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UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA

UNITED TACTICAL SYSTEMS, LLC,  
Plaintiff,  
v.  
REAL ACTION PAINTBALL, INC., et al.,  
Defendants.

Case No. [14-cv-04050-MEJ](#)  
**ORDER RE: MOTIONS FOR LEAVE  
TO AMEND**  
Re: Dkt. Nos. 241, 247

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AND RELATED ACTION AND CROSS  
ACTION

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**INTRODUCTION**

Pending before the Court are two motions by Real Action Paintball, Inc. and its principal, K.T. Tran, (collectively, “Real Action”)<sup>1</sup> to file a Third Amended Counterclaim (“TACC Mot.”; Dkt. No. 241) and First Amended Answer and Affirmative Defenses (“FAA Mot.”; Dkt. No. 247). United Tactical Systems, LLC (“UTS”) and related Counter-Defendants (collectively with UTS, “Counter-Defendants”)<sup>2</sup> oppose both motions. TACC Opp’n, Dkt. No. 242; FAA Opp’n, Dkt. No. 254. Having considered the parties’ positions, relevant legal authority, and the record in this case, the Court **GRANTS** the TACC Motion but **DENIES** the FAA Motion for the following reasons.

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<sup>1</sup> The Court refers to both K.T. Tran and Real Action Paintball, Inc. as “Real Action” as there is no material difference between the company and its principal for purposes of this Order. Counter-Defendants also sometimes refer to Real Action as “Counter-Claimants.”

<sup>2</sup> “Counter-Defendants” refers to Advanced Tactical Ordnance Systems, LLC (“ATO”), Perfect Circle Projectiles LLC, Gary Gibson, Tiberius Arms LLC, Tactical Air Games, Inc., Tyler Tiberius, Michael Blumenthal, David Piell, UTS, United Tactical Systems Holdings, LLC, and United Tactical Systems Intermediate Holdings, LLC.

1 **BACKGROUND**

2 **A. General Background**

3 UTS and Real Action sell irritant-filled projectiles. Compl. ¶ 2, Dkt. No. 1; Second  
4 Amended Counterclaim (“SACC”) ¶¶ 19, 28, Dkt. No. 198. Typically used by law enforcement or  
5 military, these projectiles are non-lethal capsules containing a pepper substance that can be shot  
6 like paintballs. SACC ¶ 18. UTS’s predecessor in interest, Advanced Tactical Ordnance Systems,  
7 LLC (“ATO”), an Indiana corporation, previously brought suit against Real Action, a California  
8 company, in a case styled *Advanced Tactical Ordnance Systems, LLC v. Real Action Paintball,*  
9 *Inc., et al.*, Case No. 12-00296-JVB-RBC (N.D. Ind.) (the “Indiana Action”), alleging Real Action  
10 infringed on its “PepperBall” trademark by making statements implying Real Action sold  
11 PepperBall projectiles, among other things. Compl. ¶¶ 1, 36; SACC ¶¶ 30-31. ATO alleges it  
12 acquired PepperBall Technologies, Inc. in 2012, procuring the use of the PepperBall mark, among  
13 other things. Compl. ¶ 2.

14 ATO obtained a temporary restraining order and later a preliminary injunction in the  
15 Indiana Action to stop Real Action’s use of the PepperBall mark and related acts by Real Action.  
16 Compl. ¶ 36; SACC ¶ 35. Meanwhile, Real Action challenged whether the Northern District of  
17 Indiana properly invoked personal jurisdiction over it. SACC ¶ 43. The Court of Appeals for the  
18 Seventh Circuit confirmed the Indiana court did not have personal jurisdiction over Real Action,  
19 and the Indiana court consequently dismissed the suit. *Advanced Tactical Ordnance Sys., LLC v.*  
20 *Real Action Paintball, Inc.*, 751 F.3d 796 (7th Cir. 2014).

