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5 IN THE UNITED STATES DISTRICT COURT  
6 FOR THE NORTHERN DISTRICT OF CALIFORNIA  
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8 STERLING SAVINGS BANK,

No. C -12-01454 EDL

9 Plaintiff,

**ORDER GRANTING DEFENDANT'S  
MOTION TO COMPEL**

10 v.

11 NORMAN POULSEN,

12 Defendant.  
13 \_\_\_\_\_/

14 On June 3, 2013, Defendant filed a Motion to Compel Production of Documents. The Court  
15 construed the improper ex parte motion as a motion to shorten time, which was granted. On June 5,  
16 2013, Plaintiff filed an opposition to Defendant's Motion and on June 6, 2013, Defendant filed a  
17 reply. Because this matter is appropriate for decision without oral argument, the Court will not hold  
18 a hearing. For the reasons stated in this Order, Defendant's Motion is granted.

19 Defendant has moved to compel production of documents in response to RFP 44:

20 Any and all DOCUMENTS which relate to YOUR policies applicable to the allegations  
21 YOU made in YOUR Complaint or defenses LISA POULSEN alleged in her Answer in  
22 this matter, including but not limited to: loans and guaranties/sureties; requirements for  
23 lending; how signatures must be obtained from borrowers and/or guarantors if not in a  
24 bank or in a bank agent's presence; disclosures to borrowers and/or guarantors of loans;  
25 how to prevent forgeries or confirm identities and signatures on documents; whether one  
26 party may sign loan-related documents for another; power-of-attorney or signatory  
27 policies; notarization generally and jurats; required copies of signatories' identifications;  
28 customer identification programs; and, review of transactions which involve STERLING  
and also benefit directors, officers, or managing agents of STERLING.

26 Plaintiff objected generally to this request for production, but agreed to produce responsive  
27 documents to the extent that they still existed given that Sonoma National Bank (the entity that  
28 entered into the guaranties with Defendant) merged with Sterling Savings Bank in February 2007.

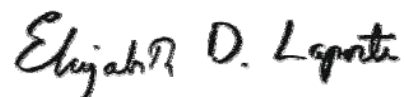
On May 22, 2013, Defendant deposed Plaintiff's compliance officer, Joanne Tyler-Barton,

1 who described a Loan Compliance Manual that included sections for “know your customer,”  
2 customer identification programs (“CIP”) and elder financial abuse. deVries Decl. ¶ 8. On May 31,  
3 2013, Plaintiff produced some documents, but according to Defendant, did not provide any  
4 documents relating to elder financial abuse, customer identification issues or “know your customer.”  
5 On June 3, 2013, Defendant filed this motion seeking production of the Loan Compliance Manual  
6 and other documents describing Plaintiff’s policies relating to elder financial abuse, and “know your  
7 customer.” On June 5, 2013, Plaintiff produced some of the Loan Compliance Manual, and agreed  
8 to produce policies regarding other issues if they were found.

9 In opposition to Defendant’s motion, Plaintiff shifted from its argument that the documents  
10 may not exist to arguing that the documents, even if they exist, are irrelevant on various grounds.  
11 Plaintiff’s refusal to produce documents based on relevance only after Defendant filed her motion to  
12 compel comes too late. The Court will not decide the motion based on relevance now in the context  
13 of an expedited motion to compel where Defendant has made at least a minimal showing under the  
14 more relaxed standard applied in the discovery context. It is unclear whether further responsive  
15 documents exist. Therefore, Defendant’s motion to compel is granted as follows. If Plaintiff  
16 contends in good faith that no additional responsive documents exist, Plaintiff shall provide  
17 Defendant with a declaration from the person(s) most knowledgeable about the reasonableness of  
18 the search done for the documents that Defendant seeks in this motion and the results of that search.  
19 If there are further responsive documents, Plaintiff shall produce them. Plaintiff shall produce  
20 further documents and/or serve the declaration from the person(s) most knowledgeable on Defendant  
21 no later than June 10, 2013.

22 **IT IS SO ORDERED.**

23 Dated: June 6, 2013



ELIZABETH D. LAPORTE  
United States Chief Magistrate Judge