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Last Revised October 16, 2012.

IN THE UNITED STATES DISTRICT COURT  
FOR THE NORTHERN DISTRICT OF CALIFORNIA

**SUPPLEMENTAL ORDER TO  
ORDER SETTING INITIAL CASE MANAGEMENT CONFERENCE  
IN CIVIL CASES BEFORE JUDGE WILLIAM ALSUP**

**INTRODUCTION**

The purpose of this supplemental order is to guide the parties on recurring practical questions that arise prior to trial and to impose certain requirements for the conduct of the case. Counsel must please read this order and follow it.

**SERVICE OF THIS ORDER**

1. For cases originating in this Court, plaintiff(s) must serve this order and the order setting the initial case management conference (along with any other required pleadings) on each defendant. For cases removed from state court, the removing defendant(s) must serve this order and the order setting the initial case management conference (along with any other required pleadings) immediately on each and every party that has previously appeared or that appears within thirty days after removal. Thereafter, any existing party to the action that brings a new party into the action must immediately serve a copy of this order and the order setting the initial case management conference (along with any other required pleadings) on the new party.

**United States District Court**  
For the Northern District of California

**CASE MANAGEMENT CONFERENCE**

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2           2.       The parties will please address the standardized items in the court-wide format  
3 for the joint case management statement. This is available at the Standing Order For all Judges  
4 of the Northern District of California — Contents of Joint Case Management Statements.  
5 Please file (electronically or manually depending on your case) at least **SEVEN CALENDAR DAYS**  
6 prior to the case management conference.

7           3.       Each party shall be represented at the case management conference by counsel  
8 prepared to address all such matters and with authority to enter stipulations and to make  
9 admissions.

10          4.       Pursuant to FRCP 26(d), no formal discovery shall be initiated by any party until  
11 after the meet-and-confer session required by FRCP 26(f), except by stipulation or prior court  
12 order. As soon as a party has notice of this order, however, the party shall take such affirmative  
13 steps as are necessary to preserve evidence related to the issues presented by the action,  
14 including, without limitation, interdiction of any document-destruction programs and any  
15 ongoing erasures of e-mails, voice mails, and other electronically-recorded material.

**ELECTRONIC CASE FILING — LODGING HARD COPIES WITH CHAMBERS**

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17          5.       In all “E-Filing” cases, in addition to filing papers electronically, the parties are  
18 required to lodge for chambers one paper copy of each document that is filed electronically.  
19 These printed copies shall be marked “Chambers Copy — Do Not File” and shall be in an  
20 envelop clearly marked with the judge’s name and case number. It shall be delivered in  
21 accordance with Civil Local Rule 5-1(e)(7). For the final pretrial conference, please follow  
22 *Guidelines for Trial and Final Pretrial Conference In Civil Jury Cases Before the Honorable*  
23 *William Alsup.*

**SETTING MOTIONS FOR HEARING**

24  
25          6.       Counsel need not request a motion hearing date and may notice non-discovery  
26 motions for any Thursday (excepting holidays) at 8:00 a.m. The Court sometimes rules on the  
27 papers, issuing a written order and vacating the hearing. If a written request for oral argument is  
28 filed before a ruling, stating that a lawyer of four or fewer years out of law school will conduct

1 the oral argument or at least the lion’s share, then the Court will hear oral argument, believing  
2 that young lawyers need more opportunities for appearances than they usually receive.

3 **FORM OF SUBMISSIONS**

4 7. On summary judgment motions, joint statements of undisputed facts are not  
5 required but are helpful if completely agreed upon. Please do *not* file separate statements of  
6 “undisputed facts.”

7 8. Reply declarations are disfavored. Opening declarations should set forth all facts  
8 on points foreseeably relevant to the relief sought. Reply papers should not raise new points that  
9 could have been addressed in the opening.

10 9. The title of the submission must be sufficient to alert the Court to the relief  
11 sought; for example, please do not bury a request for continuance in the body of a memorandum.

12 10. All submissions filed with the Court shall include on the cover sheet the date and  
13 time of the hearing or conference. Counsel should include their facsimile transmission numbers  
14 along with their telephone numbers on their papers.

