# Northern District of California

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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

STEPHANIE OCHOA, et al., Plaintiffs, v.

MCDONALD'S CORP., et al.,

Defendants.

Case No. 14-cv-02098-JD

# ORDER RE ADMINISTRATIVE MOTIONS TO FILE UNDER SEAL

Re: Dkt. Nos. 101, 106, 120, 128, 142, 177, 196, 227, and 232

This order addresses the pending administrative motions to seal in this case. Of the currently-pending motions, the ones at Dkt. Nos. 101, 106, 120, and 142 are moot in light of the Court's prior order at Dkt. No. 155, after which defendants filed a notice that they were no longer seeking to seal some of the documents that were subjects of the earlier motions, see Dkt. No. 165, and filed a new administrative motion to seal at Dkt. No. 177. In addition, the administrative motion to seal at Dkt. No. 128 is essentially moot, because it seeks to seal a subset of the documents covered by Dkt. No. 142. Finally, the motion at Dkt. No. 227 is also moot because defendants have filed a statement agreeing to de-designate essentially all the material as confidential, apart from a single exhibit that has been re-redacted consistent with the Court's prior orders. See Dkt. Nos. 238, 238-1. The Court strikes those motions, and in this order rules on the motions at Dkt. Nos. 177, 196, and 232.

### T. GOVERNING STANDARD

In our circuit, in evaluating a motion to seal, two different standards apply depending on whether the request is being made in connection with a dispositive motion or a non-dispositive motion.

For dispositive motions, the historic, "strong presumption of access to judicial records" fully applies, and a party seeking sealing must establish "compelling reasons" to overcome that Northern District of California

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presumption. Kamakana v. City and County of Honolulu, 447 F.3d 1172, 1178-80 (9th Cir. 2006) (quoting Foltz v. State Farm Mut. Auto Ins. Co., 331 F.3d 1122, 1136 (9th Cir. 2003)). This standard presents a "high threshold," and "a 'good cause' showing will not, without more, satisfy" it. Id. at 1180 (citations omitted). When ordering sealing in this context, the district court must also "articulate the rationale underlying its decision to seal." Apple Inc. v. Psystar Corp., 658 F.3d 1150, 1162 (9th Cir. 2011).

The non-dispositive motion context is different. There, "the usual presumption of the public's right of access is rebutted," the "public has less of a need for access to court records attached only to non-dispositive motions," and the "public policies that support the right of access to dispositive motions, and related materials, do not apply with equal force to nondispositive materials." Kamakana, 447 F.3d at 1179-80 (citations omitted). Therefore, in that context, materials may be sealed so long as the party seeking sealing makes a "particularized showing" under the "good cause" standard of Federal Rule of Civil Procedure 26(c). Id. at 1180 (quoting Foltz, 331 F.3d at 1138). In either case, however, "[a]n unsupported assertion of 'unfair advantage' to competitors without explaining 'how a competitor would use th[e] information to obtain an unfair advantage' is insufficient." *Hodges v. Apple, Inc.*, No. 13-cv-01128-WHO, 2013 WL 6070408, at \*2 (N.D. Cal. Nov. 18, 2013) (quoting *Dunbar v. Google, Inc.*, No. 5:12-cv-003305-LHK, 2012 WL 6202719, at \*4-5 (N.D. Cal. Nov. 18, 2013)).

In our district, in addition to meeting the applicable standard under *Kamakana*, all parties requesting sealing must also comply with Civil Local Rule 79-5, including that rule's requirement that the request must "establish[] that the document, or portions thereof, are privileged, protectable as a trade secret or otherwise entitled to protection under the law," i.e., is "sealable." Civil L.R. 79-5(b). The sealing request must also "be narrowly tailored to seek sealing only of sealable material." Id.

### II. **DISCUSSION**

The disputed portions of the motion at Dkt. No. 180, as well as the motions at Dkt. Nos. 196, 227, and 232 involve documents filed in connection with a motion for summary judgment. Since motions for summary judgment are dispositive, the "compelling reasons" standard applies. Applying this standard, the Court rules on the requests to seal as follows. In each case where a request is denied, personally identifiable information of individuals may be redacted.

