ATTM’s exclusivity, Apple, among other things, programmed and  
23 installed software locks on each iPhone it sold that prevented the purchaser from switching to  
24 another carrier that competed with ATTM in the cell phone voice and data services industry.  
25 Under an exemption to the Digital Millennium Copyright Act of 1998, 17 U.S.C. § 1201, *et seq.*  
26 (2008) (the “DMCA”), cell phone consumers have an absolute legal right to modify their phones  
27 to use the network of their carrier of choice. Apple has prevented iPhone customers from  
28 exercising that legal right by locking the iPhones and refusing to give customers the software

1 codes needed to unlock them.

2 4. Under its Exclusivity Agreement with ATTM, Apple retained exclusive control  
3 over the design, features and operating software for the iPhone. To enhance its iPhone-related  
4 revenues, Apple enabled the creation of numerous software programs called “applications,” such  
5 as ringtones, instant messaging, Internet access, gaming, entertainment, video and photography  
6 enabling software that can be downloaded and used by iPhone owners.

7 5. In March 2008, Apple released a “software development kit” (“SDK”) for the  
8 stated purpose of enabling independent software developers to design applications for use on the  
9 iPhone. For an annual fee of \$99, the SDK allows developers to submit applications to be  
10 distributed through Apple’s applications market, the “iTunes App Store.” If the application is not  
11 made available for free in the App Store, Apple collects 30% of the sale of each application, with  
12 the developer receiving the remaining 70%. On information and belief, throughout the Class  
13 Period, Apple refused to “approve” any application by a developer who did not pay the annual fee  
14 or agree to Apple’s apportionment scheme. Apple also unlawfully discouraged iPhone customers  
15 from downloading competing applications software (hereafter “Third Party Apps”) by telling  
16 customers that Apple would void and refuse to honor the iPhone warranty of any customer who  
17 downloaded Third Party Apps.

18 6. iPhone consumers were not provided a means by which they could download Third  
19 Party Apps that were not approved by Apple for sale on the App Store.

20 7. Through these actions, Apple has unlawfully stifled competition, reduced output  
21 and consumer choice, and artificially increased prices in the aftermarkets for iPhone voice and  
22 data services and for iPhone software applications.

23 **B. Summary Of Claims**

24 8. In its July 11, 2012 Order Denying Without Prejudice Defendant’s Motion to  
25 Compel Arbitration; Granting in Part Defendant’s Motion To Dismiss [ECF No. 75], the Court  
26 dismissed Plaintiffs’ claim of conspiracy to monopolize the iPhone voice and data services  
27 aftermarket in violation of Section 2 of the Sherman Act, with the mandate that “insofar as  
28 Plaintiffs wish to maintain such claims, ATTM must be added as a party.” *Id.* at 16 n.29.

1 Plaintiffs decline to add ATTM as a party, thereby recognizing that the conspiracy to monopolize  
2 claim (Count III) will remain dismissed. However, the conspiracy to monopolize claim has been  
3 retained in this amended complaint solely and exclusively to preserve the right of Plaintiffs  
4 individually and on behalf of the Class as defined in the Consolidated Class Action Complaint to  
5 challenge the claim's dismissal on appeal. *See, e.g., Lacey v. Maricopa County*, Nos. 09-15703,  
6 09-15806, 2012 U.S. App. LEXIS 18320, at \*67-68 (9th Cir. Aug. 29, 2012) ("For claims  
7 dismissed with prejudice and without leave to amend, we will not require that they be repled in a  
8 subsequent amended complaint to preserve them for appeal. But for any claims voluntarily  
9 dismissed, we will consider those claims to be waived if not repled.").

10 9. In pursuit and furtherance of its unlawful anticompetitive activities, Apple:  
11 (a) failed to obtain iPhone consumers' contractual consent to the five-year Exclusivity Agreement  
12 between Apple and ATTM, the effect of which was to lock consumers into using ATTM as their  
13 voice and data service provider, even if they wished to discontinue their use of ATTM service;  
14 (b) failed to obtain iPhone consumers' contractual consent to having their iPhones "locked" to  
15 only accept ATTM Subscriber Identity Modules ("SIM cards"), thereby preventing iPhone  
16 purchasers from using any cell phone voice and data service provider other than ATTM; (c) failed  
17 to obtain iPhone consumers' contractual consent to make unavailable to them the "unlock code"  
18 that would enable the consumers to use a service other than ATTM, even though ATTM routinely  
19 provides such unlock codes for other types of cell phones; and (d) failed to obtain iPhone  
20 consumers' contractual consent to Apple prohibiting iPhone owners from downloading Third  
21 Party Apps.

22 10. Apple violated section 2 of the Sherman Act by conspiring with ATTM to  
23 monopolize the aftermarket for voice and data services for iPhones in a manner that harmed  
24 competition and injured consumers by reducing output and increasing prices in that aftermarket.

25 11. Apple also violated section 2 of the Sherman Act by monopolizing or attempting to  
26 monopolize the software applications aftermarket for iPhones in a manner that harmed  
27 competition and injured consumers by reducing output and increasing prices for those  
28 applications.