21 The case now resides in this Court. Real Action filed the first suit, styled as *Real Action*  
22 *Paintball, Inc. v. Advanced Tactical Ordnance Systems, LLC et al.*, Case No. 14-2435-MEJ (N.D.  
23 Cal.) (the “ATO Case”). It asserted 17 claims against ATO, including claims for unfair  
24 competition and restraint of trade. ATO Case, Dkt. No. 1. After Real Action filed suit, UTS was  
25 formed and purchased ATO. Compl. ¶ 2. UTS then filed the present lawsuit against Real Action  
26 (the “UTS Case”), and moved for a temporary restraining order. Dkt. No. 27. The Court denied  
27 that motion but construed it as a Motion for a Preliminary Injunction. Dkt. No. 34. The Court  
28 ultimately granted in part and denied in part UTS’s Motion for a Preliminary Injunction, enjoining

1 Real Action from using the PepperBall name to refer to its irritant projectiles. Dkt. No. 85. Real  
2 Action then counter-sued UTS for various claims, many of which were related to the claims  
3 against ATO. Dkt. No. 51. The Court subsequently consolidated the ATO and UTS Cases under  
4 the UTS Case. Dkt. No. 140.

5 On August 2, 2016, the parties attended a settlement conference with Magistrate Judge  
6 Joseph Spero. Dkt. No. 270. Although the case did not settle, the parties agreed to the following:

7 All parties agree to file cross motions for summary judgment on the  
8 following issue:

9 1. Whether the registered trademark(s) at issue in this case was  
10 validly transferred to plaintiff and 2. Whether the registered  
11 trademark(s) at issue had lapsed before it was transferred.

12 All parties agree to complete discovery on these issues within thirty  
13 (30) days from today (8/2/16) by producing all documents relating  
14 to the trademark registrations and renewals, and to the transfer of the  
15 registered trademark(s) from the original registrant to the plaintiff  
16 and all steps in between.

17 *Id.*

18 **B. Facts re: TACC Motion**

19 On June 16, 2015, Real Action filed its First Amended Counterclaim. Dkt. No. 152.  
20 Counter-Defendants moved to dismiss certain counterclaims, and Real Action filed its SACC on  
21 November 23, 2015 (Dkt. No. 198). Pursuant to the Court's March 16, 2016 Case Management  
22 Order, the deadline for parties to seek leave amend their pleadings was not until July 14, 2016.  
23 Dkt. No. 218. Real Action filed its motion for leave to amend and file its TACC on May 19, 2016.  
24 *See Proposed TACC, Dkt. No. 241-1.*

25 The proposed TACC has two differences from the SACC. First, the TACC drops claims  
26 against one of the Counter-Defendants: Tiberius Arms, LLC. Second, the TACC adds a new  
27 claim, Counterclaim 19, which seeks a declaratory judgment for cancellation of the  
28 PEPPERBALL federal trademark registration. *See Proposed TACC.*

Relatedly, Real Action previously initiated a cancellation proceeding before the United  
States Patent and Trademark Office ("PTO") seeking cancellation of the "pepperball" mark, but in  
December 2015, the PTO informed the parties it suspended the cancellation proceeding pending

1 the final outcome of the present lawsuit. Overhauser Decl. ¶¶ 9-10, Dkt. No. 241.<sup>3</sup>

2 Meanwhile, in this action, UTS has served discovery upon Real Action seeking “all  
3 documents, data and tangible things the Defendants claim support their assertion that the term  
4 ‘pepperball’ is generic.” *Id.* ¶ 8.

5 **C. Facts re: FAA Motion**

6 Real Action also now proposes to amend its Answer to include two new affirmative  
7 defenses: (1) a “sixteenth affirmative defense” based on its allegations that UTS’ claims are barred  
8 because its “predecessor-in-interest, Advanced Tactical Ordnance Systems, LLC released Real  
9 Action Paintball, Inc. from all claims it had against it”; and (2) a “seventeenth affirmative  
10 defense” alleging that each of UTS’ claims is barred by the statute of limitations. Proposed FAA,  
11 Dkt. No. 247-1.

