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**UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA**

PIVOT POINT PARTNERS, LLC,

Appellant,

v.

E. LYNN SCHOENMANN, *et al.*,

Appellee.

Case No.: 17-CV-1680 YGR

ORDER DENYING LEAVE TO APPEAL

United States District Court
Northern District of California

Presently before the Court is the motion of Pivot Point Partners, LLC for leave to appeal, pursuant to 28 U.S.C. section 158(a) and Federal Rules of Bankruptcy Procedure 8002 and 8004(a)(2) and (b). Pivot Point seeks to appeal an order of the bankruptcy court denying its motion for summary judgment.

Having carefully considered the motion and response thereto, the decision of the bankruptcy court denying the motion for summary judgment, and the record of the prior proceedings before this Court, and for the reasons stated herein, the Court **DENIES** the motion for leave to appeal the interlocutory order.

I. BACKGROUND

A. Summary of Allegations

Appellee E. Lynn Schoenmann (“the Trustee”) is the bankruptcy trustee for the bankruptcy estate of debtor W.B Coyle. The Trustee filed a complaint in an adversary proceeding the bankruptcy court against defendants Trifiletti, Innocenti LLC, and Pivot Point Partners, LLC, alleging a fraudulent transfer of real property (“the Powell Street Property”) belonging to the bankruptcy estate. In the second amended complaint filed May 8, 2015, in the adversary

1 proceeding (*Schoenmann v. Trifiletti, et al.*, U.S. Bankruptcy N.D. Cal. Case No. 14-3144-HLB,
2 Dkt. No. 59, “SAC”), the Trustee alleges as follows:

3 Darrel Horsted (“Horsted”) and Telegraph Hill Properties (controlled by Coyle) and North
4 Beach Partners LLP (NBP), also controlled by Coyle, owned the Powell Street Property as of April
5 2004. (SAC ¶ 13.) In February 2012, Horsted sued Coyle and others in connection with the
6 development of the Powell Street Property. (*Id.* at ¶ 14.) In November 2012, Horsted agreed to
7 settle that suit. (*Id.* at ¶ 15.) As part of that settlement, Horsted agreed to assign his interest in the
8 Powell Street Property to Innocenti, LLC, (identified as the “buyer”) in exchange for \$1.25 million.
9 (*Id.* at ¶¶ 15, 17.) Coyle represented, on behalf of Telegraph and NBP, that any of their interests in
10 the property were assigned to Innocenti as well. The Trustee alleges that Innocenti is also
11 controlled by Coyle. (*Id.* at ¶ 16.)

12 In December 2012, Innocenti took out a \$1.2 million loan from Lone Oak Fund, LLC, to
13 pay Horsted on the settlement deal, secured by a deed of trust on the Powell Street Property.
14 Innocenti is listed as the borrower. (*Id.* at ¶ 17.) Pursuant to the settlement agreement, Horsted
15 transferred his interest in the Powell Street Property to Innocenti. (*Id.* at ¶19.) Coyle is alleged to
16 have transferred his entire interest in Innocenti to his mother, Trifiletti. (*Id.* at ¶23.) In 2013,
17 Innocenti defaulted on payments on the loan. The Trustee alleges that no payments were made at
18 all. (*Id.* at ¶ 26.)

19 Coyle filed his bankruptcy petition on November 4, 2013. (*Id.* at ¶30.)

20 The Trustee alleges that Coyle organized the series of transactions behind the scenes to keep
21 Lone Oak from foreclosing on the property and “hang onto it” through the bankruptcy proceedings,
22 allowing Pivot Point to obtain the property at a lower price than it would otherwise have fetched on
23 the market. (*Id.* at ¶¶ 27, 28, 29, 30.)¹ Thus, on December 24, 2013, Pivot Point purchased the
24 promissory note and deed of trust on the Powell Street Property from Lone Oak paying \$1.4 million
25 (which included the default interest rate of 24%). Thereafter, Pivot Point issued a Notice of
26 Trustee’s Sale after it purchased the property. (*Id.* at ¶ 31.) Notwithstanding the notice, Pivot Point

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28 ¹ See, e.g., SAC ¶ 29 (Pivot Point’s managing member wrote: “I will need WB [Coyle]’s
advice on the foreclosure part and how to be a loan manager – ha – managing a loan he doesn’t
plan on paying to get us a building at a price we could never get on the open market.”).