1 about June 29, 2007, purchased an iPhone and paid for ATTM voice and data service for his  
2 iPhone at ATTM's stated rates during the Class period.

3 18. Plaintiff James Blackwell is an individual residing in Pinole, California who, in  
4 October 2010, purchased an iPhone and paid for ATTM voice and data service for his iPhone at  
5 ATTM's stated rates during the Class period.

6 19. Plaintiff Crystal Boykin is an individual residing in Oakland, California who, in  
7 March 2008, purchased an iPhone and paid for ATTM voice and data service for her iPhone at  
8 ATTM's stated rates during the Class period.

9 20. Defendant Apple is a California corporation with its principal place of business  
10 located at 1 Infinite Loop, Cupertino, California 95014. Apple regularly conducts and transacts  
11 business in this District, as well as throughout Illinois, New York and elsewhere in the United  
12 States. Apple manufactures, markets, and sells the iPhone, among other electronic devices.

### 13 JURISDICTION AND VENUE

14 21. This Court has federal question jurisdiction pursuant to the Sherman Act, the  
15 Clayton Antitrust Act of 1914, 15 U.S.C. § 15 and pursuant to 28 U.S.C. §§ 1331 and 1337.

16 22. This Court also has jurisdiction pursuant to 28 U.S.C. § 1332(d)(2) because  
17 sufficient diversity of citizenship exists between parties in this action, the aggregate amount in  
18 controversy exceeds \$5,000,000, and there are 100 or more members of the proposed class.

19 23. Venue is proper in this District pursuant to 28 U.S.C. § 1391 because some  
20 Plaintiffs purchased iPhones in this District, Apple has its principal place of business in this  
21 District, a substantial part of the events or omissions giving rise to Plaintiffs' claims occurred here,  
22 and Apple is a corporation subject to personal jurisdiction in this District and, therefore, resides  
23 here for venue purposes.

24 24. Each Plaintiff and member of the Class, in order to activate their iPhone, was  
25 required to accept the "iPhone Terms and Conditions" (the "Terms"). The Terms state, in  
26 pertinent part, that "You expressly agree that exclusive jurisdiction for *any claim or dispute with*  
27 *Apple* or relating in any way to your use of the iTunes Service resides in the courts in the State of  
28 California." (emphasis added).

**FACTUAL ALLEGATIONS**

**A. Plaintiffs' Injuries**

1  
2       25.     In Spring 2007, Apple began a massive advertising campaign to market its new  
3 wireless communication device, the iPhone. The iPhone was advertised as a mobile phone, iPod  
4 and “breakthrough” Internet communications device with desktop-class email, an “industry first”  
5 “visual voicemail,” web browsing, maps and searching capability.

6       26.     The iPhone debuted on June 29, 2007, and despite its hefty \$499 or \$599 price tag,<sup>2</sup>  
7 consumers waited in line to get their hands on one.

8       27.     Pursuant to the secret Exclusivity Agreement between Apple and ATTM described  
9 more fully below, during the Class Period the iPhone was sold at both Apple’s and ATTM’s retail  
10 and online stores, among other places.

11       28.     Apple and ATTM entered into a five-year exclusive service provider agreement,  
12 which on information and belief was originally scheduled to expire in 2012, although it appears to  
13 have been terminated early by Apple before February 2011, when Verizon Wireless began selling  
14 voice and data service for the iPhone.

15       29.     Each Plaintiff purchased one or more iPhones. Each Plaintiff also purchased  
16 wireless voice and data services from ATTM for their iPhones.

17       30.     Prior to Plaintiffs’ purchases of their iPhones and ATTM voice and data services,  
18 Apple had not even disclosed – much less obtained the Plaintiffs’ contractual consent to – either  
19 (a) the existence of Apple’s five-year Exclusivity Agreement with ATTM, or (b) that Apple’s  
20 five-year agreement would effectively lock Plaintiffs into using ATTM as their voice and data  
21 service provider for the duration of the five-year agreement. In fact, neither Apple’s nor ATTM’s  
22 sales or customer service representatives were told about the length of the secret Exclusivity  
23 Agreement.

24       31.     Prior to Plaintiffs’ purchases of their iPhones and voice and data service, Apple had  
25 not disclosed – much less obtained Plaintiffs’ contractual consent to – the fact (a) that Plaintiffs’  
26 iPhones were locked to only work with ATTM SIM cards, or (b) that the unlock codes would not

27  
28 <sup>2</sup>       Initially, the 4GB iPhone 2G retailed for \$499 and the 8GB iPhone 2G retailed for \$599.

1 be provided to them on request.

2 32. On information and belief, ATTM provides unlock codes for cell phones other than  
3 the iPhone if requested by a consumer.

4 33. Plaintiff Pepper wanted to have the option of switching to a competing domestic  
5 voice and data service provider other than ATTM.

6 34. Plaintiff Schwartz would like the ability to unlock his SIM card for international  
7 travel and to switch to a competing domestic voice and data service provider other than ATTM.

