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IN THE UNITED STATES DISTRICT COURT
FOR THE NORTHERN DISTRICT OF CALIFORNIA

IN RE: POLYCOM, INC. DERIVATIVE) Case No. 13-CV-03880 SC
LITIGATION)
) ORDER GRANTING IN PART AND
) DENYING IN PART MOTIONS TO
) DISMISS

This Order Relates To:
ALL ACTIONS

I. INTRODUCTION

Now before the Court are motions to dismiss Plaintiffs' Verified Consolidated First Amended Shareholder Derivative Complaint, ECF No. 47 ("Compl."). The first motion was filed by Polycom, Inc. and five members of its Board of Directors, Betsy S. Atkins, John A. Kelley, D. Scott Mercer, William A. Owens, and Kevin T. Parker,¹ (collectively, "Polycom"). ECF No. 48 ("Polycom Mot."). The second motion was filed by Polycom's former CEO and

¹ The Court will refer to the Board Members collectively as simply "the Board" or "the Board Members." In addition to serving on the board, three individual defendants, Kelley, Mercer, and Parker served on Polycom's Audit Committee. The Court will refer to these individuals specifically as the "Audit Committee."

1 Defendant Andrew Miller. ECF No. 51 ("Miller Mot."). The motions
2 are fully briefed,² and appropriate for disposition without oral
3 argument under Civil Local Rule 7-1(b). For the reasons set forth
4 below, the motions are GRANTED IN PART and DENIED IN PART.

5
6 **II. BACKGROUND**

7 This is a shareholder derivative suit against Polycom, a San
8 Jose-based provider of video and telecommunication systems,
9 arising out of allegations of misconduct by Polycom's CEO, Andrew
10 Miller. Miller resigned after an investigation by Polycom's Audit
11 Committee, made up of Kelley, Mercer, and Parker, found problems
12 with Miller's expense reimbursements.

13 During Miller's tenure as CEO, he allegedly claimed
14 reimbursements for numerous inappropriate personal expenses.
15 According to a confidential witness for Plaintiffs, this behavior
16 was well-known within Polycom, although the parties disagree about
17 the extent and import of any such knowledge. In any event, after
18 an investigation, Miller and Polycom entered into a separation
19 agreement. Under the separation agreement, Miller agreed to
20 resign, release compensation and employment-related claims against
21 Polycom, and provide continued assistance through a transition
22 period in exchange for a severance package. Following Miller's
23 resignation, Polycom stated in a press release that "[t]he amounts
24 [of the inappropriate personal expenses] did not have a material
25 impact on the Company's current or previously reported financial
26 statements for any period, nor did they involve any other

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² ECF Nos. 59 ("Opp'n"), 60 ("Polycom Reply"), 61 ("Miller Reply").

1 employees." ECF No. 50 ("Rucker Decl.") Ex. A ("Form 8-K").³

2 Shortly thereafter, Plaintiffs filed derivative complaints
3 alleging breaches of fiduciary duty, unjust enrichment, and
4 corporate waste against Miller and the Director Defendants. In
5 Plaintiffs' view, the Board made false statements (or allowed such
6 statements to be made by others) about the adequacy of internal
7 controls on expense reimbursement, failed to implement and apply
8 Polycom's expense reimbursement policies, unjustifiably gave Miller
9 a 'golden parachute' without adequately assessing his conduct,
10 granted Miller a "unique position of power over the Company," in
11 which the directors were " beholden " to him, and repurchased stock
12 at prices artificially inflated by misleading statements about
13 internal controls and compliance. See Compl. ¶¶ 31, 107-08, 112,
14 127, 142-51, 169.

15 Prior to filing suit, Plaintiffs did not demand Polycom's
16 Board pursue these claims directly on Polycom's behalf, arguing
17 that doing so would have been futile. At the time the initial
18 complaint was filed, Polycom's Board had five members, the Board
19 Members. Four of those, Atkins, Kelley, Mercer, and Owens, have
20 always been outside directors. The fifth, Parker, became interim-
21 CEO after Miller's resignation.

22 Now Defendants move to dismiss, arguing that Plaintiffs'
23 failure to make a presuit demand on the Board cannot be excused.
24 In the alternative, they suggest that the complaint should be

25 ³ This document and other SEC filings are the subject of Requests
26 for Judicial Notice, ECF Nos. 49, 52. Courts often take judicial
27 notice of such filings. See In re Netflix, Inc., Sec. Litig., 923
28 F. Supp. 2d 1214, 1218 n.1 (N.D. Cal. 2013). Because these
documents "can be accurately and readily determined from sources
whose accuracy cannot reasonably be questioned," Fed. R. Evid.
201(b), the requests are GRANTED.

1 dismissed under Federal Rule of Civil Procedure 12(b)(6).
2 Plaintiffs oppose.

3
4 **III. LEGAL STANDARD**

5 **A. Derivative Suits Generally**

6 Generally speaking, a corporation, not its shareholders, has
7 the sole right to pursue litigation for injuries suffered by the
8 corporation. See Potter v. Hughes, 546 F.3d 1051, 1058 (9th Cir.
9 2008). A shareholder derivative suit is one of the exceptions to
10 this general rule. "The derivative form of action permits an
11 individual shareholder to bring 'suit to enforce a corporate cause
12 of action against officers, directors, and third parties.'" Kamen
13 v. Kemper Fin. Servs., Inc., 500 U.S. 90, 95 (1991) (quoting Ross
14 v. Bernhard, 396 U.S. 531, 534 (1970)) (emphasis in original).

