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UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA

AARON SENNE, et al.,  
Plaintiffs,

v.

KANSAS CITY ROYALS BASEBALL  
CORP., et al.,  
Defendants.

Case No. 14-cv-00608-JCS

**ORDER RE: 1) MOTION FOR  
RECONSIDERATION REGARDING  
CLASS AND COLLECTIVE  
CERTIFICATION; 2) MOTION TO  
EXCLUDE; 3) MOTION TO  
INTERVENE; AND 4) MOTION FOR  
LEAVE TO FILE SUR-REPLY**

Re: Dkt. Nos. 719, 720, 724, 768

**I. INTRODUCTION**

On July 21, 2016, the Court denied Plaintiffs’ request for class certification under Rule 23 of the Federal Rules of Civil Procedure and decertified the FLSA collective it had preliminarily certified. *See* Docket No. 687 (“Class Certification Order” or “July 21 Order”). In the same Order, it granted Defendants’ request to exclude the testimony of Plaintiffs’ expert, Dr. J. Michael Dennis, under Rule 702 of the Federal Rules of Evidence and *Daubert*. Plaintiffs brought a Motion for Leave to File a Motion for Reconsideration (“Motion for Leave”) on August 4, 2016. The Court granted in part and denied in part the Motion for Leave on August 19, 2016, allowing Plaintiffs to “file a renewed motion . . . for class certification under Rule 23 in which Plaintiffs will propose narrower classes and address the concerns articulated by the Court in its July 21 Order, including those related to the survey conducted by their expert and the expert opinions that were based on the survey.” Docket No. 710 (“August 19 Order”) at 1. Under the August 19 Order, Plaintiffs were also permitted to “seek (re)certification of narrower FLSA classes than the ones the Court decertified in its July 21 Order.” *Id.*

Presently before the Court are the following motions (“Motions”): 1) Plaintiffs’ Motion for Reconsideration Regarding Class and Collective Certification (“Motion for Reconsideration”);

1 2) Motion to Intervene by Shane Opitz, Corey Jones, Brian Hunter, Kyle Johnson, and Aaron  
2 Dott; 3) Defendants’ Motion to Exclude the Declaration and Testimony of J. Michael Dennis,  
3 Ph.D. (“Motion to Exclude”); and 4) Defendants’ Motion for Leave to File Sur-Reply. A hearing  
4 on the Motions was held on December 2, 2016 at 9:30 a.m. The Court’s rulings are set forth  
5 below.<sup>1</sup>

6 **II. BACKGROUND**

7 **A. The Class Certification Order**

8 In their original class certification motion, Plaintiffs asked the Court to certify under Rule  
9 23(b)(3), or in the alternative, Rule 23(b)(2), classes consisting of “[a]ll persons who under a  
10 Minor League Uniform Player contract, work or worked for MLB or any MLB franchise as a  
11 minor league baseball player within the relevant state at any time” during the applicable statutory  
12 period. *See* Motion to Certify Class, Docket No. 496. These classes asserted wage and hour  
13 claims under the laws of eight different states based on a variety of activities the putative class  
14 members perform throughout the year, including spring training, extended spring training, the  
15 championship season, instructional leagues, and winter conditioning. Class Certification Order at  
16 3-4, 7-9. To show that their claims were amenable to class treatment, Plaintiffs offered a  
17 declaration by their expert, Dr. J. Michael Dennis, describing a survey questionnaire (“Pilot  
18 Survey”) he conducted to show that it would be possible to conduct a “main survey” (“Main  
19 Survey”) that would produce reliable results and would address the issues in this case through  
20 common proof. *See* Declaration of J. Michael Dennis, Ph.D. in Support of Plaintiffs’ Motion for  
21 Class Certification, Docket No. 498 (“March 3, 2016 Dennis Decl.”).

22 Defendants argued, *inter alia*, that the classes should not be certified under Rule 23  
23 because the experiences of the putative class members varied widely. *See generally*, Defendants’  
24 Opposition to Plaintiffs’ Motion for Class Certification Under Federal Rule of Civil Procedure 23,  
25 Docket No. 628. Similarly, they argued that the FLSA collective should be decertified because the

26 \_\_\_\_\_  
27 <sup>1</sup> The parties to this action have consented to the jurisdiction of the undersigned magistrate judge  
28 pursuant to 28 U.S.C. § 636(c). The individuals who seek to intervene also have consented to the  
jurisdiction of the undersigned magistrate judge pursuant to 28 U.S.C. § 636(c). *See* Docket No.  
728.

1 named Plaintiffs were not similarly situated, either to each other or the opt-in plaintiffs. *See*  
2 *generally*, Motion to Decertify the Fair Labor Standards Act Collective, Docket No. 495. Finally,  
3 Defendants sought to exclude the testimony of Plaintiffs’ expert, Dr. Dennis, on the grounds that it  
4 was unreliable, and to exclude the testimony of Plaintiffs’ damages expert, Dr. Kriegler, to the  
5 extent he relied on Dr. Dennis’s survey results. *See* Motion to Exclude Plaintiffs’ Expert  
6 Declarations and Testimony of J. Michael Dennis, Ph.D and Brian Kriegler, Ph.D filed In Support  
7 of Plaintiffs’ Motion for Class Certification, Docket No. 632.

8         The Court agreed with Defendants that the classes, as proposed, could not be certified  
9 under Rule 23. First, it found that one of the requirements of Rule 23(a), ascertainability, was not  
10 satisfied because of the “problems associated with determining membership in the State Classes  
11 based on winter training.” Class Certification Order at 59. These problems arose from the wide  
12 variations as to the types of activities in which the players engaged to meet their winter  
13 conditioning obligations, the fact that many players performed these activities in more than one  
14 state, the absence of official records documenting these activities, and the difficulty players would  
15 likely have remembering the details relating to their winter conditioning activities, including, in  
16 some cases, the state or states where they performed them. *Id.*

17         The Court went on to hold that Plaintiffs’ proposed classes did not meet the requirements  
18 of Rule 23(b)(3) because of the highly individualized inquiries that would have been required to  
19 evaluate the claims of the class members. *Id.* at 81. The Court pointed to variation in the types of  
20 activities in which the minor leaguers engage, finding that these variations were “particularly  
21 striking as to winter training.” *Id.* The Court also pointed to variations as to the hours and  
22 activities of minor league players during the championship season and variations with respect to  
23 salaries, bonuses and other forms of compensation. *Id.* at 81-82. The Court found that these  
24 variations went not only to damages but also liability, reasoning that “[c]lass members can  
25 demonstrate minimum wage and overtime violations only by demonstrating that their rate of pay  
26 fell below the minimum wage rate and that they worked the requisite number of hours to be  
27 entitled to overtime pay, both of which will turn on the number of hours of compensable work  
28 they performed and the amount of compensation they received for that work.” *Id.* at 82.

1           The individualized choice-of-law determinations that would be required to address the  
2 claims of the putative class members were also a source of significant concern to the Court. *Id.* at  
3 86-87. Again, the Court found that winter training was particularly problematic as players are  
4 permitted to perform their conditioning wherever they choose and the evidence shows that many  
5 players perform their conditioning in more than one state. *Id.* The Court also found that  
6 individualized inquiries related to the seasonal amusement and recreational establishment defenses  
7 and the creative professionals exemption would “increase the likelihood that class treatment of  
8 Plaintiffs’ claims will be overwhelmed by the individual inquiries.” *Id.* at 84-86. The Court noted  
9 as to both of these defenses, however, that they would not be sufficient, on their own, to warrant  
10 denial of class certification. *Id.*

11           In the end, the Court concluded that the variations were too significant to meet the  
12 predominance requirements of Rule 23(b)(3) and that the survey results on which Plaintiffs  
13 intended to rely constituted an impermissible attempt to “paper over significant material variations  
14 that make application of the survey results to the class as a whole improper.” *Id.* at 91. In  
15 reaching this conclusion, the Court rejected Plaintiffs’ reliance on *Tyson Foods v. Bouaphakeo*,  
16 136 S. Ct. 1036, 1045 (2016), in which the Supreme Court found, applying the rule of its seminal  
17 *Mt. Clemens* decision, that the plaintiffs could demonstrate their work based on representative  
18 evidence sufficient to support a “just and reasonable inference” where the employer had not kept  
19 adequate records of their work. *Id.* at 88. The undersigned found that “[a]llowing Plaintiffs to  
20 rely on the survey evidence obtained by Dr. Dennis (whether the Pilot Survey or the future survey  
21 he planned to conduct using the same methodology) would be inappropriate under the  
22 circumstances here because doing so would enlarge the rights of Plaintiffs and deprive Defendants  
23 of the right to litigate the individual issues discussed above.” *Id.* at 91.

24           With respect to Plaintiffs’ request that the Court certify the same proposed classes under  
25 Rule 23(b)(2), the Court found that Plaintiffs did not have standing to pursue injunctive relief  
26 claims under Rule 23(b)(2) because none of the named Plaintiffs was a current minor leaguers and  
27 therefore, Plaintiffs could not demonstrate a likelihood of future harm. Class Certification Order  
28 at 92-93. The Court further found that “the absence of any current minor league players among

1 named Plaintiffs reflects that any interest they may have in obtaining injunctive relief for future  
2 players is incidental to their request for money damages.” *Id.* at 93.

3 The Court also decertified the FLSA collective that it had previously certified, finding that  
4 the collective members were not “similarly situated” because of the many individualized inquiries  
5 that would be required to resolve those claims. *Id.* at 95.

6 Finally, on Defendants’ motion to exclude, the Court found that some of the problems  
7 identified by Defendants with respect to Dr. Dennis’s Pilot Survey, including alleged coverage  
8 error and non-response bias, were “exaggerated or remediable.” *Id.* at 97-99. On the other hand,  
9 the Court was “troubled by the format of [a] question flagged by” Defendants’ expert, Dr.  
10 Ericksen, that asked respondents to “go through a difficult series of questions to come up with an  
11 answer,” possibly leading them to “satisfice” or give “best guesses.” *Id.* at 99. Specifically, Dr.  
12 Ericksen pointed to a question that asked respondents to provide the total amount of time they  
13 spent on a variety of activities for each of the four weeks of spring training. *Id.* (citing Ericksen  
14 Decl. ¶¶ 36-38). The Court found that the “satisficing” problem was compounded by: 1) the fact  
15 that all of the respondents of the Pilot Survey had opted in to the FLSA class, giving them a vested  
16 interest in the results of the survey; and 2) the likelihood of recall bias, given that respondents  
17 were asked to remember mundane events that occurred more than a year earlier and often several  
18 years earlier, such as when they arrived at and left the stadium each day. *Id.* at 100-101.

19 As a consequence, the Court held that Dr. Dennis’s Pilot Survey (as well as Dr. Kriegler’s  
20 expert report to the extent he relied on Dr. Dennis’s opinions) was not sufficiently reliable to meet  
21 the requirements of *Daubert* and Rule 702 of the Federal Rules of Evidence. *Id.* at 103. In  
22 particular, the Court concluded that “both the methodology and the results of the Pilot Survey  
23 [conducted by Dr. Dennis and offered in support of Plaintiffs’ request for class certification] are  
24 unreliable and . . . any future survey that applies a similar methodology is likely to yield unreliable  
25 results as well, especially in light of the problems . . . as to its failure to adequately ensure  
26 objectivity and its reliance on the players’ ability to recall details of activities and events that  
27 occurred many months (and often years) ago.” *Id.*

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1           **B. The August 4, 2016 Dennis Declaration**

2           In support of their Motion for Reconsideration, Plaintiffs filed a new declaration by Dr.  
3 Dennis in which he responded to the concerns expressed by the Court in its July 21, 2016 Order  
4 and described the “findings, methodology and results” of the Main Survey. Declaration of J.  
5 Michael Dennis Ph.D., Docket No. 696 (“August 4, 2016 Dennis Decl.”). According to Plaintiffs,  
6 the Main Survey and Dr. Dennis’s opinions in the August 4, 2016 Declaration “lay to rest” the  
7 Court’s concerns regarding the Pilot Survey. Motion for Leave at 2.

8           In the Main Survey, Dr. Dennis collected responses from 720 Minor Leaguers between  
9 July 9, 2016 and July 27, 2016. August 4, 2016 Dennis Decl. ¶ 3. According to Dr. Dennis, he  
10 took numerous measures to improve the methodology of the Main Survey, using lessons he had  
11 learned from the Pilot Survey, “including conducting cognitive interviews with actual English-  
12 and Spanish-speaking minor league players, sampling Non Opt-in class members for the main  
13 survey, creating a study website for respondents to use to access the survey, translating the survey  
14 into Spanish language, and setting up an outbound telephone campaign to support survey  
15 participation.” *Id.* These measures were, among other things, intended to avoid self-interest  
16 bias, recall bias or non-response bias in the Main Survey results and/or allow Dr. Dennis to  
17 determine whether the survey results were affected by any of these forms of bias. *See generally*  
18 *id.* ¶¶ 3-12. Dr. Dennis concluded that the results of the Main Survey are a reliable measure of the  
19 hours worked by minor league players and that they are not infected by any of these forms of bias.  
20 *Id.* ¶¶ 7, 9, 47.

21           On the question of self-interest bias, Dr. Dennis points to the fact that non opt-in minor  
22 leaguers made up 87.2% of the 7,762 randomly sampled class members selected to receive the  
23 survey and that the majority of those who responded (66%) were non opt-ins. *See id.* ¶¶ 4, 41. In  
24 addition, to the extent that the percentage of opt-ins who responded relative to non opt-ins resulted  
25 in over-representation of the opt-ins, Dr. Dennis performed a statistical adjustment so that the opt-  
26 ins in the survey would represent the same share of the survey results as they do the total class,  
27 that is, 15%. *Id.* ¶¶ 18, 46. The high proportion of non opt-in survey respondents reduces the  
28 likelihood of self-interest bias, according to Dr. Dennis, because “[n]on Opt-ins have the lowest

1 potential for self-interest bias as evidenced by their not having joined the lawsuit. Although they  
2 may be aware of the lawsuit, they have not expressed interest in joining or participating in the  
3 litigation.” *Id.* ¶¶ 4, 13. At the same time, Dr. Dennis opines that “reliable surveys can be done  
4 with respondents who are also plaintiffs in a lawsuit.” *Id.* ¶ 12. He cites The Reference Manual  
5 on Scientific Evidence (3d Edition) (“the Reference Guide”) as the “authoritative guide to the  
6 acceptable use of scientific evidence in litigation,” noting that the Reference Guide “cites  
7 employee surveys as an example of litigation surveys conducted with the ‘appropriate universe’  
8 and again in the context of survey questionnaire design (p. 389).”

9 Dr. Dennis also took measures to avoid recall bias in the Main Survey. *Id.* ¶ 4. First, he  
10 added “aided prompt” survey questions to “improve the accuracy of respondents’ recall of time  
11 spent on baseball related activities.” *Id.* ¶¶ 4, 33-38. He explains that these questions are designed  
12 to “cue” the respondent to trigger recall of past events, a technique that has been found to be  
13 effective in the literature on survey research methods in helping a respondent to recall events more  
14 accurately. *Id.* The aided recall questions used in the Main Survey related to housing, roommate  
15 status and transportation were asked in connection with each year in which the respondent  
16 participated in baseball-related activities. *Id.* ¶ 35. According to Dr. Dennis, the eight cognitive  
17 interviews he conducted led him to conclude that these aided prompt questions “were effective in  
18 stimulating the respondents to think about the reference period (i.e., the year that the baseball  
19 activity took place).” *Id.* ¶ 44.

20 Dr. Dennis further states that he reduced the potential for recall bias by adjusting the spring  
21 training questions in the Main Survey. *Id.* ¶ 37. These questions had been flagged by Dr.  
22 Ericksen (and the Court) as being overly burdensome to the extent they asked players to recall the  
23 number of hours they worked for each week in which they participated in spring training. *See*  
24 *Class Certification Order* at 99 (citing Ericksen Decl. ¶¶ 36-38). In the Main Survey, Dr. Dennis  
25 instead asked players to answer questions about the times they arrived at and left the ballpark on  
26 game days and non-game days. August 4, 2016 Dennis Decl. ¶ 37. Dr. Dennis states, “[b]ecause  
27 the main survey questions asked the respondent to recall routines and daily schedules instead of an  
28 abstract number of hours worked in a week, the spring training questions then mirrored the

1 structure of the other non-off-season questions that also place less recall burden on the  
2 respondents.” *Id.* In support of this conclusion, he cites survey research literature that has found  
3 that “[w]ith respect to routine tasks, . . . recall is likely to be more accurate for situations that occur  
4 more regularly.” *Id.* ¶ 31. He also points to deposition testimony and schedules produced by  
5 Defendants that he contends establish that the work of minor league players “tends to be  
6 predictable and based on routines, particularly for spring training, extended spring training, the  
7 regular season, and fall instructionals.” *Id.* ¶ 32.

8 Dr. Dennis also notes that because the Main Survey was conducted in July 2016, the most  
9 recent “survey modules included the 2016 reference year for both spring training and extended  
10 spring training, placing a lower recall burden on the respondents for those that participated in  
11 2016.” *Id.* ¶ 38. According to Dr. Dennis, “[s]ince 36% of respondents indicated they had  
12 participated in spring training earlier in 2016 and another 15% participated in 2015, a majority of  
13 the main survey respondents were recalling events that occurred as little as three to 16 months  
14 ago.” *Id.*

15 Dr. Dennis analyzed the results of the Main Survey to determine whether they were  
16 affected by self-interest bias or recall bias by identifying a “Control Group” of respondents for  
17 whom there was the lowest potential for these types of bias. *Id.* ¶¶ 5, 13-21. The Control Group  
18 consisted of respondents who met two criteria: 1) they had not opted in to the FLSA collective;  
19 and 2) they participated recently in baseball activity – either in 2015 or 2016. *Id.* He compared  
20 the survey results for the Control Group to the results based on all of the interviews and found that  
21 they were very similar, leading him to conclude that self-interest bias and recall error had little  
22 impact on the results. *Id.* ¶ 6. In particular, he found that the average hours worked for the  
23 Control Group was 17 minutes less than the hours worked estimate for the total sample. *Id.*  
24 According to Dr. Dennis, the difference was only 6 minutes for regular season hours at the  
25 ballpark for non-playing day away games and 9 minutes for home game days. *Id.* Even if this  
26 discrepancy were considered unacceptably high, the damages expert could use the data from the  
27 Control Group to avoid any self-interest or recall bias, Dr. Dennis opines. *Id.* at 21.

28 Dr. Dennis also conducted a non-response analysis to ensure that there was no error in the



1 Main Survey caused by low response rate. *Id.* ¶¶ 9, 22-25. He cites the Reference Guide in  
2 support of the opinion that “while ‘surveys may achieve reasonable estimates even with relatively  
3 low response rates,’ even surveys with high response rates still need to [be] examined since they  
4 ‘may seriously underrepresent’ some portions of the population.” *Id.* ¶ 8 (citation omitted). Dr.  
5 Dennis conducted his non-response analysis by using administrative data he obtained from  
6 Baseball-Reference.com to compare respondents and non-respondents with respect to age, the year  
7 they last played in the minor leagues for a major league team, and fielding position. *Id.* He also  
8 reviewed the Baseball-Reference.com database to ensure that there were at least ten completed  
9 interviews for each MLB franchise. *Id.* ¶ 9. Based on his analysis, Dr. Dennis concluded that  
10 “error was not introduced via nonresponse.” *Id.*

11 Dr. Dennis conducted two tests to validate the Main Survey data. *Id.* ¶ 26. First, he looked  
12 at a set of 85 documents, many of which are daily itineraries produced by Defendants, that  
13 contained information about start and end times, with about half referring to game days and half to  
14 non-game days. *Id.* From these documents Dr. Dennis “ascertained when the first and last  
15 activities of the particular workday were scheduled to occur, both for ‘anyone’ and ‘everyone.’”  
16 *Id.* Based on his analysis of these documents, Dr. Dennis concluded that the “documents align  
17 with the survey results.” *Id.* ¶ 27. He explains his conclusion as follows:

18 Looking at game days, the data obtained from the validating  
19 documents do not include game durations or travel times to away  
20 games. Without including this time for game durations or travel, the  
21 average time spent performing activities on a spring training game  
22 day amounts to between 4.13 and 5.76 hours. . . . Given that  
23 deposition testimony indicates that the duration of a spring game is  
24 close to three hours, the documents therefore show that the average  
workday for a spring game day would be between roughly 7 and 8.5  
hours, not including travel. The survey data indicated that  
respondents spent between 7.91 and 8.76 hours at the workplace on  
spring game days (depending on whether it was a home game or  
away game). This data therefore validates the survey results.

