

1	pertinent to improving the prospects that the settlement negotiations will be productive. During		
2	the me	eet and confer, counsel may address any subjects they feel are appropriate, but they must	
3	discuss the following:		
4	1.	Who will attend the conference on behalf of each party, including counsel and	
5		identification of the person(s) with full authority to make the final decision as to whether	
6		any settlement offer is made, accepted, or rejected (e.g., the party, and another person(s) if	
7		full authority does not rest with the party).	
8	2.	Which persons or entities must approve a proposed settlement agreement before it can be	
9		executed, as well as the nature and duration of any such approval process.	
10	3.	Whether insurance is available to cover all or part of the claimed losses or to fund all or	
11		part of any party's defense; whether tenders have been made to any insurance companies;	
12		and if insurance is available, the name of and position held by each claims representative	
13		who will be attending the settlement conference.	
14	4.	Whether there are particular documents or other tangible things that should be brought to	
15		the conference (e.g., to educate the settlement judge or to support or explain significant	
16		contentions).	
17	5.	Any unusual issues or factors that could come into play in the settlement negotiations or	
18		any especially sensitive matters that other counsel or the Court should be alerted to before	
19		the conference.	
20	6.	Whether a pre-settlement conference call with the attorneys and the settlement judge would	
21		help make the process more productive (e.g., by ensuring that the appropriate client	
22		representatives attend.) Counsel may arrange a pre-settlement conference call with	
23		Judge Laporte by calling Stephen Ybarra at 415-522-3694.	
24	В.	Exchange of Current Settlement Demand and Response	
25		If there is no current settlement demand, Plaintiff must serve a demand on Defendant in	
26	writing no later than fourteen days before the conference, outlining its theories for recovery, the		
27	supporting facts, and damages. Plaintiff must include its demand in its exchanged settlement		
28	conference statement. Defendant must include its response to the demand in its exchanged		
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settlement conference statement.

2	C. Lodged Settlement Conference Documents
3	No later than ten (10) calendar days prior to the settlement conference by 12:00 p.m.,
4	each party shall submit the following:
5	(1) an Exchanged Settlement Conference Statement; and
6	(2) a Confidential Settlement Letter.
7	The parties shall deliver the Settlement Conference Documents directly to Magistrate Judge
8	Laporte's chambers on the 15th floor.
9	1. Exchanged Settlement Conference Statements
10	Counsel shall serve a copy of the Settlement Conference Statement on all parties.
11	Furthermore, counsel are strongly encouraged prior to the settlement conference to share with
12	their clients the contents of the Settlement Conference Statement(s) received from opposing
13	counsel.
14	The Settlement Conference Statement shall not exceed ten (10) pages of text. Parties are
15	encouraged to include as exhibits any key documents and deposition excerpts, with highlighting as
16	appropriate. The Settlement Conference Statement shall include the following:
17	a. A brief statement of the facts of the case.
18	b. A brief statement of the principal claims and defenses.
19	c. A description of the key factual and legal issues that are in dispute and a plain
20	and concise statement of the specific evidence relevant to their determination.
21	Portions of any exhibits and transcripts relied upon by the parties shall be
22	referenced and highlighted.
23	d. A summary of the proceedings to date and a description of any pending
24	motions.
25	e. The bases for any damages calculations and a description of any nonmonetary
26	relief sought or non-monetary components of settlement offers or demands.
27	f. The history and current status of settlement discussions, and the party's current
28	demand/offer of settlement to the opposing party(ies).
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1	g. For each party, a list of the names, titles, and positions of all persons who will
2	be attending the conference.
3	h. Where the party is a governmental entity, a description of which persons or
4	entities must approve a proposed settlement agreement before it can be execute,
5	as well as the nature and duration of that approval process.
6	2. Confidential Settlement Letters
7	The Confidential Settlement Letter shall not be served upon other parties.
8	The Confidential Settlement Letter shall not exceed five (5) pages of text and shall include
9	the following:
10	a. Separately for each principal claim and defense, a candid and forthright
11	evaluation of the strengths and weaknesses and likelihood that the party
12	submitting the Confidential Letter will prevail. Citations to any key legal
13	authorities relied upon by the parties as part of this evaluation shall be
14	provided.
15	b. An estimate of the out-of-pocket expenses, attorneys' fees, and time: (a) spent
16	to date and (b) to be expended for further discovery, pretrial, and trial. If
17	plaintiff seeks attorneys' fees and costs, plaintiff's counsel shall be prepared at
18	the conference to provide sufficient information to enable the fee claim to be
19	evaluated for purposes of settlement.
20	c. A description of the principal obstacles (factual, legal, or other) to reaching a
21	settlement agreement, and the reason the parties' assessments of the settlement
22	value of the case differ.
23	d. A realistic settlement figure and/or terms (including and non-monetary terms)
24	that, given all the circumstances, the party submitting the Confidential Letter
25	would consider seriously.
26	e. Where the party is insured or is a governmental entity, any foreseeable barriers
27	to insurance coverage or approval of a proposed settlement, or special concerns
28	that the insurer or governmental entity might want addressed.
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f. A brief discussion of any of the subjects identified in Section A of this Order that might be significant in the settlement dynamic.

