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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

NEIL SILVER,
Plaintiff,
v.
PENNSYLVANIA HIGHER EDUCATION
ASSISTANCE AGENCY,
Defendant.

Case No. 14-cv-00652-PJH

**ORDER DENYING PLAINTIFF'S
MOTION FOR CLASS
CERTIFICATION AND TERMINATING
DEFENDANT'S MOTION TO
DECERTIFY AS MOOT**

Re: Dkt. Nos. 84, 85

Plaintiff Neil Silver's ("plaintiff") motion for class certification and defendant Pennsylvania Higher Education Assistance Agency's ("defendant") "motion to decertify" plaintiff's proposed class came on for hearing before this court on December 4, 2019. Plaintiff appeared through his counsel, Matt Leker. Defendant appeared through its counsel, Donald Bradley. Having read the papers filed by the parties and carefully considered their arguments and the relevant legal authority, and good cause appearing, the court hereby **DENIES** plaintiff's motion for the following reasons. Accordingly, the court **TERMINATES** defendant's motion as moot.

BACKGROUND

On September 23, 2019, plaintiff and defendant respectively filed a motion for class certification (Dkt. 85) and motion to decertify (Dkt. 84) arising out of defendant's alleged violation of the Telephone Consumer Protection Act ("TCPA"), Title 47 U.S.C. § 227(b) (eff. Dec. 22, 2010 through Nov. 1, 2015). Analyzed below, plaintiff's motion seeks to certify a class that is materially identical to the putative class challenged by defendant and described in the first amended complaint ("FAC"), **except** plaintiff's

1 proposed class is now limited to persons who were subject to defendant’s challenged
 2 conduct “after having requested [defendant] to refrain from further telephonic
 3 communications.” Plaintiff seeks to certify his proposed class under both Rule 23(b)(3)
 4 and Rule 23(b)(2).

5 A side-by-side comparison of the proposed class definitions goes as follows:

<p>6 The Proposed Class in Plaintiff’s</p> <p>7 Motion</p>	<p>6 The Putative Class Challenged in</p> <p>7 Defendant’s Motion</p>
<p>8 “All persons within the United States</p> <p>9 who received a telephone call from</p> <p>10 PHEAA between February 2010 and</p> <p>11 February 2014 on their cellular</p> <p>12 telephone made through the use of any</p> <p>13 automatic telephone dialing system or</p> <p>14 an artificial or prerecorded voice after</p> <p>15 having requested PHEAA to refrain</p> <p>16 from further telephonic</p> <p>17 communications.” Dkt. 85 at 2</p> <p>18 (emphasis added).</p>	<p>8 “All persons within the United States who</p> <p>9 received any calls from Defendant, or its</p> <p>10 agent(s) and/or employee(s), to said</p> <p>11 person’s cellular telephone, through the</p> <p>12 use of any automatic telephone dialing</p> <p>13 system and/or prerecorded or artificial</p> <p>14 voice, within the four years prior to the</p> <p>15 filling of the Complaint.” Dkt. 84 at 2 citing</p> <p>16 Dkt. 40 (FAC) ¶ 18.</p>

20 Related to plaintiff’s proposed class, plaintiff offers a two-step “class notice plan” to
 21 manage and identify class membership. First, plaintiff will use available contact
 22 information of potential class members that defendant already has in its possession and,
 23 to the extent necessary, hire a claims administrator to locate potential class members.
 24 Dkt. 85-1 at 16. Second, plaintiff will send such potential class members a form asking:

1. Did you inform defendant orally or in writing that you did not wish to receive telephonic communications on your cellular telephone? and
2. Did you receive a telephonic communication from defendant on your cellular telephone after asking defendant to stop calling you? Or, in the

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alternative;

3. Whether the recipient received a call from defendant after he or she asked defendant to stop calling them.

Under this plan, potential class members may verify their answers by providing additional documents or submitting their responses under penalty of perjury. Dkt. 85-1 at 17. Because plaintiff seeks to certify a class that is different than the one that is the subject of defendant’s motion, this order focuses its class certification analysis on plaintiff’s proposed class only. However, because the parties mix their arguments concerning plaintiff’s proposed class into the briefing on defendant’s motion and also rely upon evidence submitted in support of both motions, this order will consider arguments and evidence from defendant’s motion that are relevant to plaintiff’s motion.

A. Relevant Allegations and Procedural Posture

On February 12, 2014, plaintiff filed his initial complaint against defendant in this court. Dkt. 1. On April 7, 2015, plaintiff filed his FAC. Dkt. 40. In it, plaintiff alleges that defendant violated Title 47 U.S.C. §227(b) when it used an automatic dialing or prerecorded system to call his cellphone without his consent in January 2014. FAC ¶¶ 10-16. Plaintiff alleges two claims arising out of such violation, the first sounding in negligence, FAC ¶¶ 32-35, and the second based upon defendant’s knowing and intentional violation, FAC ¶¶ 36-39 (second cause of action). Plaintiff seeks \$500 in statutory damages for each negligent violation, FAC at 9, Prayer 1, and “up to” \$1,500 in treble statutory damages for each knowing/willful violation, FAC at 9, Prayer 2.

In his FAC, plaintiff sought to certify a class comprising the following members:

“All persons within the United States who received any calls from Defendant, or its agent(s) and/or employee(s), to said person’s cellular telephone, through the use of any automatic telephone dialing system and/or prerecorded or artificial voice, within the four years prior to the filing of the Complaint.” FAC ¶ 18.

This proposed class is the target of defendant’s preemptive motion to decertify. On March 31, 2016, prior to any class certification motion, this court granted defendant’s

1 motion for summary judgment on grounds of a then-recent 2015 amendment to Title 47
2 U.S.C. § 227(b)(1)(a)(iii) that added an exception to § 227(b)(1)'s general prohibition for
3 calls made for the purpose of collecting on a debt backed by the federal government.
4 Dkt. 52.

5 On December 13, 2017, the Ninth Circuit reversed this court's order and
6 remanded the action. The Ninth Circuit held that, because plaintiff's claims accrued prior
7 to the 2015 amendments, that amendment's exception did not retroactively apply to
8 plaintiff's claims. Dkt. 60 at 3. Following remand, the parties engaged in class discovery.

9 **B. Summary of Facts Relevant to the Instant Motion**

10 Defendant is an organization approved by the United States Department of
11 Education (the "Department") to service federal student loans. Dkt. 84-3 ¶ 3. Defendant
12 uses the "Avaya Proactive Contact 4.2.1" dialing system to place automated or
13 prerecorded calls to borrowers. Dkt. 84-2 ¶¶ 4-6. During the class period, defendant
14 made 15,706,962 calls to 2,999,570 unique mobile phone numbers. Dkt. 85-10 at 3; Dkt.
15 86 at 8.

16 Plaintiff maintains several student loans borrowed from the Department. Dkt. 84-1
17 ¶ 7, Ex. A. In 2011, while plaintiff awaited assignment to a loan servicer, the Department
18 informed plaintiff that such servicer would contact him by phone or mail. Dkt. 84-3, Ex. 3
19 at 59:6-17. Plaintiff agreed that such servicer could call him. Id.¹ On October 13, 2012,
20 the Department transferred plaintiff's loans to defendant for service. Dkt. 84-1 ¶ 6; Dkt.
21 85-2 ¶ 4.

22 At oral argument, the court confirmed, and plaintiff did not dispute, that the sole
23 call made by defendant to plaintiff's cellphone (ending in 5583) using the automated
24 dialing system occurred on January 13, 2014.² The key facts to resolve plaintiff's motion

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26 ¹ In his deposition, when referencing who he expected the call from, plaintiff uses the
27 ambiguous term "they," which, when read in context, could refer to either the Department
28 or the impending servicer. Regardless, because plaintiff failed to challenge defendant's
characterization of such testimony as referring to the servicer, Dkt. 84 at 9, the court
agrees that plaintiff's testimony referred to the servicer.

² While plaintiff alleged a call from defendant "on or about January 29, 2014," FAC ¶ 11,

1 concern the parties' communications between October 2012 and defendant's undisputed
2 January 13, 2014 call. The court details the relevant communications during this period
3 immediately below. To the extent other facts outside of these communications are
4 necessary to resolve plaintiff's motion, the court notes such facts in its analysis.