# A. Dkt. No. 177

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5	Tab	Exact Portions to be Sealed	Defendants' Reason for Sealing	Grant or Denial of Request
6			Exhibit G to Smith's Opposition to	Granted.
O			Plaintiffs' Motion for Class	
7			Certification (Dkt. No. 106). Exhibit G	
0			is the VES Crew Rules and Regulations	
8			and includes the name of a Smith	
9			employee. This individual is not a party	
			to this lawsuit and has not consented to	
10			the public disclosure of her employment	
11			information. This document further	
11			contains the personal telephone number of Michael Smith, who has not	
12			consented to the disclosure of this	
			information. See Smith Declaration, ¶ 5.	
13			This Court previously sealed this	
14		Individual names and	material in its June 5, 2015 Order. (Dkt.	
14	1	phone numbers	No. 155).	
15			Exhibit A to Plaintiffs' Reply in	Granted.
1.0			Support of their Motion for Class	
16			Certification (Guadalupe Ortega	
17			Deposition Transcript) (Dkt. No. 120).	
- '			This portion of the Guadalupe Ortega	
18			deposition transcript includes the name	
10			of an individual who is not a party to	
19			this lawsuit and has not consented to the	
20			public disclosure of her employment	
			information. <i>See</i> Smith Declaration, ¶ 5. This Court previously sealed this	
21			material in its June 5, 2015 Order. (Dkt.	
22	2	Name at 139:18, 23	No. 155).	
		,	<b>Exhibit P to the McRee Declaration</b>	Denied.
23			(McDonald's USA's National	
24			Franchising Standards) (Dkt. No.	
24			<b>142).</b> This Exhibit is McDonald's	
25			USA's National Franchising Standards,	
			disclosure of which would provide	
26			competitors of the McDonald's	
27			Defendants a strategic and unfair	
- '	6	Entire Document	business advantage by allowing	
28	6	Entire Document	competitors a detailed and firsthand	

Tab	Exact Portions to be Sealed	Defendants' Reason for Sealing	Grant or Denial of Request
		account of the key business strategies	
		and profit-driving factors considered	
		and offered as optional guidance	
		exclusively to franchisees of McDonald's USA. See Vaghani	
		Declaration, ¶ 6.	
		Decidration,    0.	<b>Denied.</b> A prior
			version of the entire
			document from
			which this exhibit is
			drawn has been
			filed in the public
			record in the
			Eastern District of
			Michigan, and
			defendants provide
			no reason why the
		<b>Exhibit Q to the McRee Declaration</b>	disclosure of this
		(Full Operations Review) (Dkt. No.	version would
		142). This Exhibit is the Full Operations	inflict additional
		Review portion of the QSC Playbook.	competitive harm.
		Disclosure of the information contained	See Wilson v.
		in this document would provide	<i>McDonald's Corp.</i> , No. 5:14-cv-11082-
		competitors of the McDonald's Defendants a strategic and unfair	JCO-MJH (E.D.
		business advantage by allowing	Mich. filed Mar.
		competitors a detailed and firsthand	24, 2014), Dkt. 11-
		account of the key business strategies	6; Pullen v.
		and profit-driving factors considered	McDonald's Corp.,
		and offered as optional guidance	No. 5:14-cv-11081-
		exclusively to franchisees of	JCO-MJH (E.D.
		McDonald's USA during the interactive	Mich. filed Mar.
		business review process. See Vaghani	24, 2014), Dkt. 12-
7	Entire Document	Declaration, ¶ 6.	10.

# B. Dkt. No. 196

Tab	<b>Exact Portions to be</b>	Defendants' Reason for Sealing	Grant or Denial of
	Sealed		Request
1	3:18-6:7; 13:1-7; 20:13-	Plaintiffs' Opposition to the	<b>Denied.</b> The
	16; FN34; 21:7-21	McDonald's Defendants Motion for	portions the
		Summary Judgment (Dkt. No. 183). This portion of Plaintiffs' Opposition	McDonald's
		cites to and describes in detail the	defendants seek to
		contents of McDonald's USA's	file under seal are
		McDonald's USA's National	necessary to
		Franchising Standards and internal	understand the
		business review process, disclosure of	

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		which would provide competitors of the McDonald's Defendants a strategic and unfair business advantage by allowing competitors a detailed and firsthand account of the key business strategies and profit-driving factors considered and offered as optional guidance exclusively to franchisees of McDonald's USA. See Vaghani Declaration, ¶ 8.	resolution of the issues raised in their motion, and they have not shown a concrete likelihood of competitive harm from disclosure of the specific portions that they seek to file under seal.
2	3:13-25; 6:17-7:7; 7:14- 8:3; FN 16; 13:13-23; FN 26	Declaration of John Gordon in Support of Plaintiffs' Opposition to the McDonald's Defendants Motion for Summary Judgment (Dkt. No. 190). This portion of the Gordon Declaration cites to and describes in detail the contents of McDonald's USA's National Franchising Standards, disclosure of which would provide competitors of the McDonald's Defendants a strategic and unfair business advantage by allowing competitors a detailed and firsthand account of the key business strategies and profit-driving factors considered and offered as optional guidance exclusively to franchisees of McDonald's USA. See Vaghani Declaration, ¶ 8.	Denied.
3	Portions directly citing to Business Review Reports, Recap Letters and Operations Reviews.	Chart of Business Review Documents (Exhibit A to the Declaration of Carlina Perna). Exhibit A to the Perna Declaration cites directly to Exhibits 49, 50, 51, 52, 53, 143 to the Pitts Declaration and Exhibits 122 and 123 to the Perna Declaration. This information contains specific on Smith business operations and suggested guidance from McDonald's USA on how to maximize profits. Disclosure of this document would provide competitors of the McDonald's Defendants a strategic and unfair business advantage by allowing competitors a detailed and firsthand account of the key business strategies and profit-driving factors considered and offered as optional guidance exclusively to franchisees of McDonald's USA during the interactive business review process See Vaghani Declaration ¶ 7.	Denied.