8 35. Plaintiff Hayter wanted to have the option of switching to a competing domestic  
9 voice and data service provider other than ATTM.

10 36. Plaintiff Bass wanted to have the option of switching to a competing domestic  
11 voice and data service provider other than ATTM.

12 **B. The Cell Phone Industry**

13 37. Cellular telephone service began to be offered to consumers in 1983. Cellular  
14 telephones operate using radio frequency channels allocated by the Federal Communications  
15 Commission (“FCC”). Geographical service areas, sometimes known as “cells,” are serviced by  
16 base stations using low-power radio telephone equipment, sometimes known as “cell towers.”  
17 The cell towers connect to a Mobile Telephone Switching Office (“MTSO”), which controls the  
18 switching between cell phones and land line phones, accessed through the public-switched  
19 telephone network, and to other cell telephones.

20 38. In cellular service there are two main competing network technologies: Global  
21 System for Mobile Communications (“GSM”) and Code Division Multiple Access (“CDMA”).  
22 GSM is the product of an international organization founded in 1987 dedicated to providing,  
23 developing, and overseeing a worldwide wireless standard. CDMA is an alternative technological  
24 platform, developed by Qualcomm, Inc., used in much of North America and parts of Asia.

25 39. To enable cell phones to send and receive emails, stream video and provide other  
26 services requiring higher data transfer speeds, both CDMA and GSM carriers adopted  
27 technologies to comply with what the industry refers to as “3rd or 4th generation,” or “3G” or  
28 “4G” standards. These technologies require the cell phone to operate on a separate 3G or 4G



1 network. The ATTM services provided to users of the first-generation iPhone were on ATTM's  
2 2G network, whereas later versions of the iPhone operate on 3G and 4G networks.

3 40. While there are a number of cellular phone service providers in the United States,  
4 only four have substantial national networks: ATTM, T-Mobile USA, Inc. ("T-Mobile"), Sprint  
5 Corporation ("Sprint"), and Celco Partnership d/b/a Verizon Wireless ("Verizon") (collectively,  
6 the "Major Carriers"). Other suppliers may in effect be "resellers" of cellular telephone service  
7 which they purchase from the Major Carriers. ATTM and T-Mobile operate GSM networks,  
8 while Sprint and Verizon operate CDMA networks.

9 41. ATTM and the other wireless carriers have long dominated and controlled the cell  
10 phone industry in the United States in a manner that, according to a *Wall Street Journal* article,  
11 "severely limits consumer choice, stifles innovation, crushes entrepreneurship, and has made the  
12 U.S. the laughingstock of the mobile-technology world, just as the cellphone is morphing into a  
13 powerful hand-held computer." Walter S. Mossberg, *Free My Phone*, WALL STREET JOURNAL,  
14 Oct. 22, 2007, at R3, col. 1.

15 42. Unlike the personal computer market in general – where computer manufacturers  
16 and software developers can offer products directly to consumers without having to gain the  
17 approval of Internet service providers, and without paying those providers a penny – the wireless  
18 carriers have used their ability to grant or deny access to their wireless networks to control both  
19 the type of cell phone hardware and software that can be manufactured and to extract payments  
20 from manufacturers granted access to their networks and customers. *Id.*

21 43. The anticompetitive nature of the wireless telephone market the carriers have  
22 created and facilitated gave rise to the commercial context in which Apple was able to commit the  
23 wrongs and offenses alleged herein.

24 **C. The Cell Phone Industry's History Of Misusing Locked SIM Cards**

25 44. In the United States, as a general rule, only GSM phones use SIM cards. The  
26 removable SIM card allows phones to be instantly activated, interchanged, swapped out and  
27 upgraded, all without carrier intervention. The SIM card itself is tied to the network rather than  
28 the actual phone. Phones that are SIM card-enabled generally can be used with any GSM carrier.

1           45.     Thus, the hardware of all GSM compatible cell phones give consumers some  
2 degree of choice to switch among GSM carriers' wireless networks by enabling them to replace  
3 their SIM card, a process that the average individual consumer easily can do with no training by  
4 following a few simple instructions in a matter of minutes. SIM cards are very inexpensive, now  
5 typically costing a few dollars. When the card is changed to the SIM card of another carrier, the  
6 cell phone is immediately usable on the other carrier's network. To switch from AT&T to  
7 T-Mobile, or the other way around, all that is required is this simple change of the SIM card.

8           46.     For telephone users who travel, particularly to Europe, the ability to change SIM  
9 cards to a European carrier such as Orange, Vodafone or TIM, allows the user of a GSM  
10 American phone to "convert it" to a "local" phone in the country where they have traveled.  
11 Absent a conversion to local service, a consumer using an American GSM cell phone abroad must  
12 pay both for the American service and for "roaming" charges, that is, the right to call or retrieve  
13 data from outside of the customer's primary calling area. Roaming charges are typically very  
14 high, often a dollar or more a minute. As a result, U.S.-based cell phone users traveling abroad  
15 can yield very substantial savings by switching the SIM card and paying for local service rather  
16 than using the U.S.-based GSM carrier.