15 **DISCOVERY**

16 11. The following paragraphs on discovery provide counsel and the parties with  
17 views and guidelines of Judge Alsup so that they can plan accordingly. For good cause, the  
18 parties are invited to propose any modifications in their joint case management conference  
19 statement. Unless and until modified, however, the following provisions shall supplement the  
20 requirements of the Federal Rules of Civil Procedure and the local rules.

21 12. In responding to requests for documents and materials under FRCP 34, all parties  
22 shall *affirmatively state* in a written response the full extent to which they will produce materials  
23 and shall, promptly after the production, confirm in writing that they have produced *all* such  
24 materials so described that are locatable after a diligent search of *all* locations at which such  
25 materials might plausibly exist. It is not sufficient to state that “responsive” materials will be or  
26 have been produced. Such a response leaves open the distinct possibility that other responsive  
27 materials have not been produced.  
28

1           13.     In searching for responsive materials in connection with FRCP 34 requests or for  
2 materials required to be disclosed under FRCP 26(a)(1), parties must search computerized files,  
3 e-mails, voice mails, work files, desk files, calendars and diaries, and any other locations and  
4 sources if materials of the type to be produced might plausibly be expected to be found there.  
5 The Court has found that certain basic information normally learned by counsel anyway should  
6 be made available to the other side at the time of production, as if it were a response to a  
7 standing interrogatory, as follows. At the time of the production, the responding party should  
8 provide a written list to the requesting party setting forth in detail each specific source and  
9 location searched. The list must also identify, by name and position, all persons conducting the  
10 search and their areas of search responsibility. The producing party shall also provide a list  
11 describing the specific source for each produced item as well as for each item withheld on a  
12 ground of privilege, using the unique identifying numbers to specify documents or ranges.  
13 Materials produced in discovery should bear unique identifying control numbers on each page.

14           14.     To the maximum extent feasible, all party files and records should be retained  
15 and produced in their original form and sequence including file folders, and the originals should  
16 remain available for inspection by any counsel on reasonable notice.

17           15.     Except for good cause, no item shall be received as case-in-chief evidence if the  
18 proponent has failed to produce it in response to a reasonable and proper discovery request  
19 covering the item, regardless of whether any discovery motion was made. A burden or  
20 overbreadth or similar objection shall not be a valid reason for withholding requested materials  
21 actually known to counsel or a party representative responsible for the conduct of the litigation.

22           16.     Privilege logs shall be promptly provided and must be sufficiently detailed and  
23 informative to justify the privilege. *See* FRCP 26(b)(5). No generalized claims of privilege or  
24 work-product protection shall be permitted. With respect to each communication for which a  
25 claim of privilege or work product is made, the asserting party must at the time of assertion  
26 identify:

- 27                   (a)     all persons making or receiving the privileged or protected  
28 communication;

1 (b) the steps taken to ensure the confidentiality of the communication,  
2 including affirmation that no unauthorized persons have received the  
3 communication;

4 (c) the date of the communication; and

5 (d) the subject matter of the communication.

6 Failure to furnish this information at the time of the assertion will be deemed a waiver of the  
7 privilege or protection. The log should also indicate, as stated above, the location where the  
8 document was found.

9 17. Absent extraordinary circumstances, counsel shall consult in advance with  
10 opposing counsel and unrepresented proposed deponents to schedule depositions at  
11 mutually-convenient times and places. That some counsel may be unavailable shall not,  
12 however, be grounds for deferring or postponing a deposition if another attorney from the  
13 same firm or who represents a party with similar interests to that witness is able to attend.  
14 Ordinarily, if one side desires a prompt deposition, the other side is expected to agree to dates  
15 falling within *thirty days* of the request. On the other hand, rarely should one side expect the  
16 other side to agree to a deposition sooner than *seven days* of the request.