12 **LEGAL STANDARD**

13 Outside of Federal Rule of Civil Procedure (“Rule”) 15’s permissive amendment timeline,  
14 “a party may amend its pleading only with the opposing party’s written consent or the court’s  
15 leave,” though the court “should freely give leave when justice so requires.” Fed. R. Civ. P.  
16 15(a)(2). “Although the rule should be interpreted with ‘extreme liberality,’ leave to amend is not  
17 to be granted automatically.” *Jackson v. Bank of Haw.*, 902 F.2d 1385, 1387 (9th Cir. 1990)  
18 (citation omitted). A court considers five factors in determining whether to grant leave to amend:  
19 “(1) bad faith, (2) undue delay, (3) prejudice to the opposing party, (4) futility of amendment; and  
20 (5) whether plaintiff has previously amended his complaint.” *In re W. States Wholesale Nat. Gas*  
21 *Antitrust Litig.*, 715 F.3d 716, 738 (9th Cir. 2013) (quotation omitted). “Not all of the factors  
22 merit equal weight. As this circuit and others have held, it is the consideration of prejudice to the  
23 opposing party that carries the greatest weight. Prejudice is the touchstone of the inquiry under  
24 Rule 15(a).” *Eminence Capital, LLC v. Aspeon, Inc.*, 316 F.3d 1048, 1052 (9th Cir. 2003)  
25 (citation omitted). “Absent prejudice, or a strong showing of any of the remaining [] factors, there

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<sup>3</sup> Mr. Overhauser filed his declaration with the TACC Motion as opposed to in a separate docket  
28 entry. In the future, such declarations should be filed in separate docket entries for a clearer  
record. *See also* Civ. L.R. 7-2, 7-5.

1 exists a *presumption* under *Rule 15(a)* in favor of granting leave to amend.” *Id.* at 1052 (emphasis  
2 in original). “Denials of motions for leave to amend have been reversed when lacking a  
3 contemporaneous specific finding by the district court of prejudice to the opposing party, bad faith  
4 by the moving party, or futility of amendment.” *DCD Programs, Ltd. v. Leighton*, 833 F.2d 183,  
5 186-87 (9th Cir. 1987).

## 6 DISCUSSION

### 7 A. TACC Motion

8 The Court begins with Real Action’s Motion for Leave to File its proposed TACC. First,  
9 Counter-Defendants have no issue with dismissing Tiberius Arms LLC from this case;  
10 consequently, the Court grants Real Action leave to amend to withdraw Tiberius Arms LLC from  
11 Real Action’s Counterclaims and dismisses Tiberius Arms LLC.

12 Second, turning to Counter-Defendants’ primary objections, they argue (1) Real Action  
13 unduly delayed in seeking leave to add its cancellation claim, despite having prior opportunities to  
14 amend; (2) Counter-Defendants will be prejudiced by the potential additional discovery related to  
15 the proposed cancellation claim; and (3) the cancellation claim is futile.

16 Having considered and weighed these arguments, the Court finds leave should be granted.  
17 First, while Real Action could have brought this counterclaim earlier and has not fully explained  
18 why it did not do so, ultimately the fact that Real Action now seeks to assert this claim does not  
19 meaningfully prejudice Counter-Defendants nor will it cause further delay in this matter. Real  
20 Action has demonstrated that some discovery has already begun on this issue, and it is not a new  
21 theory that will significantly shift or delay the case; the issue raised by this counterclaim goes to  
22 the protection and ownership of the mark in this case—legal issues the parties anticipated  
23 addressing in this case. *See* Case Management Conference Statement ¶ 3, Dkt. No. 216; *cf.*  
24 *AmerisourceBergen Corp. v. Dialysist W., Inc.*, 465 F.3d 946, 953 (9th Cir. 2006) (finding undue  
25 delay where plaintiff “never provided a satisfactory explanation of why, twelve months into the  
26 litigation, it so drastically *changed* its litigation theory” (emphasis added)); *M/V Am. Queen v. San*  
27 *Diego Marine Const. Corp.*, 708 F.2d 1483, 1492 (9th Cir. 1983) (“The new allegations would  
28 totally alter the basis of the action, in that they covered different acts, employees and time periods

1 necessitating additional discovery. Finally, a motion for summary judgment was pending and  
 2 possible disposition of the case would be unduly delayed by granting the motion for leave to  
 3 amend. These factors form the basis of a proper exercise of discretion by the trial court in refusing  
 4 to allow amendment.”). Furthermore, as “[t]he party opposing amendment[,]” Counter-  
 5 Defendants “bear[] the burden of showing prejudice.” *DCD Programs*, 833 F.2d at 187. But  
 6 “[n]either delay resulting from the proposed amendment nor the prospect of additional discovery  
 7 needed by the non-moving party *in itself* constitutes a sufficient showing of prejudice.” *Tyco*  
 8 *Thermal Controls LLC v. Redwood Indus.*, 2009 WL 4907512, at \*3 (N.D. Cal. Dec. 14, 2009)  
 9 (emphasis added)). Counter-Defendants’ only explanation as to why amendment is prejudicial is  
 10 the generalized need to participate in further discovery. Even so, Counter-Defendants do not  
 11 articulate why they believe they will need to conduct significant additional discovery, or what  
 12 extra discovery they believe Real Action will seek. Consequently, the Court cannot find that delay  
 13 or prejudice counters against amendment.