15 "The theory in a derivative suit is that a corporation's board
16 has been so faithless to investors' interests that investors must
17 be allowed to pursue a claim in the corporation's name." Robert F.
18 Booth Tr. v. Crowley, 687 F.3d 314, 316-17 (7th Cir. 2012). This
19 is a serious remedy, and as a result, courts require a shareholder
20 'demand' the corporation bring the claim directly or show that
21 demand should be excused because the board is biased or demand is
22 otherwise futile. Kamen, 500 U.S. at 96.

23 **B. Pleading Standard Under Rule 23.1**

24 Federal law requires that a shareholder derivative complaint
25 describe "with particularity" "any effort by the plaintiff to
26 obtain the desired action from the directors and . . . the reasons
27 for not obtaining the action or not making the effort." Fed. R.
28 Civ. P. 23.1(b)(3)(A)-(B). On a motion to dismiss under Rule 23.1

1 the Court must accept as true well-pleaded factual allegations in
2 the complaint. In re Cendent Corp. Deriv. Action Litig., 189
3 F.R.D. 117, 127 (D.N.J. 1999).

4 **C. Demand Futility Under Delaware Law**

5 Because Polycom is incorporated in Delaware, Delaware law
6 supplies the standard for assessing whether the failure to make
7 demand on the board can be excused. Kamen, 500 U.S. at 108-09; see
8 also In re Silicon Graphics Inc. Sec. Litig., 183 F.3d 970, 989-90
9 (9th Cir. 1999), abrogated on other grounds, S. Ferry LP, No. 2 v.
10 Killinger, 542 F.3d 776, 784 (9th Cir. 2008). The demand
11 requirement is "designed to give a corporation the opportunity to
12 rectify an alleged wrong without litigation, and to control any
13 litigation which does arise." Aronson v. Lewis, 473 A.2d 805, 809
14 (Del. 1984), overruled in part on other grounds, Brehm v. Eisner,
15 746 A.2d 244 (Del. 2000).

16 In order to demonstrate that demand would have been futile,
17 there are two relevant tests. The first, the Aronson test, applies
18 when plaintiffs challenge a board decision. In re Openwave Sys.
19 Inc. S'holder Derivative Litig., 503 F. Supp. 2d 1341, 1345 (N.D.
20 Cal. 2007). To satisfy the Aronson test, plaintiffs must show
21 "under the particularized facts alleged, a reasonable doubt is
22 created that: (1) the directors are disinterested and
23 independent [, or] (2) the challenged transaction was otherwise the
24 product of valid exercise of business judgment." Aronson, 473 A.2d
25 at 814. The Aronson test is disjunctive, so "[i]f a derivative
26 plaintiff can demonstrate a reasonable doubt as to the first or
27 second prong of the Aronson test, then he has demonstrated that
28 demand would have been futile." Seminaris v. Landa, 662 A.2d 1350,

1 1354 (Del. Ch. 1995).

2 The second test, the Rales test, applies "where the board that
3 would be considering the demand did not make a business decision
4 which is being challenged" Rales v. Blasband, 634 A.2d
5 927, 933 (Del. 1993). Under those circumstances, the second prong
6 of Aronson is inapplicable, and the plaintiff must plead
7 particularized facts that there is a reasonable doubt that a board
8 majority could exercise independent and disinterested business
9 judgment in responding to a demand. See Rales v. Blasband, 634
10 A.2d 927, 934 (Del. 1993).

11 Under both these tests, reasonable doubt is "akin to the
12 concept that the stockholder has a 'reasonable belief' that the
13 board lacks independence." Grimes v. Donald, 673 A.2d 1207, 1217
14 n.17 (Del. 1996), overruled on other grounds, Brehm, 746 A.2d 244.
15 The business judgment rule is the "presumption that directors
16 making a business decision, not involving self-interest, act on an
17 informed basis, in good faith, and in the honest belief that their
18 actions are in the corporation's best interest." Grobow v. Perot,
19 539 A.2d 180, 187 (Del. 1988), overruled in part on other grounds,
20 Brehm, 746 A.2d 244.

21

22 **III. DISCUSSION**

23 Plaintiffs make four claims. First, Plaintiffs claim that the
24 board failed to adequately oversee Polycom's auditing and
25 accounting controls. Second, Plaintiffs argue that Polycom issued
26 false and misleading financial statements. Third, Plaintiffs
27 believe the separation agreement the board executed with Miller
28 constitutes corporate waste and accorded excessive benefits.

1 Finally, Plaintiffs challenge Polycom's stock repurchases. While
2 "no single factor . . . may itself be dispositive in any particular
3 case," the Court must determine "whether the accumulation of all
4 factors creates the reasonable doubt" that the board was
5 independent and exercised independent and disinterested business
6 judgment.