17           47.     In an effort to minimize consumers' ability to switch carriers or avoid roaming  
18 charges by simply switching SIM cards, the Major Carriers, acting in concert through trade  
19 associations and standards-setting organizations such as the CDMA Development Group, the  
20 Telecommunications Industry Association, the Third Generation Partnership Project, the Alliance  
21 for Telecommunications, the Open Mobile Alliance, the CSM Association, the Universal Wireless  
22 Communications Consortium, and the Cellular Telephone Industry Association, and otherwise,  
23 agreed to implement "Programming Lock" features which effectively "locked" individual handsets  
24 so that they could not be used without the "unlocking" code. GSM carriers obtain a locking code  
25 (normally only six digits long) unique to each cell phone from the cell phone manufacturer.  
26 Absent obtaining the unlocking code from their GSM carrier, consumers who purchase a  
27 telephone manufactured to work with one of the two GSM Major Carriers can not switch to  
28 another carrier, even temporarily while traveling abroad, without buying an entirely new phone.

1           48.     The two GSM carriers, AT&T and T-Mobile, adopted a SIM-lock standard that  
2 locked each GSM phone to a particular SIM card, thereby preventing consumers from simply  
3 changing their SIM cards to switch carriers. However, throughout the Class Period both T-Mobile  
4 and AT&T (for cell phones other than the iPhone) typically unlocked SIM cards on request for  
5 international travel, or even if customers wanted to cancel their accounts and switch to another  
6 carrier. In most cases, the unlock code was given on request, almost instantly, over the telephone.

7           49.     Accordingly, AT&T unlocked SIM cards on telephones sold exclusively through  
8 them, such as the BlackBerry Torch and the Samsung Blackjack. There is but one exception: the  
9 iPhone. Even today, AT&T refuses to provide the unlock code for iPhones for international travel  
10 or otherwise.<sup>3</sup> That is because, as described more fully below, Apple and AT&T unlawfully  
11 agreed as part of the Exclusivity Agreement that the iPhone would not be unlocked under any  
12 circumstances.

13     **D.     Apple's Misuse Of Other Locked Program Codes**

14           50.     The iPhone operating system also contains "security measures" which are, in effect,  
15 Program Locks designed to restrict the consumer from using programs or services on the iPhone  
16 other than those sanctioned by, and which generate revenue for, Apple. By design, Apple  
17 programmed the iPhone in a manner that prevented iPhone purchasers from downloading any  
18 Third Party Apps offered by software manufacturers who did not share their revenues with Apple  
19 or pay a fee to Apple to sell through iTunes.

20           51.     However, because of the design of the Apple operating system, which is based on  
21 the widely available Unix platform, Apple's initial efforts to eliminate Third Party Apps and to  
22 prevent iPhone customers from unlocking their SIM cards were ineffective, as clever consumers

23 \_\_\_\_\_  
24 <sup>3</sup> Despite the fact that the iPhone 4S can be operated on either a GSM or CDMA network,  
25 AT&T only allows customers to unlock their iPhones if they meet specific criteria, including  
26 having completed the full term of their service agreement. *See* [http://www.att.com/  
27 esupport/article.jsp?sid=KB414532&cv=820#fbid=P8B3TW1-RQ9](http://www.att.com/esupport/article.jsp?sid=KB414532&cv=820#fbid=P8B3TW1-RQ9) (requiring that "All contract  
28 obligations, including any term commitment, associated with the device to be unlocked have been  
fully satisfied."). By contrast, Verizon's iPhone 5 model is already unlocked when sold to  
customers. *See* [http://www.tuaw.com/2012/09/24/verizon-iphone-5-ships-unlocked-likely-thanks-  
to-fcc/](http://www.tuaw.com/2012/09/24/verizon-iphone-5-ships-unlocked-likely-thanks-to-fcc/).

1 and programmers of Third Party Apps quickly circumvented Apple's locking codes and made both  
2 "unlocked" iPhones and "unlocking" software for iPhones available for sale on the Internet.

3 **E. Apple Knows It Cannot Legally Prevent Consumers From Unlocking iPhones**

4 52. Several years ago, the Major Carriers were subject to lawsuits that sought to  
5 impose liability based on the existence of Program Locks. Carriers had claimed that Program  
6 Locks were necessary to protect their copyrighted intellectual property and claimed then, as Apple  
7 has done, that the reason for the locks was to benefit consumers and protect against fraud.  
8 Carriers had also sought to assert that under the terms of the DMCA, disabling the Program Locks  
9 or unlocking a SIM card would be a violation of law.