1 held off on the foreclosure sale in order to run up the default interest to the point where no other
2 creditors would be interested in, or reach the equity in, the Powell Street Property, now valued at \$2
3 million. (*Id.* at ¶¶ 33, 34, 35, 36.) According to the Trustee, Pivot Point’s members (Tamar
4 Fruchtman and Gabrielle Fruchtman Larkin) are Coyle’s ex-girlfriend and her sister (and the rest of
5 the members are Fruchtman and Larkin’s current spouses). (*Id.* at ¶ 24.)

6 Through the adversary proceeding, the Trustee seeks to unwind some of the transactions
7 related to the Powell Street Property and to Innocenti, with the goal of returning the Powell Street
8 Property or its value to Coyle’s bankruptcy estate. The Trustee alleges that Pivot Point acted as a
9 mediate transferee of Coyle’s interest in the property (*i.e.*, the interest that was represented by the
10 deed of trust) when it purchased the Lone Oak Fund note and deed of trust in December 2013, and
11 that the transfer was made with intent to hinder, delay or defraud Coyle’s creditors.

12 **B. Procedural History**

13 The Trustee filed the Second Amended Complaint in the adversary proceeding against Pivot
14 Point, Trifiletti, and Innocenti, on May 8, 2015. On June 25, 2015, the Trustee sought a
15 preliminary injunction, which the bankruptcy court granted. In prior proceedings, this Court held
16 that the preliminary injunction should be vacated because the bankruptcy court’s finding of
17 likelihood of success on the merits relied on a “split second theory” that was not supported by
18 California law. (Order Vacating Preliminary Injunction, *In re Coyle*, 15-cv-4126, Dkt. No. 28, at
19 11, “PI Order”.)

20 The case then proceeded before the bankruptcy court, with Pivot Point filing a motion for
21 summary judgment of all claims against it on December 7, 2016. Prior to the hearing, the
22 bankruptcy court issued a detailed tentative ruling stating the reasons for its inclination to deny the
23 motion, and inviting the parties to contest or accept the tentative ruling. Pivot Point contested the
24 tentative ruling and a hearing was held on March 9, 2017. On March 10, 2017, the bankruptcy
25 court issued its order denying Pivot Point’s motion for summary judgment which decided, among
26 other things, that the PI Order did not bar all federal and state fraudulent transfer claims as a matter
27 of law, and that there were disputed issues of material fact as to whether Pivot Point paid a
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1 reasonably equivalent value for the Lone Oak note and deed of trust, or made a valid payoff or
2 satisfaction of an antecedent debt.