7 Plaintiffs' oversight and false and misleading statement
8 claims are governed by the Rales test, while Plaintiffs' challenges
9 to the separation agreement are governed by the Aronson test.
10 Compare In re Accuray, Inc. S'holder Derivative Litig., 757 F.
11 Supp. 2d 919, 926-30 (N.D. Cal. 2010) (applying the Rales test to
12 oversight claims), with Zucker v. Andreessen, No. 6014-VCP, 2012 WL
13 2366448, at *6 (Del. Ch. June 21, 2012) (reviewing a severance
14 agreement under the Aronson test). Because different tests apply
15 to each claim, the Court examines each claim in isolation while
16 remaining mindful of the requirement that the Court "determine
17 whether the totality of Plaintiffs' allegations demonstrate a
18 reasonable doubt about the Board's impartiality." In re Bidz.com,
19 Inc. Derivative Litig., 773 F. Supp. 2d 844, 860 (C.D. Cal. 2011)
20 (citing Harris v. Carter, 582 A.2d 222, 229 (Del. Ch. 1990)).

21 Under Polycom's certification of incorporation, Polycom limits
22 director liability for breaches of fiduciary duty "[t]o the fullest
23 extent permitted by the Delaware General Corporation Law"
24 Rucker Decl. Ex. D, Art. IX. This type of so-called exculpatory
25 clause is authorized by Section 102(b)(7) of the Delaware General
26 Corporation Law, and, contrary to Plaintiffs' assertions, is
27 appropriately considered at the pleading stage in assessing demand
28

1 futility.⁴ See Citigroup, 964 A.2d at 133 (considering an
2 exculpatory clause at the pleading stage in assessing demand
3 futility). As a result, Plaintiffs must plead with particularity
4 "substantial likelihood that [the Board Members'] conduct falls
5 outside the exemption." In re Baxter Int'l, Inc. S'holders Litig.,
6 654 A.2d 1268, 1270 (Del. Ch. 1995). For example, to plead a
7 disclosure violation that falls outside the exculpatory clause,
8 "plaintiffs must plead particularized factual allegations that
9 'support the inference that the disclosure violation was made in
10 bad faith, knowingly, or intentionally.'" Citigroup, 964 A.2d at
11 132 (quoting O'Reilly v. Transworld Healthcare, Inc., 745 A.2d 902,
12 915 (Del. Ch. Aug. 20, 1999)).

13 Plaintiffs argue that the Board faces a substantial likelihood
14 of personal liability for violations of the duties of loyalty and
15 good faith⁵ because the Board Members: (1) failed to oversee and

16 ⁴ Plaintiffs are mistaken about whether the Court can consider the
17 exculpatory clause on the motion to dismiss, because, as other
18 courts have found, "the considerations informing an evaluation of
19 demand futility are not necessarily the same as the appropriate
20 considerations in evaluating whether a plaintiff has stated a
21 claim." Compare In re Maxwell Techs., Inc. Derivative Litig., No.
22 13-CV-966-BEN RBB, 2014 WL 2212155, at *8 (S.D. Cal. May 27, 2014),
23 with In re Tower Air, Inc., 416 F.3d 229, 242 (3d Cir. 2005), and
In re Brown Sch., 368 B.R. 394, 401 (Bankr. D. Del. 2007). As a
result, the Court takes judicial notice of Polycom's certificate of
incorporation. See Brown v. Moll, No. C 09-05881 SI, 2010 WL
2898324, at *1 n.1, *4 (N.D. Cal. July 21, 2010) (taking judicial
notice of a certificate of incorporation in assessing a motion to
dismiss a derivative suit).

24 ⁵ Perhaps recognizing that their claims for breaches of the duty of
25 care are likely barred by the exculpatory clause, Plaintiffs appear
26 not to press these claims in their opposition. Compare Compl. ¶¶
27 127, 157-58, with Opp'n at 17 ("Director Defendants each breached
28 their duties of loyalty and good faith and wasted Company
assets"), Rucker Decl. Ex. D, Art. IX (providing that "no
director of the Corporation shall be personally liable to the
Corporation or its stockholders for monetary damages for breach of
fiduciary duty"), and Guttman, 823 A.2d at 501.

1 ensure the effectiveness of Polycom's auditing and accounting
2 controls, (2) made or caused to be made financial statements that
3 were false and misleading in light of Miller's conduct and the
4 alleged lack of adequate internal controls, and (3) approved
5 Miller's separation agreement without adequately investigating
6 Miller's misconduct.⁶

7 **A. The Oversight Claim**

8 Plaintiffs allege that demand is excused on their oversight
9 claim because the board faces a substantial likelihood of personal
10 liability for failing to adequately oversee Polycom's auditing and
11 accounting controls. In support of this theory, Plaintiffs rely
12 principally on a confidential witness ("CW") who was responsible
13 for reviewing Miller's expense receipts and preparing his expense
14 reports. During the CW's time at Polycom, he⁷ reported to Jill
15 Merken, Polycom's Vice President for Global Sales before allegedly
16 being terminated for refusing to submit Miller's expense reports
17 for including personal expenses. The CW stated that Miller's
18 improper expenses were "common knowledge," most of Polycom's

