IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF CALIFORNIA

BAHAR MIKHAK,

No. C16-00901 CRB

Plaintiff,

ORDER GRANTING MOTION TO COMPEL ARBITRATION

v.

UNIVERSITY OF PHOENIX,

Defendant.

Now pending is Defendant's Motion to Compel Arbitration. See generally Mot. (dkt. 14) at 2. Defendant University of Phoenix (hereafter "University") is a global higher education institution offering degree programs online and at more than 100 locations across the United States. Id. Plaintiff Bahar Mikhak is a former faculty candidate denied a full-time faculty position. Opp'n (dkt. 18) at 1–2. Upon denial, Mikhak filed unsuccessful employment discrimination claims with the Equal Employment Opportunity Commission. Compl. (dkt. 1) ¶¶ 16–17. Mikhak then filed a complaint in the Northern District of California alleging ten counts of unlawful discrimination on the basis of religion, and related claims in violation of Title VII of the Civil Rights Act, 42 U.S.C. § 2000(e)-2(a)(1), the California Fair Employment and Housing Act, Cal. Gov't Code § 12940, and Article 1, Section 8 of the California Constitution. See generally Compl. The University now moves to compel arbitration in accordance with an agreement in the University Faculty Handbook that Mikhak signed consenting to arbitrate all employment-related disputes. Mot. at 1.

As explained below, the Court hereby GRANTS the Motion to Compel Arbitration and STAYS the action pending the outcome of arbitration.

I. **BACKGROUND**

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The University employed Mikhak for one quarter, from April 28, 2014, until October 13, 2014, as a faculty candidate at its Livermore, California, location. Compl. ¶ 13. During that time, Mikhak participated in the University's three-phased process for faculty hiring: the Assessment, Certification and Mentorship phases. <u>Id.</u> ¶ 21. As part of the Mentorship phase, Mikhak taught "Research Methods for Mental Health Counselors" under the supervision of her assigned mentor. Id. ¶¶ 23, 30.

On several occasions during her Certification and Mentorship phases, Mikhak alleges that she perceived bias against her on the basis of religion. See, e.g., id. ¶¶ 29, 33, 55. Mikhak is a Muslim Submitter of Iranian descent. <u>Id.</u> ¶ 11. In accordance with her beliefs and the daily exercise of her religion, whenever Mikhak contemplates a future action, she utters the phrase "God willing." <u>Id.</u> According to Mikhak, she first perceived bias during her second mock teaching demonstration, when the College Campus Chair, Dr. Ryan Berman, "stood outside [the classroom] . . . awkwardly staring at her." <u>Id.</u> ¶ 28. As her course progressed, Mikhak says that Berman subjected her to in-depth inquiry, such as conducting unexpected classroom visits and questions about her pedagogical methods. See id. ¶¶ 30–55. At the same time, Berman allegedly demanded her to justify her utterance of "God willing," which he reported offended students. <u>Id.</u> ¶¶ 37–55. Mikhak contends that she faced repeated complaints that appeared religiously motivated, including that "students did not feel comfortable in the classroom," that she would retaliate against them in her grading, and that she changed her behavior when her mentor was present. <u>Id.</u> ¶ 64; <u>see</u> generally id. ¶¶ 47–75. According to her, these experiences detrimentally affected her health and well-being. Id. ¶ 67. At the end of Mikhak's Mentorship phase, despite a positive recommendation from her mentor, the University did not invite her to become a full-time faculty member. Id. ¶¶ 76–85.

The University provided Mikhak with its 2014–2015 Faculty Handbook, which

included a new Dispute Resolution Policy and Procedure and a binding arbitration agreement. Mot. at 3. The arbitration agreement "applie[d] to any covered dispute arising out of or related to the faculty member's employment with and interactions with the University" and required resolution of all disputes "only by an arbitrator . . . and not by way of court or jury trial." <u>Id.</u> at 3–4. The University emailed a link to all faculty members and uploaded the document to its eCampus online web portal, "the main University interface between faculty and prospective faculty and his or her students." <u>Id.</u> All faculty members had to acknowledge receipt and understanding of the handbook by clicking "Accept" on the "Faculty Acknowledgment Detail" webpage. <u>Id.</u> at 3.

According to Mikhak, the University first provided her with an outdated 2011–2012 handbook that lacked any information about arbitration. Mikhak Decl. (dkt. 18-1) \P 16. The University shared the updated 2014–2015 version with the provision included on February 28, one week before requiring acknowledgment. Id. \P 18; Mot. at 3. Mikhak clicked "Accept" and thereby acknowledged that she "agree[d] to arbitrate employment-related legal claims" on March 7, 2014. Mot. at 4. On September 27, 2014, Mikhak accepted an Addendum Acknowledgment to the handbook, the content of which was unrelated to the arbitration agreement, declaring a second time that she "underst[ood] and agree[d] to abide by the policies set forth in the 2014–2015 Faculty Handbook . . . [her] continued employment with the University is evidence of said agreement." Id. at 5.

After exhausting her administrative remedies to address her alleged discrimination, Mikhak filed her complaint on February 26, 2016. See generally Compl. The University's Motion to Compel Arbitration followed.

II. LEGAL STANDARD

The Federal Arbitration Act (FAA) provides that an agreement to submit commercial disputes to arbitration shall be "valid, irrevocable, and enforceable, save upon such grounds as exist at law or in equity for the revocation of any contract." 9 U.S.C. § 2. Such commercial disputes include the employment context. See Circuit City Stores, Inc. v. Adams, 532 U.S. 105, 109 (2001). The FAA places arbitration agreements on "an equal

footing with other contracts and requires that private agreements to arbitrate are enforced according to their terms." Rent-A-Ctr. West, Inc. v. Jackson, 561 U.S. 63, 67 (2010) (internal citations omitted). A party may petition a court to compel "arbitration [to] proceed in the manner provided for in such agreement." 9 U.S.C. § 4.

Generally "a party cannot be required to submit to arbitration any dispute which he has not agreed so to submit." AT&T Techs., Inc. v. Commc'ns Workers of Am., 475 U.S. 643, 648 (1986). However, courts have developed a "liberal federal policy favoring arbitration agreements." AT&T Mobility LLC v. Concepcion, 563 U.S. 333, 339 (2011). A district court's role under the FAA is limited to determining "(1) whether a valid agreement to arbitrate exists, and if it does, (2) whether that agreement encompasses the dispute at issue. If the response is affirmative on both counts, then the Act requires the court to enforce the arbitration agreement in accordance with its terms." Chiron Corp. v. Ortho Diagnostic Sys., Inc., 207 F.3d 1126, 1130 (9th Cir. 2000); see also Howsam v. Dean Witter Reynolds, 537 U.S. 79, 84 (2002).

Arbitration agreements are "a matter of contract" and "may be invalidated by generally applicable contract defenses, such as fraud, duress or unconscionability." Rent-A-Ctr., 561 U.S. at 67–68. Parties may "agree to limit the issues subject to arbitration" and "to arbitrate according to specific rules." Concepcion, 563 U.S. at 345. "[T]he party resisting arbitration bears the burden of proving that the claims at issue are unsuitable for arbitration." Green Tree Fin. Corp.-Alabama v. Randolph, 531 U.S. 79, 81 (2000).

