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UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA

STALEY, et al.,  
Plaintiffs,  
v.  
GILEAD SCIENCES, INC., et al.,  
Defendants.

Case No. [19-cv-02573-EMC](#)

**ORDER RE SUPPLEMENTAL  
BRIEFING AND/OR EVIDENCE**

Docket No. 1002

United States District Court  
Northern District of California

The Court has reviewed KPH’s motion for preliminary approval of the class action settlement with BMS. The Court orders the parties to file a joint brief addressing the issues identified below. For some issues, it may be that only one party is called upon to provide a response. If the parties do not agree on an issue, then each may state, in the joint brief, its respective position. **The joint brief (including any supporting evidence, if necessary) shall be filed within one week of the date of this order.**

A. Settlement Class Definition and Release

KPH acknowledges that the class definition in the complaint is broader than the settlement class definition. Whereas the class definition in the complaint refers to cART drugs generally, including but not limited to the defendant brand companies’ drugs, *see* KPH Compl. ¶ 426 (defining the class as “[a]ll persons in the United States and its territories who directly purchased cART drugs from December 17, 2004 until the anticompetitive effects of Defendants’ unlawful conduct cease”); *see also* KPH Compl. ¶ 351 (listing cART drugs), the settlement class definition refers to a subset of cART drugs. *See* Sett. Agmt. ¶ 1(p) (defining the settlement class as “all persons or entities in the United States and its territories who directly purchased Atripla, Evotaz,

1 Reyataz, Sustiva, Truvada, Complera or Stribild, or any of their generic equivalents, . . . from any  
2 Defendant or any brand or generic manufacturer from October 6, 2016 until October 19, 2021”).

3 KPH has provided an explanation as to why the parties focused on this subset of drugs:

4 The parties readily agreed to include the two drugs for which BMS  
5 and Gilead had entered into no-generic restraint agreements (Atripla  
6 and Evotaz), the two drugs that are components of Atripla (Truvada  
7 and Sustiva), and the BMS drug that is a component of Evotaz  
8 (Reyataz). After additional negotiation, the parties added two drugs  
9 referenced throughout the operative complaint – Complera and  
10 Stribild – in consideration of the fact that the Settlement Class  
would forego the right to file an appeal and, if successful, seek relief  
for those purchases based on an overarching conspiracy claim  
against BMS. Class Counsel also sought and obtained agreement to  
include generic purchases, consistent with their theory that higher  
brand prices trickle down to cause higher generic prices.

11 Roberts Decl. ¶ 11. However, the release in the settlement agreement seems to extend to all cART  
12 drugs (*i.e.*, is not limited to the subset of drugs). The parties shall address this difference between  
13 the settlement class definition and the scope of the release.

14 B. Number of Settlement Class Members

15 The parties shall provide additional information on the number of settlement class  
16 members. (An estimate is acceptable.) The Lamb Declaration refers to 73 settlement class  
17 members but KPH admits that this is not the entirety of the class. *See* Lamb Decl. ¶ 2 (“I  
18 identified 73 Settlement Class Members based on my review of transaction-level sales data  
19 produced by Gilead [and certain other nondefendant companies] relating to sales of Truvada,  
20 Atripla, and Complera and known assignees provided to me by counsel”).

21 C. Plan of Allocation

22 The Plan of Allocation indicates that

23 Plaintiff’s expert economist, Dr. Russell Lamb, will calculate each  
24 Direct-Purchaser Settlement Class Member’s percentage share of the  
Net BMS Settlement Fund as a function of (a) the amount (measured  
25 in units) of each Direct-Purchaser Settlement Class Member’s  
26 purchases of Atripla, Complera, Evotaz, Reyataz, Sustiva, Stribild,  
and Truvada and their generic equivalents, (b) the Relevant Share  
(explained below) assigned to each concerned drug, and (c) a  
27 multiplier based on whether a drug is branded or generic (explained  
below).

28 POA ¶ 1. The Plan of Allocation also specifies that, with respect to (b), “[t]he relative share

1 allocated to each concerned drug will be based on each drug’s share of Extended Units (“EUs”) in  
2 the IQVIA National Sales Perspectives (‘NSP’) data from October 2016 through June 2021:  
3 Atripla (14%), Complera (5%), Evotaz (1%), Reyataz (7%), Stribild (7%), Sustiva (3%), Truvada  
4 (63%).” POA ¶ 11. KPH shall provide a clearer explanation of what “relative share” means here.

5 D. Average Payout

6 What does KPH expect the average payout to be per settlement class member? KPH  
7 indicates that, “[b]ased on preliminary estimates of the likely number of claimants, Class Members  
8 may receive five-to-six figure settlement payments.” Prop. Order ¶ 8. However, no further  
9 information or explanation is provided here.

