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10 Attorneys for Plaintiffs

11 UNITED STATES DISTRICT COURT
 12 FOR THE NORTHERN DISTRICT OF CALIFORNIA

13 BOARDS OF TRUSTEES OF THE SHEET
 14 METAL WORKERS LOCAL 104 HEALTH CARE
 15 TRUST, et al.,
 16 Plaintiffs,
 17 v.
 18 EFFICIENT ENERGY CONCEPTS, INC., a
 19 California corporation,
 20 Defendant.

Case No.: C15-01000 MEJ
**JUDGMENT PURSUANT TO
 STIPULATION**

21 IT IS HEREBY STIPULATED and AGREED (the “Stipulation”) by and between the
 22 parties hereto, that Judgment shall be entered in the within action in favor of Plaintiffs Boards of
 23 Trustees of The Sheet Metal Workers Local 104 Health Care Trust, et al. (“Plaintiffs” or “Trust
 24 Funds”) and against Defendant Efficient Energy Concepts, Inc., a California corporation
 25 (“Defendant”), and/or alter egos and/or successor entities, as follows:

26 1. Defendant is signatory to and bound by the terms of the Standard form of Union
 27 Agreement and the Labor Agreement between Sheet Metal Workers International Association Local
 28 162 and SMACNA Sacramento Valley Chapter (jointly referred to as “Bargaining Agreements”).
 The Bargaining Agreements are still in full force and effect.

2. Robert William Peters Jr. (“Guarantor”) confirms that he is authorized to enter into

1 this Stipulation on behalf of Defendant and confirms that he is personally guaranteeing the amounts
 2 due pursuant to the terms of this Stipulation. Defendant/Guarantor specifically consent to the
 3 Court's jurisdiction, as well as the use of a Magistrate Judge for all proceedings, including entry of
 4 judgment herein. Guarantor further confirms that all successors in interest, assignees, and affiliated
 5 entities (including, but not limited to, parent or other controlling companies), and any companies
 6 with which Defendant joins or merges, if any, shall also be bound by the terms of this Stipulation as
 7 Guarantors. This shall include any additional entities in which Guarantor is an officer, owner or
 8 possesses any controlling ownership interest. All such entities shall specifically consent to the
 9 Court's jurisdiction, the use of a Magistrate Judge for all proceedings herein, and all other terms
 10 herein, in writing, at the time of any assignment, affiliation or purchase.

11 3. Defendant has become indebted to the Trust Funds as follows:

13 Work Month	14 Reported Contributions	15 Payments	16 Contribution Balance	17 Liquidated Damages (20% of Reported Contributions)	18 Interest (10% Per Annum, through 5/12/15)	19 Subtotal
9/14	\$6,684.29	\$124.35	\$6,559.94	\$1,336.86	\$366.88	\$8,263.68
10/14	\$8,089.00			\$1,617.80	\$384.06	\$10,090.86
20 20% Liquidated Damages for 6/14-8/14; 11/14, 1/15; 3/15 Late-Paid Contributions:						\$5,491.70
21 10% Per Annum Interest for 6/14-8/14; 11/14; 1/15; 3/15 Late-Paid Contributions:						\$229.32
22 Attorneys' Fees (through 5/12/15)						\$4,085.50
23 Costs (through 5/12/15):						\$542.02
24 GRAND TOTAL DUE:						\$28,703.08

25 4. Defendant shall *conditionally* pay the amount of **\$20,256.72**, representing all of the
 26 above amounts, less liquidated damages in the amount of **\$8,446.36**. *This conditional waiver is*
 27 *expressly conditioned upon Trustee approval following timely compliance with all of the terms of*
 28 *this Stipulation*, as follows:

(a) Beginning on **June 22, 2015**, and on or before the 22nd day of each month thereafter for a period of twelve (12) months, through and including May 22, 2016, Defendant/Guarantor shall pay to Plaintiffs the amount of **\$1,780.89** per month;

(b) Payments may be made by joint check, to be endorsed by Defendant prior to

1 submission. Payments made by joint check may be applied toward Defendant's monthly stipulated
2 payment provided that the issuer of the joint check is not requesting a release in exchange for the
3 payment. Joint check payments in which a release is requested may not be applied toward
4 Defendant's monthly stipulated payment, but shall be deducted from the total balanced owed under
5 this Stipulation provided the payment is for contributions included in this Stipulation;