25 *Id.*

26 Dr. Dennis acknowledges that “[o]n some measures, the survey data is somewhat higher  
27 than the data extracted from the validating documents.” *Id.* In particular, the documents “yield a  
28 lower average number of hours than the survey data” for non-game-days during spring training

1 and extended spring training.” *Id.* He opines that this may be because the documents “do not  
2 include time spent changing into uniforms, time spent performing extra work, and often do not  
3 include time spent performing strength workouts.” *Id.* He further suggests that “it is possible that  
4 minor leaguers perform more of this extra work and strength conditioning on non-game-days  
5 during these periods, which would explain the differences in the data.” *Id.*

6 Because fewer daily itineraries were produced for the championship season, Dr. Dennis  
7 conducted another validation test for that period. *Id.* ¶ 29. In particular, he “looked at the  
8 deposition testimony from Defendants’ own witnesses to validate the survey data for the  
9 championship season.” *Id.* According to Dr. Dennis, “[t]hese witnesses testified that players  
10 generally arrived to work between 3 and 4.5 hours before a night game, depending on whether the  
11 game was home or away.” *Id.* While these estimates would “yield a smaller number of hours  
12 than the survey data yields,” Dr. Dennis opined, the difference would not be substantial. *Id.* Dr.  
13 Dennis suggests that “[a] conservative measure of the survey data, such as the tenth percentile,  
14 could be used if needed to more than account for any differences.” *Id.*

15 In sum, Dr. Dennis concludes that the Main Survey was conducted using a methodology  
16 that is consistent with generally accepted methods for survey research and that its results are  
17 reliable. *Id.* ¶ 47.

18 **C. The Motion for Reconsideration**

19 In their Motion for Reconsideration, Plaintiffs ask the Court to certify a set of classes that  
20 they contend will address the concerns expressed by the Court in the Class Certification Order.

21 The proposed classes are defined as follows:

22 *Florida Class:* Any person who, while signed to a Minor League  
23 Uniform Player Contract, participated in spring training,  
24 instructional leagues, or extended spring training in Florida on or  
after February 7, 2009, and had not signed a Major  
League Uniform Player Contract before then.

25 *Arizona Class:* Any person who, while signed to a Minor League  
26 Uniform Player Contract, participated in spring training,  
27 instructional leagues, or extended spring training in Arizona on or  
after February 7, 2011, and had not signed a Major League Uniform  
Player Contract before then.

28 *California Class:* Any person who, while signed to a Minor League

1 Uniform Player Contract, participated in the California League on or  
2 after February 7, 2010, and had not signed a Major League Uniform  
3 Player Contract before then.

4 *California Waiting Time Subclass:* Any California Class Member  
5 who played in the California League since February 7, 2010, but  
6 who is no longer employed by MLB or its franchises as a minor  
7 league player.

8 Motion for Reconsideration at i-ii. Plaintiffs also propose a separate Rule 23(b)(2) injunctive  
9 relief class, defined as follows:

10 Any person who is a) signed to a Minor League Uniform Player  
11 Contract, b) has never signed a Major League Player Contract, and  
12 c) participates in spring training, instructional leagues, or extended  
13 spring training in Florida or Arizona.

14 *Id.* at ii. The proposed class representatives for each of these classes is listed in the Declaration of  
15 Garrett Broshuis in Support of Motion to Reconsider Regarding Class Certification (“Broshuis  
16 Decl.”), Ex. E. Their participation in Arizona and Florida spring training, extended spring training  
17 and instructional leagues and in the California League, is set forth in Exhibit F to the Broshuis  
18 Declaration.

19 Finally, Plaintiffs seek (re)certification of an FLSA collective and propose the following  
20 definition:

21 Any person who, while signed to a Minor League Uniform Player  
22 Contract, participated in the California League, or in spring training,  
23 instructional leagues, or extended spring training, on or after  
24 February 7, 2011, and who had not signed a Major League Uniform  
25 Player Contract before then.

26 *Id.*

27 According to Plaintiffs, the “streamlined class structure” that they now propose will  
28 eliminate the problems associated with winter conditioning work because they no longer seek  
certification as to those claims. *Id.* at 1. Further, with respect to the California Class, Plaintiffs  
seek certification only as to the California League championship season, which they contend  
involves no interstate travel. *Id.* Moreover, Plaintiffs argue, for all the proposed classes the work  
at issue was performed only in a single state and therefore, the choice-of-law determination will be  
simplified; in particular, Arizona law will be applied to the training season work performed in  
Arizona, Florida law will be applied to the training season work performed in Florida, and

1 California law will be applied to work performed in the California League. *Id.* at 1, 3-5.

2 Plaintiffs also argue that their new Rule 23(b)(3) classes “eliminate concerns about the  
3 variations in the work class members performed.” *Id.* at 1. This is because the “three proposed  
4 classes are focused exclusively on work class members performed as teams at team complexes,  
5 under the direct control and supervision of Defendants.” *Id.* This means that an activity-by-  
6 activity inquiry will not be necessary and instead, the common question will be, when did the  
7 team’s workday begin and end. *Id.* at 1, 6-10. This approach is consistent with the “whistle to  
8 whistle” measure of the workday that is applied under the “continuous workday” doctrine,  
9 Plaintiffs argue. *Id.* According to Plaintiffs, under this doctrine, all activities that occur during the  
10 workday are compensable. *Id.* They further assert that it is permissible to rely on the Main  
11 Survey to establish the average length of the workday and that that survey is sufficiently reliable to  
12 meet the requirements of Rule 702 and *Daubert*. *Id.* at 11-13. In light of *Mt. Clemens* and *Tyson*  
13 *Foods*, they assert, this evidence will allow a jury to draw “just and reasonable” inferences about  
14 when the work day began and ended for class members. *Id.* at 14-17.

15 Plaintiffs also argue that differences in compensation among minor league players do not  
16 give rise to individualized issues that defeat certification because these variations go to damages  
17 rather than liability. *Id.* at 17-18. Plaintiffs acknowledge that the Court treated these variations as  
18 relating to liability in its Class Certification Order but contend that under the Ninth Circuit’s  
19 decision in *Torres v. Mercer Canyons, Inc.*, 835 F.3d 1125 (9th Cir. 2016), which this Court cited  
20 elsewhere in its opinion, this issue is more appropriately treated as one going to damages. *Id.*

21 Plaintiffs further contend that the two main affirmative defenses that Defendants assert as  
22 to the class claims – the seasonal amusement or recreational establishment defense and the  
23 creative professional defense – do not raise sufficient individualized issues or manageability  
24 problems to preclude certification of their proposed classes. *Id.* at 19-21. As to the former, which  
25 applies only under Florida law and the FLSA,<sup>2</sup> Plaintiffs address the Court’s suggestion that it

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27 <sup>2</sup> Plaintiffs correctly note that the Court erred in its Class Certification Order when it stated that  
28 California law provides for a seasonal amusement or recreational establishment exemption.  
Motion for Reconsideration at 19 n. 16. In fact, it does not.

1 might be “swamped” by the individual inquiries necessary to determine whether a multitude of  
2 “establishments” qualified for the exemption. *Id.* at 19 (citing Class Certification Order at 85).  
3 They point out that these inquiries rely on common evidence and therefore are not individualized  
4 in the sense that the issue must be addressed on a class-member-by-class-member basis. *Id.* at 20.  
5 In any event, they argue, the number of “establishments” at issue under the narrower class  
6 definitions they now propose is significantly reduced because there are “at most 15 facilities in  
7 Florida, 15 facilities in Arizona, and 10 facilities in California.” *Id.*

8         With respect to the creative professionals exemption, Plaintiffs argue that neither of the  
9 two prongs of the applicable test – the first relating to an individual’s primary duties and the  
10 second setting a minimum compensation requirement of \$455/week – requires individualized  
11 inquiries. *Id.* at 20-21. Plaintiffs note that the Court already concluded that there are no  
12 individualized inquiries as to the “primary duties” prong of the test but found that the  
13 “compensation” prong of the test would require individualized inquiries. *Id.* Plaintiffs argue that  
14 in fact, the second prong of the test also will not require individualized inquiries because there are  
15 employment and payroll records that can be used to determine whether any particular class  
16 member meets this requirement. *Id.* at 21 (citing *Minns v. Advanced Clinical Employment Staffing*  
17 *LLC*, No. 13-CV-03249-SI, 2015 WL 3491505, at \*8 (N.D. Cal. June 2, 2015)). Plaintiffs also  
18 point out that the Court already found that any individualized inquiries associated with this  
19 defense would not, on their own, be sufficient to defeat class certification. *Id.* (citing Class  
20 Certification Order at 86).

21         Plaintiffs contend their more narrowly crafted classes also satisfy all of the requirements of  
22 Rule 23(a) and solve the ascertainability problem identified by the Court in its Class Certification  
23 Order. *Id.* at 21-22. In particular, Plaintiffs argue that because they are no longer asking to  
24 certify any classes to pursue the winter conditioning claims, the problems associated with  
25 determining who is a member of the State Classes based on that work is eliminated. *Id.*

26         Plaintiffs also argue that the Court should certify its proposed Rule 23(b)(2) class to pursue  
27 injunctive relief. *Id.* at 22-23. They contend the problem with standing identified by the Court  
28 has been remedied by the (requested) intervention of four current minor league players. *Id.* at 22.

1 They further assert that in order for a Rule 23(b)(2) to be certified, Plaintiffs need only establish  
 2 that Defendants have “acted or refused to act on grounds that apply generally to the class” and  
 3 need not demonstrate that they have suffered the same injury. *Id.* (citing *Rodriguez v. Hayes*, 591  
 4 F.3d 1105, 1125 (9th Cir. 2010)). Plaintiffs assert this requirement is met, citing Defendants’  
 5 compensation policies, including failure to pay wages outside of the championship season and  
 6 failure to pay overtime during the championship season. *Id.* at 23. According to Plaintiffs, “[t]he  
 7 adjudication of the legality of these practices will not only resolve a central issue ‘in one stroke’ . .  
 8 . . , it will conclusively determine whether the (b)(2) plaintiffs and class members are entitled to the  
 9 injunctive and declaratory relief they seek, namely, an order compelling Defendants to pay current  
 10 minor leaguers in compliance with applicable state wage laws.” *Id.* (citation omitted).

11 With respect to the requirement that any monetary relief sought by a Rule 23(b)(2) class  
 12 must be incidental to the injunctive relief sought by that class, Plaintiffs contend this issue is not a  
 13 concern because the (b)(2) class they propose is requesting *only* injunctive relief. *Id.* at 23 (citing  
 14 *In re NCAA Student-Athlete Name & Likeness Licensing Litig.*, No. C 09-1967 CW, 2013 WL  
 15 5979327, at \*7 (N.D. Cal. Nov. 8, 2013)). According to Plaintiffs, courts have found that “[i]t is  
 16 permissible to seek both a damages class under Rule 23(b)(3) and a separate injunctive relief class  
 17 under Rule 23(b)(2)” and when such an approach is taken it is not necessary to address whether  
 18 damages are “incidental” to injunctive relief. *Id.* (citing *In re NCAA Student-Athlete Name &*  
 19 *Likeness Licensing Litig.*, No. C 09-1967 CW, 2013 WL 5979327, at \*7 (N.D. Cal. Nov. 8, 2013);  
 20 *Ellis v. Costco Wholesale Corp.*, 285 F.R.D. 492, 503, 536–37 (N.D. Cal. 2012); *Aho v.*  
 21 *AmeriCredit Fin. Servs., Inc.*, 277 F.R.D. 609, 619, 623 (S.D. Cal. 2011)).

22 Even if the Court declines to certify Plaintiffs’ proposed 23(b)(2) and (b)(3) classes,  
 23 Plaintiffs request that the Court certify a Rule 23(c)(4) class to address common issues, including  
 24 the following:

- 25 • Whether minor leaguers are employees under the wage-and-hour laws, and, relatedly,  
 26 whether MLB jointly employs them;
- 27 • Whether minor leaguers are performing “work” during the training seasons and the  
 28 championship season;

1           • Whether the creative artist exemption applies to minor leaguers under Florida and  
2 California law;

3           • Whether the seasonal and amusement exemption applies under Florida law.

4 *Id.* at 24-25.

5           Finally, Plaintiffs argue that the FLSA collective should be recertified “with the exception  
6 that Plaintiffs propose limiting the Collective in the same manner as their proposed narrowing of  
7 the Rule 23 classe[s] (*ie.*, eliminating the winter offseason claims and limiting the Collective to  
8 minor leaguers who participated in spring training, extended spring training or instructional  
9 leagues in Arizona or Florida or who worked in the California League.)” *Id.* at 25.

10           In their Opposition brief, Defendants argue that Plaintiffs’ proposal does not remedy any  
11 of the deficiencies identified by the Court in its Class Certification Order and that Plaintiffs have  
12 even introduced new problems relating to certification of their proposed classes. Opposition to  
13 Motion for Reconsideration at 1. First, Defendants contend that even the more limited classes  
14 proposed by Plaintiffs will require the Court to conduct individualized choice of law inquiries to  
15 compare the relative interests of the states that might potentially have an interest in applying their  
16 laws, which will depend on the circumstances of each individual player. *Id.* at 1, 3-9. They reject  
17 Plaintiffs’ assertion that the law of the situs where the relevant work was performed can be applied  
18 to each of the three proposed Rule 23(b)(3) classes. *Id.* at 5.

19           With respect to the Arizona and Florida Classes, Defendants assert that the players who  
20 participate in spring training and instructional leagues typically do not reside in these states and  
21 spend only about four weeks there during spring training. *Id.* at 6. Under these circumstances,  
22 they contend, there will be other states that have an interest in applying their law and therefore, a  
23 balancing test will have to be applied for each player in the class. *Id.* at 6-7. Similarly, they  
24 assert, there will be choice of law questions requiring individualized inquiries as to the California  
25 Class. *Id.* at 7-9. Defendants contend the application of California law to these class members  
26 should not be assumed, given that the majority of MLB Clubs with affiliates in the California  
27 League are not based in California and the putative members of this class spend varying amounts  
28 of time in the California League – some as little as a single day. *Id.* at 8. Defendants support their

1 argument with an expert declaration by Mr. Paul K. Meyer, who reviewed and analyzed player  
2 transaction records for the 11 MLB Clubs that had a minor league baseball affiliate in the  
3 California League between the 2010 and 2015 Championship Seasons. Declaration of Paul K.  
4 Meyer in Support of Defendants’ Opposition to Plaintiffs’ Renewed Motion for Class and  
5 Collective Certification Under Federal Rule of Civil Procedure 23 and the FLSA (“Meyer Decl.”)  
6 ¶ 11.

7 According to Mr. Meyer, he analyzed over 469,000 data rows of player transaction history  
8 information. *Id.* The “detailed transaction records contain information on the affiliates and/or  
9 MLB Clubs to which a player was assigned, including when the player was transferred from one  
10 affiliate and/or MLB Club to another.” *Id.* ¶ 12. They also contain information about when a  
11 player: 1) signed a Major or Minor League contract; 2) was placed on the disabled list; 3) was  
12 placed on rehabilitation assignment; 4) was placed on an inactive list; or 5) was released by a  
13 Club. Mr. Meyer found that a total of 2,113 players were assigned to affiliates in the California  
14 League between the 2010 and 2015 championship seasons. *Id.* ¶ 15. He further found that  
15 between 68% and 75% of those players played for affiliates outside of California during the *same*  
16 championship season in which they played for the California League. *Id.* ¶¶ 16-17. These players  
17 spent varying amounts of time playing in California. *Id.* For example, for the 2010 championship  
18 season, Mr. Meyer found a range of between one day and 151 days, with approximately 11% of  
19 the 364 players who were assigned to the California League that season spending one week or less  
20 playing in California. *Id.* ¶ 19.

21 Mr. Meyer also found that of the players who were assigned to play in the California  
22 League and other affiliates outside of California in the same season, over 50% spent more time  
23 assigned to affiliates outside of California than they spent assigned to play for the California  
24 League. *Id.* ¶¶ 20-21. He also performed an analysis to determine how many different states  
25 putative class members were assigned to during the championship season in addition to the  
26 California League, both individually and collectively. *Id.* ¶¶ 22-24. He found that “many players  
27 played in multiple states during the same season” and that between 2010 and 2015 putative class  
28 members played for between 27 and 33 different states during the same seasons in which they



1 were assigned to the California League. *Id.*

2 Finally, Mr. Meyer analyzed the transaction histories to determine what percentage of the  
3 California League were first-year players. *Id.* ¶¶ 25-26. He concluded that less than five percent  
4 of the California League players were first year players during the period of 2010 and 2015. *Id.*  
5 Based on Mr. Meyer’s findings Defendants contend “it is clear that there is no basis for the global  
6 application of California law” because “[t]he players’ ephemeral contacts with the state of  
7 California must always be balanced against the interests of the other states where they, for  
8 example, reside, play, train, and where their MLB Club is located.” Opposition at 8-9.

9 Next, Defendants argue that Plaintiffs have not addressed the problem that there is a  
10 “plethora of individualized issues requiring resolution in order to determine the amount of  
11 compensable time.” *Id.* Defendants reject Plaintiffs’ assertion that they have eliminated this  
12 problem by “focus[ing] only on team work periods” and that their Main Survey “provides reliable  
13 representative evidence that eliminates the need for player-by-player review.” *Id.* Instead, they  
14 argue that individualized liability issues still predominate, despite Plaintiffs’ reliance on the  
15 “continuous workday” doctrine and “representative evidence” that allegedly demonstrates  
16 “average” time players spent working based on responses to the Main Survey. *Id.* at 1-2, 9-16.

17 With respect to Plaintiffs’ reliance on the “continuous workday” doctrine, Defendants  
18 contend this theory does not help Plaintiffs because there “is no common continuous workday;”  
19 instead, they assert, “[d]etermining what constitutes a ‘continuous workday’ for a single player  
20 depends not only on when the day begins and ends [but] also requires an individualized analysis of  
21 what activities are ‘principal’ and ‘integral and indispensable’” in order to determine whether they  
22 are “compensable at all or part of a continuous workday.” *Id.* at 10 (citing *Bryant v. Service Corp.*  
23 *Int’l*, No. C 08-01190 SI, 2011 WL 855815 (N.D. Cal. Mar. 9, 2011)).

24 Defendants also reject Plaintiffs’ assertion that they can use the Main Survey results to  
25 provide representative evidence of a “common workday for all minor league players.” *Id.* at 11.  
26 According to Defendants, even if the Main Survey survived scrutiny under *Daubert*, it cannot  
27 properly be used for this purpose because it does not take into account variations in player  
28 circumstances. *Id.* Defendants argue that the Main Survey does not address “team related

1 activities,” contrary to Plaintiffs’ assertions, pointing out that it does not ask minor league players  
2 about the specific activities in which they engaged while at the ballpark and only asked them to  
3 recall their “most often” arrival and departure times. *Id.* Consequently, they contend, the Main  
4 Survey does not provide evidence of “hours worked” at all. *Id.* at 12. *Id.* In addition, they argue,  
5 relying on “averaging” will result in significantly understating or overstating the players’ hours  
6 because of the variations among players. *Id.*

7 Defendants offer two expert declarations that address the variations in responses to the  
8 Main Survey, one by Dr. Jonathon Guryan and another by Dr. Denise M. Martin. *See* Declaration  
9 of Jonathon Guryan, Ph.D. in Support of Defendants’ Opposition to Plaintiffs’ Renewed Motion  
10 for Class and Collective Certification under Rule 23 and the FLDA, Docket No. 749 (“Guryan  
11 Decl.”); Declaration of Denise N. Martin, Ph.D. in Support of Defendants’ Opposition to  
12 Plaintiffs’ Renewed Motion for Class and Collective Certification under Rule 23 and the FLSA,  
13 Docket No. 750 (“Martin Decl.”). Dr. Guryan opines that there is substantial variation among  
14 respondents to the Main Survey as to arrival and departure times for each of the types of day at  
15 issue (e.g., non-game days, home game days, away game days) and between the hours reported at  
16 the 10th percentile and the 90th percentile. Guryan Decl., ¶ 8. He finds that as a result of these  
17 variations, reliance on the “average” hours worked could result in significantly overstating or  
18 understating the hours worked for a substantial portion of respondents. *Id.* Dr. Guryan also finds  
19 significant differences for hours reported across Clubs and from year to year. *Id.* Finally, he finds  
20 significant variations even among players who played for the same Club in the same year, which  
21 he contends renders the Main Survey unreliable for proving classwide damages. *Id.* ¶¶ 11-16.

