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IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF CALIFORNIA

FCE BENEFIT ADMINISTRATORS, INC., Plaintiff,

v.

INDIAN HARBOR INSURANCE COMPANY,

Defendant.

Case No. <u>21-cv-00186-CRB</u>

DED ORDER GRANTING MARY JUDGMENT TO INDIAN RBOR AND GRANTING LEAVE TO FILE AN AMENDED ANSWER AND COUNTERCLAIMS

Plaintiff FCE Benefit Administrators, Inc. ("FCE"), a corporation providing third party administrator services for employee benefit plans under ERISA, is suing Defendant Indian Harbor Insurance Company ("Indian Harbor"). Indian Harbor issued an Errors and Omissions Policy ("Policy") to FCE covering damages and defense expenses arising from FCE's performance of professional services. FCE alleges that Indian Harbor breached the Policy in effect from June 6, 2017 to June 6, 2018 in paying out only \$3 million. Indian Harbor moves for summary judgment, arguing that the correct liability limit was \$3 million. It also moves for leave to file an amended answer and counterclaims sounding in unjust enrichment on the basis that it actually paid out more than \$3 million. The Court finds that oral argument is unnecessary. The Court GRANTS summary judgment to Indian Harbor and GRANTS Indian Harbor leave to amend its answer and counterclaims.1

¹ In the time between its original order (dkt. 39) and this amended order, Indian Harbor filed its answer and counterclaims. See Amended Ans. (dkt. 42). It need not do so again.

I. **BACKGROUND**

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The Policy Between FCE and Indian Harbor

"Subject to all terms and conditions of this policy," Indian Harbor promised to "pay on [FCE's] behalf damages and defense expenses arising out of a claim first made against [FCE] during a policy year, and reported to [Indian Harbor] in writing during that policy year, by reason of an actual or alleged act or omission including personal injury, in the performance of professional services." Policy (dkt. 21-1, Ex. B), Sec. B.² FCE's "professional services" that are covered by the Policy are defined in Item 7 as those "[s]olely in the performance of: Third party administration."

The Policy defines "claim" is a "written demand received by [FCE] for money, services, equitable relief or a request to toll or waive any applicable statute of limitations." Policy (dkt. 21-1, Ex. B), Sec. A.1. The relevant limit of liability depends on when the acts or omissions underlying the claim occurred:

> E.1.a. For any claim by reason of an actual or alleged act or omission including personal injury in the performance professional services committed prior to June 6, 2017, the each claim limit of liability is \$3,000,000.

> E.1.b. For any claim <u>based exclusively on</u> acts or omissions including personal injury in the performance of professional services committed on or after June 6, 2017, the each claim limit of liability is \$5,000,000.

Id., Endors. #002, Sec. E.1. However, "[t]wo or more claims arising out of the same or related facts, circumstances, situations, transactions or events, or arising out of the same or related acts or omissions, will be considered a single claim first made on the earliest of the date that[] the first such claim was made." Id., Sec. I.3.

The Policy explains which expenses and damages exhaust the limits of liability. It provides that "[p]ayment of defense expenses as well as damages reduce and may exhaust the Limits of Liability." Id., Endors. #002, Sec. E.3. It further states that Indian Harbor's "obligation to defend and/or pay any damages or defense expenses will cease when the Limit of Liability has been exhausted." Id., Endors. #003, Sec. D.3. The Policy defines "defense expenses" as

² The Policy at issue was amended by three endorsements effective June 6, 2017.

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"reasonable and necessary fees charged and expenses incurred by attorneys designated by [Indian Harbor] to represent" FCE, as well as "all other reasonable and necessary fees, costs and expenses incurred at [Indian Harbor's] request." Id., Sec. A.4.

В. The Underlying Claim Against FCE

On November 29, 2017, Standard Security Life Insurance Company of New York and Madison National Life Insurance Company, Inc. ("Claimants"), insurers licensed to sell health and disability policies, filed a petition for arbitration against FCE. See Arbitration Pet. (dkt. 1-2). Claimants alleged that they had entered into an Administrative Services Agreement with FCE in 2011 in which FCE was to act as a third-party administrator providing administrative, sales and marketing services for Claimants' group insurance plans. See id. at 2-3. FCE agreed to procure and process applications for insurance policies; prepare and issue policies in accordance with Claimants' underwriting rules and regulations; bill collect and process premium payments and third-party fees; maintain and administer premium and claim accounts; process and pay claims in accordance with Claimants' review procedures; and prepare, maintain, and provide Claimants with all relevant and appropriate information concerning the business. Id. Claimants alleged that FCE breached the Services Agreement by failing to process healthcare claims in a timely and proper manner, taking excessive and unearned fees, and causing the claimants to incur various penalties, fines, and fees. See id. at 4–7. In May 2015, Claimants canceled their agreement with FCE. See Standard Sec. Life Ins. Co. of New York v. FCE Benefit Administrators, Inc., 967 F.3d 667, 669 (7th Cir. 2020). However, FCE continued to provide services through at least June 2018. See Decl. of Steve Porter (dkt. 30) at 3.

