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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
San Francisco Division

MARIA ESTRADA,
Plaintiff ,
v.
WAL-MART STORES, INC.,
Defendant .

Case No. [16-cv-04091-LB](#)
**CASE-MANAGEMENT AND
PRETRIAL ORDER (JURY)**

The court held a case-management conference on January 12, 2017 and issues this case-management and pretrial order.

I. GENERALLY APPLICABLE RULES

Parties must comply with the procedures in the Federal Rules of Civil Procedure, the local rules, the general orders, Judge Beeler’s standing order, and the Northern District’s general standing order for civil cases titled “Contents of Joint Case Management Statement.” Local rules, general orders, general standing orders, and a summary of the general orders’ electronic filing requirements (including the procedures for emailing proposed orders to chambers) are available at <http://www.cand.uscourts.gov> (click “Rules” or “ECF-PACER”).

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II. CASE-MANAGEMENT AND TRIAL DATES

All hearings will be held in Courtroom C, 15th Floor, U.S. District Court, 450 Golden Gate Avenue, San Francisco, California. The following are the disclosure, filing, and hearing dates:

Case Event	Filing Date/Disclosure Deadline/Hearing Date
Date to seek leave to add new parties or amend the pleadings	3/13/2017
Updated joint case-management-conference statement	4/6/2017
Further case-management conference	4/13/2017 at 11:00 a.m.
ADR completion date	4/13/2017
Non-expert discovery completion date	7/19/2017
Expert disclosures required by Federal Rules of Civil Procedure	7/19/2017
Rebuttal expert disclosures	8/3/2017
Expert discovery completion date	9/7/2017
Last hearing date for dispositive motions and/or further case-management conference	11/9/2017 at 9:30 a.m.
Meet and confer re pretrial filings	1/9/2018
Pretrial filings due	1/18/2018
Oppositions, objections, exhibits, and depo designations due	1/25/2018
Final pretrial conference	2/8/2018 at 1:00 p.m.
Trial	2/20/2018 at 8:30 a.m.
Length of trial	5 days

III. ALTERNATIVE DISPUTE RESOLUTION

The parties agree to participate in mediation with a private mediator to occur by the date specified in the above chart if possible. The parties must notify the court promptly if the case resolves.

IV. DISCOVERY PROCEDURES

A. The parties must comply with the procedures regarding discovery and discovery disputes in Judge Beeler’s standing order.

1 B. Each side is limited to ten depositions and twenty-five interrogatories, as provided by
2 Federal Rules of Civil Procedure 30 and 33, absent a further court order.

3 C. If the ADR specified in the previous section is being conducted before the discovery cut-
4 off deadline, counsel must meet and confer in person or by telephone no later than 21 days before
5 the ADR and **before** preparing any exchanged or confidential settlement statements required by
6 the ADR process. The purpose of the meeting is to identify and exchange whatever discovery is
7 needed for all sides to evaluate the case for settlement. Counsel must cooperate in providing
8 discovery informally and expeditiously before ADR.

9 **V. MOTIONS**

10 The parties must file any motions, oppositions, and reply briefs on the schedule set forth in
11 Civil L. R. 7. The parties also must follow all procedures in Judge Beeler’s standing order.

12 **VI. PRETRIAL FILINGS AND PROCEDURES**

13 The court’s procedures require the parties to confer in person to resolve disputes, reach
14 stipulations, avoid duplicate and cumulative exhibits and witnesses, and ensure an orderly trial.
15 The following sections address filing deadlines and the procedures that the parties must follow
16 when submitting their pretrial filings and exhibits.

17 **A. 30 Days Before Final Pretrial Conference: Serve (But Not File) Motions In Limine.**

18 Each motion must be in a separate memorandum entitled “[*Party’s Name*’s] Motion in Limine
19 [#] to Exclude [*Subject*],” be limited to circumstances requiring advance ruling, and be no longer
20 than seven pages absent leave of court. Usually five motions in limine are sufficient.

21 **B. 23 Days Before Final Pretrial Conference: Serve (But Not File) Oppositions.**

22 Each opposition must be in a separate memorandum entitled “[*Parties Name*’s] Opposition to
23 Motion in Limine [#] to Exclude [*Subject*]” and be no longer than seven pages absent leave of
24 court. There will be no replies.

25 **C. 21 Days Before Final Pretrial Conference.** The parties must file the following:

26 **1. Motions in Limine.** The moving party will collate and file each motion and opposition
27 back-to-back, which means there will be one paired set for each motion in limine on the docket.

