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Attorneys For *Defendants Mr. Scott and Eureka*

9 Attorneys for *Plaintiffs*

10 **UNITED STATES DISTRICT COURT**  
11 **NORTHERN DISTRICT OF CALIFORNIA**  
12 **OAKLAND DIVISION**

13 **BESTWAY (USA), INC.;**  
14 **BESTWAY (HONG KONG)**  
15 **INTERNATIONAL LTD.; and**  
**BESTWAY INFLATABLES AND**  
**MATERIAL CORPORATION;**

**Case No. 4:17-cv-00205-HSG**

**PROTECTIVE ORDER FOR**  
**STANDARD LITIGATION**

16 **Plaintiffs,**

17 **vs.**

**Judge: Haywood S. Gilliam, Jr.**  
**Ctrm: 2 - 4th Floor**

18 **PIETRO PASQUALE-ANTONIO SGROMO**  
**(a/k/a PETER ANTHONY SGROMO);**  
19 **WAGMORE & BARKLESS LLC,**  
20 **LEONARD GREGORY SCOTT,**  
**EUREKA INVENTIONS LLC,**

21 **Defendants.**

22  
23 On the basis of the parties' Case Management Statement (D.I. 56), and the Court's  
24 considered assessment of the Proposed Protective Order for Standard Litigation<sup>1</sup>, submitted by  
25 Plaintiffs Bestway (USA), Inc. ("Bestway USA"), Bestway (Hong Kong) International Ltd.  
26 ("Bestway International") and Bestway Inflatables and Material Corporation ("Bestway

27  
28 <sup>1</sup> Modeled based on protective order obtained from the Court's website on January 24, 2017:  
<http://www.cand.uscourts.gov/model-protective-orders>

1 Inflatables”) (collectively, “the Bestway Companies” or “Plaintiffs”) and Defendants Mr.  
2 Leonard Gregory Scott and Eureka Inventions LLC (“Eureka,” of which Mr. Scott is a principle),

3 **IT IS ORDERED:**

4 1. PURPOSES AND LIMITATIONS

5 Disclosure and discovery activity in this action are likely to involve production of  
6 confidential, proprietary, or private information for which special protection from public  
7 disclosure and from use for any purpose other than prosecuting this litigation may be warranted.  
8 Accordingly, the parties hereby stipulate to and petition the court to enter the following Stipulated  
9 Protective Order. The parties acknowledge that this Order does not confer blanket protections on  
10 all disclosures or responses to discovery and that the protection it affords from public disclosure  
11 and use extends only to the limited information or items that are entitled to confidential treatment  
12 under the applicable legal principles. The parties further acknowledge, as set forth in Section  
13 12.3, below, that this Stipulated Protective Order does not entitle them to file confidential  
14 information under seal; Civil Local Rule 79-5 sets forth the procedures that must be followed and  
15 the standards that will be applied when a party seeks permission from the court to file material  
16 under seal.

17 2. DEFINITIONS

18 2.1 Challenging Party: a Party or Non-Party that challenges the designation of  
19 information or items under this Order.

20 2.2 “CONFIDENTIAL” Information or Items: information (regardless of how  
21 it is generated, stored or maintained) or tangible things that qualify for protection under Federal  
22 Rule of Civil Procedure 26(c).

23 2.3 Counsel (without qualifier): Outside Counsel of Record and House  
24 Counsel (as well as their support staff).

25 2.4 Designating Party: a Party or Non-Party that designates information or  
26 items that it produces in disclosures or in responses to discovery as “CONFIDENTIAL.”  
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1                   2.5    Disclosure or Discovery Material: all items or information, regardless of  
2 the medium or manner in which it is generated, stored, or maintained (including, among other  
3 things, testimony, transcripts, and tangible things), that are produced or generated in disclosures  
4 or responses to discovery in this matter.

5                   2.6    Expert: a person with specialized knowledge or experience in a matter  
6 pertinent to the litigation who has been retained by a Party or its counsel to serve as an expert  
7 witness or as a consultant in this action.

8                   2.7    House Counsel: attorneys who are employees of a party to this action.  
9 House Counsel does not include Outside Counsel of Record or any other outside counsel.

