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4 UNITED STATES DISTRICT COURT
5 NORTHERN DISTRICT OF CALIFORNIA
6

7 PAULA RICE-SHERMAN, et al.,

8 Plaintiffs,

9 v.

10 BIG HEART PET BRANDS, INC.,

11 Defendant.

Case No. [19-cv-03613-WHO](#)

**ORDER DENYING IN PART AND
GRANTING IN PART MOTION TO
DISMISS AND STRIKE THE FIRST
AMENDED COMPLAINT WITH
LEAVE TO AMEND; DENYING
MOTION TO TRANSFER**

Re: Dkt. Nos. 45, 46

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13 Plaintiffs Paula Rice-Sherman, Deborah Coleman, and Wilma Rogers bring this putative
14 class action against defendant Big Heart Pet Brands, Inc. (“Big Heart”), alleging that it falsely
15 markets its Grain Free Easy to Digest Salmon Sweet Potato & Pumpkin Recipe Dog Food
16 (“Nature’s Recipe Food” or the “Product”) as “Grain Free,” and as containing “No Corn” and “No
17 Soy Protein.” First Amended Complaint (“FAC”) [Dkt. No. 40] ¶¶ 6-8. For the reasons set forth
18 below, I DENY Big Heart’s motion to transfer to the Northern District of Ohio, DENY in part its
19 motion to dismiss the FAC and DENY its motion to strike the class definition. Plaintiffs have
20 sufficiently pleaded (i) Article III standing; (ii) fraud under Federal Rule of Civil Procedure 9(b)
21 and the reasonable consumer test¹; (iii) a UCL claim under all three prongs; (iv), breach of express
22 and implied warranty; (v) and unjust enrichment. However, plaintiffs have not adequately alleged
23 (i) standing for injunctive relief because the risk of future harm has not been pleaded; (ii) equitable
24 relief because it is based on the same false advertising theory as the legal causes of action; and (iii)
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26
27 ¹ Rule 9(b) applies to plaintiffs’ class claims for breach of warranty (Counts 2-3), unjust
28 enrichment (Count 4), as well as their claims under three California consumer protection statutes –
the Unfair Competition Law (“UCL”), False Advertising Law (“FAL”) and Consumers Legal
Remedies Act (“CLRA”) (Counts 5-7). Plaintiffs have withdrawn their Magnuson-Moss
Warranty Act claim (Count 1).

1 punitive damages because they have failed to meet their requisite burden under the CLRA.
2 Plaintiffs have leave to amend their complaint as to these issues within 20 days of this Order.

3 **BACKGROUND**

4 **I. FACTUAL BACKGROUND**

5 Big Heart manufactures Nature’s Recipe Food, which it markets and sells nationwide.
6 FAC ¶ 9. The front, back, sides, and bottom of the packaging prominently states that the Product
7 is “Grain Free”; the front of the bag states that the Product contains “No Corn” and “No Soy
8 Protein.” Id. ¶¶ 19, 21-23. Big Heart’s website also touts the health benefits of grain-free pet
9 food. Id. ¶¶ 13-18.

10 “Pet owners who purchase ‘grain free,’ products with ‘no corn,’ and products with ‘no soy
11 protein’ pay a premium in order to alleviate their pets’ allergies and provide various health
12 benefits associated with a grain-free diet.” Id. ¶ 25. All three named plaintiffs allege that they
13 bought the Product at specified times and locations and that they reviewed and relied on the
14 Product’s packaging that included representations “Grain Free,” “Free of Grains,” “No Corn,” and
15 “No Soy Protein.” Id. ¶ 6; see also id. ¶¶ 7-8. They were unaware that the Product contained any
16 grain, corn, or soy protein given Big Heart’s false and misleading claims and would not have
17 purchased the Product if the actual ingredient list had been fully disclosed. Id.

18 Plaintiffs allege that “independent testing of Nature’s Recipe Food confirms that these
19 representations are false because “[it] does, in fact, contain significant amounts of both corn and
20 soy protein.” FAC ¶ 23. This testing is consistent with numerous academic studies that have
21 found companies in the pet-food industry have inaccurate product labels, non-conforming
22 ingredients, and cross-contamination. Id. ¶¶ 32-38.

23 Named plaintiffs Coleman and Rogers further claim that their dogs began displaying
24 allergy symptoms after eating the Product. FAC ¶¶ 40-41. Coleman’s dog developed red skin and
25 rash, and yeast infection in her ear. Id. ¶ 40. Roger’s dog started vomiting after consuming the
26 Product. Id. ¶ 41. Both Coleman and Rogers incurred hundreds of dollars in veterinarian costs to
27 treat these allergy related conditions. Id. ¶¶ 40-41.

28

1 **II. PROCEDURAL BACKGROUND**

2 On June 21, 2019, plaintiffs filed their initial Complaint, naming eight plaintiffs and
3 asserting fifteen causes of action under seven different state laws. Dkt. No. 1. In response to Big
4 Heart’s motion to dismiss, they filed an amended complaint removing all non-California state law
5 claims and plaintiffs, and adding two California plaintiffs in addition to Rice-Sherman. The FAC
6 now names three California plaintiffs and asserts seven causes of action on behalf of a California
7 class – one federal Magnuson-Moss Warranty Act, which was subsequently withdrawn, and six
8 California consumer protection claims. Big Heart renews its motion to transfer venue and moves
9 to dismiss the FAC for lack of subject matter jurisdiction and failure to state a claim, as well as to
10 strike the overbroad class definition. See Defendant Big Heart Pet Brands Inc.’s Notice of
11 Renewed Motion to Transfer Venue (“MTT”) [Dkt No. 45]; Defendant Big Heart Pet Brands
12 Inc.’s Notice of Motion and Motion to Strike and Dismiss First Amended Class Action Complaint
13 (“MTD”) [Dkt. No. 46].

14 **LEGAL STANDARD**

15 **I. MOTION TO TRANSFER**

16 Provided that the action might have been brought in the transferee court, a court may
17 transfer an action to another district: (1) for the convenience of the parties, (2) for the convenience
18 of the witnesses, and (3) in the interest of justice. 28 U.S.C. § 1404(a); *Lee v. Lockheed Martin*
19 *Corp.*, No. 03-cv-1533-SI, 2003 WL 22159053, at *1 (N.D. Cal. Sept. 16, 2003). The Ninth
20 Circuit requires that courts consider a variety of factors in determining whether to transfer an
21 action. See *Jones v. GNC Franchising, Inc.*, 211 F.3d 495, 498 (9th Cir. 2000); *Decker Coal Co.*
22 *v. Commonwealth Edison Co.*, 805 F.2d 834, 843 (9th Cir. 1986). The relevant factors are:
23 (1) plaintiff’s choice of forum, (2) convenience of the parties, (3) convenience of the
24 witnesses, (4) ease of access to the evidence, (5) familiarity of each forum with the
25 applicable law, (6) feasibility of consolidation of other claims, (7) any local interest
 in the controversy, and (8) the relative court congestion and time of trial in each
 forum.

26 *Barnes & Noble v. LSI Corp.*, 823 F. Supp. 2d 980, 993 (N.D. Cal. 2011). The burden is on the
27 party seeking transfer to show that when these factors are applied, the balance of convenience
28 clearly favors transfer. *Commodity Futures Trading Comm’n v. Savage*, 611 F.2d 270, 279 (9th

1 Cir. 1979). It is not enough for a defendant to merely show that it prefers another forum, and
2 transfer will also not be allowed if the result is merely to shift the inconvenience from one party to
3 another. *Van Dusen v. Barrack*, 376 U.S. 612, 645–46 (1964).

4 **II. MOTION TO DISMISS FOR LACK OF SUBJECT MATTER JURISDICTION**

5 Under Federal Rule of Procedure 12(b)(1), a district court must dismiss a complaint if it
6 lacks subject matter jurisdiction to hear the claims alleged in the complaint. Fed. R. Civ. P.
7 12(b)(1). “Standing is a threshold matter central to our subject matter jurisdiction.” *Bates v.*
8 *United Parcel Serv., Inc.*, 511 F.3d 974, 985 (9th Cir. 2007). “The Supreme Court has made clear
9 that when considering whether a plaintiff has Article III standing, a federal court must
10 assume *arguendo* the merits of his or her legal claim.” *Lorenz v. Safeway, Inc.*, 241 F.Supp.3d
11 1005, 1014 (N.D. Cal. 2017).

