

1                                    IN THE UNITED STATES DISTRICT COURT  
2                                    FOR THE NORTHERN DISTRICT OF CALIFORNIA

3  
4 SECURITIES AND EXCHANGE  
5 COMMISSION,

6                                    Plaintiff,

7                                    v.

8 CHRISTOPHER SELLS and TIMOTHY  
9 MURAWSKI,

10                                   Defendants.  
11

No. C 11-4941 CW

ORDER DENYING  
DEFENDANTS' MOTION  
TO DISMISS AND  
SELLS' MOTION TO  
STRIKE

12                                   Plaintiff Securities and Exchange Commission (SEC) alleges  
13 that Defendants Christopher Sells and Timothy Murawski violated  
14 the Securities Act of 1933 (Securities Act) and the Securities  
15 Exchange Act of 1934 (Exchange Act), and the Rules promulgated  
16 thereunder.<sup>1</sup> Defendant Sells files a motion to dismiss all the  
17 claims against him and a separate motion to strike the SEC's  
18 request for a director and officer bar. Defendant Murawski joins  
19 in Sells' motion to dismiss. The SEC opposes the motions.  
20 Defendants file a joint reply. The motions were heard on May 3,  
21 2012. Having heard oral argument on the motions and considered  
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25                                   <sup>1</sup> In Curry v. Hansen Medical Inc., et al., C 09-5094 CW, a  
26 related case, Hansen Medical, Inc. shareholders bring a putative  
27 class action against several Hansen former officers, including  
28 Sells, for violating various sections of the Securities Exchange  
Act. Defendants in that case move to dismiss the complaint. The  
Court addresses that motion in a separate order.

1 the papers filed by the parties, the Court denies Defendants'  
2 motion to dismiss and Sells' motion to strike.

3 BACKGROUND

4 The following are allegations taken from the SEC's complaint.

5 Defendant Christopher Sells is the former Senior Vice  
6 President (SVP) of Commercial Operations and Defendant Timothy  
7 Murawski is the former Vice President (VP) of Sales at Hansen  
8 Medical, Inc. Hansen's primary product is the Sensei Robotic  
9 Catheter System (Sensei unit) which it sells to hospitals for use  
10 in cardiac surgical procedures. In May 2007, sale of this product  
11 was approved by the Federal Drug Administration.

12 In April 2008, Hansen hired Sells to lead the sales  
13 organization. In addition, Sells was in charge of a wide array of  
14 key operations, including clinical training, field services,  
15 installations, and customer service. Sells was a member of  
16 Hansen's disclosure committee, which reviewed and provided  
17 comments on Hansen's press releases and SEC quarterly filings,  
18 including Hansen's annual forms that included its financial  
19 statements.

20 In about July 2008, Sells hired Murawski as Director of  
21 National Accounts, responsible for sales to large, national  
22 hospital chains. In January 2009, Murawski assumed responsibility  
23 for all sales in the Midwest and Northeast, and was promoted to  
24 Vice President of Sales. He reported directly to Sells.  
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1 From November 2007 through November 2009, Hansen maintained a  
2 policy, described to the public, for determining when revenue from  
3 the sales of Sensei units could properly be recognized, based on  
4 American Institute of Certified Public Accountants, Statement of  
5 Position 97-2 (SOP 97-2), Software Revenue Recognition. Under  
6 Hansen's announced policy, revenue could be recognized for a sale  
7 only after the Sensei unit was installed at the customer's  
8 location and training of the customer end-user on the unit was  
9 complete. Upon joining Hansen, Sells and Murawski were informed  
10 of the criteria that had to be met before Hansen could properly  
11 record revenue from a completed sale of a Sensei unit.

13 Due to the complexity of the Sensei unit, Hansen personnel  
14 spent one to two days at the purchasing hospital to install it  
15 properly. When installation was complete, the field services  
16 group submitted to Hansen's finance department an installation  
17 completion form, signed by the Hansen installer and by a  
18 representative from the customer, which Hansen's customer service  
19 manager reviewed to ensure that it was completed properly. At its  
20 facilities in California or Ohio, Hansen trained physicians from  
21 the purchasing hospitals on the proper use of the Sensei unit. A  
22 representative of Hansen's clinical group, which was responsible  
23 for observational and hands-on clinical training, signed an  
24 acknowledgement form at the conclusion of the training, and  
25 obtained the trained physician's signature on the form. The  
26 clinical group submitted the signed training form to Hansen's  
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1 finance department, where it was reviewed by Hansen's customer  
2 service manager to make sure it was completed properly.