10                  2.8    Non-Party: any natural person, partnership, corporation, association, or  
11 other legal entity not named as a Party to this action.

12                  2.9    Outside Counsel of Record: attorneys who are not employees of a party to  
13 this action but are retained to represent or advise a party to this action and have appeared in this  
14 action on behalf of that party or are affiliated with a law firm which has appeared on behalf of  
15 that party.

16                  2.10 Party: any party to this action, including all of its officers, directors,  
17 employees, consultants, retained experts, and Outside Counsel of Record (and their support  
18 staffs).

19                  2.11 Producing Party: a Party or Non-Party that produces Disclosure or  
20 Discovery Material in this action.

21                  2.12 Professional Vendors: persons or entities that provide litigation support  
22 services (e.g., photocopying, videotaping, translating, preparing exhibits or demonstrations, and  
23 organizing, storing, or retrieving data in any form or medium) and their employees and  
24 subcontractors.

25                  2.13 Protected Material: any Disclosure or Discovery Material that is  
26 designated as “CONFIDENTIAL.”  
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1                   2.14 Receiving Party: a Party that receives Disclosure or Discovery Material  
2 from a Producing Party.

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4                   3.       SCOPE

5                   The protections conferred by this Stipulation and Order cover not only Protected Material  
6 (as defined above), but also (1) any information copied or extracted from Protected Material; (2)  
7 all copies, excerpts, summaries, or compilations of Protected Material; and (3) any testimony,  
8 conversations, or presentations by Parties or their Counsel that might reveal Protected Material.  
9 However, the protections conferred by this Stipulation and Order do not cover the following  
10 information: (a) any information that is in the public domain at the time of disclosure to a  
11 Receiving Party or becomes part of the public domain after its disclosure to a Receiving Party as  
12 a result of publication not involving a violation of this Order, including becoming part of the  
13 public record through trial or otherwise; and (b) any information known to the Receiving Party  
14 prior to the disclosure or obtained by the Receiving Party after the disclosure from a source who  
15 obtained the information lawfully and under no obligation of confidentiality to the Designating  
16 Party. Any use of Protected Material at trial shall be governed by a separate agreement or order.

17                   4.       DURATION

18                   Even after final disposition of this litigation, the confidentiality obligations imposed by  
19 this Order shall remain in effect until a Designating Party agrees otherwise in writing or a court  
20 order otherwise directs. Final disposition shall be deemed to be the later of (1) dismissal of all  
21 claims and defenses in this action, with or without prejudice; and (2) final judgment herein after  
22 the completion and exhaustion of all appeals, rehearings, remands, trials, or reviews of this action,  
23 including the time limits for filing any motions or applications for extension of time pursuant to  
24 applicable law.

25                   5.       DESIGNATING PROTECTED MATERIAL

26                   5.1       Exercise of Restraint and Care in Designating Material for Protection. Each  
27 Party or Non-Party that designates information or items for protection under this Order must take  
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1 care to limit any such designation to specific material that qualifies under the appropriate  
2 standards. The Designating Party must designate for protection only those parts of material,  
3 documents, items, or oral or written communications that qualify – so that other portions of the  
4 material, documents, items, or communications for which protection is not warranted are not  
5 swept unjustifiably within the ambit of this Order.

6 Mass, indiscriminate, or routinized designations are prohibited. Designations that  
7 are shown to be clearly unjustified or that have been made for an improper purpose (e.g., to  
8 unnecessarily encumber or retard the case development process or to impose unnecessary  
9 expenses and burdens on other parties) expose the Designating Party to sanctions.

10 If it comes to a Designating Party’s attention that information or items that it  
11 designated for protection do not qualify for protection, that Designating Party must promptly  
12 notify all other Parties that it is withdrawing the mistaken designation.

13 5.2 Manner and Timing of Designations. Except as otherwise provided in this  
14 Order (see, e.g., second paragraph of section 5.2(a) below), or as otherwise stipulated or ordered,  
15 Disclosure or Discovery Material that qualifies for protection under this Order must be clearly so  
16 designated before the material is disclosed or produced.