III. DISCUSSION

The University's agreement stipulates that the FAA controls, which Mikhak does not contest. See Mot. at 3; Taylor Decl. Ex. B (dkt. 14-4) ¶ 1; Opp'n at 3. Rather, Mikhak disputes (A) the arbitrability of her claims; (B) the validity of the arbitration agreement; (C) the enforceability of the agreement on unconscionability grounds; and (D) the validity of the agreement to arbitrate Title VII claims. See generally Opp'n.

A. Arbitrability

The "gateway" question of arbitrability refers to "whether the parties have submitted a

particular dispute to arbitration." Howsam, 537 U.S. at 83. See also Rent-A-Ctr., 561 U.S. at 68–89. "[T]he federal policy in favor of arbitration does not extend to deciding questions of arbitrability." Oracle Am., Inc., v. Myriad Grp., A.G., 724 F.3d 1069, 1072 (9th Cir. 2013). Courts should presume that they determine arbitrability absent "clea[r] and unmistakabl[e] evidence" that the parties agreed to delegate that question to an arbitrator. Howsam, 537 U.S. at 83; see also First Options of Chi., Inc. v. Kaplan, 514 U.S. 938, 939 (1995). Such clear and unmistakable evidence can include "a course of conduct demonstrating assent . . . or . . . an express agreement." Momot v. Mastro, 652 F.3d 982, 988 (9th Cir. 2011) (omissions in text). Courts should not necessarily resolve ambiguities regarding the delegation of arbitrability in favor of arbitration, see First Options, 514 U.S. at 944–45, nor should they apply "ordinary state-law principles that govern the formation of contracts" as they normally would, Momot, 652 F.3d at 987–88.

Here, the University argues that the agreement "clearly and mistakably delegates gateway issues of arbitrability to the arbitrator" because it covers all "disputes arising out of or relating to interpretation or application of this Arbitration Agreement." Mot. at 11. That the agreement incorporates the National Employment Arbitration Procedures of the American Arbitration Association (AAA), see Taylor Decl. Ex. B \P 3, further delegates arbitrability to the arbitrator. See Mot. at 11.

Brennan held that incorporation of AAA rules constituted clear and unmistakable evidence of intent to arbitrate arbitrability. Brennan v. Opus Bank, 769 F.3d 1125, 1130 (9th Cir. 2015). Oracle previously suggested that its arbitrability delegation rule applied only to agreements between "sophisticated parties." Oracle, 724 F.3d at 1075. Joining the "vast majority of the circuits," Brennan did not wish to "foreclose the possibility" that

Some courts have also inquired as to whether the assertion of arbitrability is "wholly groundless." See Qualcomm Inc. v. Nokia Corp., 466 F.3d 1366, 1371 (Fed. Cir. 2006) (applying Ninth Circuit law); see, e.g., Galen v. Redfin Corp., No. 14-cv-05229-TEH, 2015 WL 7734137, at *5-*6 (N.D. Cal. Dec. 1, 2015) (Henderson, J.); Khraibut v. Chahal, No. C15-04463-CRB, 2016 WL 1070662, at *6 (N.D. Cal. Mar. 18, 2016) (Breyer, J.). Yet Ninth Circuit law has not explicitly required this second step, and many courts have not applied it in their analysis. See generally Brennan, 769 F.3d at 1130–32; see, e.g., Meadows v. Dickey's Barbecue Restaurants (Dickey's), No. 15-cv-02139-JST, 2015 WL 7015396 (N.D. Cal. Nov. 11, 2015) (Tigar, J.).

"unsophisticated" parties whose agreement incorporated AAA rules could also manifest clear and unmistakable evidence of intent to arbitrate arbitrability. Brennan, 796 F.3d at 1130–31. Nonetheless, the court left open the circumstances of unsophisticated parties raised by Oracle and said that it would not "... decide here the effect if any of incorporating AAA rules ... into contracts of any nature between unsophisticated parties." Id. at 1131 (internal quotations omitted); see also Oracle 724 F.3d at 1075 n.2. The court "limit[ed]" its holding to an arbitration clause between two "sophisticated parties" in that case, "an experienced attorney and businessman . . . who executed an executive-level employment contract" and "a sophisticated, regional financial institution." Brennan, 796 F.3d at 1131. Incorporation of AAA rules sufficed to show their intent to delegate arbitrability. Id.

Subsequent to <u>Brennan</u>, district courts within the Ninth Circuit have not resolved if unsophisticated parties can possess the clear and unmistakable evidence of intent to arbitrate.² In <u>Dickey's</u>, the court ruled that an assessment of clear and unmistakable intent to arbitrate between two parties must "first consider the position of those parties." <u>See</u>

<u>Meadows v. Dickey's Barbecue Restaurants</u> (<u>Dickey's</u>), No. 15-cv-02139-JST, 2015 WL

7015396, at *6 (N.D. Cal. Nov. 11, 2015) (Tigar, J.) (quoting <u>Rent-A-Ctr.</u>, 516 U.S. at 70 n.1 ("explaining that the 'clear and unmistakable' requirement is an 'interpretive rule,' based on an assumption about the parties' expectations")). The <u>Dickey's</u> plaintiffs represented a putative class of franchisees and owners of Dickey's Barbeque Restaurants. <u>Id.</u> at *1.

Dickey's moved to compel arbitration based on a franchise agreement that encompassed "all disputes . . . arising out of or relating to this agreement" and "incorporate[d] by reference the commercial rules of the AAA." <u>Id.</u> at *4–*5. The court concluded that it was

² Compare Money Mailer, LLC, v. Brewer, No. C15-1215RSL, 2016 WL 1393492, at *3 (E.D. Wash. Apr. 8, 2016) (Lasnik, J.) (on appeal); Vargas v. Delivery Outsourcing, LLC, No. 15-cv-03408-JST, 2016 WL 946112, at *7–*8 (N.D. Cal. Mar. 14, 2016) (Tigar, J.); Dickey's, 2015 WL 7015396, at *5–*7 (Tigar, J.); E & E Co., Ltd. v. Light in the Box Limited, No. 15-cv-00069-EMC, 2015 WL 5915432, at *7 (N.D. Cal. Oct. 9, 2015) (Chen, J.); (all finding the delegation clauses at issue unenforceable and thereby reserving arbitrability questions for the court); with Khraibut, 2016 WL 1070662, at *6 (Breyer, J.), Shierkatz Rllp v. Square, Inc., No. 15-cv-02202-JST, 2015 WL 9258082, at *6 (N.D. Cal. Dec. 17, 2015) (Tigar, J.); Galen, 2015 WL 7734137, at *7 (Henderson, J.); Baysand Inc. v. Toshiba Corp., No. 15-cv-02425-BLF, 2015 WL 7283651, at *6 (N.D. Cal. Nov. 19, 2015) (Freeman, J.) (all finding clear and unmistakable evidence to delegate arbitrability).