12 **III. MOTION TO DISMISS FOR FAILURE TO STATE A CLAIM**

13 Under Federal Rule of Civil Procedure 12(b)(6), a district court must dismiss if a claim
14 fails to state a claim upon which relief can be granted. To survive a Rule 12(b)(6) motion to
15 dismiss, the claimant must allege “enough facts to state a claim to relief that is plausible on its
16 face.” *Bell Atl. Corp. v. Twombly*, 550 U.S. 544, 570 (2007). A claim is facially plausible when
17 the plaintiff pleads facts that “allow the court to draw the reasonable inference that the defendant
18 is liable for the misconduct alleged.” *Ashcroft v. Iqbal*, 556 U.S. 662, 678 (2009) (citation
19 omitted). There must be “more than a sheer possibility that a defendant has acted unlawfully.” *Id.*
20 While courts do not require “heightened fact pleading of specifics,” a claim must be supported by
21 facts sufficient to “raise a right to relief above the speculative level.” *Twombly*, 550 U.S. at 555,
22 570.

23 Under Federal Rule of Civil Procedure 9(b), a party must “state with particularity the
24 circumstances constituting fraud or mistake,” including “the who, what, when, where, and how of
25 the misconduct charged.” *Vess v. Ciba-Geigy Corp. USA*, 317 F.3d 1097, 1106 (9th Cir. 2003)
26 (internal quotation marks omitted). However, “Rule 9(b) requires only that the circumstances of
27 fraud be stated with particularity; other facts may be pleaded generally, or in accordance with Rule
28 8.” *United States ex rel. Lee v. Corinthian Colls.*, 655 F.3d 984, 992 (9th Cir. 2011). In deciding

1 a motion to dismiss for failure to state a claim, the court accepts all of the factual allegations as
2 true and draws all reasonable inferences in favor of the plaintiff. *Usher v. City of Los Angeles*,
3 828 F.2d 556, 561 (9th Cir. 1987). But the court is not required to accept as true “allegations that
4 are merely conclusory, unwarranted deductions of fact, or unreasonable inferences.” *In re Gilead*
5 *Scis. Sec. Litig.*, 536 F.3d 1049, 1055 (9th Cir. 2008).

6 **IV. MOTION TO STRIKE**

7 Courts in this district are split on whether a motion to strike class allegations is proper at
8 the motion to dismiss stage. Many judges have held that they may not be. See *Tasion Commc'ns,*
9 *Inc. v. Ubiquiti Networks, Inc.*, No. 13-cv-1803-EMC, 2014 WL 1048710, at *3-4 (N.D. Cal. Mar.
10 14, 2014) (denying motion to strike class action allegations because Rule 12(f) is not the proper
11 vehicle for such a motion); *Clerkin v. MyLife.Com*, No. 11-cv-00527-CW, 2011 WL 3809912, at
12 *3 (N.D. Cal. Aug. 29, 2011) (“Defendants fail to identify any authority permitting the use of a
13 motion to dismiss for failure to state a claim to contest the suitability of class certification.”);
14 *Astiana v. Ben & Jerry's Homemade, Inc.*, No. 10-cv-4387-PJH, 2011 WL 2111796, at *13–14
15 (N.D. Cal. May 26, 2011) (“[S]uch a motion appears to allow a determination of the suitability of
16 proceeding as a class action without actually considering a motion for class certification.”); *Swift*
17 *v. Zynga Game Network, Inc.*, No. 09-cv-05443-SBA, 2010 WL 4569889, at *10 (N.D. Cal. Nov.
18 3, 2010) (denying motion to strike class action allegations based on Ninth Circuit precedent
19 indicating that Rule 12(f) is not the proper vehicle for such a motion).

20 Some judges have held that such a motion may be brought at the motion to dismiss stage
21 but that it should be granted only rarely. See *Allagas v. BP Solar Int'l Inc.*, No. 14-cv-00560-SI,
22 2014 WL 1618279, at *3 (N.D. Cal. Apr. 21, 2014) (“A defendant may move to strike class
23 actions prior to discovery where the complaint demonstrates a class action cannot be maintained
24 on the facts alleged therein.”); *In re Apple, AT & T iPad Unlimited Data Plan Litig.*, No. 10-cv-
25 02553-RMW, 2012 WL 2428248, at *2-3 (N.D. Cal. June 26, 2012) (motions to strike class action
26 allegations may be brought at the motion to dismiss stage but are disfavored); *Sanders v. Apple*
27 *Inc.*, 672 F. Supp. 2d 978, 990 (N.D. Cal. 2009) (“Where the complaint demonstrates that a class
28 action cannot be maintained on the facts alleged, a defendant may move to strike class allegations

1 prior to discovery.”). These judges have held that a motion to strike class claims based only on
2 the pleadings is proper only if the court is “convinced that any questions of law are clear and not
3 in dispute, and that under no set of circumstances could the claim or defense succeed.” In re iPad
4 Unlimited Data Plan Litig., 2012 WL 2428248 at *2; see also Allagas, 2014 WL 1618279, at *3;
5 Sanders, 672 F.Supp.2d at 990.

6 **DISCUSSION**

7 **I. MOTION TO TRANSFER**

8 Big Heart moves to transfer this case to the Northern District of Ohio pursuant to 28
9 U.S.C. § 1404(a). See MTT 3. Plaintiffs do not dispute that this case could have been brought in
10 the Northern District of Ohio, but argue that Big Heart has not met its burden to support transfer.
11 See Plaintiffs’ Opposition to Defendant’s Motion to Transfer (“Oppo. MTT”) [Dkt. No. 49] 5-6.
12 Considering the convenience and interest of justice factors, I find that transfer is inappropriate in
13 this case. While the plaintiff’s choice of forum is not entitled to much deference, the other factors
14 weigh against transfer.

15 **A. Convenience Factors**

16 **1. Plaintiffs’ Choice of Forum**

17 “For purposes of a section 1404(a) analysis, the plaintiff’s choice of forum always weighs
18 against transfer.” Brown v. Abercrombie & Fitch Co., 13-cv-05205-YGR, 2014 WL 715082, at *3
19 (N.D. Cal. Feb. 14, 2014). The question is “how much weight to give this choice relative to the
20 other factors.” Id. The deference afforded to the plaintiffs’ choice is “substantially diminished”
21 where “(1) the plaintiff’s venue choice is not its residence, (2) the conduct giving rise to the claims
22 occurred in a different forum, (3) the plaintiff sues on behalf of a putative class, or (4) plaintiff’s
23 choice of forum was plaintiff’s second choice.” Park v. Dole Fresh Vegetables, Inc., 964 F. Supp.
24 2d 1088, 1094 (N.D. Cal. 2013) (internal quotation marks and citations omitted). In determining
25 how much weight to give the plaintiffs’ choice of forum, “consideration must be given to the
26 extent of both [plaintiffs’ and defendants’] contacts with the forum, including those relating to the
27 [plaintiffs’] cause of action.” Lou v. Belzberg, 834 F.2d 730, 739 (9th Cir.1987).

28 The circumstances in this case are similar to Yung Kim v. Volkswagen Group of America,

1 Inc., where the court found that plaintiff’s choice of forum “carrie[d] less weight because, when
2 [the] forum was initially chosen, the sole Plaintiff in the case resided outside of this district.” No.
3 C 12-1156 CW, 2013 WL 1283399, at *4 (N.D. Cal. Mar. 26, 2013). Here, Rice-Sherman is the
4 only remaining California citizen from the original Complaint, and she resides out of the Northern
5 District of California. MTT 4. The fact that later-added named plaintiffs Coleman and Roger are
6 residents of this District “[does] not retroactively change the circumstances under which the initial
7 forum selection decision was made.” Id. see also Lucas v. Daiichi Sankyo Co., No. C 11-0772
8 CW, 2011 WL 2020443, at *2 (N.D. Cal. May 24, 2011) (“[T]he plaintiff’s selection of forum has
9 minimal value where the plaintiff is not a resident of the judicial district in which the suit
10 commenced.”).

