

## UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA OAKLAND DIVISION

PETROLIAM NASIONAL BERHAD (PETRONAS),

Plaintiff,

CASE NO. 09-CV-5939PJH

vs.

GODADDY.COM, INC.,

Defendant.

::: CONFIDENTIAL :::

30(b)(6) DEPOSITION OF RONALD HERTZ

DATE: Thursday, October 13, 2011

TIME: 12:05 p.m.

LOCATION: BALLARD SPAHR, LLP 1 East Washington Street, Suite 2300 Phoenix, Arizona 85004

REPORTED BY: JANICE HARRINGTON, RPR, CRR, CLR AZ Certified Court Reporter No. 50844 Registered Professional Reporter Certified Realtime Reporter Certified LiveNote Reporter

MBreporting

111 Deerwood Road, Suite 200

San Ramon, California 94583

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1	::: APPEARANCES :::	
2		
3	FOR PETROLIAM NASIONAL BERHAD (PETRONAS) PLAINTIFF:	
4	Law Offices of Perry R. Clark By: Perry R. Clark, Attorney At Law	
5	825 San Antonio Road Palo Alto, California 94303	
6	(650) 248-5817 perry@perryclarklaw.com	
7	perry@perrycrarkiaw.com	
8	FOR GODADDY.COM, INC., DEFENDANT:	
9	Wilson Sonsini Goodrich & Rosati By: Tonia Ouellette Klausner,	
10	Attorney At Law 1301 Avenue of the Americas, 40th Floor	
11	New York, New York 10019-6022 (212) 497-7706	
12	tklausner@wsgr.com	
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Page 3 ::: INDEX OF EXAMINATIONS ::: EXAMINATION BY: PAGE 5, 14 MR. CLARK MS. KLAUSNER ::: INDEX OF REQUESTS ::: PAGE LINE REQUEST None 

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1		::: INDEX OF EXHIBITS :::		
2	NUMBER	DESCRIPTION	PAGE	
3	30	Document, Bates No. GD-00251-002607	11	
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1	RONALD HERTZ	
2	being duly sworn by the Certified Shorthand Reporter	
3	to tell the truth, the whole truth, and nothing but	
4	the truth, testified as follows:	
5	EXAMINATION BY MR. CLARK	
6	Q. Okay. Good afternoon. My name is Perry	
7	Clark. I'm a lawyer for the plaintiff in this case,	
8	Petroliam Nasional Berhad who I will refer to as	
9	Petronas.	
10	MS. KLAUSNER: And I'm Tonia Klausner.	
11	I'm here on behalf of Go Daddy.	
12	BY MR. CLARK:	
13	Q. Okay. Could you please state your name	
14	for the record, please?	
15	A. Ronald Hertz.	
16	Q. Okay. And you work for Go Daddy?	
17	A. I do.	
18	Q. What is your current job title?	
19	A. Vice President and Corporate Controller.	
20	Q. How long have you had that title?	
21	A. Approximately two years.	
22	Q. And were you working for Go Daddy before	
23	you were Vice President?	
24	A. I was.	
25	Q. And what was your job title then?	

5

Page 6 1 Corporate Controller. Α. 2 How long have you worked for Go Daddy? Ο. Little over nine years. 3 Α. All right. So we have a pile of exhibits 4 0. 5 in front of you. Could you go ahead and take a look 6 at Exhibit 1, please. If you could turn to page 9, 7 there's a numbered paragraph 18 towards the top of Do you see paragraph 18? 8 that page. 9 Α. Yes. It says, "Go Daddy's business operations 10 Ο. and financial information to which Go Daddy refers in 11 12 its initial disclosure is dated July 15, 2010." Do you see that? 13 14 Α. Yes. 15 And do you understand you have been 0. designated as Go Daddy's representative to testify on 16 that topic? 17 18 Α. Yes. 19 Okay. So can you tell me I guess in Ο. general -- okay. When were you first informed that 20 21 you might be giving a deposition in this case? 22 Approximately two weeks ago. Α. 23 Okay. And who was it? Who informed you? Q. 24 Α. Nima Kelly. 25 Okay. And what have you done to prepare Q.