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unreasonable to expect that an "inexperienced individual, untrained in the law," would understand that the language of an arbitration agreement provided clear and unmistakable evidence of arbitrability. <u>Id.</u> at *6. The individual <u>Dickey's</u> plaintiffs were "each far less sophisticated than Dickey's," and had to agree to a "complicated, 60-page agreement drafted by Dickey's"; they apparently had no "legal training or experience dealing with complicated contracts." Id. Because these parties were not sophisticated, the court held that the Brennan rule did not apply in this context, and the court reserved the question of arbitrability rather than delegating it to an arbitrator. <u>Id.</u> at *7.

Conversely, Galen upheld an arbitrability delegation clause in an independent contractor agreement signed between the employer Redfin and the plaintiff. Galen v. Redfin Corp., No. 14-cv-05229-TEH, 2015 WL 7734137, at *7 (N.D. Cal. Dec. 1, 2015) (Henderson, J.). The agreement encompassed "[a]ll disputes among the parties" and incorporated AAA rules. Id. at *1 ("Any arbitration shall be conducted in accordance with the rules of the American Arbitration Association then in effect"). The court found that the plaintiffs possessed "at least a modicum of sophistication" because they were real estate agents required to obtain a professional license. Id. at *7. This enabled the court to rule that the parties clearly and unmistakably delegated arbitrability. Id.

Also, in Khraibut, this Court enforced a delegation clause in a non-disclosure agreement between an entrepreneur and the defendant founder of the technology start-up firm Gravity4. Khraibut v. Chahal, No. C15-04463-CRB, 2016 WL 1070662, at *6 (N.D. Cal. Mar. 18, 2016) (Breyer, J.). The agreement stipulated that "any disputes or controversies . . . shall be subject to binding arbitration" that would be "administered by the [AAA] in accordance with its Rules." See id. at *1. The Court followed Brennan and "defer[red] to the AAA's Rules on arbitrability." <u>Id.</u> at *5. The <u>Khraibut</u> plaintiff was "at least minimally sophisticated," as he was a "savvy entrepreneur in his own right" with previous "dealings in the business world." Id. at *6. Consequently, the Court found that there was "clear and unmistakable evidence of delegation." Id.

The Court first considers the "gateway" question of arbitrability in the instant case.

See Rent-A-Ctr., 561 U.S. at 68–69. The University's arbitration agreement "applies to any covered dispute arising out of or related to the faculty member's employment with and interactions with the University . . . [including] disputes arising out of or relating to interpretation or application" of the agreement. Taylor Decl. Ex. B. ¶ 1. The University argues that this broad clause "clearly and unmistakably" demonstrates the parties' intent to arbitrate arbitrability. See Mot. at 11; Reply (dkt. 21) at 4. Mikhak does not directly dispute the arbitrability of the agreement except by seeking to invalidate it through standard contract law defenses, such lack of mutual assent. See Opp'n at 4. Notwithstanding the question of assent to the contract, discussed infra Section B, the presence of an "express agreement" itself is potentially enough to establish potentially clear and unmistakable evidence of intent to arbitrate arbitrability. See Momot, 652 F.3d at 988. Also contrary to Mikhak's briefing, the arbitrability inquiry should not turn on ordinary contract defenses. See Opp'n at 4; Momot, 652 F.3d at 987–88.

Here, the broad nature of the arbitration agreement should not weigh heavily in the analysis. The agreement's language of "any covered dispute" is similar to the broad language in the challenged clauses in Dickey's, Galen, and Khraibut. See Dickey's, 2015 WL 7015396, at *2; Galen, 2015 WL 7734137, at *1; Khraibut, 2016 WL 1070662, at *1. More critical is whether the parties are "sophisticated," and if that finding is dispositive. There is little question that the University qualifies as a sophisticated party. It operates online and at more than 100 locations across the U.S. and worldwide. Mot. at 2. On the other hand, courts have been unclear on whether a non-law professor qualifies as a sophisticated party in the arbitrability and employment context (if, indeed, sophistication is required). Mikhak is a former researcher and only recently started to apply to teaching positions. Mikhak Decl. ¶ 29. She possesses graduate degrees in Epidemiology and Biostatistics, and Genetic and Molecular Epidemiology, and she has taught epidemiology courses online and in person. Compl. ¶¶ 25–26. Mikhak likely had previously signed employment contracts with universities, and she is undoubtedly intelligent. As an experienced professor, she might have the sufficient "modicum of sophistication" to express

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intent to arbitrate arbitrability. See Galen, 2015 WL 7734137, at *7. Yet based on her field of study, concluding that she is sophisticated in this context is more difficult. She is not a "savvy entrepreneur" with prior "dealings in the business world," see Khaibut, 2016 WL 1070662, at *6, she does not possess a professional license in a legal or related field, see Galen, 2015 WL 7734137, at *7, and she certainly is not an "experienced attorney and business [wo]man," see Brennan, 796 F.3d at 1131. Her situation might be more analogous to the inexperienced <u>Dickey's</u> plaintiffs who had no evidence of "legal training or experience dealing with complicated contracts," and who had to sign a "complicated, 60-page agreement" replete with "a myriad of legal terms." See Dickey's, 2015 WL 7015396, at *6. Mikhak had to accept electronically "a number of terms" presented in response to "a number of documents" related to her hiring, including the 2014–2015 Faculty Handbook, which she felt was "misleading" and contained "inconsistencies." Mikhak Decl. ¶¶ 9, 15. Such a barrage of materials might understandably seem confusing to an individual without experience reviewing legal documents or negotiating employment contracts. Because the courts remain divided on whether parties must be sophisticated to delegate arbitrability and because Mikhak's sophistication is subject to dispute, it is not certain that Mikhak clearly and unmistakably delegated arbitrability. Absent that evidence, courts should not presume delegation of arbitrability. See Howsam, 537 U.S. at 83. The Court therefore reserves its authority to determine arbitrability and refuses to delegate that question to the arbitrator.

B. Valid Contract

Even if courts reserve the determination of arbitrability, they can still enforce the remainder of the arbitration agreement by applying state-law contract principles. See Rent-A-Ctr., 561 U.S. at 70–71, 79. Under the FAA, arbitration agreements can be declared unenforceable "upon such grounds as exist at law or in equity for the revocation of any contract." 9 U.S.C. § 2. Yet the FAA controls to "ensur[e] that private arbitration agreements are enforced," as nothing in Section 2 "preserve[s] state-law rules that stand as an obstacle to the accomplishment of the FAA's objectives." Concepcion, 563 U.S. at 343–44. The FAA preempts "[a]ny general state-law contract defense, based in unconscionability or

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otherwise, that has a disproportionate effect on arbitration." Mortensen v. Bresnan, 722 F.3d 1151, 1159 (9th Cir. 2013).