3 To document that all steps for recording revenue from a sale  
4 had been completed, a Hansen senior accountant placed the  
5 installation and training forms in a revenue recognition file  
6 which included all of the documentation for the transaction.  
7 After completing review of the file, the senior accountant  
8 provided the file to Hansen's controller, who also reviewed the  
9 file to confirm that it was proper for Hansen to record revenue  
10 from the sale. At the end of each quarter, the revenue  
11 recognition files were provided to Hansen's independent audit  
12 firm. This firm reviewed the files to determine whether it agreed  
13 with Hansen's decision to record revenue from the sales. Each of  
14 the steps in Hansen's internal control process depended upon the  
15 truthful presentation of the evidence documenting all the terms of  
16 a transaction and the completion of installation of the Sensei  
17 unit and of the training of a physician at Hansen's facilities.

20 I. Transaction with Hospital A

21 It was important to Hansen to have a certain number of sales  
22 recognized in each quarter. In September 2008, Hansen sales staff  
23 was negotiating with Hospital A for the potential sale of a Sensei  
24 unit. Because Hospital A was in the midst of constructing a new  
25 lab where the Sensei unit would be installed, it asked to delay  
26 installation of the Sensei unit for six to nine months. At the  
27 direction of Sells and Murawski, a Hansen sales representative  
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1 proposed to Hospital A that the Sensei system be installed in a  
2 temporary location at the hospital. In an email to Hospital A,  
3 the sales representative promised that Hansen would absorb and pay  
4 for the reinstallation of the Sensei unit in the new lab when  
5 construction was completed. Sells reprimanded the sales  
6 representative for putting in writing Hansen's commitment to pay  
7 for reinstallation, because he understood that revenue could not  
8 be recognized when Hansen had an outstanding obligation to return  
9 to the hospital to reinstall the equipment. In a conference call  
10 to Hospital A, Sells and Murawski agreed that Hansen would install  
11 the Sensei unit temporarily before September 30, 2008, but would  
12 then dismantle it and place it in storage at Hospital A. Hansen  
13 would later install the unit permanently when the hospital's lab  
14 was ready, with Hansen paying all the additional costs. Hospital  
15 A accepted this offer. On September 26, 2008, Hansen personnel  
16 installed the Sensei unit and then took it apart and placed it  
17 into storage. The Hansen installation personnel obtained the  
18 necessary signatures from Hospital A on the installation  
19 completion form. The signed installation form, indicating that  
20 the Sensei unit had been properly and timely installed at Hospital  
21 A, was provided to Hansen's customer service department, where it  
22 was reviewed and passed to a senior accountant for review and then  
23 to the controller for review. Neither Sells nor Murawski informed  
24 Hansen's finance personnel that the Sensei unit had been  
25 immediately dismantled and placed into storage and that Hansen was

1 obliged to perform another installation at Hospital A in the  
2 future. Following the finance department's review of the forms  
3 documenting the Sensei unit sale to Hospital A, Hansen recorded  
4 approximately \$700,000 in revenue for the third quarter 2008. The  
5 installation completion form was also reviewed by Hansen's  
6 independent auditor. On or about October 23, 2008, Hansen  
7 publicly announced its results for 3Q08, in which it stated that  
8 it had recorded revenue for fourteen Sensei units and had  
9 generated revenues of \$20.9 million, a 21.4% year-over-year  
10 increase. On October 23, 2008, Hansen management conducted a  
11 conference call with company investors and market analysts in  
12 which they repeated this information. In March 2009, Hansen  
13 personnel returned to Hospital A and installed the Sensei system  
14 in Hospital A's new lab, at Hansen's expense.

16 II. Transaction with Hospital B

17  
18 In December 2008, Hansen was attempting to raise operating  
19 capital. Sells and Murawski were aware that Hansen needed to  
20 raise funds and believed that Hansen needed to show strong Sensei  
21 unit sales to help attract potential investors.

22 On December 19, 2008, less than two weeks before the last day  
23 of Hansen's 2008 fiscal year, Sells chastised Hansen's sales staff  
24 in an email for weak sales. Focusing on the number of Sensei  
25 units sold, Sells stated that "finishing below 12 systems would  
26 jeopardize Hansen's current funding efforts and require layoffs."  
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1 Sells signed the email, "Grumpy Santa." Murawski responded, "Well  
2 said!"