19 ⁶ Plaintiffs' complaint also makes claims based on stock
20 repurchases made at allegedly artificially inflated prices. In
21 their motions to dismiss Defendants argue, among other things, that
22 because there were no particularized facts demonstrating the
23 Board's knowledge that the stock price was artificially inflated
24 and the repurchases were protected by the business judgment rule,
25 it is not substantially likely the Board would face personal
26 liability on these claims. See Citigroup, 964 A.2d at 137; Silicon
27 Graphics, 183 F.3d at 990. In any event, while Plaintiffs mention
28 the existence of these claims, they make no attempt to respond.
"[I]n most circumstances, failure to respond in an opposition brief
to an argument put forward in an opening brief constitutes waiver
or abandonment in regard to the uncontested issue." Stichting
Pensioenfonds ABP v. Countrywide Fin. Corp., 802 F. Supp. 2d 1125,
1132 (C.D. Cal. 2011) (quotation omitted). As a result, the Court
need not address these allegations.

⁷ For obvious reasons, the CW's gender is not clear. For
simplicity the Court will refer to the CW using male pronouns.

1 "'executive assistants knew' and that multiple senior members of
2 the accounting department" were aware as well. Compl. at ¶ 48.
3 Further, according to the Complaint, "[t]his knowledge reached the
4 highest levels of senior management," and the CW "once had a
5 conversation with Laura Durr, who served as Polycom's
6 Controller . . . and who was appointed Interim Chief Financial
7 Officer by the Director Defendants [in] . . . 2014, about . . .
8 what Durr called Miller's 'unusual expense reports'" Id. at ¶ 49.

9 The chief problem with this allegation is Plaintiffs' failure
10 to show that it is likely, let alone substantially likely, that the
11 board would face liability on such a claim. As Delaware courts
12 have made clear, oversight claims are extremely difficult to prove.
13 See In re Caremark Int'l Inc. Derivative Litig., 698 A.2d 959, 967
14 (Del. Ch. 1996) (stating that an oversight claim is "possibly the
15 most difficult theory in corporate law upon which a plaintiff might
16 hope to win a judgment"). Directors cannot be held liable on an
17 oversight claim unless "(a) the directors utterly failed to
18 implement any reporting or information system or controls; or (b)
19 having implemented such a system or controls, consciously failed to
20 monitor or oversee its operations thus disabling themselves from
21 being informed of risks or problems requiring their attention."
22 Stone v. Ritter, 911 A.2d 362, 370 (Del. 2006) (emphasis in
23 original).

24 Plaintiffs admit that throughout the relevant period Polycom
25 had internal controls in place. The Complaint lays out the
26 existence of Polycom's Audit Committee, the Committee's duties, and
27 Polycom's Code of Business Ethics and Conduct, which provides that
28 "Polycom funds must be used only for Polycom business

1 purposes . . . Polycom employees . . . must not use Polycom funds
2 for any personal purpose." Compl. ¶¶ 52-54; see also id. ¶¶ 117-
3 21. Indeed, the confidential witness on whom Plaintiffs rely
4 heavily in support of this claim stated that "Polycom had a
5 tightly-monitored expense report approval process that easily would
6 have uncovered Miller's . . . conduct." Id. ¶ 43. Despite this,
7 Plaintiffs argue at times that the Board "fail[ed] to exercise due
8 care and diligence in the management and administration of the
9 affairs of Polycom by failing to take reasonable steps to ensure
10 that the Audit Committee implemented and assured compliance with
11 adequate expense reimbursement policies and procedures"
12 Opp'n at 17.

13 The problem with this allegation is it turns the Caremark
14 inquiry on its head. Rather than plead particularized facts
15 showing that the Board failed to implement or monitor Polycom's
16 internal controls and that, as a result, the Company suffered some
17 loss, Plaintiffs' complaint relies solely on the loss as proof that
18 the internal controls or oversight were inadequate. See, e.g.,
19 Compl. ¶ 144 (stating that the Board faces a substantial likelihood
20 of liability for "unreasonably failing to prevent or expeditiously
21 discover and stop the payment of improper expense reimbursements to
22 Miller . . ."). This is insufficient because Delaware law does not
23 allow Plaintiffs to simply presume "that employee wrongdoing would
24 not occur if the directors performed their duty properly." In re
25 Baxter Int'l, Inc. S'holder Litig., 654 A.2d 1268, 1271 (Del. Ch.
26 1995).

27 Furthermore, because internal controls were in place
28 throughout the relevant period, Plaintiffs must plead

1 particularized facts demonstrating that "the directors knew they
2 were not discharging their fiduciary obligations or that the
3 directors demonstrated a conscious disregard for their
4 responsibilities such as by failing to act in the face of a known
5 duty to act." Citigroup, 964 A.2d at 123 (emphasis in original).
6 This is a "scienter-based standard" Desimone v. Barrows,
7 924 A.2d 908, 935 (Del. Ch. 2007).