		(Exhibit B to the Declaration of	
		Carlina Perna). Exhibit B contains	
		specific information on Smith business	
		operations and suggested guidance from	
		McDonald's USA on how to maximize	
		profits. Disclosure of this document	
		would provide competitors of the	
		McDonald's Defendants a strategic and	
		unfair business advantage by allowing	
		competitors a detailed and firsthand	
		account of the key business strategies	
		and profit-driving factors considered	
		and offered as optional guidance	
		exclusively to franchisees of	
		McDonald's USA during the interactive	
		operations review process See Vaghani	
		Declaration ¶ 7.	
5	Entire Document.	ROIP Performance Matrix – QSCP	Denied.
		List, Full and Short Operations	
		<b>Review Reports (Exhibit 122 to the</b>	
		<b>Declaration of Carlina Perna).</b> Exhibit	
		122 contains specific information on	
		Smith business operations and suggested	
		guidance from McDonald's USA on	
		how to maximize profits. Disclosure of	
		this document would provide	
		competitors of the McDonald's	
		Defendants a strategic and unfair	
		business advantage by allowing	
		competitors a detailed and firsthand	
		account of the key business strategies	
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		and profit-driving factors considered	
		and offered as optional guidance	
		exclusively to franchisees of	
		McDonald's USA during the interactive	
		operations review process See Vaghani	
		Declaration ¶ 7.	
6	Entire Document.	QSCP Matrix, Full and Short	Denied.
		<b>Operations Review Reports (Exhibit</b>	
		123 to the Declaration of Carlina	
		<b>Perna).</b> Exhibit 123 contains specific	
		information on Smith business	
		operations and suggested guidance from	
		McDonald's USA on how to maximize	
		profits. Disclosure of this document	
		would provide competitors of the	
		McDonald's Defendants a strategic and	
		unfair business advantage by allowing	
		competitors a detailed and firsthand	
		account of the key business strategies	
		and profit-driving factors considered	
		and offered as optional guidance	
	1	and offered as optional guidance	
		exclusively to franchisees of	
		exclusively to franchisees of McDonald's USA during the interactive	
		exclusively to franchisees of	

7	120 10 120 22	Declaration ¶ 7.	
7	139:18; 139:23	Portions of Deposition Transcript of	Granted.
		Guadalupe Ortega (Exhibit B to the Declaration of Casey Pitts). This	
		portion of the Guadalupe Ortega	
		deposition transcript includes the name	
		of an individual who is not a party to	
		this lawsuit and has not consented to the	
		public disclosure of her employment	
		information. See Smith Declaration, ¶ 5.	
		This Court previously sealed this	
		material in its June 5, 2015 Order. (Dkt.	
		No. 155).	
8	161:15-21; 164:7-11;	<b>Portions of Deposition Transcript of</b>	Denied.
	168:1-25; 170:1-25;	Bruce Steinhilper (Exhibit C to the	
	172:17-21	Declaration of Casey Pitts). This	
		portion of the Steinhilper transcript cites	
		to and describes in detail the contents of	
		disclosure of which would provide competitors of the McDonald's	
		Defendants a strategic and unfair	
		business advantage by allowing	
		competitors a detailed and firsthand	
		account of the key business strategies	
		and profit-driving factors considered	
		and offered as optional guidance	
		exclusively to franchisees of	
		McDonald's USA. See Vaghani	
		Declaration, ¶ 7.	
9	103:4-104:22; 115:1-	Portions of the Deposition Transcript	Denied.
	116:22; 124:11-22;	of Daniel Gehret (Exhibit H to the	
	133:3-22	<b>Declaration of Casey Pitts).</b> This portion of the Gehret transcript cites to	
		and describes in detail the contents of	
		McDonald's USA's National	
		Franchising Standards, disclosure of	
		which would provide competitors of the	
		McDonald's Defendants a strategic and	
		unfair business advantage by allowing	
		competitors a detailed and firsthand	
		account of the key business strategies	
		and profit-driving factors considered	
		and offered as optional guidance	
		exclusively to franchisees of	
		McDonald's USA. <i>See</i> Vaghani Declaration, ¶ 7.	
10	90:22-91:6; 99:7-16;	Portions of the Deposition Transcript	Denied.
10		of Ed Smith (Exhibit I to the	Deilleu.
	103:2-8; 103:22-24;	<b>Declaration of Casey Pitts).</b> This	
	132:18-24	portion of the Smith transcript cites to	
		and describes in detail the contents of	
		McDonald's USA's National	
		Franchising Standards, disclosure of	
		which would provide competitors of the	
		McDonald's Defendants a strategic and unfair business advantage by allowing	