22 Dr. Martin updates her earlier opinions with regard to whether the results of Dr. Dennis’s  
23 survey (previously, the Pilot Survey, now the Main Survey) can be used in the “formulaic model  
24 proposed by Dr. Kriegler to generate a reliable classwide estimate of the number of ‘hours  
25 worked’ . . . and, therefore, allow determination of the extent to which each player was not paid at  
26 least the applicable minimum wage and/or worked uncompensated overtime.” Martin Decl. ¶ 6.  
27 Dr. Martin concludes that they cannot. *Id.* ¶ 8. First, she agrees with Dr. Ericksen that recall and  
28 self-interest bias, combined with respondent burden, will cause the estimate of hours worked

1 derived from the Main Survey to be inflated. *Id.* ¶ 9. She further opines that variability among  
2 responses as to arrival and departure times is a reflection of the discretionary activities in which  
3 players engage before and after team-related activities; to the extent the Main Survey results  
4 include these activities, “the inclusion of such hours in any formulaic model would inflate the  
5 estimate of any ‘hours worked’ to an unknowable degree.” *Id.* ¶¶ 11, 19-30.

6 Dr. Martin also rejects the validation tests conducted by Dr. Dennis as having “no value.”  
7 *Id.* ¶ 12. This is because the schedules upon which Dr. Dennis relied were merely “aspirational  
8 and do not reflect what happened on a given day,” according to Dr. Martin. *Id.* In any event, she  
9 contends, any test to validate the results of the Main Survey that used the schedules should have  
10 compared the survey responses of players on individual teams to see if the players of teams with  
11 longer scheduled hours actually reported longer hours. *Id.* Dr. Martin states that she conducted  
12 such an analysis and found no such correlation. *Id.* ¶¶ 12, 31-39.

13 Dr. Martin opines that the unreliability of Dr. Dennis’s survey would also render any  
14 “formulaic damages model” that used these results unreliable and that no such model “could repair  
15 the infirmities embodied in the survey responses.” *Id.* ¶ 14, 40-41. She bases this opinion on the  
16 fact that the Main Survey “is Plaintiffs’ proposed source of 100% of the hours for spring training,  
17 extended spring training and instructional league, as well as all of the pre- and post-game hours for  
18 the Championship season.” *Id.* ¶ 40.

19 Next, Dr. Martin challenges Plaintiffs’ assertion that “standardized ‘working hours’ during  
20 spring training, extended spring training, instructional league and standardized pre- and post-game  
21 hours during the championship season were required by the Clubs.” *Id.* ¶ 42. She opines that the  
22 Main Survey results do not support this conclusion but instead show “pronounced variability  
23 exists in the survey responses regarding hours reportedly spent at the ballpark, even for players on  
24 the same team.” *Id.* This variability is indicative of the discretion players have as to their hours,  
25 she opines, giving rise to the need to conduct individualized inquiries as to whether the activities  
26 they performed at the ballpark were voluntary or required by the Clubs. *Id.* According to Dr.  
27 Martin, reliance on an average or use of 10th percentile data as a measure of hours worked would  
28 “mis-estimate liability and damages for many, if not most, individual players.” *Id.* ¶ 43.

1           Finally, Dr. Martin opines that the data Dr. Dennis obtained from the Main Survey is  
2 distinguishable statistically from the data that was found by the Supreme Court to be acceptable in  
3 *Tyson Foods v. Bouaphakeo*. *Id.* ¶¶ 45-50. She concedes that she is “not an expert in the *Tyson*  
4 matter” but states that she has “reviewed the reports in that matter, as well as the decision  
5 rendered.” *Id.* ¶ 45. She distinguishes the study at issue in *Tyson* on two main grounds.

6           First, Dr. Dennis notes that *Tyson Foods* involved a time and motion study in which the  
7 expert “actually watched employees engaged in discrete donning and doffing tasks, providing  
8 measurements with virtually no error.” *Id.* ¶ 46. In contrast, she opines, the data from the Main  
9 Survey consists of player recollections and do not address specific tasks, resulting in a likelihood  
10 that the estimates will be inflated and infected with various forms of bias. *Id.*

11           Second, Dr. Dennis states that the expert in *Tyson Foods* calculated an “average or mean  
12 time spent donning and doffing, adding up all the time spent and dividing by the number of  
13 observations, while Dr. Dennis asked about the *mode* time, or the time that ‘most often’ occurred.”  
14 *Id.* ¶ 47 (emphasis in original). She opines that “[u]se of an overall mean to estimate liability and  
15 aggregate damages is not subject to [the] same skewness/overestimation problem that can affect  
16 mode.” *Id.* She further states that “the mode is systematically likely to differ from the mean for  
17 players, to the extent that shorter-than-typical days due to factors such as injuries, rain-outs,  
18 manager discretion or other unforeseen events are more likely to occur than longer-than-typical  
19 days.” *Id.* ¶ 50. Therefore, she concludes, “in addition to getting the estimate of any hours worked  
20 wrong for virtually every player, use of the ‘mode’ results from Dr. Dennis’[s] survey (vs. the  
21 average gathered in *Tyson*) may not even offer the prospect of getting the estimate of liability or  
22 aggregate damages correct.” *Id.*

23           In opposing Plaintiffs’ new proposed classes, Defendants further point to the Court’s  
24 reliance in its Class Certification Order on the variations in the types of activities in which the  
25 players engaged as a basis for declining to certify the proposed classes under Rule 23(b)(3).  
26 Opposition at 14 (citing Class Certification Order at 83). In espousing a “broad definition” of  
27 work based only on departure and arrival times, Defendants contend, Plaintiffs “all but ignore this  
28 aspect of the Court’s decision.” *Id.* Similarly, Defendants contend, Plaintiffs have not addressed

1 the significant variations as to compensation that the Court cited, except to argue that this  
2 variation goes to damages rather than liability. *Id.* at 14-15. According to Defendants, the Court  
3 already rejected this argument and moreover, Plaintiffs’ reliance on *Torres v. Mercer Canyons,*  
4 *Inc.* is misplaced because that case involved informational injury that was classwide and therefore  
5 liability could be established without regard to the pecuniary loss to the plaintiffs. *Id.* at 15 (citing  
6 No. 15-35615, 2016 WL 4537378 (9th Cir. Aug. 31, 2016)).

7 Defendants further contend Plaintiffs’ proposed classes will give rise to new defects under  
8 Rule 23. *Id.* at 16. First, they argue that because Plaintiffs have “abandoned classwide pursuit of  
9 the vast majority of the claims they are still pursuing individually,” the class device is no longer  
10 the “superior means of adjudication under Rule 23.” *Id.* at 16. Second, they argue that there are  
11 now “adequacy” problems relating to Plaintiffs’ representation of the putative classes because  
12 Plaintiffs seek to apply the laws of Arizona, Florida and California to the proposed classes even  
13 though some class members may have an interest in having the law of some other state applied.  
14 *Id.* at 17. Defendants also argue that by limiting two of the classes to spring training and  
15 instructional leagues, when players are not compensated at all, they have revived the question of  
16 whether they are trainees or employees, which will turn on individualized inquiries relating to  
17 their expectation of compensation. *Id.* at 18. There also remain “numerous individualized  
18 inquiries that must be resolved in connection with other defenses asserted in this case,”  
19 Defendants contend. *Id.*

20 Defendants also contend the Court should reject Plaintiffs’ request to certify a separate  
21 Rule 23(b)(2) class. *Id.* at 19. First, they argue, certification of the Rule 23 (b)(2) class should be  
22 denied because the “relief the proposed intervenors seek – the future payment of money – is a  
23 claim for damages disguised as equitable relief.” *Id.* According to Defendants, courts reject such  
24 attempts to transform a claim for money into one for injunctive relief. *Id.* (citing *Herskowitz v.*  
25 *Apple, Inc.*, 301 F.R.D. 460, 482 (N.D. Cal. 2014); *Cholakyan v. Mercedes-Benz, USA, LLC*, 281  
26 F.R.D. 534, 560 (C.D. Cal. 2012)). Second, they argue, the intervenors’ request for injunctive  
27 relief is not “incidental” to the money damages they seek. *Id.* Finally, Defendants argue that  
28 adjudication of the claims of the Rule 23(b)(2) class would require “endlessly individualized

1 adjudication.” *Id.* In particular, they assert that “the Court would be faced with the very same  
2 fact-intensive determinations that have rendered all of the other classes unsuitable for certification,  
3 including: what state law applies to each class member, what activities constitute compensable  
4 time (if any), which players (if any) are owed additional compensation, and the applications of the  
5 various defenses.” *Id.* According to Defendants, “these individualized inquiries would necessitate  
6 a separate injunction tailored to each player” and therefore, the requirements of Rule 23(b)(2) are  
7 not met. *Id.* (citing *McKinnon v. Dollar Thrifty Auto. Grp., Inc.*, No. CV 12-cv-04457-SC, 2015  
8 WL 4537957, at \*12 (N.D. Cal. July 27, 2015); *Cholakyan*, 281 F.R.D. at 560).

9 With respect to Plaintiffs’ request that the Court certify an issues class under Rule 23(c)(4),  
10 Defendants argue that the request is an attempt to “circumvent this Court’s prior denial of class  
11 certification” and that Plaintiffs have not provided sufficient details to show that the issues are  
12 amenable to classwide treatment. *Id.* at 21-23. They further contend that Plaintiffs’ request does  
13 not address one of the Court’s primary findings in the Class Certification Order, namely, that “key  
14 issues going to liability require individualized proof.” *Id.* at 21-22. Defendants also assert that  
15 Plaintiffs have not demonstrated that the commonality requirement of Rule 23(a) would be met as  
16 to the issues classes Plaintiffs propose, which requires that Plaintiffs demonstrate not only that  
17 their claims turn on common issues of law but also that these questions are susceptible to a  
18 common answer. *Id.* at 22 n. 28. Moreover, Defendants argue, the issues classes Plaintiffs  
19 propose will not “significantly advance the resolution of the underlying case.” *Id.* at 23 (quoting  
20 *Valentino v. Carter-Wallace, Inc.*, 97 F.3d 1227, 1229 (9th Cir. 1996)).

21 Defendants again raise the issue of Article III standing, arguing that this is a threshold  
22 issue that should be decided before deciding whether the proposed classes should be certified. *Id.*  
23 at 23. They contend that the problem of standing is particularly significant as to the California  
24 Class and the proposed (b)(2) class. *Id.* In particular, they point to the fact that the California  
25 Class contains class representatives who played in the California League for only seven of the  
26 eleven Club Defendants. *Id.* at 24 (citing Bloom Decl., Ex. A). Similarly, they assert, the (b)(2)  
27 class contains class representatives who played for only four of the Club Defendants. *Id.*

28 Finally, Defendants argue that the proposed FLSA collective does not meet the heightened

1 “second-stage” standard for certification with respect to demonstrating that the putative opt-ins are  
2 similarly situated. *Id.* Even with the modifications proposed by Plaintiffs, Defendants contend,  
3 Plaintiffs have not solved the problems related to the “disparate factual and employment settings  
4 of the class members” and the “plethora of individualized inquiries” necessary to adjudicate their  
5 claims. Therefore, they assert, the Court should deny Plaintiffs’ request to re-certify the FLSA  
6 collective just as it should deny their request to certify modified classes under Rule 23. *Id.* at 25.

7 In their Reply brief, Plaintiffs reject Defendants’ assertion that the new proposed classes  
8 will require a multitude of choice of law analyses that defeat class certification, arguing that it is  
9 Defendants’ burden to show that another state’s law applies to class members’ claims. Reply at 1-  
10 2. According to Plaintiffs, Defendants have not met that burden. *Id.* at 3-5.

11 Plaintiffs also challenge Defendants’ argument that there is no common continuous work  
12 day because players do not arrive and depart at the same time each day. *Id.* at 5-6. Plaintiffs  
13 contend they have “never argued that all players arrive and depart at the same time each day” and  
14 in any event, it is not their burden to prove that they do; rather, they need only show that they  
15 performed work for which they were improperly compensated and present evidence from which a  
16 “just and reasonable inference” can be drawn as to the amount of work they performed. *Id.* at 6  
17 (citing *Anderson v. Mt. Clemens Pottery Co.*, 328 U.S. 680, 687-88 (1946)). Plaintiffs also argue  
18 that Defendants are incorrect in reading *Tyson Foods* as requiring that a representative sample  
19 must be based on an observational study, or that it must measure every discrete activity, in order to  
20 be considered in the class action context. *Id.* Moreover, they contend, *Tyson Foods* itself allowed  
21 the use of representative evidence where there were material variations between employees as to  
22 the time spent donning and doffing of equipment. *Id.*

23 Plaintiffs contend they can provide a reasonable estimate of hours worked based on the  
24 model offered by Dr. Kriegler. *Id.* at 7-8.<sup>3</sup> Dr. Kriegler offered a declaration in support of

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25  
26 <sup>3</sup>Defendants object to Plaintiffs’ introduction of Dr. Kriegler’s Rebuttal Declaration (Docket No.  
27 755) and ask the Court to strike that declaration, as well as all of the arguments in Plaintiffs’ Reply  
28 brief that rely on Dr. Kriegler’s declaration. *See* Docket No. 767 (“Objection”). They further  
request leave to file a sur-reply in the event the Court decides to consider this material. *See*  
Docket No. 768 (“Motion for Leave to File Sur-Reply”). In support of their request that the Court  
strike the Kriegler Rebuttal Declaration, Defendants contend Dr. Kriegler’s declaration violates

1 Plaintiffs’ original class certification motion and has now updated that declaration to address the  
2 expert declarations of Defendants’ experts and explain how he would use the results of the Main  
3 Survey, in combination with other available information, to come up with a classwide estimate of  
4 damages. *See* Kriegler Rebuttal Decl. ¶¶ 1-12.

5 In his rebuttal declaration, Dr. Kriegler explains that MLB’s eBis data, which contains the  
6 transactional history for each player, will allow him to determine for each day during the class  
7 period each class member’s status and the team for which he was playing. *Id.* ¶ 14. This  
8 information is the starting point for his damages model and “combined with the technical  
9 capabilities of computational software programs” such as the one used by Defendants’ expert, Mr.  
10 Meyer, will enable him to “perform very precise calculations for every player for any time  
11 period.” *Id.* ¶¶ 14, 18. Dr. Kriegler states that he intends to cross-reference the transactional data  
12 with other information, including: 1) for game days, the game duration times, which are available  
13 on MiLB.com; 2) for away games, the travel commute times, which can be obtained using Google  
14 maps; 3) the type of workday, which can be determined from information on MiLB.com and  
15 organizational schedules; 4) estimated hours worked given the type of workday. *Id.* ¶ 14. Dr.  
16 Kriegler states that organizational schedules will allow him to categorize workdays during the

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17  
18 the Court’s instructions at the August 19, 2016 hearing, when it addressed the question of whether  
19 Plaintiffs would be permitted to offer any additional expert declarations beyond the declaration of  
20 Dr. Dennis addressing the main survey. *See* Objection, Ex. B (August 19, 2016 hearing transcript)  
21 at 42-46. At that hearing, the Court opined that it was unlikely that any additional expert opinions  
22 would be helpful if it found that the Main Survey was deficient because of the problems related to  
23 individual players’ recall of relevant events. *See id.* at 42. As discussed below, however, the  
24 Court now finds that the Main Survey meets *Daubert*’s threshold reliability requirement and  
25 therefore the Court must resolve the critical question of whether the claims of the new classes  
26 proposed by Plaintiffs can be proven on a classwide basis through common evidence. The answer  
27 to that question turns, in part, on how the data obtained from the Main Survey will be used, in  
28 conjunction with other evidence, to establish the amount of work performed by the proposed  
classes. Defendants have offered two expert declarations offering opinions on this question,  
including one that is based on an entirely new and very extensive study of the player transaction  
records. Under these circumstances, it is appropriate that Plaintiffs be permitted to introduce a  
rebuttal declaration by Dr. Kriegler explaining why the opinions of Defendants’ experts are  
incorrect. The Court also finds that Defendants’ assertions the Dr. Kriegler has offered a “new”  
damages model are exaggerated and that many of the approaches he explains in his rebuttal  
declaration, such as his use of a percentile method, were also described in his earlier declaration.  
Therefore, the Court declines to strike Dr. Kriegler’s declaration. To alleviate any possible  
prejudice to Defendants, however, the Court will consider Defendants’ Sur-Reply. Therefore, the  
Motion for Leave to File a Sur-Reply is GRANTED.



1 championship season depending on whether games were home or away and whether they were  
2 night games or day games. *Id.* ¶ 14. Similarly, with respect to spring training, he will be able to  
3 use Club training schedules to distinguish between camp days and game days. *Id.* ¶¶ 9-10.

4 Plaintiffs further contend that Defendants’ criticisms of the Main Survey are not  
5 sufficient to warrant denial of class certification. *Id.* at 8-10. First, Plaintiffs reject Defendants’  
6 assertion that the Main Survey cannot be relied upon to determine the amount of work conducted  
7 by class members because it does not attempt to evaluate the specific tasks the players were  
8 performing throughout the day and does not take into account the fact that some players arrived at  
9 the ballpark early (ie., before they were required to be at the ballpark). *Id.* at 8. According to  
10 Plaintiffs, under the continuous workday doctrine, it is neither necessary nor appropriate to assess  
11 the compensability of each discrete activity. *Id.* To the extent that there are variations as to  
12 arrival time, Plaintiffs contend, these should not defeat class certification. *Id.* In particular,  
13 Plaintiffs assert, both California and Arizona law treat all hours at the ballpark as being  
14 compensable, with Arizona law defining “hours worked” as “all time . . . *at a prescribed*  
15 *workplace,*” *id.* (quoting Ariz. Admin. Code § R20-5-1202(9)) (emphasis added in Plaintiffs’  
16 brief) and California law defining hours worked as all time an employee is “permitted to work,  
17 *whether or not required to do so*” and further providing that an employee “subject to an  
18 employer’s control does not have to be working during that time.” *Id.* (quoting *Morillon v. Royal*  
19 *Parking Co.*, 995 P.2d 139, 143 (Cal. 2000)).

20 As to Florida and federal law, Plaintiffs contend, variations in arrival times also do not  
21 preclude certification because they lie “at the fringe of the workday.” *Id.* Citing the testimony of  
22 Defendants’ witnesses, Plaintiffs contend “[t]here is a core work routine across minor league  
23 baseball that consists of some form of early work or team fundamentals, a stretch, throwing,  
24 batting practice, and then a game.” *Id.* Much of this workday can be established through common  
25 evidence other than the Main Survey, Plaintiffs contend, such as schedules. *Id.* The Main Survey,  
26 however, captures time at the beginning and end of the workday that is spent performing required  
27 activities that is not reflected on the schedules. *Id.* at 9. As to this time, Plaintiffs argue that much  
28 of the variation can be taken care of using averages, which will eliminate outliers. *Id.* If the Court

1 is concerned about the players whose arrival and departure times were significantly above the  
2 average, Plaintiffs suggest, the class notice can alert class members that the class claims will be  
3 based on averages and that class members may be able to recover more in an individual action if  
4 they opt out of the class. *Id.*

5 Plaintiffs argue further that conservative estimates can be used to measure this time, such  
6 as the 10th percentile. *Id.* at 9. Plaintiffs contend that Defendants “do not genuinely dispute that  
7 there was a time by which all team members *had* to arrive to begin work activities, so the  
8 continuous workday must begin no later than that time.” *Id.* at 9. According to Plaintiffs, “[t]he  
9 10th percentile can be used to reveal when the *required* team work began because it represents the  
10 time by which 90% of respondents had already arrived at work. *Id.* at 10 (citing Kriegler Rebuttal  
11 Decl. ¶¶ 7, 34-35).<sup>4</sup> Plaintiffs argue that while Defendants are “free to try to rebut this evidence . . .  
12 . the persuasive value of the evidence is a jury question, not a question of class certification.” *Id.*  
13 (citing *Tyson Foods*, 136 S. Ct. at 1049; *Villalpando v. Exel Direct Inc.*, 12-CV-04137-JCS, 2016  
14 WL 1598663, at \*21 (N.D. Cal. April 21, 2016)).