8 Plaintiffs have not adequately pleaded that the Board knew of
9 problems with Polycom's auditing and accounting controls or
10 consciously disregarded its responsibilities. For instance, while
11 the CW's statements suggest that Polycom employees (and some
12 management) were aware of the problems with Miller's expense
13 reports, the CW does not say that he ever informed Miller or any of
14 the Board Members of those issues. Nor do the CW's statements or
15 Plaintiffs' pleadings connect the awareness of some employees and
16 management at Polycom to what the Board should have known.
17 Instead, Plaintiffs simply argue that red flags existed for the
18 board to see "had they not turned a blind eye to their duties to
19 ensure the Company had basic internal controls in place." Opp'n at
20 22-23. But Plaintiffs do not identify a single instance where
21 internal controls were disregarded or red flags were ignored.
22 Instead, Plaintiffs' complaint merely shows that some individuals
23 within the company were aware of issues with Miller's expense
24 reports, without providing any basis aside from speculation for
25 determining the board knew or should have known that violations of
26 the law were occurring. This is insufficient. See In re MIPS
27 Techs., Inc. Derivative Litig., No. C-06-06699, 2008 WL 3823726, at
28 *6 (N.D. Cal. Aug. 13, 2008) (rejecting the statement that "members

1 of [board committees] were very aware of what [a company Vice
2 President] was doing . . ." as "hopelessly vague [and] general")
3 (internal quotation marks omitted) (emphasis omitted). Because a
4 directors' duty to be informed does not "require directors to
5 possess detailed information about all aspects of the operation of
6 the enterprise," the Court cannot simply infer the board knew or
7 should have known of the problems with Miller's expense reports.
8 Caremark, 698 A.2d at 971.

9 As a result, the demand requirement cannot be excused for
10 Plaintiffs' oversight claims.

11 **B. False Financial Statement Claims**

12 Plaintiffs also allege that various public financial
13 statements were materially false and misleading because (1) Miller
14 submitted false expense reports, (2) those false reports caused
15 Polycom to report false and misleading expenses and financial
16 results, (3) Miller violated Polycom's Code of Business Ethics and
17 Conduct and therefore could have been dismissed, and (4) the
18 company lacked effective internal controls. Plaintiffs argue that
19 demand is excused on these claims because the board faces a
20 substantial likelihood of liability for making these statements.

21 These allegations suffer from similar defects as Plaintiffs'
22 oversight claims. Most importantly, Plaintiffs have again failed
23 to adequately plead the Directors' state of mind. "[T]o show a
24 substantial likelihood of liability" for false and misleading
25 statements "that would excuse demand, plaintiffs must plead
26 particularized factual allegations that 'support the inference that
27 the disclosure violation was made in bad faith, knowingly or
28 intentionally.'" Citigroup, 964 A.2d at 132 (quoting O'Reilly v.

1 Transworld Healthcare, Inc., 745 A.2d 902, 915 (Del. Ch. Aug. 20,
2 1999)).

3 Here, Plaintiffs have not pleaded any particularized facts
4 supporting a finding of bad faith, knowledge, or intent to deceive
5 on the part of any of the Directors. In fact, Plaintiffs have not
6 made any specific allegations about the Director Defendants' state
7 of mind at all, which is necessary to determine whether any
8 allegedly misleading statements were made with knowledge or bad
9 faith. Maxwell, 2014 WL 2212155, at *12 ("Plaintiffs must allege
10 specific factual allegations to allow a court to analyze the state
11 of mind of individual director defendants, and cannot rely on broad
12 group allegations.") (citing Citigroup, 964 A.2d at 134). Instead,
13 Plaintiffs ask the Court to infer that because the Director
14 Defendants and members of the Audit Committee had a duty to review
15 Polycom's internal controls, auditing, and financial statements,
16 and signed various statements averring that they did so, they
17 either must have known of the falsity of aspects of those financial
18 statements or turned a blind eye to their duties. Other courts
19 have rejected this theory, and the Court agrees. See, e.g.,
20 Accuray, 757 F. Supp. 2d at 928; Maxwell, 2014 WL 2212155, at *11;
21 Wood v. Baum, 953 A.2d 136, 142 (Del. 2008); Citigroup, 964 A.2d at
22 126-27. Without any particularized allegations explaining what the
23 Directors knew, when they knew it, or anything more than "general
24 allegation[s] that the Board participated" in making or causing
25 false or misleading statements to be made, the Court cannot infer
26 that the board acted in bad faith, knowingly, or with intent to
27 deceive. Silicon Graphics, 183 F.3d at 990 (finding that "claims
28 rest[ing] on a general allegation that the Board participated in

1 [a] fraudulent scheme" are insufficient standing alone); see also
2 Citigroup, 964 A.2d at 132-34.

