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UNITED STATES DISTRICT COURT  
 NORTHERN DISTRICT OF CALIFORNIA

ASSURANCE INDUSTRIES COMPANY,  
 INC.

Plaintiff,

v.

SNAG, INC., *et al*,

Defendants.

Case No. C10 1718 SBA

**STIPULATION AND ORDER TO  
 CONTINUE THE TIMEFRAME FOR  
 DEPOSITIONS IN HONG KONG AND  
 FOR PERMISSION TO TAKE  
 ADDITIONAL DEPOSITIONS FOR USE  
 AT TRIAL**

Plaintiff/Counter-Defendants Assurance Industry Inc. and Sheng Chen (collectively  
 “Plaintiff”), and Defendants/Counter-Claimant Snag, Inc., Terrence P. Anton and Player  
 Development Products, LLC (collectively “Defendants”), through their respective counsel,  
 stipulate as follows:

1. The currently-operative First Amended Complaint (FAC) by Plaintiff Assurance Industries Company Inc. (AIC) alleges fraud and breach of contract.
2. In answering the FAC, SNAG Inc. and Player Development Products, LLC filed Counterclaims against Counter-Defendants AIC and Chen, alleging, among other things, infringement of trademark and breach of contract due to the delivery of the defective goods.
3. This case was originally set for trial on September 10, 2012, with a final pre-trial conference on September 4, 2012.

**STIPULATION RE DEPOSITIONS IN HONG KONG**  
Assurance Industries Company Inc. v. SNAG Inc., et al

1           4.       On August 19, 2012, Plaintiff/Counter-Defendants filed a Motion to Vacate the  
2 Trial Date and to Reopen Discovery to depose “Mark Liu” in China.

3           5.       Defendants first opposed to the motion, but subsequently withdrew their  
4 opposition upon certain conditions subsequently agreed to by the parties.

5           6.       On August 29, 2012, this Court issued an order granting Plaintiff’s motion,  
6 continuing the trial to February 11, 2013. In this Order, the Court directed parties to take the  
7 depositions within 90 days of the Order; and the Court reopened the discovery only for taking the  
8 deposition of Mark Liu.

9           7.       Thereafter, the parties began exploring the efficacy of taking more depositions  
10 than just Mark Liu in Asia given the extensive travel and the number of witnesses there who may  
11 otherwise have to travel here for trial. Thus, the parties have been working to arrange multiple  
12 depositions in Asia before presenting this stipulation to the Court. Due to the restrictions of  
13 Chinese law on taking discovery within mainland China for the purpose of a judicial proceeding  
14 in a foreign country, the parties have agreed that depositions will take place in Hong Kong.

15           8.       Due to the trial schedules of counsel and the schedules of respective parties and  
16 witnesses, parties have been unable to arrange the depositions in Hong Kong within the 90-day  
17 time allotted. However, the parties have confirmed the deposition arrangements in Hong Kong  
18 to occur from December 12, 2012 to December 16, 2012 (about two weeks beyond the 90 day  
19 deadline). By this stipulation, the parties seek an order allowing the depositions to proceed  
20 beyond the allowed 90 days but no later than December 16, 2012.

21           9.       While the depositions are not scheduled to occur within 90 days of the August 29,  
22 2012 order, the parties do not anticipate any impact upon the remaining case schedule.  
23 Furthermore, the parties believe that the taking of the depositions requested below could  
24 facilitate settlement. During settlement discussions in the past, the parties have exchanged  
25 questions and comments about what witnesses from China might or might not say, and so a

1 transcript of their actual testimony could be helpful for the upcoming settlement conference  
2 scheduled for December 20, 2012.

3 10. Thus, to provide more information for settlement discussions and to reduce the  
4 cost of trial and travel of witnesses from Asia to the United States for trial, the parties agree to  
5 take depositions of additional witnesses, other than just Mark Liu, who are residing Asia (and  
6 have their deposition transcripts or portions thereof, subject to admissibility objections, entered  
7 at trial in lieu of live testimony). In particular, the parties have agreed, subject to Court approval,  
8 to allow the following depositions between December 12, 2012 and December 16, 2012 in Hong  
9 Kong (at Merrill Corporation's offices):

10 **Depositions to be taken by Plaintiff/Counter-Defendants: Mark Liu, Eva Xia, Wan**  
11 **Cheng Li, Cai Yuan Hua and a Mr. Chen** (scheduled to occur December 13 through 16  
12 but Plaintiff will try to complete all depositions earlier);

13 **Depositions to be taken by Defendants/Counter-Claimants: Msrs. Chou, Money,**  
14 **and Chang (and possibly one other)** (scheduled to occur between December 12 and 13).

15 The parties jointly seek an order to allow the above depositions with the transcripts being  
16 usable in this action, including trial, in the same manner they could been used had they been  
17 taken before the discovery cutoff here in the Northern District. The parties also stipulate to the  
18 applicable Federal Rules of Civil Procedure for the depositions, including the rules regarding the  
19 form of questioning, objections, etc.

20 Dated: December 3, 2012 By: /s/ Adam Wang  
21 Adam Wang  
22 Attorney for Plaintiff/Counter-Defendants  
Assurance Industry Inc. and Steve Chen

23 Dated: December 4, 2012 By: /s/ John Domingue  
24 John Domingue  
25 Attorney for Defendants/Counter-Claimants  
SNAG, INC., TERRENCE P. ANTON, and  
PLAYER DEVELOPMENT PRODUCTS, LLC

ORDER UPON STIPULATION OF THE PARTIES

Pursuant to the stipulation of parties above, IT HEREBY ORDERED AS FOLLOWS:

- A. The depositions set forth in Paragraph 10 above are hereby allowed, and shall proceed, subject to mutual agreement by the parties or further order of this Court to modify the schedule, on the dates and location specified in paragraph 10 above.
- B. The depositions, subject to objections as to admissibility, may be used in this action just as if they had been taken here in the Northern District before the discovery cutoff.
- C. The depositions shall proceed under the Federal Rules of Civil Procedure, including the rules applicable to the form of questioning, objections, etc.

Dated: December 6, 2012

By: *Saundra B. Armstrong*  
SAUNDRA BROWN ARMSTRONG  
United States District Judge