In California, a valid contract exists if (1) the parties are "capable of contracting"; (2) they manifested "[t]heir consent" to be bound; (3) there was a "lawful object"; and (4) there was "sufficient cause or consideration." Cal. Civ. Code § 1550; <u>United States ex. rel. Oliver v. The Parsons Co.</u>, 195 F.3d 457, 462 (9th Cir. 1999). The parties do not contest their capacity to contract, <u>see</u> Mot. at 10; <u>see generally Opp'n at 4–7</u>, the presence of a lawful object, <u>see</u> Mot. at 9; <u>see generally Opp'n at 4–7</u>, or the existence of consideration, <u>see</u> Mot. at 9–10; <u>see generally Opp'n at 4–7</u>. Therefore, the critical issue is if the parties mutually consented to the agreement, and if as a faculty candidate, Mikhak falls within its scope.

1. Mutual Assent

Contracting parties manifest mutual assent when a "specific offer is communicated to the offeree, and an acceptance is subsequently communicated to the offeror." Netbula, LLC v. BindView Dev. Corp., 516 F. Supp. 1137, 1155 (N.D. Cal. 2007) (Jenkins, J.); see also Restatement (Second) of Contracts § 17 (Am. Law Inst. 1981). It is determined through the "reasonable meaning of the words and acts of the parties." Netbula, 516 F. Supp. at 1155. Mikhak accepted the terms of the arbitration agreement by expressly clicking "Accept" on the Faculty Acknowledgment Detail on March 7, 2014, and September 27, 2014. See Mortensen Decl. (dkt. 14-3) ¶¶ 7–8. This indicated that she "underst[ood] and affirm[ed] that by clicking 'accept,'" she agreed "to arbitrate employment-related claims" and to "waiv[e] [her] right to have such claims decided by a judge or jury in federal or state court." Id. Ex. 3. Mikhak acknowledges that she clicked "Accept" to the faculty handbook, but asserts that her acceptance was "prior to the UOP educating the faculty candidates on the [new] Faculty Handbook" which included the arbitration agreement for the first time. Mikhak Decl. ¶ 19. She received email notice on February 28, 2014, that the new handbook was available and would be effective on March 7. See Taylor Decl. Ex. A. She therefore had one week to review the handbook, which should have been sufficient.

According to Mikhak, a valid contract requires "the terms establishing what is covered

employer's employee handbook and the arbitration policy it contains" as long as "the terms of the incorporated document . . . [are] known or easily available to the contracting parties." Avery v. Integrated Healthcare Holdings, Inc., 218 Cal. App. 4th 50, 66 (Ct. App. 2013); see also Ashbey v. Archstone Prop. Mgmt, Inc., 612 Fed. Appx. 430, 431 (9th Cir. 2015). The email to notify Mikhak and other faculty members made the terms easily available by providing a link to the updated handbook. See Taylor Decl. Ex. A. ("You can access the Faculty Handbook here"). In clicking "Accept" to the Faculty Acknowledgment Detail and the Addendum Agreement, Mikhak consented twice to "understand[ing] and agree[ing] to abide by the policies set forth in the 2014–2015 Faculty Handbook." Mortensen Decl. Exs. 3, 6. Moreover, Mikhak's continued employment after receiving the revised handbook demonstrates her assent to the terms. See Davis v. Nordstrom, Inc., 755 F.3d 1089, 1093 (9th Cir. 2014) ("Where an employee continues in his or her employment after being given notice of the changed terms or conditions, he or she has accepted those new terms or conditions.").

in the contract." See Opp'n at 4. The University fulfilled this requirement by making

can agree to arbitration by "signing an acknowledgment form that incorporates the

available the handbook that included the arbitration agreement. In California, an employee

Mikhak's argument that she failed to assent because there was "no written document with signatures affixed to the last, or any page" is also not persuasive. See Opp'n at 4. Electronic signatures and clicking "Accept" are valid means of expressing assent to a contract. See Cal. Civ. Code § 1633.7(b) (adopting the Uniform Electronic Transactions Act (UETA) and stating that "[a] contract may not be denied legal effect or enforceability solely because an electronic record was used in its formation"); see, e.g., Specht v. Netscape Commc'ns Corp., 306 F.3d 17, 22 n.4 (2d Cir. 2002) (Sotomayor, J.) (finding that "clicking on a webpage's clickwrap button . . . has been held by some courts to manifest an Internet

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user's assent to terms"); Tabliabue v. J.C. Penney Corp., 15-cv-01443-SAB, 2015 WL 8780577, at *2 (E.D. Cal. Dec. 15, 2015) (finding that an electronic signature is sufficient to render a valid arbitration contract).

At the motion hearing, Mikhak suggested that under the UETA, the parties must agree that an electronic signature is valid. California's statute adopting the UETA "applies only to a transaction between parties each of which has agreed to conduct the transaction by electronic means. Whether the parties agree to conduct a transaction by electronic means is determined from the context and surrounding circumstances, including the parties' conduct." Cal. Civ. Code § 1633.5(b) (emphasis added). Mikhak's counsel referred the Court to J.B.B. Investment Partners, Ltd. v. Fair, 232 Cal. App. 4th 974, 990–91 (Ct. App. 2014), wherein the court held that a defendant's printed name at the end of an email did not amount to an electronic signature sufficient to enforce settlement terms to which the parties allegedly agreed. While the court agreed that "a printed name or some other symbol might, under specific circumstances, be a signature under the UETA," "[a]ttributing the name on an e-mail to a particular person and determining that the printed name is '[t]he act of [this] person' is ... insufficient, by itself, to establish that it is an 'electronic signature.'" <u>Id.</u> at 988–89. Electronic signatures must be "executed or adopted by a person with the intent to sign the electronic record." Id. at 989 (quoting Cal. Civ. Code § 1633.2(h)). Printing one's name at the end of an email did not evince "any intent to formalize an electronic transaction." <u>Id.</u>

The circumstances here differ from <u>Fair</u>. The University's agreement did not require Mikhak's signature but that she click "Accept" on the Faculty Acknowledgment Detail. See Mortensen Decl. ¶¶ 4–6. The Court determines Mikhak's intent to agree electronically "from

³ Mikhak's counsel did not recall the name of this Second Circuit case at the motion hearing, and offered to submit it following the hearing; the Court explained that it would not allow the introduction of new authorities at that point. Nonetheless, counsel submitted the citation in a letter following the hearing, Pl.'s letter of 6/16/2016 (dkt. 25), and the University objected, Def.'s letter of 6/16/2016 (dkt. 26). Setting aside the propriety of the submission, the Court finds Specht both distinguishable and unfavorable to Mikhak. That case dealt with an arbitration clause in a scrolling webpage acceptance. See Specht, 306 F.3d at 21–25. Specht held that in California, clicking on a button "does not communicate assent to contractual terms if the offer did not make clear to the consumer that clicking . . . would signify assent to those terms." <u>Id.</u> at 29–30. Here, the University made it clear that "by clicking 'accept' below I am agreeing to arbitrate employment-related legal claims " See Mortensen Decl. Ex. 3.

For the Northern District of California

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the context and surrounding circumstances." See Cal. Civ. Code § 1633.5(b). By clicking "Accept," Mikhak manifested intent to "acknowledge" having read the handbook and to "understand and agree to abide by the policies set forth" in it. See Mortensen Decl. Ex. 3. Her conduct therefore demonstrated intent "to conduct the transaction by electronic means," see Cal. Civ. Code § 1633.5(b), unlike the simple signing of an email in Fair. See Fair, 232 Cal. App. 4th at 981. By clicking "Accept" on two separate occasions, Mikhak assented to the terms of the arbitration agreement.