10 53. The DMCA was enacted in 1998 to prohibit third parties from circumventing  
11 technological measures (called "access controls") that copyright owners had employed to control  
12 access to their protected intellectual property. However, in November 2006, the Librarian of  
13 Congress, who by statute has authority to create exemptions to the restrictions in section 1201 of  
14 the DMCA to ensure the public is able to engage in noninfringing uses of copyrighted works,  
15 announced a three-year exemption from the prohibition against circumvention of access controls  
16 for "[c]omputer programs in the form of firmware that enable wireless telephone handsets to  
17 connect to a wireless telephone communication network, when circumvention is accomplished for  
18 the sole purpose of lawfully connecting to a wireless telephone communication network." The  
19 exemption stemmed from a recommendation by the Register of Copyrights, which concluded that  
20 "the access controls [on cell phones] do not appear to actually be deployed in order to protect the  
21 interests of the copyright owner or the value or integrity of the copyrighted work; rather, ***they are***  
22 ***used by wireless carriers to limit the ability of subscribers to switch to other carriers, a business***  
23 ***decision that has nothing whatsoever to do with the interests protected by copyright.***"  
24 Exemption to Prohibition on Circumvention of Copyright Protection Systems for Access Control  
25 Technologies, 71 Fed. Reg. 68472, 68476 (Nov. 27, 2006) (emphasis added).

26 54. In 2009, the Librarian of Congress extended the initial three-year exemption  
27 applicable to cell phone access controls on an interim basis. Exemption to Prohibition on  
28 Circumvention of Copyright Protection Systems for Access Control Technologies, 74 Fed. Reg.

1 55138, 55139 (Oct. 27, 2009). On July 27, 2010, the Librarian of Congress issued a final rule to  
2 this effect. Exemption to Prohibition on Circumvention of Copyright Protection Systems for  
3 Access Control Technologies, 75 Fed. Reg. 43825, 43832 (July 27, 2010).

4 55. Because Apple was unable to enforce its SIM card Program Locks through legal  
5 means, it engaged in a scheme to enforce them unlawfully as to the iPhone.

6 **F. The Apple – ATTM Exclusivity Agreement**

7 56. On January 9, 2007, a little over a month after the initial adverse Librarian of  
8 Congress ruling, Apple announced that it had entered into an exclusive agreement making ATTM  
9 the only authorized provider of wireless voice and data services for iPhones in the United States.  
10 Apple did not announce that the duration of that exclusive agreement was five years.

11 57. While the terms of that Exclusivity Agreement and any related agreements  
12 (collectively, the “Agreement”) still have not been made public, some rumored details emerged.  
13 First, ATTM and Apple agreed to share ATTM’s voice service and data service revenue received  
14 from iPhone customers. This was a unique arrangement in the industry and gave Apple strong  
15 motivation to force iPhone consumers to continue purchasing voice and data services from ATTM  
16 for as long as possible.

17 58. Second, while ATTM offered iPhone purchasers industry standard monthly voice  
18 and data service that could be terminated at any time prior to two years for a fee, Apple had  
19 secretly agreed to give ATTM iPhone exclusivity for five years, so that iPhone customers would  
20 have no choice but to continue purchasing voice and data services from ATTM until sometime in  
21 2012 in order for their iPhone to continue to operate – even if the customers wanted to terminate  
22 their ATTM service early to switch to a less expensive carrier, such as T-Mobile in the United  
23 States.

24 59. Third, on information and belief, Apple and ATTM agreed to enforce ATTM’s  
25 exclusivity by installing SIM card Program Locks on all iPhones and agreeing never to disclose  
26 the unlock codes to iPhone consumers who wished to replace the iPhone SIM card, either for  
27 international travel or to lawfully switch to another carrier.

1           60. Fourth, the Agreement allowed Apple to control the features, content, software  
2 programming and design of the iPhone.

3           61. Fifth, since both Apple and ATTM recognized that the iPhone would create a  
4 unique product for which consumers would pay a premium price compared to other cell phones,  
5 the pricing structure of the ATTM exclusivity deal was different than a typical agreement between  
6 a carrier and a handset manufacturer. Typically, the carrier subsidizes the purchase price of the  
7 handset (that is, sells the cell phone to the consumer at a substantial discount off the list price) in  
8 return for the consumer purchasing wireless service from the carrier for a period of time. This  
9 arrangement, the carriers argue, benefits the consumer by lowering the cell phone's price. The  
10 carriers, however, charge an early termination fee if consumers wish to discontinue their purchase  
11 of wireless service prior to the agreed upon length of time, which fee the carriers argue is justified  
12 by their subsidization of the cell phone price. Upon termination, the cell phone customer can  
13 obtain cell phone service from any carrier using the same network protocol (*i.e.*, GSM or CDMA).

14           62. In Apple's and ATTM's Agreement, ATTM did not agree to subsidize the purchase  
15 of the iPhone handset initially but nevertheless still charged iPhone consumers a fee for  
16 terminating their voice and data service within the first two years. The early termination fee by  
17 ATTM was not justifiable absent subsidization of the handset price. The benefits of the  
18 termination fee were also illusory because even those iPhone consumers who discontinued their  
19 ATTM voice and data services by paying the early termination fee were prevented from obtaining  
20 wireless service for their iPhone from one of ATTM's competitors domestically or abroad.

21           63. Sixth, on information and belief, ATTM and Apple agreed that they would take  
22 action, legal or otherwise, to prevent users from circumventing the SIM card locks. A central  
23 purpose of this agreement was to suppress lawful competition domestically by T-Mobile against  
24 ATTM in the iPhone aftermarket for voice and data services.

