

1                                   IN THE UNITED STATES DISTRICT COURT  
2                                   FOR THE NORTHERN DISTRICT OF CALIFORNIA

3  
4   IN RE MCKESSON CORPORATION  
5   DERIVATIVE LITIGATION.

Case No. 17-cv-01850-CW

6                                   ORDER DENYING MOTION TO STAY  
7                                   AND DENYING IN PART AND  
8                                   GRANTING IN PART MOTIONS TO  
9                                   DISMISS

10                                   \_\_\_\_\_ /  
11                                   Plaintiffs Eli Inzlicht and Vladimir Gusinsky are  
12                                   shareholders of McKesson Corporation (McKesson), a pharmaceutical  
13                                   distributor. They allege that certain members of McKesson's Board  
14                                   of Directors and senior officers have maximized short-term profits  
15                                   over safety with respect to sales and distribution of prescription  
16                                   opioids and failed properly to implement a Controlled Substance  
17                                   Monitoring Program (CSMP), as required by a settlement with the  
18                                   United States Department of Justice (DOJ) and Drug Enforcement  
19                                   Administration (DEA) in 2008. That settlement also included a  
20                                   \$13.25 million fine. Their actions resulted in a second  
21                                   settlement in 2017 including a \$150 million fine payment.

22                                   Plaintiffs bring a shareholder derivative action against  
23                                   those directors and officers for breach of fiduciary duty, waste  
24                                   of corporate assets, and insider trading. Now before the Court  
25                                   are three motions by Defendants. First, nominal Defendant  
26                                   McKesson moves to stay the case pending the outcome of  
27                                   substantially similar proceedings in the Delaware Court of  
28                                   Chancery. Because McKesson fails to show exceptional  
                                 circumstances warranting a stay of this case, the Court denies the  
                                 motion to stay.

1 Defendants also bring two motions to dismiss on behalf of  
2 McKesson and the individual Defendants respectively. McKesson  
3 moves to dismiss for Plaintiffs' failure to allege demand  
4 futility. Because Plaintiffs have sufficiently alleged a  
5 substantial likelihood of director oversight liability based on  
6 conscious failure to oversee the CSMP, the Court denies McKesson's  
7 motion to dismiss. The individual Defendants move to dismiss all  
8 claims against them for failure to state a claim. For the reasons  
9 stated below, the Court denies that motion in part and grants it  
10 in part, with leave to amend.

11 BACKGROUND

12 I. Factual Background

13 McKesson is the largest pharmaceutical distributor in the  
14 United States. Compl. ¶ 3. It is a Delaware corporation with its  
15 principle executive offices located in San Francisco, California,  
16 in this district. Id. ¶ 14. Its stock is publicly traded on the  
17 New York Stock Exchange under the ticker symbol "MCK." Id.  
18 Plaintiffs Inzlicht and Gusinsky are current shareholders of  
19 McKesson who have continuously held McKesson stock since 2011 and  
20 2005, respectively. Id. ¶¶ 12-13.

21 Defendants Andy D. Bryant, Wayne A. Budd, John Hammergren, M.  
22 Christine Jacobs, Marie L. Knowles, Edward A. Mueller, Donald R.  
23 Knauss, Susan R. Salka, N. Anthony Coles, Alton F. Irby III, David  
24 M. Lawrence, and Jane E. Shaw are current or former members of  
25 McKesson's Board of Directors. See Compl. ¶¶ 15-26. While  
26 Defendants Bryant, Budd, Hammergren, Jacobs, Knowles, Mueller,  
27 Irby, Lawrence, and Shaw have served on the Board since at least  
28 2008, Defendants Knauss, Salka, and Coles did not join until 2014.

1 Id. Hammergren has served as McKesson's President and CEO since  
2 2001, and as Chairman of the Board since 2002. Id. ¶ 17.

3 The present litigation focuses on the period between 2008 and  
4 2017. The specific allegations are detailed below and will only  
5 be briefly recounted here. On April 30, 2008, McKesson entered  
6 into a settlement agreement with the DOJ through six United States  
7 Attorney Offices (the 2008 Settlement Agreement). Compl. ¶ 46.  
8 According to a public statement made by the DOJ, the 2008  
9 Settlement Agreement resolved claims that McKesson

10 failed to report to DEA suspicious sales of controlled  
11 substance pharmaceuticals it made to pharmacies that  
12 filled orders from illegal "Internet pharmacies" that  
13 sell drugs online to customers who do not have a legal  
14 prescription. McKesson also failed to report suspicious  
orders of controlled substance pharmaceuticals that it  
received from other pharmacies and clinics even though  
the orders were suspiciously large.

15 Id. As part of the 2008 Settlement Agreement, McKesson agreed to  
16 pay \$13.25 million in civil penalties as well as to develop and  
17 implement the CSMP, recognizing its duty to monitor sales of  
18 controlled substances and report suspicious orders to the DEA.

19 Id. ¶ 49.

20 After the 2008 settlement, however, McKesson continued to  
21 have problems relating to its sales and distribution of controlled  
22 substances. In 2011, a DEA agent noticed that McKesson's  
23 Landover, Maryland distribution center had not filed any  
24 suspicious order reports, and she requested customer files for  
25 approximately twenty suspect pharmacies. Compl. ¶ 63. That  
26 request prompted the Landover distribution center to file 318  
27 suspicious orders with the DEA, covering the previous months. Id.

28

1 On March 12, 2013, dozens of DEA agents raided McKesson's  
2 Aurora, Colorado distribution center while executing an  
3 Administrative Inspection Warrant. Compl. ¶ 66. From June 2008  
4 to May 2013, the Aurora facility had reported no suspicious  
5 orders, despite being named in the 2008 agreements as failing to  
6 report suspicious sales from 2005 to 2007. Id. ¶ 67. Documents  
7 collected by the DEA at Aurora revealed that McKesson had not  
8 fully implemented or adhered to the CSMP. Id. ¶ 68. By mid-year  
9 2014, prosecutors in twelve districts around the United States  
10 were investigating McKesson distribution centers for possible  
11 violations of the Controlled Substances Act. Id. ¶ 65.

12 These events culminated in McKesson's Board of Directors  
13 authorizing a second global settlement with the DEA and DOJ on  
14 March 19, 2015. Compl. ¶ 73. The settlement was finalized and  
15 made public on January 17, 2017 (the 2017 Settlement Agreement),  
16 resulting in McKesson paying a \$150 million fine and admitting  
17 that it "had wholly abdicated its responsibilities under the 2008  
18 Agreements." Id. ¶¶ 75-76. The settlement also suspended sales  
19 of controlled substances from several of McKesson's distribution  
20 centers for multiple years. Id. ¶ 77. The DOJ described the \$150  
21 million payment as a "record," and noted that the suspensions were  
22 "among the most severe sanctions ever agreed to by a [DEA]  
23 registered distributor." Id. (alteration in original).

24 From 2008 to 2017, while these events were occurring,  
25 directors Budd, Hammergren, Jacobs, Knowles, Irby, and Shaw (the  
26 Selling Defendants) routinely sold McKesson securities worth  
27 millions of dollars. Compl. ¶¶ 16-19, 24, 26. Budd sold over  
28 \$1.2 million, Hammergren over \$791.3 million, Jacobs nearly \$4.4

1 million, Knowles over \$2.1 million, Irby \$2.1 million, and Shaw  
2 over \$3.3 million. Id.

3       Meanwhile, during the same time period, certain of McKesson's  
4 executive officers, namely CEO Hammergren, Executive Vice  
5 President and Group President Paul Julian, and General Counsel and  
6 Chief Compliance Officer Lauren Seeger, were very well  
7 compensated. Hammergren has realized a total of \$692 million in  
8 compensation from McKesson since the 2008 settlement. Compl. ¶  
9 263. Hammergren, Julian, and Seeger each received generous  
10 incentive compensation, including more than \$253 million to  
11 Hammergren between 2008 and 2017, \$133 million to Julian between  
12 2008 and 2017, and \$33 million to Seeger from 2008 to 2014. Id.  
13 ¶¶ 229-30. In 2015 and 2016, during the time that the Board  
14 authorized the 2017 settlement payment of \$150 million, Hammergren  
15 and Julian received the maximum percentage of their target bonus  
16 awards, 210 percent in 2015 and 168 percent in 2016. Id. ¶¶ 237-  
17 38. Equilar, the leader in executive compensation benchmarking  
18 and governance research, ranks McKesson in the bottom three  
19 percent of all companies in the Russell 3000 index with respect to  
20 "pay-for-performance" policies. Id. ¶¶ 231, 266.