17 18. If any objection to a request for materials is overruled, and if the disputed request  
18 was due and pending at the time of a deposition, the withholding party or counsel must, at the  
19 request of any other party, re-produce all deponents under its control or represented by them for  
20 further deposition examination as to any new materials produced in response that are germane  
21 to that deponent and must bear the expense of doing so. A party objecting to producing  
22 requested materials may not use the existence of its own objections as a basis for postponing  
23 any deposition unless such party promptly meets and confers and then, if failing to reach an  
24 agreement, seeks to bring a prompt motion for a protective order.

25 19. Counsel and parties shall comply with FRCP 30(d)(1). Deposition objections  
26 must be as to privilege or form only. Speaking objections are prohibited. Under no  
27 circumstances should any counsel interject, "if you know," or otherwise coach a deponent.  
28 When a privilege is claimed, the witness should nevertheless answer questions relevant to the

1 existence, extent or waiver of the privilege, such as the date of a communication, who made the  
2 statement, to whom and in whose presence the statement was made, other persons to whom the  
3 contents of the statement have been disclosed, and the general subject matter of the statement.  
4 Private conferences between deponents and attorneys in the course of examination, including a  
5 line of related questions, are improper and prohibited except for the sole purpose of determining  
6 whether a privilege should be asserted.

7 20. Deponents and their counsel must make a good-faith effort to prepare for  
8 depositions and to refresh witness memories on important matters in the suit about which the  
9 witness reasonably should be expected to have knowledge. Deponents who claim to lack  
10 recollection during their deposition but who later claim at trial to have had their memories  
11 refreshed in the interim, may be, among other things, impeached with their previous failures of  
12 recollection during their depositions or be subject to preclusion. In preparing deponents,  
13 defending counsel shall segregate and retain all materials used to refresh their memories and  
14 shall provide them to examining counsel at the outset of the deposition.

15 21. To the maximum extent feasible, deposition exhibits shall be numbered in a  
16 simple manner that will allow the same numbering at trial. In discovery, counsel shall agree on  
17 blocks of exhibit numbers to be used by the respective parties. Identical exhibits should not be  
18 re-marked, but various versions of the same document, such as copies with hand notes added,  
19 should be separately marked if used. *See* Local Rule 30-2(b)(3).

20 22. FRCP 26(a)(2)(B) requires disclosure of all opinions, bases, reasons and other  
21 information considered by an expert. Counsel shall preserve all drafts of expert reports  
22 (partial or complete) and notes and other evidence of communications with experts (or with  
23 any intermediaries between counsel and the experts) on the subject of this actual or potential  
24 testimony, and shall instruct their experts and any intermediaries to do likewise. These  
25 materials, however, need not be produced absent the showing required by FRCP 26(b)(3)  
26 and (4).

27 23. With respect to depositions under FRCP 30(b)(6), the fundamental purpose is to  
28 allow a party to notice a deposition by subject matter, thereby requiring the respondent to

1 designate and to produce one or more organization witnesses knowledgeable on the designated  
2 topic, a useful procedure when the roles of percipient witnesses controlled by an adverse party  
3 are unknown. In some cases, however, counsel routinely appear to notice  
4 Rule 30(b)(6) depositions on numerous and wide-ranging topics, including even the basis for  
5 “contentions” made by adverse parties. To obviate disputes and to give guidance, these  
6 guidelines will be observed:

7 (a) Without a prior order increasing the limit, a party may seek  
8 Rule 30(b)(6) depositions from another party on up to a total of ten subject  
9 matters (for the entire case) described with “reasonable particularity.” In framing  
10 the subjects, it is normally improper to ask for Rule 30(b)(6) deponents to testify  
11 concerning the entire basis of a claim or defense. On the other hand, examples of  
12 proper subjects, which would require the respondent to find and to produce  
13 knowledgeable deponents, include “the time line of research and development  
14 leading to the invention in question” or “the efforts undertaken by defendant to  
15 locate documents responsive to plaintiff’s document request.” The notice should  
16 be directed at discovering percipient facts in the possession of the adverse party,  
17 not at forcing a supposed “fact witness” to appear and defend the entire thesis of a  
18 claim or defense. If a notice includes an overbroad topic, the overbroad topic  
19 shall be unenforceable and may not be later replaced with a proper topic.