17 Designation in conformity with this Order requires:

18 (a) for information in documentary form (e.g., paper or electronic documents,  
19 but excluding transcripts of depositions or other pretrial or trial proceedings), that the Producing  
20 Party affix the legend “CONFIDENTIAL” to each page that contains protected material. If only a  
21 portion or portions of the material on a page qualifies for protection, the Producing Party also  
22 must clearly identify the protected portion(s) (e.g., by making appropriate markings in the  
23 margins).

24 A Party or Non-Party that makes original documents or materials available for  
25 inspection need not designate them for protection until after the inspecting Party has indicated  
26 which material it would like copied and produced. During the inspection and before the  
27 designation, all of the material made available for inspection shall be deemed  
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1 “CONFIDENTIAL.” After the inspecting Party has identified the documents it wants copied and  
2 produced, the Producing Party must determine which documents, or portions thereof, qualify for  
3 protection under this Order. Then, before producing the specified documents, the Producing Party  
4 must affix the “CONFIDENTIAL” legend to each page that contains Protected Material. If only a  
5 portion or portions of the material on a page qualifies for protection, the Producing Party also  
6 must clearly identify the protected portion(s) (e.g., by making appropriate markings in the  
7 margins).

8 (b) for testimony given in deposition or in other pretrial or trial proceedings,  
9 that the Designating Party identify on the record, before the close of the deposition, hearing, or  
10 other proceeding, all protected testimony.

11 (c) for information produced in some form other than documentary and for any  
12 other tangible items, that the Producing Party affix in a prominent place on the exterior of the  
13 container or containers in which the information or item is stored the legend “CONFIDENTIAL.”  
14 If only a portion or portions of the information or item warrant protection, the Producing Party, to  
15 the extent practicable, shall identify the protected portion(s).

16 5.3 Inadvertent Failures to Designate. If timely corrected, an inadvertent  
17 failure to designate qualified information or items does not, standing alone, waive the Designating  
18 Party’s right to secure protection under this Order for such material. Upon timely correction of a  
19 designation, the Receiving Party must make reasonable efforts to assure that the material is  
20 treated in accordance with the provisions of this Order.

21 6. CHALLENGING CONFIDENTIALITY DESIGNATIONS

22 6.1 Timing of Challenges. Any Party or Non-Party may challenge a  
23 designation of confidentiality at any time. Unless a prompt challenge to a Designating Party’s  
24 confidentiality designation is necessary to avoid foreseeable, substantial unfairness, unnecessary  
25 economic burdens, or a significant disruption or delay of the litigation, a Party does not waive its  
26 right to challenge a confidentiality designation by electing not to mount a challenge promptly  
27 after the original designation is disclosed.  
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1                   6.2     Meet and Confer. The Challenging Party shall initiate the dispute  
2 resolution process by providing written notice of each designation it is challenging and describing  
3 the basis for each challenge. To avoid ambiguity as to whether a challenge has been made, the  
4 written notice must recite that the challenge to confidentiality is being made in accordance with  
5 this specific paragraph of the Protective Order. The parties shall attempt to resolve each challenge  
6 in good faith and must begin the process by conferring directly (in voice to voice dialogue; other  
7 forms of communication are not sufficient) within 14 days of the date of service of notice. In  
8 conferring, the Challenging Party must explain the basis for its belief that the confidentiality  
9 designation was not proper and must give the Designating Party an opportunity to review the  
10 designated material, to reconsider the circumstances, and, if no change in designation is offered,  
11 to explain the basis for the chosen designation. A Challenging Party may proceed to the next  
12 stage of the challenge process only if it has engaged in this meet and confer process first or  
13 establishes that the Designating Party is unwilling to participate in the meet and confer process in  
14 a timely manner.