2. Contract's Scope

Mikhak next argues that when she clicked "Accept," she understood that the handbook's policies would apply to her only once she became a full-time faculty member. See Opp'n at 5. She asserts that while she was still in the Mentorship phase, she was not yet a "'current' Faculty member" but "considered a 'Faculty candidate." Mikhak Decl. ¶ 24.

Whether Mikhak qualifies as a faculty member within the scope of the agreement is a question of contract interpretation. In California, "[t]he whole of a contract is to be taken together, so as to give effect to every part, if reasonably practicable, each clause helping to interpret the other." Cal. Civ. Code § 1641. Courts should construe a contract's language "in the context of that instrument as a whole, and in the circumstances of that case." Cty. of San Diego v. Ace Prop. & Cas. Ins. Co., 37 Cal. 4th 406, 415 (2005).

Mikhak's interpretation is wrong for two reasons. First, by construing the language of the overall handbook "in the context of that instrument as a whole," see Ace Prop., 37 Cal. 4th at 415, it is clear that faculty candidates who teach a course—like Mikhak, who worked "for one quarter as a faculty candidate of one course"—count as members of the Associate Faculty included in the Faculty Model. See Compl. ¶ 13; Mot. at 3; Opp'n at 1; Mikhak Decl. Ex. B. The "Faculty Model," which is the "experienced team of faculty who are involved in the faculty governance and teaching activities," includes "Core Faculty (full-time) and Associate Faculty." Taylor Decl. (dkt. 21-1) ("Taylor Decl. II") Ex. A. The Core Faculty comprises "Full-Time Faculty, Administrative Faculty and the Lead Faculty," whereas the "Associate Faculty" includes "[t]he remainder of the faculty, those whose teaching

assignments are based on individual courses and activities." Id. At the motion hearing, Mikhak cited seventeen instances in the handbook in which the language apparently distinguishes between faculty members and faculty candidates. For example, Mikhak apparently interpreted the language in Section 8.1, that "Faculty candidates are invited to join the faculty after successful completion of both certification and a mentorship course," to mean that she was not yet a faculty member. See Mikhak Decl. ¶ 25 & Ex. B ("8.1 Active Faculty Status"). Yet her interpretation is inconsistent with the rest of the handbook. As the University observes, "faculty member" is an umbrella term used throughout the handbook to apply to numerous provisions relating to those individuals in a teaching capacity. See Reply at 6–7; see also Taylor Decl. II Ex. A. The specific instances her counsel cited fail to alter the interpretation of "faculty" defined in the "Faculty Model," see Taylor Decl. Ex. A, when "the whole of the contract is . . . taken together," see Cal. Civ. Code § 1641. Additionally, Mikhak agreed to a characterization of herself as a faculty member when she accepted the electronic agreement entitled "Faculty Acknowledgment Detail," and when she signed various hiring forms. See Mortensen Decl. Ex. 3; Taylor Decl. II ¶ 3.

Second, Mikhak's subjective misunderstanding is irrelevant because in California, "the objective intent, as evidenced by the words of the contract, rather than the subjective intent of one of the parties . . . controls interpretation." Founding Members of the Newport Beach Country Club v. Newport Beach Country Club, Inc., 109 Cal. App. 4th 944, 956 (Ct. App. 2003). Despite Mikhak's subjective intent to accept the terms of the handbook "if and when I would become a faculty member, not while being a faculty candidate," the text of the handbook does not stipulate as such. See Mikhak Decl. ¶ 22; see generally Taylor Decl. Ex. B. The agreement's language objectively binds all faculty members, including candidates like Mikhak. See Taylor Decl. Ex. B ¶ 1. Therefore, the Court finds that the parties manifested mutual assent and formed a valid contract.

C. Unconscionability

Mikhak also requests that the Court deny the Motion to Compel on the grounds that the arbitration agreement is unconscionable and therefore unenforceable. <u>See Opp'n at 7.</u>

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As noted in Section B, <u>supra</u>, the FAA generally preempts state-law contract defenses like unconscionability. <u>See Mortensen</u>, 722 F.2d at 1159. Nonetheless, "[u]nder the FAA, these defenses may provide grounds for invalidating an arbitration agreement if they are enforced evenhandedly and do not interfere with fundamental attributes of arbitration." <u>Sanchez v. Valencia Holding Co., LLC</u>, 61 Cal. 4th 899, 906 (2015) (internal quotations omitted). Even assuming against FAA preemption, the Court finds the contract not unconscionable.

Courts may refuse to enforce a contract or a specific clause within it when at the time of its formation it was unconscionable, or they may limit the application of any unconscionable clause. Cal. Civ. Code. § 1670.5(a). Unconscionability refers to "an absence of meaningful choice on the part of one of the parties together with contract terms which are unreasonably favorable to the other party." Sanchez, 61 Cal. 4th at 910. Unconscionability has both procedural and substantive elements and "is a valid reason for refusing to enforce an arbitration agreement." Armendariz v. Found. Health Psychcare Servs., Inc., 24 Cal. 4th 83, 114 (2000). Procedural unconscionability focuses on the "manner in which the contract was negotiated and the circumstances of the party at the time," Kinney v. United Healthcare <u>Servs., Inc.,</u> 70 Cal. App. 4th 1322, 1329 (Ct. App. 1999), and is composed of two factors: oppression and surprise "due to unequal bargaining power." Armendariz, 24 Cal. 4th at 114. Oppression derives from a lack of "real negotiation and an absence of meaningful choice," whereas surprise arises from the terms of the bargain "hidden in a prolix printed form," Bruni v. Didion, 160 Cal. App. 4th 1272, 1288 (2008), or drafted in "fine-print terms," Sanchez, 61 Cal. 4th at 911. Substantive unconscionability focuses on the "terms of the agreement and whether those terms are so one-sided as to shock the conscience." Kinney, 70 Cal. App. 4th at 1330. An arbitration provision is substantively unconscionable if it is "overly harsh" or generates "one-sided results." Armendariz, 24 Cal. 4th at 114. Both procedural and substantive unconscionability must be present before a court may refuse to enforce a contract, but they need not be present to the same degree. Armendariz, 24 Cal. 4th at 114. A sliding scale applies such that "the more substantively oppressive the contract term, the less evidence of procedural unconscionability is required to come to the conclusion that the term

is unenforceable, and vice versa." Id.

1. Procedural Unconscionability

In California, courts consider adhesive contracts—standardized contracts in which the party with lesser bargaining power lacked an opportunity to negotiate—procedurally unconscionable to some degree. Bridge Fund Capital Corp. v. Fastbucks Franchise Corp., 622 F.3d 996, 1004 (9th Cir. 2010). Yet adhesive contracts are not per se unconscionable, see Sanchez, 61 Cal. 4th at 914; courts can only refuse to enforce those that are "unduly oppressive." See Armendariz, 24 Cal. 4th at 113. In Armendariz, the California Supreme Court found that an arbitration clause requiring employees to arbitrate discrimination claims was adhesive and unconscionable because "[i]t was imposed on employees as a condition of employment and there was no opportunity to negotiate." Id. at 114–15.