5 Plaintiff sent defendant a three-page letter on August 15, 2013, Dkt. 84-1 ¶ 22, Ex.
6 N (cover page); Dkt. 85-3 (supplement), a one-page letter on October 31, 2013, Dkt. 84-1
7 ¶ 26, Ex. Q, and a two-page letter on January 6, 2014, Dkt. 85-6. Both the August 15,
8 2013 cover letter and the October 31, 2013 letter included plaintiff's cellphone number.
9 Dkt. 84-1 ¶ 22, Ex. N; Id., Ex. Q. The August 15, 2013 cover letter requested that
10 defendant verify both his loan information (as requested in the supplement) as well as its
11 status as the assigned servicer. Id., Ex. N. In relevant part, the August 15, 2013
12 supplement states the following:

13 ***"If your offices attempt telephone communication with me,***
14 ***including but not limited to computer generated calls*** and
15 ***calls or correspondence sent to or with any third parties, it will***
16 ***be considered harassment*** and I will have no choice but to
17 ***file suit. All future communications with me MUST be done***
18 ***in writing*** and sent to the address noted in this letter by USPS."
19 Dkt. 85-3 (emphasis added).

20 The October 31, 2013 letter requests similar verification information. Dkt. 84-1,
21 Ex. Q. In it, plaintiff requests that defendant "**notify** [him]" when it has "mailed" such
22 documents to him. Id. (emphasis in the original). While this letter generally states that
23 "[y]ou will take no further notice until I have time to review and confer with the
24 Department of Education to validate your claim," id., it does not specify that defendant
25 should not call plaintiff or explain how it should otherwise "notify" him.

26 The January 6, 2014 letter again requests the loan verification data and, copying
27 the text of plaintiff's January 4, 2014 email (noted below), specifies "do not call, do not
28 email." Dkt. 85-6. Significantly, this letter is marked as received by defendant on
January 13, 2014 and does not include plaintiff's phone number. Id.

he failed to provide any evidence substantiating such subsequent communication. His
declaration is also noticeably silent on that point.

1 Plaintiff also sent defendant numerous emails, including on July 16, 2013, Dkt. 84-
 2 1 ¶ 21, Ex. L, November 18, 2013, id. ¶ 27, Ex. R, January 4, 2014, id. ¶ 29, Ex. T; Dkt.
 3 85-2 ¶ 9; Dkt. 85-5,³ and January 9, 2014, Dkt. 84-1 ¶ 29, Ex. T. The July 16, 2013 email
 4 summarily states that the Department does not list defendant as plaintiff’s loan “holder.”
 5 Dkt. 84-3 ¶ 21, Ex. L. This email does not include plaintiff’s phone number. Id. ¶ 21, Ex.
 6 L. The November 18, 2013 email again requests the verification information noted
 7 above. Dkt. 84-1, Ex. R. It includes plaintiff’s phone number at two locations (header
 8 and footer) and does not specify that defendant should not call plaintiff. Id. The January
 9 4, 2014 email states that “[y]ou will immediately stop [sic] demand for monies I do not
 10 owe . . . Do not call, do not email.” Dkt. 84-1, Ex. T; Dkt. 85-5. This email also includes
 11 plaintiff’s phone number in its header. Id. The January 9, 2014 email threatens legal
 12 action against defendant if it fails to follow the communication procedures outlined by
 13 plaintiff in his concurrent January 6, 2014 post-letter (noted above). Dkt. 84-3 ¶ 29, Ex.
 14 T. This email does not include plaintiff’s phone number.

15 Separate from his written communications, plaintiff also called defendant on the
 16 following dates:

- 17 • November 7, 2012, Dkt. 84-1 ¶ 11, Ex. C;
- 18 • December 31, 2012, id. ¶ 12, Ex. D.;
- 19 • February 1, 2013, id. ¶ 13, Exs. E-G (three calls);
- 20 • February 4, 2013, id. ¶ 16, Ex. H;
- 21 • February 5, 2013, id. ¶ 17, Ex. I;
- 22 • July 6, 2013, id. ¶ 19, Ex. K;
- 23 • August 14, 2013, id. ¶ 21, Ex. M;
- 24 • August 26, 2013, id. ¶ 23, Ex. O;
- 25 • September 13, 2013, id. ¶ 24, Ex. P; and

26 _____
 27 ³ In his motion, plaintiff states that he sent this email on January 6, 2014. Dkt. 85-2 ¶ 9;
 28 Dkt. 85-5. While the exact date of this email is not necessary for resolving the instant
 motion, such statement is wrong. Dkt. 85-7 (January 6, 2014 letter from plaintiff to
 defendant copying the text of this email and characterizing it as sent “January 4, 2014.”).

- 1 • January 13, 2014, id. ¶ 30, Ex. U.

2 Plaintiff used his cellphone when making each call. Id. ¶¶ 11-13, 16-17, 19, 21,
3 23-24, 30. According to defendant’s unrefuted testimony, such calls concerned a
4 combination of plaintiff’s account delinquency, the status of his loans and related
5 forbearances, and defendant’s status as his servicer (as well as requests for written
6 verification of the same). Id. ¶¶ 11-30. Significantly, during the February 5, 2013 call,
7 plaintiff provided defendant his consent to receive the subject automated/prerecorded
8 calls, id. ¶ 17, which defendant internally recorded, id. ¶ 18, Ex. J (a blurry system
9 printout appearing to show “CONSENT Y” in the middle left). Defendant acknowledged
10 that its internal records concerning consent used a “Y for yes” and a “U” for “unknown.”
11 Dkt. 85-10 at 13:15-24.

12 At some point, plaintiff retained counsel, who then sent defendant a letter on
13 February 11, 2014. Dkt. 85-2 ¶ 13; Dkt. 85-7. In relevant part, this letter demanded that
14 defendant not contact plaintiff and further states the following:

15 “[T]his letter revokes all prior business relationships as defined
16 by [the TCPA] . . . Any prior consent that may have been given
17 that would allow for calling my client is expressly revoked.” Dkt.
85-7.

18 On February 21, 2014, plaintiff (**not** his counsel) then sent defendant a fax, which,
19 similar to counsel’s February 11, 2014 letter, states the following:

20 “[T]his letter revokes all prior business relationships as defined
21 by [the TCPA] . . . Any prior consent that may have been given
22 that would allow for calling my telephone numbers listed above
is now expressly revoked.” Dkt. 85-8.

23 This fax also includes plaintiff’s cellphone number. Id.

24 **DISCUSSION**

25 **A. Legal Standard**

26 To maintain a class action, a proposed class must satisfy Rule 23(a)’s numerosity,
27 commonality, typicality, and adequacy of representation requirements. Fed. R. Civ. Pro.
28 23(a). If all four prerequisites of Rule 23(a) are satisfied, the court then determines

1 whether to certify the class under one of the three subsections of Rule 23(b), which
 2 requires plaintiffs to show either: (1) a risk of substantial prejudice from separate actions,
 3 (2) that declaratory or injunctive relief benefitting the class as a whole would be
 4 appropriate, or (3) that common questions of law or fact common to the class
 5 predominate and that a class action is superior to other methods available for
 6 adjudicating the controversy at issue. Fed. R. Civ. Pro. 23(b)(1)-(3).

7 The party seeking class certification bears the burden of proof in demonstrating
 8 that it has satisfied all four Rule 23(a) requirements and that their action falls within one
 9 of the three types of actions permitted under Rule 23(b). Zinzer v. Accufix Research
 10 Inst., Inc., 253 F.3d 1180, 1186 (9th Cir. 2001). “Before certifying a class, the trial court
 11 must conduct a rigorous analysis to determine whether the party seeking certification has
 12 met the prerequisites of Rule 23.” Mazza v. American Honda Motor Co. Inc., 666 F.3d
 13 581, 588 (9th Cir. 2012). To the extent there are “any factual disputes necessary to
 14 determine” a Rule 23 criterion, a district court is required to resolve them. Ellis II v.
 15 Costco Wholesale, 657 F.3d 970, 983 (9th Cir. 2011) (“However, the district court was
 16 required to resolve any factual disputes necessary to determine whether there was a
 17 common pattern and practice that could affect the class *as a whole*. If there is no
 18 evidence that the entire class was subject to the same allegedly discriminatory practice,
 19 there is no question common to the class.) (emphasis in the original).