15 Next, Plaintiffs reject Defendants’ reliance on variations in pay as a reason for denying  
16 class certification. *Id.* at 10. Plaintiffs note that Defendants make this argument only as to the  
17 California Class. *Id.* This is because the Arizona and Florida Classes focus on periods when  
18 players receive no compensation. *Id.* n. 6. As to the California Class, Plaintiffs do not dispute that

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20 <sup>4</sup> Dr. Kriegler states in his declaration that “the 10<sup>th</sup> percentile for hours worked closely tracks (and  
21 in some instances is lower than) the required work hours according to daily schedules and  
22 depositions.” Kriegler Rebuttal Decl. ¶ 13. To illustrate this point, he provides bar charts for each  
23 of the seven types of workdays in which games are played (spring training, extended spring  
24 training, instructional league and the four types of championship season game days – home, away,  
25 day and night games). *Id.* ¶ 35 & Exhibit A-G. According to Dr. Kriegler, these bar charts reveal  
26 that the Main Survey results at the 10<sup>th</sup> percentile are generally at or below the hours reported in  
27 the schedules. *Id.* He acknowledges that the 10<sup>th</sup> percentile is higher than the hours reflected on  
28 some of the daily schedules for home night games (depicted in Exhibit 4G to his declaration) but  
opines that this is not a cause for concern because the schedules for these days include pre-game  
stretching, throwing, batting practice and fielding practice but do not include conditioning, weight  
lifting, team meetings, video review, training room treatment, or putting on uniforms, even though  
deposition testimony reflects these activities were required. *Id.* ¶ 36. Dr. Kriegler opines that the  
close correlation between the times reflected on the schedules and the results of the Main Survey  
at the 10<sup>th</sup> percentile “supports the notion that, while some Minor Leaguers may have performed  
more early activities than others, survey data can be relied upon to estimate hours worked, and  
there is a minimum expectation for the number of work hours that is common to all class  
members.” *Id.* ¶ 13.

1 the vast majority of class members are beyond their first year – which means that their salaries  
2 will not be uniform – but point out that this also means that fewer class members will be subject to  
3 the variations in signing bonuses that characterize first year players. *Id.* In any event, they argue,  
4 variations in compensation do not defeat predominance because there are common payroll records  
5 that can be used to assess a player’s rate of pay and damages for each week. *Id.* (citing Kriegler  
6 Rebuttal Decl. ¶ 40). In fact, they contend, the existence of computerized payroll records has been  
7 found to *support* class certification because it allows class claims to be evaluated on the basis of  
8 generalized proof. *Id.* (citing *Minns v. Advanced Clinical Employment Staffing LLC*, No. 13-CV-  
9 03249-SI, 2015 WL 3491505, at \*8 (N.D. Cal. June 2, 2015); *Leyva v. Medline Indus.*, 716 F.3d  
10 510, 514 (9th Cir. 2013); Newberg § 450 (5th ed)).

11 Plaintiffs further contend that under their new proposal there are no defenses that require  
12 individualized analyses. *Id.* at 11. The only defense under Arizona law is that the players are not  
13 employees, Plaintiffs contend, and the Court has already held that this issue can be decided based  
14 on common evidence. *Id.* Plaintiffs also argue that the creative artist exemption under California  
15 law will depend on common proof of the players’ duties and that the seasonal and amusement  
16 exemptions will not require any individualized analysis. *Id.*

17 Plaintiffs also argue that to the extent individualized inquiries exist, they relate to damages  
18 and therefore do not defeat class certification. *Id.* at 11. First, as to the Arizona and Florida  
19 Classes, the players are not compensated, so liability will be established once the defenses are  
20 resolved and the players show that they performed *any* work, Plaintiffs contend. *Id.* at 11-12. If  
21 these classes establish liability, calculation of their damages will simply require that the minimum  
22 wage is multiplied by the hours worked. *Id.* at 12. Similarly, they contend, for the California  
23 Class, the game schedules show that players were commonly scheduled to work seven days a  
24 week in violation of California law; consequently, they contend, liability will be easily established  
25 as to the overtime claim simply by looking to game schedules. *Id.* (citing Kriegler Rebuttal Decl.  
26 ¶¶ 24-26). Thus, the calculation of hours worked and pay will relate only to damages, they  
27 contend. *Id.* Plaintiffs assert that it is well settled under Ninth Circuit law that the need to make  
28 individualized findings as to the amount of damages does not defeat class certification. *Id.* (citing

1 *Vaquero v. Ashley Furniture Indus., Inc.*, 824 F.3d 1150, 1155 (9th Cir. 2016)).

2 Plaintiffs argue that Defendants’ assertions of “new defects” are also incorrect. *Id.* at 12-  
3 13. As to their argument that the class claims are too limited relative to the many individual  
4 claims that would remain to be litigated, Plaintiffs argue that there is no requirement that all of the  
5 claims asserted in a class action be litigated on a classwide basis. *Id.* Moreover, they argue, the  
6 claims they seek to certify relate to a core part of their case, challenging Defendants’ failure to pay  
7 any compensation at all for spring training, extended spring training and instructional leagues and  
8 providing an opportunity for the over 2,000 members of the California League to seek a remedy  
9 for Defendants’ alleged violations of class members’ rights under California wage and hour law.  
10 *Id.* at 13. Plaintiffs also reject the argument that the proposed class representatives are inadequate  
11 to the extent they seek to apply a single state’s law to the entire class when there might be  
12 individual class members who could assert their claims under the laws of other states with laws  
13 more favorable to them. *Id.* This argument is simply a “recycling of their failed choice of law  
14 arguments,” Plaintiffs contend. *Id.*

15 As to standing, Plaintiffs repeat their argument that this issue is more appropriately  
16 addressed after class certification. *Id.* at 14.

17 Plaintiffs also reiterate their argument that the Rule 23(b)(2) class should be certified. *Id.*  
18 They argue that the relief this class seeks is not monetary and that it is well established that class  
19 claims for back pay and injunctive relief can be pursued in the same action where two separate  
20 classes are established to do so. *Id.* (citing *Wang v. Chinese Daily News, Inc.*, 737 F.3d 538, 544  
21 (9th Cir. 2013)). Further, when such an approach is taken, it is not necessary to ask whether  
22 monetary relief is incidental to the injunctive relief because there *is* no monetary relief being  
23 sought by the injunctive relief class. *Id.* Finally, Plaintiffs reiterate their argument that the Court  
24 should certify one or more issue classes under Rule 23(c) even if it declines to certify the new  
25 proposed Rule 23(b) classes and that the Court should recertify the FLSA collective consistent  
26 with the limitations in the new proposed classes. *Id.* at 15.

27 In their Sur-Reply, Defendants contend Dr. Kriegler’s model, as described in his rebuttal  
28 declaration, does not “come close to fixing all of the core impediments to collective or class

1 certification previously identified by the Court.” Sur-Reply at 1. First, they challenge Dr.  
2 Kriegler’s model on the basis that it relies on a survey that does not attempt to assess “team-  
3 related” activities and therefore does not provide a reliable measure of “work” for the proposed  
4 classes. *Id.* at 2. They reject Dr. Kriegler’s reliance on a percentile approach to correct for the  
5 variations in the survey results, arguing that this approach will “shortchange” 90% of minor league  
6 players. *Id.* at 3. They also argue that Dr. Kriegler has failed to “explain how an approach that  
7 dismisses the majority of survey responses in an attempt to make the survey responses ‘fit’ with  
8 schedules is reliable.” *Id.* n. 6. Defendants contend this approach also raises questions as to  
9 superiority and adequacy to the extent Plaintiffs are essentially seeking less than the amount to  
10 which they claim they are entitled. *Id.* at 3-4.

11 Defendants reject Dr. Kriegler’s use of schedules as evidence of the “minimum amount of  
12 pregame work” in combination with survey results as evidence of pre- and post-game work,  
13 arguing that comparison of the schedules and the survey results does not address the “substantial  
14 variability” reflected in both. *Id.* at 4. First, Defendants contend the use of the schedules to  
15 demonstrate any time worked on a representative basis is improper because “each Club and its  
16 affiliates had their own schedules in varying formats, at the discretion of the Club’s various minor  
17 league managers, coaches, and trainers and written schedule were not necessarily reflective of the  
18 activities planned or actually performed on a given day.” *Id.* at 5. Next, Defendants challenge Dr.  
19 Kriegler’s comparative approach on the basis that he made these comparisons “without controlling  
20 for team.” *Id.* at 5. Moreover, Defendants assert, comparison of the survey results with the team  
21 schedules shows that the survey results “are *not* correlated with the schedules by team and there  
22 are substantial differences in the hours individual respondents reported while playing for the same  
23 Club in the same year.” *Id.* (citing Guryan Decl. ¶¶ 11-12; Martin Decl. ¶¶ 36-37). Defendants  
24 also reject Dr. Kriegler’s conclusion that “the majority of work performed by all Minor Leaguers  
25 was required team activities.” *Id.* (quoting Kriegler Rebuttal Decl. ¶ 13). Defendants contend the  
26 Main Survey does not provide any basis for this conclusion as it does not ask about team-related  
27 activities; to the extent Dr. Kriegler relies on his belief that all players were required to perform  
28 the activities listed on the schedules, Defendants argue that the deposition testimony does not

1 support this conclusion. *Id.* (citing Kriegler Rebuttal Decl. ¶¶ 32-33; Bloom Opposition Decl.  
2 (Docket No. 744-2), Ex. B).

3 Defendants also challenge Dr. Kriegler’s reliance on the eBis data as the “starting point”  
4 for his damages estimate. *Id.* at 6. According to Defendants, the transaction histories only record  
5 a player’s assignment to an affiliate roster; they do not “reveal the activities a player may or may  
6 not have engaged in during that assignment, whether any of those activities constitute  
7 compensable ‘work,’ or how much time a player may have spent engaged in any particular  
8 activity.” *Id.* Furthermore, Defendants assert, the eBis data “cannot be utilized in any way for  
9 Plaintiffs’ Arizona and Florida classes, not even to track player assignments, because eBis does  
10 not contain any information regarding a player’s attendance at spring training, extended spring  
11 training, or instructional leagues, let alone information regarding the nature of activities or  
12 participation therein.” *Id.* The *only* thing this data can be used for, according to Defendants, is “to  
13 identify the number of players who were assigned to the roster of a particular minor league  
14 affiliate and the dates they were assigned to the roster.” *Id.*

15 Next, Defendants contend the game schedules and rosters do not provide a sufficient basis  
16 for Dr. Kriegler to draw distinctions between different types of game days. *Id.* In particular, the  
17 game schedules do not indicate which players participated in or attended games, and the rosters  
18 reveal “only the names of active players assigned to an affiliate on a particular game day during  
19 the championship season” and “do not include information regarding the activities a player  
20 participated in, if any, or time spent on those activities.” *Id.* at 7. Game schedules during spring  
21 training and instructional leagues are even less useful, Defendants contend, because “during these  
22 periods, games are modified based on the training needs of the players, and may be cut short or not  
23 played at all.” *Id.*

24 Finally, Defendants contend Dr. Kriegler’s reliance on other sources of information to  
25 “reconstruct” a workday are to no avail because they do not allow him to determine how long any  
26 particular player engaged in compensable “work.” *Id.* at 7. Given the variations in the players’  
27 individual activities, Defendants argue, these sources of information could be used to measure  
28 hours worked only if Dr. Kriegler conducted an individualized inquiry as to each player. *Id.* at 8-

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9. Even if this could be done, Defendants argue, the variations in forms and amounts of compensation paid to players would mean that individualized liability inquiries would still be required. *Id.* at 9.

**D. The Motion to Exclude**

Defendants contend in their Motion to Exclude that the Main Survey, like the Pilot Survey, is based on flawed methodology and that its results are similarly unreliable. Motion to Exclude at 1. Defendants challenge the reliability of the Main Survey on the following grounds:

- The Main Survey asks players only about arrival times, departure times and meal times and assumes that all time spent at the ballpark except meal times constituted “hours worked” instead of attempting to measure players’ “baseball-related” or “team-related activities.” Motion to Exclude at 7-9; Declaration of Eugene P. Ericksen in Support of Defendants’ Motion to Exclude the Declaration and Testimony of J. Michael Dennis, Ph.D., Docket No. 726 (“Ericksen Decl.”) ¶¶ 5-6. Because the Main Survey does not measure time that is spent performing compensable work, Defendants contend, the results of the Main Survey are irrelevant and unreliable.
- The questioning strategy of the Main Survey does not remedy the problem of recall bias that the Court found rendered the Pilot Survey unreliable. Motion to Exclude at 2, 10-15; Ericksen Decl. ¶¶ 4-5, 7, 13, 19-37, 54. Dr. Ericksen opines that the Main Survey results are unreliable because players were asked to recall details about mundane events (arrival and departure times and mealtimes) that occurred months or years ago. Dr. Ericksen further opines that Dr. Dennis’s reliance on a “control group” of non opt-in players and use of “aided recall questions” do not solve these problems. *Id.* He opines that the recall problems are worsened by the substantial “respondent burden” arising from the fact that respondents were required to answer up to 65 questions, many of which were complex in structure and sought information about events that occurred between four months and five years before the survey interviews. Motion to Exclude at 14; Ericksen Decl. ¶¶ 20-22.
- The Main Survey does not remedy the problem of self-interest bias and Dr. Dennis’s reliance on the responses of the “control group” of non opt-in players to validate his results

1 is not persuasive because these players have an interest in the outcome of this case even if  
2 they did not opt in to the FLSA collective as putative members of the Rule 23 classes.  
3 Motion to Exclude at 3, 16-17; Ericksen Decl. ¶¶ 4, 8 14, 38-48.

- 4 • The Main Survey is unreliable because it may suffer from non-response bias. Motion to  
5 Exclude at 17-19. Dr. Dennis began with a random sample of 994 opt-in class members  
6 and 6,769 non opt-in players; 24.6 percent of the opt-ins and 7.0 percent of the non opt-ins  
7 responded. Ericksen Decl. ¶ 47. Dr. Ericksen opines that Dr. Dennis’s efforts to assess  
8 whether any large biases were created due to variations in response rates by looking at four  
9 variables (age, fielding position, most recent year played and number of games played) are  
10 not sufficient because Dr. Dennis does not explain how he selected these factors and does  
11 not acknowledge that there may be other factors that affected the response rate and that  
12 could result in bias. *Id.* ¶¶ 44, 48.
- 13 • Dr. Dennis’s attempt to “validate” the Main Survey results by comparing averages of the  
14 survey responses with the daily schedules is misguided because the Main Survey and the  
15 schedules “reflect different things: the [Main] Survey asks about arrival and departure  
16 times from the ballpark while the daily schedules list activities that were planned for future  
17 days.” Motion to Exclude at 3, 19-21; Ericksen Decl. ¶¶ 16, 49-50. According to  
18 Defendants, the averages of the arrival and departure times reported in the Main Survey  
19 vary significantly from the hours reflected on the schedules, especially for nongame days,  
20 and these discrepancies have not been addressed by Dr. Dennis. Motion to Exclude at 20.  
21 Furthermore, they contend, Dr. Dennis’s use of averages to validate his results is  
22 “particularly insufficient” in light of the “extreme variability in responses.” *Id.*

23 In addition to these alleged flaws, Defendants contend the Main Survey and associated  
24 Dennis Declaration should be stricken because Plaintiffs “failed to produce critical information  
25 associated with the Main Survey” including “data or back-up information regarding the cognitive  
26 interviews [Dr.] Dennis claims to have conducted to ‘test’ the Survey, as well as the dates and  
27 durations of the Main Survey interviews.” Motion to Exclude at 3-4, 21-24. Defendants further  
28 contend that “based on the extremely limited information that [Dr.] Dennis provided in his



1 declaration, it is clear that [he] has grossly deviated from standard best practices regarding  
2 cognitive interviews.” *Id.* at 21.

3 In their Opposition brief, Plaintiffs reject Defendants’ assertion that the results of the Main  
4 Survey are irrelevant because the Main Survey measures only arrival and departure times and  
5 mealtimes and does not attempt to measure time spent on particular activities while at the ballpark.  
6 Opposition at 3-8. According to Plaintiffs, under Rule 702 of the Federal Rules of Evidence  
7 expert testimony need only “help the trier of fact to understand the evidence;” it need not provide  
8 conclusive proof of an ultimate fact in the case to be relevant. *Id.* at 4. Dr. Dennis’s Main Survey  
9 meets this “‘low bar’ of relevancy,” Plaintiffs contend, because the Main Survey is “probative of  
10 whether minor leaguers performed any work” and it “is also probative of how much they worked.”  
11 *Id.* at 4-5. In particular, under the whistle-to-whistle rule, the time minor league players spent at  
12 the ballpark offers at least a rough estimate of how much work they performed, Plaintiffs contend.  
13 *Id.* at 5 (citing *IBP, Inc. v Alvarez*, 546 U.S. 21, 36 (2005)). To the extent the estimate may not be  
14 exact, Plaintiffs assert, this is not a basis for exclusion given the fact that Defendants do not keep  
15 records of the time minor league players work and in light of the Supreme Court’s admonition in  
16 *Mt. Clemens* that “[t]he employer cannot be heard to complain that the damages lack the exactness  
17 and precision of measurement that would be possible had he kept [time] records.” *Id.* (quoting  
18 328 U.S. at 688).

19 Plaintiffs further contend that Dr. Dennis adhered to sound survey principals and that this  
20 is all that is required for a study to be reliable under *Daubert*, and thus admissible. *Id.* at 9 (citing  
21 *Fortune Dynamic, Inc. v. Victoria's Secret Stores Brand Mgmt., Inc.*, 618 F.3d 1025, 1036 (9th  
22 Cir. 2010) (recognizing that “survey evidence should be admitted as long as it is conducted  
23 according to accepted principles and is relevant” and that “technical inadequacies” in a survey,  
24 “including the format of the questions or the manner in which it was taken, bear on the weight of  
25 the evidence, not its admissibility”); Declaration of J. Michael Dennis in Support of Plaintiffs’  
26 Opposition to Motion to Exclude (“Dennis Opp. Decl.”) ¶ 36; Declaration of Stanley Presser,  
27 Ph.D., in Support of Plaintiffs’ Opposition to Motion to Exclude the Testimony of J. Michael  
28 Dennis, Ph.D. (“Presser Decl.”) ¶¶ 4, 15. The alleged flaws cited by Defendants relating to non-

1 response bias, recall bias and self-interest bias are, at most, technical deficiencies that go to the  
2 weight of the evidence rather than admissibility, Plaintiffs contend. Opposition at 12-22.

3 In any event, the challenges Defendants bring on these grounds are exaggerated, according  
4 to Plaintiffs. *Id.* Plaintiffs cite to the expert report of Dr. Presser, who disagrees with the  
5 opinions of Dr. Ericksen as to many of the alleged deficiencies of the Main Survey, as well as to  
6 Dr. Dennis’s own Opposition declaration.

7 Plaintiffs also assert that they have complied with their discovery obligations by turning  
8 over all of the expert data required under the rules. *Id.* at 22-23. Plaintiffs reject Defendants’  
9 assertion that Dr. Dennis did not follow best practices relating to use of cognitive interviews,  
10 citing the opinions of both Dr. Dennis and Dr. Presser. *Id.* at 23-24. Finally, Plaintiffs assert that  
11 Dr. Dennis’s reliance on the schedules as a means of validating the results of the Main Survey is  
12 reasonable and supports the reliability of the survey results. *Id.* at 24-25. Plaintiffs contend  
13 “Defendants’ own witnesses testified that the daily schedules are the best documents available to  
14 show what happened on a given day” and that “[i]f anything, the schedules *underestimate* the  
15 length of the workday for many class members because (as many defense witnesses have  
16 confirmed) a considerable amount of work took place in addition to that indicated on team  
17 schedules, including weightlifting, and especially on non-game days.” *Id.* at 25 (emphasis in  
18 original).

19 In their Reply brief, Defendants reiterate their argument that the Main Survey is flawed  
20 and irrelevant because it does not attempt to measure team-related activities, even though  
21 Plaintiffs claim they are seeking to establish the amount of time worked by class members by  
22 looking at such activities. Reply at 1-4. In addition, Defendants contend, the responses to the  
23 Main Survey cannot be used to establish the *average* time worked by putative class members  
24 because the players were not asked to provide information about the average hours worked;  
25 instead, they were asked to provide the times of their arrivals and departures and mealtimes that  
26 they experienced “most often.” *Id.* at 1, 5 (citing Ericksen Decl. ¶¶ 14-17, 42). According to  
27 Defendants, by requesting times based on the “mode” the Main Survey does not allow for a  
28 calculation of average hours worked. *Id.* at 5 (citing *Wallace v. Countrywide Home Loans Inc.*,

1 No. SACV 08-1463-JST, 2012 WL 11896333, at \*5 (C.D. Cal. Aug. 31, 2012) (holding that  
2 survey that asked respondents to report how many hours they worked in a “typical” week could  
3 not be used to show *average* hours worked)).