14 Finally, as to futility, “[a] motion for leave to amend may be denied if it appears to be  
 15 futile or legally insufficient. However, a proposed amendment is futile only if no set of facts can  
 16 be proved under the amendment to the pleadings that would constitute a valid and sufficient  
 17 claim[.]” *Miller v. Rykoff-Sexton, Inc.*, 845 F.2d 209, 214 (9th Cir. 1988) (citations omitted). The  
 18 standard to be applied is identical to that on a motion to dismiss for failure to state a claim under  
 19 Rule 12(b)(6). *Id.* To satisfy the Rule 12(b)(6) pleading standard, a plaintiff must plead his claim  
 20 with sufficient specificity to “give the defendant fair notice of what the claim is and the grounds  
 21 upon which it rests.” *Bell Atl. Corp. v. Twombly*, 550 U.S. 544, 555 (2007). “[A] complaint must  
 22 contain sufficient factual matter, accepted as true, to state a claim to relief that is plausible on its  
 23 face. A claim has facial plausibility when the plaintiff pleads factual content that allows the court  
 24 to draw the reasonable inference that the defendant is liable for the misconduct alleged.” *Ashcroft*  
 25 *v. Iqbal*, 556 U.S. 662, 663 (2009) (citation and internal marks omitted). Counter-Defendants  
 26 assert Real Action’s cancellation claim is futile because Real Action has “no basis” to allege (1) its  
 27 standing to cancel the mark or (2) valid grounds for canceling the registration.

28 As to standing, Counter-Defendants argue Real Action “cannot properly allege standing”

1 because it has “not plead[ed] that it has been damaged or that it is likely to be damaged” by UTS’s  
2 trademark. TACC Opp’n at 6 (citing Proposed TACC ¶¶180-192). They contend Real Action has  
3 not and cannot “show a real and rational basis for his belief that he will suffer damage.” *Id.*  
4 (quoting *Law v. Harvey*, 2007 WL 2990426, at \*4 (N.D. Cal. Oct. 11, 2007)). Among other  
5 things, Real Action responds that it can and has alleged damage by asserting that it is harmed by  
6 any injunction prohibiting it “from using the term PEPPERBALL, and ¶ 34 of Real Action’s Third  
7 Amended Counterclaim alleges that ‘an injunction would damage its business in California.’”  
8 TACC Reply at 4 & n.1 (citing Proposed TACC and indicating cancellation claim incorporates all  
9 preceding paragraphs by reference).

10 In light of this argument and the TACC as a whole, the Court cannot find Real Action’s  
11 cancellation claim is futile on standing grounds. Real Action has been precluded from using the  
12 PepperBall mark, and it alleges it is harmed by this preclusion. One of the ways UTS successfully  
13 precluded Real Action from using the PepperBall mark in the past is through enforcement of its  
14 alleged trademark, and it continues to seek an injunction on the basis of ownership of the  
15 PepperBall. Consequently, Real Action’s alleged harm is connected to the validity of UTS’ mark.  
16 *See Law*, 2007 WL 2990426, at \*3-4 (“Standing is the more liberal of the two elements” needed to  
17 sustain a petition for cancellation and “requires only that a party believe that it is likely to be  
18 damaged by the registration.” (quoting *Cunningham v. Laser Golf Corp.*, 222 F.3d 943, 945 (Fed.  
19 Cir. 2000))).