20 **B. Analysis**

21 **1. Plaintiff’s Proposed Class Definition Is Consistent with the Definition**
 22 **Proposed in the FAC**

23 Absent leave to amend, a plaintiff generally may not seek to certify a class
 24 different than that alleged in his or her operative pleading. McCurley v. Royal Seas
 25 Cruises, Inc., 331 F.R.D. 142, 161 (S.D. Cal. 2019). Courts, however, recognize an
 26 exception when such plaintiff “proposes a new class definition that is narrower than the
 27 class definition originally proposed, and it does not involve a new claim for relief.” Id.

28 Here, the court finds that plaintiff’s proposed class is no broader than that

1 challenged in defendant’s motion to decertify. As a practical matter, plaintiff
2 acknowledged the same at oral argument. While defendant contends that “[p]laintiff’s
3 class definition . . . is arguably broader than the prior definition” alleged in the FAC, Dkt.
4 86 at 8, defendant failed to explain such contention both in its briefing and at oral
5 argument.

6 As an analytical matter, both definitions are materially identical except for plaintiff’s
7 inclusion of the “after having requested [defendant] to refrain from further telephone
8 communication” qualifier. Compare FAC ¶ 18 with Dkt. 85 at 2. Given that plaintiff’s
9 motion’s proposed class definition **adds** a condition not present in the FAC’s comparable
10 definition, plaintiff’s proposed class may be no broader than that alleged in the FAC and
11 defendant’s unsupported challenge therefore fails. As a result, the court will consider the
12 class proposed in plaintiff’s motion.

13 **2. The Proposed Class Does Not Fail for Want of an Administratively**
14 **Feasible Method of Identifying Its Membership**

15 Relying upon out of circuit authority, defendant suggests that plaintiff’s proposed
16 class plan is improper on grounds of administrative infeasibility. Dkt. 86 at 11. Any such
17 challenge ignores Briseno v. ConAgra Foods, Inc., 844 F.3d 1121 (9th Cir. 2017), cert.
18 denied sub nom. ConAgra Brands, Inc. v. Briseno, 138 S. Ct. 313, 199 L. Ed. 2d 206
19 (2017), which specifically ruled that a class proponent need not proffer an
20 administratively feasible way to identify class members. 844 F.3d at 1133 (“In summary,
21 the language of Rule 23 neither provides nor implies that demonstrating an
22 administratively feasible way to identify class members is a prerequisite to class
23 certification . . . We therefore join the Sixth, Seventh, and Eighth Circuits in declining to
24 adopt an administrative feasibility requirement.”). As a result, to the extent defendant
25 attempts to challenge plaintiff’s proposed class on grounds of administrative infeasibility,
26 such attempt fails.

27 **3. The Proposed Class Fails Rule 23(a)’s Threshold Requirements**

28 Here, plaintiff satisfied Rule 23(a)’s commonality, typicality, and adequacy of

1 representation requirements. However, because plaintiff failed to proffer sufficient
2 evidence showing that his proposed class satisfies the numerosity requirement, the court
3 finds that plaintiff’s proposed class fails Rule 23(a). Despite that finding, because the
4 court alternatively concludes that certification is separately inappropriate under Rule
5 23(b)(3) and Rule 23(b)(2), the court addresses all four Rule 23(a) requirements.

6 **a. The Proposed Class Satisfies the Commonality Requirement**

7 Rule 23(a)(2) requires questions of law or fact common to the class. Fed. R. Civ.
8 Pro. 23(a)(2). Under this requirement, plaintiff must “demonstrate that the class
9 members have suffered the same injury,” not merely violations of “the same provision of
10 law.” Wal-Mart Stores, Inc. v. Dukes, 564 U.S. 338, 349-50 (2011). Given that, plaintiffs’
11 claims “must depend upon a common contention” such that “determination of [their] truth
12 or falsity will resolve an issue that is central to the validity of each one of the claims in
13 one stroke.” Id. “What matters to class certification . . . is not the raising of common
14 questions—even in droves—but rather the capacity of a classwide proceeding to
15 generate common answers apt to drive the resolution of the litigation.” Id.

16 To that end, the Ninth Circuit has explained that, under this requirement, “plaintiffs
17 need not show that every question in the case, or even a preponderance of questions, is
18 capable of classwide resolution. So long as there is even a single common question, a
19 would-be class can satisfy the commonality requirements of Rule 23(a)(2).” Wang v.
20 Chinese Daily News, Inc., 737 F.3d 538, 544 (9th Cir. 2013). Given that, “where the
21 circumstances of each particular class member vary but retain a common core of factual
22 or legal issues with the rest of the class, commonality exists.” Evon v. Law Offices of
23 Sidney Mickell, 688 F.3d 1015, 1029 (9th Cir. 2012).

24 Here, the proposed class shares at least one common question of fact—namely,
25 whether defendant used an auto-dialer or prerecorded messaging system when calling
26 class members’ cellphones. Defendant itself acknowledges as much in its opposition.
27 Dkt. 86 at 12 (“Accordingly, only items 2 and 4 [listed by plaintiff in its opening as issues
28 satisfying the commonality requirement] are even arguably common issues.”). As a

1 result, the court concludes that the proposed class satisfies the commonality
2 requirement.

3 **b. Plaintiff's Claims Are Typical of Those of the Proposed Class**

4 Rule 23(a)(3) requires that the claims of the named plaintiffs be typical of those of
5 the proposed class. Fed. R. Civ. Pro. 23(a)(3). "The test for typicality is whether other
6 members have the same or similar injury, whether the action is based on conduct which
7 is not unique to the named plaintiffs, and whether other class members have been injured
8 by the same course of conduct." Sandoval v. Cty. of Sonoma, 912 F.3d 509, 518 (9th
9 Cir. 2018), cert. denied sub nom. Cty. of Sonoma, California v. Sandoval, 140 S. Ct. 142,
10 205 L. Ed. 2d 35 (2019).

11 Here, plaintiff satisfies the typicality requirement. In the FAC, plaintiff challenges
12 the following conduct by defendant:

13 "In or around January 2014, Defendant began calling Plaintiff's
14 cellular phone ending in #5583, utilizing a pre-recorded voice,
15 in attempting to collect a debt that Plaintiff does not owe; prior
16 to that point, Defendant had made efforts to contact Plaintiff via
17 mail as well, about this particular debt, to which Plaintiff
18 responded by requesting from Defendant, in writing, to not
19 contact him by any means other than mail. Notwithstanding,
20 Defendant continued placing calls to Plaintiff's cellular phone."
21 FAC ¶ 10.

22 In comparison, plaintiff seeks to certify a class comprising the following individuals:

23 "All persons within the United States who received a telephone
24 call from PHEAA between February 2010 and February 2014
25 on their cellular telephone made through the use of any
26 automatic telephone dialing system or an artificial or
27 prerecorded voice after having requested PHEAA to refrain
28 from further telephonic communications." Dkt. 85 at 2.

Under plaintiff's theory of liability, defendant violated his rights and those of other
potential class members under Title 47 U.S.C. § 227(b) to the extent defendant called
such persons on their cellphone after they requested that defendant refrain from doing
so. In its opposition to plaintiff's certification motion, defendant argues that it "presented
evidence showing that plaintiff gave his express consent prior to the single autodialed call
[defendant] made to him" and that, subsequently, "defendant made no further calls to

1 plaintiff,” Dkt. 86 at 12-13. While such contentions might, on the merits, be true, they do
2 not necessarily foreclose the court from determining that plaintiff revoked such consent
3 following its provision but before defendant’s “single autodialed” call. Indeed, in his
4 January 4, 2014 email, plaintiff told defendant “do not call, do not email.” Dkt. 84-1, Ex.
5 T; Dkt. 85-5. Given that, defendant’s argument that plaintiff “is not a member of the class
6 he seeks to represent,” Dkt. 86 at 13, does not necessarily hold.

7 In its motion to decertify, defendant adds that plaintiff fails the typicality
8 requirement because (1) it has certain affirmative defenses that arise uniquely from the
9 history of plaintiff’s loans and (2) “significant time” would be required to determine
10 whether plaintiff “unequivocally revoked consent to be contacted on his cell phone” and
11 whether defendant complied with such request. Dkt. 84 at 24-26. As an initial matter,
12 defendant failed to raise these arguments in its opposition to plaintiff’s motion. Dkt. 86 at
13 12-13. In any event, the court finds that any unique history of plaintiff’s loans or the
14 amount of contacts between plaintiff and defendant does not make him atypical under
15 Rule 23(a)(3). While such criticisms are well-placed for purpose of finding against
16 predominance under Rule 23(b)(3), the circumstances purportedly unique to plaintiff do
17 not change the conclusion that the potential claims of the other proposed class members
18 arose from the same course of action (an unsolicited cellphone call) and resulted in the
19 same injury (violation of one’s rights under the TCPA). As a result, the court finds that
20 plaintiff’s claims are typical of those of the proposed class.