Also, in <u>Circuit City</u>, the Ninth Circuit found that an arbitration clause in a California employment contract was procedurally unconscionable because it was a "contract of adhesion." <u>Circuit City Stores</u>, <u>Inc. v. Adams</u>, 279 F.3d 889, 893 (9th Cir. 2002). The "standard-form contract drafted by the party with superior bargaining power," which job applicants "were not permitted to modify," was a "prerequisite to employment." <u>Id. Ingle</u> held a similar arbitration clause signed by a separate employee also procedurally unconscionable because of the "stark inequality of bargaining power" between Circuit City and the employee. <u>Ingle v. Circuit City Stores</u>, <u>Inc.</u>, 328 F.3d 1165, 1171 (9th Cir. 2003). That the job applicant had three days to consider the terms of the agreement before signing it was "irrelevant" because "the availability of other options does not bear on whether a contract is procedurally unconscionable." <u>Id.</u> at 1172. The employee had no "meaningful opportunity to decline . . . the arbitration agreement," which the employer presented on an "adhere-or-reject basis." <u>Id.</u> Thus the agreement was procedurally unconscionable. <u>Id.</u>

The arbitration clause here is at least somewhat procedurally unconscionable due to its oppressive nature. The University argues that an adhesive contract involves the imposition of "coercive pressure to sign" by the party with superior bargaining power. Reply at 10 (citing <u>King v. Larsen Realty, Inc.</u>, 121 Cal. App. 3d 349, 358 (Ct. App. 1981)). As noted

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above, though, procedural unconscionability only requires "an absence of meaningful choice" in the bargaining process, which is likely present here. See Bruni, 160 Cal. App. 4th at 1288. Mikhak contends that the arbitration agreement was adhesive because she "had to acknowledge and accept the arbitration policy if [she] desired to keep on working at UOP." Opp'n at 9. Mikhak received "a number of documents" concerning her hiring, including the handbook. Mikhak Decl. ¶ 9. It is probably "irrelevant" that Mikhak had received the corrected version one week before accepting it. See Ingle, 328 F.3d at 1172 (declaring "irrelevant" the three-day period the employee had). Mikhak had to express "prompt digital" acknowledgment" of the new Faculty Handbook to avoid being "locked out of eCampus." Taylor Decl. Ex. A. The eCampus web portal enabled faculty members to "manage their classes . . . check their class rosters, post grades, and receive student assignments" and served as "their main interface with the University and with their students." Taylor Decl. ¶ 5. While barring continued usage of eCampus for failing to accept the arbitration provision is not the same burden as making agreement to a clause a prerequisite to employment, like in Armendariz or Adams, it likely would severely impede faculty members like Mikhak from carrying on their class activities. See Armendariz, 24 Cal. 4th at 114–15; Adams, 279 F.3d at 893. Moreover, Mikhak lacked any chance to negotiate the terms of the agreement, and the agreement did not enable faculty members to adjudicate their disputes outside of arbitration. See generally Taylor Decl. Ex. B. This is just like in Armendariz, Adams and <u>Ingle</u>, where the employees had no opportunity to negotiate the terms of the agreement. <u>See</u> Armendariz, 24 Cal. 4th at 114–15; Adams, 279 F.3d at 893; Ingle, 328 F.3d at 1171. The University presented Mikhak with the arbitration agreement on an "adhere-or-reject basis." See Ingle, 328 F.3d at 1171.

On the other hand, the arbitration clause did not involve much "surprise." The University emailed a link to the handbook explicitly instructing recipients to "pay special attention to the new information in the following subsections . . . Section 3.13: Dispute Resolution Policy and Procedure," which included the binding arbitration clause. Taylor Decl. Ex. A. The Faculty Acknowledgment Detail emphasized this provision as well. <u>See</u>

Mortensen Decl. Ex. 3 ("[B]y clicking 'Accept' below I am agreeing to arbitrate employment-related legal claims"). This does not constitute hiding the agreement among "prolix" code, see Bruni, 160 Cal. App. 4th at 1288, or in "fine-print terms," see Sanchez, 61 Cal. 4th at 911. Mikhak also does not state that she was unaware of the clause's presence. See Mikhak Decl. ¶ 18. Therefore, the agreement likely failed to surprise.

Based on the slightly oppressive nature of the adhesive agreement, the Court finds a minimal amount of procedural unconscionability. However, "the agreement will be enforceable unless the degree of substantive unconscionability is high." Peng v. First Republic Bank, 219 Cal. App. 4th 1462, 1472 (2013).

2. Substantive Unconscionability

Mikhak argues that the agreement is substantively unconscionable because: (a) the University could "unilaterally revise the agreement"; (b) it had "control of the selection of the arbitrator"; (c) it "d[id] not state that the University would be responsible for all arbitration costs" and "seem[ed] to saddle the administrative costs on the employee"; (d) it had a "lack of "mutuality or bilaterality" in the class action waiver; and (e) it "force[d] confidentiality of . . . all aspects of the arbitration." Opp'n at 9–10.

a. Unilateral modification

First, the University has the power to "unilaterally revise the agreement." Opp'n at 9. <u>Armendariz</u> held that an arbitration agreement must possess a "modicum of bilaterality" whereby both the employers and the employees could arbitrate their disputes. <u>Armendariz</u>, 24 Cal. 4th at 117. Bilaterality affects the questions of the unilateral modification clause and the class action waiver. In Ingle, the Ninth Circuit ruled that the employer's unilateral modification clause was substantively unconscionable because it "grant[ed] itself the sole authority to amend or terminate the arbitration agreement." Ingle, 328 F.3d at 1179; Co., 733 F.3d 916, 926 (9th Cir. 2013) (affirming the rule in Ingle). The Ingle agreement required notice of any change through "posting a written notice

⁴ Mikhak does not specifically refer to substantive unconscionability in making these arguments. See Opp'n at 9–10. They nonetheless deal with "the terms of the agreement," see Kinney, 70 Cal. App. 4th at 1330, and therefore the Court considers them in the context of substantive unconscionability.

by December 1 of each year at all Circuit City locations." <u>Ingle</u>, 328 F.3d at 1179 n.21. This "exiguous notice" was "trivial" because it gave the employee "no meaningful opportunity to negotiate the terms of the agreement." <u>Id.</u> at 1179.

On the other hand, Slaughter v. Stewart Enters, Inc., No. C07-01157-MHP, 2007.