28 **2. Joint Proposed Pretrial Order** (instead of a pretrial conference statement) with the
[16-cv-04091-LB](#)

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following:

- (a) a brief description of the claims and defenses to be decided;
- (b) a statement of the relief sought;
- (c) all stipulated, undisputed facts;
- (d) all disputed fact issues to be tried, organized by count and described with the same specificity as any contested element in the jury instructions;
- (e) each disputed legal issue with citations but without extended argument;
- (f) the parties' stipulations;
- (g) the parties' estimates of total trial time; and
- (h) the status of settlement negotiations and whether further negotiations might be productive.

The proposed order must specify which issues are for the court to decide instead of the jury.

3. Attachments to Be Appended to the Joint Proposed Order. The filing must be filed as

separate attachments to the joint proposed order:

- (a) **Signed Stipulations** in a form that can be introduced as evidence at trial;
- (b) **Joint Exhibit List** with columns for exhibit number, description and bates range, offered into evidence, admitted into evidence, sponsoring witness, and limits on use (*see* below regarding numbering and organization of exhibits); and
- (c) **Each party's separate witness list** for case-in-chief witnesses (including those appearing by deposition) with a short summary of the testimony, specifying their non-cumulative testimony, and an hour-and-minute time estimate per witness. Experts and witnesses not included in the witness list may not be used in a party's case-in-chief.
- (d) **Joint proposed verdict form** or separate verdict forms if a joint form is not possible.
- (e) **Joint voir dire questions supplemented by any separate requests.**
- (f) **Any proposed jury questionnaire** that differs from the court's standard questionnaire appended at the end of this order.

4. Joint Jury Instructions (Disputed and Undisputed). The instructions must include a table of contents, be arranged in a logical numerical sequence, and be supported by citations (with pin cites) to the authority for the instruction (*e.g.*, to the Ninth Circuit Model Jury Instructions, the [16-cv-04091-LB](#)

1 California Civil Jury Instructions, and/or case law). If undisputed, an instruction must be labeled
2 “Stipulated Instruction.” If disputed, the parties’ versions must bear the same instruction number,
3 be labeled with the sponsoring party’s name, and be inserted back to back in the logical place in
4 the overall sequence. If the opposing party does not have a counter instruction and instead
5 contends that no instruction should be given, the party should say so in a separate page inserted in
6 lieu of the alternate instruction. If the parties modify a form instruction, they must identify the
7 modification clearly and include the form instruction in the packet. If the parties agree to form
8 preliminary instructions, general instructions, and concluding instructions, they may cite the
9 numbers of the instructions in the current version of the *Ninth Circuit Manual of Model Civil Jury*
10 *Instructions* (<http://www.ce9.uscourts.gov>) but do not need to include them in the packet. The
11 parties must include a short statement of the case to be read to the jury during voir dire as part of
12 the preliminary instructions.

13 **5. Separate Memoranda on Disputed Jury Instructions.** Each party must file a
14 memorandum of law — organized by instruction number — regarding disputed jury instructions.

15 **6. Trial Briefs on any remaining issues.**

16 **7. Copies of Federal Rule of Civil Procedure 26(a)(3) Disclosures.** By designating an
17 exhibit, a party generally waives any objection to it if offered by the other side absent clearly
18 available objections (such as objections under Rules 402 and 403 or admissions by party
19 opponents that would be inadmissible hearsay if offered by the party opponent).

20 **8. Chambers Copies of These Materials.** The chambers copies of these materials must be
21 submitted in a binder, labeled on the front and spine with the case name and “Trial Submissions,”
22 and have labeled tabs separating the filings to reflect the organization in this section. The court’s
23 standing order requires two chambers copies.

24 **9. Word Versions Emailed To Chambers.** In addition to e-filing and lodging paper copies
25 *see* Judge Beeler’s standing order, counsel must email the joint proposed order, the jury
26 instructions, and the verdict form in Word to lbpo@cand.uscourts.gov.

27 **D. 14 Days Before Pretrial Conference.** The parties must comply with the procedures in
28 sections E through G (below) and then lodge the following:

[16-cv-04091-LB](#)

NORTHERN DISTRICT OF CALIFORNIA

TRIAL EXHIBIT 100

Case No. _____

Date Entered _____

By _____
Deputy Clerk

F. Deposition Designation For Witnesses Appearing By Deposition. These procedures apply only to deposition designation for witnesses who appear by deposition and do not apply to reading depositions of live witnesses into the record while the witnesses are testifying.