20 As to the basis for Real Action’s cancellation claim, Counter-Defendants raise a number of  
21 arguments about its futility. First, they argue there is “no question that UTS owns a valid  
22 trademark for and is the sole manufacturer of PepperBall,” citing documents filed with their  
23 preliminary injunction motion as well as the preliminary injunction order in the Indiana Action.  
24 TACC Opp’n at 6-7. But there remain questions of fact underlying these arguments which the  
25 Court cannot resolve at this point, and the Indiana Court’s decision at the preliminary injunction  
26 phase is not finally dispositive of the issue. Second, while Counter-Defendants articulate some  
27 frustration about the PTO proceedings, including the fact that Real Action did not originally allege  
28 the PepperBall mark was generic and allegedly did not provide UTS with notice of these

1 proceedings (*id.* at 6-7), none of this goes to the futility of Real Action’s claims. Ultimately, Real  
2 Action alleges the PepperBall mark is generic and suffers procedural inadequacies related to the  
3 transfer of ownership of the mark. Proposed TACC ¶¶ 186-89; *see* 15 U.S.C. § 1064(3) (grounds  
4 for cancellation include “if the registered mark becomes the generic name for the goods or  
5 services, . . . is functional, or has been abandoned, or its registration was obtained fraudulently or  
6 contrary” to the provisions of the Act). Consequently, the Court cannot find Real Action’s  
7 proposed counterclaim is futile at this time.

8           Given the foregoing, the Court will allow Real Action leave to file its FACC to add its  
9 cancellation counterclaim.

10 **B.     FAA Motion**

11           Turning to Real Action’s Motion for Leave to file its FAA, Real Action proposes to assert  
12 two new affirmative defenses based on “release” and on statute of limitations rounds:

13                           SIXTEENTH AFFIRMATIVE DEFENSE  
14                           All of Plaintiff’s claims are barred because Plaintiff’s predecessor-  
15                           in-interest, Advanced Tactical Ordnance Systems, LLC released  
16                           Real Action Paintball, Inc. from all claims it had against it. Because  
17                           Plaintiff alleges that its claims are predicated on it having acquired  
18                           certain rights from Advanced Tactical Ordnance Systems, LLC, but  
19                           those rights were, in fact, non-existent due in part to the release, and  
20                           because Plaintiff’s claims against defendant K.T. Tran are  
21                           predicated on Plaintiff’s claims against Real Action Paintball, Inc.  
22                           having merit, when in fact they have been released, Plaintiff’s  
23                           claims against K.T. Tran are also subject to this defense or release.

24                           SEVENTEENTH AFFIRMATIVE DEFENSE  
25                           Each of Plaintiff’s claims is barred by the applicable statute of  
26                           limitations.

27 Proposed FAA at 34-35, Dkt. No. 247-1.

28           Counter-Defendants’ primary argument in opposing Real Action’s Motion is that Real  
Action provides extremely limited factual bases for its proposed amended defenses in both its  
proposed FAA and its Motion. *See generally* FAA Opp’n.

The Court agrees. At minimum, the “sufficiency of pleading an affirmative defense” is  
based on “whether it gives plaintiff fair notice of the defense.” *Wyshak v. City Nat’l Bank*, 607  
F.2d 824, 827 (9th Cir. 1979) (further noting the federal rules apply even to defenses brought  
pursuant to state law); *Simmons v. Navajo Cty., Ariz.*, 609 F.3d 1011, 1023 (9th Cir. 2010)



1 (applying the fair notice pleading approach from *Wyshak*).<sup>4</sup> At this point the Court itself does not  
2 have fair notice about the basis for these defenses—and as neither the proposed FAA nor Real  
3 Action’s FAA provide that information, the Court is unable to weigh the factors associated with  
4 determining whether leave should be granted. Moreover, while there is a presumption in favor of  
5 granting leave to amend, Real Action has not given the Court any basis for why justice requires  
6 these proposed amendments. Accordingly, the Court denies Real Action’s Motion for Leave to  
7 Amend its Answer and Affirmative Defenses without prejudice.

8 **CONCLUSION**

9 In light of the foregoing, the Court **GRANTS** Real Action’s Motion for Leave to Amend  
10 to File its First Amended Counterclaim, including dismissal of Tiberius Arms LLC, but **DENIES**  
11 **WITHOUT PREJUDICE** Real Action’s Motion for Leave to File an Amended Answer and  
12 Affirmative Defense.

13 Real Action must file its First Amended Counterclaim by **September 1, 2016**.

14 **IT IS SO ORDERED.**

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16 Dated: August 26, 2016

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19 MARIA-ELENA JAMES  
20 United States Magistrate Judge

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28 <sup>4</sup> *But see Martinez v. Cty. of Sonoma*, 2016 WL 1275402, at \*1 (N.D. Cal. Apr. 1, 2016)  
(indicating the Ninth Circuit has not specifically determined what pleading standard applies to  
affirmative defenses).