25           64. Finally, on information and belief, Apple and ATTM agreed that Apple would be  
26 restrained for a period of time from developing a CDMA version of the iPhone to suppress  
27 competition by Sprint and Verizon. Apple and ATTM agreed to this restraint notwithstanding that  
28

1 Apple could easily develop an iPhone for use on CDMA networks. In fact, Apple originally  
2 approached Verizon to be the iPhone exclusive service provider before Apple approached ATTM.

3 65. None of the above details of the Exclusivity Agreement were disclosed to  
4 purchasers of the iPhone, by representatives of Apple and ATTM or otherwise. Nor did any  
5 iPhone purchaser ever contractually consent to any of those terms upon purchasing their iPhone.

6 66. On information and belief, Apple and ATTM ceased sharing ATTM's revenues,  
7 and reverted to a more traditional carrier-handset manufacturer arrangement whereby ATTM  
8 simply purchases the hand-sets from Apple without kicking back its future revenues to Apple,  
9 with respect to the iPhone 3G, iPhone 3GS, iPhone 4 and iPhone 4S. Apple and ATTM, however,  
10 continued to abide by and enforce the other anticompetitive terms of their Agreement, such as the  
11 Program Locks and their refusal to give consumers the unlock codes for their iPhones, in order to  
12 continue to suppress competition in the voice and data service aftermarket and to continue to enjoy  
13 the supracompetitive profits stemming from their Agreement.

14 **G. Apple And ATTM Quickly Faced Unwanted Competition In The iPhone**  
15 **Aftermarkets**

16 67. Almost immediately after the iPhone 2G was launched, Third Party Apps for the  
17 iPhone started to appear that generated competition for Apple in the applications aftermarket and  
18 for ATTM in the cellular voice and data service aftermarket. For example, Mobile Chat and  
19 FlickIM gave iPhone users access to instant messaging programs from which Apple derived no  
20 revenues.

21 68. Apple also faced competition for iPhone ringtones. When a customer purchased a  
22 song for \$1 from the Apple iTunes store, Apple charged the customer an additional 99 cents to  
23 convert any portion of that song into a ringtone. A number of competing programmers promptly  
24 offered a variety of ringtone programs that enabled iPhone consumers to download both for free.  
25 Some of these programs allowed customers to use samples of popular songs lawfully downloaded  
26 from Apple's iTunes store as a ringtone for their iPhone. Other programs, such as I-Toner from  
27 Ambrosia Software and iPhone RingToneMaker from Efiko software, allowed customers to "clip"  
28 portions of songs purchased by them from iTunes for use as ringtones.







1 During at least the Class Period, the price of iPhones was not responsive to an increase in iPhone  
2 service or application prices because: (a) consumers who purchased an iPhone could not, at the  
3 point of sale, reasonably or accurately inform themselves of the “lifecycle costs” (that is, the  
4 combined cost of the handset and its required services, parts and applications over the iPhone’s  
5 lifetime); and (b) consumers were “locked into” the iPhone due to its high price tag and would  
6 incur significant costs to switch to another handset. The aftermarkets for iPhone voice and data  
7 services and applications are thus economically distinct product markets, and the service and  
8 application products that are sold within those markets had no acceptable substitutes. The  
9 geographic scope of the iPhone voice and data services and applications aftermarkets are national.

10 86. The aftermarkets for iPhone services and applications include: (a) the aftermarket  
11 for wireless voice and data services (the “iPhone Voice and Data Services Aftermarket”); and  
12 (b) the aftermarket for software applications that can be downloaded on the iPhone for managing  
13 such functions as ringtones, instant messaging, photographic capability and Internet applications  
14 (the “Applications Aftermarket”).

15 87. The iPhone Voice and Data Services Aftermarket came into existence immediately  
16 upon the sale of the first iPhones, because: (a) the iPhone Voice and Data Services Aftermarket is  
17 derivative of the iPhone market; (b) no Plaintiff or member of the Class contractually agreed to  
18 permit Apple to impose any restrictions in this aftermarket; (c) the Plaintiffs and members of the  
19 Class were entitled to terminate service with ATTM at any time upon payment of a termination  
20 fee; and (d) no Plaintiffs or members of the Class agreed with anyone to not purchase and use  
21 voice and data services from providers other than ATTM.

22 88. Similarly, the Applications Aftermarket came into existence immediately upon the  
23 sale of the first iPhones because: (a) the Applications Aftermarket is derivative of the iPhone  
24 market; and (b) no Plaintiff or member of the Class agreed to any restrictions on their access to the  
25 Applications Aftermarket.

**COUNT I**  
**Unlawful Monopolization Of The Applications Aftermarket**  
**In Violation Of Section 2 Of The Sherman Act**  
**(Seeking Damages And Equitable Relief)**

1  
2  
3       89.     Plaintiffs reallege and incorporate paragraphs 1 through 88 above as if set forth  
4 fully herein.