21 II. Procedural History

22       On April 3, 2017, Inzlicht filed this diversity action,  
23 asserting a derivative claim for breach of fiduciary duty on  
24 behalf of McKesson. See Dkt. No. 1. On May 12, 2017, non-party  
25 Charles Ojeda moved to intervene in and stay this action. See  
26 Dkt. No. 14. Inzlicht opposed on the grounds that Ojeda's  
27 participation would end diversity jurisdiction. See Dkt. No. 22.  
28

1 The Court denied Ojeda's motion without prejudice on July 10,  
2 2017. See Dkt. No. 38.

3 On July 26 2017, Gusinky filed his case, identifying it as  
4 related to the Inzlicht action. See Gusinky v. Bryant, No. 4:17-  
5 cv-04248-LHK). Inzlicht and Gusinky jointly submitted a  
6 stipulation to the Court on September 19, 2017 seeking  
7 consolidation and appointment of lead counsel. See Dkt. No. 39.  
8 Ojeda objected to the stipulation. See Dkt. No. 41. The Court  
9 consolidated the Inzlicht and Gusinky actions on October 9, 2017,  
10 with provisional appointment of co-lead counsel. See Dkt. No. 45.

11 At the initial case management conference in this case on  
12 October 17, 2017, Defendants' counsel noted that a substantially  
13 similar action had been filed in the Delaware Court of Chancery,  
14 Steinberg v. Bryant, No. 2017-0736. The parties nonetheless  
15 agreed to a briefing schedule and hearing date on Defendants'  
16 anticipated motion to dismiss. The Court directed Ojeda to  
17 provide Inzlicht and Gusinky his proposed complaint to see if the  
18 parties could agree on a consolidated complaint and on leadership.  
19 Plaintiffs were directed to file an amended consolidated complaint  
20 by December 1, 2017, and Defendants to file a motion to dismiss by  
21 January 5, 2018 with a hearing date of April 10, 2018. See Dkt.  
22 No. 47. Ojeda ultimately opted not to file in this Court and  
23 instead filed suit in Delaware state court.

24 Meanwhile, a related action was filed in the Delaware Court  
25 of Chancery on November 8, 2017, Police & Fire Retirement System  
26 of the City of Detroit v. Bryant, No. 2017-0803. Ojeda's action,  
27 Amalgamated Bank v. Hammergren, No. 2017-0881, followed on  
28 December 8, 2017. These two actions along with Steinberg are all

1 pending before the same Vice Chancellor, the Honorable Sam  
2 Glasscock III. Defendants moved to consolidate those cases, and  
3 also filed a motion to dismiss in the Steinberg action, which was  
4 heard on March 6, 2018. To date, this motion has not been  
5 decided. The Delaware actions have not been consolidated nor has  
6 lead counsel been appointed.

7  
8 LEGAL STANDARD

9 I. Motion to Stay

10 Federal courts have a "virtually unflagging obligation . . .  
11 to exercise the jurisdiction given them." Colorado River Water  
12 Conservation Dist. v. United States, 424 U.S. 800, 817 (1976).  
13 Only in "rare" or "exceptional" circumstances will "the presence  
14 of a concurrent state proceeding" permit the district court to  
15 stay or dismiss a concurrent federal action "for reasons of wise  
16 judicial administration, giving regard to conservation of judicial  
17 resources and comprehensive disposition of litigation." R.R.  
18 Street & Co. Inc. v. Transport Ins. Co., 656 F.3d 966, 977-78 (9th  
19 Cir. 2011) (citing Colorado River, 424 U.S. at 817-18).

20 Courts apply an eight factor balancing test in deciding  
21 whether to stay or dismiss a case: "(1) which court first assumed  
22 jurisdiction over any property at stake; (2) the inconvenience of  
23 the federal forum; (3) the desire to avoid piecemeal litigation;  
24 (4) the order in which the forums obtained jurisdiction; (5)  
25 whether federal law or state law provides the rule of decision on  
26 the merits; (6) whether the state court proceedings can adequately  
27 protect the rights of the federal litigants; (7) the desire to  
28 avoid forum shopping; and (8) whether the state court proceedings

1 will resolve all issues before the federal court." R.R. Street,  
2 656 F.3d at 978-79. The balance is "heavily weighted in favor of  
3 the exercise of jurisdiction." Moses H. Cone Memorial Hosp. v.  
4 Mercury Constr. Corp., 460 U.S. 1, 15 (1983).

5  
6 II. Motion to Dismiss (Demand Futility)

7 Pursuant to Federal Rule of Procedure 23.1, a shareholder  
8 seeking to bring a derivative suit must first "state with  
9 particularity" any effort "to obtain the desired action from the  
10 directors" or, in the alternative, why such a demand would have  
11 been futile. Fed. R. Civ. P. 23.1; see also Rosenbloom v. Pyott,  
12 765 F.3d 1137, 1148 (9th Cir. 2014). "Although Rule 23.1 supplies  
13 the pleading standard for assessing allegations of demand  
14 futility, [t]he substantive law which determines whether demand  
15 is, in fact, futile is provided by the state of incorporation of  
16 the entity on whose behalf the plaintiff is seeking relief."  
17 Rosenbloom, 765 F.3d at 1148 (internal quotation marks omitted).  
18 Under the substantive law of Delaware, "the right of a stockholder  
19 to prosecute a derivative suit is limited to situations where the  
20 stockholder has demanded that the directors pursue the corporate  
21 claim and they have wrongfully refused to do so or where demand is  
22 excused because the directors are incapable of making an impartial  
23 decision regarding such litigation." Rales v. Blasband, 634 A.2d  
24 927, 932 (Del. 1993). Delaware law provides a two-part test for  
25 demand futility, known as the Aronson test:

26 The first prong of the futility rubric is whether, under  
27 the particularized facts alleged, a reasonable doubt is  
28 created that . . . the directors are disinterested and  
independent. The second prong is whether the pleading  
creates a reasonable doubt that the challenged  
transaction was otherwise the product of a valid



1 exercise of business judgment. These prongs are in the  
2 disjunctive. Therefore, if either prong is satisfied,  
demand is excused.

3 Brehm v. Eisner, 746 A.2d 244, 256 (Del. 2000) (citing Aronson v.  
4 Lewis, 473 A.2d 805, 814, 816 (Del. 1984)).

5 "Plaintiffs are entitled to all reasonable factual inferences  
6 that logically flow from the particularized facts alleged, but  
7 conclusory allegations are not considered as expressly pleaded  
8 facts or factual inferences." Brehm, 746 A.2d at 255. "[I]t is  
9 important that the trial court consider all the particularized  
10 facts pled by the plaintiffs about the relationships between the  
11 director and the interested party in their totality and not in  
12 isolation from each other, and draw all reasonable inferences from  
13 the totality of those facts in favor of the plaintiffs." Del.  
14 Cty. Emps. Ret. Fund v. Sanchez, 124 A.3d 1017, 1019 (Del. 2015).

15 III. Motion to Dismiss (Failure to State a Claim)

16 Under Federal Rule of Procedure 12(b)(6), a district court  
17 must dismiss a complaint if it fails to state a claim upon which  
18 relief can be granted. To survive a Rule 12(b)(6) motion to  
19 dismiss, the plaintiff must allege "enough facts to state a claim  
20 to relief that is plausible on its face." Bell Atl. Corp. v.  
21 Twombly, 550 U.S. 544, 570 (2007). A claim is facially plausible  
22 when the plaintiff pleads facts that "allow[] the court to draw  
23 the reasonable inference that the defendant is liable for the  
24 misconduct alleged." Ashcroft v. Iqbal, 556 U.S. 662, 678 (2009)  
25 (citation omitted). There must be "more than a sheer possibility  
26 that a defendant has acted unlawfully." Id. While courts do not  
27 require "heightened fact pleading of specifics," a plaintiff must  
28

1 allege facts sufficient to "raise a right to relief above the  
2 speculative level." Twombly, 550 U.S. at 555, 570.

3 In deciding whether the plaintiff has stated a claim upon  
4 which relief can be granted, the court accepts the plaintiff's  
5 allegations as true and draws all reasonable inferences in favor  
6 of the plaintiff. See Usher v. City of Los Angeles, 828 F.2d 556,  
7 561 (9th Cir. 1987). However, the court is not required to accept  
8 as true "allegations that are merely conclusory, unwarranted  
9 deductions of fact, or unreasonable inferences." In re Gilead  
10 Scis. Sec. Litig., 536 F.3d 1049, 1055 (9th Cir. 2008).

