does not have full authority. If a party is a governmental entity, its governing body shall designate
one of its members or a senior executive to appear at the Settlement Conference with authority to
participate in the Settlement Conference and, if a tentative settlement agreement is reached, to
recommend the agreement to the governmental entity for its approval. An insured party shall appear
with a representative of the carrier with full authority to negotiate up to the limits of coverage.

Personal attendance of a party representative will rarely be excused by the Court, and then only upon
separate written application demonstrating substantial hardship served on opposing counsel and
lodged as early as the basis for the hardship is known but no later than the Settlement Conference
Statement.

Parties may only be excused from attending the settlement conference in person upon written authorization from Magistrate Judge James. Any such request must be <u>filed</u> as a motion and proposed order at least 14 days in advance of the conference.

To reschedule a settlement conference, counsel shall contact the Courtroom Deputy, Rose Maher, at (415) 522-4708 at least seven days in advance to obtain a new date. Counsel shall confirm the new date and time with opposing counsel and thereafter <u>file</u> a joint stipulation and proposed order which sets forth the new date and time of the settlement conference. The original settlement conference date will remain on calendar until the Court receives said joint stipulation.

Each party shall prepare a Settlement Conference Statement, which must be LODGED with the undersigned's Chambers (NOT electronically filed) no later than seven (7) calendar days prior to the conference. Statements shall be submitted in a sealed envelope to the Clerk's Office, located at 450 Golden Gate Avenue, 16th Floor, P.O. Box 36060, San Francisco, California 94102. Envelopes should be prominently marked "CONFIDENTIAL - SETTLEMENT CONFERENCE STATEMENT - DO NOT FILE."

Each party shall also submit their Settlement Conference Statement in .pdf format and email their statement to MEJPO@cand.uscourts.gov.

The Settlement Conference Statement need not be served on opposing counsel. The parties are encouraged, however, to exchange Settlement Conference Statements. If Settlement Conference

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Statements are exchanged, any party may submit an additional confidential settlement letter to the Court not to exceed three (3) pages. The contents of this confidential settlement letter will not be disclosed to the other parties.

The form and content of the statement may vary depending on the case. Generally, the statement shall include the following:

- 1. Statement of Facts. A brief description of the facts giving rise to the case.
- 7 2. <u>Summary of Proceedings.</u> A brief summary of the proceedings to date.
- 8 3. <u>Undisputed Matters.</u> A brief statement of all material facts not in dispute.
- 9 4. <u>Disputed Issues of Fact.</u> A brief statement of disputed material facts.
- Disputed Issues of Law. A brief statement of the disputed points of law, including reference to specific statutes and decisions relied upon. Extended legal argument is not appropriate.
 Reference may be made to Points and Authorities previously filed.
 - 6. Relief Sought. A statement of the relief sought, including an itemization of all elements of damages and a breakdown of the estimated cost projected for the litigation if it proceeds to trial.
- Prior Settlement Discussions. A chronological summary of prior settlement negotiations,
 including settlement offers and responses thereto.
- 8. <u>Settlement Analysis.</u> A forthright evaluation of the strengths and weaknesses of your case and the probabilities of prevailing on the major issues in dispute.
- 20 9. <u>Discrete Issues.</u> Identify and prioritize any discrete issues which, if resolved, would aid in the
 21 disposition of the case.
- 22 10. <u>Current Settlement Position.</u> Set forth a reasonable proposal of settlement.
- It is not unusual for the conference to last three (3) or more hours. Parties are encouraged to participate and frankly discuss their case. Statements they make during the conference will not be admissible at trial in the event the case does not settle. The parties should be prepared to discuss such issues as:
 - 1. Their settlement objectives.

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1	2.	Any impediments to settlement they perceive.
2	3.	Whether they have enough information to discuss settlement. If not, what additional
3	information is needed?	
4	4. The possibility of a creative resolution of the dispute.	
5	The parties shall notify the Courtroom Deputy, Rose Maher immediately at (415) 522-4708 if	
6	this case settles prior to the date set for Settlement Conference. Counsel shall provide a copy of this	
7	order to each party who will participate in the conference.	
8	IT IS SO ORDERED.	
9		Mi -
10	Dated: Nover	mber 25, 2013
11		Maria-Elena James United States Magistrate Judge
12		Officed States Wagistate Judge
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