3 Hospital B had signed a purchase order agreeing to purchase a  
4 Sensei unit for \$660,000, conditioned upon approval of the state  
5 in which Hospital B was located. On December 24, 2008, one week  
6 before the last day of Hansen's fiscal year, Sells sent an email  
7 to Hospital B saying that there would be a price increase if the  
8 transaction did not close in 2008. On December 27, 2008, Hospital  
9 B informed Sells that the state had approved the purchase of the  
10 Sensei unit. However, Sells knew that, as of December 28, 2008,  
11 no doctors from Hospital B had been trained to use the Sensei unit  
12 and, thus, Hansen could not record revenue from the sale until  
13 2009. Sells and Murawski were aware of the practical  
14 impossibility of completing the full-day physician training at  
15 Hansen's facility several states away by December 31, 2008, in the  
16 middle of the holiday season and with no advance notice. They  
17 instructed the Hansen clinical training representative assigned to  
18 Hospital B to obtain the Hospital B doctor's signature on the  
19 physician training form, no later than December 31, 2008.  
20  
21 Murawski indicated to the Hansen training representative that a  
22 forgery of the physician's signature would be acceptable. The  
23 Hansen training representative forged the signature of one of  
24 Hospital B's doctors and sent the forged form to the Hansen  
25 customer service manager who reviewed it for completeness and then  
26 sent it to the finance department. Hansen recorded the sale to  
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1 Hospital B during the fourth quarter of 2008, recognized revenue  
2 of \$660,000 for the sale and included this revenue in its 2008  
3 year-end financials. In June 2009, Hansen training personnel  
4 completed the training of a Hospital B physician on proper usage  
5 of the Sensei unit.

6 III. Transaction with Hospital C

7  
8 In December 2008, Hospital C expressed interest in buying a  
9 Sensei unit, but did not have sufficient funds to buy it at that  
10 time. To complete the sale in 2008, Sells created a three-way  
11 transaction involving a leasing company with which Sells had a  
12 prior business relationship. In December 2008, the leasing  
13 company entered into a leasing agreement with Hospital C. The  
14 lease gave Hospital C the right to return the Sensei unit to the  
15 leasing company in six months by paying a minimal fee. Sells  
16 verbally agreed that, if Hospital C returned the Sensei unit to  
17 the leasing company, Hansen would help market it and would make  
18 the leasing company whole. The separate agreement Sells entered  
19 into on behalf of Hansen with the leasing company ran counter to  
20 Hansen's policy for sales and recording of revenues, which did not  
21 allow for contingencies. On December 22, 2008, the leasing  
22 company sent a purchase order to Hansen agreeing to purchase a  
23 Sensei unit for \$650,000. The purchase order did not mention the  
24 separate agreement Sells had made with the leasing company in the  
25 event Hospital C returned the unit. Following review of the  
26 purchase order by Hansen's senior accountant and controller,  
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1 Hansen recorded \$650,000 in revenue for 4Q08. On March 3, 2009,  
2 Sells signed a letter, in connection with the independent  
3 accounting firm's audit of Hansen's 2008 year-end financial  
4 statements, that all oral or written side agreements for the year  
5 had been disclosed to the auditors.

6 IV. Transaction with Hospital D

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8 In March 2009, Sells sent Hansen sales staff an email stating  
9 the importance of the first quarter 2009 sales results to Hansen's  
10 prospects for raising capital. He stated that he expected sales  
11 staff to complete the sales of at least ten Sensei units by March  
12 31, 2009. Murawski was negotiating a sale to Hospital D, but it  
13 was not prepared to accommodate the installation of the Sensei  
14 unit. To get around the installation requirement, Sells and  
15 Murawski arranged for Hansen personnel to install the Sensei unit  
16 at Hospital D but immediately to dismantle it and place it in  
17 storage until a later date when Hansen personnel would return to  
18 reinstall it at Hansen's expense. Based on the temporary  
19 installation, Hansen personnel obtained the signatures from  
20 Hospital D personnel on the installation completion form. This  
21 form was provided to Hansen's customer service department, which  
22 then passed it to the senior accountant and the controller.  
23  
24 Hansen recorded the sale and recognized approximately \$550,000 in  
25 revenue during 1Q09.  
26

27 In April 2009, Hansen filed a prospectus supplement as part  
28 of an offer to sell Hansen common stock to the public. The

1 prospectus incorporated the sales to Hospitals A through D and  
2 revenue from those sales. On April 22, 2009, Hansen sold more  
3 than 11.5 million shares of common stock to the public, resulting  
4 in approximately \$35 million in net proceeds.