3 **II. APPLICABLE STANDARD**

4 This Court has jurisdiction to hear appeals from interlocutory orders of the bankruptcy court
5 upon a granting a motion for leave to appeal. *See* 28 U.S.C. § 158(a), Fed. R. Bankr. P. 8002,
6 8004(a)(2)(b). Leave to appeal an interlocutory order of the bankruptcy court is appropriate where:
7 (1) there is a controlling question of law; (2) as to which a substantial ground for a difference of
8 opinion exists; and (3) an immediate appeal could materially advance the ultimate termination of
9 the litigation. *In re Bertain*, 215 B.R. 438, 441 (B.A.P. 9th Cir. 1997) (court considering whether
10 to grant leave to appeal bankruptcy interlocutory decision is guided by 28 U.S.C. § 1292(b)); *In re*
11 *Cement Antitrust Litig. (MDL No. 296)*, 673 F.2d 1020, 1026 (9th Cir. 1981) (under section
12 1292(b), interlocutory appeal is within court’s discretion where there is a controlling question of
13 law, substantial grounds for difference of opinion, and appeal may materially advance the ultimate
14 termination of the litigation, as well as “exceptional circumstances”). In deciding whether to grant
15 leave to appeal under section 158(a)(3), courts look to the analogous provisions of 28 U.S.C.
16 section 1292(b) governing review of interlocutory district court orders by the courts of appeal.
17 *Belli v. Temkin (In re Belli)*, 268 B.R. 851, 858 (B.A.P. 9th Cir. 2001); *In re Wilson*, No. BR 13-
18 11374 AJ, 2014 WL 122074, at *1 (N.D. Cal. Jan. 10, 2014).

19 First, a question of law is “controlling” if its resolution on appeal could “materially affect
20 the outcome of the litigation in district court.” *In re Cement*, 673 F.2d at 1026 (review of recusal
21 order would be collateral to, not controlling of, basic issues of lawsuit); *Helman v. Alcoa Global*
22 *Fasteners, Inc.*, 637 F.3d 986, 990-992 (9th Cir. 2011) (permission to appeal under 1292(b) granted
23 where issue of definition of “high seas” in federal statute was determinative of the viability of the
24 complaint).

25 On the second factor, substantial grounds for a difference of opinion on a legal question are
26 generally found to exist where: the relevant circuit court has not spoken on the point and other
27 circuits are in dispute; complicated questions of foreign law are involved; or it presents novel and
28 difficult questions of first impression. *See Couch v. Telescope Inc.*, 611 F.3d 629, 633 (9th Cir.

1 2010); *In re Sperna*, 173 B.R. 654, 658 (B.A.P. 9th Cir. 1994) (conflicting views on issue created
2 substantial ground for difference of opinion, supporting leave to appeal). The fact that an issue is
3 novel, or that there is a disagreement about which authority is controlling does not, by itself,
4 constitute a substantial difference of opinion to support an interlocutory appeal. *Couch*, 611 F.3d at
5 633; *Reese*, 643 F.3d at 688 (lack of cases directly conflicting with the district court’s construction
6 of the law does not mean that there is not substantial ground for difference of opinion). Likewise,
7 disagreeing with the bankruptcy court’s ruling, no matter how strong that disagreement, is not
8 grounds for an interlocutory appeal. *Id.*

9 Finally, on the third factor, an immediate appeal of an interlocutory order must serve
10 judicial economy by materially advancing the ultimate termination of the litigation. *See In re*
11 *Travers*, 202 B.R. 624, 626 (9th Cir. BAP 1996); *In re Coleman Enterprises, Inc.* 275 B.R. 533,
12 538-539 (8th Cir. BAP 2002). This factor is met when resolution of the controlling question of law
13 “may appreciably shorten the time, effort, or expense of conducting a lawsuit.” *In re Cement*, 673
14 F.2d at 1027. The burden to show that an interlocutory appeal would materially advance the
15 ultimate termination of litigation is not established by the mere fact that review of a denial of
16 summary judgment might ultimately end the litigation. *McDonnell v. Riley*, No. 15-CV-01832-
17 BLF, 2016 WL 613430, at *5 (N.D. Cal. Feb. 16, 2016).

18 Denial of leave to appeal is left to the sound discretion of the court. *In re City of Desert Hot*
19 *Springs*, 339 F.3d 782, 787 (9th Cir. 2003). While the Court applies a flexible standard in
20 considering whether to hear interlocutory appeals in the bankruptcy process, “traditional finality
21 concerns still ‘dictate that we avoid having a case make two complete trips through the appellate
22 process.’” *Id.* at 787 (internal quotation and citation omitted) (denying review of decision denying
23 leave to appeal interlocutory order). Generally, only exceptional circumstances will warrant an
24 interlocutory appeal. *In re Cement*, 673 F.2d at 1026.