On the other hand, <u>Slaughter v. Stewart Enters. Inc.</u>, No. C07-01157-MHP, 2007 WL 2255221, at *10 (N.D. Cal. Aug. 3, 2007) (Patel, J.), the court found that a unilateral modification clause was not substantively unconscionable. The challenged clause stated that the employer would not modify the agreement "without notifying [the employee] and obtaining [his/her] consent," but it "may change or modify the procedures from time to time without advance notice." <u>Id.</u> The clause pertained to the contract as a whole, not to the specific arbitration provision. <u>Id.</u> According to the court, "similar modification provisions—even where they grant an employer the unilateral right to modify the terms of the contract without providing advance notice—are not substantively unconscionable." <u>Id.</u> The modification clause "was limited by the duty to exercise the right of modification fairly and in good faith," and thus was not unconscionable "as a matter of law." <u>Id.</u>

In Mohamed v. Uber Tech., Inc., 109 F. Supp. 3d 1185, 1228–30 (N.D. Cal. 2015) (Chen, J.), the court wrestled with this question and the previous two conflicting cases.

Mohamed v. Uber Tech., 109 F. Supp. 3d at 1228–30. The clause at issue permitted Uber to modify the terms and conditions of the employee agreement "at any time," including the arbitration provision. Id. at 1228. The duty of good faith described in Slaughter failed to persuade the court that Uber would not impose "all one-sided modifications." Id. at 1229. This could enable the drafting party to "abus[e] its modification power to render a contract unfairly one-sided." Id. Noting a split in decisions by the state courts of appeal and the Ninth Circuit, and the absence of controlling state supreme court precedent, the court opted to follow the Ninth Circuit's decision in Ingle and ruled the modification clause substantively unconscionable. Id. at 1229–30.

Here, the unilateral modification clause pertains specifically to the arbitration agreement. See Taylor Decl. Ex. B \P 2. Revisions do not apply to any dispute retroactively "after that dispute has been submitted to arbitration" (and so would not apply to Mikhak's

dispute), and the University commits to giving "at least thirty (30) days written notice to faculty members" before making any modifications. <u>Id.</u> This written notice is more specific than the yearly notice in the <u>Ingle</u> contract and certainly more than the clause permitting changes "without advance notice" or "at any time" in <u>Slaughter</u> and <u>Mohamed</u>, respectively. <u>See Ingle</u>, 328 F.3d at 1179; <u>Slaughter</u>, 2007 WL 2255221, at *10; <u>Mohamed</u>, 109 F. Supp. 3d at 1228. The notice provides some fair warning to faculty members of changes in the arbitration agreement and might diminish the substantive unconscionability of the agreement. Yet following <u>Mohamed</u>, 109 F. Supp. 3d at 1229–30, and contrary to the University's argument, in practice "the limits imposed by the covenant of good faith and fair dealing," <u>see</u> Reply at 12, might not substantively protect against one-sided modifications favoring the institution. Furthermore, the clause does not enable faculty members to revise the agreement either; it distinctly grants that sole authority to "[t]he Company," just like the clause in <u>Ingle</u> did. <u>See</u> Taylor Decl. Ex. B ¶ 2; <u>Ingle</u>, 328 F.3d at 1179.

As <u>Mohamed</u> notes, it remains unresolved if a unilateral modification clause is substantively unconscionable. The University's clause weighs less heavily in favor of the drafter because it prohibits retroactive revisions and mandates thirty days' written advance notice, yet it still withholds negotiation power from faculty members. <u>See</u> Taylor Decl. Ex. B ¶ 2. Because the Ninth Circuit's <u>Ingle</u> decision is controlling for this Court, the Court follows the logic in <u>Mohamed</u> and finds that this aspect weighs toward substantive unconscionability.

b. Control over the arbitrator

Second, Mikhak alleges that the University "has control over the selection of the arbitrator," because if the parties cannot agree to a neutral arbitrator, "then the American Arbitration Association will handle the arbitration." Opp'n at 9–10; see Taylor Decl. Ex. B ¶ 3. "[T]he neutral-arbitrator requirement . . . is essential to ensuring the integrity of arbitration process." Armendariz, 24 Cal. 4th at 103. The agreement states: "[t]he parties shall select the neutral arbitrator and/or arbitration sponsoring organization by mutual agreement." Taylor Decl. Ex. B ¶ 3. Absent mutual agreement, the arbitration is held under

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the auspices of the AAA. <u>Id.</u> Mikhak fails to explain how delegating the arbitration to the AAA favors the University, especially since delegation would occur only if neither party could agree on a neutral arbitrator. The AAA is a "respected forum" for arbitration. See Azteca Const., Inc. v. ADR Consulting, Inc., 121 Cal. App. 4th 1156, 1168 (Ct. App. 2004). The Court finds this argument unpersuasive.

Responsibility for costs c.

Third, Mikhak contends that the "cost considerations are highly confusing," but that "any imposition of costs would impose a hardship on Plaintiff." Opp'n at 10. Presumably this is because she has "more than \$100,000 worth of federal student loans" and sought employment with the University to become "financially stable" and pay off debts. Mikhak Decl. ¶¶ 28–29. Mikhak also alleges that the agreement "seems to saddle the administrative costs on the employee." Opp'n at 10.

"[W]hen an employer imposes mandatory arbitration as a condition of employment, the arbitration agreement or arbitration process cannot generally require the employee to bear any type of expense that the employee would not be required to bear if he or she were free to bring the action in court." Armendariz, 24 Cal. 4th at 110–11. Armendariz found that a mandatory employment arbitration agreement that covered claims under the California Fair Employment and Housing Act (FEHA) "impliedly oblige[d] the employer to pay all types of costs that are unique to arbitration." Id. at 113.

The arbitration agreement states that "[t]he University shall initially bear the administrative costs associated with the conduct of the arbitration." Taylor Decl. Ex. B ¶ 7. This is contingent only on "a one-time payment" by the faculty member "equal to the filing fee then required by the court of general jurisdiction . . ." and "any subsequent award by the Arbitrator." Id. The plain language requires the University to pay the administrative costs; the use of the word "initially" does not necessarily mean Mikhak will have to shoulder future payments associated with arbitration. Also, Mikhak's complaint sought relief under the federal Civil Rights Act and state FEHA. See generally Compl. Filings in federal court entail fees. Therefore the agreement is consistent with <u>Armendariz</u> because Mikhak would

ordinary bear expenses in federal court that she otherwise would spend in arbitration. <u>See Armendariz</u>, 24 Cal. 4th at 110–11. The Court finds this argument unpersuasive.

d. Class action waivers

Fourth, Mikhak alleges a lack of mutuality because "any claim that all or part of the Class Action Waiver is unenforceable, unconscionable, void or voidable may be determined only by a court of competent jurisdiction and not by an arbitrator." Opp'n at 10; Taylor Decl. Ex. B \P 6. This waiver holds that "[t]here will be no right or authority for any dispute to be brought, heard or arbitrated as a class" Taylor Decl. Ex. B \P 6.