4 Defendants also argue that the Main Survey, like the Pilot Survey, suffers from flawed  
5 methodology because it asks “respondents who have an interest in the outcome of the litigation to  
6 recall detailed and trivial information from months, if not years, prior to the survey concerning the  
7 very same ‘mundane events’ that concerned the Court previously . . . .” *Id.* at 6. Defendants  
8 reject Plaintiffs’ assertion that the flaws go to the weight of the Main Survey results rather than  
9 their admissibility, arguing that Plaintiffs “ignore that it is their burden to prove that the survey  
10 satisfies *Daubert* and is reliable representative evidence for class certification *now*.” *Id.* at 7  
11 (emphasis in original). According to Defendants, use of reliable survey methods alone does not  
12 guarantee that the *results* of a survey will be reliable or that they will not be infected by self-  
13 interest, non-response or recall bias. *Id.* (citing Ericksen Decl. ¶ 6).

14 Defendants contend the unreliability of the results of the Main Survey can be seen in the  
15 variability of the responses from players who played for different Clubs. *Id.* at 8-9 (citing  
16 Ericksen Decl.). These variations show that the survey responses do not provide reliable evidence  
17 of “team activities,” Defendants contend. *Id.* at 9. Defendants further assert that the Main Survey  
18 does not address the problems of recall bias, self-interest bias or non-response bias. *Id.* at 10-13.  
19 Nor do Plaintiffs adequately respond to the problem of respondent burden, Defendants argue. *Id.*  
20 To the extent Dr. Presser rejected Dr. Ericksen’s opinion on this issue, Defendants assert, his  
21 opinion is not persuasive because he looked at only one question in the Main Survey and did not  
22 address the fact that the questions were asked up to 21 times for each respondent. *Id.* In any  
23 event, Defendants argue, Dr. Presser’s declaration should be excluded because it is based only on  
24 Dr. Presser’s review of the scientific literature and not a review of the Main Survey or its results.  
25 *Id.* at 13, 14-15.

26 Finally, Defendants reject Dr. Dennis’s attempt to “validate” his survey results by  
27 comparing the “average” responses of the Control Group to “average” times reflected on  
28 schedules. *Id.* at 14-15. The Control Group responses are subject to the biases discussed above,

1 Defendants contend, and moreover, the Main Survey does not ask for averages and therefore  
2 cannot be used for that purpose. *Id.* Averaging the schedules is also meaningless, Defendants  
3 assert, because Plaintiffs’ expert fails to account for the fact that there is variation in schedules  
4 from Club to Club and there has been no effort to link the survey respondents to particular Clubs.  
5 *Id.*

6 **E. The Motion to Intervene**

7 In the Motion to Intervene, four current minor leaguers (“Injunctive Intervenors”) and a  
8 fifth intervenor who seeks to take the place of recently dismissed named Plaintiff Matt Gorgen,  
9 seek to intervene under Rule 24(a) of the Federal Rules of Civil Procedure (governing intervention  
10 as of right) or in the alternative, under Rule 24(b) (governing permissive intervention).<sup>5</sup> Plaintiffs  
11 contend the Motion to Intervene is timely because it is in response to the Court’s Class  
12 Certification Order, which was when the Injunctive Intervenors became aware that their interests  
13 might no longer be protected by having opted in to the FLSA collective. Motion to Intervene at 5.  
14 They further contend there will be no prejudice to Defendants as minimal additional discovery will  
15 be needed and the trial dates in this case have been vacated. Plaintiffs argue that intervention as of  
16 right is warranted because the Injunctive Intervenors have a significantly protectable interest in the  
17 action that may be impaired if they are not permitted to intervene and the current named Plaintiffs,  
18 all of whom are former minor leaguers, will not adequately represent their interests.

19 Even if the Court were to find that intervention under Rule 24(a) is not warranted,  
20 Plaintiffs assert, the Court should allow permissive intervention under Rule 24(b) because  
21 Plaintiffs have established timeliness, commonality and a basis for jurisdiction.

22 Defendants oppose the Motion to Intervene, arguing that the motion is untimely and  
23 would result in severe prejudice to Defendants because of the additional discovery that would have  
24 to be conducted (including discovery related to individual claims they plan to pursue) and the  
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26 <sup>5</sup> The Injunctive Intervenors are Shane Opitz, Corey Jones, Brian Hunter, and Kyle Johnson.  
27 Motion to Intervene at 1. The fifth intervenor is Aaron Dott, a former minor leaguer who played  
28 for the Tampa Bay Rays’ organization from 2009 to 2011 and the New York Yankees’  
organization from 2011 to 2015. *Id.*; see also Docket No. 719-6 (Proposed Complaint in  
Intervention) ¶ 3.

1 delay that could result as to resolving the Motion for Reconsideration. They contend leave to  
2 intervene under both Rule 24(a) and 24(b) should be denied.

3 **III. MOTION TO INTERVENE**

4 **A. Legal Standards Under Rule 24**

5 Pursuant to Rule 24(b), “[a]n applicant who seeks permissive intervention must prove that  
6 it meets three threshold requirements: (1) it shares a common question of law or fact with the main  
7 action; (2) its motion is timely; and (3) the court has an independent basis for jurisdiction over the  
8 applicant’s claims.” *Donnelly v. Glickman*, 159 F.3d 405, 412 (9th Cir. 1998) (citing *Nw. Forest*  
9 *Resource Council*, 82 F.3d at 839). If the party seeking to intervene meets those elements, the  
10 district court has broad discretion to grant or deny the motion, but “must consider whether  
11 intervention will unduly delay the main action or will unfairly prejudice the existing parties.” *Id.*;  
12 *see also* Fed. R. Civ. P. 24(b)(3).

13 **B. Discussion**

14 The Court finds that the requirements of Rule 24(b) of the Federal Rules of Civil  
15 Procedure have been satisfied and therefore exercises its discretion to permit the Proposed  
16 Intervenors to intervene in this action. The Court does not reach the question of whether the  
17 requirements of Rule 24(a) have been satisfied. Defendants do not dispute that the claims of the  
18 proposed intervenors satisfy the commonality requirement or that there is a basis for jurisdiction  
19 over their claims. Rather, they contend the request to intervene is untimely and will cause undue  
20 delay or prejudice. The Court disagrees.

21 First, with respect to proposed intervenor Aaron Dott, the Court has already addressed a  
22 very similar issue in its July 6, 2016 Order Granting Motion to Withdraw and Dismissing Claims  
23 Without Prejudice [Docket No. 682]. There, the Court addressed whether the withdrawal of  
24 named Plaintiff Matt Gorgen would result in prejudice to Defendants such that his claims should  
25 be dismissed with prejudice. The Court found that it would not, finding that Plaintiffs timely  
26 notified Defendants of their intent to seek leave to substitute Aaron Dott for Matt Gorgen as a  
27 named Plaintiff and that Defendants had suffered no prejudice from Gorgen’s withdrawal from the  
28 case. For the same reasons as are stated in that Order, and because Mr. Dott filed a motion to

1 intervene promptly after the Court issued its order permitting Matt Gorgen to withdraw, the Court  
2 finds that Plaintiffs have timely requested that Aaron Dott be permitted to intervene and that they  
3 will suffer no prejudice from that intervention. Therefore, the Court exercises its discretion to  
4 permit Mr. Dott to intervene as a named Plaintiff.

5 The Court also finds that intervention of the Injunctive Intervenors is timely and will not  
6 result in undue prejudice to Defendants. “Courts weigh three factors in determining whether a  
7 motion to intervene is timely: ‘(1) the stage of the proceeding at which an applicant seeks to  
8 intervene; (2) the prejudice to other parties; and (3) the reason for and length of the delay.’”  
9 *United States v. Alisal Water Corp.*, 370 F.3d 915, 921 (9th Cir. 2004) (quoting *Cal. Dep’t of*  
10 *Toxic Substances Control v. Commercial Realty Projects, Inc.*, 309 F.3d 1113, 1119 (9th Cir.  
11 2002)). “[P]rejudice is evaluated based on the difference between timely and untimely  
12 intervention—not based on the work the defendants would need to do regardless of when [the  
13 proposed intervenors] sought to intervene.” *Kamakahi v. Am. Soc’y for Reprod. Med.*, No. 11-  
14 CV-01781-JCS, 2015 WL 1926312, at \*4 (N.D. Cal. Apr. 27, 2015) (citing *Day v. Apoliona*, 505  
15 F.3d 963, 965 (9th Cir. 2007) (paranetical omitted)).

16 Here, the Injunctive Intervenors requested leave to intervene promptly after the Court  
17 issued its order decertifying the FLSA collective (of which the Injunctive Intervenors were  
18 members) and denying Plaintiffs’ request for certification of the State Law Classes under Rule 23.  
19 The Supreme Court has made clear that absent class members may rely on the representation of  
20 class members and their counsel during the pendency of a putative class action until class  
21 certification is denied and that permitting them to do so is in the interests of “efficiency and  
22 economy” of litigation. *Crown, Cork & Seal Co. v. Parker*, 462 U.S. 345, 353–54 (1983) (“the  
23 commencement of a class action suspends the applicable statute of limitations as to all asserted  
24 members of the class who would have been parties had the suit been permitted to continue as a  
25 class action.’ . . . Once the statute of limitations has been tolled, it remains tolled for all members  
26 of the putative class until class certification is denied. At that point, class members may choose to  
27 file their own suits or to intervene as plaintiffs in the pending action.”). Therefore, the Court  
28 concludes that the Injunctive Intervenors did not unduly delay in seeking to intervene.

1 Nor is the Court persuaded by Defendants’ assertions that they will be severely prejudiced  
2 if the Injunctive Intervenors are permitted to intervene. First, the Court rejects Defendants’  
3 complaint that the Injunctive Intervenors’ request amounts to an “effort for a ‘second bite’ at Rule  
4 23(b)(2) class certification.” Opposition to Motion to Intervene at 1. As it is undisputed that the  
5 Injunctive Intervenors could assert these same claims in a separate action, the prejudice that would  
6 result from permitting them to intervene in *this* action is minimal. Indeed, combining the claims  
7 of the Injunctive Intervenors with those of the existing Named Plaintiffs is likely in the interest of  
8 judicial efficiency as the Injunctive Intervenors’ claims are based on essentially the same theories  
9 and evidence as those of the existing Named Plaintiffs.

10 Second, the Court rejects Defendants’ assertion that permitting the Injunctive Intervenors  
11 to intervene in this action will severely prejudice Defendants by delaying the resolution of the  
12 Motion for Reconsideration and the entire action because of the need to conduct additional  
13 discovery. The Court concludes that Defendants’ concerns on this score are exaggerated. They  
14 have not pointed to anything about these four individuals that requires additional discovery to be  
15 conducted *before* the Court decides the Motion for Reconsideration. Moreover, there are no  
16 imminent deadlines relating to trial because the Court vacated the trial dates following its Class  
17 Certification ruling. And to the extent Defendants may be required to conduct discovery as to  
18 claims that these individuals do not seek to assert on behalf of the class, the same discovery would  
19 be necessary if the Court were to require them to file separate actions rather than permitting them  
20 to intervene in this one.

21 Accordingly, the Motion to Intervene is GRANTED.

22 **IV. MOTION TO EXCLUDE**

23 **A. Legal Standards**

24 Rule 702 of the Federal Rules of Evidence provides that “[i]f scientific, technical, or other  
25 specialized knowledge will assist the trier of fact to understand the evidence . . . a witness  
26 qualified as an expert by knowledge, skill, experience, training, or education, may testify thereto  
27 in the form of an opinion.” Fed. R. Evid. 702. The Ninth Circuit has held that in applying this  
28 standard to survey evidence, such evidence “should be admitted ‘as long as [it is] conducted

1 according to accepted principles and [is] relevant.” *Fortune Dynamic, Inc. v. Victoria’s Secret*  
2 *Stores Brand Mgmt., Inc.*, 618 F.3d 1025, 1036 (9th Cir. 2010) (quoting *Wendt v. Host Int’l, Inc.*,  
3 125 F.3d 806, 814 (9th Cir.1997)). Thus, a district court’s treatment of a survey involves two  
4 steps. See *In re: Autozone, Inc.*, No. 3:10-MD-02159-CRB, 2016 WL 4208200, at \*16 (N.D. Cal.  
5 Aug. 10, 2016) (citing *Clicks Billiards, Inc. v. Sixshooters, Inc.*, 251 F.3d 1252, 1263 (9th Cir.  
6 2001)). “First, the court is to determine admissibility: ‘is there a proper foundation for  
7 admissibility, and is it relevant and conducted according to accepted principles?’” *Id.* (quoting  
8 *Click’s Billiards*, 251 F.3d at 1263). “Second, once the survey is admitted, ‘follow-on issues of  
9 methodology, survey design, reliability, the experience and reputation of the expert, critique of  
10 conclusions, and the like go to the weight of the survey rather than its admissibility.’” *Id.* (quoting  
11 *Click’s Billiards*, 251 F.3d at 1263); see also *Fortune Dynamic*, 618 F.3d at 1036(“we have  
12 made clear that ‘technical inadequacies’ in a survey, ‘including the format of the questions or the  
13 manner in which it was taken, bear on the weight of the evidence, not its admissibility.’”)(quoting  
14 *Keith v. Volpe*, 858 F.2d 467, 480 (9th Cir. 1988)).

15 **B. Discussion**

16 Defendants’ challenges to Dr. Dennis’s Main Survey are based on alleged shortcomings in  
17 the methodology he used to conduct the survey and on the alleged unreliability of its results. The  
18 Court has carefully reviewed the opinions of both parties’ experts and concludes that the Main  
19 Survey and the opinions of Dr. Dennis that are based upon it are sufficient to meet the standards  
20 set forth above. Therefore, the Court DENIES the Motion to Exclude.

21 **1. Evidentiary Issues**

22 As a preliminary matter, the Court rejects Defendants’ requests to strike Dr. Dennis’s  
23 report and survey under Rule 37 (c)(1) of the Federal Rules of Civil Procedure on the basis that  
24 Plaintiffs failed to comply with their discovery obligations under Rule 26(a)(2)(ii) with respect to  
25 disclosure of information on which Dr. Dennis’s opinions are based. “Rule 26(a)(2) only deals  
26 with disclosure of expert witnesses that parties intend to use at trial.” *Ewert v. eBay, Inc.*, No. C-  
27 07-02198 RMW, 2010 WL 4269259, at \*13 (N.D. Cal. Oct. 25, 2010). “Rule 26(a)(2) does not  
28 require advance disclosure of expert witness reports for use in class certification briefing.” *Id.* In



1 any event, the single case cited by Defendants, *Rembrandt Vision Techs., L.P. v. Johnson &*  
2 *Johnson Vision Care, Inc.*, 282 F.R.D. 655, 667 (M.D. Fla. 2012), *aff'd*, 725 F.3d 1377 (Fed. Cir.  
3 2013), does not support their position. First, that case (unlike the situation here) clearly implicated  
4 Rule 26(a)(2) because it addressed whether an expert’s testimony was improperly admitted at trial.  
5 282 F.R.D. 655, 658. Second, the alleged violation of Rule 26(a)(2) was obvious and egregious –  
6 the expert acknowledged on cross-examination that his opinions were not based on the test he  
7 described in his expert report but instead, on a “completely different” test. *Id.* at 663. Under these  
8 circumstances, the court found that the disclosures in the expert report were “woefully deficient.”  
9 *Id.* There is no such violation alleged here.

10 Similarly, the Court declines to exclude the opinions of Dr. Presser. Defendants contend it  
11 was improper for Plaintiffs to introduce this declaration in support of their opposition to  
12 Defendants’ *Daubert* motion because they were already aware of Defendants’ challenges to Dr.  
13 Dennis’s methodology. This argument makes no sense. In the Ericksen Declaration, Defendants  
14 introduced new and specific challenges to Dr. Dennis’s updated expert report based on the Main  
15 Survey. Dr. Presser’s opinions were offered specifically to address the validity of Dr. Ericksen’s  
16 new opinions, which Plaintiffs could not have anticipated. Therefore, the Court concludes that  
17 there was nothing improper about Plaintiffs’ submission of the Presser Declaration. Furthermore,  
18 there was no prejudice to Defendants because they had an opportunity to respond to Dr. Presser’s  
19 opinions in their reply papers and indeed, they did so by filing a responsive declaration by Dr.  
20 Ericksen that directly addressed Dr. Presser’s criticisms of Dr. Ericksen’s earlier opinions. *See*  
21 Docket No. 761.

22 **2. Whether the Main Survey is Relevant**

23 Defendants contend Dr. Dennis’s opinions based on the Main Survey results are irrelevant  
24 for the purposes of Rule 702 and *Daubert* because respondents were asked only to recall their  
25 arrival and departure times and meal times and were not asked about their actual activities while  
26 they were at the ballpark to determine the amount of time they spent on team-related activities.  
27 The Court disagrees.

28 Dr. Dennis’s questions in the Main Survey are premised on the “whistle-to-whistle” or

1 continuous workday doctrine, under which a workday is considered to be “continuous, not the sum  
2 of discrete periods,” *Alvarez v. IBP, Inc.*, 339 F.3d 894, 907 (9th Cir. 2003), *aff’d*, 546 U.S. 21  
3 (2005), and consists “in general, [of] the period between the commencement and completion on  
4 the same workday of an employee’s principal activity or activities.” *IBP, Inc. v. Alvarez*, 546  
5 U.S. 21, 36 (2005); *see also* Ariz. Admin. Code R20-5-1202 (defining “hours worked” under  
6 Arizona minimum wage law as “all hours for which an employee . . . is employed and required to  
7 give to the employer, including all time during which an employee is on duty or at a prescribed  
8 work place and all time the employee is suffered or permitted to work.”); *Morillion v. Royal*  
9 *Packing Co.*, 22 Cal. 4th 575, 582 (2000), as modified (May 10, 2000) (“Wage Order No. 14–80  
10 defines ‘hours worked’ as ‘the time during which an employee is subject to the control of an  
11 employer, and includes all the time the employee is suffered or permitted to work, whether or not  
12 required to do so.’”). Consistent with this doctrine, Dr. Dennis used arrival and departure times  
13 as an indicator of when ball players’ principal activities began and ended.

14 While the data Dr. Dennis obtained may or not be sufficient to establish the ultimate issue  
15 of how much actual work was performed by the putative classes, it will allow the jury to ascertain  
16 *whether* the class members performed work and will provide estimates of the amounts of time  
17 they worked. This evidence may be helpful to the jury, especially when considered in  
18 combination with other evidence such as the daily schedules and witness testimony, and that is all  
19 that is required to meet the relatively low relevance requirement under Rule 702. *See In re High-*  
20 *Tech Employee Antitrust Litig.*, No. 11-CV-02509-LHK, 2014 WL 1351040, at \*2 (N.D. Cal. Apr.  
21 4, 2014) (“Rule 702 ‘mandates a liberal standard for the admissibility of expert testimony.’”)  
22 (*quoting Cook v. Rockwell Int’l Corp.*, 580 F.Supp.2d 1071, 1082 (D.Colo. Dec. 7, 2006); and  
23 citing *Daubert*, 509 U.S. at 588; *Dorn v. Burlington N. Sante Fe R.R. Co.*, 397 F.3d 1183, 1196  
24 (9th Cir.2005) (“The Supreme Court in *Daubert* [ ] was not overly concerned about the prospect  
25 that some dubious scientific theories may pass the gatekeeper and reach the jury under the liberal  
26 standard of admissibility set forth in that opinion[.]”).