3 Finally, Plaintiffs allege that the Board caused Polycom to
4 falsely or misleadingly suggest that the Company's investigation of
5 Miller's expense reports was "complete," and failed to promptly
6 inform the public that the SEC began an investigation into the
7 Audit Committee's review of Miller's expenses and subsequent
8 resignation. The allegedly false or misleading statement appeared
9 in a Form 8-K filed with the SEC on July 23, 2013, and stated that
10 "the Audit Committee of the Board completed a review of certain of
11 Mr. Miller's expense submissions. The Audit Committee found
12 certain irregularities in these submissions. At the conclusion of
13 the review, Mr. Miller accepted responsibility" and resigned.
14 Compl. ¶ 111. In Plaintiffs' view, this statement is false or
15 misleading because it suggests that the inquiry into Miller's
16 expenses was complete "when in fact such a review was ongoing and
17 wouldn't be completed for many months" Opp'n at 17-18.
18 The problem with this view is that the statement says that the
19 Audit Committee had completed a review of "certain of Mr. Miller's"
20 expense reports -- not that the Audit Committee had reviewed all of
21 Miller's reports or that no further review of any other reports was
22 ongoing. Similarly, Plaintiffs again fail to plead any facts about
23 whether the Board acted in bad faith or with intent to deceive in
24 using the word "completed" in reference to the Audit Committee's
25 review or in failing to disclose the existence of the SEC
26 investigation sooner.

27 As a result, the demand requirement cannot be excused for
28 Plaintiffs' claims arising out of allegedly false or misleading

1 statements.

2 **C. Miller's Separation Agreement and Release**

3 Finally, Plaintiffs allege several issues related to the
4 separation agreement between Polycom and Miller. First, Plaintiffs
5 believe the separation agreement afforded Miller excessive benefits
6 and constituted corporate waste. Second, Plaintiffs argue that the
7 Board acted hastily, approving the separation agreement before
8 determining the full scope and impact of Miller's improper expense
9 submissions. Because Plaintiffs challenge "a discrete
10 transaction," the Court reviews demand futility under the two-prong
11 Aronson test. Zucker v. Andreessen, No. 6014-VCP, 2012 WL 2366448,
12 at *6 (Del. Ch. June 21, 2012).

13 **1. First Prong of the Aronson Test**

14 While Plaintiffs largely confine their challenge to the
15 separation agreement to the second prong of Aronson, Plaintiffs'
16 complaint also alleges that the Board was not disinterested and
17 independent in evaluating Miller's separation agreement. See
18 Compl. ¶¶ 151-52 (arguing that the board did not act independently
19 in negotiating and authorizing Miller's separation from Polycom).
20 Defendants challenge these allegations, and Plaintiffs appear to
21 have abandoned this theory, instead arguing that the separation
22 agreement is not protected by the business judgment rule.

23 Nevertheless, in the interest of completeness, the Court finds
24 that Plaintiffs have failed to raise a reasonable doubt as to the
25 Board's independence. Directors are independent when their
26 decisions are "based on the corporate merits of the subject before
27 the board rather than extraneous considerations or influences."
28 Aronson, 473 A.2d at 816. "When alleging lack of independence in

1 the demand futility context, 'a plaintiff charging domination and
2 control of one or more directors must allege particularized facts
3 manifesting a direction of corporate conduct in such a way as to
4 comport with the wishes or interests of the [person] doing the
5 controlling.'" Bidz.com, 773 F. Supp. 2d at 853 (quoting Aronson,
6 473 A.2d at 816).

7 Here it strains credulity to conclude that the Board was
8 simultaneously so beholden to Miller that it could not
9 independently negotiate his departure from the company and
10 sufficiently independent to initiate an internal investigation,
11 confirm Miller's wrongdoing, and obtain his departure from the
12 Company. Id. at ¶ 152. Another court has found that similar
13 allegations of a lack of independence were unavailing under
14 circumstances like these, and the Court concurs. Andropolis v.
15 Snyder, No. 05 CV 01563 EWN BNB, 2006 WL 22226189, at *9 (D. Colo.
16 Aug. 3, 2006) ("It is difficult to conceive that a majority of the
17 Board was so 'beholden' to Defendant [Miller], yet they were able
18 to initiate an internal investigation and force Defendant
19 [Miller's] [departure].").

20 **2. Second Prong of the Aronson Test**

21 To show demand futility under Aronson's second prong,
22 Plaintiffs must plead particularized facts raising a reasonable
23 doubt that the transaction is protected by the business judgment
24 rule. The business judgment rule is "a presumption that in making
25 a business decision the directors of a corporation acted on an
26 informed basis, in good faith and in the honest belief that the
27 action taken was in the best interest of the company." Aronson,
28 473 A.2d at 812. To rebut this presumption, "plaintiffs must plead

1 particularized facts sufficient to raise (1) a reason to doubt that
2 the action was taken honestly and in good faith or (2) a reason to
3 doubt that the board was adequately informed in making the
4 decision." In re Walt Disney Co. Derivative Litig., 825 A.2d 275,
5 286 (Del. Ch. 2003).

6 Plaintiffs argue they have raised a reasonable doubt as to
7 whether the approval of the separation agreement was a valid
8 exercise of business judgment because the agreement constituted
9 corporate waste. Waste requires a "showing that the board's
10 decision was so egregious or irrational that it could not have been
11 based on a valid assessment of the corporation's best interests."
12 White v. Panic, 783 A.2d 543, 554 n.36 (Del. 2001). "Where . . .
13 the corporation has received 'any substantial consideration' and
14 where the board has made 'a good faith judgment that in the
15 circumstances the transaction was worthwhile' a finding of waste is
16 inappropriate, even if hindsight proves that the transaction may
17 have been ill-advised." Protas v. Cavanagh, No. 6555-VCG, 2012 WL
18 1580969, at *9 (Del. Ch. Mar. 30, 2012) (quoting Lewis v.
19 Vogelstein, 699 A.2d 327, 336 (Del. Ch. 1997)).