11 Although Rice-Sherman is not a resident of this District and this is a putative class action,
12 the conduct giving rise to the claims occurred in this District. Big Heart contends that its
13 headquarters are located in Ohio, but as plaintiffs point out, the headquarters was in San Francisco,
14 California for a long period of time and only recently moved to Ohio in mid-2019 after extensive
15 layoffs. Oppo. MTT 8. Therefore, deference to plaintiffs’ choice of forum is neutral at best.

16 Big Heart primarily focuses its argument on lack of deference to plaintiffs’ choice of forum
17 and gives little attention to the other convenience factors that I have to consider. The Yung Kim
18 court ultimately transferred the case to the Central District of California not only because
19 plaintiffs’ choice of forum warranted little deference, but also because of the “relative convenience
20 that would be afforded to most parties and witnesses, the residence of counsel, and the fact that [a
21 related case] will also be transferred.” 2013 WL 1283399, at *4. Unlike Yung Kim, the other
22 convenience factors discussed below weigh against transfer.

23 **2. Party and Witness Convenience, Ease of Access to Evidence**

24 “The convenience to the witnesses is the most important factor in a section 1404(a)
25 analysis, and the convenience of non-party witnesses is more important than the convenience of
26 the parties.” Brown, 2014 WL 715082, at *4. Big Heart only identifies employee witnesses who
27 will be inconvenienced by the current venue. MTT 7. But “the convenience of a litigant’s
28 employee witnesses [is] entitled to little weight because litigants are able to compel their

1 employees to testify at trial, regardless of forum.” *Skyriver Tech. Sols., LLC v. OCLC Online*
2 *Computer Library Ctr., Inc.*, 10-cv-03305-JSW, 2010 WL 4366127, at *3 (N.D. Cal. Oct. 28,
3 2010). And although Big Heart’s relevant records might be in electronic and physical form at its
4 principal place of business in Ohio, the prevalence of technology makes access to evidence
5 relatively easy to obtain in any district. See *Doe v. Epic Games, Inc.*, No. 19-CV-03629-YGR,
6 2020 WL 376573, at *9 (N.D. Cal. Jan. 23, 2020) (“[I]n the age of electronically stored
7 information, the ease of access to evidence is neutral because much of the evidence in this case
8 will be electronic documents, which are relatively easy to obtain in any district.”).

9 Plaintiffs correctly assert that transfer will shift the cross-country travel burden from the
10 defendant to themselves. *Oppo. MTT* 12-13. Transfer is not warranted “if the effect is simply to
11 shift the inconvenience to the plaintiff.” *Imran v. Vital Pharm., Inc.*, No. 18-CV-05758-JST, 2019
12 WL 1509180, at *1 (N.D. Cal. Apr. 5, 2019) (internal quotation marks and citation omitted); see
13 also *Plexxikon Inc. v. Novartis Pharm. Corp.*, No. 17-CV-04405-HSG, 2017 WL 6389674, at *4
14 (N.D. Cal. Dec. 7, 2017) (concluding that shifting the inconveniences from defendant to plaintiff
15 was insufficient to warrant transfer).

16 Altogether, while plaintiffs’ choice of forum may not be entitled to much deference, the
17 convenience factors weigh against transfer.

18 **B. Interest of Justice Factors**

19 To decide whether transfer is in the interest of justice, courts consider factors including
20 “court congestion, local interest in deciding local controversies, conflicts of laws, and burdening
21 citizens in an unrelated forum with jury duty.” *Park v. Dole Fresh Vegetables, Inc.*, 964 F. Supp.
22 2d at 1096 (citing *Decker Coal Co. v. Commonwealth Edison Co.*, 805 F.2d 834, 843 (9th Cir.
23 1986)).

24 Big Heart argues that the justice factors favor transfer because the Northern District of
25 Ohio is equally familiar with plaintiffs’ federal Magnuson-Moss claim; however, plaintiffs have
26 dropped that claim from their FAC. Plaintiffs’ Memorandum in Opposition to Defendant’s
27 Motion to Strike and Dismiss First Amended Class Action Complaint (“*Oppo. MTD*”) [Dkt. No.
28 53] 26 n.21. It also contends that Ohio has an interest in disputes arising from conduct that

1 allegedly occurred within its borders. But the alleged acts or omissions at issue occurred against
2 California citizens. Further, Big Heart’s headquarters were in San Francisco until 2019. See FAC
3 ¶ 9. California maintains a stronger local interest to enforce its consumer protection claims to
4 protect its residents (the California-only class here) and regulate the alleged wrongful conduct of
5 corporations that were headquartered within the state than Ohio. See *Imran v. Vital Pharm., Inc.*,
6 2019 WL 1509180, at *6 (concluding that local interest weighs against transfer because all of the
7 claims were brought under California law on behalf of California consumers despite defendant
8 being headquartered in the Southern District of Florida).

9 Given that the convenience and interest of justice factors weigh against transferring this
10 case to the Northern District of Ohio, Big Heart’s motion to transfer is DENIED.

11 **II. MOTION TO DISMISS FOR LACK OF SUBJECT MATTER JURISDICTION**

12 Standing addresses the constitutional requirement that a plaintiff allege a case or
13 controversy, which at an “irreducible minimum,” requires three elements: “(1) an injury that is (2)
14 fairly traceable to the defendant’s allegedly unlawful conduct and that is (3) likely to be redressed
15 by the requested relief.” *Lujan v. Defenders of Wildlife*, 504 U.S. 555, 590 (1992). Big Heart
16 argues that plaintiffs lack Article III standing because they do not specifically allege how, where,
17 and why the “independent testing” was performed, and whether each specific Nature’s Recipe
18 product purchased by each named plaintiff was tested. MTD 8.

19 Such allegations are not necessary for Article III standing. A “quintessential injury-in-
20 fact” can occur when plaintiffs allege that they “spent money that, absent defendants’ actions, they
21 would not have spent.” *Maya v. Centex Corp.*, 658 F.3d 1060, 1069 (9th Cir. 2011). In a similar
22 case, *Zeiger v. WellPet LLC*, 304 F. Supp. 3d 837, 846 (N.D. Cal. 2018), I held that plaintiffs
23 alleged a cognizable injury for purposes of standing because their claims were “premised on their
24 allegation that were it not for defendants’ labeling, which omit the presence of lead, arsenic, and
25 BPA in their [contaminated dog food products], plaintiffs would not have purchased and spent
26 money on their Products.”

27 Similar allegations in the food labeling context have repeatedly been held sufficient to
28 establish an economic injury for purposes of both constitutional and statutory standing. See, e.g.,

1 Brazil v. Dole Food Co., Inc., 935 F. Supp. 2d 947, 961-62 (N.D. Cal. 2013) (finding plaintiff’s
 2 allegations that he would not have purchased misbranded fruit products absent defendants’
 3 representations sufficient for conferring standing, even where plaintiff did not allege physical
 4 harm); Jones v. ConAgra Foods, Inc., 912 F. Supp. 2d 889, 901 (N.D. Cal. 2012) (holding
 5 allegation that plaintiffs would not have purchased a product if the product had been labeled
 6 accurately is sufficient to establish injury under California’s consumer laws); Swearingen v. Santa
 7 Cruz Nat., Inc., No. 13-cv-04291-SI, 2016 WL 4382544, at *4 (N.D. Cal. Aug. 17, 2016)
 8 (accepting, for purposes of statutory standing under the UCL and CLRA, plaintiffs’ allegations
 9 that they did not know that the ingredient “evaporated cane juice” was sugar, and would not have
 10 purchased defendants’ products if they had known).

11 Plaintiffs’ allegations match the ones described above. Each of the three individual
 12 plaintiffs state that, prior to purchasing the Nature’s Recipe Food at specified dates, they
 13 “reviewed the product packaging that included the representations ‘Grain Free’ ‘Free of Grains,’
 14 ‘No Corn,’ and ‘No Soy Protein,’ all of which [they] relied upon in deciding to purchase Nature’s
 15 Recipe Food.” FAC ¶ 6; see also id. at ¶¶ 7-8. Due to Big Heart’s allegedly false and misleading
 16 claims, they were “unaware that the Nature’s Recipe Food contained any grain, corn, or soy
 17 protein,” and “would not have purchase the food if the actual ingredient list was fully disclosed.”
 18 Id. at ¶ 6; see also id. at ¶¶ 7-8. Plaintiffs have sufficiently pleaded Article III standing.