27 As Judge Illston explained in *Ridgeway v. Wal-Mart Stores, Inc.*, “[t]he ‘fit test’ [under  
28 *Daubert*] does not require an expert to provide all of the components of a party’s case.” No. 08-

1 CV-05221-SI, 2016 WL 4728668, at \*4 (N.D. Cal. Sept. 12, 2016). Therefore, in that case the  
2 court declined to exclude an expert report that measured the amounts of time class members spent  
3 on various tasks, where the expert used these times in support of a damages estimate, even though  
4 the expert did not address “whether the tasks for which he gives time estimates were performed  
5 during paid or unpaid time.” *Id.* (internal quotations and citation omitted). The court concluded  
6 that this was an issue that was more appropriately addressed through “[v]igorous cross-  
7 examination, presentation of contrary evidence, and careful instruction on the burden of proof”  
8 rather than outright exclusion. *Id.* (quoting *Daubert*, 509 U.S. at 596). The Court reaches the  
9 same conclusion here.<sup>6</sup>

### 10 **3. Whether Dr. Dennis Followed Accepted Principals**

11 Defendants point to three types of bias in support of their contention that Dr. Dennis’s  
12 methodology is fatally flawed: 1) recall bias; 2) self-interest bias; and 3) non-response bias. In  
13 addition, they challenge the Survey’s methodology to the extent it asks player to describe their  
14 “most often” arrival and departure times for particular periods rather than their average arrival and  
15 departure time. As discussed above, the Court cited both recall bias and self-interest bias in its  
16 Class Certification Order as reasons for concluding that the Pilot Survey was inadmissible, and  
17 went so far as to find that “any future survey that applies a similar methodology is likely to yield  
18 unreliable results as well.” Class Certification Order at 103. The Court is now persuaded that the  
19 alleged flaws in Dr. Dennis’s methodology have either been addressed in the Main Survey or are  
20 the type of issues that are more appropriately addressed through cross-examination, but that they  
21 do not warrant exclusion of Dr. Dennis’s opinions under Rule 702 and *Daubert*.

#### 22 a. Recall Bias

23 In its Class Certification Order, the Court was particularly concerned about the possibility  
24 of recall bias because the Pilot Survey asked players to remember mundane events that occurred,  
25 for many respondents, over a year before they participated in the survey. The problem was  
26

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27 <sup>6</sup> In finding that Dr. Dennis’s opinions are relevant for the purposes of admissibility, however, the  
28 Court does *not* hold that use of the Main Survey results is a proper use of representative evidence  
under *Tyson Foods* and *Wal-Mart*. That issue is addressed below.

1 particularly pronounced, the Court found, as to a question about spring training that asked  
2 respondents to provide the total amount of time they spent on a variety of activities for each week  
3 of the four weeks of Spring training. The Court was skeptical of Dr. Dennis’s assertion that he  
4 could use “memory aids” to improve recall and also rejected his assertion that the times reported  
5 by the players could be validated using other records, concluding that Dr. Dennis had not pointed  
6 to any specific types of records that might be available to validate the results of the survey. The  
7 Court concluded these problems were so severe as to warrant outright exclusion. The Court now  
8 finds that problems associated with respondents’ ability to recall details in connection with the  
9 Main Survey can be addressed through cross-examination and/or the introduction of admissible  
10 evidence and that these problems are better left to a jury to evaluate.

11 As the Court revisits this question, it notes that there is no authority suggesting that there is  
12 a bright-line rule or cut-off with respect to how far in the past survey respondents can be asked to  
13 recall past events in order for a survey to be admissible. To the contrary, courts have found  
14 admissible surveys – including in the wage and hour context – that asked respondents to recall  
15 events that occurred many years in the past. *See, e.g., Medlock v. Taco Bell Corp.*, No. 1:07-CV-  
16 01314-SAB, 2015 WL 8479320, at \*5 (E.D. Cal. Dec. 9, 2015) (finding that survey that asked  
17 respondents to report on their rest and meal breaks for an eleven year period was admissible and  
18 concluding that any issues as to memory were better addressed through cross-examination);  
19 *Oracle Am., Inc. v. Google Inc.*, No. C 10-03561 WHA, 2016 WL 1743116, at \*8 (N.D. Cal. May  
20 2, 2016) (holding that survey that asked respondents to recall details about their decision-making  
21 process many years before the survey was conducted did not warrant outright exclusion as the  
22 issue of imperfect recall was not “a fatal flaw of the survey methodology” and could be addressed  
23 through cross-examination or the introduction of other admissible evidence). Moreover, surveys  
24 that rely on the respondents’ ability to recall detailed information are widely used by the United  
25 States Census Bureau and other “official statistical agencies, government health agencies, and  
26 academic research centers.” Dennis Opp. Decl. ¶ 20 n. 2.

27 The Court also finds that notwithstanding the criticisms Defendants’ experts have made of  
28 Dr. Dennis’s approach, Dr. Dennis’s efforts to improve recall accuracy and test for recall bias are

1 based on accepted principles in the survey research literature. For example, Dr. Dennis used  
2 memory aid questions for each year a respondent played. *See* August 4, 2016 Dennis Decl. ¶¶ 35-  
3 36. There is a body of literature that shows that aided recall questions are an accepted technique  
4 for assisting in recall. *See* Presser Decl. ¶ 7 & n. 3. He has also removed the question about  
5 spring training that the Court found was particularly burdensome and might give rise to recall bias.  
6 August 4, 2017 Dennis Decl. ¶ 37. In addition, Dr. Dennis has cited to literature indicating that  
7 even if mundane events may be more difficult for respondents to recall, routine events are more  
8 easily remembered than non-routine events. Dennis Opp. Decl. ¶ 21 & n. 3; *see* also August 4,  
9 2016 Dennis Decl. ¶¶ 30-31. Plaintiffs have also introduced evidence that the activities of minor  
10 league players are, in fact, routinized. *See* Declaration of Garrett E. Broshuis in Support of  
11 Opposition to Motion to Exclude (“Broshuis Opposition Decl.”), Ex. A (chart summarizing  
12 testimony of minor league players regarding routine nature of activities).

13 Dr. Dennis has also conducted various types of “checks” on his responses to determine  
14 whether the results of the Main Survey are characterized by any recall bias. First, he analyzed  
15 daily schedules produced by Defendants for both game days and non-game days and concluded  
16 that the results of these schedules are in line with the results of the Main Survey. August 4, 2016  
17 Dennis Decl. ¶¶ 26-28. Second, he looked at the deposition testimony of Defendants’ witnesses as  
18 to arrival and departure times before night games during the championship season to see how it  
19 compared with the Main Survey Results. *Id.* ¶ 29. He found that the amount of time reflected in  
20 the testimony of Defendants’ witnesses was lower but not “substantially lower” and that a  
21 “conservative measure of the survey data, such as the tenth percentile, could be used if needed to  
22 account for any differences.” *Id.* Finally, Dr. Dennis compared the responses of the Control  
23 Group (who played in the 2015 or 2016 season and who did not opt in to the FLSA collective) to  
24 the responses of all of the respondents and did not find that they were significantly different,  
25 leading him to conclude that recall bias was not a problem. *Id.* ¶ 6.

26 In light of the measures Dr. Dennis has taken to avoid recall bias and also because  
27 Defendants’ experts have not been able to identify in any convincing way that the responses to the  
28 Main Survey are characterized by any *actual* recall bias, the Court concludes that the criticisms

1 leveled by Defendants and their experts relating to recall bias do not warrant exclusion of the Main  
2 Survey in its entirety.

3 b. Self-Interest Bias

4 In its Class Certification Order, the Court expressed concern that respondents to the Pilot  
5 Survey might have inflated their responses as to time worked because they might have believed  
6 they had a vested interest in the outcome of the survey. The Court noted that all of the  
7 respondents to the Pilot Survey had opted in to the FLSA collective and that the respondents were  
8 told that they were being asked to complete the survey *because* they had opted in. Class  
9 Certification Order at 100. The measures taken to avoid self-interest bias and test for its existence  
10 alleviate the Court’s concerns and therefore, the Court concludes that the potential self-interest  
11 bias cited by Defendants does not justify exclusion of Dr. Dennis’s opinions and the Main Survey.

12 First, in the Main Survey (in contrast to the Pilot Survey) Dr. Dennis did not tell  
13 respondents why they were being asked to complete the survey and he used a logo that suggested  
14 the survey was being conducted as independent research. *See* Dennis Opp. Decl., ¶ 12. He also  
15 attempted to reduce the possibility that respondents would connect the survey to this lawsuit by  
16 describing the survey to respondents as one about their “experiences” as minor league players and  
17 not asking directly about their hours. *Id.* Second, he sought and obtained responses from a  
18 significant number of non opt-in players; he also corrected the results statistically to ensure that  
19 the weight of opt-in and non opt in responses would correspond to the relative proportions of these  
20 groups as part of the class. August 4, 2016 Dennis Decl. ¶¶ 4, 46.

21 While the Court previously expressed the concern that reliance on the responses of non  
22 opt-ins to address the possibility of self-interest bias would not be effective because even these  
23 players were likely to have an interest in the outcome of this action, *see* Class Certification Order  
24 at 101-102, the Court now concludes that this is an issue that goes to the weight of the evidence  
25 and not its admissibility. *See Medlock v. Taco Bell Corp.*, No. 1:07-CV-01314-SAB, 2015 WL  
26 8479320, at \*5 (E.D. Cal. Dec. 9, 2015) (rejecting *Daubert* challenge to survey based on alleged  
27 self-interest bias arising from the fact that respondents were told throughout the survey that they  
28 were members of the class and holding that any self-interest bias that might have result went to the

1 weight of the evidence rather than its admissibility); *Johnson v. Big Lots Stores, Inc.*, No. CIV.A.  
2 04-3201, 2008 WL 1930681, at \*7 (E.D. La. Apr. 29, 2008) (“statistical experts frequently employ  
3 surveys in which respondents have a potential interest in the outcome of the survey. . . . Potential  
4 bias by the survey respondents may affect the ultimate weight that should be accorded to  
5 Rausser’s opinion, but it does not render his study unreliable.”).

6 Finally, Dr. Dennis has also conducted tests for self-interest bias that apply accepted  
7 principles of survey research; conversely, Defendants have not established the existence of any  
8 actual self-interest bias.

9 The Court concludes that Plaintiffs have taken meaningful measures in the Main Survey to  
10 reduce the likelihood of self-interest bias and that while Defendants will have an opportunity to  
11 challenge Dr. Dennis on this question through cross-examination and the introduction of  
12 admissible evidence, this problem does not warrant exclusion of the Main Survey.

13 c. Non-response Bias

14 Defendants make much of the low response rate to the Main Survey. Dr. Dennis, however,  
15 has cited research survey literature (including a paper by Defendants’ expert, Dr. Ericksen) that  
16 suggests that a low response rate is not likely to skew the results of a survey where, as here, the  
17 respondents were randomly selected. Dennis Opp. Decl. ¶ 31. Dr. Dennis also conducted  
18 analyses of various factors that could have led to bias as a result of the low response rate and did  
19 not find any significant bias. *See id.* ¶ 27. Although Defendants’ expert suggests there might be  
20 other criteria that Dr. Dennis should have considered, *see* Ericksen Decl. ¶¶ 44, 48, he has not  
21 established that any such bias exists. Accordingly, the Court concludes this is not a shortcoming  
22 of the Main Survey that requires exclusion.

23 d. “Most often” arrival and departure times

24 Defendants have offered the expert opinion of Dr. Martin that by asking respondents to  
25 describe their “most often” arrival and departure times, rather than their average arrival and  
26 departure time, Dr. Dennis may have skewed the results of the survey. As discussed above, Dr.  
27 Martin offers a hypothetical example to illustrate how this approach might have led to an inflated  
28 result with respect to the measurement of work performed by class members. Dr. Kriegler, on the

1 other hand, rejects Dr. Martin’s opinion that Dr. Dennis’s use of the “mode” rather than the  
2 average arrival and departure times of the players leads to an unreliable result. *See* Kriegler  
3 Rebuttal Decl. at 6, 21. In particular, he contends Dr. Martin’s example is misleading because she  
4 used “fictitious data and extremely small sample sizes, neither of which is based on actual data in  
5 the instant matter.” *Id.* at 6. He goes on to address, in detail, why use of the mode may, in fact,  
6 give rise to a more conservative estimate of hours worked than would be obtained based on use of  
7 averages. *See id.* at 21-23. The Court concludes that this is a dispute between the experts about  
8 survey methodology and that Defendants have failed to show that the methodology used by Dr.  
9 Dennis is not within the range of accepted principals of survey design. Accordingly, Defendants’  
10 challenge goes to the weight of the Survey and not its admissibility.

11 Accordingly, the Motion to Exclude is DENIED.

12 **V. MOTION FOR RECONSIDERATION**

13 **A. Legal Standard**

14 “A district court . . . retains jurisdiction over an interlocutory order—and thus may  
15 reconsider, rescind, or modify such an order—until a court of appeals grants a party permission to  
16 appeal.” *City of Los Angeles, Harbor Div. v. Santa Monica Baykeeper*, 254 F.3d 882, 886 (9th  
17 Cir. 2001). Further, Rule 23(c)(1)(C) of the Federal Rules of Civil Procedure provides that “[a]n  
18 order that grants or denies class certification may be altered or amended before final judgment.”  
19 “Accordingly, it is not uncommon for district courts to permit renewed certification motions that  
20 set out a narrower class definition or that rely upon different evidence or legal theories.” *Hartman*  
21 *v. United Bank Card, Inc.*, 291 F.R.D. 591, 597 (W.D. Wash. 2013) (citing *Bushbeck v. Chicago*  
22 *Title Ins. Co.*, No. C08–0755JLR, 2012 WL 405173, at \*2 (W.D.Wash. Feb. 8, 2012); *In re Apple*  
23 *iPod iTunes Antitrust Litig.*, No. 05–0037, 2011 WL 5864036, at \*1–2, \*4 (N.D.Cal. Nov. 22,  
24 2011)).<sup>7</sup>

25 \_\_\_\_\_  
26 <sup>7</sup> Defendants contend, in a footnote, that Plaintiffs’ Motion for Reconsideration should be denied  
27 on the ground that Plaintiffs have “completely ignored the standard governing” motions for  
28 reconsideration and that they do not satisfy that standard. Opposition at 3 n. 2. This argument  
fails because the Court made clear in its August 19 Order that it was granting Plaintiffs leave to  
file a motion that not only addressed whether the Court should reconsider aspects of its Class  
Certification Order but also addressed whether the Court should certify narrower classes.



1           **B.     Certification of Rule 23 Classes**

2                   **1.     Rule 23(a)**

3           Rule 23(a) requires that a plaintiff seeking to assert claims on behalf of a class  
4 demonstrate: 1) numerosity; 2) commonality; 3) typicality; and 4) fair and adequate  
5 representation of the interests of the class. Fed. R. Civ. P. 23(a). While the Court treated  
6 ascertainability as a separate Rule 23 requirement in its Class Certification Order, the Ninth  
7 Circuit’s recent decision in *Briseno v. ConAgra Foods, Inc.* suggests that the concerns that have  
8 led courts to conclude that classes are not ascertainable should be addressed with reference to the  
9 requirements of Rule 23 that are expressly enumerated in that rule. *See* 844 F.3d 1121, 1126 (9th  
10 Cir. 2017) (holding that “Rule 23 does not impose a freestanding administrative feasibility  
11 prerequisite to class certification” and finding that “Supreme Court precedent . . . counsels in  
12 favor of hewing closely to the text of Rule 23.”).

13           There is no dispute that the numerosity requirement is satisfied for all of the new Rule 23  
14 Classes proposed by Plaintiffs. The Court also finds that the commonality requirement is satisfied  
15 because the claims asserted by the proposed classes turn on a number of common and central  
16 questions that are likely to give rise to common answers, including: 1) whether the Clubs and  
17 MLB are joint employers; 2) whether the activities Minor League players perform at the ballpark  
18 and/or or in connection with games constitute “work” for the purposes of the applicable wage and  
19 hour laws; and 3) whether the common compensation policies applied to Minor Leaguers by  
20 Defendants under the Minor League Rules and Uniform Player Contracts – including failure to  
21 pay players a salary outside the championship season and failure to pay minimum wage and  
22 overtime during the championship season – violate the applicable wage and hour laws. *See Mazza*  
23 *v. Am. Honda Motor Co.*, 666 F.3d 581, 588 (9th Cir. 2012).

24           The Court also finds that the claims of the proposed class representatives meet the  
25 typicality requirement because they are “reasonably coextensive with those of the absent class  
26 members.” *See Hanlon v. Chrysler Corp.*, 150 F.3d 1011, 1020 (9th Cir. 1998); Broshuis Decl.,  
27 Exs. E & F. To the extent that the Court expressed concern regarding the typicality of Named  
28 Plaintiffs’ claims in connection with off-season training performed in different states, *see* Class

1 Certification Order at 65, that concern has been addressed by Plaintiffs’ new Rule 23 Classes,  
2 which do not seek to assert claims based on off-season training on a classwide basis. For the same  
3 reason, the Court’s concerns relating to the ascertainability of the proposed classes have been  
4 adequately addressed.<sup>8</sup>

5 Finally, the Court addresses whether the adequacy requirement is met by the new Rule 23  
6 classes. The Court rejects Defendants’ assertion that Plaintiffs’ plan to use a conservative  
7 “percentile” approach to determine the amount of work performed by class members will result in  
8 inadequate representation of the proposed Rule 23 absent class members because the vast majority  
9 of those who responded to the Main Survey reported longer hours than the named Plaintiffs will  
10 seek to recover for the proposed classes. *See* Sur-Reply at 3-4. As in any class action, Plaintiffs  
11 must make judgment calls about what claims can be addressed on a classwide basis and what relief  
12 should be pursued for the class. So long as class members are adequately informed of their right  
13 to opt out of the class and the potential for a larger recovery if they proceed individually, the Court  
14 does not find that Plaintiffs’ approach will impair their ability to adequately represent the  
15 proposed classes.

16 On the other hand, the Court agrees, at least in part, with Defendants’ primary challenge to  
17 the adequacy of representation for the new Rule 23(b) classes, which is based on the fact that  
18 Plaintiffs now ask the Court to apply the law of a single state to all members of each class.  
19 Defendants contend this creates a conflict between the named Plaintiffs and absent class members  
20 because some absent class members will forfeit their right to recover significant additional  
21 damages under the laws of other states that may potentially apply to their claims. The Court  
22

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23 <sup>8</sup> As noted above, in light of the Ninth Circuit’s discussion in *Briseno*, it appears that  
24 ascertainability is not an independent requirement under Rule 23. Nonetheless, the main concerns  
25 that were the basis of the Court’s conclusion in its Class Certification Order with respect to  
26 ascertainability, namely, the wide range of activities and circumstances under which minor  
27 leaguers perform their winter training and the difficulty of determining class membership based  
28 on winter training activities, are relevant to both typicality (as the Court found in its Class  
Certification Order) and the superiority requirement of Rule 23(b)(3), which allows courts to take  
into account the administrative difficulties associated with identifying class members. *See*  
*Briseno*, 844 F.3d 1121, 1127–28 (finding that a separate “administrative feasibility” requirement  
is unnecessary because Rule 23(b)(3) “already contains a specific, enumerated mechanism to  
achieve that goal: the manageability criterion of the superiority requirement”).

1 addresses the choice of law question below, in the context of the predominance inquiry of Rule  
2 23(b)(3). There, the Court finds that Plaintiffs have not met their burden of showing that the  
3 claims of all of the Florida and Arizona Class members are governed by the laws of those two  
4 states. Consequently, the Court agrees with Defendants that the adequacy requirement has not  
5 been met for the Florida and Arizona Classes. On the other hand, the Court finds that Plaintiffs  
6 have established that all of the claims of the California Class members can be decided under  
7 California law. Therefore, the Court concludes that the adequacy requirement is met as to that  
8 class.

9 Therefore, the Court concludes that the requirements of Rule 23(a) are met as to all three  
10 of the proposed Rule 23(b)(3) classes, except that the adequacy requirement is not met as to the  
11 Arizona and Florida classes.

12 **2. Rule 23(b)(3)**

13 Rule 23(b)(3) allows for certification of a class where a court finds that: 1) “questions of  
14 law or fact common to class members predominate over any questions affecting only individual  
15 members;” and 2) “a class action is superior to other available methods for fairly and efficiently  
16 adjudicating the controversy.” Defendants’ challenges to Plaintiffs’ new Rule 23(b)(3) classes  
17 implicate both the “predominance” requirement and the “superiority” requirement.

18  
19 a. Whether the Claims of the New Rule 23(b) Classes Can be Proved Using  
Representative Evidence Obtained from the Main Survey

20 One of Defendants’ primary challenges to Plaintiffs’ new Rule 23(b) classes is that the  
21 claims these classes assert cannot be proven through the use of common evidence, especially in  
22 light of the variations in players’ arrival and departure times, work routines and compensation.  
23 This challenge requires that the Court revisit the question of what the Supreme Court’s *Tyson*  
24 *Foods v. Bouaphakeo* decision means at the class certification stage.