5 On November 16, 2009, Hansen filed restated financial  
6 statements for fiscal years 2007 and 2008 and for the first two  
7 quarters of 2009 (the Restatement). The Restatement disclosed  
8 that revenue from more than twenty sales transactions had been  
9 improperly reported, including the transactions involving  
10 Hospitals A, B, C and D.

11 The SEC brings the following claims for relief against both  
12 Sells and Murawski: (1) violations of § 10(b) of the Exchange Act  
13 and Rule 10b-5(a) for employing devices, schemes or artifices to  
14 defraud in connection with the purchase or sale of securities and  
15 of Rule 10b-5(c) for engaging in acts, practices or courses of  
16 business which operated as a fraud or deceit upon other persons in  
17 connection with the purchase or sale of securities;

18 (2) violations of § 17(a)(1) and (3) of the Securities Act by  
19 engaging in transactions, practices or courses of business which  
20 operated or would operate as a fraud or deceit upon the purchaser  
21 of a security; (3) violations of § 13(a) of the Exchange Act and  
22 Rules 12b-20, 13a-1 and 13a-13 for aiding and abetting Hansen in  
23 the making of untrue statements of material fact and omitting to  
24 state material information; (4) violations of § 13(b)(5) of the  
25 Exchange Act and Rule 13b2-1 for knowingly circumventing a system  
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1 of internal accounting controls and knowingly falsifying a book,  
2 record or account; (5) violating § 13(b)(2)(A) of the Exchange Act  
3 by aiding and abetting Hansen's failure to make or to keep books,  
4 records or accounts which accurately and fairly reflected its  
5 transactions and the disposition of its assets; and (6) violations  
6 of § 13(b)(2)(B) of the Exchange Act by aiding and abetting  
7 Hansen's failure to devise and maintain a sufficient system of  
8 internal accounting controls. In addition, the SEC brings the  
9 following claims against Sells alone: (1) violations of § 10(b) of  
10 the Exchange Act and Rule 10b-5(b) for aiding and abetting Hansen,  
11 with scienter, in making untrue statements of material fact or  
12 omitting to state a material fact in connection with the purchase  
13 or sale of securities; and (2) violations of Rule 13b2-2 under the  
14 Exchange Act for making or causing to be made, while an officer of  
15 an issuer, a materially false or misleading statement or material  
16 omission to an accountant in connection with an audit, review or  
17 examination of the issuer's financial statements required to be  
18 made or the preparation of any document or report required to be  
19 filed with the SEC.  
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22 LEGAL STANDARD

23 A complaint must contain a "short and plain statement of the  
24 claim showing that the pleader is entitled to relief." Fed. R.  
25 Civ. P. 8(a). On a motion under Rule 12(b)(6) for failure to  
26 state a claim, dismissal is appropriate only when the complaint  
27 does not give the defendant fair notice of a legally cognizable  
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1 claim and the grounds on which it rests. Bell Atl. Corp. v.  
2 Twombly, 550 U.S. 544, 555 (2007). In considering whether the  
3 complaint is sufficient to state a claim, the court will take all  
4 material allegations as true and construe them in the light most  
5 favorable to the plaintiff. NL Indus., Inc. v. Kaplan, 792 F.2d  
6 896, 898 (9th Cir. 1986). However, this principle is inapplicable  
7 to legal conclusions; "threadbare recitals of the elements of a  
8 cause of action, supported by mere conclusory statements," are not  
9 taken as true. Ashcroft v. Iqbal, 556 U.S. 662, 678 (2009)  
10 (citing Twombly, 550 U.S. at 555).

11  
12 When granting a motion to dismiss, the court is generally  
13 required to grant the plaintiff leave to amend, even if no request  
14 to amend the pleading was made, unless amendment would be futile.  
15 Cook, Perkiss & Liehe, Inc. v. N. Cal. Collection Serv. Inc., 911  
16 F.2d 242, 246-47 (9th Cir. 1990). In determining whether  
17 amendment would be futile, the court examines whether the  
18 complaint could be amended to cure the defect requiring dismissal  
19 "without contradicting any of the allegations of [the] original  
20 complaint." Reddy v. Litton Indus., Inc., 912 F.2d 291, 296 (9th  
21 Cir. 1990).