11 If the court dismisses a complaint, it "should grant leave to  
12 amend even if no request to amend the pleading was made, unless it  
13 determines that the pleading could not possibly be cured by the  
14 allegation of other facts." Lopez v. Smith, 203 F.3d 1122, 1127  
15 (9th Cir. 2000). In making this determination, the court should  
16 consider factors such as "the presence or absence of undue delay,  
17 bad faith, dilatory motive, repeated failure to cure deficiencies  
18 by previous amendments, undue prejudice to the opposing party and  
19 futility of the proposed amendment." See Moore v. Kayport Package  
20 Express, 885 F.2d 531, 538 (9th Cir. 1989).

21 DISCUSSION

22 I. Motion to Stay

23 McKesson moves to stay this case pending the outcome of the  
24 litigation proceeding in the Delaware Court of Chancery, primarily  
25 for efficiency and convenience reasons. McKesson bears the burden  
26 of showing exceptional circumstances and that the balance of the  
27 eight factors weighs strongly in favor of staying this case.

28

1           McKesson most vigorously argues that the desire to avoid  
2 piecemeal litigation weighs strongly in favor of granting the  
3 stay. "Piecemeal litigation occurs when different tribunals  
4 consider the same issue, thereby duplicating efforts and possibly  
5 reaching different results." R.R. Street, 656 F.3d at 979 (citing  
6 Am. Int'l Underwriters, (Philippines), Inc. v. Cont'l Ins. Co.,  
7 843 F.2d 1253, 1258 (9th Cir. 1988)). "The mere possibility of  
8 piecemeal litigation does not constitute an exceptional  
9 circumstance. Instead, the case must raise a special concern  
10 about piecemeal litigation." Id. (internal quotation marks and  
11 citation omitted).

12           McKesson argues that shareholder derivative actions present  
13 special concerns about piecemeal litigation, citing Krieger v.  
14 Atheros Communications, Inc., 776 F. Supp. 2d 1053 (N.D. Cal.  
15 2011), and In re CytRx Corp. Stockholder Derivative Litigation,  
16 No. 14-6414-GHK, 2015 WL 12745084 (C.D. Cal. Jan. 8, 2015), in  
17 support of its argument. Krieger, a case involving a decision by  
18 a company's board to proceed with a merger, is easily  
19 distinguishable. In that case, the court concluded that special  
20 concerns were present "due to the complexity of the litigation,  
21 the presence of class-action claims, and the need to proceed  
22 expeditiously to address the proposed merger." 776 F. Supp. 2d at  
23 1062. Here, none of those concerns are present.

24           Cases more similar to this one, involving shareholder  
25 derivative actions without class action claims or pending mergers,  
26 have reached conflicting results. While the court in In re CytRx  
27 concluded that derivative lawsuits generally "present the kind of  
28 exceptional circumstances which would result in special concern

1 about piecemeal litigation" because they "waste the resources of  
2 the real party in interest and create a serious risk of  
3 conflicting results that could impact thousands of shareholders,"  
4 2015 WL 12745084, at \*5, the decision in Sabbag v. Cinnamon, No.  
5 5:10-cv-02735-JF, 2010 WL 8470477 (N.D. Cal. Dec. 10, 2010), came  
6 to the opposite conclusion. The Sabbag court concluded that "the  
7 mere potential of inconsistent judgments is not 'exceptional.'" Id.  
8 at \*5.

9 This Court agrees with Sabbag that concurrent litigation and  
10 the mere potential for inconsistent judgments does not rise to the  
11 level of exceptional circumstances or present any special concern  
12 with respect to piecemeal litigation. As is the case with any  
13 concurrent litigation, there may be some duplication of effort in  
14 the cases. The parties indicated at the hearing on this matter,  
15 however, that should both cases proceed, they will work together  
16 to avoid some of the logistical pitfalls of simultaneous  
17 litigation, including, for example, coordination of schedules and  
18 joint discovery.

19 With respect to the order in which each forum obtained  
20 jurisdiction, the present case was filed more than six months  
21 prior to those in the Delaware Chancery Court. The Supreme Court  
22 has counseled, however, that "[t]his factor, as with the other  
23 Colorado River factors, is to be applied in a pragmatic, flexible  
24 manner with a view to the realities of the case at hand. Thus,  
25 priority should not be measured exclusively by which complaint was  
26 filed first, but rather in terms of how much progress has been  
27 made in the two actions." Moses H. Cone, 460 U.S. at 21. While  
28 it is true that the Delaware Chancery Court heard its pending

1 motion to dismiss approximately one month sooner than this Court  
2 heard the motion here, it has yet to issue a decision as of the  
3 time of writing. It has also yet to rule on the motion for  
4 consolidation or appoint lead counsel, which has already happened  
5 in this case. Given the slightly advanced progress in the present  
6 case, and the fact it was earlier filed, this factor weighs  
7 slightly in favor of denying the stay.

8         With respect to whether federal or state law provides the  
9 rule of decision, this case requires the Court to apply Delaware  
10 state law in addition to California state law. While courts have  
11 recognized that "the Delaware Court of Chancery unquestionably has  
12 a well-recognized expertise in the field of state corporation law  
13 and is a particularly suitable forum to adjudicate those  
14 disputes," Krieger, 776 F. Supp. 2d at 1062 (internal quotation  
15 marks omitted), the Ninth Circuit has stated that "routine issues  
16 of state law--misrepresentation, breach of fiduciary duty, and  
17 breach of contract--which the district court is fully capable of  
18 deciding," do not present the "rare circumstances" necessary to  
19 weigh in favor of a stay. Travelers Indem. Co. v. Madonna, 914  
20 F.2d 1364, 1370 (9th Cir. 1990). On balance, this factor weighs  
21 only slightly in favor of granting the stay.

22         Due to the California insider trading claim that is present  
23 in this case only, the factors of protection of federal litigants'  
24 rights and resolution of all issues both weigh in favor of denying  
25 the stay. The remaining factors involving forum shopping,  
26 inconvenience, and jurisdiction over property are not relevant or  
27 are neutral.

28

1 Based on all of the factors, Defendants have not met their  
2 burden to demonstrate the exceptional circumstances necessary to  
3 justify granting a stay. The only factor clearly weighing in  
4 favor of staying this case is the rule of decision, but this Court  
5 is capable of applying Delaware state law. The presence of the  
6 California state law claim in this case, however, weighs strongly  
7 in favor of exercising jurisdiction. Nor does this case present  
8 any special concern regarding piecemeal litigation. For these  
9 reasons, the Court denies Defendants' motion to stay this case.

10 II. Motion to Dismiss (Demand Futility)

11 McKesson moves to dismiss Plaintiffs' lawsuit on the grounds  
12 that Plaintiffs did not first bring a pre-suit demand to the Board  
13 of Directors, and they cannot show that such a demand would have  
14 been futile. Plaintiffs argue that such a demand would have been  
15 futile pursuant to Aronson's first prong, that is, that there is  
16 "reasonable doubt" that "the directors are disinterested and  
17 independent." Brehm, 746 A.2d at 256.

18 Plaintiffs may show a reasonable doubt as to a director's  
19 disinterest "by demonstrating a potential personal benefit or  
20 detriment to the director as a result of the decision." In re  
21 Goldman Sachs Grp., Inc. S'holder Litig., Civ. A. 5215, 2011 WL  
22 4826104, at \*7 (Del. Ch. Oct. 12, 2011) (internal quotation marks  
23 omitted). For that reason, "[d]irectors who are sued have a  
24 disabling interest for pre-suit demand purposes when the potential  
25 for liability . . . may rise to a substantial likelihood." Ryan  
26 v. Gifford, 918 A.2d 341, 355 (Del. Ch. 2007) (internal quotation  
27 marks omitted); accord Rattner v. Bidzos, Civ. A. 19700, 2003 WL  
28 22284323, at \*9 (Del. Ch. Sept. 30, 2003) ("[A] 'substantial

1 likelihood' of personal liability prevents a director from  
2 impartially considering a demand.") (internal quotation marks  
3 omitted). To meet that standard when presented with a motion to  
4 dismiss under Rule 23.1, Plaintiffs must make "a threshold  
5 showing, through the allegation of particularized facts, that  
6 their claims have some merit." Rales, 634 A.2d 927, 934 (Del.  
7 1993).

8 Plaintiffs here argue that they have sufficiently alleged a  
9 substantial likelihood of liability for their breach of fiduciary  
10 duty claim. Pursuant to an exculpation provision and consistent  
11 with Delaware law, McKesson's directors are exculpated from  
12 liability for a breach of the duty of care. See Stone v. Ritter,  
13 911 A.2d 362, 367 (Del. 2006). Thus, Plaintiffs must establish  
14 bad faith or a breach of the duty of loyalty, requiring them to  
15 plead "conduct that is qualitatively different from, and more  
16 culpable than, the conduct giving rise to a violation of the  
17 fiduciary duty of care (i.e., gross negligence)." Id. at 369.  
18 Plaintiffs may establish bad faith, for example, "where the  
19 fiduciary intentionally acts with a purpose other than that of  
20 advancing the best interests of the corporation, where the  
21 fiduciary acts with the intent to violate applicable positive law,  
22 or where the fiduciary intentionally fails to act in the face of a  
23 known duty to act, demonstrating a conscious disregard for his  
24 duties." Id. (citing In re Walt Disney Co. Derivative Litig., 906  
25 A.2d 27, 67 (Del. 2006)).