6 (c) Defendant shall have the right to increase the monthly payments at any time
7 and there is no penalty for prepayment;

8 (d) Payments shall be applied first to unpaid interest and then to unpaid
9 principal. The unpaid principal balance shall bear interest from May 13, 2015, at the rate of 10%
10 per annum in accordance with the Bargaining Agreement and Plaintiffs' Trust Agreements;

11 (e) Checks shall be made payable to the *Board of Trustees of The Sheet metal*
12 *Workers Local 104 health Care Trust*, and delivered on or before each due date to Shivani Nanda,
13 Esq. at Saltzman & Johnson Law Corporation, 44 Montgomery Street, Suite 2110, San Francisco,
14 California 94104, or to such other address as may be specified by Plaintiffs;

15 (f) Plaintiffs may require that Defendant pay electronically by wire transfer;

16 (g) At the time that Defendant makes the twelfth (12th) stipulated payment,
17 Defendant may submit a written request for waiver of its liquidated damages directed to the Board
18 of Trustees, but sent to Saltzman and Johnson Law Corporation with its twelfth (12th) payment.
19 Such waiver will not be considered until and unless all other amounts are paid in full and
20 Defendant's account is otherwise current;

21 (h) Prior to the last payment pursuant to this Stipulation, Plaintiffs shall advise
22 Defendant in writing, by first class mail as to the final amount due, including additional interest and
23 all additional attorneys' fees and costs incurred by Plaintiffs in connection with the collection and
24 allocation of the amounts owed to Plaintiffs under this Stipulation. Defendant shall pay all
25 additional interest, attorneys' fees and costs regardless of whether or not Defendant defaults herein.
26 Any additional amounts due pursuant to the provisions hereunder shall also be paid in full with the
27 final stipulated payment due on May 22, 2016; and

28 (i) Failure to comply with any of the above terms shall constitute a default of the

1 obligations under this Stipulation and the provisions of ¶ 11 shall apply.

2 5. In the event that any check is not timely submitted or fails to clear the bank, or is
3 unable to be negotiated for any reason for which Defendant is responsible, Defendant shall be
4 considered to be in default of the Judgment entered. If this occurs, Plaintiffs shall make a written
5 demand to Defendant/Guarantor, by first class mail, to cure said default *within seven (7) days of*
6 *the date of the notice from Plaintiffs*. If caused by a failed check, default will only be cured by the
7 issuance of either a replacement *cashier's check*, delivered to Saltzman and Johnson Law
8 Corporation, or by transmission of funds electronically, by wire transfer, to an account specified by
9 Plaintiffs, to be received within the seven (7) day cure period. If Defendant/Guarantor elect to cure
10 said default, and Plaintiffs elect to accept future payments, *all such future payments shall be made*
11 *by either cashier's check or electronically, by wire transfer* at Plaintiffs' request. In the event
12 default is not cured, all amounts remaining due hereunder shall be due and payable on demand by
13 Plaintiffs.

14 6. Beginning with contributions due for hours worked by Defendant's employees
15 during the month of April 2015, and for every month thereafter until this Judgment is satisfied,
16 **Defendant shall remain current in reporting and payment of contributions** due to Plaintiffs
17 under the current Collective Bargaining Agreement and under all subsequent Collective Bargaining
18 Agreements, if any, and the Declarations of Trust as amended. The Collective Bargaining
19 Agreement and Trust Agreements provide that all benefit contributions are due on or before the
20 tenth (10th) day of the month following the month in which hours were worked and are delinquent
21 if not received by the twenty second (22nd) day of that month.

22 Until this judgment is satisfied, Defendant shall **submit all monthly contribution reports**
23 **and payments directly to Saltzman and Johnson Law Corporation.** The reports and payments
24 shall be delivered to Shivani Nanda, Esq. at Saltzman & Johnson Law Corporation, 44 Montgomery
25 Street, Suite 2110, San Francisco, California 94104, or to such other address as may be specified by
26 Plaintiffs, by the 22nd day of each month. Defendant may submit its monthly contribution reports by
27 email to compliance@sjlawcorp.com, or to such other email address as may be specified by
28 Plaintiffs, by the 22nd day of each month. All such emails must include Defendant's name in the

1 subject line.