		competitors a detailed and firsthand account of the key business strategies and profit-driving factors considered and offered as optional guidance exclusively to franchisees of McDonald's USA. See Vaghani Declaration, ¶ 7.	
11	Response to Special Interrogatory No. 2 (2:19-2:26, 3:4-5:20); Response to Special Interrogatory No. 10 (10:10-18; 10:20-13:7; 13:14-13:17); Exhibit A (only with respect to the names and employee number columns).	Smith Family Partnership Responses to Plaintiff Ernestina Sandoval's Special Interrogatories, Set One (Exhibit J to the Declaration of Casey Pitts). These portions of the Smith Interrogatory Responses list the names of Smith and McDonald's employees. These individuals are not parties to this lawsuit and have not consented to the public disclosure of their personal information related to their employment. See Smith Declaration, ¶ 5. This Court previously sealed this material in its June 5, 2015 Order. (Dkt. No. 155).	Granted.
12	Employee names and employee ID numbers.	Time Punch Change Approval Report (Exhibit 22 to the Declaration of Casey Pitts). Exhibit 22 includes the names and employee ID numbers of Smith employees. These individuals have not consented to the public disclosure of this information. <i>See</i> Smith Declaration, ¶ 5. This Court previously sealed this material in its June 5, 2015 Order. (Dkt. No. 155).	Granted.
13	Employee names and employee ID numbers.	Daily Crew Schedule report (Exhibit 47 to the Declaration of Casey Pitts). Exhibit 47 includes the names and employee ID numbers of Smith employees. These individuals have not consented to the public disclosure of this information. See Smith Declaration, ¶ 5. This Court previously sealed this material in its June 5, 2015 Order. (Dkt. No. 155).	Granted.
14	Entire Document.	Business Review Report (Exhibit 49 to the Declaration of Casey Pitts).  Exhibit 49 is a Business Review Report containing specifics on Smith business operations and suggested guidance from McDonald's USA as how to maximize profits. Disclosure of the information contained in this document would provide competitors of the McDonald's Defendants a strategic and unfair business advantage by allowing competitors a detailed and firsthand account of the key business strategies and profit-driving factors considered and offered as optional guidance	Denied. Although the Court previously held that there was good cause to seal similar documents, the Court finds that they are not sealable under the more stringent standard applicable to requests to seal associated with

		exclusively to franchisees of McDonald's USA during the interactive business review process. <i>See</i> Vaghani Declaration, ¶ 6. This Court previously sealed Business Review Reports in its June 5, 2015 Order. (Dkt. No. 155).	dispositive motions
15	Contents of letter.	Business Review Report Recap Letter (Exhibit 50 to the Declaration of Casey Pitts). Exhibit 50 is a communication between McDonald's USA and Smith contains specifics on Smith business operations and suggested guidance from McDonald's USA as how to maximize profits. Disclosure of the information contained in this document would provide competitors of the McDonald's Defendants a strategic and unfair business advantage by allowing competitors a detailed and firsthand account of the key business strategies and profit-driving factors considered and offered as optional guidance exclusively to franchisees of McDonald's USA during the interactive business review process. See Vaghani Declaration ¶ 6. This Court previously sealed Business Review Recap Letters in its June 5, 2015 Order. (Dkt. No. 155).	Denied.
16	Entire Document.	Business Review Report (Exhibit 51 to the Declaration of Casey Pitts).  Exhibit 51 is a Business Review Report containing specifics on Smith business operations and suggested guidance from McDonald's USA as how to maximize profits. Disclosure of the information contained in this document would provide competitors of the McDonald's Defendants a strategic and unfair business advantage by allowing competitors a detailed and firsthand account of the key business strategies and profit-driving factors considered and offered as optional guidance exclusively to franchisees of McDonald's USA during the interactive business review process. See Vaghani Declaration, ¶ 6. This Court previously sealed Business Review Reports in its	Denied.
17	Entire Document.	June 5, 2015 Order. (Dkt. No. 155).  Business Review Report (Exhibit 52 to the Declaration of Casey Pitts).  Exhibit 52 is a Business Review Report	Denied.

	<u>_</u>		
		containing specifics on Smith business operations and suggested guidance from McDonald's USA as how to maximize profits. Disclosure of the information contained in this document would provide competitors of the McDonald's Defendants a strategic and unfair business advantage by allowing competitors a detailed and firsthand account of the key business strategies and profit-driving factors considered and offered as optional guidance exclusively to franchisees of McDonald's USA during the interactive business review process. <i>See</i> Vaghani Declaration, ¶ 6. This Court previously	
		sealed Business Review Reports in its	
18	Contents of letter.	June 5, 2015 Order. (Dkt. No. 155).  Business Review Report Recap Letter (Exhibit 53 to the Declaration of	Denied.
19	Data in report.	Casey Pitts). Exhibit 53 is a communication between McDonald's USA and Smith contains specifics on Smith business operations and suggested guidance from McDonald's USA as how to maximize profits. Disclosure of the information contained in this document would provide competitors of the McDonald's Defendants a strategic and unfair business advantage by allowing competitors a detailed and firsthand account of the key business strategies and profit-driving factors considered and offered as optional guidance exclusively to franchisees of McDonald's USA during the interactive business review process. See Vaghani Declaration ¶ 6. This Court previously sealed Business Review Recap Letters in its June 5, 2015 Order. (Dkt. No. 155).  Labor Analysis Summary Report	<b>Granted</b> as to the
19	Data in report.	(Exhibit 69 to the Declaration of Casey Pitts). Exhibit 69 includes specific financial data, including sales information. This information is not publicly available and could not be recreated from publicly available sources. See Smith Declaration, ¶ 6.	Granted as to the specific numbers, but otherwise denied.
20	Data in report.	Daily Activity Report (Exhibit 71 to the Declaration of Casey Pitts).  Exhibit 71 includes specific financial data includes sales information. See Smith Declaration, ¶ 6. This Court previously sealed this material in its June 5, 2015 Order. (Dkt. No. 155).	<b>Granted</b> , except as to the first bullet point.