5       90.     Apple has acquired monopoly power in the iPhone Applications Aftermarket  
6 through unlawful, willful acquisition or maintenance of that power. Specifically, Apple has  
7 unlawfully acquired monopoly power by: (a) “approving” only applications that generate  
8 revenues for Apple, and/or that are submitted to Apple for approval after the developer pays Apple  
9 an annual fee of \$99; (b) discouraging iPhone customers from using competing Third Party Apps  
10 by spreading misinformation; and (c) programming the iPhone operating system in a way that  
11 prevents iPhone customers from downloading Third Party Apps, disables Third Party Apps and/or  
12 disables or destroys the full functionality of the iPhones of users who download Third Party Apps.

13       91.     Apple’s unlawful acquisition of monopoly power has reduced output and  
14 competition and resulted in increased prices for products sold in the iPhone Applications  
15 Aftermarket and, thus, harms competition generally in that market.

16       92.     Plaintiffs have been injured in fact by Apple’s unlawful monopolization because  
17 they have: (a) been deprived of lower cost alternatives for applications; (b) been forced to pay  
18 higher prices for Apple “approved” applications; and/or (c) had their iPhones disabled or  
19 destroyed.

20       93.     Apple’s unlawful monopolization of the iPhone Applications Aftermarket violates  
21 section 2 of the Sherman Act, and its unlawful monopolization practices are continuing and will  
22 continue unless they are permanently enjoined. Plaintiffs and members of the Class have suffered  
23 economic injury to their property as a direct and proximate result of Apple’s unlawful  
24 monopolization, and Apple is therefore liable for treble damages, costs and attorneys’ fees in  
25 amounts to be proved at trial.

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28

**COUNT II**  
**Attempted Monopolization Of The Applications Aftermarket In**  
**Violation Of Section 2 Of The Sherman Act**  
**(Seeking Damages And Equitable Relief)**

94. Plaintiffs reallege and incorporate paragraphs 1 through 93 above as if set forth fully herein.

95. Defendant Apple has engaged in exclusionary, predatory and anticompetitive conduct with a specific intent to monopolize the iPhone Applications Aftermarket. Specifically, Apple has attempted unlawfully to acquire monopoly power by: (a) “approving” only applications that generate revenues for Apple, and/or that are submitted to Apple for approval after the developer pays Apple an annual fee of \$99; (b) discouraging iPhone customers from using competing Third Party Apps by spreading misinformation; and (c) programming the iPhone operating system in a way that prevents iPhone customers from downloading Third Party Apps, disables Third Party Apps and/or disables or destroys the full functionality of the iPhones of users who download Third Party Apps. Apple did not have a legitimate business justification for any of these actions.

96. Apple’s anticompetitive actions have created a dangerous probability that Apple will achieve monopoly power in the Applications Aftermarket because Apple has already unlawfully achieved an economically significant degree of market power in that market and has effectively foreclosed new and potential entrants from entering the market or gaining their naturally competitive market shares.

97. Apple’s attempted acquisition of monopoly power has reduced output and competition and resulted in increased prices for products sold in the iPhone Applications Aftermarket and, thus, harms competition generally in that market.

98. Plaintiffs have been injured in fact by Apple’s attempted monopolization because they have: (a) been deprived of lower cost alternatives for applications; (b) been forced to pay higher prices for Apple “approved” applications; and/or (c) had their iPhones disabled or destroyed.

99. Apple’s attempted monopolization of the iPhone Applications Aftermarket violates

1 section 2 of the Sherman Act, and its anticompetitive practices are continuing and will continue  
2 unless they are permanently enjoined. Plaintiffs and members of the Class have suffered  
3 economic injury to their property as a direct and proximate result of Apple's attempted  
4 monopolization, and Apple is therefore liable for treble damages, costs and attorneys' fees in  
5 amounts to be proved at trial.

6 **COUNT III [PRESERVED FOR APPEAL]**  
7 **Conspiracy To Monopolize The iPhone Voice And Data Services Aftermarket**  
8 **In Violation Of Section 2 Of The Sherman Act**  
9 **(Seeking Damages And Equitable Relief)**

10 100. Plaintiffs reallege and incorporate paragraphs 1 through 99 above as if set forth  
11 fully herein.

12 101. Apple knowingly and intentionally conspired with ATTM with the specific intent  
13 to monopolize the iPhone Voice and Data Services Aftermarket. In furtherance of the conspiracy,  
14 Apple and its co-conspirator agreed without Plaintiffs' knowledge or consent to make ATTM the  
15 exclusive provider of voice and data services for the iPhone for five years, contrary to Plaintiffs'  
16 reasonable expectations that they could switch at any time to another carrier in the first two years  
17 that they owned their iPhone after paying the \$175 early termination fee, and without charge after  
18 that period.

19 102. ATTM unlawfully achieved an economically significant degree of market power in  
20 the iPhone Voice and Data Services Aftermarket as a result of the conspiracy and effectively  
21 foreclosed new and potential entrants from entering the market or gaining their naturally  
22 competitive market shares.

23 103. Apple and ATTM's conspiracy reduced output and competition and resulted in  
24 increased prices in the iPhone Voice and Data Services Aftermarket and, thus, harmed competition  
25 generally in that market.