21 **c. Plaintiff and His Counsel Are Adequate**

22 Rule 23(a)(4) requires that the party representatives fairly and adequately protect
23 the interests of the class. Fed. R. Civ. Pro. 23(a)(4). The Ninth Circuit has set forth a
24 two-part test for this requirement: “(1) do the named plaintiffs and their counsel have any
25 conflicts of interest with other class members and (2) will the named plaintiffs and their
26 counsel prosecute the action vigorously on behalf of the class?” Staton v. Boeing Co.,
27 327 F.3d 938, 957 (9th Cir. 2003).

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1. Plaintiff Is an Adequate Representative of the Proposed Class

Here, plaintiff is an adequate class representative. Significantly, the parties identified no known conflict between him and the class and he has demonstrated a continued commitment to litigate this action (which is now over five years pending) as lead plaintiff. Such commitment is further shown by his willingness to participate in discovery, including sitting for two depositions. Dkt. 85-2 ¶¶ 24-25. While defendant does identify apparent questions concerning plaintiff's integrity (namely that he previously lied under oath), defendant failed to explain how such an issue of integrity implicates a cognizable conflict or inability to vigorously litigate this case. As a result, plaintiff satisfies the adequate class representative requirement.

2. Counsel Are Adequate to Represent the Proposed Class

Rule 23(g) requires that a district court appoint class counsel for any class that is certified and further lists the following four factors relevant to such appointment: (1) the work counsel has done in identifying or investigating potential claims in the action; (2) counsel's experience in handling class actions or other complex litigation and the type of claims in the litigation; (3) counsel's knowledge of the applicable law; and (4) the resources that counsel will commit to representing the class. Fed. R. Civ. Pro. 23(g). Additionally, a court may consider the proposed counsel's professional qualifications, skill, and experience, as well as such counsel's performance in the action itself. In re Emulex Corp. 210 F.R.D. 717, 720 (C.D. Cal. 2002).

Here, counsel is adequate for purpose of Rule 23. As an initial matter, defendant does not contest counsel's adequacy. Dkt. 86 at 13. Additionally, counsel has experience litigating various consumer related class actions, including ones based on alleged TCPA violations. Dkt. 85-9 ¶ 12(a)-(u), ¶ 13 (Kazerouni Law Group); Dkt. 85-14 ¶ 16(a)-(e), ¶ 17(a)-(aaa) (Kazerouni Law Group); Dkt. 85-15 ¶ 10(a)-(ddd), ¶ 11(a)-(j). Counsel has also performed well in this action, including succeeding in plaintiff's appeal of this court's prior order granting defendant's motion for summary judgment. Dkt. 60.

1 Given the above, the court finds that counsel is sufficiently qualified. As a result, the
2 court concludes that the proposed class satisfies the adequacy requirement.

3 **d. Plaintiff Has Failed to Proffer Sufficient Evidence Establishing**
4 **Numerosity**

5 Rule 23(a)(1) requires that a proposed class be so numerous that joinder of all
6 members is impracticable. Fed. R. Civ. Pro. 23(a)(1). While there is no fixed number
7 that satisfies the numerosity requirements, courts often find that a group greater than 40
8 members meets such requirement. Californians for Disability Rights, Inc. v. California
9 Dep't of Transportation, 249 F.R.D. 334, 346 (N.D. Cal. 2008).

10 Here, plaintiff failed to show that his proposed class would satisfy the numerosity
11 requirement. As an initial matter, plaintiff concedes this failure. Dkt. 89 at 4-5 ("Here,
12 Silver argues that the weight of authority favors permitting the self-identification process
13 outlined by Silver. . . . Moreover, this process **will determine** whether Silver's class
14 satisfies numerosity as well.") (emphasis added). Rather than satisfy his evidentiary
15 burden, plaintiff hinges his numerosity showing upon "common sense assumptions," Dkt.
16 87 at 7, that the court may draw from "the unlikely event that less than 40 consumers out
17 of 3,000,000 who received telephonic communications from [defendant] submit a claim"
18 in response to plaintiff's proposed class notice plan, Dkt. 89 at 5. Such purported
19 improbability is not evidence, and the court refuses to adopt it as a basis for finding
20 numerosity here.

21 While the court acknowledges that it may make "common-sense assumptions and
22 reasonable inferences" when analyzing numerosity, West v. California Servs. Bureau,
23 Inc., 323 F.R.D. 295, 303 (N.D. Cal. 2017), leave to appeal denied sub nom. Membreno
24 v. California Serv. Bureau, Inc., 2018 WL 1604629 (9th Cir. Mar. 27, 2018), defendant
25 proffered evidence that it maintained a practice during the relevant period to obtain and
26 then record a borrower's consent to call him using an automated or prerecorded system.
27 Dkt. 84-3, Ex. 1 at 35:16-21. Such practice (which is supported by evidence) instead
28 leads to the reasonable inference that defendant would not call cellphones using the

1 challenged system absent consent, which thereby undermines the validity of plaintiff's
2 common-sense assumption.

3 In any event, the fact that plaintiff enjoyed a multi-month period for class
4 discovery—yet, in verified responses to defendant's interrogatory requests dated
5 December 4, 2018, altogether failed to identify even one other similarly situated
6 individual, Dkt. 85-3, Ex. 8 Response No. 44 (Q: "Identify all putative class members
7 known to you or your counsel." A: "None at this time. Investigation continues")—further
8 undermines plaintiff's proffered assumption that, because of the sheer number of calls
9 made, at least 39 others must have been contacted by defendant without consent.

10 Plaintiff's remaining response on this issue—namely, that he need not "actually
11 identify class members at the certification stage," Dkt. 87 at 10—misses the point. As
12 discussed above, plaintiff is correct that the Ninth Circuit recognizes that an
13 ascertainability showing is not required under Rule 23(a). However, such recognition
14 does not relieve plaintiff from satisfying Rule 23(a)(1)'s numerosity requirement.
15 Because plaintiff failed to do so, the court denies his motion on this ground alone.

16 In any event, even if plaintiff did satisfy Rule 23(a)(1)'s numerosity requirement,
17 plaintiff failed to show that certification of his proposed class is proper under either Rule
18 23(b)(3) or Rule 23(b)(2). As a result, the court denies plaintiff's motion for class
19 certification on those independent grounds as well.

20 **4. The Proposed Class Fails Rule 23(b)(3)**

21 If a plaintiff satisfies Rule 23(a), he or she may maintain a class action under Rule
22 23(b)(3) if the court finds the following:

- 23
- 24 • "the questions of law or fact common to class members predominate over
any questions affecting only individual members;" and
 - 25 • "a class action is superior to other available methods for fairly and efficiently
26 adjudicating the controversy." Fed. R. Civ. Pro. 23(b)(3).

27 "The predominance inquiry under Rule 23(b)(3) tests whether proposed classes
28 are sufficiently cohesive to warrant adjudication by representation." In re Hyundai and Kia

1 Fuel Economy Litig., 926 F.3d 539, 557 (9th Cir. 2019). “It presumes that the existence
2 of common issues of fact or law have been established pursuant to Rule 23(a)(2), and
3 focuses on whether the common questions present a significant aspect of the case and
4 they can be resolved for all members of the class in a single adjudication.” Id. “[I]f so,
5 there is clear justification for handling the dispute on a representative rather than on an
6 individual basis.” Id.

7 The predominance analysis is not “a matter of nose-counting. Rather, more
8 important questions apt to drive the resolution of the litigation are given more weight in
9 the predominance analysis over individualized questions which are of considerably less
10 significance to the claims of the class.” Id. Given that, “even if just one common
11 question predominates, the action may be considered proper under Rule 23(b)(3) even
12 though other important matters will have to be tried separately.” Id.