25 As discussed in the Court’s Class Certification Order, in *Tyson Foods, Inc. v. Bouaphakeo*,  
26 the Supreme Court reiterated the principle first articulated in *Anderson v. Mt. Clemens Pottery*  
27 *Co.*, 328 U.S. 680 (1946) that “when employers violate their statutory duty to keep proper records,  
28 and employees thereby have no way to establish the time spent doing uncompensated work, the

1 ‘remedial nature of [the FLSA] and the great public policy which it embodies . . . militate against  
2 making’ the burden of proving uncompensated work ‘an impossible hurdle for the employee.’”  
3 136 S. Ct. at 1047 (quoting *Mt. Clemens*, 382 U.S. at 687). Thus, “where the employer’s records  
4 are inaccurate or inadequate and the employee cannot offer convincing substitutes . . . an  
5 employee has carried out his burden if he proves that he has in fact performed work for which he  
6 was improperly compensated and if he produces sufficient evidence to show the amount and  
7 extent of that work as a matter of just and reasonable inference.” 328 U.S. at 687-88. The *Mt.*  
8 *Clemens* rule is not limited to FLSA cases and has also been invoked in cases involving state law  
9 wage and hour claims based on the same reasoning that was applied to FLSA claims in *Mt.*  
10 *Clemens*, namely, that it would unfairly penalize employees to deny recovery because of the  
11 employer’s failure to keep proper records. Class Certification Order at 88.

12 There is no dispute that Defendants have not kept the records of the activities that Plaintiffs  
13 contend are “work” under any potentially applicable wage and hour laws, state or federal. Thus,  
14 Plaintiffs are entitled to prove the amount of work they performed by “just and reasonable  
15 inference” so long as they can show that they did, in fact, perform work for which they were  
16 improperly compensated. The Court previously found, though, that the experiences of the players  
17 varied so widely with respect to the activities upon which their claims were based, that reliance on  
18 Dr. Dennis’s Pilot Survey to draw conclusions on a classwide basis would be improper. *See* Class  
19 Certification Order at 90. The Court now reaches a different conclusion and finds that the classes  
20 have been narrowed sufficiently that any individualized issues that arise in connection with the  
21 representative evidence offered by Plaintiffs will not predominate over common issues.

22 As a preliminary matter, the Court notes that the “continuous workday” doctrine did not  
23 figure prominently (if at all) in the first round of briefs, addressing Plaintiffs’ original class  
24 certification request. In its Motion for Reconsideration, however, Plaintiffs rely heavily on the  
25 doctrine, arguing that “[a]pplication of the continuous workday doctrine means that it does not  
26 matter *what* specific activities class members performed during the workday or whether they took  
27 short breaks.” Motion for Reconsideration at 8 (emphasis in original). In other words, Plaintiffs  
28 contend, because their proposed Rule 23(b)(3) classes are “focused exclusively on work class

1 members performed as teams at team complexes, under the direct supervision and control of  
2 Defendants,” “individualized inquiries into the activity-by-activity course of a class member’s  
3 workday are unnecessary.” *Id.* at 1.

4 “[T]he continuous workday rule . . . means that the ‘workday’ is generally defined as ‘the  
5 period between the commencement and completion on the same workday of an employee’s  
6 principal activity or activities.’” *IBP, Inc. v. Alvarez*, 546 U.S. 21, 28 (2005) (citing 29 C.F.R. §  
7 790.6(b)). It dates back to the enactment of the Fair Labor Standards Act of 1938, as amended by  
8 the Portal-to-Portal Act of 1947, and is set forth in long-standing Department of Labor regulations.  
9 *See* 29 C.F.R. §§ 778.223 (providing that an employer must compensate an employee for “(a) All  
10 time during which an employee is required to be on duty or to be on the employer’s premises or at  
11 a prescribed workplace and (b) all time during which an employee is suffered or permitted to work  
12 whether or not he is required to do so”), 785.18 (providing that “[r]est periods of short duration,  
13 running from 5 minutes to about 20 minutes, are common in the industry” and “must be counted  
14 as hours worked”) & 790.6 (defining “workday” as “the period between the commencement and  
15 completion on the same workday of an employee’s principal activity or activities” “includ[ing] all  
16 time within that period whether or not the employee engages in work throughout all of that  
17 period”).

18 Under this rule, “work” is defined relatively broadly to include “physical or mental  
19 exertion (whether burdensome or not) controlled or required by the employer and pursued  
20 necessarily and primarily for the benefit of the employer.” *Alvarez v. IBP, Inc.*, 339 F.3d 894, 902  
21 (9th Cir. 2003), *aff’d*, 546 U.S. 21 (2005) (citing *Tenn. Coal, Iron & R. Co. v. Muscoda Local No.*  
22 *123*, 321 U.S. 590, 598 (1944)). Florida law follows federal law, Fla. Stat. Ann. § 448.110  
23 (Florida minimum wage law, incorporating terms of FLSA), while Arizona and California define  
24 work even more broadly. *See* Ariz. Admin. Code § R20-5-1202(9) (defining “hours worked” as  
25 “all hours for which an employee covered under the Act is employed and required to give to  
26 the employer, including all time during which an employee is on duty or at a prescribed work  
27 place and all time the employee is suffered or permitted to work”).

28 Plaintiffs’ original classes asserted claims that were based not only on activities in which

1 they engaged at the ballpark but also winter conditioning activities performed individually. The  
2 evidence in the record indicated that players had wide latitude as to what types of winter  
3 conditioning they engaged in and where and when they performed this work. Players were not  
4 required to perform their conditioning at a particular workplace and were not under the control of  
5 their employer when they performed their conditioning activities. Under these circumstances, the  
6 continuous workday doctrine was of little assistance for measuring the amount of work they  
7 performed, at least for the winter conditioning work, and therefore classwide determination of the  
8 amount of work performed by class members would have been difficult, if not impossible.  
9 Moreover, the wide variations as to players' winter conditioning activities and the broad discretion  
10 each player had as to how he would meet these requirements (including the amount of  
11 conditioning, the type of activities and the place where they were performed) were significant  
12 factors in the Court's conclusion that it would be improper to rely on the results of Dr. Dennis's  
13 survey to establish the amount of work on classwide basis. In particular, as to these activities the  
14 Court found that Plaintiffs' proposed classes – and the survey evidence they intended to use prove  
15 their claims based on these activities – amounted to the sort of “trial by formula” approach against  
16 which the Supreme Court cautioned in *Wal-Mart Stores, Inc. v. Dukes*. See 564 U.S. 338, 367  
17 (2011).

18 Under their new proposal, Plaintiffs no longer seek to assert claims on behalf of the  
19 proposed classes based on winter conditioning work. In dropping these claims, they have  
20 significantly reduced the variations that led the Court to conclude that Plaintiffs were attempting  
21 to stretch the holding of *Tyson Foods* too far. To be sure, Defendants' experts have identified  
22 variations in the survey responses relating to arrival and departure times, hours worked by players  
23 affiliated with different clubs and even hours worked reported by players affiliated with the same  
24 clubs. See generally Guryan Decl. In addition, as noted by the Court in its previous order, there is  
25 evidence of other variations, including variations with respect to: 1) whether players participated  
26 in extended training, mini-camps or instructional leagues; 2) the types of activities in which  
27 players engaged when they participated in these various training opportunities; 3) practices  
28 related to travel time; 4) and salaries, bonuses and other forms of compensation received by

1 players. The Court concludes, however, that the remaining variations are not so significant as to  
2 preclude a jury from addressing Plaintiffs’ claims on a classwide basis.

3 As discussed above, Plaintiffs have narrowed the range of activities on which they base  
4 their class claims by eliminating winter conditioning, instead focusing on activities that are  
5 conducted primarily on a team basis. In addition, Plaintiffs’ theory of liability as to the new  
6 classes reduces the need to focus on the players’ specific activities in order to quantify the amount  
7 of work performed to the extent they rely on the continuous workday doctrine. While it is likely  
8 that some individualized issues will remain as to whether certain types of activities should be  
9 included under the continuous work-day rule or are properly considered “work” under the  
10 applicable law, the Court is not persuaded that they will overwhelm the common issues raised by  
11 Plaintiffs’ claims.

12 The Court also revises its conclusion as to the significance of variations in salary and other  
13 forms of compensation; these variations do not present an obstacle to class treatment because  
14 sufficient payroll records have been maintained by Defendants to account for them in Plaintiffs’  
15 damages model. *See* Kriegler Rebuttal Decl. ¶¶ 38-44; *Minns v. Advanced Clinical Employment*  
16 *Staffing LLC*, No. 13-CV-03249-SI, 2015 WL 3491505, at \*8 (N.D. Cal. June 2, 2015) (“the  
17 necessity of making individualized factual determinations does not defeat class certification if  
18 those determinations are susceptible to generalized proof like employment and payroll records”)  
19 (citing *Newberg on Class Actions* § 4:50 (5th ed.)).

20 Finally, the Court finds that many of the individualized inquiries cited by Defendants go to  
21 damages and not liability, and therefore do not present an impediment to class certification. *See*  
22 *Vaquero v. Ashley Furniture Indus., Inc.*, 824 F.3d 1150, 1155 (9th Cir. 2016) (“Under *Tyson*  
23 *Foods* and our precedent, therefore, the rule is clear: the need for individual damages calculations  
24 does not, alone, defeat class certification.”). First, with respect to the Florida and Arizona Classes,  
25 Plaintiffs have presented evidence that virtually all players were unpaid for their participation in  
26 spring training, extended spring training and instructional leagues. *See* Kriegler Rebuttal Decl. ¶  
27 41 & Ex. 5. Consequently, for these classes, liability can be established simply by showing that  
28 class performed *any* work. In addition, with respect to the California Class, Plaintiffs may be able

1 to establish liability as to some of their overtime claims by using schedules reflecting weeks in  
2 which teams were scheduled to play games on seven consecutive days in violation of California  
3 overtime law. *See* Kriegler Rebuttal Decl. ¶¶ 24-26. According to Dr. Kriegler, approximately  
4 65-85% of Minor Leaguers had at least one workweek in which they were scheduled for seven  
5 days. *Id.* ¶ 26.

6 Of particular significance to the Court’s conclusion that the variations among players do  
7 not preclude certification of the new Rule 23(b)(3) classes is the fact that Plaintiffs will be able to  
8 use the survey data in combination with other evidence that may be sufficient to allow a jury to  
9 draw conclusions based on reasonable inference as to when players were required to be at the  
10 ballpark and how long after games they were required to remain at the ballpark. This evidence  
11 includes the transactional histories of the players, the daily schedules, and records of games that  
12 were played, including where the games were played and how long they lasted. Thus, as in *Tyson*  
13 *Foods*, it appears that representative evidence can be combined with actual records of time spent  
14 engaged in the various activities to derive a reasonable estimate of the amount of time worked by  
15 class members. The Court also notes that in *Tyson Foods* itself, there were variations among class  
16 members with respect to the time it took them to perform the donning and doffing activities that  
17 were at issue in that case – even when class members performed the *same* activities, but these  
18 were not found to preclude reliance on representative evidence. *See* 136 S. Ct. at 1055 (Thomas,  
19 J. dissenting). Moreover, the Court rejects Defendants’ suggestion that under *Tyson Foods*, only  
20 observational studies are permitted to fill in evidentiary gaps. There is simply nothing in the  
21 reasoning of that decision that supports such a narrow reading of the opinion.

22 Furthermore, certification of the proposed classes will not preclude Defendants from  
23 challenging the sufficiency of the Main Survey and Plaintiffs’ damages model on summary  
24 judgment and/or at trial. *See Tyson Foods*, 136 S. Ct. at 1047 (“When, as here, the concern about  
25 the proposed class is not that it exhibits some fatal dissimilarity but, rather, a fatal similarity – an  
26 alleged failure of proof as to an element of the plaintiffs’ cause of action – courts should engage  
27 that question as a matter of summary judgment, not class certification.”)(internal quotations,  
28 brackets and citations omitted). At that point, it is likely that the Court also will be in a better



1 position to evaluate the overarching theory of Plaintiffs’ claims and whether they will be able to  
2 prove their claims on a classwide basis.

3 Therefore, the Court finds that individualized issues that will arise in connection with  
4 proving the claims of the new Rule 23(b)(3) classes are not sufficient to defeat the predominance  
5 requirement as to those classes.

6 b. Whether individualized issues related to defenses preclude certification of the  
7 Rule 23(b)(3) classes

8 In its previous Order, the Court found that the individualized inquiries that would be  
9 associated with Defendants’ main defenses – the seasonal amusement and recreational  
10 establishment defenses and the creative professionals exemption – would not be sufficient, on  
11 their own, to warrant denial of class certification for lack of predominance. Class Certification  
12 Order at 84-86. The Court expressed some concern, however, regarding the need to conduct a  
13 multitude of inquiries to determine whether the various venues where Minor Leaguers play  
14 baseball fell within the ambit of the seasonal amusement and recreational establishment  
15 exemptions. *Id.* at 85. That concern is now significantly diminished. Under Plaintiffs’ new  
16 proposal, it appears that there are only about 40 facilities that would need to be evaluated. See  
17 Motion for Reconsideration at 20. The Court concludes that any individualized inquiries required  
18 to evaluate whether facilities qualify for the exemptions are likely to be manageable and will not  
19 overwhelm the common questions raised by the new classes proposed by Plaintiffs.

20 With respect to the creative professionals exemption, the Court finds (as it did in its  
21 previous order) that Defendants have failed to point to any material variations in the duties of the  
22 class members with respect to the degree of creativity that characterizes their primary duties and  
23 therefore rejects Defendants’ assertion that evaluation of that question would require a multitude  
24 in individualized inquiries. Further, with respect to the minimum compensation requirement that  
25 must be satisfied for this exemption to apply, the Court concludes that there are sufficient  
26 employment and payroll records to address this question on a classwide basis for the reasons  
27 discussed above. To the extent the Court previously held that the salary part of the test for the  
28 creative professional exemption will require individualized inquiries because of “significant

1 variation in the players’ compensation,” *see* Class Certification Order at 86, the Court now  
2 concludes that it was incorrect.

3 Finally, the Court rejects Defendants’ assertion that the new Rule 23(b)(3) classes revive  
4 the problem of addressing the joint employer question on a classwide basis for the Arizona and  
5 Florida Classes because players did not expect compensation for their participation in spring  
6 training, extended spring training and instructional leagues. Apart from the fact that the Court  
7 already rejected a very similar argument, *see* Class Certification Order at 78, Defendants’  
8 argument only highlights the common nature of the inquiry as all of the members of the Florida  
9 and Arizona classes were treated the same in this respect.

10 Accordingly, the Court finds that Defendants’ defenses do not require the Court to engage  
11 in so many individualized inquiries that they will overwhelm the common issues and defeat the  
12 predominance requirement.

13 c. Individualized Issues Related to Choice of Law

14 A class action that requires the court to apply multiple state laws implicates the  
15 predominance requirement of Rule 23(b)(3). *Zinser v. Accufix Research Inst., Inc.*, 253 F.3d  
16 1180, 1189 (9th Cir.), opinion amended on denial of reh’g, 273 F.3d 1266 (9th Cir. 2001)  
17 (“Understanding which law will apply before making a predominance determination is important  
18 when there are variations in applicable state law.”). Consequently, where plaintiffs seek  
19 certification of classes for which the laws of multiple states potentially apply, it is the plaintiffs’  
20 burden to offer a realistic plan for trying the class claims. *Id.* Here, Plaintiffs contend their new  
21 Rule 23(b)(3) classes do not defeat predominance because for each of the proposed classes the  
22 Court need apply only the law of the state where the class performed the activities Plaintiffs  
23 contend is work. Thus, according to Plaintiffs, California law will apply to the claims of the  
24 California Class, Arizona law will apply to the claims of the Arizona class and Florida law will  
25 apply to the Florida class. The Court concludes that Plaintiffs have met their burden on this  
26 question with respect to the California Class. On the other hand, the Court finds that as to the  
27 Arizona and Florida classes, there is a danger that choice of law questions will overwhelm the  
28 common issues raised by these classes.

1 California choice of law principles govern the determination of which state’s law should be  
 2 applied to Plaintiffs’ state law claims. See *Klaxon Co. v. Stentor Elec. Mfg. Co.*, 313 U.S. 487  
 3 (1941); *SEC v. Elmas Trading Corp.*, 683 F. Supp. 743 (D. Nev. 1987), *aff’d without opinion*, 865  
 4 F.2d 265 (9th Cir.1988). Under those principals, the Court asks: “(1) whether the laws of various  
 5 jurisdictions differ, and (2) whether both states have an interest in applying their respective law. If  
 6 the laws conflict, this Court is to apply the law of the state whose interest would be more impaired  
 7 if its law were not applied.” *Church v. Consol. Freightways, Inc.*, No. C-90-2290 DLJ, 1991 WL  
 8 284083, at \*12 (N.D. Cal. June 14, 1991) (citing *Ledesma v. Jack Stewart Produce, Inc.*, 816 F.2d  
 9 482, 484 (9th Cir. 1987)).

10 While these basic rules are the same regardless of whether a plaintiff seeks to apply  
 11 California law (as is the case for the California Class) or the law of some foreign jurisdiction (as is  
 12 the case for the Arizona and Florida classes), the choice of law analysis differs somewhat in these  
 13 two scenarios because “[i]n California (as in every other American jurisdiction) a court begins  
 14 with the presumption that the applicable substantive rule is drawn from its own forum law.”  
 15 *Sullivan v. Oracle Corp.*, 547 F.3d 1177, 1181–82 (9th Cir. 2008), opinion withdrawn, reh’g  
 16 dismissed, 557 F.3d 979 (9th Cir. 2009), certified question answered, 51 Cal. 4th 1191 (2011).  
 17 Where a party brings a constitutional challenge to the application of California law, the class  
 18 action proponent bears the initial burden to show that California has “significant contact or  
 19 significant aggregation of contacts” to the claims of each class member. *Mazza v. Am. Honda*  
 20 *Motor Co.*, 666 F.3d 581, 589 (9th Cir. 2012) (citation omitted) (citing *Wash. Mut. Bank v.*  
 21 *Superior Court*, 24 Cal. 4th 906, 921, (Cal.2001)). “Once the class action proponent makes this  
 22 showing, the burden shifts to the other side to demonstrate ‘that foreign law, rather than California  
 23 law, should apply to class claims.’” *Id.* (quoting *Wash. Mut. Bank*, 24 Cal.4th at 921).

24 Applying these principles to the proposed California Class, the Court finds that Plaintiffs  
 25 have met the threshold requirement of showing that application of California law to their claims is  
 26 constitutional. In particular, all of the class members have had significant contact with California  
 27 because they have been assigned to the California League and played baseball in California with  
 28 the California League. Further, Plaintiffs have proposed the addition of a temporal component to

1 the class definition to exclude any individuals who were assigned to the California League for less  
2 than a specified period in order to ensure that the class does not include any class members whose  
3 contacts with California were so minimal as to raise questions about the constitutionality of  
4 applying California law to their claims. The Court concludes that a seven-day minimum is  
5 sufficient to meet this objective. With this limitation, the Court finds that Plaintiffs have met their  
6 burden as to the constitutionality of applying California law to the claims of the California Class.

7 Because Plaintiffs have met their burden as to the constitutionality of applying California  
8 law, the burden shifts to Defendants to demonstrate that foreign law should be applied to the  
9 claims of the California Class members. In the class certification context, the Court concludes  
10 that this means that in order to defeat class certification on choice of law grounds, Defendants  
11 must make a specific and meaningful showing that the application of California law will not be  
12 appropriate under California choice of law principals to absent class members. *See Opperman v.*  
13 *Path, Inc.*, No. 13-CV-00453-JST, 2016 WL 3844326, at \*10 (N.D. Cal. July 15, 2016), leave to  
14 appeal denied (Oct. 20, 2016) (rejecting defendants’ assertion that classes should not be certified  
15 because of the complex and individualized choice of law questions that would have to be  
16 addressed, citing the fact that defendants did not “identify or discuss the interests of other  
17 jurisdictions except at the greatest level of generality.”). Defendants have not met that burden.