15                   6.3     Judicial Intervention. If the Parties cannot resolve a challenge without  
16 court intervention, the Designating Party shall file and serve a motion to retain confidentiality  
17 under Civil Local Rule 7 (and in compliance with Civil Local Rule 79-5, if applicable) within 21  
18 days of the initial notice of challenge or within 14 days of the parties agreeing that the meet and  
19 confer process will not resolve their dispute, whichever is earlier. Each such motion must be  
20 accompanied by a competent declaration affirming that the movant has complied with the meet  
21 and confer requirements imposed in the preceding paragraph. Failure by the Designating Party to  
22 make such a motion including the required declaration within 21 days (or 14 days, if applicable)  
23 shall automatically waive the confidentiality designation for each challenged designation. In  
24 addition, the Challenging Party may file a motion challenging a confidentiality designation at any  
25 time if there is good cause for doing so, including a challenge to the designation of a deposition  
26 transcript or any portions thereof. Any motion brought pursuant to this provision must be  
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1 accompanied by a competent declaration affirming that the movant has complied with the meet  
2 and confer requirements imposed by the preceding paragraph.

3 The burden of persuasion in any such challenge proceeding shall be on the Designating  
4 Party. Frivolous challenges, and those made for an improper purpose (e.g., to harass or impose  
5 unnecessary expenses and burdens on other parties) may expose the Challenging Party to  
6 sanctions. Unless the Designating Party has waived the confidentiality designation by failing to  
7 file a motion to retain confidentiality as described above, all parties shall continue to afford the  
8 material in question the level of protection to which it is entitled under the Producing Party's  
9 designation until the court rules on the challenge.

10 7. ACCESS TO AND USE OF PROTECTED MATERIAL

11 7.1 Basic Principles. A Receiving Party may use Protected Material that is  
12 disclosed or produced by another Party or by a Non-Party in connection with this case only for  
13 prosecuting, defending, or attempting to settle this litigation. Such Protected Material may be  
14 disclosed only to the categories of persons and under the conditions described in this Order.  
15 When the litigation has been terminated, a Receiving Party must comply with the provisions of  
16 section 13 below (FINAL DISPOSITION).

17 Protected Material must be stored and maintained by a Receiving Party at a  
18 location and in a secure manner that ensures that access is limited to the persons authorized under  
19 this Order.

20 7.2 Disclosure of "CONFIDENTIAL" Information or Items. Unless otherwise  
21 ordered by the court or permitted in writing by the Designating Party, a Receiving Party may  
22 disclose any information or item designated "CONFIDENTIAL" only to:

23 (a) the Receiving Party's Outside Counsel of Record in this action, as  
24 well as employees of said Outside Counsel of Record to whom it is reasonably necessary to  
25 disclose the information for this litigation and who have signed the "Acknowledgment and  
26 Agreement to Be Bound" that is attached hereto as Exhibit A;



1 (b) the officers, directors, and employees (including House Counsel) of  
2 the Receiving Party to whom disclosure is reasonably necessary for this litigation and who have  
3 signed the “Acknowledgment and Agreement to Be Bound” (Exhibit A);

4 (c) Experts (as defined in this Order) of the Receiving Party to whom  
5 disclosure is reasonably necessary for this litigation and who have signed the “Acknowledgment  
6 and Agreement to Be Bound” (Exhibit A);

7 (d) the court and its personnel;

8 (e) court reporters and their staff, professional jury or trial consultants,  
9 mock jurors, and Professional Vendors to whom disclosure is reasonably necessary for this  
10 litigation and who have signed the “Acknowledgment and Agreement to Be Bound” (Exhibit A);

11 (f) during their depositions, witnesses in the action to whom disclosure  
12 is reasonably necessary and who have signed the “Acknowledgment and Agreement to Be  
13 Bound” (Exhibit A), unless otherwise agreed by the Designating Party or ordered by the court.

14 Pages of transcribed deposition testimony or exhibits to depositions that reveal Protected Material  
15 must be separately bound by the court reporter and may not be disclosed to anyone except as  
16 permitted under this Stipulated Protective Order.

17 (g) the author or recipient of a document containing the information or  
18 a custodian or other person who otherwise possessed or knew the information.