13 **a. This Court’s Predominance Analysis Turns on Only the**
14 **Elements of Title 47 U.S.C. § 227(b)**

15 To determine “whether questions of law or fact common to class members
16 predominate,” courts “begin[] . . . with the elements of the underlying causes of action.”
17 Castro Valley Union 76, Inc. v. Vapor Sys. Techs., Inc., 2012 WL 5199458, at *7 (N.D.
18 Cal. Oct. 22, 2012). Here, plaintiff alleges only two causes of action: (1) a negligent
19 violation of Title 47 U.S.C. § 227(b) and (2) a willful violation of that same section. As a
20 result, this court’s predominance analysis is limited to the pre-2015 elements of Title 47
21 U.S.C. § 227(b).

22 Prior to its 2015 amendment, Title 47 U.S.C. § 227(b)(1)(A)(iii) provided the
23 following:

24 “It shall be unlawful for any person within the United States, or
25 any person outside the United States if the recipient is within
the United States—

26 **(A)** to make any call (other than a call made for emergency
27 purposes or made with the prior express consent of the called
28 party) using any automatic telephone dialing system or an
artificial or prerecorded voice—

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(iii) to any telephone number assigned to a paging service, cellular telephone service, specialized mobile radio service, or other radio common carrier service, or any service for which the called party is charged for the call.” 47 U.S.C. § 227(b)(1)(A)(iii) (eff. Dec. 22, 2010 to Nov. 1, 2015).

To establish a claim under that version of Title 47 U.S.C. § 227(b), then, a plaintiff must prove the following: (1) defendant called a cellular telephone number; (2) using an automatic telephone dialing system; and (3) did so without the recipient’s prior express consent. Blair v. CBE Grp., Inc. 309 F.R.D. 621, 628 (S.D. Cal. 2015).

The TCPA does not define “prior express consent.” However, the Federal Communications Commission (“FCC”) has found that, for purpose of the TCPA:

“[p]ersons who knowingly release their phone numbers have in effect given their invitation or permission to be called at the number which they have given, absent instructions to the contrary. Hence, telemarketers will not violate [TCPA rules] by calling a number which was provided as one to which the called party wishes to be reached.”

Reardon v. Uber Techs., Inc., 115 F. Supp. 3d 1090, 1097 (N.D. Cal. 2015) citing In Matter of Rules & Regulations Implementing the Telephone Consumer Protection Act of 1991, 7 F.C.C. Rcd. 8752, 8769, ¶ 31 (1992).

Courts construe this order to allow a finding of consent when the recipient of a challenged communication provides his number to the contacting party. Reardon, 115 F. Supp. 3d at 1097 (“In accordance with the 1992 FCC Order, the vast majority of cases to address the issue have held that a telephone customer who provides her number to another party consents to receive calls or texts from that party.”).

b. Defendant Provided Evidence In Support of Its Consent Affirmative Defense

Under the TCPA, a plaintiff’s “express consent” is an affirmative defense that a defendant bears the burden of proving. True Health Chiropractic, Inc. v. McKesson Corp., 896 F.3d 923, 931 (9th Cir. 2018), cert. denied, 139 S. Ct. 2743 (2019) (“While the appeal in this case was pending, we decided Van Patten v. Vertical Fitness Group, LLC,

1 847 F.3d 1037 (9th Cir. 2017). There, we held that “express consent” is an affirmative
2 defense to a claim brought under a provision of the TCPA dealing with unsolicited
3 telephone calls, and that the defendant bears the burden of proving such consent.”).
4 While acknowledging that “[p]utative class members . . . retain the burden of showing that
5 the proposed class satisfies the requirements of Rule 23,” the Ninth Circuit in True Health
6 emphasized that a defendant’s burden of proving its consent defense “strongly affects”
7 the Rule 23(b)(3) predominance analysis. Id. at 931.

8 To contest predominance on the issue of consent, a defendant must first offer his
9 consent defenses and their supporting evidence. Id. (“Since [defendant] bears the
10 burden, we assess predominance by analyzing the consent defenses [defendant] has
11 actually advanced and for which it has presented evidence.”). Courts may not consider
12 consent defenses not actually advanced by defendant or unsupported by evidence. Id.
13 932 (“But we do not consider the consent defenses that [defendant] might advance or for
14 which it has presented no evidence.”). In the event a defendant fails to proffer evidence
15 in support of its consent defense, courts consider such defense a common issue for
16 purpose of Rule 23(b)(3). Caldera v. Am. Med. Collection Agency, 320 F.R.D. 513, 519
17 (C.D. Cal. 2017) (“However, Defendant submits no evidence that any class member in
18 this case consented. Where a party has not submitted any evidence of . . . express
19 consent, courts will not presume that resolving such issues requires individualized
20 inquiries. . . . Accordingly, there is no indication that individualized issues of consent
21 would be an obstacle to managing this case as a class action.”).

22 When analyzing potential class claims under the TCPA for the distribution of
23 unsolicited faxes, the court in True Health considered the following methods proffered by
24 the defendants for showing such a defense:

- 25 1. Providing contact information when registering a product;
- 26 2. Entering into a licensing agreement permitting defendant to contact
27 potential class members;
- 28 3. Having individual communications with potential class members;

- 1 4. Developing personal relationship with such potential members;
- 2 5. Checking a box when registering software authorizing defendant to contact
- 3 such potential member;
- 4 6. Completing a written consent form authorizing such contact; and
- 5 7. Confirming by telephone that the potential class member would like “to
- 6 continue to receive” certain communications or change their communication
- 7 preferences during a purported “outreach program to update contact
- 8 information” of preexisting customers. 896 F.3d at 932-33.

9 Significantly, the court in True Health did not rule that any of the above-considered
10 methods were the exclusive or necessary means to show consent. Instead, the court
11 found such methods illustrative, specifically observing that “[a] defendant can produce
12 evidence of a predominance-defeating consent defense in a variety of ways.” 896 F.3d at
13 931-32.

14 Here, in its motion to decertify, defendant advanced five methods of obtaining
15 consent, four of which are supported by evidence of obtaining consent from plaintiff
16 specifically and one of which is supported by evidence of obtaining consent from
17 borrowers more generally. Dkt. 84 at 18-19. Such methods include the following:

- 18 1. Letters from plaintiff providing his cell phone number. To support this
19 method, defendant proffered evidence of two such letters. Dkt. 84-1, Ex. N
20 (August 15, 2013 cover); id. ¶ 26, Ex. Q (October 31, 2013).
- 21 2. Emails from plaintiff providing his phone number. To support this method,
22 defendant proffered evidence of two such emails. Dkt. 84-1 ¶ 27, Ex. R
23 (November 18, 2013); id. ¶ 29, Ex. T (January 4, 2014).
- 24 3. The fact that plaintiff called defendant from his cellphone 12 times between
25 November 7, 2012 and January 13, 2014, as well as the parties’ February
26 5, 2013 conversation in which plaintiff consented to automated/prerecorded
27 calls. To support this method, defendant provided undisputed evidence of
28 all such calls, which occurred on the following dates:

- 1 ○ November 7, 2012, Dkt. 84-1 ¶ 11, Ex. C;
 - 2 ○ December 31, 2012, id. ¶ 12, Ex. D.;
 - 3 ○ February 1, 2013 (three calls), id. ¶ 13, Exs. E-G;
 - 4 ○ February 4, 2013, id. ¶ 16, Ex. H;
 - 5 ○ February 5, 2013, id. ¶ 17, Ex. I;
 - 6 ○ July 6, 2013, id. ¶ 19, Ex. K;
 - 7 ○ August 14, 2013, id. ¶ 21, Ex. M;
 - 8 ○ August 26, 2013, id. ¶ 23, Ex. O;
 - 9 ○ September 13, 2013, id. ¶ 24, Ex. P; and
 - 10 ○ January 13, 2014, id. ¶ 30, Ex. U.
- 11 4. Communications with third parties having some responsibility for a loan. To
- 12 support this method, defendant cites plaintiff’s deposition testimony
- 13 acknowledging that he agreed with the Department that a loan servicer,
- 14 once assigned, could call him. Dkt. 84-3, Ex. 3 at 59:6-17.
- 15 5. Loan documents that contain consent language regarding telephone
- 16 contact. To support this method, defendant provided evidence that, as a
- 17 general matter, borrowers may include their contact information in master
- 18 promissory loan documents. Dkt. 84-3, Ex. 1 at 14:2-20, 15:10-22. (While
- 19 defendant failed to proffer plaintiff’s loan documents, plaintiff does not
- 20 contest that he provided his contact information in such documents when
- 21 accepting his loans.).