26 Plaintiffs here proceed on a director oversight theory, that  
27 although the directors implemented a reporting or information  
28 system, they "consciously failed to monitor or oversee its

1 operations thus disabling themselves from being informed of risks  
2 or problems requiring their attention." Stone, 911 A.2d at 367  
3 (citing In re Caremark Int'l Inc. Derivative Litig., 698 A.2d 959  
4 (Del. Ch. 1996)). Plaintiffs may show conscious disregard by  
5 pointing to "red flags" and a subsequent failure to act in the  
6 face of such information. See South v. Baker, 62 A.3d 1, 15 (Del.  
7 Ch. 2012) ("A board that fails to act in the face of such  
8 information makes a conscious decision, and the decision not to  
9 act is just as much of a decision as a decision to act.").

10 A. Plaintiffs Have Alleged Sufficient "Red Flags" to  
11 Establish a Plausible Caremark Claim

12 Here, Plaintiffs allege a long timeline of facts that they  
13 argue show that McKesson's directors and officers should have  
14 responded to various red flags but failed to do so. Plaintiffs  
15 and Defendants present dramatically different interpretations of  
16 the events and their legal implications. For purposes of this  
17 motion, the Court accepts as true the allegations in the complaint  
18 and draws all reasonable inferences from the totality of the facts  
19 in favor of Plaintiffs. Del. Cty. Emps. Ret. Fund, 124 A.3d at  
20 1019.

21 McKesson was first advised by the DOJ no later than September  
22 1, 2005 of "serious problems concerning the Company's compliance  
23 with controlled substances laws and regulations," and its  
24 Lakeland, Florida Distribution Center received an Order to Show  
25 Cause relating to controlled substances from the DEA on August 4,  
26 2006. Compl. ¶¶ 41, 43. The DEA also sent McKesson three letters  
27 on September 27, 2006, February 7, 2007, and December 27, 2007  
28 concerning certain requirements under the Comprehensive Drug Abuse



1 Prevention and Control Act, 21 U.S.C. § 842(a)(5)k, and  
2 corresponding regulations. Id. ¶ 42.

3 McKesson's alleged failure to monitor and limit its  
4 distribution of controlled substances led to the 2008 Settlement  
5 Agreement with the DOJ, signed by Hammergren on April 30, 2008.  
6 Compl. ¶ 46. The 2008 Settlement Agreement required McKesson to  
7 pay a \$13.25 million civil penalty and to develop the CSMP, and  
8 resulted in temporary suspension of McKesson's license to  
9 distribute controlled substances at certain distribution centers.  
10 Id. ¶¶ 49-50. The entry into the settlement was a "board-level  
11 decision, such that the members of McKesson's board of directors  
12 at the time in 2008 (a majority of whom constitute the board at  
13 the time of the 2017 Settlement) knew that McKesson had serious  
14 problems concerning the Company's compliance with controlled  
15 substances laws and regulations for many years and spread across  
16 many of the Company's facilities." Id. ¶ 51.

17 Plaintiffs argue, and the Court agrees, that the 2008  
18 Settlement Agreement represents the first occurrence that put  
19 Defendants on notice that there were serious issues with respect  
20 to their compliance with controlled substances laws. The  
21 affirmative agreement not only to pay fines but also to implement  
22 the CSMP are sufficient events to establish Defendants' knowledge  
23 that McKesson had a problem and obligating them to ensure that the  
24 problem was properly addressed and rectified.

25 Following the 2008 settlement, however, minutes from meetings  
26 of the Board of Directors and the Audit Committee show that these  
27  
28

1 issues were seldom addressed.<sup>1</sup> Immediately following the  
2 settlement, on May 2, 2008, the Audit Committee held a meeting  
3 during which there appears to have been no discussion of the  
4 settlement or the CSMP. See Compl. ¶¶ 57; 174. From this time  
5 until the DEA raid in March 2013, nearly a five year period, these  
6 issues were only discussed in meetings three times, on October 22,  
7 2008, July 27, 2010, and January 29, 2013.

8 These matters were first discussed at an Audit Committee  
9 meeting on October 22, 2008, attended by at least four individual  
10 Defendants.<sup>2</sup> See Compl. ¶ 175. At this meeting, a presentation  
11 showed that the internal audit of the CSMP was categorized as  
12 "Needs Improvement." Id.; see also Weiner Decl. Ex. 4 (Dkt. No.  
13 71-4).<sup>3</sup> The presentation identified key issues, including

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14 <sup>1</sup> Plaintiffs allege and Defendants do not deny that  
15 Plaintiffs made a demand pursuant to Delaware General Corporation  
16 Law Section 220 for relevant documents, providing "the opportunity  
17 to provide exculpatory documents," but the production included  
18 minutes of only fourteen Board meetings between 2008 and 2016.  
19 See Opp'n at 18; Compl. ¶ 198.

20 <sup>2</sup> Those individual Defendants were Knowles, Bryant, Budd, and  
21 Shaw.

22 <sup>3</sup> Defendants request judicial notice of several documents,  
23 including certain of McKesson's SEC filings, the 2008 Settlement  
24 Agreement, the 2017 Settlement Agreement, internal audit reports,  
25 and meeting minutes and presentations from various Board and Audit  
26 Committee meetings. See Dkt. No. 72. The Court agrees with  
27 Defendants that several of these documents, namely the settlement  
28 agreements and meeting minutes and presentations, have been  
incorporated by reference in the complaint, because Plaintiffs  
quote from them and describe them in their allegations, and thus  
are properly subject to judicial notice. See United States v.  
Ritchie, 342 F.3d 903, 908 (9th Cir. 2003). The Court only takes  
judicial notice of these documents, however, insofar as they  
evidence that certain topics of discussion were addressed at these  
meetings, and not for the truth of the facts discussed. See id.  
("Courts may only take judicial notice of adjudicative facts that

1 assignment of customer thresholds to flag large shipments of  
2 controlled substances, incomplete new customer due diligence,  
3 incomplete documentation supporting changed thresholds for  
4 existing customers, and enhancement of Standard Operating  
5 Procedures. Compl. ¶ 176; Weiner Decl. Ex. 4. It also stated,  
6 however, that "[a]ll of the items noted have already been  
7 addressed by management." Compl. ¶ 176; Weiner Decl. Ex. 4.

8 Meeting minutes reflect that these issues were not addressed  
9 again until July 27, 2010. This gap alone suggests some level of  
10 disregard. Not only were Defendants aware of the 2008 Settlement  
11 Agreement and the gravity of the situation, but they also knew  
12 that, as of October 2008, there were serious issues with the CSMP  
13 that warranted follow up.

14 At the July 27, 2010 meeting, attended by the same four  
15 individual Defendants, a presentation described an audit summary  
16 of the CSMP and found that "the Distribution Centers selected for  
17 testing consistently lacked documented evidence to demonstrate  
18 controls are operating effectively," and that "adequate controls  
19 [were] not in place to ensure the required Pedigree is included  
20 when invoicing wholesale licensed customers." Compl. ¶ 178  
21 (emphasis omitted). The presentation noted that the issues were

22  
23 are 'not subject to reasonable dispute.'" (citing Fed. R. Evid.  
24 201(b)). The remaining documents are not necessary to resolve  
25 these motions, and the Court declines to take judicial notice of  
26 them at this time. See Adriana Int'l Corp. v. Thoeren, 913 F.2d  
27 1406, 1410 n.2 (9th Cir. 1990) (declining to take judicial notice  
28 of another action "not relevant" to the case); Neylon v. Cty. of Inyo, No. 1:16-cv-0712, 2016 WL 6834097, at \*4 (E.D. Cal. Nov. 21, 2016) ("[I]f an exhibit is irrelevant or unnecessary to deciding the matters at issue, a request for judicial notice may be denied.").

1 communicated to the "appropriate level of management" and "action  
2 plans" were created. Id.

3 Defendants argue that both this and the October 2008  
4 presentation indicated to directors that, while there were some  
5 issues identified, they were all being addressed and under  
6 control, and thus did not raise any red flags. Plaintiffs'  
7 plausibly allege, however, that the presentations made clear that  
8 there were ongoing and consistent problems with the CSMP that  
9 certainly warranted follow up, because they implicated a major  
10 legal obligation and a national problem with respect to opioids.  
11 Unfortunately, no follow up took place.