21	Entire Document	QSC PlayBook (Exhibit 106 to the Declaration of Casey Pitts). This Exhibit is Version 7.0 of the QSC Playbook. Disclosure of the information contained in this document would provide competitors of the McDonald's Defendants a strategic and unfair business advantage by allowing	Denied.
		competitors a detailed and firsthand account of the key business strategies and profit-driving factors considered and offered as optional guidance exclusively to franchisees of McDonald's USA during the interactive business review process. <i>See</i> Vaghani Declaration, ¶ 6.	
22	Entire Document	National Franchising Standards (Exhibit 107 to the Declaration of Casey Pitts). This Exhibit is McDonald's USA's National Franchising Standards, disclosure of which would provide competitors of the McDonald's Defendants a strategic and unfair business advantage by allowing competitors a detailed and firsthand account of the key business strategies and profit-driving factors considered and offered as optional guidance exclusively to franchisees of McDonald's USA. See Vaghani Declaration, ¶ 6.	Denied.
23	Entire Document.	National Franchising Standards (Exhibit 109 to the Declaration of Casey Pitts; Exhibit 3 to the Declaration of John Gordon). This Exhibit is McDonald's USA's National Franchising Standards, disclosure of which would provide competitors of the McDonald's Defendants a strategic and unfair business advantage by allowing competitors a detailed and firsthand account of the key business strategies and profit-driving factors considered and offered as optional guidance exclusively to franchisees of McDonald's USA. See Vaghani Declaration, ¶ 6.	Denied.
24	Entire Document.	Improvement Process for Underperforming Restaurants & Related Documents (Exhibit 112 to the Declaration of Casey Pitts). This Exhibit includes specific details regarding McDonald's USA's Improvement Process for	Denied.

		Underperforming Restaurants, disclosure of which would provide competitors of the McDonald's Defendants a strategic and unfair business advantage by allowing competitors a detailed and firsthand account of the key business strategies and profit-driving factors considered and offered as optional guidance exclusively to franchisees of McDonald's USA. See Vaghani	
25	Employee names and employee ID numbers.	Declaration, ¶ 6.  Time Punch Change Approval Report (Exhibit 129 to the Declaration of Casey Pitts). Exhibit 129 includes the names and employee ID numbers of Smith employees. These individuals	Granted.
		have not consented to the public disclosure of this information. <i>See</i> Smith Declaration, ¶ 5. This Court previously sealed this material in its June 5, 2015 Order. (Dkt. No. 155).	
26	Employee names and employee ID numbers.	Time Punch Change Approval Report (Exhibit 130 to the Declaration of Casey Pitts). Exhibit 130 includes the names and employee ID numbers of Smith employees. These individuals have not consented to the public disclosure of this information. See Smith Declaration, ¶ 5. This Court previously sealed this material in its June 5, 2015 Order. (Dkt. No. 155).	Granted.
27	Sales data and employee names.	Focus on Service Daily Report (Exhibit 131 to the Declaration of Casey Pitts). Exhibit 131 describes in detail confidential Smith business records and data related to the daily operations of the restaurant as well as employee names. These individuals are not parties to this action and have not consented to the public disclosure of this information. The information sought to be sealed is not available to the public and could not be recreated from publicly available sources. This confidential report contains detailed sales data and related information regarding the daily operations of a Smith restaurant. The information in this report (e.g., sales data, order data, transaction time, etc.), has commercial value to competitors and would provide them with an unfair business advantage. See Smith	Granted.
28	Entire Document.	Declaration, ¶ 6.  Visit Preparation Report (Exhibit 142 to the Declaration of Casey Pitts).	Denied.