19 8. PROTECTED MATERIAL SUBPOENAED OR ORDERED PRODUCED IN  
20 OTHER LITIGATION

21 If a Party is served with a subpoena or a court order issued in other litigation that compels  
22 disclosure of any information or items designated in this action as “CONFIDENTIAL,” that Party  
23 must:

24 (a) promptly notify in writing the Designating Party. Such notification shall  
25 include a copy of the subpoena or court order;

26 (b) promptly notify in writing the party who caused the subpoena or order to  
27 issue in the other litigation that some or all of the material covered by the subpoena or order is  
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1 subject to this Protective Order. Such notification shall include a copy of this Stipulated  
2 Protective Order; and

3 (c) cooperate with respect to all reasonable procedures sought to be pursued by  
4 the Designating Party whose Protected Material may be affected.

5 If the Designating Party timely seeks a protective order, the Party served with the  
6 subpoena or court order shall not produce any information designated in this action as  
7 “CONFIDENTIAL” before a determination by the court from which the subpoena or order  
8 issued, unless the Party has obtained the Designating Party’s permission. The Designating Party  
9 shall bear the burden and expense of seeking protection in that court of its confidential material –  
10 and nothing in these provisions should be construed as authorizing or encouraging a Receiving  
11 Party in this action to disobey a lawful directive from another court.

12 9. A NON-PARTY’S PROTECTED MATERIAL SOUGHT TO BE PRODUCED  
13 IN THIS LITIGATION

14 (a) The terms of this Order are applicable to information produced by a Non-  
15 Party in this action and designated as “CONFIDENTIAL.” Such information produced by Non-  
16 Parties in connection with this litigation is protected by the remedies and relief provided by this  
17 Order. Nothing in these provisions should be construed as prohibiting a Non-Party from seeking  
18 additional protections.

19 (b) In the event that a Party is required, by a valid discovery request, to  
20 produce a Non-Party’s confidential information in its possession, and the Party is subject to an  
21 agreement with the Non-Party not to produce the Non-Party’s confidential information, then the  
22 Party shall:

23 (1) promptly notify in writing the Requesting Party and the Non-Party  
24 that some or all of the information requested is subject to a confidentiality agreement with a Non-  
25 Party;

1 (2) promptly provide the Non-Party with a copy of the Stipulated  
2 Protective Order in this litigation, the relevant discovery request(s), and a reasonably specific  
3 description of the information requested; and

4 (3) make the information requested available for inspection by the  
5 Non-Party.

6 (c) If the Non-Party fails to object or seek a protective order from this court  
7 within 14 days of receiving the notice and accompanying information, the Receiving Party may  
8 produce the Non-Party's confidential information responsive to the discovery request. If the Non-  
9 Party timely seeks a protective order, the Receiving Party shall not produce any information in its  
10 possession or control that is subject to the confidentiality agreement with the Non-Party before a  
11 determination by the court. Absent a court order to the contrary, the Non-Party shall bear the  
12 burden and expense of seeking protection in this court of its Protected Material.

13 10. UNAUTHORIZED DISCLOSURE OF PROTECTED MATERIAL

14 If a Receiving Party learns that, by inadvertence or otherwise, it has disclosed Protected  
15 Material to any person or in any circumstance not authorized under this Stipulated Protective  
16 Order, the Receiving Party must immediately (a) notify in writing the Designating Party of the  
17 unauthorized disclosures, (b) use its best efforts to retrieve all unauthorized copies of the  
18 Protected Material, (c) inform the person or persons to whom unauthorized disclosures were  
19 made of all the terms of this Order, and (d) request such person or persons to execute the  
20 "Acknowledgment and Agreement to Be Bound" that is attached hereto as Exhibit A.

21 11. INADVERTENT PRODUCTION OF PRIVILEGED OR OTHERWISE  
22 PROTECTED MATERIAL

23 When a Producing Party gives notice to Receiving Parties that certain inadvertently  
24 produced material is subject to a claim of privilege or other protection, the obligations of the  
25 Receiving Parties are those set forth in Federal Rule of Civil Procedure 26(b)(5)(B). This  
26 provision is not intended to modify whatever procedure may be established in an e-discovery  
27 order that provides for production without prior privilege review. Pursuant to Federal Rule of  
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1 Evidence 502(d) and (e), insofar as the parties reach an agreement on the effect of disclosure of a  
2 communication or information covered by the attorney-client privilege or work product  
3 protection, the parties may incorporate their agreement in the stipulated protective order  
4 submitted to the court.