2 Defendant shall send copies of its contribution reports and payments to the Trust Funds.
3 Plaintiffs may require that Defendant pay contributions electronically by wire transfer. Failure by
4 Defendant to timely submit current contribution reports and payments, or a report of “no
5 employees” if applicable, shall constitute a default of the obligations under this Stipulation and the
6 provisions of ¶ 11 shall apply.

7 7. Beginning with the month of June 2015, and for every month thereafter, **Defendant**
8 **shall fully disclose all jobs on which it is working by providing Plaintiffs with fully completed**
9 **job reports** on the form attached hereto as Exhibit A. Upon request by Plaintiffs, Defendant shall
10 also provide Plaintiffs with copies of Certified Payroll Reports for any and all Public Works jobs, or
11 any other job for which Certified Payroll Reports are required. Defendant’s updated monthly job
12 reports and Certified Payroll Reports (if requested) shall be delivered to Shivani Nanda, Esq. at
13 Saltzman & Johnson Law Corporation, 44 Montgomery Street, Suite 2110, San Francisco,
14 California 94104, or to such other address as may be specified by Plaintiffs, by the 22nd day of each
15 month. Defendant may alternatively submit its monthly job reports by email to
16 compliance@sjlawcorp.com, or to such other email address as may be specified by Plaintiffs, by the
17 22nd day of each month. All such emails must include Defendant’s name in the subject line.

18 This requirement remains in full force and effect regardless of whether or not Defendant has
19 ongoing work, whether Defendant’s account with the Trust Funds is active, or whether Defendant is
20 signatory to a Collective Bargaining Agreement with the Union. If, for any reason, Defendant has
21 no work to report during a given month, Defendant shall submit the job report form (Exhibit A)
22 indicating that there are no current jobs. **Defendant’s first job report (regarding June 2015 jobs)**
23 **is due on or before June 22, 2015.**

24 Failure by Defendant to timely submit fully completed monthly job reports and Certified
25 Payroll Reports (if requested and applicable) as described above shall constitute a default of the
26 obligations under this Stipulation and the terms of ¶ 11 shall apply.

27 8. **Audit:** Should the Trust Funds request an audit of Defendant’s payroll records in
28 order to confirm proper reporting and payment of contributions pursuant to the Bargaining

1 Agreements, any failure by Defendant to comply with said request shall constitute a default of the
2 obligations under this Agreement, which Defendant shall have ten (10) days to cure from receipt of
3 written notice from Plaintiffs.

4 (a) In the event that amounts are found due on audit, Plaintiffs shall send a
5 written demand to Defendant by first class mail, for payment in full of the amounts found due in the
6 audit, including a full copy of the audit report and any findings, including contributions, liquidated
7 damages, interest and audit fees owed.

8 (b) Defendant will be provided with ten (10) days in which to review the audit,
9 and provide evidence to contest the findings. In the event that Defendant does not agree with the
10 total found due, Plaintiffs shall provide any additional information or clarification requested by
11 Defendant in writing within ten (10) days of the request therefor, or as soon as reasonably possible,
12 and Defendant's time to respond to the audit report or comply with payment requirements shall then
13 run from the time that Defendant receives Plaintiffs' response. Once the ten (10) day review period
14 expires, in the event that the audit is not contested, payment in full shall be delivered to Shivani
15 Nanda at the address provided above.

16 (c) If the audit is contested, and Defendant provides documentation in support of
17 the dispute, Defendant shall be notified as to whether revisions will be made to the audit. If
18 revisions are not made, payment will be immediately due.

19 (d) If revisions are made to said audit as a result of the dispute, payment in full
20 of the revised amount shall be due within ten (10) days of Defendant's receipt of the revised billing.

21 (e) If Defendant is unable to make payment in full, Defendant may submit a
22 written request to revise this Stipulation, modifying the payment plan (by monthly amount and/or
23 payment term), to add the amounts found due in the audit to this Stipulation, subject to the terms
24 herein. If the Stipulation is so revised, Defendant shall execute the Amended Judgment or
25 Amendment to Judgment within ten (10) days of Plaintiffs' preparation of said Amended Judgment
26 or Amendment to Judgment. Failure to execute the revised agreement shall constitute a default of
27 the terms herein.
28

1 (f) Failure by Defendant to submit either payment in full or a request to add the
2 amounts due to this Judgment within ten (10) days of the date due per the terms written above shall
3 constitute a default of the obligations under this agreement. All amounts found due on audit shall
4 immediately become part of this Judgment.