19 Big Heart cites an Eighth Circuit case, Wallace v. ConAgra Foods, Inc., 747 F.3d 1025
 20 (8th Cir. 2014), for the proposition that plaintiffs are required to specifically allege that the
 21 particular product they bought contained the undisclosed ingredients. MTD 10. Wallace does not
 22 reflect the law of this Circuit. See McCoy v. Nestle USA, Inc, 173 F. Supp. 3d 954, 964 (N.D. Cal.
 23 2016), *aff’d sub nom.* McCoy v. Nestle USA, Inc., 730 F. App’x 462 (9th Cir. 2018) (“This Court
 24 respectfully disagrees with [Wallace]. In this Court’s view, if a customer has paid a premium for
 25 an assurance that a product meets certain standards, and the assurance turns out to be meaningless,
 26 the premium that the customer has paid is an actual, personal, particularized injury that is
 27 cognizable under Article III.”)

28 Big Heart also relies on Wallace and another case, Pels v. Keurig Dr. Pepper, Inc., No. 19-

1 CV-03052-SI, 2019 WL 5813422 (N.D. Cal. Nov. 7, 2019) to argue that plaintiffs are required to
2 link the independent testing (that allegedly confirms that the representations on Nature’s Recipe
3 Food are false) to the Nature’s Recipe Food products they purchased. Defendant Big Heart Pet
4 Brands, Inc.’s Reply in Support of Its Motion to Strike and Dismiss First Amended Class Action
5 Complaint (“Reply MTD”) [Dkt. No. 62] 4. This argument is not persuasive.

6 In both Wallace and Pels, plaintiffs failed to allege that all products were falsely
7 advertised. In Wallace, plaintiffs alleged that they paid a premium for hot dogs labeled as kosher,
8 but that defendant sold some packages of hot dogs that were not kosher. See Wallace, 747 F.3d at
9 1030. In Pels, plaintiffs did not straightforwardly allege that all Peñafiel mineral spring water
10 during the relevant period was contaminated with arsenic. See Pels, 2019 WL 5813422, at *5
11 (finding single allegation that “[i]t is possible that other Peñafiel varieties—if they draw water
12 from the same source—are similarly dangerous to unsuspecting consumers” to be insufficient).
13 Plaintiffs in both cases failed to allege that “all or even most” of the accused products were falsely
14 advertised and therefore were required to allege that the particular products they purchased were
15 part of a subset of accused products that were falsely advertised. They lacked standing because it
16 was merely speculative whether they purchased any non-kosher hot dogs or non-arsenic Peñafiel
17 mineral spring water.

18 By contrast, plaintiffs focus their allegations on a particular product, the Nature’s Recipe
19 Food, and allege that “independent testing of the Nature’s Recipe Food confirms that [the alleged]
20 representations are false,” because “Nature’s Food Recipe does, in fact, contain significant
21 amounts of both corn and soy protein.” FAC ¶ 4. Big Heart takes issue with the fact that the
22 allegations does not include the word “all” such that the FAC could be read as alleging that all
23 Nature’s Food Recipe does, in fact, contain significant amounts of both corn and soy protein.
24 Plaintiffs’ omission of the word “all” is not fatal. A fair reading of their FAC shows that they
25 allege that all Nature’s Food Recipe products are falsely advertised. Nowhere in the FAC do
26 plaintiffs allude that some of Nature’s Recipe Food is grain-free but that a subset of the product is
27 not. See, e.g., Von Slomski v. Hain Celestial Grp., Inc., No. SACV131757AGANX, 2014 WL
28 12771116, at *5 (C.D. Cal. June 10, 2014) (distinguishing Wallace and finding allegations

1 sufficient for standing because “Plaintiffs broadly allege[d] that the teas contain pesticides, rather
2 than merely alleging that some of the packages contain pesticides”).

3 In assessing standing on a motion to dismiss, the court must “presume that [] general
4 allegations,” like the ones alleged here, “embrace those specific facts that are necessary to support
5 the claim.” Lujan, 504 U.S. at 561. Big Heart’s motion to dismiss for lack of subject matter
6 jurisdiction is DENIED.

7 **III. MOTION TO DISMISS FOR FAILURE TO STATE A CLAIM**

8 **A. Plaintiffs Plausibly Plead Fraud Claims Pursuant to Rule 9(b)**

9 Big Heart moves to dismiss plaintiffs’ consumer protection claims grounded in fraud
10 because they do not satisfy the heightened pleading standard of Rule 9(b). MTD 12. It argues that
11 the FAC lacks critical facts pertinent to the “who,” “what,” “when,” “where,” and “how” of Rule
12 9(b) analysis. Its argument fails.

13 **1. Particularity**

14 The FAC identifies each plaintiff and defendant (FAC ¶¶1, 9, 13-24); alleges when and
15 where each plaintiff purchased the products (FAC ¶¶6-8)²; describes the “Grain Free,” “No Corn,”
16 and “No Soy Protein” representations on the Product packages which they relied on (FAC ¶¶ 6-8);
17 describes and provides photographs of the false or misleading information on the packages and on
18 Big Heart’s website (FAC ¶¶ 13-18,19-22)³; and contends that the claims are false because

19
20 ² Big Heart points out that one of the three named plaintiffs, Rogers, does not state when exactly
21 she purchased Nature’s Recipe Food. MTD 13; see FAC ¶ 8 (“Plaintiff Rogers purchased
22 Nature’s Recipe Food on at least one occasion at Pet Smart.”). Although this allegation is vague it
23 is not fatal because the other two plaintiffs adequately plead when and where they purchased
24 Nature’s Recipe Food. See FAC ¶ 6 (“Plaintiff Rice-Sherman purchased Nature’s Recipe Food on
25 numerous occasions including (without limitation) one bag of the food for \$9.59 on 09/20/2018 at
26 Target, Los Angeles Eagle Rock, and one bag of the food for \$8.83 on 02/24/29 at Walmart Store
27 # 05686, 1301 N Victory Place, Burbank, CA 91502.”); see also id. ¶ 7 (“Plaintiff Coleman
28 purchased Nature’s Recipe [Food], 24 lb. bag for \$24.53, or 12 lb. bag for \$16.59, every month,
between the 1st and the 3rd of the month, from 2017 to October 2019, at Walmart, 4925 Redwood
Dr., Rohnert Park CA 94928, Store #1755.”).

³ Big Heart argues that the FAC does not allege that plaintiffs relied upon the statements made on
Big Heart’s website, just that they viewed and relied upon the statements made on the product
packaging. MTD 17. Plaintiffs clarify that their claims are specifically premised upon the
representations made on the product packaging and that the allegations about Big Heart’s website
were only for context and background. Oppo. MTD 16.

1 independent testing revealed that the Products in fact contain corn and soy (FAC ¶¶ 23-24).
2 Plaintiffs have fulfilled their burden to describe with particularity the circumstances giving rise to
3 their claims, which sufficiently allows Big Heart to defend against these claims. See Zeiger, 304
4 F. Supp. 3d at 849-50. Big Heart’s argument that the FAC should be dismissed because (i)
5 plaintiffs do not provide definitions of grain, corn, soy, and soy protein or (ii) explain the
6 parameters of the alleged independent testing is unpersuasive.

7 **a. Definitions of Grain, Corn and Soy Protein**

8 Throughout its motion, Big Heart repeatedly argues that plaintiffs fail to allege definitions
9 for the terms “grain,” “corn,” “soy,” and “soy protein,” and whether the corn and soy found in
10 Nature’s Recipe Food constitute “grain” or “soy protein.” See MTD 2, 5, 14, and 17. The
11 relevant question is not what those terms mean, but rather what they mean to reasonable
12 consumers, which cannot be resolved on a motion to dismiss. See *Vicuna v. Alexia Foods, Inc.*,
13 No. C 11-6119 PJH, 2012 WL 1497507, at *2 (N.D. Cal. Apr. 27, 2012) (“Because the question
14 whether a reasonable consumer would likely be deceived by the designation ‘All Natural’ is a
15 factual dispute, the court finds that these claims cannot be resolved at this stage of the litigation.”).
16 Big Heart fails to provide any authority requiring plaintiffs to plead definitions to such commonly
17 used terms to survive a motion to dismiss.