12 In July of 2011, a DEA agent noticed that McKesson's  
13 Landover, Maryland distribution center had no suspicious-order  
14 reports, and requested customer files for twenty suspect  
15 pharmacies. See Compl. ¶ 63. This forced McKesson to acknowledge  
16 the problem, and the Landover distribution center filed 318  
17 suspicious orders with the DEA covering previous months. Id.  
18 Defendants were already on notice of problems involving the CSMP,  
19 and this incident was certainly a red flag indicating that it was  
20 failing and required oversight. Yet meeting minutes do not  
21 reflect that this was ever discussed. Defendants' failure to  
22 inquire at all into the program following this incident supports  
23 Plaintiffs' theory of conscious disregard for the CSMP's  
24 functioning.

25 These issues were not discussed until a year and a half  
26 later, on January 29, 2013, at another Audit Committee meeting.  
27 See Compl. ¶ 181. The presentation at the meeting stated, with  
28 respect to the CSMP, that its controls were "effective," but "the

1 application of policies and procedures across business units and  
2 customer segments could be improved." Id. ¶ 182; Weiner Decl. Ex.  
3 3 (Dkt. No. 71-3). Not two months later, on March 12, 2013, the  
4 DEA raided McKesson's Aurora, Colorado distribution center.  
5 Compl. ¶ 66. According to published reports, documents seized by  
6 the DEA at the facility revealed that McKesson had not fully  
7 implemented or adhered to the CSMP. Id. ¶ 68. It can be inferred  
8 that Defendants must have willfully blinded themselves to these  
9 serious violations in order to remain ignorant of them.

10 At an Audit Committee meeting<sup>4</sup> on October 22, 2013, a  
11 presentation titled "U.S. Pharmaceutical Controlled Substances  
12 Review" discussed the prescription drug abuse epidemic in the  
13 United States generally, as well as McKesson's own failure to  
14 comply with the 2008 Settlement Agreement and the March 2013  
15 investigation. Compl. ¶¶ 183-85. It identified specific areas  
16 needing improvement, including governance structure, specialists,  
17 and more senior-level decision makers. Id. ¶ 186. Again,  
18 however, Defendants failed to follow up and see that these serious  
19 problems were addressed.

20 On May 28, 2014, a presentation given during a meeting to the  
21 full board stated that McKesson had "[c]ontinually enhanced &  
22 audited" the CSMP, including "[m]ore advanced analytics & internal  
23 drug diversion expertise." Weiner Decl. Ex. 10 (Dkt. No. 71-10).  
24 But by mid-year of 2014, at least twelve U.S. Attorney Offices  
25 were investigating McKesson distribution centers. Compl. ¶ 191.

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27 <sup>4</sup> Defendants Bryant, Budd, and Irby were present. See Compl.  
28 ¶ 183.

1 That these issues were not discussed at Audit Committee meetings  
2 on July 29, 2014 or October 21, 2014 provide further support for  
3 Plaintiffs' oversight theory.

4 On January 27, 2015, the Audit Committee<sup>5</sup> was told during a  
5 presentation "that there were no issues related to suspicious  
6 order reporting under the CSMP and that the internal audit of U.S.  
7 Pharmaceutical's Distribution Center Operations was completed and  
8 satisfactory." Compl. ¶ 192. Given the number of issues with the  
9 CSMP known to the board, as well as the multiple ongoing federal  
10 investigations and the litigation risk, no Defendant should have  
11 taken this presentation at face value without inquiring further.  
12 Indeed, at an Audit Committee meeting on April 28, 2015, a  
13 presentation stated that enhancements to the CSMP were necessary.  
14 Id. ¶ 193.

15 On March 19, 2015, the Board initially authorized a second  
16 global settlement with the DEA and DOJ of \$150 million. Compl. ¶  
17 73. The 2017 Settlement Agreement was finalized on January 17,  
18 2017, and included an admission that McKesson had "wholly  
19 abdicated" its responsibilities under the 2008 Settlement  
20 Agreement. Id. ¶ 76. The DOJ described the \$150 million civil  
21 penalty as a "record," and imposing "among the most severe  
22 sanctions ever," including suspension of sales of controlled  
23 substances from several distribution centers for multiple years.  
24 Id. ¶ 77.

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25  
26  
27 <sup>5</sup> Defendants Knowles, Budd, Irby, Knauss, and Salka were  
28 present. See Compl. ¶ 192.

1 Defendants claim that they were simply ignorant of what was  
2 happening with the company because they were constantly reassured  
3 that if any problems existed, they were being addressed. At this  
4 stage, however, Plaintiffs have plausibly alleged sufficient  
5 factual allegations constituting multiple "red flags" that  
6 Defendants ignored. Defendants indisputably had knowledge of the  
7 first red flag--the 2008 Settlement Agreement--and it was upon  
8 them from that point on to ensure that McKesson improved its  
9 practices and complied with its legal obligations. The  
10 infrequency with which they discussed this serious issue, despite  
11 the regular signals that the CSMP was failing and required more  
12 attention, evidences conscious disregard and abdication of  
13 responsibility.

14 B. The Relevant Case Law Supports Liability Here

15 The case law supports the plausibility of liability in this  
16 instance, and several cases are illustrative here. In In re  
17 Abbott Laboratories Derivative Shareholders Litigation, for  
18 example, the Seventh Circuit considered a case in which the  
19 plaintiffs alleged that the defendant directors had ignored red  
20 flags raised by the FDA, which had inspected the company thirteen  
21 times over a six-year period, and sent four formal certified  
22 warning letters to the defendants. 325 F.3d 795, 799 (7th Cir.  
23 2003). The Seventh Circuit reversed the district court's  
24 dismissal and concluded that the facts "support[ed] a reasonable  
25 assumption that there was a sustained and systemic failure of the  
26 board to exercise oversight . . . ." Id. at 809.

27 In another case, In re Pfizer Inc. Shareholder Derivative  
28 Litigation, Pfizer had entered into at least three settlements

1 with the FDA and paid fines relating to illegal sales. 722 F.  
2 Supp. 2d 453, 455-57 (S.D.N.Y. 2010). The court found that Pfizer  
3 "was acutely aware of the need to prevent such illegal practices  
4 on the part of itself and its subsidiaries because of prior  
5 settlements with the Government attributing just such misconduct  
6 to various Pfizer subsidiaries shortly prior to their acquisition  
7 by Pfizer." Id. at 455. It concluded that the plaintiffs'  
8 allegations showed the defendants knew of a high probability of  
9 illegal practices but "deliberately decided to let it continue by  
10 blinding themselves to that knowledge," and that "a majority of  
11 the directors face[d] a substantial threat of personal liability  
12 arising from their alleged breach of their non-exculpated  
13 fiduciary duties." Id. at 460.

14 Similarly to both Abbott and Pfizer, in this case, Defendants  
15 were repeatedly made aware of ongoing problems with the CSMP that  
16 required oversight, which Defendants allegedly failed to exercise.  
17 While Defendants seek to differentiate Abbott on the grounds that  
18 the FDA sent its letters directly to the chairman of the board,  
19 Plaintiffs here have alleged that the entire board approved the  
20 2008 Settlement Agreement and therefore were on notice of the need  
21 for McKesson properly to implement the CSMP, as well as that  
22 several individual Defendants were present at each of the Audit  
23 Committee meetings. Nor does the fact that the settlement in  
24 Pfizer contained an obligation that misconduct be reported  
25 directly to the board differentiate it from the present case.  
26 Here, Plaintiffs have plausibly alleged several incidents  
27 representing red flags that required action on behalf of the  
28 board, but that it repeatedly failed to intervene.



1 Defendants liken this case to Horman v. Abney, in which the  
2 Delaware Court of Chancery rejected a claim that an Assurance of  
3 Discontinuous Agreement (AOD) resulting from a prior government  
4 investigation served as a red flag in that case because the  
5 plaintiffs acknowledged that the company complied with the AOD for  
6 more than five years following it. No. 12290-VCS, 2017 WL 242571,  
7 at \*11 (Del. Ch. Jan. 19, 2017). The court recognized, however,  
8 that “[t]here might well be a reasonably conceivable scenario  
9 where the AOD itself could have taken the form of a red flag. For  
10 instance, if UPS had entered the AOD in 2005 and then continued a  
11 pattern of non-compliant shipments immediately thereafter and  
12 through 2014, one might reasonably infer that the Board had  
13 consciously disregarded UPS’s commitments under the AOD and its  
14 own oversight responsibilities.” Id. The present case alleges  
15 precisely that “reasonably conceivable scenario” where the  
16 underlying agreement--namely, the 2008 Settlement Agreement--takes  
17 the form of a red flag, and Plaintiffs here do indeed allege that  
18 Defendants continued a pattern of noncompliance immediately  
19 thereafter and through the relevant period.