1. Designating Counsel. To designate deposition testimony, counsel must photocopy the cover page, the page where the witness is sworn, and each page with any proffered testimony (with lines through testimony not proffered). Counsel must put lines through objections or colloquy unless they are needed to understand the question. Any corrections (including conforming exhibit numbers to trial exhibit numbers) must be done by hand. The finished packet must be the script that allows smooth presentation of the witness, the oath, and the testimony. The packet must be provided to the other parties at least 30 days before the pretrial conference. For voluminous designations, the court requires advance notice by designating counsel because more lead time is required. Counsel must be reasonable.

2. Reviewing Counsel. Reviewing parties must promptly review the packet and highlight in yellow any passages objected to and write in the margin the legal basis for the objections. If a completeness objection is made, the objecting party must insert the additional passages needed to cure the completeness objection. A completeness objection generally should be made only if a few extra lines will cure the problem. Such additions must be highlighted in blue, and an explanation for the inclusion must be legibly handwritten in the margin. Counsel must line out any irrelevant portions of the additional pages. Reviewing counsel must return the packets to the proffering party to consider whether to accept the adjustments.

3. Counsel To Meet and Confer Regarding Adjustments. Counsel must meet and confer to address reviewing counsel's comments and any other issues.

1 **4. Designating Counsel To Assemble Final Packet.** Counsel for the proffering party must
2 collate and assemble a final packet that covers all remaining issues and provide it to the court 14
3 days before the pretrial conference (as set forth above). Any objections must be highlighted and
4 annotated as described in the preceding paragraphs. If exhibits are needed to resolve the
5 objections, designating counsel must include copies, with the relevant passages highlighted and
6 tagged. The court will read the packet and make its rulings in the margins in a distinctive manner.

7 **5. Counter-Designations.** The reviewing party must make any counter-designations by
8 providing a packet with the counter-designated passages to the original designating counsel at the
9 same time as the reviewing party returns its objections to designating counsel. The original
10 designating counsel must supply any objections in the manner described in this section.

11 **6. Video Depositions.** The parties must follow the same procedures to facilitate ruling on
12 objections. The videos must omit dead time and objections and colloquy not necessary to
13 understand the answers.

14 **G. Requests For Admissions And Interrogatories.** Counsel must designate responses to
15 requests for admissions and interrogatory answers in the same manner and under the same
16 timetable as deposition designations.

17 **VII. PRETRIAL CONFERENCE**

18 Lead counsel for each party must attend.

19 **VIII. PRETRIAL ARRANGEMENTS**

20 **A. Daily or Real-Time Reporting.** Please make arrangements ten days before the trial date
21 with Debra Campbell, Supervisor of the Court Reporting Services, at 415-522-2079.

22 **B. Electronic Presentation of Evidence.** The court provides no equipment other than an
23 easel and a white board. If counsel will use electronic equipment such as computers, projectors,
24 and screens, the parties must share equipment to the extent possible. Extension cords must be
25 taped to the carpet for safety. The United States Marshal requires a court order to allow equipment
26 into the courthouse. Please work with Lashanda Scott (415-522-3140) on all courtroom layout
27 issues.

28 **IX. TRIAL AND TRIAL PROCEDURES**

1 **A. Schedule**. The trial day is 8:30 a.m. to 1:30 p.m. (or slightly longer to finish a witness),
2 Monday through Friday, with one fifteen-minute break at 10:45 a.m. Counsel must arrive at 8:15
3 a.m. or earlier if any matters must be addressed outside of the jury's presence.

4 **B. Jury Selection**. There are no alternate jurors in civil cases, and the jury will be selected as
5 follows.

6 The attached questionnaire will be given to the potential jurors, and copies of the responses
7 will be given to counsel at the beginning of voir dire.

8 The court's jury selection procedures vary depending on the size of the ultimate jury.
9 Assuming a final jury of 8 and 6 peremptory challenges, the court will call 18 to 20 jurors to fill
10 the jury box and a row in front of the bar. The jurors will be given numbers 1 through 18. The
11 remaining jurors will be seated in the public benches. The court will generally consider hardship
12 excuses at this point. The court then will question the 18 jurors and will allow counsel limited voir
13 dire. The court will address challenges for cause outside of the jurors' presence, determine
14 whether to fill any empty seats, and if so, question the new jurors and consider any additional
15 challenges for cause. After a short recess, each side will exercise its peremptory challenges out of
16 the presence of the jurors. Of the remaining jurors, the eight (or other number of) jurors with the
17 lowest numbers will be the final jury.