25 **III. DISCUSSION**

26 Pivot Point argues that there are “controlling issues of law” as to: (1) application of the “law
27 of the case” doctrine; (2) existence of a claim for fraudulent conveyance based upon a transfer of
28 equity theory; and (3) the burden of proof on summary judgment, *i.e.*, whether the Trustee was

1 required to present evidence in opposition to avoid summary judgment in Pivot Point’s favor. Pivot
2 Point’s arguments that these are “controlling issues of law” as to which there are “substantial
3 grounds for disagreement” ring hollow. Pivot Point cites no authority indicating that these legal
4 issues are subject to any serious disagreement within the Ninth Circuit or among the circuits, nor
5 does it argue they are complicated questions of foreign law, or novel, difficult questions of first
6 impression. To the contrary, Pivot Point appears simply to disagree with the bankruptcy court’s
7 legal analysis, based on its reading of this Court’s PI Order. For the reasons stated herein, Pivot
8 Point has not given a sufficient basis for granting the extraordinary relief of an interlocutory appeal.

9 Here, the Trustee alleges that: (1) Horsted transferred his interest in the Powell Street
10 Property to Innocenti (the alter ego of Coyle) in exchange for \$1.25 million (SAC ¶ 17); (2) that a
11 \$1.25 million loan was obtained by Innocenti/Coyle from Lone Oak Funds, and a transfer of a deed
12 of trust on the Powell Street Property was made from Innocenti/Coyle to Lone Oak Funds as
13 security for the loan (*id.* ¶ 17) ; and (3) the purchase of that loan and deed of trust by Pivot Point
14 from Lone Oak meant that Pivot Point holds the deed of trust originally provided as security for the
15 loan by Innocenti/Coyle (*id.* ¶ 29). Pivot Point did not dispute these allegations in its summary
16 judgment motion, so there were no factual issues for the Trustee to rebut. Rather, Pivot Point’s
17 motion relied on a purely legal argument: that all of the Trustee’s fraudulent conveyance claims
18 were barred as a matter of law based on this Court’s prior order, reversing the grant of a
19 preliminary injunction.

20 The PI Order was limited to review of the grounds on which the preliminary injunction was
21 granted by the bankruptcy court. It expressly stated that it did not “reflect a view on the merits of
22 the Trustee’s claims against Pivot Point.” (PI Order at 11.) The underlying order this Court
23 reviewed was brief, indicating that it granted the preliminary injunction “[f]or the reasons stated on
24 the record.” (*In re WB Coyle*, 15-cv-4126, Dkt. No. 3-19 at 2.) The reasons stated by the
25 bankruptcy court on the record were, in sum, that:

26 [i]n order for Lone Oak to have obtained an interest under the deed of trust, the
27 prior secured creditor had to release its interest. *And so even if for a split second,*
28 *there was interest of the Debtor, that interest of Innocenti that was transferred to*
Lone Oak and then it passed to Pivot Point and because the transfer of Mr.

1 Coyle’s interest – or North Beach Partners’ interest to Innocenti in the Powell
2 Street is vulnerable, I find that there was interest of the Debtor in property that is
3 vulnerable here for purposes of the Pivot Point transaction that the Trustee
4 attacks.”

(*Id.*, Dkt. No. 3-18 [Transcript] at 29, emphasis supplied.)