#### 22 DISCUSSION

23  
24 Defendants move to dismiss the first and third claims for  
25 relief under § 10(b) of the Exchange Act and § 17(A) of the  
26 Securities Act on the ground that the Supreme Court's decision in  
27 Janus Capital Group, Inc. v. First Derivative Traders, 131 S. Ct.  
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1 2296 (2011), establishes that Defendants did not "make" a  
2 statement. Defendants move to dismiss all claims on the ground  
3 that the allegations of fraud do not meet the particularity  
4 requirements of Rule 9(b) of the Federal Rules of Civil Procedure.  
5 Sells also moves for dismissal of the aiding and abetting claim  
6 against him on the grounds that it fails to allege a primary  
7 violation by Hansen.

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9 I. First Claim for Relief

10 Section 10(b) of the Securities Exchange Act makes it  
11 "unlawful for any person . . . to use or employ, in connection  
12 with the purchase or sale of any security . . . , any manipulative  
13 or deceptive device or contrivance in contravention of such rules  
14 and regulations the SEC may prescribe." SEC v. Zandfor, 535 U.S.  
15 813, 819 (2002) (quoting 15 U.S.C. § 78j). The congressional  
16 intent in passing this legislation was to inculcate a policy of  
17 full disclosure instead of the philosophy of caveat emptor and  
18 thus to achieve a high standard of business ethics in the  
19 securities industry. Id. The statute should be interpreted  
20 flexibly to effectuate its remedial purpose. Id. To be liable  
21 for a scheme to defraud, a defendant must have engaged in conduct  
22 that had the principal purpose and effect of creating a false  
23 appearance of fact in furtherance of the scheme. Simpson v. AOL  
24 Time Warner, Inc., 452 F.3d 1040, 1048 (9th Cir. 2006), vacated on  
25 other grounds sub nom. Avis Budget Gp. Inc. v. Cal. State  
26 Teachers' Ret. Sys., 552 U.S. 1162 (2008).

1 Rule 10b-5(a) and (c) implements the statute. Id. Rule 10b-  
2 5(a) forbids any person "to employ any device, scheme, or artifice  
3 to defraud." 17 C.F.R. § 240.10b-5(a). Rule 10b-5(c) forbids any  
4 person "to engage in any act, practice, or course of business  
5 which operates or would operate as a fraud or deceit upon any  
6 person." 17 C.F.R. § 240.10b-5(c). Rule 10b-5(b), which will be  
7 discussed more fully below, prohibits a person "to make any untrue  
8 statement of a material fact or to omit to state a material fact  
9 necessary in order to make the statements made, in the light of  
10 the circumstances under which they were made, not misleading."

12 Conduct itself can be deceptive, such that liability under  
13 Rule 10(b)-5(a) or (c) could be sustained without a specific oral  
14 or written statement. Stoneridge Inv. Partners, LLC v.  
15 Scientific-Atlanta, 552 U.S. 148, 158 (2008); SEC v. Lucent  
16 Technologies, Inc., 610 F. Supp. 2d 342, 358 (D.N.J. 2009).  
17 Generally a Rule 10b-5(a) and (c) claim cannot be premised on the  
18 alleged misrepresentations or omissions that form the basis of a  
19 Rule 10b-5(b) claim. WPP Luxembourg Gamma Three Sari v. Spot  
20 Runner, Inc., 655 F.3d 1039, 1057 (9th Cir. 2011). "A defendant  
21 may only be liable as part of a fraudulent scheme based upon  
22 misrepresentations and omission under Rules 10b-5(a) or (c) when  
23 the scheme also encompasses conduct beyond those  
24 misrepresentations or omissions." Id.

27 Defendants argue that, although Janus addressed a claim under  
28 Rule 10b-5(b), it also forecloses liability under Rule 10b-5(a)

1 and (c). In Janus, the Court held that, for purposes of Rule 10b-  
2 5(b), "the maker of a statement is the person or entity with  
3 ultimate authority over the statement, including its content and  
4 whether and how to communicate it." Id. at 2302. The Court  
5 explained that, without control, a person can only suggest what to  
6 say, not make a statement in his or her own right. Id. The Court  
7 noted that this was exemplified by the relationship between a  
8 speechwriter and speaker; the speechwriter drafts the speech, but  
9 the speaker is responsible for its content and is the person who  
10 takes the credit or the blame for what is said. Id.