18 Plaintiffs have plausibly alleged that reasonable consumers would consider the
19 representations “No Corn” and “No Soy Protein” to mean that the Product is free of corn and soy.
20 Big Heart contends that the court cannot “create inferences to bridge the logical gaps in
21 [p]laintiffs’ FAC” because the FAC does not plausibly allege why “No Soy Protein” means no
22 soy, as opposed to soy protein. MTD 14 (quoting *Garcia v. Gen. Motors LLC*, No.
23 118CV01313LJOBAM, 2019 WL 1209632 (E.D. Cal. Mar. 14, 2019)). Accepting that “No Corn”
24 and “No Soy Protein” mean no corn and soy in the Product is hardly a logical gap. Big Heart also
25 takes issue with whether corn is a grain, but even if it was not, Big Heart forgets that plaintiffs also
26 allege that the Products contain another representation that clearly reads “No Corn.”

27 **b. Independent Testing**

28 Big Heart fixates on plaintiffs’ failure to allege the parameters of the independent testing

1 that revealed the presence of corn and soy in the Products, and specifically what the Product was
2 tested for. MTD 5, 15. I rejected a similar argument in Zeiger:

3 WellPet fixates on plaintiffs' allegation that the CORE product
4 "contains a significant level of BPA of approximately 58.5 ppb," Am.
5 Compl. ¶ 20, and contends that this is impermissibly vague because
6 plaintiffs do not allege how they came up with this figure. Yet
7 WellPet cites to no legal authority suggesting that plaintiffs' claims
8 must fail for failure to provide background information on this figure
9 in the complaint, nor does WellPet need such information at the
10 pleadings stage in order to defend against plaintiffs' claims, since it
11 must be accepted as true. Plaintiffs allegations are sufficient to put
12 WellPet on notice of the circumstances giving rise to their claims, and
13 as such, satisfy Rule 9(b).

14 304 F. Supp. 3d at 850. Big Heart does not need more background information about the
15 independent testing at the pleading stage in order to defend against plaintiffs' claims.

16 Big Heart's attempts to distinguish Zeiger is unconvincing. It argues that the Zeiger
17 plaintiffs directly alleged the allowable limit of arsenic and that independent lab testing found that
18 the accused products exceeded that limit. Reply MTD 8. That was not the reason I found that the
19 Rule 9(b) pleading standard was met. Instead, I held that plaintiffs sufficiently pleaded the "how"
20 of their fraud claims because they "describe[d] why [defendant's] claims are false or misleading
21 due to the presence of the contaminants arsenic, lead, and BPA, which is undisclosed by
22 [defendant]. 304 F. Supp. 3d at 849. I did not criticize plaintiffs for failing to describe the exact
23 parameters of the testing that found the accused products contained contaminants arsenic, lead,
24 and BPA. Their allegations were accepted as true, as are plaintiffs' allegations here.

2. Reliance, Deception or Causation

25 Big Heart reiterates that plaintiffs fail to allege how those statements were deceiving when
26 they relied on those statements, or whether their reliance on these alleged misrepresentations were
27 reasonable under the circumstances. MTD 17. Plaintiffs have alleged each of those things. They
28 state that they relied upon the "Grain Fee," "No Corn," and "No Soy Protein" representations on
the product packaging in deciding to purchase the product (FAC ¶¶ 39-41) and that they would not
have purchased the food if the actual ingredient list was fully disclosed (FAC ¶¶ 6-8). They claim
that the representations were deceiving because independent testing reveals that the Products
contain significant amounts of corn and soy (FAC ¶¶ 23-24) and that it is reasonable to expect that

1 products with labels “Grain Free” “No Corn” and “No Soy Protein” would mean that the products
2 do not contain corn or soy. See FAC ¶ 30 (“Defendant knew or should have reasonably expected
3 that the presence of corn and soy in its Nature’s Recipe Food is something an average consumer
4 would consider in purchasing dog food that is marketed and sold as “Grain Free,” “Free of
5 Grains,” containing “No Corn” and “No Soy Protein.”).

6 For the reasons stated above, plaintiffs have sufficiently pleaded fraud, which forms the
7 basis for their class claims for breach of warranty (Counts 2-3), unjust enrichment (Count 4), as
8 well as their claims under the UCL, FAL, and CLRA (Counts 5-7).

9 **B. California State Law Claims**

10 Big Heart next argues that plaintiffs have failed to plead claims under the UCL, FAL, and
11 CLRA because (i) the alleged presence of grain and soy in the Product does not meet the
12 reasonable consumer test and (ii) the UCL claims fail under each of the three prongs of fraudulent,
13 unlawful and unfair.⁴

14 **1. Reasonable Consumer Test**

15 Under the reasonable consumer test, a plaintiff must allege that “members of the public are
16 likely to be deceived” by the alleged misrepresentation. *Williams v. Gerber Prod. Co.*, 552 F.3d
17 934, 938 (9th Cir. 2008). “This requires more than a mere possibility that [the defendant’s] label
18 ‘might conceivably be misunderstood by some few consumers viewing it in an unreasonable
19 manner.’” *Ebner v. Fresh, Inc.*, 838 F.3d 958, 965 (9th Cir. 2016) (quoting *Lavie v. Procter &*
20 *Gamble Co.*, 105 Cal. App. 4th 496, 507–08 (2003)). The reasonable consumer standard “requires
21 a probability ‘that a significant portion of the general consuming public or of targeted consumers,
22 acting reasonably in the circumstances, could be misled.’” *Id.* (quoting *Lavie v. Procter &*

23 _____
24 ⁴ Big Heart also seeks to dismiss the CLRA claim with respect to plaintiffs Coleman and Rogers
25 because only Rice-Sherman sent it the pre-suit notification required under section 1782 of the
26 CLRA. MTD 19. When one named plaintiff provides written notice to a defendant on behalf of
27 the plaintiff and similarly situated consumers, that notice satisfies section 1782 for all class
28 members. *In re Toyota Motor Corp. Unintended Acceleration Mktg., Sales Practices, & Products*
Liab. Litig., 754 F. Supp. 2d 1145, 1174-75 (C.D. Cal. 2010) (holding that one or more named
plaintiffs may satisfy the notice requirements of section 1782 on behalf of the entire putative class);
Luong v. Subaru of Am., Inc., No. 17-CV-03160-YGR, 2018 WL 2047646, at *6 (N.D. Cal. May
2, 2018) (finding named plaintiff’s notification sufficient for all putative class members, including
another later-added named plaintiff).

1 Gamble Co., 105 Cal. App. 4th 496, 507-08 (2003)). Because what a reasonable person would
2 believe is generally a question of fact, it is a “rare situation” in which a motion to dismiss will be
3 granted for failure to satisfy this test. Williams, 552 F.3d at 938.

4 Big Heart’s argument here is largely repetitive of what is discussed above. It says that
5 plaintiffs do not demonstrate (i) why a reasonable consumer would understand that the “No Soy
6 Protein” label and the soy allegedly detected in the testing are, in fact, the same; or (ii) why a
7 reasonable consumer would understand that the “Grain Free” label means that there is no corn or
8 soy in the Product. MTD 20. These labels are not as ambiguous as such labels as “all natural” or
9 “healthy”; even if they were, the question of whether a reasonable consumer would likely be
10 deceived is a factual dispute that cannot be resolved at the motion to dismiss stage. See, e.g.,
11 Vicuna v. Alexia Foods, Inc., No. C 11-6119 PJH, 2012 WL 1497507, at *2 (N.D. Cal. Apr. 27,
12 2012) (“Because the question whether a reasonable consumer would likely be deceived by the
13 designation “All Natural” is a factual dispute, the court finds that these claims cannot be resolved
14 at this stage of the litigation.”); Parker v. J.M. Smucker Co., No. C 13-0690 SC, 2013 WL
15 4516156, at *3 (N.D. Cal. Aug. 23, 2013) (holding that the truth of plaintiff’s theory that product
16 was not natural, making “All Natural” label false, remains to be litigated and cannot be dismissed
17 on the pleadings); Brown v. Hain Celestial Grp., Inc., 913 F. Supp. 2d 881, 898 (N.D. Cal. 2012)
18 (taking plaintiff’s allegation that reasonable consumers are deceived by the “pure, natural, and
19 organic” taglines as true at the pleadings stage).