20 Defendants also contend that In re General Motors Co.  
21 Derivative Litigation should control the result here. No. 9627-  
22 VCG, 2015 WL 3958724 (Del. Ch. June 26, 2015). In that case,  
23 shareholders brought suit against GM after it issued over forty-  
24 five recalls starting in February 2013, resulting in approximately  
25 thirteen million vehicles recalled, approximately \$1.5 billion  
26 charges against earnings in 2014, two Congressional  
27 investigations, and a criminal investigation by the DOJ. Id. The  
28 plaintiffs sought to hold the board of directors liable because

1 the board did not know about the defect and lacked a better  
2 mechanism to receive information about safety risks, even though  
3 certain engineers and other employees in the company knew of the  
4 defect for a number of years. Id. at \*2. The court concluded  
5 that the plaintiffs failed to show an utter failure to implement a  
6 proper reporting system because they did not allege that the board  
7 had knowledge that the system was inadequate, or consciously  
8 remained uninformed, nor were there sufficient red flags to impute  
9 knowledge to them. Id. at \*14.

10 That case is easily distinguishable from the present case,  
11 where Plaintiffs have alleged not one but two major incidents  
12 involving federal regulators, the first of which put Defendants on  
13 notice, as well as sufficient red flags in between the two  
14 incidents. The plaintiffs in General Motors alleged that the  
15 board should have known about certain safety risks, but here,  
16 Plaintiffs allege that Defendants did in fact know of McKesson's  
17 major legal risks.

18 Plaintiffs here have provided sufficient factual allegations  
19 to support that Defendants were repeatedly faced with red flags  
20 but consciously decided not to act, resulting in a knowing failure  
21 to exercise oversight of the CSMP as was their duty. These  
22 allegations are sufficient to plead a substantial likelihood of  
23 liability for Defendants' breach of their fiduciary duty, such  
24 that Plaintiffs have established that bringing a demand to the  
25 Board would have been futile. For these reasons, the Court denies  
26 nominal Defendant McKesson's motion to dismiss the complaint.

27

28

1 III. Motion to Dismiss (Failure to State a Claim)

2 Defendants move to dismiss each count for failure to state a  
3 claim. With respect to Defendants' argument that Plaintiffs fail  
4 to plead a Caremark claim against the nine directors<sup>6</sup> who served  
5 on McKesson's Board at the time that the 2008 Settlement Agreement  
6 was executed, the Court denies dismissal for the reasons discussed  
7 above. Each of these directors was aware of and approved the 2008  
8 Settlement Agreement, and therefore knew of McKesson's misconduct  
9 and legal obligations to implement and oversee the CSMP.

10 Defendants also move to dismiss the Caremark claim against  
11 Defendants Coles, Knauss, and Salka, and the claims for waste and  
12 insider trading under both Delaware and California law. Finally,  
13 they move to strike Plaintiffs' demand for a jury trial.

14 A. Plaintiffs Fail to Allege Sufficient Facts Supporting a  
15 Caremark Claim Against Defendants Coles, Knauss, and  
16 Salka

17 Defendants separately move to dismiss the Caremark claim  
18 alleged against Defendants Coles, Knauss, and Salka on the grounds  
19 that they did not join the Board until 2014, and therefore the  
20 bulk of Plaintiffs' allegations are irrelevant to them.<sup>7</sup>

21 Plaintiffs argue that these Defendants are not shielded from  
22 liability because at the time that they joined the Board, they  
23 were made aware of McKesson's "heightened risk for violations" and  
24 the 2008 Settlement Agreement, and failed to ensure McKesson's  
25 compliance up until the 2017 settlement. Opp'n at 10-11; Compl. ¶

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26 <sup>6</sup> Namely, directors Bryant, Budd, Hammergren, Jacobs,  
27 Knowles, Mueller, Irby, Lawrence, and Shaw.

28 <sup>7</sup> Coles joined the Board in April 2014, and Knauss and Salka  
joined in October 2014. See Compl. ¶¶ 21-23.

1 130. The 2017 settlement, however, was approved by the Board as  
2 early as March 19, 2015, less than one year after Coles joined the  
3 Board, and only five months after Knauss and Salka joined.  
4 Plaintiffs do not allege any red flag events during this short  
5 period.

6 The Court concludes that there were too few intervening  
7 events between these directors joining the board and the  
8 authorization of the settlement in March 2015 to establish  
9 conscious disregard and a failure to act. See In re Intel Corp.  
10 Derivative Litig., 61 F. Supp. 2d 165, 175 (D. Del. 2009) (since  
11 an arbitration award "was made roughly 16 years ago and before  
12 nine of the twelve current Directors joined the Board, it is  
13 difficult to see how this is a 'red flag' that the Directors[]  
14 allegedly disregarded at their peril"). Because Plaintiffs fail  
15 to allege that these three Defendants exhibited an utter failure  
16 to oversee the CSMP in the short time between their joining the  
17 Board and the March 2015 authorization of the 2017 settlement, the  
18 Court dismisses, with leave to amend, the breach of fiduciary duty  
19 claims alleged against Coles, Knauss, and Salka.

20 B. Plaintiffs Sufficiently Allege their Claim for Waste of  
21 Corporate Assets

22 Defendants also move to dismiss the claim for waste of  
23 corporate assets alleged against all Defendants. "To recover on a  
24 claim of corporate waste, the plaintiffs must shoulder the burden  
25 of proving that the exchange was so one sided that no business  
26 person of ordinary, sound judgment could conclude that the  
27 corporation has received adequate consideration." Disney, 906  
28 A.2d at 74 (internal quotation marks omitted). "A claim of waste

1 will arise only in the rare, unconscionable case where directors  
2 irrationally squander or give away corporate assets. This onerous  
3 standard for waste is a corollary of the proposition that where  
4 business judgment presumptions are applicable, the board's  
5 decision will be upheld unless it cannot be attributed to any  
6 rational business purpose." Id. (internal quotation marks and  
7 citations omitted).

8 "[T]he discretion of directors in setting executive  
9 compensation is not unlimited," however, and "there is an outer  
10 limit to the board's discretion to set executive compensation, at  
11 which point a decision of the directors on executive compensation  
12 is so disproportionately large as to be unconscionable and  
13 constitute waste." In re Citigroup Inc. S'holder Derivative  
14 Litig., 962 A.2d 106, 138 (Del. Ch. 2009) (citing Brehm, 746 A.2d  
15 at 262 n.56)). In Citigroup, for example, the court denied the  
16 defendants' motion to dismiss where the plaintiffs alleged that a  
17 departing director would receive \$68 million in compensation,  
18 along with an office, an administrative assistant, and a car and  
19 driver for five years or until commencement of full time  
20 employment in exchange for non-compete, non-disparagement, and  
21 non-solicitation agreements, and a release of claims. Id. The  
22 court agreed that the plaintiffs' allegations constituted waste  
23 and met the "so one sided" standard because the CEO was "allegedly  
24 responsible, in part, for billions of dollars of losses at  
25 Citigroup." Id.

1 Here, Plaintiffs allege that the Compensation Committee<sup>8</sup>  
2 unjustifiably compensated Hammergren, Julian, and Seeger, despite  
3 McKesson's mounting costs and civil penalties and resounding  
4 shareholder disapproval. See Compl. ¶¶ 244-49. With respect to  
5 Hammergren, Plaintiffs allege that he was compensated a total of  
6 \$692 million since the 2008 settlement, id. ¶ 231, and under the  
7 company's new incentive plan in 2015, has received additional  
8 compensation including a \$1.1 million increase to his annual bonus  
9 in 2017, despite McKesson receiving "the most severe sanctions  
10 ever" levied on a DEA registered distributor, id. ¶ 237. In 2015  
11 and 2016, the Compensation Committee awarded Hammergren 210  
12 percent and 168 percent of his target awards, respectively, the  
13 maximum percentage of his target award allowable as bonus pay in  
14 both years. Id. ¶ 237. Finally, he was permitted to sell over  
15 \$700 million in stock since 2008. Id. ¶ 224.

16 The Compensation Committee also granted Julian more than \$133  
17 million in incentive compensation between 2008 and 2014. Compl. ¶  
18 230. Like Hammergren, Julian received 210 percent and 168 percent  
19 of his target awards in 2015 and 2016, respectively. Id. ¶ 238.  
20 In 2017, the Committee awarded him 135 percent of his target  
21 award, resulting in a \$1,937,813 bonus. Id. Julian was awarded  
22 the maximum amount allowed each year, despite McKesson's  
23 continuing violations of the 2008 Settlement Agreement and the  
24 events leading to the 2017 Settlement Agreement. Seeger, General  
25 Counsel and Chief compliance Officer, received more than \$33

26 \_\_\_\_\_  
27 <sup>8</sup> Defendants Bryant, Jacobs, Mueller, Shaw, Lawrence, Irby,  
28 and Coles served on the Compensation Committee for varied tenures  
between 2009 and 2016. See Compl. ¶ 29.