22 Despite these consent methods and their supporting evidence, plaintiff

23 characterizes defendant’s predominance argument as “unsubstantiated,” cryptically

24 asserting that defendant’s argument “fails since [defendant] has neglected to provide any

25 evidence to support this argument despite ample opportunity to do so.” Dkt. 89 at 6-7. To

26 the extent plaintiff argues that defendant’s threshold showing requires evidence of

27 consent pertaining to members of the proposed class more generally (as opposed to

28 plaintiff specifically), any such showing would require more than the Ninth Circuit has

1 already found sufficient to put consent at issue under Rule 23(b)(3). True Health, 896
2 F.3d at 927, 932 (denying certification of subclass on grounds of predominance even
3 though the evidence of consent proffered by defendant with respect to such subclass
4 “**may not list every** putative class member that consented in the specified ways.”)
5 (emphasis added); Meyer v. Portfolio Recovery Assocs., LLC, 707 F.3d 1036, 1042 (9th
6 Cir. 2012) (“[Defendant] did not show **a single instance** where express consent was
7 given before the call was placed. . . . But [defendant] does not point to **a single instance**
8 where a cellular telephone number that had been given by the debtor to the original
9 creditor was also found by [defendant] via skip-tracing . . .”) (emphasis added).

10 Further, the court finds that it is unreasonable to impose such a heightened
11 showing where, like here, plaintiff’s proffered method for establishing numerosity
12 depends upon a non-evidentiary “common sense” probability that there is a sufficient
13 number of proposed class members. To do so would effectively require a defendant to
14 proffer evidence of consent for a class that—by plaintiff’s own standard—may not actually
15 exist. Because defendant has set forth multiple methods for demonstrating plaintiff’s
16 consent that are supported by evidence, defendant satisfied its threshold burden of proof
17 to put consent at issue for purpose of Rule 23(b)(3) predominance.⁴

18 **c. Plaintiff Failed to Show that Common Questions Predominate**
19 **the Individualized Questions Inherent in Defendant’s Consent**
20 **Defense**

21 In the event a defendant offers evidence in support of his consent defenses, then,
22 to satisfy Rule 23(b)(3), plaintiff must show that such consent defenses (or the lack
23 thereof) are susceptible to common proof. True Health Chiropractic, Inc., 896 F.3d at
24 931 (“Defenses that must be litigated on an individual basis can defeat class

25 _____
26 ⁴ In its reply, defendant cites certain regulations promulgated under the Higher Education
27 Act that may independently “invalidate” any demand by a borrower not to be contacted by
28 phone. Dkt. 88 at 10 n. 3. While defendant summarily asserts that “this regulation is
applicable to Silver’s loan by operation of 20 U.S.C. § 1087e(a)(1),” *id.*, defendant failed
to develop this argument in its briefing. As a result, the court will not rely upon any
individualized questions of law such regulations may pose to the class proposed here.

1 certification.”); Kristensen v. Credit Payment Servs., 12 F. Supp. 3d 1292, 1306-07 (D.
2 Nev. 2014) (“If consent is an element of the prima facie case . . . [plaintiff] must prove that
3 lack-of-consent can be addressed with class-wide proof. If [plaintiff] is correct that
4 consent is an affirmative defense, then he must prove that he can defeat Defendants'
5 consent argument with class-wide proof. The practical effect is the same: for purposes of
6 class certification, [plaintiff] must prove that consent, or the lack thereof, can be resolved
7 ‘on evidence and theories applicable to the entire class.’”).

8 Going back to the seven methods of demonstrating consent that were examined in
9 True Health, the court found that method one (i.e., contact information provided when
10 registering a product) and method two (i.e., entering an agreement permitting defendant
11 to contact potential class members) were susceptible to common proof. 896 F.3d at 932
12 (“First, [defendant] asserts that some of the remaining putative class members gave
13 consent **by providing their fax numbers when registering a product** purchased from
14 a subdivision of [defendant]. Second, [defendant] asserts that some of them gave
15 consent **by entering into software-licensing agreements**, or EULAs. We have
16 examples of product registrations and EULAs in the record. [Defendant] has provided no
17 further evidence relevant to these two defenses. . . . So far as the record shows, there is
18 little or no variation in the product registrations and the EULAs. For both of these
19 asserted defenses, the predominance requirement of Rule 23(b)(3) is therefore
20 satisfied.”) (emphasis added).

21 With respect to method three (i.e., individual communications with potential class
22 members) and method four (i.e., personal relationships with potential class members),
23 the court found that such methods were subject to individualized inquiries not capable of
24 classwide proof. Id. at 932 (“Exhibit C lists putative class members whose claims are
25 based on faxes sent to fifty-five unique fax numbers. McKesson provided evidence in the
26 district court that its consent defenses to these claims **would be based on individual**
27 **communications** and **personal relationships between McKesson representatives**
28 **and their customers**. The variation in such communications and relationships . . . is

1 enough to support denial of class certification under Rule 23(b)(3) for the putative class
2 members listed in Exhibit C.”) (emphasis added).

3 With respect to method five (i.e., checking a box authorizing contact when
4 registering software), method six (i.e., completing a written form authorizing contact), and
5 method seven (i.e., oral confirmation concerning a potential class member’s preference
6 for future contact), the court noted that consent provided by such methods may, but are
7 not necessarily, susceptible to common proof. Id. at 932-33 (describing each method
8 and then stating “[i]t is possible that some or all of the putative class members in Exhibit
9 B satisfy the predominance requirement. . . . we view these and other issues related to
10 Exhibit B as best addressed in the first instance by the district court on remand.”)
11 (emphasis added).⁵

12 Here, plaintiff fails to show that any of defendant’s methods of consent may be
13 shown by classwide proof. With respect to its first and second methods, defendant
14 provided letters and emails reflecting individual communications between it and plaintiff.
15 Similar to those described above as method three in True Health, such individualized
16 writings are necessarily not susceptible to classwide proof. As an initial matter, the fact
17 that four of plaintiff’s writings include his phone number—Dkt. 84-1 ¶ 22, Ex. N (August
18 15, 2013 cover letter); Id., Ex. Q (October 31, 2013 letter); Id. ¶ 27, Ex. R (November 18,
19 2013 email); Id. ¶ 29, Ex. T, Dkt. 85-2 ¶ 9, Dkt. 85-5 (January 4, 2014 email)—while two
20 others omit such number—Dkt. 84-1 ¶ 21, Ex. L (July 16, 2013 email); id. ¶ 29, Ex. T
21 (January 9, 2014 email)—itself demonstrates the variations inherent in written

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23 ⁵ Plaintiffs ultimately abandoned their request to certify the subclasses subject to consent
24 methods five through seven. True Health Chiropractic Inc. v. McKesson Corp., 2019 WL
25 3804713, at *2 (N.D. Cal. Aug. 13, 2019) (“Following remand, the Court reopened fact
26 discovery for the limited purpose of supplementing the record in light of Van Patten, and
27 only as to putative class members identified in Exhibit B. . . . After supplemental
28 discovery, Plaintiffs submitted a renewed motion for class certification. . . . **Plaintiffs no
longer seek certification of putative class members in Exhibit B**; rather, Plaintiffs
seek certification limited to the Exhibit A-only Class”) (emphasis added).

1 communications between any potential class member and defendant.

2 Such variations are further shown by qualitative differences in the language used
3 in such individualized writings. For example, while plaintiff’s August 15, 2013 supplement
4 threatens a lawsuit if defendant attempts communicating with him by phone, Dkt. 85-3,
5 his January 4, 2014 emails states “do not call, do not email,” Dkt. 84-1, Ex. T; Dkt. 85-5.
6 While these statements instruct defendant not call him, they use different language to
7 make that point. Such finely grained differences would require a communication-specific
8 analysis to determine consent. Such a determination is further complicated in
9 circumstances where, like here, a potential class member says one thing (don’t call me)
10 but takes an action suggesting another (listing his cell phone number).

11 Separately, communications like plaintiff’s October 31, 2013 letter—which
12 requests that defendant “notify” him when it mailed his requested information, Dkt. 84-1,
13 Ex. Q, but fails to specify how defendant should provide such notification—further
14 preclude proving consent on a classwide basis. To determine whether such vague
15 instructions allowed defendant to contact a proposed class member by phone, the court
16 would need to understand the preexisting status of such member’s consent. In short,
17 individualized communications between a potential class member and defendant allow
18 for multiple combinations of statements and conduct concerning consent. Given the
19 breadth of such combinations, a court’s determination on that issue would require an
20 individualized analysis. As a result, plaintiff failed to satisfy his burden of demonstrating
21 that common issues of proof for these methods of consent predominate.