20 Big Heart also asserts that plaintiffs’ claims fail because they make no “allegation that the
21 corn or soy at the level detected would cause a health issue or nutritional deficiency.” No such
22 allegation is needed. “[T]he actual physical ‘impact’ of the products at issue on any ‘specific [class
23 member’s] health’ has no bearing on whether the challenged health statements are false, deceptive,
24 or materially misleading.” Hadley v. Kellogg Sales Co., 324 F. Supp. 3d 1084, 1100 (N.D. Cal.
25 2018). In a similar case, the court found that “[t]he fact that Plaintiff has not alleged what levels
26 of Heavy Metals and BPA are unsafe for pets does not doom her claims.” Watson v. Solid Gold
27 Pet, LLC, No. CV 18-6479 PSG (SSX), 2019 WL 3308766, at *4 (C.D. Cal. Feb. 22, 2019).
28 Instead, “the falsity or deceptiveness of the challenged health statements on the products at issue

1 [would] be determined based solely on whether the health statements are likely to deceive or
2 mislead a hypothetical reasonable consumer’ in light of the amount of Heavy Metal and BPA
3 present in the Products.” Id. (quoting Hadley, 324 F. Supp. 3d at 1100-01).

4 Next, Big Heart contends that plaintiffs have not demonstrated that the representations they
5 place at issue were material to their purchasing decision. MTD 20-21. “A representation is
6 ‘material’ . . . if a reasonable consumer would attach importance to it or if the maker of the
7 representation knows or has reason to know that its recipient regards or is likely to regard the
8 matter as important in determining his choice of action.” Hinojos v. Koh ’s Corp., 718 F.3d 1098,
9 1107 (9th Cir. 2013), as amended on denial of reh ’g and reh ’g en banc (July 8, 2013) (emphasis
10 in original). Here, plaintiffs specifically allege that the “Grain Free,” “No Corn,” and “No Soy
11 Protein” representations were material to them as consumers, and that they relied on the
12 representations on the Product packaging in deciding to purchase the Nature’s Recipe Food. FAC
13 ¶¶ 6-8, 39-41; see id. ¶ 25 (“Pet owners who purchase “grain free,” products with “no corn,” and
14 products with “no soy protein” pay a premium in order to alleviate their pets’ allergies and provide
15 various health benefits associated with a grain free diet.”). Plaintiffs also assert that Big Heart
16 knew or had reason to know that consumers are likely to regard the matter important given that
17 they allege that Big Heart touts the “Benefits of Grain Free” on its website. Id. ¶ 14.

18 Plaintiffs have sufficiently alleged that reasonable consumers are likely to understand Big
19 Heart’s “Grain Free,” “No Corn,” and “No Soy Protein” representations to mean that Nature’s
20 Recipe Food does not contain significant amounts of corn and soy, and that these representations
21 were material to them.

22 2. UCL Claim

23 The UCL creates a cause of action for business practices that are (1) fraudulent, (2)
24 unlawful, (3) or unfair. Cal. Bus. & Prof. Code § 17200. Each “prong” of the UCL provides a
25 separate and distinct theory of liability. Rubio v. Capital One Bank, 613 F.3d 1195, 1203 (9th Cir.
26 2010) (quotation marks omitted).

27 a. Fraudulent Prong

28 The fraudulent prong requires Rule 9(b) heightened pleading. Big Heart’s argument here

1 is again repetitive of what is already discussed under Section III.A of this Order. It argues that
2 plaintiffs (i) have not pleaded sufficient facts to satisfy the reasonable consumer test or (ii)
3 sufficiently explain their “independent testing”. MTD 23-24. Because I find that plaintiffs have
4 met the Rule 9(b) pleading standard, their UCL claim is sufficiently alleged.

5 I also note that my decision in *Victor v. R.C. Bigelow, Inc.*, No. 13-CV-02976-WHO, 2014
6 WL 12642194, at *4 (N.D. Cal. July 18, 2014) is distinguishable. In that case, plaintiff alleged
7 that the “delivers healthful antioxidants” label on Bigelow’s tea boxes was deceptive but he failed
8 to “allege that Bigelow’s products do not in fact have antioxidants or that the antioxidants are not
9 in fact healthful.” He failed to plausibly plead a fraudulent prong UCL claim because he did not
10 plead what expectations a reasonable consumer might have from seeing or hearing that statement
11 such that they were fraudulently misled by what Bigelow actually offered. By contrast, plaintiffs
12 here allege that the Product do in fact have corn and soy despite the “Grain Free,” “No Corn,” and
13 “No Soy Protein” labels. It is entirely plausible that a reasonable consumer would understand
14 those labels to indicate that no corn or soy is present in the Product.⁵

15 **b. Unlawful Prong**

16 The “unlawful” prong of the UCL “borrows violations of other laws and treats them as
17 independently actionable.” *Daugherty v. Am. Honda Motor Co., Inc.*, 144 Cal. App. 4th 824, 837
18 (2006). Big Heart argues that plaintiffs’ claim under the unlawful prong of the UCL should be
19 dismissed because plaintiffs’ predicate claims under the FAL and CLRA fail to satisfy Rule 9(b)’s
20 heightened pleading standard. MTD 25. As previously discussed, plaintiffs’ allegations comply
21 with Rule 9(b).

22 **c. Unfair Prong**

23 Courts in this district have held that where the unfair business practices alleged under
24

25 ⁵ Big Heart takes issue with the academic studies cited in the FAC. MTD 24. But plaintiffs
26 provide the academic studies to show that their independent testing on Nature’s Recipe Food is
27 consistent with numerous recent peer-reviewed studies that have found that the pet food industry
28 to be rife with inaccurate product labels, non-conforming ingredients, and cross-contamination.
Oppo. MTD 3; FAC ¶¶ 32-38. It would have been problematic if plaintiffs only provided the
academic studies and nothing else. But here they specifically allege that independent testing of
Big Heart’s Product confirms that it contains significant amounts of both corn and soy. FAC ¶ 23.

1 the unfair prong of the UCL overlap entirely with the business practices addressed in the
2 fraudulent and unlawful prongs of the UCL, the unfair prong of the UCL cannot survive if the
3 claims under the other two prongs of the UCL do not survive. *Hadley v. Kellogg Sales Co.*, 243 F.
4 Supp. 3d 1074, 1104-05 (N.D. Cal. 2017). Plaintiffs have adequately pleaded violations under the
5 fraudulent and unlawful prongs of the UCL and accordingly their unfair prong claim is adequately
6 pleaded as well.

7 **C. Breach of Warranty Claims**

8 In their opposition, plaintiffs voluntarily withdrew their Magnuson-Moss Warranty Act
9 claim (Count 1). *Oppo. MTD 26 n.21*. I address the remaining breach of express warranty and
10 breach of implied warranty of merchantability claims below.⁶

11 **1. Breach of Express Warranty**

12 “A plaintiff asserting a breach of warranty claim must allege facts sufficient to show that
13 (1) the seller’s statements constitute an affirmation of fact or promise or a description of the
14 goods; (2) the statement was part of the basis of the bargain; and (3) the warranty was breached.”
15 *Krommenhock v. Post Foods, LLC*, 255 F. Supp. 3d 938, 965-66 (N.D. Cal. 2017) (citation
16 omitted). Judges in this district have found that statements on a food label can create an express
17 warranty. See, e.g., *Brown v. Hain Celestial Grp., Inc.*, 913 F. Supp. 2d 881, 899-90 (N.D. Cal.
18 2012) (interpreting “Pure, Natural & Organic” label on cosmetic products as express
19 warranty); *Vicuna v. Alexia Foods, Inc.*, No. C 11-6119 PJH, 2012 WL 1497507, at *2 (N.D. Cal.
20 Apr. 27, 2012) (interpreting “All Natural” label on potatoes as express warranty that they did not
21 have artificial ingredients).

22 Plaintiffs contend that the labels on Big Heart’s Product constitute express warranties,
23 including the promises of “Grain Free,” “No Corn,” and “No Soy Protein.” FAC ¶¶ 6-8. These
24 claims are sufficient under California law to constitute express warranties. See, e.g., *Zeiger*, 304

25 _____
26 ⁶ Big Heart complains that plaintiffs’ claims for breach of express warranty, breach of implied
27 warranty of merchantability and unjust enrichment do not specify the respective state laws under
28 which these claims are brought and therefore mandate dismissal. *MTD 28*. But plaintiffs clearly
allege that “California law applies to the claims of all class members, as all class members are
residents of California.” FAC ¶ 42.