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Mandatory Personal Attendance

Lead trial counsel shall appear at the settlement conference with the parties and with the person(s) having full authority to make the final decision as to whether any settlement offer is made, accepted, or rejected (if full authority does not rest with the party). A person who needs to call another person not present before making, accepting, or rejecting any settlement offer does not have such full authority. If a party is a governmental entity, its governing body shall designate one of its members or a senior executive to appear at the settlement conference with authority to participate in the settlement conference and, if a tentative settlement agreement is reached, to recommend the agreement to the governmental entity for its approval. An insured party shall appear with a representative of the carrier with full authority to negotiate up to the limits of coverage.

Personal attendance is mandatory and will rarely be excused by the Court, and only upon written authorization from the Court. To seek to excuse a party from personally attending a settlement conference, counsel for the party shall meet and confer with counsel for all other parties to determine if there are any objections to the moving party's absence. Counsel must then lodge a letter with the Court, with copies to all parties, seeking to excuse the party's participation. The letter shall recite the compelling reasons for seeking the party's absence, as well as whether the other parties agree or object to the request and the reasons for any objection. The application to excuse a party must be lodged no later than the lodging of the Settlement Conference Documents. If the Court permits attendance by telephone, the person who is excused from personally appearing must be available to participate by telephone throughout the entire conference.

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E. Duration and Content of Settlement Conference

It is not unusual for settlement conferences to last three (3) or more hours, or at times all day. Parties and their representatives should be prepared to devote the entire day to the conference if necessary. Parties are encouraged to participate in the settlement conference and frankly discuss their case. Statements they make during the conference will not be admissible in the event the case does not settle. <u>See</u> ADR L.R. 7-5. The parties and their representatives should be prepared to discuss such issues as their settlement objectives; and impediments to settlement that they perceive; whether they have enough information to discuss settlement and if not, what additional information is needed; and the possibility of a creative resolution of the dispute.

F. Continuances

Any request to continue the settlement conference shall be submitted in writing as soon as possible after consultation with the opposing party. **The request must demonstrate a compelling reason for a continuance**, and state whether the opposing party(ies) agree or oppose the request. Any party who objects to the continuance should submit a written response within 2 business days. Courtesy copies of any electronically filed documents must be delivered to chambers as provided in Civil L.R. 5-1(e)(7).

The parties shall notify Magistrate Judge Laporte's Courtroom Deputy, Stephen Ybarra, immediately at 415-522-3694 if this case settles prior to the date set for settlement conference.

Any failure to comply with the requirements of this Order may subject the parties and/or counsel to sanctions.

IT IS SO ORDERED.

Dated: December 17, 2015

Elizah R. D. Laporte

ELIZABETH D. LAPORTE UNITED STATES MAGISTRATE JUDGE