20 (b) Each witness-designee deposed for one half-day or more in a  
21 Rule 30(b)(6) deposition shall count as a single deposition for purposes of the  
22 deposition limit under FRCP 26 or under any case management order setting a  
23 limit on the number of depositions. A corporate designee may, immediately after  
24 being deposed on the stated subject, be deposed in his or her individual capacity.  
25 Both such sessions shall count together as a single deposition (although they  
26 should be separately transcribed). If two designees, to take another example, are  
27 interrogated, each for one half-day or more, then they count as two depositions.  
28

1 (c) If an organization cannot reasonably locate a witness to testify  
2 based on personal knowledge, there is no requirement under Rule 30(b)(6) for the  
3 organization to “woodshed” or to “educate” an individual to testify on the subject.  
4 If the organization does not produce any such deponent, however, the  
5 organization may not present case-in-chief evidence at trial or on summary  
6 judgment on that topic from any witness it could have so designated.

7 (d) Rule 30(b)(6) testimony never constitutes an irrebuttable judicial  
8 admission. It will normally, however, be evidence admissible against the  
9 organization producing the witness. The jury may, upon request, be instructed on  
10 the significance of the testimony under Rule 30(b)(6).

11 24. If a dispute arises during a deposition and involves either a persistent obstruction  
12 of the deposition or a refusal to answer a material question on a ground other than privilege,  
13 counsel may attempt to arrange a telephone conference with the Court through the courtroom  
14 deputy, Dawn Toland, at 415-522-2020. Any such conference should be attended by the same  
15 court reporter recording the deposition.

16 25. All other requests for discovery relief must first be summarized in a letter no  
17 longer than three pages from the party seeking relief after having met and conferred. Up to  
18 twelve pages of attachments may be added. In the letter, counsel should identify themselves in  
19 the signature block as “counsel for \_\_\_\_\_.” *The letter should be electronically-filed in*  
20 *the official file along with the discovery-dispute requests and responses, as well as any timely*  
21 *letter cancelling the hearing if settlement is reached.* (Please note that with all communications  
22 with the Court by e-filing, *a hard copy must be lodged* in the Court’s mail box in the Clerk’s  
23 Office on the sixteenth floor in the time frame requested by local rule.) The Court will then  
24 advise the parties whether a response, written motion or a telephone conference or court hearing  
25 will be required. After the telephone conference or hearing, counsel should submit their  
26 proposed order (agreed as to form) by e-filing it. This paragraph applies only to cases wherein  
27 discovery is being supervised by the district judge rather than by a magistrate judge or special  
28 master.



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**DISCLOSURES**

26. Apart from discovery, Rule 26 requires certain automatic disclosures and requires them to be made in a timely manner. Under Rule 37(c), untimely-disclosed materials may not be used at trial or on summary judgment unless the delay in disclosure is “harmless” or unless “substantial justification” for the delay is shown.

**COMMUNICATIONS WITH CHAMBERS**

27. Please do not send any letters to the Court (except for requests for discovery conferences, short cover letters for dismissals, orders agreed-upon as to form, or chambers copies of electronically-filed documents). When corresponding with the Court by letter, always identify whom you represent. Please do not fax or messenger anything to chambers without advance permission specific to the item. Please e-file all submissions to the Court and make sure a hard copy is lodged in the Court’s mail box in the Clerk’s Office on the sixteenth floor within the time frame requested by local rule.

28. You may contact the courtroom deputy, Dawn Toland (on the sixteenth floor in the Clerk’s Office), at 415-522-2020 with appropriate inquiries. Except for the letters described above, please do not attempt to make contact by telephone or any other *ex parte* means with chambers staff.

**CROSS REFERENCE TO OTHER STANDING ORDERS AND GUIDELINES**

29. The Court has separate standing guidelines for preparation for the final pretrial conference and trial. In securities cases, the Court has a standing order concerning early notice to class members. They are always available for review at the website for the United States District Court for the Northern District of California at [www.cand.uscourts.gov](http://www.cand.uscourts.gov).

Dated: October 16, 2012.

  
\_\_\_\_\_  
WILLIAM ALSUP  
UNITED STATES DISTRICT JUDGE