18 The California Supreme Court has found that California has a strong interest in applying  
19 its wage and hour laws to work performed in California even if it is performed by non-residents.  
20 *See Sullivan v. Oracle Corp.*, 51 Cal. 4th 1191, 1196 (2011). In *Sullivan*, the California Supreme  
21 Court agreed to answer several certified questions from the Ninth Circuit, including whether the  
22 California Labor Code applied to overtime work performed in California for a California-based  
23 employer by non-residents. *Id.* The court held, as a matter of statutory construction, that  
24 California overtime laws did apply where, as in that case, the employees asserted overtime claims  
25 based on “entire days and weeks worked in California.” *Id.* at 1200. In reaching that conclusion,  
26 the court rejected the employer’s reliance on language in an earlier decision by the California  
27 Supreme Court, *Tidewater Marine W., Inc. v. Bradshaw*, 14 Cal. 4th 557 (1996), in which the  
28 court suggested that California law “might follow California resident employees of California

1 employers who leave the state ‘temporarily . . . during the course of the normal workday’ . . . , and  
2 California law might not apply to nonresident employees of out-of-state businesses who ‘enter  
3 California temporarily during the course of the workday.’” *Sullivan*, 51 Cal. 4th at 1199 (quoting  
4 *Tidewater*, 14 Cal. 4th at 578). The court in *Sullivan* found that “[n]othing in *Tidewater* suggests  
5 a nonresident employee, especially a nonresident employee of a California employer such as  
6 Oracle, can enter the state for entire days or weeks without the protection of California law.” *Id.*  
7 at 1200.

8 The Court in *Sullivan* went on to address whether the laws of the states where the  
9 employees resided – Arizona and Colorado – conflicted with California law and if they did,  
10 whether California’s interest in having its own law applied outweighed the interests of the other  
11 two states. *Id.* at 1202-1206. The court concluded that there was no true conflict because neither  
12 Arizona nor Colorado had expressed an interest in regulating overtime work performed in another  
13 state. *Id.* at 1204. The court also rejected the employer’s argument that Arizona and Colorado law  
14 should be applied based on those states’ interest in providing a business-friendly environment for  
15 their own businesses, reasoning that “every state enjoys the same power in this respect” and that  
16 “[i]t follows from this basic characteristic of our federal system that, at least as a general matter, a  
17 company that conducts business in numerous states ordinarily is required to make itself aware of  
18 and comply with the law of a state in which it chooses to do business.” *Id.* at 1205 (citations  
19 omitted). Therefore, the court concluded, neither Colorado nor Arizona had a “legitimate interest  
20 in shielding [the employer] from the requirements of California overtime law as to work  
21 performed here.” *Id.*

22 Finally, the *Sullivan* court addressed which state’s interest would be more impaired by  
23 application of another state’s law and concluded that California’s interest would be more impaired.

24 The court reasoned:

25 Assuming for the sake of argument a genuine conflict does exist . . . ,  
26 to subordinate California’s interests to those of Colorado and  
27 Arizona unquestionably would bring about the greater impairment.  
28 To permit nonresidents to work in California without the protection  
of our overtime law would completely sacrifice, as to those  
employees, the state’s important public policy goals of protecting  
health and safety and preventing the evils associated with overwork.  
. . . Not to apply California law would also encourage employers to

1 substitute lower paid temporary employees from other states for  
2 California employees, thus threatening California’s legitimate  
3 interest in expanding the job market. . . . By way of comparison, not  
4 to apply the overtime laws of Colorado and Arizona would impact  
5 those states’ interests negligibly, or not at all. Colorado overtime  
6 law expressly does not apply outside the state’s boundaries, and  
7 Arizona has no overtime law. . . . Alternatively, viewing Colorado’s  
8 and Arizona’s overtime regimens as expressions of a general interest  
9 in providing hospitable regulatory environments to businesses  
10 within their own boundaries, that interest is not perceptibly impaired  
11 by requiring a California employer to comply with California  
12 overtime law for work performed here.

13 *Id.* at 1205-1206.

14 Defendants reject Plaintiffs’ reliance on *Sullivan*, asserting that case is distinguishable  
15 because it involved a California employer whereas many of the members of the putative California  
16 Class are employed by non-California affiliates. While it is true that the holding of *Sullivan* was  
17 limited to the facts of that case, the Court does not find that the reasoning of that case supports the  
18 conclusion that non-residents who perform work in California are entitled to the protections of  
19 California wage and hour laws only if they work for a California employer. To the contrary, the  
20 emphasis of the *Sullivan* court on the “state’s important public policy goals of protecting health  
21 and safety and preventing the evils associated with overwork” applies equally to California  
22 employers and non-California employers. *Sullivan* also suggests that to the extent other states  
23 may have adopted labor laws that are friendlier to employers, employers from other states may not  
24 “shield” themselves from the requirements of California labor law when their employees perform  
25 work in California. *See* 51 Cal. 4th at 1205.

26 In the face of California’s strong interest in applying its own law to work performed within  
27 the state, as recognized by the California Supreme Court, Defendants can only defeat the  
28 predominance requirement based on choice of law if they can make a meaningful and detailed  
showing that other states’ laws are likely to apply to the class members’ claims. Instead,  
Defendants have not gone beyond speculating in a general manner that the claims of some  
members of the putative California Class *might* be subject to the law of another state and that the  
interests of another state *might* be more impaired by application of California law.

The only specific example offered by Defendants in support of their contention that the  
Court will need to conduct choice of law inquiries as to every member of the California Class is

1 based on the experience of Named Plaintiff Mitch Hilligoss and it is not persuasive. According to  
2 Defendants, Hilligoss, a putative representative of the California Class, “spent a total of two  
3 months (out of a 6 year long career) in the state of California playing in the California League,”  
4 has “never played for a California-based MLB Club, has spent many months each year allegedly  
5 performing off-season training in Illinois, and has resided in Illinois since his release.” *See*  
6 Opposition at 9 n. 13. Given the California Supreme Court’s guidance in *Sullivan*, in which it  
7 distinguished between work performed in the state “temporarily . . . during the course of the  
8 normal workday” (to which California wage and hour laws might not apply) and work performed  
9 “over entire days and weeks” (to which California overtime laws were found to apply), it is not at  
10 all obvious the work performed by Hilligoss in California would not be subject to California’s  
11 wage and hour laws. Furthermore, to the extent Defendants are suggesting that Illinois law should  
12 apply to Hilligoss’s claims, they have not cited any case law indicating that Illinois wage and hour  
13 laws would apply extraterritorially to that work; nor have they pointed to any interest on the part  
14 of the state of Illinois that might outweigh California’s interest in having its own law applied. The  
15 Court therefore finds Defendants’ general assertions related to the choice of law questions raised  
16 by the California Class to be unpersuasive.

17 On the other hand, the choice of law problem associated with the Florida and Arizona  
18 classes is significant. In support of their assertion that it is appropriate to apply Florida law to all  
19 Florida class members and Arizona law to all Arizona class members, Plaintiffs point to the fact  
20 that in many jurisdiction, “the place where the work takes place is the critical issue.” *Jimenez v.*  
21 *Servicios Agricolas Mex, Inc.*, 742 F. Supp. 2d 1078, 1099 (D. Ariz. 2010) (citing cases); *see also*  
22 *O’Neill v. Mermaid Touring Inc.*, 968 F. Supp. 2d 572, 578–79 (S.D.N.Y. 2013) (granting  
23 summary judgment in favor of employer on wage and hour claim asserted under New York law  
24 for work performed outside of New York and holding that New York law does not apply to work  
25 performed outside New York because “[t]he crucial issue is where the employee is ‘laboring,’ not  
26 where he or she is domiciled.”); *Killian v. McCulloch*, 873 F. Supp. 938, 942 (E.D. Pa. 1995),  
27 *aff’d sub nom. Stadler v. McCulloch*, 82 F.3d 406 (3d Cir. 1996) (“The legislature has a strong  
28 interest in enacting legislation to protect those who work in the Commonwealth, but has almost no

1 interest in extending that protection to those who work outside Pennsylvania.”); *Mulford v.*  
 2 *Computer Leasing, Inc.*, 759 A.2d 887, 891 (N.J. Law. Div. 1999) (holding that New Jersey’s  
 3 interest in enforcing wage and hour laws against New York employer who employed workers in  
 4 New Jersey gave New Jersey “the paramount interest in enforcing its law”); *Bigham v. McCall*  
 5 *Serv. Stations, Inc.*, 637 S.W.2d 227, 231–32 (Mo. Ct. App. 1982) (holding that Missouri wage  
 6 and hour law rather than Kansas law applied based, in part, on the fact that the work was  
 7 performed in Missouri); *Risinger v. SOC LLC*, 936 F. Supp. 2d 1235, 1249–50 (D. Nev. 2013)  
 8 (holding that Nevada wage and hour law did not apply to work performed outside Nevada);  
 9 *Abdulina v. Eberl’s Temp. Servs., Inc.*, 79 F. Supp. 3d 1201, 1205–06 (D. Colo. 2015) (holding  
 10 that plaintiff did not have standing to assert claim under Colorado’s Wage Claim Act where she  
 11 did not reside or work in Colorado); *Mitchell v. Abercrombie & Fitch*, No. C2-04-306, 2005 WL  
 12 1159412, at \*4 (S.D. Ohio May 17, 2005) (holding that Ohio Minimum Fair Wage Standards Act  
 13 could not be applied to work performed outside Ohio).

14 Plaintiffs have not, however, addressed in any detail the interests of either Florida or  
 15 Arizona in applying their law to the claims of the class members. Nor have they cited authority  
 16 comparable to *O’Sullivan* addressing the comparative interests of these states to the interests of  
 17 other states whose residents come to Florida or Arizona to perform work. Further, Defendants  
 18 point to numerous states in which courts have recognized an interest in applying the law of that  
 19 state to residents who work outside of the state, raising the possibility that the laws of states other  
 20 than Arizona and Florida should be applied to the claims of some absent class members. *See*  
 21 Docket No. 740 at 3 n. 3. For example, among the states that have found that their wage and hour  
 22 laws may be applied to work performed outside the state are Washington and Massachusetts. *See*  
 23 *Bostain v. Food Exp., Inc.*, 159 Wash. 2d 700, 711 (2007); *Gonyou v. Tri-Wire Engineering*  
 24 *Solutions., Inc.*, 717 F. Supp. 2d 152, 154 (D. Mass. 2010). It is thus possible that class members  
 25 from those states, e.g., minor leaguers who play for clubs affiliated with the Boston Red Sox or the  
 26 Seattle Mariners, might be entitled to assert their claims under the laws of those states.

27 And in contrast to the California Class, there is no presumption that the law of either  
 28 Arizona or Florida must be applied by this Court. Rather, as to these classes the burden is on



1 Plaintiffs to show that the interests of Arizona and Florida will outweigh the interests of any of the  
2 potential states that the claims of absent class members may implicate. Plaintiffs have not met  
3 that burden. Therefore, the Court concludes that the choice of law questions that are likely arise in  
4 connection with the Florida and Arizona classes defeat the predominance requirement as to those  
5 classes.

6 d. Superiority of Class Mechanism

7 In its previous Order, the Court found that most of the factors courts consider in  
8 determining whether class treatment is superior to individual actions favor class treatment in this  
9 case. *See* Class Certification Order at 91-92. The only factor that pointed away from that  
10 conclusion was the Court’s finding that adjudication of Plaintiffs’ claims under their previous  
11 proposal would have been unmanageable because “too many individualized issues [would] have to  
12 be adjudicated because of the variations among the players, the choice of law issues that will have  
13 to be addressed and certain defenses asserted by Defendants to handle Plaintiffs’ claims.” *Id.* at  
14 92. For the reasons discussed above, the Court concludes that Plaintiffs’ proposed California  
15 Class, which is the only Rule 23(b)(3) class that meets the predominance requirement, will not  
16 require so many individualized inquiry as to make it unmanageable and that class treatment of the  
17 claims asserted by that class meets the superiority requirement of Rule 23(b)(3).

18 **3. Rule 23(b)(2)**

19 Rule 23(b)(2) allows a class action to be maintained where “the party opposing the class  
20 has acted or refused to act on grounds that apply generally to the class, so that final injunctive  
21 relief or corresponding declaratory relief is appropriate respecting the class as a whole.” Fed. R.  
22 Civ. P. 23(b)(2). While 23(b)(2) class actions have no predominance or superiority requirements,  
23 the class claims must be cohesive. *See Barefield v. Chevron, U.S.A., Inc.*, No. C 86-2427 TEH,  
24 1988 WL 188433, at \*3 (N.D. Cal. Dec. 6, 1988) (noting that “[t]he trademark of the (b)(2) action  
25 is homogeneity” and explaining that “[i]t is this characteristic that allows the court to dispense  
26 with notice to the class and bind all members to any judgment on the merits without an  
27 opportunity to opt out”); *see also Barnes v. Am. Tobacco Co.*, 161 F.3d 127, 142–43 (3d Cir.  
28 1998) (noting that “a (b)(2) class may require more cohesiveness than a (b)(3) class . . . because in

1 a (b)(2) action, unnamed members are bound by the action without the opportunity to opt out”);  
2 *In re Prempro*, 230 F.R.D. 555, 569 (E.D. Ark. 2005) (noting that “[w]hile 23(b)(2) class actions  
3 do not have the predominance or superiority requirements of 23(b)(3), courts have held that the  
4 class claims under 23(b)(2) must be cohesive” and holding that this requirement was not met  
5 where claims of proposed b(2) class implicated laws of 24 to 29 states); *In re Rezulin Prod. Liab.*  
6 *Litig.*, 210 F.R.D. 61, 75 (S.D.N.Y. 2002) (holding that “the individual issues that defeat the  
7 predominance requirement of Rule 23(b)(3) also pose an obstacle to class certification in the Rule  
8 23(b)(2) context” and noting that “[a]t base, the (b)(2) class is distinguished from the (b)(3) class  
9 by class cohesiveness”); *Santiago v. City of Philadelphia*, 72 F.R.D. 619, 628 (E.D. Pa. 1976) (“In  
10 a (b)(2) class action the court must be especially vigilant in protecting unnamed members of the  
11 class who are bound by the action without the opportunity to withdraw. As a result, the court  
12 should be more hesitant in accepting a (b)(2) suit which contains significant individual issues than  
13 it would under subsection 23(b)(3).”).

14 Here, Plaintiffs’ proposed Rule 23(b)(2) class is aimed at alleged wage and hour violations  
15 arising from spring training activities in Florida and Arizona. The problem with this class is that it  
16 seeks injunctive and declaratory relief for a class whose members come to Florida and Arizona  
17 from many different states. As discussed above, it is not apparent that is appropriate to apply the  
18 law of the states where spring training is conducted to the claims of all class members. As a  
19 consequence, the Court could not necessarily adjudicate the claims of the Rule 23(b)(2) classes or  
20 fashion a remedy (assuming Plaintiffs’ claims are meritorious) based on the law of only one or  
21 two states. Instead, it could potentially be required to apply the law of numerous states to  
22 Plaintiffs’ claims, which undermines the cohesiveness of the class and makes certification of  
23 Plaintiffs’ proposed (b)(2) class inappropriate.

24 Accordingly, the Court declines to certify Plaintiffs’ proposed Rule 23(b)(2) class.

25 **C. Recertification of the FLSA Collective**

26 Under Section 16 of the FLSA, workers may sue their employers for unpaid wages on their  
27 own behalf and on behalf of “other employees similarly situated.” 29 U.S.C. § 216(b). District  
28 courts in the Ninth Circuit apply an “ad hoc, two-tiered approach” in determining whether the

1 plaintiffs are similarly situated, applying a more lenient standard to determine whether a collective  
2 should be certified for the purposes of giving notice to potential opt-ins and a stricter standard  
3 once discovery has been completed. Class Certification Order at 94-95 (citations omitted). The  
4 Court applies the stricter standard to the question of whether the narrower FLSA collective that  
5 Plaintiffs now propose should be certified. Under that standard, the Court concludes that the new  
6 FLSA class meets the “similarly situated” requirement of Section 216(b).

7 Courts consider three factors in deciding whether plaintiffs have met their burden at the  
8 second step of the FLSA certification inquiry: “(1) the disparate factual and employment settings  
9 of the individual plaintiffs; (2) the various defenses available to defendants with respect to the  
10 individual plaintiffs; and (3) fairness and procedural considerations.” *Beauperthuy v. 24 Hour*  
11 *Fitness USA, Inc.*, 772 F. Supp. 2d 1111, 1118 (N.D. Cal. 2011). While this standard is more  
12 stringent than at the conditional certification stage, it “is different, and easier to satisfy, than the  
13 requirements for a class action certified under Federal Rule of Civil Procedure 23(b)(3).” *Id.*  
14 (citing *Lewis v. Wells Fargo & Co.*, 669 F.Supp.2d 1124, 1127 (N.D. Cal. 2009)).

15 The Court found in the Class Certification Order that “[t]he analysis of whether Plaintiffs  
16 in the FLSA collective are similarly situated largely mirrors the analysis under Rule 23(b)(3),  
17 except that the variations in state law and potential choice-of-law questions that may arise as to  
18 those classes are not an issue for the FLSA collective.” *Id.* at 95. The Court concluded that the  
19 class members were not similarly situated because there were “wide variations among the players  
20 as to the types of activities in which they engaged and the circumstances under which they  
21 engaged in them, which will give rise to a plethora of individualized inquiries relating to the  
22 determination of the amount of compensable work Plaintiffs performed.” *Id.* It further pointed to  
23 the need to conduct “numerous individualized inquiries regarding the amount of compensation  
24 received by class members and the applicability of various defenses, including the amusement  
25 exemption and the creative professionals exemption.” *Id.* The Court now revises those  
26 conclusions consistent with its conclusions relating to the new Rule 23(b)(3) classes.

27 First, by eliminating the winter conditioning claims and pursuing on a classwide basis only  
28 claims that are based on the continuous workday doctrine, Plaintiffs have significantly reduced the

1 need to engage in individualized inquiries relating to the type of work performed. Second, the  
2 Court is now persuaded that the payroll records maintained by Defendants will allow any  
3 variations in compensation to be analyzed without burdensome individualized inquiries. This is  
4 especially true as to the spring training, extended spring training and instructional league claims  
5 because players generally were not compensated for their participation in these activities and the  
6 small fraction of players who *did* receive compensation for these activities can be identified using  
7 payroll records maintained by Defendants.<sup>9</sup> Third, as discussed above, the Court finds that the  
8 defenses asserted by Defendants to the FLSA present common questions that are not likely to be  
9 overwhelmed by the need to conduct individualized inquiries. Finally, the possibility that the  
10 Court will be required to apply the laws of numerous states (or at a minimum, conduct numerous  
11 choice of law inquiries) is not present as to the FLSA class, which will require the Court to apply  
12 only federal wage and hour law.

13 Accordingly, the Court grants Plaintiffs' request to recertify the narrower FLSA collective  
14 proposed in its Motion for Reconsideration.

15 **VI. CONCLUSION**

16 For the reasons stated above, the Motion for Leave to File Sur-Reply and the Motion to  
17 Intervene are GRANTED. The Motion for Reconsideration is GRANTED in part and DENIED  
18 in part. The Motion to Exclude is DENIED.

19 The Court certifies the following FLSA Collective:

20 Any person who, while signed to a Minor League Uniform Player  
21 Contract, participated in the California League, or in spring training,

22 \_\_\_\_\_  
23 <sup>9</sup> In addition, the Court is persuaded that the problems that were addressed at length at oral  
24 argument concerning the difficulty of identifying which minor leaguers participated in spring  
25 training, extended spring training and instructional leagues do not pose such serious problems that  
26 they render class treatment unmanageable. In particular, Plaintiffs' counsel has represented to the  
27 Court that numerous witnesses testified in depositions that the Clubs and affiliates maintained  
28 rosters listing players who participated in these activities, and that many such rosters have been  
produced already, albeit in redacted form. In addition, the eBis transaction records, used in  
combination with disabled lists and payroll records, are likely to provide relevant information that  
will allow the parties to determine who may have participated in spring training, extended spring  
training and instructional leagues.

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instructional leagues, or extended spring training, on or after February 7, 2011, and who had not signed a Major League Uniform Player Contract before then.

The parties shall meet and confer to address the specific wording of the Rule 23(b)(3) California class definition that the Court has approved, incorporating the temporal limitation discussed above. If the parties can agree, a stipulation shall be filed with the Court by **April 28, 2017** containing the revised class definition. If the parties are unable to agree, they should jointly file by the same date a statement, not to exceed five pages, setting forth the competing proposed class definitions and explaining the basis for any disagreements. In addition, the parties shall meet and confer and jointly submit a proposed schedule for the case, also to be filed by **April 28, 2017**. A Case Management Conference is set for **May 12, 2017 at 2:00 p.m.**

**IT IS SO ORDERED.**

Dated: March 7, 2017

  
\_\_\_\_\_  
JOSEPH C. SPERO  
Chief Magistrate Judge