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		Exhibit 142 contains specific	
		information on Smith business	
		operations and suggested guidance from	
		McDonald's USA on how to maximize	
		profits. Disclosure of this document	
		would provide competitors of the	
		McDonald's Defendants a strategic and	
		unfair business advantage by allowing	
		competitors a detailed and firsthand	
		account of the key business strategies	
		and profit-driving factors considered	
		and offered as optional guidance	
		exclusively to franchisees of	
		McDonald's USA during the interactive	
		operations review process See Vaghani	
•		Declaration ¶ 7.	
29	Entire Document.	Full Operations Review Report	Denied.
		(Exhibit 143 to the Declaration of	
		Casey Pitts). Exhibit 143 contains	
		specific information on Smith business	
		operations and suggested guidance from McDonald's USA on how to maximize	
		profits. Disclosure of this document	
		would provide competitors of the	
		McDonald's Defendants a strategic and	
		unfair business advantage by allowing	
		competitors a detailed and firsthand	
		account of the key business strategies	
		and profit-driving factors considered	
		and offered as optional guidance	
		exclusively to franchisees of	
		McDonald's USA during the interactive	
		operations review process See Vaghani	
		Declaration ¶ 7.	
30	Entire Report.	Full Operations Review Report	Denied.
	_	(Exhibit 144 to the Declaration of	
		Casey Pitts). Exhibit 144 contains	
		specific information on Smith business	
		operations and suggested guidance from	
		McDonald's USA on how to maximize	
		profits. Disclosure of this document	
		would provide competitors of the	
		McDonald's Defendants a strategic and	
		unfair business advantage by allowing	
		competitors a detailed and firsthand	
		account of the key business strategies and profit-driving factors considered	
		and offered as optional guidance	
		exclusively to franchisees of	
		McDonald's USA during the interactive	
		operations review process See Vaghani	
		Declaration ¶ 7.	
31	Entire Report.	Action Plan Report (Exhibit 145 to	Denied.
	Zame Report.	the Declaration of Casey Pitts).	Dellieu.
		Exhibit 145 contains specific	
		information on Smith business	
<del> </del>	•	·	•

32	Sales data.	operations and suggested guidance from McDonald's USA on how to maximize profits. Disclosure of this document would provide competitors of the McDonald's Defendants a strategic and unfair business advantage by allowing competitors a detailed and firsthand account of the key business strategies and profit-driving factors considered and offered as optional guidance exclusively to franchisees of McDonald's USA during the interactive operations review process. See Vaghani Declaration ¶ 7.  Crew Size Planning Matrix (Exhibit 206 to the Declaration of Casey Pitts). Exhibit 206 describes in detail confidential Smith business records and data related to the daily operations of the restaurant. The information sought to be sealed is not available to the public and could not be recreated from publicly available sources. This confidential report contains detailed sales data and related information regarding the daily operations of a Smith restaurant. The information in this report (e.g., sales data, order data, transaction time, etc.), has commercial value to competitors and would provide them with an unfair	Granted.
33	Employee names and employee ID numbers.	and would provide them with an unfair business advantage. See Smith Declaration, ¶ 6.  Spreadsheet of LMS Completion Date by Employee (Exhibit 243 to the Declaration of Casey Pitts). Exhibit 243 includes the names and employee ID numbers of Smith employees. These individuals have not consented to the public disclosure of this information. See Smith Declaration, ¶ 5. This Court	Granted.
34	Contents of email.	previously sealed this material in its June 5, 2015 Order. (Dkt. No. 155).  Email from J. Watt to S. Dubois (Exhibit 265 to the Declaration of Casey Pitts). Exhibit 265 is an internal email between McDonald's employees and U.S. owner-operators. The contents of this email contain information related	Denied.
		to resources offered to franchisees, such as Smith, in the context of employee engagement, including sensitive information regarding McDonald's strategies in response to employee engagement. <i>See</i> Vaghani Declaration, ¶ 6.	

	attachments.	Operators (Exhibit 266 to the Declaration of Casey Pitts). Exhibit 265 is an internal email between a McDonald's employee and U.S. owner-operators. The contents of this email contain information related to resources offered to franchisees, such as Smith, in the context of employee engagement, including sensitive information regarding McDonald's strategies in response to employee engagement. See Vaghani Declaration, ¶ 6.	
36	Consents of letter.	Business Review Report Recap Letter (Exhibit 296 to the Declaration of Casey Pitts). Exhibit 296 is a communication between McDonald's USA and Smith contains specifics on Smith business operations and suggested guidance from McDonald's USA as how to maximize profits. Disclosure of the information contained in this document would provide competitors of the McDonald's Defendants a strategic and unfair business advantage by allowing competitors a detailed and firsthand account of the key business strategies and profit-driving factors considered and offered as optional guidance exclusively to franchisees of McDonald's USA during the interactive business review process. See Vaghani Declaration ¶ 6. This Court previously sealed Business Review Recap Letters in its June 5, 2015 Order. (Dkt. No. 155).	Denied.
37	Entire Document.	National Restaurant Building and Equipment Standards for Traditional Restaurants FAQs (Exhibit 324 to the Pitts Declaration). This Exhibit includes specific details regarding the National Restaurant Building and Equipment Standards, disclosure of which would provide competitors of the McDonald's Defendants a strategic and unfair business advantage by allowing competitors a detailed and firsthand account of the key business strategies and profit-driving factors considered and offered as optional guidance exclusively to franchisees of McDonald's USA. See Vaghani Declaration, ¶ 6.	Denied.
38	Entire Document.	National Restaurant Building and Equipment Standards for Traditional	Denied.