18 The court will adjust the starting numbers depending on the number of jurors to be seated and
19 the number of peremptory challenges allowed. Also, the court may alter these procedures in its
20 discretion.

21 Once the jury is selected, the jurors' names will be read, and they will be seated in the jury box
22 and sworn.

23 **C. Jury Note Taking**. Jurors may take notes. Note pads will be distributed at the beginning of
24 each trial and collected at the end of the day and locked in the jury room. The court will instruct
25 the jury on the use of notes in its preliminary and final jury instructions.

26 **D. Time Limits**. Ordinarily, the court sets time limits for opening statements, witness
27 examinations (direct, cross, or re-direct), and closing arguments at the final pretrial conference.

28 All of your examination time for all witnesses must fit within your witness time limits. The time
[16-cv-04091-LB](#)

1 taken at a side bar or on objections will be charged to the examining party unless otherwise
2 ordered.

3 **E. Opening Statements.** Counsel must meet and confer about, and exchange, any visuals,
4 graphics, or exhibits to be used in the opening statements, allowing for time to work out objections
5 and any reasonable revisions. Opening statements begin after the jury is sworn and will be limited
6 to a predetermined time.

7 **F. Advance Notice of Witness Order of Proof.** By 2:00 p.m., counsel must give written
8 notice of the order of witnesses for the next court day and the exhibits (including merely
9 illustrative exhibits) to be used on direct examination (other than for true impeachment of a
10 witness). The parties must notify the court by the end of the day of any objections to the exhibits,
11 and the court will schedule a conference that afternoon or the following morning to resolve the
12 dispute. The court encourages two days' notice. If two days' notice is given, then by 2:00 p.m. on
13 the calendar day immediately preceding the testimony, opposing counsel must provide any
14 objections to the exhibits and must provide a list of all exhibits to be used with the same witness
15 on cross-examination (other than for impeachment).

16 **G. Witness Examinations.** Generally there must be only one examining lawyer per witness
17 per party, and the examining lawyer must make any objections to the opposing counsel's
18 examination. The parties must have witnesses ready to testify so that trial gaps are avoided. Gaps
19 may be construed as resting one's case. In cases with multiple parties, counsel must coordinate
20 cross-examination to avoid duplication of testimony. When multiple parties are on one side, only
21 one counsel may cover a subject matter. Counsel must place copies of exhibits to be used by a
22 witness on the witness stand before the witness testifies.

23 Witnesses (except named parties) are excluded from the courtroom except when they are
24 testifying. If a testifying witness has not been excused before a recess, that witness must be seated
25 back on the stand when the court reconvenes. If a new witness is ready to be called immediately
26 after a recess, the witness must be in the first row after the recess.

27 The appropriate party or the court may read into the record the undisputed facts at appropriate
28 points in the trial.

1 **H. Expert Testimony.** Direct expert testimony is limited to matters disclosed in the expert’s
2 reports. Omitted material ordinarily may not be added on direct examination. Illustrative
3 animations, diagrams, charts, and models may be used on direct examination only if they were part
4 of the expert report, except that an expert may use simple drawings (such as those drawn by the
5 witness at trial) that plainly illustrate a report’s contents. If cross-examination fairly opens the
6 door, however, an expert may go beyond the written report on cross-examination and/or re-direct
7 examination. By written stipulation, all parties may relax these requirements. As to damages
8 studies, the cut-off for *past damages* is the date of the expert report (or an earlier date selected or
9 used by the expert). Experts may project *future damages* after this cut-off date if they can meet
10 substantive standards for future damages. With timely leave of court or by written stipulation, the
11 experts may update their reports (or provide supplemental reports) to a date closer to the time of
12 trial.

13 **I. Use of Depositions To Impeach A Trial Witness.** The following procedures apply.

14 **1.** On the first day of trial, counsel must bring the original and clean copies of the depositions
15 to be used at trial. If counsel might use a deposition against a witness, counsel must provide the
16 court with a copy at the outset of the examination. Opposing counsel must have copies of witness
17 depositions immediately available.

18 **2.** Counsel must seek permission from the court before reading a passage into the record. For
19 example, counsel should state, “I wish to read page 210, lines 1 to 10, from the witness’s
20 deposition.” Counsel must pause briefly to allow any objection.