Class action waivers in arbitration clauses are not unconscionable. <u>Concepcion</u>, 563 U.S. at 352; <u>see also Sanchez</u>, 61 Cal. 4th at 923 (observing that ". . . to find the class waiver here unconscionable would run afoul of <u>Concepcion</u>"). Mikhak's contention that "only UOP would utilize" this waiver, Opp'n at 10, contravenes the essential holding of <u>Concepcion</u>. The Court finds this argument unpersuasive.

e. Confidentiality

Fifth, Mikhak contends that the agreement requires confidential arbitration procedures. <u>Id.</u> The agreement provides: "[e]xcept as may be permitted or required by law, as determined by the arbitrator, neither a party nor an arbitrator may disclose the existence, content, or results of any arbitration hereunder without the prior written consent of all parties." Taylor Decl. Ex. B ¶ 9. Mikhak relies on Section 7 of the National Labor Relations Act, 29 U.S.C. § 157, <u>see</u> Opp'n at 10, but it is unclear why this statute is germane.

Confidentiality provisions in an arbitration agreement are not <u>per se</u> unconscionable under California law, but courts must determine their scope in deciding whether to enforce them. <u>Davis v. O'Melveny & Myers</u>, 485 F.3d 1066, 1079 (9th Cir. 2007), <u>overruled on other grounds by Kilgore v. KeyBank, Nat'l Ass'n</u>, 673 F.3d 947 (9th Cir. 2013). "Although facially neutral, confidentially provisions usually favor companies over individuals." <u>Ting v. AT&T</u>, 319 F.3d 1126, 1151 (9th Cir. 2003).

<u>Ting</u> ruled that the confidentiality provision in AT&T's consumer arbitration agreement requiring "[a]ny arbitration to remain confidential" was substantively

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unconscionable. Id. at 1151-52. Although repeated disputes brought against AT&T would enable arbitrators to "accumulate a body of knowledge on a particular company," the confidentiality clause prohibited plaintiffs from "mitigat[ing] the advantages inherent in being a repeat player." <u>Id.</u> This placed AT&T in a "far superior legal posture by ensuring that none of its potential opponents have access to precedent" while the company could learn "how to negotiate the terms of its own unilaterally crafted contract." Id. at 1152.

<u>Davis</u> also found the confidentiality clause in O'Melveny & Myers's employee arbitration agreement unconscionable because the clause "precludes even mention[ing] to anyone 'not directly involved in the mediation or arbitration." Davis, 485 F.3d at 1078. This would "handicap if not stifle an employee's ability to investigate and engage in discovery" and "prevent[] plaintiffs from accessing precedent." Id. Because the clause was "written too broadly," the court ruled it unconscionable. <u>Id.</u> at 1079.

Finally, Mohamed ruled Uber's confidentiality agreement substantively unconscionable in a class action suit. Mohamed, 109 F. Supp. 3d at 1227. The agreement nearly mirrored the University's here: "[e]xcept as may be permitted or required by law, as determined by the Arbitrator, neither a party nor an Arbitrator may disclose the existence, content, or results of any arbitration hereunder without the prior written consent of all the Parties." Id. at 1226. The court observed that, like in Davis, Uber's agreement "precluded any disclosures about an arbitration whatsoever to non-parties." <u>Id.</u> at 1227. "Under <u>Ting</u> and <u>Davis</u>, the confidentiality clause is substantively unconscionable." <u>Id.</u>

Here, like in Mohamed, the arbitrator has the authority to determine that disclosure is permitted or required by law. See id.; Taylor Decl. Ex. B ¶ 9. Neither Ting nor Davis provided such an exception. See Ting, 319 F.3d at 1151 n.16 (excepting confidentiality only "as may be required by law or to confirm and enforce an award."); <u>Davis</u>, 485 F.3d at 1071 (excepting confidentiality only "as may be necessary to enter judgment upon the award or to the extent required by applicable law."). It is difficult to reconcile this case with Mohamed's ruling on an identical provision, but Mikhak does not argue that the confidentiality agreement would handicap her ability to secure a fair resolution to her dispute. Given

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Mikhak's position on the issue, the Court finds this argument unpersuasive.

Overall, the arbitration agreement appears to show only minor substantive unconscionability due primarily to the unilateral modification clause. This is not strong enough in conjunction with the minimal procedural unconscionability of the agreement to conclude that the agreement is unenforceable. See Armendariz, 24 Cal. 4th at 114 ("[T]he more substantively oppressive the contract term, the less evidence of procedural unconscionability is required to come to the conclusion that the term is unenforceable."). Aware of the "liberal federal policy favoring arbitration," see Concepcion, 563 U.S. at 339, the Court finds that the arbitration agreement is not unconscionable and thus enforceable.

D. Arbitration of Title VII Claims

Mikhak finally argues that mandatory arbitration of employment discrimination claims arising under Title VII contravenes the purposes and spirit of the Civil Rights Act of 1964, and thus that the Court should refuse to enforce University's agreement as contrary to public policy. Opp'n at 11. This argument is unpersuasive and unsubstantiated. Employment discrimination cases brought under Title VII and other federal antidiscrimination laws are subject to valid mandatory arbitration agreements. See, e.g., Gilmer v. Interstate/Johnson Lane Corp., 500 U.S. 20, 23 (1991) (ruling that "a claim under the Age Discrimination Employment Act can be subject to compulsory arbitration pursuant to an arbitration agreement."); E.E.O.C. v. Luce, Forward, Hamilton & Scripps, 345 F.3d 742, 750–51 (9th Cir. 2003) (en banc) (finding no conflict between "the purpose of Title VII and compulsory arbitration of Title VII claims"). The Ninth Circuit is not alone; "[a]ll of the other circuits have concluded that Title VII does not bar compulsory arbitration agreements." <u>Id.</u> at 748–49 (enumerating holdings by every other circuit to this effect). Indeed, Congress "has subsequently rejected legislation" that would "preclud[e] waiver of a judicial form for Title VII claims." Id. at 753 n.9. In California, "nothing in the 1991 [Civil Rights] Act prohibits mandatory employment arbitration agreements that encompass state and federal antidiscrimination claims." Armendariz, 24 Cal. 4th at 96.

Here, Mikhak brings four claims arising under Title VII. Compl. ¶¶ 93–120. Because

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the Civil Rights Act does not preclude arbitration of employment discrimination claims, her claims are arbitrable and the agreement is not unenforceable. See Luce, 342 F.3d at 749.5

CONCLUSION IV.

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For the foregoing reasons, Defendant's Motion to Compel Arbitration is GRANTED. The case shall be STAYED pending the outcome of neutral arbitration of the substantive claims in accordance with the arbitration agreement in the 2014–2015 Faculty Handbook. See 9 U.S.C. § 3. The Court does not delegate arbitrability to the arbitrator.

IT IS SO ORDERED.

Dated: June 21, 2016

R. BREYER UNITED STATES DISTRICT JUDGE

⁵ In accordance with the principle of stare decisis, the Court also rejects Mikhak's last argument, that due to the passing of Justice Antonin Scalia the Court should refuse to follow the Supreme Court's FAA-related decisions favoring arbitration. "Stare decisis . . . contributes to the actual and perceived integrity of the judicial process" Payne v. Tennessee, 501 U.S. 808, 827 (1991). "Courts exercising inferior jurisdiction must accept the law declared by courts of superior jurisdiction. It is not their function to attempt to overrule decisions of a higher court." Auto Equity Sales, Inc. v. Super. Ct, 57 Cal. 2d. 540, 455 (1962) (en banc).