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39	Entire Document.	Restaurants (Exhibit 325 to the Declaration of Casey Pitts). This Exhibit includes specific details regarding the National Restaurant Building and Equipment Standards, disclosure of which would provide competitors of the McDonald's Defendants a strategic and unfair business advantage by allowing competitors a detailed and firsthand account of the key business strategies and profit-driving factors considered and offered as optional guidance exclusively to franchisees of McDonald's USA. See Vaghani Declaration, ¶ 6.  National Franchising Standards FAQs (Exhibit 344 to the Declaration of Casey Pitts). This Exhibit includes specific details regarding McDonald's USA's National Franchising Standards, disclosure of which would provide competitors of the McDonald's Defendants a strategic and unfair business advantage by allowing competitors a detailed and firsthand account of the key business strategies and profit-driving factors considered and offered as optional guidance exclusively to franchisees of McDonald's USA See Vaghani	Denied.
		exclusively to franchisees of McDonald's USA. <i>See</i> Vaghani Declaration, ¶ 6.	

### C. **Dkt. No. 227**

Although defendants filed a statement of non-opposition at Dkt. No. 238 agreeing that Plaintiffs' Motion for Partial Summary Judgment on Miscalculated Wages and Daily Overtime Violations and Derivative Claims and Exhibits A, B, D, 310, and 311 to the Declaration of Abigail E. Shafroth in Support of the Motion, can be filed in the public record, it appears that unredacted versions have not been filed in the public record. The parties are directed to file unredacted versions of these documents within 7 days of this order.

### D. **Dkt. No. 232**

Tab	Exact Portions to be Sealed	Defendants' Reason for Sealing	Grant or Denial of Request
1	4:11-18	McDonald's Defendants Reply Brief	Denied.
		in Support of Motion for Summary	
		<b>Judgment.</b> This portion of the	

		<del>,</del>	
		McDonald's Defendants' Reply cites to and describes in detail the contents of McDonald's USA's National Franchising Standards and internal business review process, disclosure of which would provide competitors of the McDonald's Defendants a strategic and unfair business advantage by allowing competitors a detailed and firsthand account of the key business strategies and profit-driving factors considered and offered as optional guidance exclusively to franchisees of	
		McDonald's USA. See Vaghani	
2	216.0 12. 216.22 217.12	Declaration, ¶ 8.	Donied
2	216:8-13; 216:23-217:13	Portions of Deposition Transcript of Steve Dubois (Exhibit H to the	Denied.
		Declaration of Elizabeth B. McRee).	
		This portion of the Steve Dubois	
		transcript cites to and describes in detail	
		the contents of optional advice offered	
		by McDonald's USA to Smith during	
		the operations review process,	
		disclosure of which would provide	
		competitors of the McDonald's Defendants a strategic and unfair	
		business advantage by allowing	
		competitors a detailed and firsthand	
		account of the key business strategies	
		and profit-driving factors considered	
		and offered as optional guidance	
		exclusively to franchisees of	
		McDonald's USA. See Vaghani	
3	Entire Document	Declaration, ¶ 7.  Exhibit 49 to the Declaration of	Denied.
	Entire Document	Elizabeth B. McRee (Business Review	Demeu.
		<b>Report – February 27, 2012).</b> Exhibit	
		49 is a Business Review Report	
		containing specifics on Smith business	
		operations and suggested guidance from	
		McDonald's USA as how to maximize	
		profits. Disclosure of the information contained in this document would	
		provide competitors of the McDonald's	
		Defendants a strategic and unfair	
		business advantage by allowing	
		competitors a detailed and firsthand	
		account of the key business strategies	

	T	1	
		and profit-driving factors considered	
		and offered as optional guidance	
		exclusively to franchisees of	
		McDonald's USA during the interactive	
		business review process. See Vaghani	
		Declaration, ¶ 6. This Court previously	
		· · · · · · · · · · · · · · · · · · ·	
		sealed Business Review Reports in its	
		June 5, 2015 Order. (Dkt. No. 155).	
4	Entire Document	Exhibit 51 to the Declaration of	Denied.
		Elizabeth B. McRee (Business Review	
		<b>Report – April 28, 2010</b> ). Exhibit 51 is	
		a Business Review Report containing	
		specifics on Smith business operations	
		and suggested guidance from	
		McDonald's USA as how to maximize	
		profits. Disclosure of the information	
		contained in this document would	
		provide competitors of the McDonald's	
		Defendants a strategic and unfair	
		business advantage by allowing	
		competitors a detailed and firsthand	
		account of the key business strategies and profit-driving factors considered	
		and offered as optional guidance	
		exclusively to franchisees of	
		McDonald's USA during the interactive	
		business review process. See Vaghani	
		Declaration, ¶ 6. This Court previously	
		sealed Business Review Reports in its	
		June 5, 2015 Order. (Dkt. No. 155).	
5	Entire Document	Exhibit 52 to the Declaration of	Denied.
	Entire Bocument	Elizabeth B. McRee (Business Review	Demea.
		<b>Report – January 22, 2014).</b> Exhibit 52	
		is a Business Review Report containing	
		specifics on Smith business operations	
		and suggested guidance from	
		McDonald's USA as how to maximize	
		profits. Disclosure of the information	
		contained in this document would	
		provide competitors of the McDonald's	
		Defendants a strategic and unfair	
		business advantage by allowing	
		competitors a detailed and firsthand	
		account of the key business strategies	
		and profit-driving factors considered	
		and offered as optional guidance	
		exclusively to franchisees of	
		McDonald's USA during the interactive	
		business review process. See Vaghani	
		Declaration, ¶ 6. This Court previously	
		sealed Business Review Reports in its	
	M.D. 112 TICA?	June 5, 2015 Order. (Dkt. No. 155).	D ' 1
6	McDonald's USA's	Exhibit 106 to the Declaration of	Denied.
11	internal business	Elizabeth B. McRee (QSC PlayBook).	