21 **3.** The first time counsel reads a deposition, counsel must state the deponent’s name, the name
22 of the lawyer asking the question, and whether the deposition was a Federal Rule of Civil
23 Procedure 30(b)(6) deposition. The first time a deposition is read, the court will instruct the jury
24 about depositions.

25 **4.** When reading the passage, counsel must employ the following technique. Counsel must
26 state, “question” and then read the question exactly, and then state, “answer” and read the answer
27 exactly. This will allow the jury and court reporter to follow who said what at the deposition.
28 Opposing counsel may ask to read additional testimony necessary to complete the context. It is not

1 necessary to ask, “didn't you say XYZ in your deposition” to lay a foundation.

2 **J. Use of Depositions of Party-Deponents.** Subject to Rule 403, a party’s depositions may be
3 used for “any purpose” and may be read into the record whether or not they contradict (and
4 regardless of who is on the stand). For example, a short party deposition excerpt may be used as
5 foundation for questions for a different witness on the stand.

6 **K. Use of Depositions For Witnesses Appearing Only By Deposition.** When the packet
7 (*see* above for procedures to assemble deposition packets) is read to the jury, the examiner must
8 read the questions (and any relevant colloquy) from the lectern while a colleague sits in the
9 witness stand and reads the answers. While reading the deposition, the reader and “witness” must
10 refrain from undue emphasis or dramatization. If a read-in is short, a single attorney can read it all,
11 being careful to say “question” and “answer” for the court reporter’s and jury’s comprehension.
12 Exhibits may be projected onto the screen as they are referenced. Court reporters do not transcribe
13 video excerpts so counsel must file an exact copy of what was shown.

14 **L. Exhibits.** The parties must obtain prior permission from the court for jury notebooks. At
15 the end of each day, counsel must confer with each other and with the deputy clerk to confirm
16 what exhibits are in evidence and any limitations on their use. Counsel must bring any differences
17 to the court’s attention. Similarly, before closing argument, counsel must confer with each other
18 and the deputy clerk to finalize the exhibits and prepare any final exhibit list. That list may include
19 a brief non-argumentative description of the exhibit to help the jury access the exhibits.

20 **M. Stipulations.** Counsel must read all stipulations to the jury for them to be part of the
21 record.

22 **N. Objections.** Counsel must stand when making objections, give only the legal basis
23 (“objection, calls for speculation” or “objection, hearsay”), and refrain from making speeches.

24 **O. Side Bar Conferences** are discouraged. If matters must be discussed outside the jury’s
25 presence, counsel should raise them at the beginning or end of the day or while the jury is on
26 break.

27 **P. Charging Conference.** Before the close of evidence, the court will provide draft final jury
28 instructions to the parties and allow a reasonable time for review. Thereafter, the court will hold
[16-cv-04091-LB](#)

1 one or more charging conferences to address objections, modifications, or additions to the
2 instructions. The parties must renew any specific instruction request — including those requested
3 pretrial — at the conference or it will be deemed waived. For example, if a party wants to request
4 an instruction that the court omitted from its draft instructions, the party must re-request it at the
5 charging conference or the request will be deemed waived or abandoned.

6 **IT IS SO ORDERED.**

7 Dated: 1/5/2017

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LAUREL BEELER
United States Magistrate Judge

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CONFIDENTIAL
JUROR QUESTIONNAIRE

Please fill out this form as completely as possible and print clearly. Do not write on the back of any page. Instead, if you need more room, use the space at the end. Thank you.

1. Your name: _____
2. Your age: _____
3. City in which you reside: _____
4. Your place of birth: _____
5. Do you rent or own your own home? _____
6. Are you married or do you have a domestic partner? ____ Yes ____ No
7. Please list the occupation of your spouse or domestic partner.

8. If you are not married and do not have a domestic partner, are you (circle one, if applicable):
 single separated divorced widowed
9. If you have children, please list their ages and sex and, if they are employed, please give their occupations.

10. What is your occupation and how long have you worked in it? (If you are retired, please describe your main occupation when you were working).

11. Who is (or was) your employer?

12. How long have you worked for this employer? _____
13. Please describe your education background:
 Highest grade completed: _____
 College and/or vocational schools you have attended:

 Major areas of study: _____
14. Have you ever had jury experience? _____ Number of times? _____
 If yes: State/County Court _____ Federal Court _____
 When? _____ Was it a civil or criminal case? _____
 Did any of the juries reach a verdict? ____ Yes ____ No