1 million in incentive compensation between 2008 and 2014, despite  
2 McKesson's continuing failure to comply with its legal obligations  
3 and litigation risk. Id. ¶ 230. Such lavish compensation did not  
4 go unnoticed by the market: McKesson was rated in the bottom  
5 three percent of all companies in the Russell 3000 index with  
6 respect to its "pay-for-performance" policies. Id. ¶ 266.

7 Even after the misconduct over the same period came to light,  
8 and the Board approved the 2017 settlement in March of 2015, the  
9 Compensation Committee refused to exercise McKesson's Compensation  
10 Recoupment Policy. Compl. ¶ 226. That policy allows the company  
11 to recover annual or long-term incentive compensation provided to  
12 certain employees in the event that they engage in conduct  
13 detrimental to the company. Id. Despite the record fines imposed  
14 by the 2017 settlement, the Compensation Committee never exercised  
15 its power to recoup any of these awards.

16 Viewed against the background of the 2008 and 2017  
17 settlements, Plaintiffs' allegations are sufficient to state a  
18 claim for waste of corporate assets. The awards granted to  
19 Hammergren, Julian, and Seeger, in the same years as McKesson's  
20 continuing and major legal violations, are so disproportionately  
21 large that they may plausibly reach the level of  
22 unconscionability, particularly when viewed in hindsight in  
23 conjunction with the Compensation Recoupment Policy and in  
24 comparison to other companies in the Russell 3000 index. For  
25 these reasons, the Court denies Defendants' motion to dismiss the  
26 claim for waste.

1 C. Plaintiffs Fail to Allege with Particularity Sufficient  
2 Facts to Establish a Claim for Insider Trading Under  
3 Both Delaware and California Law

4 Defendants first move to dismiss Plaintiffs' insider trading  
5 claims under California law on the grounds that, because McKesson  
6 is a Delaware corporation, it is not subject to the California  
7 Corporations Code. Even if it is, however, Defendants also move  
8 to dismiss for failure to state a claim under both California and  
9 Delaware law.

10 1. Plaintiffs May Bring Their Insider Trading Claim  
11 Under California Law

12 Defendants argue that under the internal affairs doctrine,  
13 McKesson is not subject to the California Corporations Code, but  
14 may only be subject to claims brought under Delaware law because  
15 it is a Delaware corporation.

16 The internal affairs doctrine is a conflict of laws  
17 principle which recognizes that only one State should  
18 have the authority to regulate a corporation's internal  
19 affairs--matters peculiar to the relationships among or  
20 between the corporation and its current officers,  
21 directors, and shareholders--because otherwise a  
22 corporation could be faced with conflicting demands.  
23 States normally look to the State of a business'  
24 incorporation for the law that provides the relevant  
25 corporate governance general standard of care.

26 Friese v. Super. Ct., 134 Cal. App. 4th 693, 706 (2005) (internal  
27 quotation marks and citation omitted). This doctrine is codified  
28 in California Corporations Code Section 2116, which states that  
"[t]he directors of a foreign corporation transacting intrastate  
business are liable to the corporation . . . according to any  
applicable laws of the state or place of incorporation or  
organization, whether committed or done in this state or  
elsewhere." Cal. Corp. Code § 2116.



1 Plaintiffs cite Friese for the proposition that Section 2116  
2 bars neither their Section 25402 nor their Section 25502.5 claim.  
3 In that decision, a California appellate court reviewed the  
4 history and purpose of California's insider trading prohibitions  
5 as well as existing precedent, and reasoned that the prohibitions  
6 exhibited the California legislature's "historic and well-  
7 established intent to regulate both intrastate conduct and . . .  
8 subject securities transactions which take place in this state to  
9 California's securities laws even if those securities are issued  
10 by foreign corporations." Friese, 134 Cal. App. 4th at 709. It  
11 thus concluded that because these laws served both "the public and  
12 regulatory interests," they were not subject to the internal  
13 affairs doctrine. Id. at 710.

14 Defendants for their part cite the decision in In re Wells  
15 Fargo & Co. Shareholder Derivative Litigation, 282 F. Supp. 3d  
16 1074 (N.D. Cal. 2017). In that decision, another judge in this  
17 district analyzed the same issue and considered Friese, noting  
18 that it was "a close issue." Id. at 1111. The court nonetheless  
19 rejected Friese and stated that "California law codifying the  
20 internal affairs doctrine is relatively clear." Id. It thus  
21 concluded that, pursuant to the internal affairs doctrine, the  
22 defendants were not subject to suit under California law and  
23 dismissed an insider trading claim brought under Section 25402.  
24 Id. at 1112.

25 While this Court agrees that it is "a close issue," In re  
26 Wells Fargo, 282 F. Supp. 3d at 1111, the decisions of  
27 California's state courts are more persuasive authority on  
28 California law. Nor does any part of the decision in Friese

1 suggest that it is inapplicable to derivative actions, as  
2 Defendants suggest. See also In re Maxim Integrated Prods, Inc.,  
3 Derivative Litig., 574 F. Supp. 2d 1046, 1070 (N.D. Cal. 2008)  
4 (stating in a derivative action that "plaintiff may bring a  
5 California insider trading claim against individuals who traded on  
6 insider information in California even if the corporation is  
7 incorporated in Delaware"); In re Verisign, Inc., Derivative  
8 Litig., 531 F. Supp. 2d 1173, 1221 (N.D. Cal. 2007) (concluding,  
9 in a derivative action, pursuant to Friese "that the claims  
10 brought under §§ 25402 and 25403 are not barred by application of  
11 California's internal affairs doctrine"). This Court follows the  
12 decision in Friese and denies Defendants' motion to dismiss the  
13 insider trading claims under California law pursuant to the  
14 internal affairs doctrine.

15           2. Plaintiffs Fail to State a Claim for Insider  
16           Trading

17           In order to state a claim for insider trading under Delaware  
18 law, Plaintiffs must show that "1) the corporate fiduciary  
19 possessed material, nonpublic company information; and 2) the  
20 corporate fiduciary used that information improperly by making  
21 trades because she was motivated, in whole or in part, by the  
22 substance of that information." In re Oracle Corp., 867 A.2d 904,  
23 934 (Del. Ch. 2004). Delaware requires that "the selling  
24 defendants acted with scienter." Guttman v. Huang, 823 A.2d 492,  
25 505 (Del. Ch. 2003).

26           California Corporations Code Section 25402 makes it unlawful  
27 for an officer or director of a company with direct or indirect  
28 access to material information not generally available to the

1 public to purchase or sell any security of the company in  
2 California when he or she knows the material information would  
3 significantly affect the market price of that security. See Cal.  
4 Corp. Code § 25402.<sup>9</sup>

5 Because insider trading is a fraudulent practice, Plaintiffs  
6 must satisfy Rule 9(b), which requires that they allege with  
7 particularity the facts giving rise to their claims. Fed. R. Civ.  
8 P. 9(b). Both Delaware and California law require that the trader  
9 have material, nonpublic information. In Delaware, the trader  
10 must be motivated by the substance of that information, Oracle,  
11 867 A.2d at 934, whereas in California the trader must simply make  
12 a purchase or sale with the knowledge that the information would  
13 significantly affect the market price of the security, Cal. Corp.  
14 Code § 25402.

15 Plaintiffs' complaint includes tables of each Selling  
16 Defendant's trading summaries in the years 2008 to 2017. See  
17 Compl. ¶¶ 16-19, 24, 26; see also Compl. App'x A. While  
18 Plaintiffs provide detailed allegations regarding Defendants'  
19 sales transactions, they fail to link with sufficient  
20 particularity each transaction to material, nonpublic information  
21 either motivating each sale or with the potential to affect the  
22 market price significantly. Instead, Plaintiffs allege generally  
23 that "the Selling Defendants had access to highly material  
24

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25 <sup>9</sup> California Corporations Code Section 25502.5 provides, "Any  
26 person other than the issuer who violates Section 25402 shall be  
27 liable to the issuer of the security purchased or sold in  
28 violation of Section 25402" for treble damages. Cal. Corp. Code §  
25502.5. Thus, Plaintiffs' Section 25502.5 claim rises and falls  
with their Section 25402 claim.

1 information regarding the Company, including the information set  
2 forth herein regarding the true adverse facts of McKesson's  
3 failure to adhere to the terms of the 2008 Settlement Agreement  
4 and contribution to the opioid crisis." Compl. ¶ 332.