20 Plaintiffs cannot satisfy this test for two reasons. First,
21 Polycom received substantial consideration under the agreement.
22 Under the terms of the agreement, Miller received \$500,000 cash,
23 continued bonus eligibility for the first half of 2013 (the
24 agreement was entered into on July 22, 2013 and his bonus
25 eventually amounted to \$320,625), reimbursement for COBRA expenses,
26 and was allowed to keep his company computer and other mobile
27 electronic equipment. Miller also continued to receive his base
28 salary through August 15, 2013, and was able to collect previously

1 unvested stock awards. In exchange for those benefits to Miller,
2 Polycom received a release of Miller's employment-related claims,
3 an agreement to assist Polycom during its leadership transition,
4 Miller's voluntary resignation from the board (without requiring a
5 shareholder vote), and various other contractual protections like
6 non-disparagement and anti-solicitation provisions. As another
7 court recently found while assessing a similar separation
8 agreement, these provisions "clearly provide benefits to
9 [Polycom]." Maxwell, 2014 WL 2212155, at *16.

10 Second, because "Plaintiffs do not raise any reasonable doubt
11 that this decision fell outside the outer limits of the Board's
12 broad discretion to determine how to compensate [Miller]," the
13 question of whether the benefits to Polycom justify the costs in
14 benefits to Miller remains "a business decision for the Board."
15 Id. Two points support this conclusion. First, Defendants note
16 that while the separation agreement may, in isolation, appear to
17 confer excessive benefits on Miller, Plaintiffs ignore that Miller
18 was already entitled to compensation by virtue of his preexisting
19 contractual relationship with Polycom and do not allege that he
20 received more than he would have received had the Board terminated
21 him for cause. Second, and even more importantly, as the Board
22 Members repeatedly point out, the separation agreement does not
23 release Polycom's potential claims against Miller. As a result,
24 the separation agreement protected Polycom from potential future
25 litigation by Miller, while still preserving the Board's
26 prerogative to bring suit against Miller if the Board later
27 discovered grounds for doing so.

28 Nevertheless, Plaintiffs argue that even if there is no reason

1 to doubt the Board's honesty and good faith, the Board is still not
2 entitled to business judgment protection because it was not
3 adequately informed prior to entering into the separation
4 agreement. In support of these arguments, Plaintiffs relies on In
5 re Walt Disney Co. Derivative Litigation, 825 A.2d 275 (Del. Ch.
6 2003), which they argue demonstrates the Board's bad faith and
7 failure to exercise its business judgment "on facts similar to, but
8 even less damaging than this case." Opp'n at 18. In Disney, the
9 court found that the plaintiffs' allegations demonstrated that
10 Disney's directors failed to exercise "any business judgment and
11 failed to make any good faith attempt to fulfill their fiduciary
12 duties" because the board abdicated all responsibility regarding an
13 executive's termination agreement. 825 A.2d at 278 (emphasis in
14 original). Specifically, the Disney board "(1) failed to ask why
15 it had not been informed; (2) failed to inquire about the
16 conditions and terms of the agreement; and (3) failed even to
17 attempt to stop or delay the termination until more information
18 could be collected." Id. at 289. Nonetheless, the Disney court
19 recognized that "[i]f the board had taken the time or effort to
20 review these or other options, perhaps with the assistance of
21 expert legal advisors, the business judgment rule might well
22 protect its decision." Id.

23 Defendants rightly argue that was the case here. Unlike the
24 board's "ostrich-like approach" in Disney, the Board here did not
25 abdicate its responsibilities to be informed entirely or allow
26 conflicts of interest to infect the process. On the contrary, the
27 Board was aware of the issues with Miller's expense reports at the
28 time it entered into the separation agreement, had conducted an

1 internal investigation into certain of Miller's expense reports,
2 and was represented by independent legal counsel in an arms-length
3 negotiation. Furthermore, Plaintiffs do not allege that the Board
4 did not understand the terms of Miller's separation agreement.
5 Plaintiffs' only complaint is that the Board did not gather more
6 information before acting. But "[t]he business judgment rule . . .
7 only requires the board to reasonably inform itself; it does not
8 require perfection or the consideration of every conceivable
9 alternative." In re Goldman Sachs Grp. Inc. S'holder Litig., Civ.
10 A. No. 5215-VCG, 2011 WL 4826104, at *16 (Del. Ch. Oct. 12, 2011)
11 (emphasis in original). The Court is persuaded under these
12 circumstances the Board was reasonably informed at the time the
13 separation agreement was negotiated and approved, and as a result
14 their actions are protected by the business judgment rule.

15 As a result, the demand requirement cannot be excused for
16 Plaintiffs' claims arising out of the separation agreement.