In 2018, the arbitral panel held that FCE owed Claimants \$5,348,352.81, issued another award denying all other relief claimed by the parties, and the two awards were confirmed by a federal district court and judgment entered against FCE. See id. at 669–71. The Seventh Circuit affirmed. <u>Id.</u> at 674–75.

FCE tendered the arbitration petition to Indian Harbor in a timely manner on March 20, 2018. See Letter to Indian Harbor (dkt. 21-1, Ex. A). Indian Harbor paid \$2,348,596.30 to FCE in defense expenses. See Markoutsis Decl. (dkt. 21-1) ¶¶ 12-14 & Ex. E, H, I. After the Seventh Northern District of California

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Circuit affirmed the arbitration, Indian Harbor also issued a wire payment to FCE for \$1,049,175.65, as indemnity for the judgment. See id. ¶ 12.e. & Ex. G. These sums totaled \$397,771.96 more than the \$3 million Indian Harbor believed to be its obligation. See id. ¶ 11. This apparently stemmed from Indian Harbor's failure to report its own payments—a failure Indian Harbor discovered only recently—and it is the main subject of Indian Harbor's motion for leave to amend its answer and counterclaims. <u>Id.</u>; see Mot. to Amend (dkt. 20).

C. **This Proceeding**

On January 8, 2021, FCE filed this action, alleging that Indian Harbor only paid damages and defense expenses up to \$3 million when it owed \$5 million under the Policy. Compl. (dkt. 1) ¶¶ 14–15. FCE alleged that Indian Harbor had breached the contract and the implied covenant of good faith and fair dealing. FCE requested declaratory relief, indemnity against the underlying arbitral award up to \$5 million, attorneys' fees and costs for both the arbitral suit and this one, punitive damages, and prejudgment interest. See id. at 6.

Indian Harbor filed an answer on March 15. See Ans. (dkt. 13). On September 20, Indian Harbor moved for summary judgment and for leave to file an amended answer and counterclaims. See MSJ (dkt. 21); Mot. to Amend. FCE opposed both motions. Opp. to MSJ (dkt. 29); Opp. to Mot. to Amend (dkt. 24). FCE later moved for partial summary judgment on the basis of the same arguments in its opposition to Indian Harbor's motion. See FCE's MSJ (dkt. 36).

II. **LEGAL STANDARD**

Summary judgment is appropriate "if the movant shows that there is no genuine dispute as to any material fact and the movant is entitled to judgment as a matter of law." Fed. R. Civ. P. 56(a); see also Celotex Corp. v. Cattrett, 477 U.S. 317, 323 (1986). A genuine issue of fact is one that could reasonably be resolved in favor of either party. A dispute is "material" only if it could affect the outcome of the suit under the governing law. Anderson v. Liberty Lobby, Inc., 477 U.S. 242, 248-49 (1986).

On a summary judgment motion, a defendant "without the ultimate burden of persuasion at trial . . . has both the initial burden of production and the ultimate burden of persuasion." Nissan Fire & Marine Ins. Co. v. Fritz Cos., 210 F.3d 1099, 1102 (9th Cir. 2000) (citing 10A Charles

Under Rule 15(a) of the Federal Rules of Civil Procedure, "[t]he court should freely give leave [to amend a pleading] when justice so requires," bearing in mind that "the underlying purpose of Rule 15... [is] to facilitate decision on the merits, rather than on the pleadings or technicalities." Lopez v. Smith, 203 F.3d 1122, 1127 (9th Cir. 2000) (en banc). However, a district court may deny leave to amend a complaint due to "undue delay, bad faith or dilatory motive on the part of the movant, repeated failure to cure deficiencies by amendments previously allowed, undue prejudice to the opposing party by virtue of allowance of the amendment, [and] futility of amendment." Foman v. Davis, 371 U.S. 178, 182 (1962). Of these considerations, "prejudice to the opposing party [] carries the greatest weight." Eminence Capital, LLC v.

Aspeon, Inc., 316 F.3d 1048, 1052 (9th Cir. 2003) (per curiam). "Absent prejudice, or a strong showing of any of the remaining Foman factors, there exists a presumption under Rule 15(a) in favor of granting leave to amend." Id. However, a proposed amendment may be denied as futile "if no set of facts can be proved under the amendment to the pleadings that would constitute a valid and sufficient claim or defense." Miller v. Rykoff—Sexton, Inc., 845 F.2d 209, 214 (9th Cir.