22 With respect to its third method, defendant provided evidence of various phone
23 conversations during the class period between plaintiff and defendant, during at least one
24 of which plaintiff purportedly consented to the subject calls. Dkt. 84-1 ¶¶ 17-18; *Id.*, Ex. J.
25 Similar to the individualized writings analyzed immediately above, consent-related
26 statements made over a phone call implicate the same sort of variations that would
27 require a conversation-specific analysis to determine consent. As a result, plaintiff failed
28 to satisfy his burden of demonstrating that common issues of proof for this method of

1 consent predominate.

2 With respect to its fourth method, defendant provided plaintiff's deposition
3 testimony acknowledging that he had agreed with the Department that a loan servicer
4 could call him once assigned. Dkt. 84-3, Ex. 3 at 59:6-17. While sworn party testimony
5 reflecting such acknowledgement allows a straightforward consent determination, not all
6 pieces of evidence that reflect a borrower's communications with third parties will allow
7 such a clear determination. Instead, most evidence of a borrower's communications with
8 some loan-related third-party will implicate the same conversation-specific analysis to
9 determine consent that is required under the first through third methods noted above. As
10 a result, plaintiff failed to satisfy his burden of demonstrating that common issues of proof
11 for this method of consent predominate.

12 With respect to its fifth method, defendant provided testimony that borrowers might
13 include their phone information in the master promissory note loan documents, and that it
14 may receive such documents from different and various originating entities, as well as the
15 borrower directly. Dkt. 84-3, Ex. 1 at 14:2-20, 15:10-22; Id. 84-2 ¶ 3. Plaintiff failed to
16 proffer any evidence showing that such loan documents were uniform in their inclusion
17 (or exclusion) of a provision requesting borrowers to include their respective contact
18 information. Absent such a showing, the court may reasonably infer that the above-
19 referenced loan documents varied in their request for such information. As a result,
20 plaintiff failed to satisfy his burden of demonstrating that common issues of proof for this
21 method of consent predominate.

22 Given the above, plaintiff's assertion that defendant "simply argues against
23 commonality and predominance based upon unsubstantiated statements that consent
24 and revocation of consent 'are rife with individualized inquires [sic]'" but "neglected to
25 provide any evidence to support this argument," Dkt. 89 at 6-7, is without merit.
26 Defendant proffered evidence substantiating its various methods of receiving consent
27 from plaintiff specifically, as well as borrowers more generally (through originating loan
28 documents). Given that, plaintiff was then required to show how each such theory is

1 subject to common proof. Plaintiff failed to do so.

2 Instead, to satisfy such showing, plaintiff relies solely upon his proposed class
3 notice plan, which, plaintiff summarily concludes, “will ensure that only those consumers
4 who fit within Silver’s class are included.” Dkt. 85-1 at 25. Such reliance is misplaced.
5 As an initial matter, plaintiff’s plan is speculative and theoretical. Absent any supporting
6 documentation showing an executed version of it, plaintiff’s “plan” remains just that—an
7 unverified idea. Further, even if the court were to accept plaintiff’s plan, any information
8 provided in response to it would not prove that consent could be shown on a classwide
9 basis. While step three of the plan would allow proposed class members to submit
10 documentation or declarations to verify their consent responses, defendant could still
11 proffer its own evidence contesting or impeaching such responses. Such sequence of
12 events would then require the court to determine consent on a class member-by-class
13 member basis.

14 Lastly, plaintiff’s amended class definition—which is limited to persons who
15 defendant called “after having requested [defendant] to refrain from further telephonic
16 communications,” Dkt. 85-1 at 16—does not obviate the need for plaintiff to show that
17 consent (or lack thereof) may be shown on a classwide basis. Significantly, just as
18 potential class members could revoke their prior consent to the subject calls, they could
19 also **reestablish** such consent. Given that possibility, defendant would then be entitled
20 to show—again, on a class member-by-class member basis—that it subsequently
21 received such reestablished consent prior to the subject call. In this subset of cases,
22 individual-specific questions concerning consent would predominate because
23 reestablishing subsequent consent could take just as many forms (i.e., words or conduct)
24 and could occur through just as many methods (i.e., loan documentation, letter, email,
25 oral conversation) as establishing initial consent. In short, the court concludes that the
26 proposed class is improper because individual issues of proof of consent would
27 separately predominate their common counterpart.

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d. Plaintiff Has Failed to Show that Common Questions Predominate the Individualized Questions Inherent in Demonstrating Revocation

The Ninth Circuit has recognized that the TCPA includes the implied right of a consumer to revoke his or her prior express consent. Van Patten v. Vertical Fitness Grp., LLC, 847 F.3d 1037, 1048 (9th Cir. 2017) (“Concluding that the reasoning of our sister circuits is persuasive and the FCC’s interpretation of the TCPA is reasonable, we agree that the TCPA permits consumers to revoke their prior express consent to be contacted by telephone autodialing systems.”).

Similar to “prior express consent,” the TCPA does not define what qualifies as a revocation of such consent. The FCC, however, interpreted the TCPA to allow a consumer to revoke his or her consent “in any reasonable manner that clearly expresses his or her desire not to receive further calls, and that the consumer is not limited to using only a revocation method that the caller has established as one that it will accept.” In the Matter of Rules & Regulations Implementing the Tel. Consumer Prot. Act of 1991, 30 F.C.C. Rcd. 7961, 7999 ¶ 70 (2015) aff’d in relevant part by ACA Int’l v. Fed. Commc’ns Comm’n, 885 F.3d 687, 692 (D.C. Cir. 2018) (“***We uphold the Commission’s approach to revocation of consent, under which a party may revoke her consent through any reasonable means clearly expressing a desire to receive no further messages from the caller.*** We also sustain the scope of the agency’s exemption for time-sensitive healthcare calls. . . . We set aside, however, the Commission’s effort to clarify the types of calling equipment that fall within the TCPA’s restrictions. . . . We therefore grant the petitions for review in part and deny them in part.”) (emphasis added).

Citing this same 2015 FCC ruling, the Ninth Circuit has acknowledged that consumers may revoke consent “using any reasonable method” and that the TCPA “does not permit the calling party to designate the exclusive means of revocation.” Van Patten, 847 F.3d at 1047-48 (“The 2015 Order stressed that consumers ‘have a right to revoke consent, using any reasonable method including orally or in writing.’ . . . The FCC also

1 specified ways that a consumer may revoke a call: ‘by way of a consumer-initiated call,
2 directly in response to a call initiated or made by a caller, or at an in-store bill payment
3 location, among other possibilities.’ . . . The FCC emphasized that the TCPA does not
4 permit the calling party to designate the exclusive means of revocation, and instead, the
5 called party must ‘clearly express his or her desire not to receive further calls.’ . . . It is
6 reasonable for the FCC to interpret the TCPA to permit revocation of consent.”).

7 In its order, the FCC also clarified that, when determining whether a party has
8 revoked his or her consent for purpose of the TCPA, it would look to the “totality of the
9 facts and circumstances” surrounding the purported revocation. In particular, the FCC
10 provided the following:

11 “When assessing whether any particular means of revocation
12 used by a consumer was reasonable, ***we will look to the***
13 ***totality of the facts and circumstances surrounding that***
14 ***specific situation***, including, for example, whether the
15 consumer had a reasonable expectation that he or she could
16 effectively communicate his or her request for revocation to the
17 caller in that circumstance, and whether the caller could have
18 implemented mechanisms to effectuate a requested revocation
19 without incurring undue burdens. We caution that callers may
20 not deliberately design systems or operations in ways that
21 make it difficult or impossible to effectuate revocations.”

22 In the Matter of Rules & Regulations Implementing the Tel.
23 Consumer Prot. Act of 1991, 30 F.C.C. Rcd. 7961, 7996 ¶ 64
24 n.233 (2015) (emphasis added); ACA Int'l v. Fed. Comm'n's
25 Comm'n, 885 F.3d 687, 709 (D.C. Cir. 2018) (“In assessing
26 whether a revocation request meets the ‘reasonable means’
27 standard, the Commission said it would consider ‘the totality of
28 the facts and circumstances.’”).