10 E. Maximum Damages Value and Litigation Risk

11 In its papers, KPH indicates that several of its liability theories against BMS essentially  
12 have zero value (*e.g.*, the theories based on the No-Generics Restraint in the Atripla Agreement  
13 and based on BMS being part of an overarching conspiracy). Is this correct?

14 If so, this leaves KPH with only the theory based on the No-Generics Restraint in the  
15 Evotaz Agreement. What was the maximum damages value of this theory and how was this value  
16 calculated? The Lamb Declaration states “I estimated B-G damages for Evotaz purchases in the  
17 amount of \$31.1 million,” Lamb Decl. ¶ 3, but there does not appear to be any further information  
18 or explanation.

19 What was the litigation risk associated with this theory of liability specifically? *See* Mot.  
20 at 14 (referring to general risks such as no class certification or decertification; also referring to a  
21 risk of the arbitration order being overturned). Both parties shall address litigation risk in the joint  
22 brief.

23 F. Litigation Expenses

24 KPH indicates that it will not seek attorneys’ fees from the \$10.8 million gross settlement  
25 fund but that it will ask for up to \$2.5 million in litigation expenses. KPH shall provide an  
26 estimate as to what its litigation expenses are to date. It would also be helpful for KPH to  
27 categorize its litigation expenses so that the Court may make some assessment at this stage as to  
28 whether the expenses are reasonable.

1 G. Notice to the Class

2 In addition to direct mail notice, there shall be both electronic publication notice and  
3 digital notice. Is that correct?

4 Will the electronic publication notice, like the digital notice, be carried out through the  
5 *HDA Weekly Digest*? How long will the electronic publication notice be posted? How long will  
6 the digital notice be posted? Did the parties discuss publication notice (electronic or otherwise) or  
7 digital notice through a means other than the *HDA Weekly Digest*?

8 H. Content of Notices and Claim Form

9 The Court has the following comments re the content of the notices and claim form.

10 1. Summary Notice/Direct Mail Notice (Exhibit B to the Settlement Agreement)

- 11 • The first sentence of the summary notice (“If you purchased HIV cART drugs  
12 directly from the manufacturer, . . .”) should be followed by a sentence stating what  
13 is the estimated average payout. Like the first sentence, the new sentence should be  
14 in the same size font and in bold.
- 15 • The paragraph beginning “A proposed settlement has been reached . . .” refers to  
16 the case name but does not provide any case number. The *KPH* case number  
17 should be provided, as well as a reference to main *Staley* case and case number (as  
18 that is where filings have largely been made).

19 2. Postcard Reminder (Exhibit C to the Settlement Agreement)

- 20 • Similar to above, the bolded sentences at the beginning of the reminder should be  
21 followed by a sentence (also in bold) stating what is the estimated average payout.

22 3. Long-Form Notice/Notice Posted on Settlement Website (Exhibit D to the  
23 Settlement Agreement)

- 24 • The first sentence of the long-form notice (“If you purchased HIV cART drugs  
25 directly from the manufacturer, . . .”) should be followed by a sentence stating what  
26 is the estimated average payout. Like the first sentence, the new sentence should be  
27 in the same size font and in bold.
- 28 • The first bullet point should include the *KPH* case name and case number. It

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should also refer to the main *Staley* case and case number.

- Question 1. There should also be a reference to the main *Staley* case and case number.
- Question 7. There should be a statement regarding the estimated average payout per class member.
- Question 12. The main *Staley* case and case number should also be specified.
- Question 13. Is it possible for opt-outs to be submitted electronically or online (*i.e.*, not just by mail)? Claim forms can be.

4. Publication Notice (Exhibit E to the Settlement Agreement)

- The first sentence of the publication notice (“If you purchased HIV cART drugs directly from the manufacturer, . . .”) should be followed by a sentence stating what is the estimated average payout. Like the first sentence, the new sentence should be in the same size font and in bold.
- The paragraph beginning “A proposed settlement has been reached . . .” refers to the case name but does not provide any case number. The *KPH* case number should be provided, as well as a reference to main *Staley* case and case number.

5. Blank and Pre-Populated Claim Forms (Exhibits F and G to the Settlement Agreement)

- The pre-populated claim form (Exhibit G) appears to reference beginning dates and/or end dates (in multiple places) that do not match the class period dates. The parties shall explain the basis for the dates if they do not match the class period dates.

**IT IS SO ORDERED.**

Dated: April 19, 2022



EDWARD M. CHEN  
United States District Judge