1 for your deposition? 2 MS. KLAUSNER: And I'll caution the 3 witness not to disclose any conversations you might have had with attorneys. 4 THE WITNESS: I met with counsel and 5 6 reviewed a couple of documents. BY MR. CLARK: 7 8 Ο. When did you meet with counsel? 9 With outside counsel yesterday. Α. 10 Okay. Did you do anything else to Ο. prepare for your deposition? 11 12 Α. I did not. 13 Okay. You said you reviewed some Ο. documents. Did you review all the documents that you 14 15 reviewed during your meeting with outside counsel? No, I did not. 16 Α. Okay. You reviewed some documents 17 0. 18 outside of the time that you met with your counsel, 19 correct? 20 That is correct. Α. 21 Ο. All right. Do you recall what documents you reviewed outside of your meeting with counsel? 22 23 Α. Yes. I reviewed the Registrar-Registry 24 Agreement with VeriSign. 25 Q. Any others?

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1	A. To the best of my knowledge, yes.		
2	Q. Do you know if this Registry-Registrar		
3	relates in any way to Go Daddy's domain name		
4	forwarding service?		
5	MS. KLAUSNER: Object to the form.		
6	THE WITNESS: Can you explain what you		
7	mean by "relates in any way"?		
8	BY MR. CLARK:		
9	Q. Does Go Daddy have any obligations		
10	arising from the .NET Registry-Registrar that relate		
11	to the conduct of its domain name forwarding service?		
12	MS. KLAUSNER: Object to the form.		
13	THE WITNESS: Can you restate the		
14	question please?		
15	BY MR. CLARK:		
16	Q. Sure. I'm just getting at, does the .NET		
17	Registry-Registrar Agreement govern any of Go Daddy's		
18	conduct with respect to providing its domain name		
19	forwarding service to Go Daddy's customers?		
20	A. I'm not sure what you mean by governing		
21	its conduct.		
22	Q. So can you explain in general what Go		
23	Daddy's obligations are under the .NET		
24	Registrar-Registry Agreement?		
25	A. My understanding of the agreement is it		

Page 13 sets out the guidelines between Go Daddy and VeriSign 1 in registering .NET domain names. 2 Does Go Daddy's domain name forwarding 3 Ο. service relate to the registration of .NET domain 4 5 names? 6 I'm not sure I understand the question. Α. 7 Ο. Is Go Daddy's domain name forwarding service part of its activity with respect to 8 registering .NET domain names? 9 10 Α. I don't believe the forwarding service relates at all to the registration of the domain 11 12 name. 13 Okay. Just changing gears a little bit, Ο. topic 20 relates to an insurance agreement, and you 14 15 mentioned an E and O insurance agreement. Is that an agreement made in connection with the Hiscox 16 17 insurance agency? 18 Α. Hiscox is the insurance provider. 19 Okay. Is that agreement still in effect? Ο. Or I'm sorry, is that policy still in effect? 20 It is not. 21 Α. 22 Has Go Daddy made a claim related to this 0. 23 case under any insurance policy other than the Hiscox 24 insurance policy? Not that I'm aware of. 25 Α.

1	CERTIFICATE
2	
3	I, Janice E. Harrington, Certified Court
4	Reporter for the State of Arizona, certify:
5	That the foregoing deposition was taken
6	by me; that I am authorized to administer an oath;
7	that the witness, before testifying, was duly sworn
8	by me to testify to the whole truth; that the
9	questions propounded by counsel and the answers of
10	the witness were taken down by me in shorthand and
11	thereafter reduced to print by computer-aided
12	transcription under my direction; that deposition
13	review and signature was requested; that the
14	foregoing pages are a full, true, and accurate
15	transcript of all proceedings and testimony had upon
16	the taking of said deposition, all to the best of my
17	skill and ability.
18	I FURTHER CERTIFY that I am in no way
19	related to nor employed by any of the parties hereto
20	nor am I in any way interested in the outcome hereof.
21	DATED this 25th day of October, 2011
22	$\cap$
23	Janice E. Harrington
24	Certified Court Reporter No. 50844 For the State of Arizona
25	APP009.1
l	AFF009.1