29 Courts have described this inquiry as a question of fact reserved for the jury.
30 Herrera v. First Nat'l Bank of Omaha, N.A., 2017 WL 6001718, at *4 (C.D. Cal. Dec. 4,
31 2017) (“Whether Plaintiff’s request to ‘stop calling’ was a clear and express revocation of
32 her consent to be called is a question of fact reserved for the jury.”).

33 Here, plaintiff fails to explain how he could prove revocation of consent by
34 potential class members on a classwide basis. Again, rather than provide such
35 explanation, plaintiff relies upon the same summary assertions cited in support of his
36 predominance argument on the issue of consent—i.e, (1) the proposed class notice plan

1 will ensure that only persons who fit within the class definition will be included and (2)
2 defendant failed to provide any evidence to support its position that revocation of consent
3 is “rife with individualized inquiries.”⁶ For the same reasons provided above, plaintiff’s
4 first assertion is misplaced.

5 With respect to his second assertion, plaintiff failed to identify any authority that
6 the threshold evidentiary showing of consent borne by defendant required to put such
7 affirmative defense at issue under Rule 23(b)(3)’s predominance analysis extends to
8 **revocation** of consent. The rationale behind placing that threshold obligation upon
9 defendant is premised upon the Ninth Circuit’s determination that “prior express consent,”
10 for purpose of the TCPA, is an affirmative defense, which is an element of a claim that a
11 defendant bears the burden of showing in response to a plaintiff’s prima facie case.
12 Here, a revocation of such consent—which would **reestablish liability** under Title 47
13 U.S.C. § 227(b)—is a factual issue that, under any ordinary showing of liability, plaintiff
14 would bear the burden of proving as part of his prima facie case. Indeed, plaintiff himself
15 put that factual finding at issue when amending his class definition.

16 Regardless, even if plaintiff had attempted to show how revocation may be proven
17 on a classwide basis, such attempt would likely fail. To determine revocation, a court
18 “look[s] to the totality of the facts and circumstances surrounding [the] specific situation.”
19 In the Matter of Rules & Regulations Implementing the Tel. Consumer Prot. Act of 1991,
20 30 F.C.C. Rcd. at 7996 ¶ 64 n.233. Such analysis may require a detailed inquiry into
21 various representations and conduct made by a potential class member and defendant.
22 Here, for example, defendant’s January 13, 2014 call is preceded by plaintiff’s January 4,

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24 ⁶ Dkt. 85-1 at 25 (“Consumers that were sent autodialed and/or prerecorded voice calls
25 **after revoking** prior express consent are members of the proposed class. The claim form
26 process outlined above will ensure that only those consumers who fit within Silver’s class
27 of the ultimate merits of the action.”) (emphasis added); Dkt. 89 at 6-7 (“Like many TCPA
28 defendants, PHEAA simply argues against commonality and predominance based upon
unsubstantiated statements that consent **and revocation of consent** ‘are rife with
individualized inquires [sic]’ . . . However, this argument of counsel fails since PHEAA
has neglected to provide any evidence to support this argument despite ample
opportunity to do so.”) (emphasis added).

1 2014 email, which demands that defendant not call plaintiff but, nevertheless, includes
2 plaintiff's phone number. Dkt. 84-1 ¶ 29, Ex. T; Dkt. 85-2 ¶ 9; Dkt. 85-5. While plaintiff
3 followed-up with a January 6, 2014 letter that reiterated "do not call, do not email" (and
4 did not include his phone number), that letter is not marked as received by defendant
5 until the date of the sole actionable phone call here—January 13, 2014. Dkt. 85-6.
6 Regardless of whether the circumstances here support a finding of revocation, the need
7 to inquire into the parties' specific statements and actions to make such determination
8 effectively eliminates classwide proof on that issue. Given that, the court further
9 concludes that the proposed class is improper because individual issues of proof of
10 revocation would also predominate common questions presented by the putative class.
11 Given plaintiff's failure to show that common questions predominate, the court denies
12 plaintiff's motion to certify the proposed class under Rule 23(b)(3) without reaching
13 whether plaintiff satisfied his superiority showing.

14 **6. The Proposed Class Fails Rule 23(b)(2)**

15 If a plaintiff satisfies Rule 23(a), he or she may maintain a class action under Rule
16 23(b)(2) if "the party opposing the class has acted or refused to act on grounds that apply
17 generally to the class, so that final injunctive relief or corresponding declaratory relief is
18 appropriate respecting the class as a whole." Fed. R. Civ. Pro. 23(b)(2).

19 Here, the court concludes that certifying the proposed class under Rule 23(b)(2) is
20 improper for at least three reasons. First, "[c]lass certification under Rule 23(b)(2) is
21 appropriate only where the primary relief sought is declaratory or injunctive." Zinser v.
22 Accufix Research Inst., Inc., 253 F.3d 1180, 1195 (9th Cir.), opinion amended on denial
23 of reh'g, 273 F.3d 1266 (9th Cir. 2001). Here, plaintiff requests statutory damages for
24 each alleged TCPA violations. FAC Prayers for Relief 1 and 2. Because "[a] TCPA
25 plaintiff who seeks an award of statutory damages for each alleged TCPA violation is
26 primarily interested in monetary damages," McCurley, 331 F.R.D. at 179, the primary
27 relief sought by plaintiff is not injunctive. As a result, the court concludes that certification
28 of the proposed class under Rule 23(b)(2) is improper on this ground alone.

1 Second, plaintiff seeks “injunctive relief” that would “preclude PHEAA from calling
2 consumers with an [autodialing system] after being told not to do so.” Dkt. 87 at 15. In
3 effect, then, plaintiff is seeking an injunction that would order defendant to comply with
4 the *prior* version of Title 47 U.S.C § 227(b)(1). The most recent version of Title 47
5 U.S.C. § 227(b), however, exempts calls “made solely to collect a debt owed to or
6 guaranteed by the United States.” Title 47 U.S.C. § 227(b)(1)(A)(iii).⁷ Under that
7 exemption, defendant may call plaintiff if done for the sole purpose of collecting a student
8 loan owned by the United States. Given that such collection activity falls within the
9 broader category of servicing federally owned debt, it appears that the conduct plaintiff
10 seeks to enjoin is no longer unlawful under Title 47 U.S.C. § 227(b)(1). Regardless, even
11 if such practices were unlawful, “[a] claim for an injunction that simply orders a defendant
12 to comply with the TCPA and follow the law is not a proper [ground] for class certification
13 under Rule 23(b)(2).” Ginwright v. Exeter Fin. Corp., 280 F. Supp. 3d 674, 690 (D. Md.
14 2017). In either event, then, the court concludes that certification under Rule 23(b)(2) is
15 improper on this ground as well.

16 Lastly, in his opening brief, plaintiff repeatedly acknowledges that defendant has
17 adopted a new policy that would cease autodialed calls upon a broader set of commands
18 from recipients. Dkt. 85-1 at 11 (“Notably, both of these statements would result in the
19 cessation of autodialed telephone calls today pursuant to PHEAA’s new policy (the
20 ‘Current Policy’).”). While plaintiff cites the voluntary cessation exception to the mootness
21 doctrine, *id.* at 31, he fails to show how defendant’s changed policy falls within that
22 exception. Because the injunctive relief requested is itself moot with respect to
23 defendant’s existing use of the challenged systems, the court concludes that the

24 _____
25 ⁷ “[b)(1)] It shall be unlawful for any person within the United States, or any person
26 outside the United States if the recipient is within the United States—(A) to make any call
27 (other than a call made for emergency purposes or made with the prior express consent
28 of the called party) using any automatic telephone dialing system or an artificial or
prerecorded voice . . . (iii) to any telephone number assigned to a paging service, cellular
telephone service, . . . **unless such call is made solely to collect a debt owed to or
guaranteed by the United States.**” 47 U.S.C. § 227(b)(1)(A)(iii) (eff. Mar. 23, 2018)
(emphasis added).

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certification under Rule 23(b)(2) is separately improper on this ground.

CONCLUSION

For the foregoing reasons, the court denies plaintiff's motion for class certification and terminates defendant's motion to decertify as moot.

IT IS SO ORDERED.

Dated: February 7, 2020

/s/ Phyllis J. Hamilton
PHYLLIS J. HAMILTON
United States District Judge