5 12. MISCELLANEOUS

6 12.1 Right to Further Relief. Nothing in this Order abridges the right of any  
7 person to seek its modification by the court in the future.

8 12.2 Right to Assert Other Objections. By stipulating to the entry of this  
9 Protective Order no Party waives any right it otherwise would have to object to disclosing or  
10 producing any information or item on any ground not addressed in this Stipulated Protective  
11 Order. Similarly, no Party waives any right to object on any ground to use in evidence of any of  
12 the material covered by this Protective Order.

13 12.3 Filing Protected Material. Without written permission from the Designating  
14 Party or a court order secured after appropriate notice to all interested persons, a Party may not  
15 file in the public record in this action any Protected Material. A Party that seeks to file under seal  
16 any Protected Material must comply with Civil Local Rule 79-5. Protected Material may only be  
17 filed under seal pursuant to a court order authorizing the sealing of the specific Protected Material  
18 at issue. Pursuant to Civil Local Rule 79-5, a sealing order will issue only upon a request  
19 establishing that the Protected Material at issue is privileged, protectable as a trade secret, or  
20 otherwise entitled to protection under the law. If a Receiving Party's request to file Protected  
21 Material under seal pursuant to Civil Local Rule 79-5(d) is denied by the court, then the  
22 Receiving Party may file the information in the public record pursuant to Civil Local Rule 79-5(e)  
23 unless otherwise instructed by the court.

24 13. FINAL DISPOSITION

25 Within 60 days after the final disposition of this action, as defined in paragraph 4, each  
26 Receiving Party must return all Protected Material to the Producing Party or destroy such  
27 material. As used in this subdivision, "all Protected Material" includes all copies, abstracts,  
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1 compilations, summaries, and any other format reproducing or capturing any of the Protected  
2 Material. Whether the Protected Material is returned or destroyed, the Receiving Party must  
3 submit a written certification to the Producing Party (and, if not the same person or entity, to the  
4 Designating Party) by the 60 day deadline that (1) identifies (by category, where appropriate) all  
5 the Protected Material that was returned or destroyed and (2) affirms that the Receiving Party has  
6 not retained any copies, abstracts, compilations, summaries or any other format reproducing or  
7 capturing any of the Protected Material. Notwithstanding this provision, Counsel are entitled to  
8 retain an archival copy of all pleadings, motion papers, trial, deposition, and hearing transcripts,  
9 legal memoranda, correspondence, deposition and trial exhibits, expert reports, attorney work  
10 product, and consultant and expert work product, even if such materials contain Protected  
11 Material. Any such archival copies that contain or constitute Protected Material remain subject to  
12 this Protective Order as set forth in Section 4 (DURATION).

13 **SO ORDERED.**

14 DATED: November 16, 2017

  
U.S. District Judge Haywood S. Gilham, Jr.

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EXHIBIT A

ACKNOWLEDGMENT AND AGREEMENT TO BE BOUND

I, \_\_\_\_\_ [print or type full name], of \_\_\_\_\_ [print or type full address], declare under penalty of perjury that I have read in its entirety and understand the Stipulated Protective Order that was issued by the United States District Court for the Northern District of California on [date] in the case of \_\_\_\_\_ **[insert formal name of the case and the number and initials assigned to it by the court]**. I agree to comply with and to be bound by all the terms of this Stipulated Protective Order and I understand and acknowledge that failure to so comply could expose me to sanctions and punishment in the nature of contempt. I solemnly promise that I will not disclose in any manner any information or item that is subject to this Stipulated Protective Order to any person or entity except in strict compliance with the provisions of this Order.

I further agree to submit to the jurisdiction of the United States District Court for the Northern District of California for the purpose of enforcing the terms of this Stipulated Protective Order, even if such enforcement proceedings occur after termination of this action.

I hereby appoint \_\_\_\_\_ [print or type full name] of \_\_\_\_\_ [print or type full address and telephone number] as my California agent for service of process in connection with this action or any proceedings related to enforcement of this Stipulated Protective Order.

Date: \_\_\_\_\_

City and State where sworn and signed: \_\_\_\_\_

Printed name: \_\_\_\_\_

Signature: \_\_\_\_\_