5 In its review of that order, the Court held that the bankruptcy court’s finding of likelihood of
6 success on the merits relied on a “split second theory” which found no support in California law.
7 On this basis, the Court determined that the preliminary injunction should be reversed. (PI Order at
8 10-11 (“grant of the preliminary injunction was therefore an abuse of discretion insofar as the
9 Trustee’s likely success on the merits relied upon the “split second” theory).)² The issue of whether
10 the underlying decision ought to be affirmed for reasons other than those stated in the bankruptcy
11 court order was not argued, nor did the Trustee offer arguments beyond mere citation of the statute,
12 to support its theory on the merits. The PI Order therefore did not reach the ultimate question of
13 whether the transfer of the deed of trust on the Powell Street Property from Lone Oak to Pivot Point
14 could qualify as a fraudulent transfer for purposes of the 11 U.S.C. section 548(a)(1)(A). It only
15 determined that the theory relied upon in the underlying order was not supported by any authority,
16 either in that order or offered on appeal by the Trustee.

17 In sum, Pivot Point’s argument that the bankruptcy court erred is based upon an overly
18 broad reading of the narrow PI Order issued by this Court. The PI Order did not establish any “law
19 of the case” that the transfer of a deed of trust on the Powell Street Property from Innocenti/Coyle
20 to Lone Oak, and then to Pivot Point, could not be considered an avoidable, fraudulent transfer of
21 an interest in property as stated in section 548. Nor did the Court make a determination that Pivot

22 ² As the Court stated in the PI Order,

23 In so ruling the Court does not ignore the evidence showing Pivot Point likely
24 engaged in troubling activities which, at a minimum, reflect its alliance with and
25 complicity in the Debtor’s history of fraudulently avoiding his creditors. This
26 Order does not condone those activities nor does it reflect a view on the merits of
27 the Trustee’s claims against Pivot Point. Instead, this Order is limited to review
28 of the preliminary injunction and the grounds upon which the bankruptcy court
issued the injunction. The Court concludes only that it was an abuse of discretion
to grant the preliminary injunction for the legal and factual reasons set forth by
the bankruptcy court.

(*Id.* at 14.)


1 Point could not be considered a mediate transferee under the statute. Thus, there are no grounds for
2 an immediate, interlocutory appeal. The motion is **DENIED**.

3 In denying this motion for leave to appeal, the Court notes that its reading of the pertinent
4 authorities is that Congress intended for the Bankruptcy Code’s definition of “transfer” to be as
5 broad as possible. See 11 U.S.C. § 101(54)(D) (“transfer” encompasses every “mode, direct or
6 indirect, absolute or conditional, voluntary or involuntary, of disposing of or parting with (i)
7 property; or (ii) an interest in property.”); accord *Matter of Besing*, 981 F.2d 1488, 1492 (5th Cir.
8 1993). Specifically, the Code includes in the definition of transfer of an interest in property “the
9 creation of a lien.” 11 U.S.C. § 101(54)(A). Controlling Ninth Circuit precedent holds that a
10 fraudulent transfer may include not only transfers of the ownership of property, but also transfers of
11 an interest less than ownership, including a lien or deed of trust. See *In re Fair Oaks, Ltd.*, 168
12 B.R. 397, 401 (B.A.P. 9th Cir. 1994) (transfer of deed of trust constituted a transfer of an interest in
13 property for purposes of section 548(a); *In re Ezra*, 537 B.R. 924, 929, 935 (B.A.P. 9th Cir. 2015)
14 (affirming bankruptcy court judgment avoiding 2004 deed of trust and the 2009 deed of trust “as
15 actual fraudulent transfers under § 544(b)”; see also *In re Mastro*, 465 B.R. 576, 620 (Bankr. W.D.
16 Wash. 2011) (“The Medina Deed of Trust is avoidable by the Trustee as a fraudulent transfer
17 pursuant to § 548 as the entire February Note transaction was sham.”). These authorities are what
18 should control the analysis, here and moving forward in the bankruptcy proceedings.

19 This order terminates this bankruptcy appellate proceeding. The Clerk is directed to
20 terminate the case and close this docket.

21 **IT IS SO ORDERED.**

22 Date: September 28, 2017


YVONNE GONZALEZ ROGERS
UNITED STATES DISTRICT COURT JUDGE

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