	T •	T 1 11 1 10 C 1 W 1 T 0 C 1 OC C	1
	strategies	Exhibit 106 is Version 7.0 of the QSC	
		Playbook. Disclosure of the information	
		contained in this document would	
		provide competitors of the McDonald's	
		Defendants a strategic and unfair	
		business advantage by allowing	
		competitors a detailed and firsthand	
		account of the key business strategies	
		and profit-driving factors considered	
		and offered as optional guidance	
		exclusively to franchisees of	
		McDonald's USA during the interactive	
		business review process. See Vaghani	
		Declaration, ¶ 6.	
7	Entire Document	Exhibit 107 to the Declaration of	Denied.
,	Entire Bocument	Elizabeth B. McRee (National	Demeu.
		Franchising Standards). Exhibit 107	
		is McDonald's USA's National	
		Franchising Standards, disclosure of	
		which would provide competitors of the	
		McDonald's Defendants a strategic and	
		unfair business advantage by allowing	
		competitors a detailed and firsthand	
		account of the key business strategies	
		and profit-driving factors considered	
		and offered as optional guidance	
		exclusively to franchisees of	
		McDonald's USA. See Vaghani	
		Declaration, ¶ 6.	
8	Entire Document	Exhibit 109 to the Declaration of	Denied.
		Elizabeth B. McRee (National	
		Franchising Standards). Exhibit 109 is	
		McDonald's USA's National	
		Franchising Standards, disclosure of	
		which would provide competitors of the	
		McDonald's Defendants a strategic and	
		unfair business advantage by allowing	
		competitors a detailed and firsthand	
		account of the key business strategies	
		and profit-driving factors considered	
		and offered as optional guidance	
		exclusively to franchisees of	
		McDonald's USA. See Vaghani	
		Declaration, ¶ 6.	
9	Entire Document.	Exhibit 122 to the Declaration of	Denied.
		Elizabeth B. McRee (ROIP	
		Performance Matrix – QSCP List,	
		Full and Short Operations Review	
		<b>Reports</b> ). Exhibit 122 contains specific	

		information on Smith business operations and suggested guidance from McDonald's USA on how to maximize profits. Disclosure of this document would provide competitors of the McDonald's Defendants a strategic and unfair business advantage by allowing competitors a detailed and firsthand account of the key business strategies	
		and profit-driving factors considered and offered as optional guidance exclusively to franchisees of McDonald's USA during the interactive operations review process <i>See</i> Vaghani	
10	Entire Document	Declaration ¶ 6.  Exhibit 123 to the Declaration of Elizabeth B. McRee (QSCP Matrix, Full and Short Operations Review Reports). Exhibit 123 contains specific information on Smith business operations and suggested guidance from McDonald's USA on how to maximize profits. Disclosure of this document would provide competitors of the McDonald's Defendants a strategic and unfair business advantage by allowing competitors a detailed and firsthand account of the key business strategies and profit-driving factors considered and offered as optional guidance exclusively to franchisees of McDonald's USA during the interactive operations review process See Vaghani Declaration ¶ 6.	Denied.
11	Entire Document	Exhibit 325 to the Declaration of Elizabeth B. McRee (National Restaurant Building and Equipment Standards for Traditional Restaurants). Exhibit 325 includes specific details regarding the National Restaurant Building and Equipment Standards, disclosure of which would provide competitors of the McDonald's Defendants a strategic and unfair business advantage by allowing competitors a detailed and firsthand account of the key business strategies and profit-driving factors considered and offered as guidance exclusively to franchisees of McDonald's USA. See Vaghani Declaration, ¶ 6.	Denied.

# Northern District of California United States District Court

### III. **CONCLUSION**

Pursuant to Civil Local Rule 79-5(f), the parties must file revised documents comporting with this order within 7 days if they wish the Court to consider the documents sought to be sealed. In addition, the Court requests that the parties jointly lodge binders of Plaintiffs' Response to the McDonald's Defendants' Motion for Summary Judgment, see Dkt. No. 183, and the McDonald's Defendants' Reply, see Dkt. No. 229, including unredacted copies of any associated declarations and exhibits.

## IT IS SO ORDERED.

Dated: August 11, 2015

United States District Judge