Alan Wright, Arthur R. Miller and Mary Kay Kane, Federal Practice and Procedure § 2727 (3d

evidence negating an essential element of the nonmoving party's claim or defense or show that the

ed.1998)). "In order to carry its burden of production, the moving party must either produce

nonmoving party does not have enough evidence of an essential element to carry its ultimate

1988).

III. DISCUSSION

A. Motion for Summary Judgment

Indian Harbor argues that summary judgment is appropriate because it did not owe more than \$3 million under the Policy. The Court finds that the clear text of the Policy confirms that Indian Harbor is correct. The claim is "by reason of" alleged acts and omissions committed prior to June 2017.

1. Costs Under the Duty to Defend

To the contrary, FCE first argues that Indian Harbor had a duty to defend FCE that was not subject to any of the liability limits in the policy. This argument is wrong.

In California, parties may contract for "self-consuming' or 'burning limits' [insurance] policies," under which "the indemnification limit is reduced dollar for dollar by defense costs until zero is reached and the duty to indemnify and the duty to defend are then terminated." <u>Aerojet-Gen. Corp. v. Transp. Indem. Co., 948 P.2d 909, 932 n.29 (Cal. 1997).</u>

This Policy did just that. It provided that "[p]ayment of defense expenses as well as damages reduce and may exhaust the Limits of Liability." Policy, Endors. #002, Sec. E.3. It further states that Indian Harbor's "obligation to defend and/or pay any damages or defense expenses will cease when the Limit of Liability has been exhausted." Id., Endors. #003, Sec. D.3. "Defense expenses" are "reasonable and necessary fees charged and expenses incurred by attorneys designated by [Indian Harbor] to represent [FCE]" and "all other reasonable and necessary fees, costs and expenses incurred at [Indian Harbor's] request." Id., Sec. A.4.

FCE acknowledges that "defense expenses" may "reduce and exhaust the limits of liability." Compl. ¶ 13. It nonetheless argues that "legal fees and costs incurred pursuant to [Indian Harbor's] duty to defend" are not "defense expenses." See Opp. at 6. This argument makes little sense: "costs incurred pursuant to the duty to defend" surely are "defense expenses." FCE emphasizes that the Policy states that "[t]he company will have the right and duty to defend all covered claims brought in the United States." Policy, Endors. #003, Sec. D.1. But this sentence is simply a statement of the law—insurers have a duty to defend—and did not create

limitless liability for "duty to defend costs" outside of the "defense expenses" repeatedly discussed in the Policy. Alternatively, FCE argues that defense expenses only come under the limit of liability where they are incurred "by attorneys designated by" Indian Harbor, and that where Indian Harbor neglected to designate an attorney, the Policy's limits impose no limit whatsoever. See id., Sec. A.4. This illogical interpretation suggests that Indian Harbor carefully cabined its own liability only when it picked the attorney, but subjected itself to limitless liability beyond the scope of the contract when it let FCE pick the attorney. This makes little sense in the context of the contract as a whole, which repeatedly states that the "obligation to defend and/or pay any damages or defense expenses will cease when the Limit of Liability has been exhausted." Id., Endors. #003, Sec. D.3; see also Sec. B (noting that the coverage is "[s]ubject to all terms and conditions of this policy").

Because costs incurred under the duty to defend are "defense expenses" under the Policy, they are subject to the limits to liability.

2. The Timing and Number of Claims

FCE also makes two arguments as to the timing and number of claims to suggest that this lawsuit does not stem from just one claim subject to the \$3 million per-claim limit. First, it argues that, because some of the events giving rise to this suit occurred after June 6, 2017, it is subject to the \$5 million per-claim liability limit in Endorsement #002. Opp. at 8-10; see Policy, Endors. #002, Sec. E.1.b. Second, it argues that the arbitration claim consisted of multiple separate claims with separate per-claim liability limits. Opp. (dkt. 29) at 16-22. FCE is incorrect on both counts.

As noted above, the Policy defines a "claim" as a "written demand received by the Insured for money." Policy, Sec. A.1. The each-claim limit of liability is \$3 million "[f]or any claim by reason of an actual or alleged act or omission . . . in the performance of professional services committed prior to June 6, 2017." Id., Endors. #002, Sec. E.1.a. The each-claim limit of liability is \$5 million "[f]or any claim based exclusively on acts or omissions . . . in the performance of professional services committed on or after June 6, 2017." Id., Endors. #002, Sec. E.1.b. It further provides that "[t]wo or more claims arising out of the same or related facts, circumstances, situations, transactions or events, or arising out of the same or related acts or omissions, will be

considered a single claim first made on the earliest of the date that[] the first such claim was made." <u>Id.</u>, Sec. I.3.