12 Defendants argue that the SEC's claim is really based on  
13 nothing more than misstatements or omissions of material facts and  
14 that, by failing to allege that they made material misstatements  
15 or omissions, the SEC is attempting to plead around Janus, casting  
16 Defendants' conduct as a "scheme" rather than a misstatement under  
17 Rule 10b-5(b). Defendants cite SEC v. Kelly, 817 F. Supp. 2d 340,  
18 343 (S.D.N.Y. 2011), for the proposition that "where the primary  
19 purpose and effect of a purported scheme is to make a public  
20 misrepresentation or omission, courts have routinely rejected the  
21 SEC's attempt to bypass the elements necessary to impose  
22 'misstatement' liability under subsection (b) by labeling the  
23 alleged misconduct a 'scheme' rather than a 'misstatement.'" The  
24 court reasoned that permitting the SEC to impose liability under  
25 subsections (a) and (c) for a scheme based upon an alleged false  
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1 statement, when the defendant did not "make" the statement, would  
2 render the rule announced in Janus meaningless. Id. at 344.

3 In Lucent Technologies, the court rejected a similar argument  
4 by the defendant there. 610 F. Supp. 2d at 359-60. The court  
5 noted that, if the sole basis for a claim of scheme liability was  
6 alleged misrepresentations or omissions, then it could be said  
7 that the SEC was recasting its misrepresentation claim as a scheme  
8 claim to avoid the limitations on liability imposed in Janus. Id.  
9 at 359. However, there is no support for rejecting a claim  
10 against the architects of a fraudulent scheme, whose deception is  
11 communicated to the public. Id. at 359-60. The court rejected  
12 the notion that only deceptive conduct that was not communicated  
13 to the public is reachable under Rule 10b-5(a) and (c). Id. at  
14 360.  
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16 Here, the deceptive conduct alleged by the SEC goes beyond  
17 the making of material misstatements or omissions. Although the  
18 purpose of Defendants' improper actions may have been to increase  
19 Hansen's sales and income figures, which they knew would be  
20 reported to the public, their allegedly deceptive acts amount to  
21 more than making a false statement. Allowing liability for  
22 Defendants' alleged conduct under Rule 10b-5(a) and (c) would not  
23 make Janus meaningless because Janus did not address these  
24 sections, nor are these sections concerned with material  
25 misstatements or omissions, the subject addressed in Janus.  
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1 Therefore, Defendants' motion to dismiss on the ground that  
2 Janus forecloses the Rule 10-b5(a) and (c) claims is denied.

3 II. Third Claim for Relief

4 Section 17(a)(1) and (3) of the Securities Act provides, in  
5 relevant part:

6 It shall be unlawful for any person in the offer or sale  
7 of any securities . . . by the use of any means or  
8 instruments of transportation or communication in  
interstate commerce or by use of the mails . . .

9 (1) to employ any device, scheme, or artifice to  
10 defraud, or

11 . . .

12 (3) to engage in any transaction, practice, or course of  
13 business which operates or would operate as a fraud or  
deceit upon the purchaser.

14 15 U.S.C. § 77q(a)(1) and (3).

15 Defendants make the same argument as they did in regard to  
16 the claims under Rule 10(b)5(a) and (c), that Janus forecloses  
17 liability against them under this section of the Securities Act.  
18 In SEC v. Daifotis, 2011 WL 3295139, \*5-6 (N.D. Cal.), the court  
19 rejected this argument, noting that Janus only addressed alleged  
20 violations of Rule 10b-5(b), and the word, "make," on which Janus  
21 focused, is absent from the operative language of § 17(a). See  
22 also SEC v. Mercury Interactive, LLC, 2011 WL 5871020, \*3 (N.D.  
23 Cal.) (agreeing with Daifotis and disagreeing with Kelly). This  
24 Court agrees with Daifotis and Mercury Interactive and holds that  
25 Janus does not apply to claims premised on § 17(a). Defendants'  
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1 motion to dismiss the § 17(a) claim on the ground that it is  
2 precluded by Janus is denied.

3 III. Sells' Motion to Dismiss Second Claim for Aiding and Abetting

4 The SEC alleges that Hansen violated § 10(b) of the Exchange  
5 Act and Rule 10b-5(b) by making untrue statements of material fact  
6 or by omitting to state a material fact, with scienter. The SEC  
7 claims that Sells, by means of the conduct set forth in the  
8 complaint, knowingly provided substantial assistance to Hansen's  
9 Rule 10b-5(b) violations.  
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11 Section 20(a) of the Exchange Act provides,

12 Any person that knowingly provides substantial  
13 assistance to another person in violation of a provision  
14 of this title, or of any rule or regulation issued under  
15 this title, shall be deemed to be in violation of such  
16 assistance to the same extent as the person to whom such  
17 assistance is provided.

18 15 U.S.C. § 78t(e).