5 9. Failure to comply with any of the above terms shall constitute a default of the
6 obligations under this Stipulation and the provisions of ¶ 11 shall apply.

7 10. Any unpaid or late-paid contributions, together with 20% liquidated damages and
8 10% per annum interest accrued on the contributions shall be added to and become a part of this
9 Judgment and subject to the terms herein. Plaintiffs reserve all rights available under the applicable
10 Bargaining Agreements and Declarations of Trust of the Trust Funds for collection of current and
11 future contributions, and for any additional past contributions and related amounts not included
12 herein as may be determined by Plaintiffs to be due pursuant to employee timecards or paystubs, by
13 audit, or other means, and the provisions of this agreement are in addition thereto.
14 Defendant/Guarantor specifically waive the defense of the doctrine *res judicata* as to any such
15 additional amounts determined as due.

16 11. In the event that Defendant/Guarantor fail to make any payment required herein, or
17 otherwise default on any of their obligations as detailed in this Stipulation, and such default is not
18 timely cured, the following will occur:

19 (a) The entire balance of **\$28,703.08**, plus interest, but reduced by principal
20 payments received from Defendant/Guarantor, in addition to any unpaid contributions then due plus
21 20% liquidated damages and 10% per annum interest on the unpaid or late-paid contributions, shall
22 be immediately due and payable, together with any attorneys' fees and costs incurred during the
23 term of this Stipulation;

24 (b) A Writ of Execution may be obtained against Defendant/Guarantor without
25 further notice to Defendant/Guarantor, in the amount of the unpaid balance plus any additional
26 amounts due under the terms herein. Such Writ of Execution may be obtained solely upon
27 declaration by a duly authorized representative of Plaintiffs setting forth any payment theretofore
28 made by or on behalf of Defendant and the balance due and owing as of the date of default;

1 (c) Defendant/Guarantor waive any notice of Entry of Judgment or of any
2 Request for a Writ of Execution upon default, and expressly waive all rights to stay of execution
3 and appeal. The declaration or affidavit of a duly authorized representative of Plaintiffs as to the
4 balance due and owing as of the date of default shall be sufficient to secure the issuance of a Writ of
5 Execution, without notice to Defendant/Guarantor; and

6 (d) Defendant/Guarantor shall pay all additional attorneys' fees and costs
7 incurred by Plaintiffs in connection with the collection and allocation of the amounts owed by
8 Defendant/Guarantor to Plaintiffs under this Stipulation, whether or not a default occurs herein.

9 12. Any failure on the part of Plaintiffs to take any action against Defendant/Guarantor
10 as provided herein in the event of any breach of the provisions of this Stipulation shall not be
11 deemed a waiver of any subsequent breach by Defendant/Guarantor of any provisions herein.

12 13. The parties agree that any payments made pursuant to the terms of this Judgment
13 shall be deemed to have been made in the ordinary course of business as provided under 11 U.S.C.
14 Section 547(c)(2) and shall not be claimed by Defendant/Guarantor as a preference under 11 U.S.C.
15 Section 547 or otherwise.

16 14. Should any provision of this Stipulation be declared or determined by any court of
17 competent jurisdiction to be illegal, invalid, or unenforceable, the legality, validity, and
18 enforceability of the remaining parts, terms or provisions shall not be affected thereby and said
19 illegal, unenforceable or invalid part, term, or provision shall be deemed not to be part of this
20 Stipulation.

21 15. This Stipulation is limited to the agreement between the parties with respect to the
22 unpaid and delinquent contributions and related sums enumerated herein, owed by Defendant to
23 Plaintiffs. This Stipulation does not in any manner relate to withdrawal liability claims, if any.
24 Defendant acknowledges that Plaintiffs expressly reserve their right to pursue withdrawal liability
25 claims, if any, against Defendant and all of its control group members, as provided by Plaintiffs'
26 Plan Documents, Trust Agreements incorporated into their Bargaining Agreements, and applicable
27 laws and regulations.