1 F. Supp. 3d at 853 (denying dismissal of plaintiffs’ express warranty claims for dog food with
2 label that included promises of “Unrivaled Quality Standards” and that the products are “natural,
3 safe and pure”).

4 Big Heart repeats its argument that plaintiffs’ allegations are inadequately pleaded because
5 they do not explain their “independent testing” that revealed the presence of corn and soy nor
6 define corn, soy, and grains. MTD 30. For the same reasons stated above, Big Heart’s motion to
7 dismiss the express warranty claim is DENIED.

8 **2. Breach of Implied Warranty**

9 Plaintiffs allege breaches under both implied warranty theories: (1) there is a general
10 warranty in all sales contracts that the product is fit for the ordinary purpose for which such good
11 is used; and (2) the product does not conform to the promises or affirmations of fact made on the
12 container or label. FAC ¶¶ 74-79.

13 Big Heart argues that the first type of implied warranty fails because plaintiffs have not
14 alleged any facts that the Products are unfit for consumption or otherwise inedible. MTD 31.
15 Plaintiffs plausibly allege that Nature’s Recipe Food is specifically marketed for dogs with grain
16 allergies, and that because it contains corn and soy it causes dogs to suffer allergic reactions and
17 therefore is not fit for its ordinary purpose. See FAC ¶ 2 (“Many dogs suffer allergic reactions to
18 food containing grains.”); ¶ 25 (“Pet owners who purchase ‘grain free,’ products with ‘no corn,’
19 and products with ‘no soy protein’ pay a premium in order to alleviate their pets’ allergies and
20 provide various health benefits associated with a grain free diet.”). Named plaintiffs Coleman and
21 Rogers further allege that they incurred hundreds of dollars in veterinarian costs when their dogs
22 showed signs of allergic reactions after eating the Product. See id. ¶¶ 40-41. Plaintiffs have
23 plausibly alleged an ordinary purpose implied warranty claim. See *Thomas v. Costco Wholesale*
24 *Corp.*, No. 12-CV-02908-BLF, 2014 WL 5872808, at *3 (N.D. Cal. Nov. 12, 2014) (“In the
25 context of food cases, a party can plead that a product violates the implied warranty of
26 merchantability by alleging, for example, that the product was not safe for consumption, . . . or
27 that the product was contaminated or contained foreign objects.”) (internal citation and quotation
28 marks omitted).

1 Big Heart also moves to dismiss both types of implied warranty on grounds that plaintiffs
2 lack privity given that they purchased the Products from local retail stores and not directly from
3 the manufacturer Big Heart. MTD 32. Courts are divided over whether the law requires that
4 consumers stand in vertical privity with a manufacturer in order to bring an implied warranty
5 claim or if there are excused from this requirement as intended third-party beneficiaries. Those
6 that recognize a third-party beneficiary exception typically cite to the California Court of Appeal’s
7 decision in *Gilbert Fin. Corp. v. Steelform Contracting Co.*, 82 Cal. App. 3d 65, 69 (1978); those
8 that do not recognize a third-party beneficiary exception cite to the Ninth Circuit’s decision in
9 *Clemens v. DaimlerChrysler Corp.*, 534 F.3d 1017 (9th Cir. 2008).

10 I previously took a side on this issue in *Ziegler* and held that purchases of contaminated
11 dog food may sue a remote dog food manufacturer despite lack of vertical privity. 304 F. Supp.
12 3d at 854. I agreed with Judge Edward M. Chen’s analysis in *In re MyFord Touch Consumer*
13 *Litig.*, 46 F. Supp. 3d 936, 984 (N.D. Cal. 2014) and found that “[g]iven that *Clemens* did not
14 directly address the third-party beneficiary exception, nor did it address *Gilbert*, it need not be
15 read to foreclose the third-party beneficiary exception to privity under California law.” 304 F.
16 Supp. 3d at 854.

17 Similarly, plaintiffs here may proceed on their implied warranty claims in the absence of
18 privity. Big Heart’s motion to dismiss the implied warranty claims is DENIED.

19 **D. Unjust Enrichment**

20 Big Heart contends that plaintiffs’ unjust enrichment claim is inconsistent with their breach
21 of express warranty claim because the breach of express warranty claim alleges that a contract
22 existed and in California “the theory of unjust enrichment is inapplicable where there is an
23 enforceable contract.” *Ramirez v. Baxter Credit Union*, No. 16-CV-03765-SI, 2017 WL 118859,
24 at *5 (N.D. Cal. Jan. 12, 2017). It concludes that plaintiffs cannot maintain their quasi-contract
25 unjust enrichment claim along with their contract-based breach of express warranty claim. MTD
26 33.

27 But in its reply, Big Heart concedes that plaintiffs may plead in the alternative pursuant to
28

1 Federal Rule of Civil Procedure 8(d).⁷ It pivots to argue that the unjust enrichment claim should
2 be dismissed because plaintiffs have failed to plausibly allege their consumer protection and
3 breach of warranty claims. Reply MTD 17. But unlike the case cited by Big Heart, plaintiffs have
4 sufficiently pleaded fraud and their breach of warranty claims. See Kahn v. FCA US LLC, No.
5 2:19-CV-00127-SVW-SS, 2019 WL 3955386, at *8 (C.D. Cal. Aug. 2, 2019). Big Heart’s motion
6 to dismiss the unjust enrichment claim is DENIED.

7 **E. Standing to Seek Injunctive Relief**

8 The Ninth Circuit has held that “a previously deceived consumer may have standing to
9 seek an injunction against false advertising or labeling, even though the consumer now knows or
10 suspects that the advertising was false at the time of the original purchase, because the consumer
11 may suffer an ‘actual and imminent, not conjectural or hypothetical’ threat of future
12 harm.” Davidson v. Kimberly-Clark Corp., 889 F.3d 956, 970 (9th Cir. 2018).

13 The Davidson court provided examples of actual and imminent harm, including cases where “the
14 threat of future harm may be the consumer’s plausible allegations that she will be unable to rely on
15 the product’s advertising or labeling in the future, and so will not purchase the product although
16 she would like to,” and where “the threat of future harm may be the consumer’s plausible
17 allegations that she might purchase the product in the future, despite the fact it was once marred by
18 false advertising or labeling, as she may reasonably, but incorrectly, assume the product was
19 improved.” Id. at 969-70.

20 Plaintiffs fail to make such allegations here. Their allegations do not make clear that they
21 are unable to rely on Big Heart’s representations in deciding whether or not they should purchase
22 the product in the future nor do they straightforwardly allege that they want to or intend to
23 purchase the product in the future. See, e.g., Anthony v. Pharmavite, No. 18-CV-02636-EMC,

24
25 _____
26 ⁷ “Rule 8(d) of the Federal Rules of Civil Procedure expressly permits a plaintiff to plead claims in
27 the alternative, and courts . . . have permitted unjust enrichment and breach of contract claims to
28 proceed simultaneously.” Rollins v. Dignity Health, 338 F. Supp. 3d 1025, 1042 (N.D. Cal. 2018)
(citation and quotation marks omitted). The Ninth Circuit has clearly held that a district court errs
when it dismisses a plaintiff’s “unjust enrichment” claim as “duplicative of or superfluous of”
other claims. Astiana v. Hain Celestial Grp., Inc., 783 F.3d 753, 762-63 (9th Cir. 2015).

1 2019 WL 109446, at *6 (N.D. Cal. Jan. 4, 2019) (dismissing injunctive relief claim where the
2 import of plaintiffs’ allegation was that defendant could do nothing to alter its advertising or
3 product to make product beneficial to consumers and plaintiffs did not allege that they intended to
4 purchase the accused product again in the future).

5 Big Heart’s motion to dismiss the injunctive relief claim is GRANTED with leave to
6 amend.

7 **F. Equitable Relief**

8 Plaintiffs seek equitable relief for their unjust enrichment claim (Count 4) and California
9 consumer fraud claims under the UCL (Count 5), FAL (Count 6) and CLRA (Count 7). FAC ¶¶
10 84, 97-98, 106-07, 114. Big Heart seeks dismissal of these equitable relief claims because
11 plaintiffs have “alleged other claims presenting an adequate remedy at law.” MTD 35.