19 Sells argues that he cannot be liable for aiding and abetting  
20 Hansen's violations of § 10(b) and Rule 10b-5(b) because the SEC  
21 has not alleged a primary violation by Hansen. Sells points out  
22 that, for Hansen to be liable for Rule 10b-5(b) violations, it  
23 must have acted with scienter in disseminating false information  
24 and, here, Hansen allegedly did not know the falsity of the  
25 financial statements that it issued. He argues that his scienter  
26 cannot be imputed to Hansen, citing In re Apple Computer, Inc.,  
27 Securities Litig., 243 F. Supp. 2d 1012, 2023, 1026 (N.D. Cal.  
28 2003), and Glazer Capital Mgmt. v. Magistri, 549 F.3d 736, 745

1 (9th Cir. 2010), for the proposition that only the knowledge of  
2 the corporate officer who makes the alleged false and misleading  
3 statement can be imputed to the corporation. Sells concludes  
4 that, because he is not alleged to have made the misleading  
5 statements, his scienter cannot be imputed to Hansen.

6 As pointed out by the SEC, the cases upon which Sells relies  
7 are not applicable here because they addressed, under the  
8 heightened pleading standard for fraud required by the Private  
9 Securities Litigation Reform Act of 1995 (PSLRA), the issue of  
10 whether a "collective scienter" theory could apply to establish  
11 that a company had scienter without specifically imputing any  
12 particular individual's scienter to it. See Glazer, 549 F.3d at  
13 744; In re Apple Computer, 243 F. Supp. 2d at 1023. Although, in  
14 Glazer, the Ninth Circuit did not foreclose the possibility of  
15 imputing collective scienter to a corporation, it limited that  
16 theory to "circumstances in which a company's public statements  
17 were so important and so dramatically false that they would create  
18 a strong inference that at least some corporate officials knew of  
19 the falsity upon publication." Police Retirement Sys. of St.  
20 Louis v. Intuitive Surgical, Inc., 2011 WL 3501733, at \*12-13  
21 (N.D. Cal.); In re Nvidia Corp. Securs. Litig., 2010 WL 4117561,  
22 at \*10 n.10 (N.D. Cal.) (citing Glazer, 549 F.3d at 744).

23 Here, the theory of collective scienter is not at issue, nor  
24 is the SEC subject to the heightened pleading standard required by  
25 the PSLRA. Sells' knowledge may be imputed to Hansen by  
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28

1 application of the doctrine of respondeat superior under which  
2 wrongful acts of an employee undertaken within the scope of  
3 employment can be imputed to the employer. See e.g., Hollinger v.  
4 Titan Capital Corp., 914 F.2d 1564, 1578 (9th Cir. 1990) (holding  
5 respondeat superior is a basis for vicarious liability in  
6 securities cases); Nordstrom, Inc. v. Chubb & Son, Inc., 54 F.3d  
7 1424, 1434 (9th Cir. 1995) (same); see also In re Cylink Securs.  
8 Litig., 178 F. Supp. 2d 1077, 1088 (N.D. Cal. 2001) (Ninth Circuit  
9 authority holds that corporate entity can be vicariously liable  
10 under § 10(b) for fraud of its officers).

12 Further, the Supreme Court, in Janus Capital, distinguished  
13 aiding and abetting claims under 15 U.S.C. § 78(e), from claims  
14 under Rule 10b-5, on the grounds that aiding and abetting suits  
15 could be brought "against entities that contribute substantial  
16 assistance to the making of a statement but do not actually make  
17 it." 131 S. Ct. at 2302.

19 Therefore, the SEC's allegations are sufficient to show that  
20 Sells' scienter may be imputed to Hansen and, thus, the SEC has  
21 alleged a primary Rule 10b-5(b) violation against Hansen.

22 Sells' motion to dismiss the second claim against him for aiding  
23 and abetting Hansen in making a material false statement or  
24 omission is denied.

25  
26 IV. Particularity Under Rule 9(b)

27 Plaintiffs must plead any allegations of fraud with  
28 particularity, pursuant to Rule 9(b) of the Federal Rules of Civil

1 Procedure. In re GlenFed, Inc. Sec. Litig., 42 F.3d 1541, 1543  
2 (9th Cir. 1994) (en banc). If a plaintiff alleges "a unified  
3 course of fraudulent conduct and relies entirely on that course of  
4 conduct as the basis of a claim . . . the claim is said to be  
5 'grounded in fraud' or to 'sound in fraud,' and the pleading of  
6 that claim as a whole must satisfy the particularity requirement  
7 of Rule 9(b)." Vess v. Ciba-Geigy Corp. USA, 317 F.3d 1097, 1103-  
8 04 (9th Cir. 2003). Here, all of the SEC's claims against  
9 Defendants sound in fraud and so must be plead with particularity.