28

1 16. This Stipulation contains all of the terms agreed to by the parties and no other
2 agreements have been made. Any changes to this Stipulation shall be effective only if made in
3 writing and signed by all parties hereto.

4 17. This Stipulation may be executed in any number of counterparts and by facsimile,
5 each of which shall be deemed an original and all of which shall constitute the same instrument.

6 18. Defendant/Guarantor represent and warrant that they have had the opportunity to be
7 or have been represented by counsel of their own choosing in connection with entering this
8 Stipulation under the terms and conditions set forth herein, that they have read this Stipulation with
9 care and are fully aware of and represent that they enter into this Stipulation voluntarily and without
10 duress.

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1 19. The parties agree that the Court shall retain jurisdiction of this matter until this
2 Judgment is satisfied.

3 Dated: May 27, 2015

EFFICIENT ENERGY CONCEPTS, INC.

4 By: _____ /S/
5 Robert William Peters Jr.
6 RMO/CEO/President of Defendant

7 Dated: May 27, 2015

ROBERT WILLIAM PETERS JR.

8 By: _____ /S/
9 Efficient Energy Concepts, Inc., individually, as
10 Guarantor

11 Dated: May 28, 2015

BRUCE WORD

12 By: _____ /S/
13 Bruce Word, Trustee for Plaintiffs

14 Dated: May 28, 2015

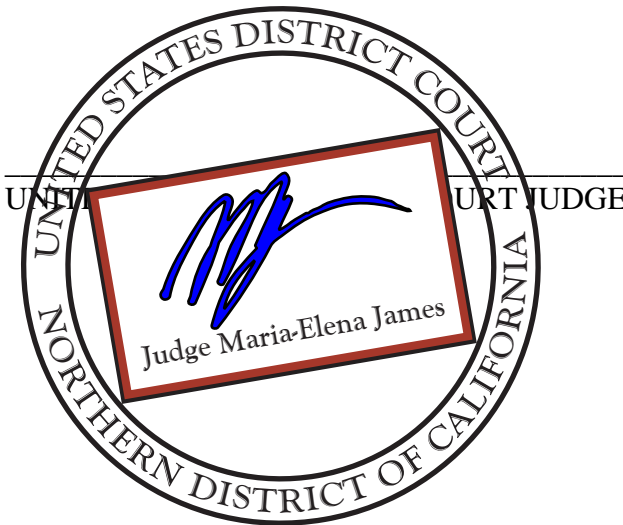
PAUL STECKEL

15 By: _____ /S/
16 Paul Steckel, Trustee for Plaintiffs

17 IT IS SO ORDERED.

18 IT IS FURTHER ORDERED that the calendar in this matter is vacated, and that the Court shall
19 retain jurisdiction over this matter.

20 Dated: June 2, 2015



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ATTESTATION CERTIFICATE

In accord with the Northern District of California’s General Order No. 45, Section X(B), I attest that concurrence in the filing of this document has been obtained from each of the other signatories who are listed on the signature page.

Dated: June 1, 2015 **OPERATING ENGINEERS LOCAL 3 TRUST FUNDS**

By: _____ /S/
SHIVANI NANDA
Attorneys for Plaintiffs

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**EXHIBIT A
JOB REPORT FORM**

Updated Job Reports shall be delivered to Saltzman & Johnson Law Corporation
at 44 Montgomery Street, Suite 2110, San Francisco, California 94104 or
to compliance@sjlawcorp.com by the 22nd day of each month.

Employer: EFFICIENT ENERGY CONCEPTS, INC.

Report for the month of _____, 20__ Submitted by: _____

Project Name:		Public or Private? (circle one)
Project Address:		
General Contractor:		
General Contractor Address:		
General Contractor Telephone #:	Project Manager Name:	
Project Manager Telephone #:	Project Manager email address:	
Contract #:	Contract Date:	
Total Contract Value:		
Work Start Date:	Work Completion Date:	
Project Bond #:	Surety:	

Project Name:		Public or Private? (circle one)
Project Address:		
General Contractor:		
General Contractor Address:		
General Contractor Telephone #:	Project Manager Name:	
Project Manager Telephone #:	Project Manager email address:	
Contract #:	Contract Date:	
Total Contract Value:		
Work Start Date:	Work Completion Date:	
Project Bond #:	Surety:	

*** Attach additional sheets as necessary

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