If the arbitration consists of one claim under the Policy, then it is undoubtedly a claim "by reason of an actual or alleged act or omission . . . prior to June 6, 2017." <u>Id.</u>, Endors. #002, Sec. E.1.a. Unlike Section E.1.b, which covers a claim "based exclusively" on alleged acts or omissions on or after June 6, 2017, Section E.1.a broadly covers <u>any</u> claim "by reason of" alleged acts or omissions before June 6, 2017. Even assuming that the petition concerned alleged acts or omissions on or after June 6, 2017, it also was "by reason of" its acts or omissions pursuant to FCE's contract with the Claimants prior to that date. <u>Standard Sec.</u>, 967 F.3d at 669; Policy, Endors. #002, Sec. E.1.a. Section E.1.a applies.

If the arbitration consists of multiple claims, the same result obtains. Multiple claims may exist within a single action, so in theory, a claim "based exclusively on" acts or omissions on or after June 6, 2017 could be a separate claim from the one "by reason of" acts or omissions before June 6, 2017. But the "multiple claims" provision requires construing multiple claims arising out of "related facts, circumstances, situations, transactions or events" as "a single claim." See Policy, Sec. I.3. FCE's alleged acts and omissions in its performance of professional services on or after June 6, 2017 "relate[]" to its alleged acts and omissions under its Contract with Claimants that occurred before that date. Under California law, the term "related" in insurance policies takes a broad meaning. See Bay Cities Paving & Grading, Inc. v. Lawyers' Mut. Ins. Co., 855 P.2d 1263, 1274 (Cal. 1993) (holding that the word "related" . . . encompasses both logical and causal connections"). Thus, even if the action included additional separate claims consisting "exclusively" of acts or omissions on or after June 6, 2017, they would relate back to the first one.

Because there is one claim "by reason of" acts or omissions prior to June 6, 2017, and/or because any later claims arise out of "related facts," the Policy's clear language dictates that there is one claim that is subject to the \$3 million per-claim limit. <u>Id.</u>, Endors. #002, Sec. E.1.a.

3. Potentiality of Coverage

FCE also argues that where there is a "potentiality" that Indian Harbor is required to defend up to a higher liability limit, Indian Harbor must do so. Opp. at 12-14. This argument also

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fails. Under California law, insurers have a duty to defend "mixed claims," where "some of the claims are at least potentially covered and the others are not." Buss v. Superior Ct., 939 P.2d 766, 774–75 (Cal. 1997). But, as noted above, the language of the Policy is unambiguous here: there is no potentiality of coverage beyond \$3 million.³

For these reasons, the Court grants summary judgment to Indian Harbor and denies summary judgment to FCE.

В. **Motion to File an Amended Answer and Counterclaims**

Indian Harbor also seeks leave to amend its answer and counterclaims, which it filed in March 2021. See Mot. to Amend (dkt. 20). Having recently discovered an apparent overpayment of \$397,771.96 beyond \$3 million, Indian Harbor intends to file two counterclaims: reimbursement under the Policy and unjust enrichment. See Amended Ans. (dkt. 20-1, ex A, Attach. 2). In its opposition, FCE does not argue that it would be prejudiced by amendment. See Opp. to Mot. to Amend (dkt. 24). It argues only that the proposed amendment would be futile and "clearly subject to dismissal." <u>Id.</u> at 1.

"Absent prejudice, or a strong showing of any of the remaining Foman factors, there exists a presumption under Rule 15(a) in favor of granting leave to amend." Eminence Capital, 316 F.3d at 1052. FCE argues that Indian Harbor's first proposed counterclaim for reimbursement under the Policy might be insufficient as a matter of law under Buss, 939 P.2d 766. However, FCE does not argue that Indian Harbor's second counterclaim for unjust enrichment would be insufficient. The Court easily concludes that FCE has not shown that "no set of facts can be proved under the amendment to the pleadings that would constitute a valid and sufficient claim or defense." Miller, 845 F.2d at 214. Leave to amend is therefore appropriate.

IV. **CONCLUSION**

For the foregoing reasons, the Court GRANTS summary judgment to Indian Harbor and DENIES partial summary judgment to FCE. The Court also GRANTS Indian Harbor leave to file

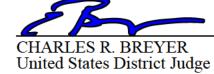
³ Further, <u>Buss</u> and its progeny appear beside the point. Those cases involved insurers that refused to defend or limited their defense because they believed some of the acts or omissions were not covered. Here, Indian Harbor did defend. Thus, the question here has little to do with the duty to defend; the question is how much Indian Harbor did in fact owe under the Policy.

United States District Court Northern District of California

its amended answer and counterclaims within 21 days of this order.4

IT IS SO ORDERED.

Dated: November 19, 2021



⁴ The Court notes that Indian Harbor already filed its amended pleading. <u>See</u> Amended Ans. (dkt. 42). It need not do so again.