11 The allegations must be "specific enough to give defendants  
12 notice of the particular misconduct which is alleged to constitute  
13 the fraud charged so that they can defend against the charge and  
14 not just deny that they have done anything wrong." Semegen v.  
15 Weidner, 780 F.2d 727, 731 (9th Cir. 1985). Statements of the  
16 time, place and nature of the alleged fraudulent activities are  
17 sufficient, Wool v. Tandem Computers, Inc., 818 F.2d 1433, 1439  
18 (9th Cir. 1987), provided the plaintiff sets forth "what is false  
19 or misleading about a statement, and why it is false." GlenFed,  
20 42 F.3d at 1548. Scierer may be averred generally, simply by  
21 saying that it existed. See id. at 1547; see Fed. R. Civ. P. 9(b)  
22 ("Malice, intent, knowledge, and other condition of mind of a  
23 person may be averred generally"). As to matters peculiarly  
24 within the opposing party's knowledge, pleadings based on  
25 information and belief may satisfy Rule 9(b) if they also state  
26 the facts on which the belief is founded. Wool, 818 F.2d at 1439.

1 Rule 9(b) does not allow allegations about multiple defendants to  
2 be lumped together; when suing more than one defendant the  
3 allegations must inform each defendant separately of the  
4 allegations that surround his or her alleged participation in the  
5 fraud. Swartz v. KPMG LLP, 476 F.3d 756, 764-65 (9th Cir. 2007).  
6 "As with 12(b)(6) dismissals, dismissals for failure to comply  
7 with Rule 9(b) should ordinarily be without prejudice." Vess, 317  
8 F.3d at 1107-08.

9  
10 The Court finds that the allegations about the four sales of  
11 Sensei units to hospitals, as summarized above, meet Rule 9(b)'s  
12 particularity requirements. The allegations include the date of  
13 the fraudulent conduct, the nature of the fraudulent conduct, why  
14 it was fraudulent and the individual conduct on the part of Sells  
15 and Murawski. Although Sells and Murawski argue that these  
16 allegations are insufficient to implicate them in a fraudulent  
17 scheme because it was the forged or inaccurate forms themselves  
18 and not their alleged actions that caused Hansen's accountants to  
19 recognize revenue prematurely, they ignore the allegations that  
20 they engaged in activities and directed others to act. In turn,  
21 their activities or the concealment of their actions resulted in  
22 the misrepresentations to the market by others.  
23

24 Therefore, Defendants' motion to dismiss based on Rule 9(b)  
25 is denied.  
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1 V. Sells' Motion to Strike

2 Sells moves to strike from the SEC's prayer for relief the  
3 request to prohibit him from acting as an officer or director of  
4 any issuer that has a class of securities registered pursuant to  
5 § 12 of the Exchange Act, 15 U.S.C. § 781, or that is required to  
6 file reports pursuant to § 15(d) of the Exchange Act, 15 U.S.C.  
7 § 78o(d). Sells argues that, because the first, second and third  
8 claims for relief against him must be dismissed, there is no basis  
9 for the SEC's request for such a Director and Officer (D & O) bar.  
10 The SEC responds that Sells is sufficiently alleged to be liable  
11 under the first three claims and, therefore, the D & O bar is  
12 properly requested.  
13

14 Pursuant to Federal Rule of Civil Procedure 12(f), a court  
15 may strike from a pleading "any redundant, immaterial, impertinent  
16 or scandalous matter." Fed. R. Civ. P. 12(f). The purpose of a  
17 Rule 12(f) motion is to avoid spending time and money litigating  
18 spurious issues. Fantasy, Inc. v. Fogerty, 984 F.2d 1524, 1527  
19 (9th Cir. 1993), reversed on other grounds, 510 U.S. 517 (1994).  
20


21 None of the claims against Sells has been dismissed and it is  
22 premature at this time to strike any prayer for relief.  
23 Therefore, Sells' motion to strike the request for a D & O bar  
24 from the prayer for relief is denied.  
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CONCLUSION

Based on the foregoing, Defendants' motion to dismiss (Docket No. 25) and Sells' motion to strike (Docket No. 27) are denied.

IT IS SO ORDERED.

Dated: 8/10/2012

  
CLAUDIA WILKEN  
United States District Judge

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