17 **D. Demand Futility as to the Audit Committee**

18 Finally, Plaintiffs argue that even if they have inadequately
19 pleaded demand futility to Atkins and Owens, the Court should still
20 find demand futile because the members of the Audit Committee,
21 Kelley, Mercer, and Parker, faced a substantial likelihood of
22 liability for inadequate oversight and for the allegedly false and
23 misleading financial statements. Plaintiffs' chief support for
24 this argument is the charter for Polycom's Audit Committee, which
25 lays out the Committee's responsibilities, and various reports and
26 financial statements in which the Audit Committee members
27 reiterated their duties to review Polycom's "internal controls
28 processes, audit processes, and financial statements," and

1 acknowledged that they had done so. Opp'n at 23; Compl. ¶¶ 145-50.
2 Because the Audit Committee was responsible for and repeatedly
3 averred that it had reviewed Polycom's internal controls, auditing,
4 and finances, Plaintiffs conclude the Audit Committee "expressly
5 acknowledged having contemporaneous and direct access to specific,
6 material facts that contradicted and demonstrated the misleading
7 nature of the . . . challenged statements, and to facts
8 demonstrating Polycom's inadequate internal controls." Compl. ¶
9 146; Opp'n at 23.

10 The problem with this argument is that it is "contrary to
11 well-settled Delaware law" to infer a culpable state of mind based
12 solely on membership on the Audit Committee. Wood, 953 A.2d at
13 142. So, for example, in Rattner v. Bidzos, No. Civ.A. 19700, 2003
14 WL 22284323 (Del. Ch. Apr. 7, 2003), Vice Chancellor Noble
15 addressed a similar demand futility theory specifically targeting
16 the members of a corporation's audit committee. In Rattner, as
17 here, the complaint "sets forth vast tracts of quoted materials
18 from public sources detailing wrongdoing in the form of alleged
19 misstatements" and alleged a failure of oversight in ignoring a red
20 flag. But, as the Court found, these allegations were insufficient
21 to plead demand futility as to audit committee members because
22 plaintiffs failed to plead "any . . . particularized facts
23 regarding . . . the actions and practices of [the company's] audit
24 committee." Id. at *12-13. Instead, "[t]he only information one
25 can snare from the Amended Complaint is that there exists a body of
26 rules regarding the accuracy of recording and reporting financial
27 information which may have been violated." Id. at *13. As a
28 result, "[t]he most I can safely admit knowledge of is that

1 [Kelley], [Mercer], and [Parker] were members of the Audit
2 Committee during the Relevant Period and, thus, that [Polycom] had
3 an Audit Committee." Id.

4 Stripping away Plaintiffs' conclusory and rhetorical use of
5 phrases like "blind eye," "consciously or recklessly," and "knew or
6 recklessly disregarded," it is clear that Plaintiffs' sole basis
7 for determining the Audit Committee's state of mind is the access
8 to information their position on the Audit Committee conferred.
9 That sharply distinguishes this case from the three cases on which
10 Plaintiffs rely in support of this argument. For example, in In re
11 Veeco Instruments, Inc. Securities Litigation, 434 F. Supp. 2d 267
12 (S.D.N.Y. 2006), plaintiffs' complaint detailed the company and,
13 specifically, the audit committee's failure over 27 separate
14 meetings to respond to two whistleblower reports, an internal audit
15 that found multiple violations of law, and reduction of its
16 accounting staff to only two people. Id. at 277-78. Unlike Veeco,
17 the Complaint here includes no allegations that the Polycom was
18 aware (or informed by the CW or other whistleblower) of Miller's
19 violations of the expense reimbursement policy, failed to heed
20 those warnings, reduced or eliminated internal auditing or
21 controls, or that the Audit Committee repeatedly ignored those
22 issues. Instead, as in another case rejecting a similar theory,
23 there is no allegation the issues with Miller's expense reports
24 were brought to the Audit Committee's attention, and the fact that
25 they "should have examined the financial statements does not
26 establish that they should have known there were problems in the
27 documents." Maxwell, 2014 WL 2212155, at *14.

28 As a result, the demand requirement cannot be excused based on

1 potential liability for the Audit Committee.

2 **E. Does the Weight of the Evidence Raise a Reasonable Doubt**
3 **as to the Board's Impartiality?**

4 Having assessed each of Plaintiffs' allegations standing
5 alone, Delaware law requires the Court to determine "whether the
6 totality of Plaintiffs' allegations demonstrates a reasonable doubt
7 about the Board's impartiality." Bidz.com, 773 F. Supp. 2d at 861.
8 The Court finds that Plaintiffs' allegations, whether considered
9 standing alone or in their totality, do not demonstrate that demand
10 would have been futile.

11
12 **V. CONCLUSION**

13 For the reasons set forth above, Plaintiffs have failed to
14 allege demand futility with particularity. Accordingly, the motion
15 to dismiss is GRANTED. Defendants also moved in the alternative
16 dismiss for failure to state a claim under Rule 12(b)(6). Because
17 the Court grants dismissal on other grounds, that motion is DENIED
18 without prejudice as moot. Nevertheless, the Court is mindful of
19 the Ninth Circuit's liberal policy favoring granting leave to
20 amend. As a result, the dismissal is without prejudice and the
21 Court GRANTS leave to amend within thirty (30) days of the
22 signature date of this order to address the issues identified
23 above.

24
25 IT IS SO ORDERED.

26
27 Dated: January 13, 2015



UNITED STATES DISTRICT JUDGE

28