26 104. Plaintiffs were injured in fact by Apple and ATTM's conspiracy because they were:  
27 (a) deprived of alternatives for voice and data services domestically; and (b) forced to pay  
28 supracompetitive prices for iPhone voice and data services.

105. Apple's conspiracy to monopolize the iPhone Voice and Data Services Aftermarket  
violated Section 2 of the Sherman Act, and its anticompetitive practices are continuing and will

1 continue unless they are permanently enjoined. Plaintiffs and members of the Class have suffered  
2 economic injury to their property as a direct and proximate result of Apples' conspiracy, and  
3 Apple is therefore liable for treble damages, costs and attorneys' fees in amounts to be proven at  
4 trial.

5 **WHEREFORE**, Plaintiffs respectfully request that the Court enter judgment against  
6 Apple as follows:

- 7 a. Permanently enjoining Apple from selling locked iPhones that can only be used  
8 with ATTM SIM cards unless such information is adequately disclosed to  
9 consumers prior to sale;
- 10 b. Ordering Apple to provide the unlock code upon request to all members of the  
11 Class who purchased an iPhone prior to the disclosures described above;
- 12 c. Permanently enjoining Apple from monopolizing or attempting to monopolize the  
13 iPhone Applications Aftermarket;
- 14 d. Permanently enjoining Apple from conspiring to monopolize the iPhone Voice and  
15 Data Services Aftermarket;
- 16 e. Awarding Plaintiffs and the Class treble damages for injuries caused by Apple's  
17 violations of the federal antitrust laws;
- 18 f. Awarding Plaintiffs and the Class reasonable attorneys' fees and costs; and
- 19 g. Granting such other and further relief as the Court may deem just and proper.

20 **DEMAND FOR TRIAL BY JURY**

21 Plaintiffs hereby demand a trial by jury.

22 DATED: September 28, 2012

WOLF HALDENSTEIN ADLER  
FREEMAN & HERZ LLP  
FRANCIS M. GREGOREK  
RACHELE R. RICKERT

25 /s/ Rachele R. Rickert  
26 RACHELE R. RICKERT

27 750 B Street, Suite 2770  
San Diego, California 92101  
28 Telephone: 619/239-4599  
Facsimile: 619/234-4599

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28

WOLF HALDENSTEIN ADLER  
FREEMAN & HERZ LLP  
MARK C. RIFKIN  
ALEXANDER H. SCHMIDT  
MICHAEL LISKOW  
270 Madison Avenue  
New York, New York 10016  
Telephone: 212/545-4600  
Facsimile: 212/545-4677  
  
Plaintiffs' Interim Class Counsel

APPLE2:19113.CPT

DECLARATION OF SERVICE

I, MAUREEN LONGDO , the undersigned, declare:

1. That declarant is and was, at all times herein mentioned, a citizen of the United States and a resident of the County of San Diego, over the age of 18 years, and not a party to or interested in the within action; that declarant's business address is 750 B Street, Suite 2770, San Diego, California 92101.

2. That on September 28, 2012, declarant served AMENDED CONSOLIDATED CLASS ACTION COMPLAINT via the CM/ECF System to the parties who are registered participants of the CM/ECF System.

3. That on September 28, 2012, declarant served the parties who are not registered participants of the CM/ECF System, via Electronic Mail and United States Mail.

4. That there is regular communication between the parties.

I declare under penalty of perjury that the foregoing is true and correct. Executed this 28th day of September 2012, at San Diego, California.

  
MAUREEN LONGDO



COUNSEL FOR PLAINTIFFS

Francis M. Gregorek  
Rachele R. Rickert  
WOLF HALDENSTEIN ADLER  
FREEMAN & HERZ LLP  
750 B Street, Suite 2770  
San Diego, CA 92101  
619/239-4599  
619/234-4599 (fax)  
gregorek@whafh.com  
rickert@whafh.com

Mark C. Rifkin  
Alexander H. Schmidt  
Michael Liskow  
WOLF HALDENSTEIN ADLER  
FREEMAN & HERZ LLP  
270 Madison Ave.  
New York, NY 10016  
212/545-4600  
212/545-4653 (fax)  
rifkin@whafh.com  
schmidt@whafh.com  
liskow@whafh.com

Counsel for Plaintiffs Robert Pepper,  
Stephen H. Schwartz, Edward W. Hayter  
and Harry Bass

\* Reginald Terrell  
THE TERRELL LAW GROUP  
P.O. BOX 13315, PMB # 148  
Oakland, CA 94661  
510/237-9700  
510/237-4616 (fax)  
reggiet2@aol.com

Counsel for Plaintiffs Eric Terrell, James  
Blackwell, and Crystal

COUNSEL FOR DEFENDANTS

Daniel M. Wall  
Christopher S. Yates  
Sadik Huseny  
LATHAM & WATKINS LLP  
505 Montgomery Street, Suite 1900  
San Francisco, CA 94111  
415/391-0600  
dan.wall@lw.com  
chris.yates@lw.com  
sadik.huseny@lw.com

\* Denotes service via Electronic Mail  
and U. S. Mail