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IN THE UNITED STATES DISTRICT COURT
FOR THE NORTHERN DISTRICT OF CALIFORNIA

SHIONOGI & CO LTD,

No. C -12-03495 EDL

Plaintiff,

**ORDER REGARDING PARTIES'
NOVEMBER 28, 2012 LETTER**

v.

INTERMUNE INC,

Defendant.

At the November 13, 2012 Case Management Conference, the Court authorized the parties to file a joint letter regarding production of English translations of Japanese documents. In that letter filed on November 28, 2012, Plaintiff contends that translations created at the direction of counsel and in furtherance of preparing Plaintiff's case are protected from disclosure by the attorney work product doctrine. Defendant contends that Plaintiff should produce translations that it has in its possession at the time of production, including translations prepared at the direction of counsel during discovery.

The work product doctrine is "a qualified immunity protecting from discovery documents and tangible things prepared by a party or his representative in anticipation of litigation." Admiral Ins. Co. v. United States District Court, 881 F.2d 1486, 1494 (9th Cir.1989). To qualify for work product protection, documents must have two characteristics: "(1) they must be prepared in anticipation of litigation or for trial, and (2) they must be prepared by or for another party [to the litigation] or by or for that other party's representative." In re Cal. Pub. Utils. Comm'n, 892 F.2d 778, 780-81 (9th Cir.1989); Fed.R.Civ.P. 26(b)(3).

Rule 26(b)(3) states that, upon a showing of substantial need and undue hardship by the requesting party, a court may order discovery of work product, but "must protect against disclosure

1 of the mental impressions, conclusions, opinions, or legal theories of a party's attorney ..." Rule
2 26(b)(3) (A)-(B). Attorneys' mental impressions, conclusions, opinions, and legal theories are most
3 commonly referred to as "opinion" work product (as opposed to "ordinary" work product) and are
4 afforded heightened protection. See Holmgren v. State Farm Mut. Auto. Ins. Co., 976 F.2d 573, 577
5 (9th Cir.1991) (requiring a "compelling need" to discover opinion work product, but not extending
6 absolute protection).

7 The Court has reviewed the parties' letter and concludes that it need not reach the question
8 of whether translations created at the direction of counsel in this case are opinion work product
9 because, at a minimum, the translations are ordinary work product. The translations constitute work
10 product because they would reveal the results of a culling process with multiple levels; first,
11 bilingual attorneys from the United States would review millions of pages of documents in Japanese,
12 then bilingual attorneys from the United States, including bilingual lawyers from Plaintiff's law
13 firm, would conduct a quality control of a sample of documents and of all documents categorized by
14 the first level reviewers as "hot," and then Plaintiff's litigation team would review analyses of the
15 "hot" documents prepared by the second level reviewers and would make a decision about whether
16 to translate the document. See, e.g., Plant Genetic Sys. v. Northrup King Co., 174 F.R.D. 330, 332
17 (D. Del. 1997) ("The Court is convinced that document selection by PGS rose to the level protected
18 by Sporck [v. Peil], 759 F.2d 312, 316 (3rd Cir. 1985)] only at the point where documents were
19 selected for longer or full translation because it is these documents that counsel for PGS considers
20 important enough to be translated into English for the benefit of the Court or a jury.").

21 Further, Plaintiff states that only a few documents have been translated in the ordinary
22 course of business (as opposed to for use in this litigation) because Plaintiff's business is conducted
23 in Japanese. Thus, virtually all translations made at this point would be for purposes of litigation
24 after a multiple-step selection process, and production of the subset of documents selected for
25 translation would reveal which documents Plaintiff's attorneys selected as most important to the
26 litigation.

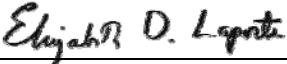
27 Ordinary work product is discoverable only upon a showing of substantial need and undue
28 hardship. See Fed. R. Civ. P. 26(b)(3) ("Ordinarily, a party may not discover documents and

1 tangible things that are prepared in anticipation of litigation or for trial by or for another party or its
2 representative. . . . But, subject to Rule 26(b)(4), those materials may be discovered if: . . . (i) they
3 are otherwise discoverable under Rule 26(b)(1); and (ii) the party shows that it has substantial need
4 for the materials to prepare its case and cannot, without undue hardship, obtain their substantial
5 equivalent by other means.”). Here, Defendant has not shown a substantial need or undue hardship.
6 Defendant focuses on the cost of translations, but such costs do not ordinarily constitute an *undue*
7 hardship and Defendant has not established that translations will here. Moreover, Defendant has not
8 shown a substantial need to piggyback on Plaintiff’s translations because it can obtain its own.

9 In addition, unlike In re Air Crash Disaster near Warsaw, Poland on May 9, 1987, 1996
10 WL 684434, at *2 (E.D. N.Y. Nov. 19, 1996) on which Defendant relies, here, there has been no
11 offer to share translation costs or to waive challenges as to the accuracy of a translation. Nor has
12 there been a showing that upholding the work product protection of the translations would unduly
13 delay the discovery process, a concern of the Air Crash court.

14 IT IS SO ORDERED.

15 Dated: December 5, 2012



ELIZABETH D. LAPORTE
United States Magistrate Judge