12 Plaintiffs respond that they should be permitted to plead in the alternative. Oppo. MTD
13 30. However, where an equitable relief claim “relies on the same factual predicates as a plaintiff’s
14 legal causes of action, it is not a true alternative theory of relief but rather is duplicative of those
15 legal causes of action.” In re Ford Tailgate Litig., No. 11-CV-2953-RS, 2014 WL 1007066, at *5
16 (N.D. Cal. Mar. 12, 2014). Plaintiffs point to my previous decision in Johnson v. Nissan N. Am.,
17 Inc., 272 F. Supp. 3d 1168, 1186 (N.D. Cal. 2017), where I denied dismissal of plaintiffs’
18 equitable claims. But I held that the plaintiffs could “assert claims for damages and equitable
19 relief,” in part because “at least some of plaintiffs’ claims for equitable relief [were] based on a
20 fraudulent concealment theory, separate and apart from their breach of warranty theory based on
21 manufacturing defect.” Id. at 1186 (emphasis added); see also Donohue v. Apple, Inc., 871 F.
22 Supp. 2d 913, 933 (N.D. Cal. 2012) (finding plaintiffs could plead equitable relief claims in the
23 alternative where plaintiffs had claims under two separate and distinct theories—fraud and breach
24 of contract).

25 The FAC does not make clear whether plaintiffs’ claims for equitable relief and damages
26 are based on the same theory (false advertising) or on separate distinct theories. Big Heart’s
27 motion to dismiss the equitable relief claims is GRANTED with leave to amend.

28

1 **G. Punitive Damages**

2 Finally, I address whether plaintiffs have sufficiently pleaded that they are entitled to
3 punitive damages. The FAC lists punitive damages as a prayer for relief but does not mention it
4 anywhere else. Punitive damages are not recoverable under the UCL or FAL. *Veera v. Banana*
5 *Republic, LLC*, 6 Cal. App. 5th 907, 915 (Ct. App. 2016) (“The remedies available in a UCL or
6 FAL action are generally limited to injunctive relief and restitution.”). Nor are punitive damages
7 available for plaintiffs’ claim for breach of express warranty under the California Commercial
8 Code. *Krieger v. Nick Alexander Imports, Inc.*, 234 Cal. App. 3d 205, 212 (1991). However, a
9 consumer seeking damages under the CLRA may recover punitive damages. *Victorino v. FCA US*
10 *LLC*, No. 16CV1617-GPC(JLB), 2016 WL 6441518, at *13 (S.D. Cal. Nov. 1, 2016) (citing Cal.
11 Civ. Code § 1780(a)(4)).

12 Big Heart argues that plaintiffs have failed to meet their requisite burden for punitive
13 damages under the CLRA because they fail to allege “both ‘oppression, fraud, or malice’ and that
14 the conduct at issue was performed or ratified by an ‘officer, director, or managing agent.’” MTD
15 36-37 (quoting *Graham v. Wal-Mart Stores, Inc.*, No. 2:14-02916, 2017 WL 3783101, at *4 (E.D.
16 Cal. Aug. 31, 2017)); see Cal. Civ. Code § 3294(b). Plaintiffs do not address this argument in
17 their opposition and instead contend that “a complaint is not subject to a motion to dismiss for
18 failure to state a claim under Rule 12(b)(6) because the prayer seeks relief that is not recoverable
19 as a matter of law.” *Oppo*. MTD 33 (quoting *Monaco v. Liberty Life Assur. Co.*, No. C06-07021
20 MJJ, 2007 WL 420139, at *6 (N.D. Cal. Feb. 6, 2007)). While that may be true, plaintiffs are still
21 required to adequately plead their request for punitive damages under the CLRA. See *Young v.*
22 *Cree, Inc.*, No. 17-CV-06252-YGR, 2018 WL 1710181, at *1,9 (N.D. Cal. Apr. 9, 2018)
23 (plaintiff’s request for punitive damages under the CLRA dismissed, with leave to amend, because
24 plaintiff failed to allege that “an officer, director, or managing agent of the corporation . . .
25 consciously disregarded, authorized, or ratified each act of oppression, fraud, or malice”).

26 Big Heart’s motion to dismiss plaintiff’s request for punitive damages is GRANTED with
27 leave to amend.

1 **IV. MOTION TO STRIKE PLAINTIFFS’ CLASS DEFINITION AS OVERBROAD**

2 I have repeatedly rejected motions to strike class allegations as “premature” at the
3 dismissal stage, expressing preference to address class certification issues after the pleadings are
4 settled and discovery finished. See, e.g., *Parducci v. Overland Sols., Inc.*, 399 F. Supp. 3d 969,
5 986 (N.D. Cal. 2019); *Colgate v. JUUL Labs, Inc.*, 345 F. Supp. 3d 1178, 1196 (N.D. Cal. 2018);
6 *Juarez v. Citibank, N.A.*, No. 16-cv-01984-WHO, 2016 WL 4547914, at *5 (N.D. Cal. Sept. 1,
7 2016). Striking class allegations at the pleading stage is only appropriate where the defendant
8 presents an argument that completely precludes certification of any class, not just the class
9 currently defined in the complaint. *Colgate*, 345 F. Supp. 3d at 1196 (internal citation omitted).
10 This is “because the shape and form of a class action evolves only through the process of
11 discovery.” *Frenzel v. Aliphcom*, No. 14-cv-03587-WHO, 2015 WL 4110811, at *13 (N.D. Cal.
12 July 7, 2015).

13 Plaintiffs define their proposed class as follows: “All persons residing in the State of
14 California who, during the maximum period of time permitted by the law, purchased Nature’s
15 Recipe Food primarily for personal, family or household purposes, and not for resale.” FAC ¶ 44.
16 Big Heart moves to strike this class definition because it is overbroad and necessarily implicates
17 individualized inquiries that would not satisfy the requirements of Rule 23. MTD 27. In
18 particular, it argues that the class definition does not exclude persons (i) who did not experience
19 any issue with the Product or (i) did not see or rely on the labeling or advertising complained of,
20 either on the Product packaging or on the website, when deciding to purchase the Product. *Id.*

21 In *Krommenhock v. Post Foods, LLC*, I recently certified a class similarly defined as “All
22 persons, who, on or after [particular date], purchased in California, for household use and not for
23 resale or distribution, one or more of the following Post cereal varieties.” No. 16-CV-04958-
24 WHO, 2020 WL 1139582, at *2 (N.D. Cal. Mar. 9, 2020). Plaintiffs in that case alleged a
25 common injury because “each class member paid a premium for the Products due to their
26 misleading health and wellness claims demanded in the market.” *Id.* at *3 (citation and quotation
27 marks omitted). I also found that “California law does not ask whether class members actually
28 saw or relied on representations, but simply whether the representations were consistently made

1 and were material to a reasonable consumer.” Id. at *5.

2 The class definition here is not overbroad as alleged. At the hearing, plaintiffs clarified
3 that the common injury alleged here is not that each class member’s dog suffered from eating the
4 Product, but rather that each class member paid a premium for the Products due to their
5 misleading representations. The class definition is also not required to include whether or not
6 class members saw or relied on the representations. Even if the class definition is overbroad as
7 alleged, it is premature to strike it at this stage as plaintiffs “should at least be given the
8 opportunity to make the case for certification based on appropriate discovery.” Ramirez v. Baxter
9 Credit Union, No. 16-CV-03765-SI, 2017 WL 1064991, at *7 (N.D. Cal. Mar. 21, 2017) (citation
10 omitted). Big Heart’s motion to strike plaintiffs’ proposed class definition is DENIED.

11 **CONCLUSION**

12 Big Heart’s motion to transfer is DENIED. Its motion to dismiss for lack of Article III
13 standing is DENIED and its motion to dismiss for failure to state a claim is DENIED except that it
14 is GRANTED with leave to amend with respect to plaintiffs’ injunctive relief standing and
15 entitlement to equitable relief and punitive damages. Big Heart’s motion to strike the class
16 definition as overbroad is DENIED.

17 **IT IS SO ORDERED.**

18 Dated: March 16, 2020

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21 William H. Orrick
22 United States District Judge
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