5       These allegations are lacking because much of the adverse  
6 information that Plaintiffs discuss was made public, but  
7 Plaintiffs appear to include all sales from the years 2008 to 2017  
8 without regard to when the alleged material adverse information  
9 became public. For example, in 2008, McKesson's February 1, 2008  
10 Form 10-Q reported that McKesson "was seeking to resolve claims  
11 with the DEA and certain U.S. Attorneys General that between 2005  
12 and 2007 certain of McKesson's distribution centers fulfilled  
13 orders of controlled substances that were not adequately reported  
14 to the DEA," and noted that the company was implementing  
15 comprehensive procedures and processes to satisfy these concerns.  
16 Compl. ¶ 56. On May 2, 2008, the DEA publicly announced the 2008  
17 Settlement Agreement and McKesson issued a press release as well.  
18 Id. ¶¶ 57-58.

19       Even assuming that the February 1 filing did not make public  
20 the full scope of the violations or the settlement terms, the May  
21 2 announcement certainly did. Thus, it is not clear why sales  
22 made after May 2, 2008, before any new red flags were raised,  
23 would be subject to an insider trading claim. Only two of the six  
24 directors made any sales prior to May 2, 2008.

25       The next major event occurred in July 2011, when a DEA agent  
26 noticed anomalies with McKesson's Landover, Maryland distribution  
27 center. Plaintiffs do not allege any theory, however, with  
28 respect to the many sales made in between May 2, 2008 and July

1 2011, which include eleven of Hammergren's sales, six of Irby's,  
2 five of Jacobs', four of Knowles', and all but one of Shaw's. See  
3 Compl. App'x A. And assuming that the Selling Defendants had  
4 knowledge of the July 2011 incident, Plaintiffs fail to allege how  
5 this single event motivated any Defendant's sales.

6 With respect to the March 12, 2013 raid and ensuing  
7 investigations, McKesson "disclosed in its January 30, 2014 10-Q  
8 that the U.S. Attorney for the Northern District of West Virginia  
9 was investigating potential claims under the Comprehensive Drug  
10 Abuse Prevention and Control Act in connection with the Company's  
11 Landover distribution center." Compl. ¶ 70 (internal quotation  
12 marks omitted). McKesson also publicly announced on April 30,  
13 2015 that it had reached an agreement in principle with the DEA,  
14 the DOJ, and various U.S. Attorney offices, and that the  
15 investigations and potential for settlement were previously  
16 disclosed in a February 5, 2015 Form 10-Q. Id. ¶ 118. The April  
17 30 announcement caused McKesson's share price to decline over  
18 forty percent. Id. ¶ 119.

19 Giving Plaintiffs the benefit of the doubt at this stage, and  
20 assuming that the April 30, 2015 disclosure made public  
21 information that was not disclosed by the public filings,  
22 Plaintiffs may bring claims with respect to sales between March  
23 12, 2013 and April 30, 2015. Out of the myriad sales Plaintiffs  
24 list, this includes only two sales by Budd, ten sales by  
25 Hammergren, three sales by Irby, one sale by Jacobs, two sales by  
26 Knowles, and no sales by Shaw. Plaintiffs nonetheless fail to  
27 allege, however, that this event motivated these sales. Nor do  
28

1 Plaintiffs allege any theory as to why the many sales made after  
2 April 30, 2015 should be subject to insider trading claims.

3 Plaintiffs argue that they are not required to identify  
4 "defendant-by-defendant, transaction-by-transaction, the specific  
5 material non-public information allegedly possessed by that  
6 particular defendant at the time of any particular transaction."  
7 In re RasterOps Corp. Sec. Litig., No. C 92-20115 RMW EAI, 1993 WL  
8 476651, at \*5 (N.D. Cal. Sept. 10, 1993). More recent cases under  
9 both California and Delaware law, however, have held plaintiffs to  
10 a higher pleading standard. See, e.g., In re Verisign, 531 F.  
11 Supp. 2d at 1221 (dismissing California insider trading claims  
12 where "plaintiffs d[id] not explain which 'true adverse facts'  
13 each of the selling defendants knew, when each knew those facts,  
14 how they acquired the knowledge, or which sales were made when  
15 defendants were in possession of which inside information");  
16 Guttman, 823 A.2d at 505 (concluding that plaintiffs failed to  
17 allege particularized facts supporting "that each sale by each  
18 individual defendant was entered into and completed on the basis  
19 of, and because of, adverse material non-public information").

20 Given that the majority of the transactions at issue fall  
21 into time periods during which there does not appear to be any  
22 non-public material adverse information, Plaintiffs' generalized  
23 allegations fail to state with particularity a plausible theory  
24 supporting their insider trading claim. Even those transactions  
25 that do fall within the relevant time periods addressed above must  
26 be pled with more particularity with respect to the Selling  
27 Defendants' knowledge and motivation. For these reasons, the  
28 Court grants the Selling Defendants' motion to dismiss the insider

1 trading claims under both California and Delaware law, with leave  
2 to amend.

3 D. Defendants' Motion to Strike Plaintiffs' Jury Demand Is  
4 Denied Without Prejudice

5 Plaintiffs request a trial by jury, to which Defendants argue  
6 they are not entitled because their claims are brought in equity.  
7 The Seventh Amendment guarantees a party's right to a jury trial  
8 "[i]n Suits at common law," U.S. Const., amend VII, but this right  
9 does not extend to actions involving only equitable claims.

10 "[T]he right to jury trial attaches to those issues in derivative  
11 actions as to which the corporation, if it had been suing in its  
12 own right, would have been entitled to a jury." Ross v. Bernhard,  
13 396 U.S. 531, 532-33 (1970). This question requires the Court to  
14 "examine both the nature of the action and of the remedy sought."  
15 Tull v. United States, 481 U.S. 412, 417 (1987).

16 Plaintiffs concede that their breach of fiduciary duty claim  
17 is traditionally equitable in nature, but contend that their waste  
18 and insider trading claims are based in law rather than equity and  
19 therefore subject to a jury trial. See Opp'n at 20. Both parties  
20 cite cases that they claim support their arguments as to the  
21 nature of the waste and insider trading claims.

22 The parties' cases concerning the waste claim fail to provide  
23 any clarity on the issue. While Defendants cite In re Shaw &  
24 Elting LLC for the proposition that "[a] claim for breach of  
25 fiduciary duty, like a claim for waste, sounds in equity," Nos.  
26 9661-CB, 9686-CB, 9700-CB, 10449-CB, 2015 WL 4874733, at \*36 (Del.  
27 Ch. Aug. 13, 2015), Plaintiffs point to Navellier v. Sletten, in  
28 which a case involving only breach of fiduciary duty and waste

1 claims went to a jury (although it appears that the jury trial  
2 question was not explicitly raised), 262 F.3d 923, 931 (9th Cir.  
3 2001).

4 With respect to the insider trading claims, Defendants argue  
5 that such claims rely on "principles of restitution and equity."  
6 Kahn v. Kolberg Kravis Roberts & Co., L.P., 23 A.3d 831, 837 (Del.  
7 2011). Plaintiffs respond that that case did not actually address  
8 the question of whether insider trading claims are subject to jury  
9 trials, and instead point to Morales v. Executive Telecard, Ltd.,  
10 No. 95 CIV 10202, 1998 WL 1031493, at \*3 (S.D.N.Y. Oct. 30, 1998),  
11 which held that a claim for damages based on a short-swing trading  
12 violation of Section 16(b) of the Securities Exchange Act was  
13 subject to a jury trial. That case, however, is inapposite, as it  
14 did not consider the type of insider trading claims alleged here.  
15 Neither side cites nor addresses Securities and Exchange  
16 Commission v. Lipson, in which the Seventh Circuit stated,  
17 "Trading on insider knowledge by a major shareholder who is also  
18 the corporation's chief executive officer is a breach of fiduciary  
19 obligation, and so the disgorgement of the insider's ill-gotten  
20 gain (or averted loss, which is the economic equivalent or profit)  
21 is indeed equitable in character," 278 F.3d 656, 663 (7th Cir.  
22 2002).

23 Plaintiffs also argue that the remedies they seek are legal,  
24 such as "money damages, including restitution and disgorgement,"  
25 as well as "a request for treble damages for violations of  
26 California Corporations Code § 25502.5." Opp'n at 20. Defendants  
27 argue that restitution and disgorgement are equitable, not legal,  
28 remedies, and that Plaintiffs cannot "salvage" their jury demand



1 by citing Section 25502.5 because that cause of action is barred  
2 by the internal affairs doctrine. Rep. at 13. As discussed  
3 above, however, the Court declines to bar Plaintiffs' insider  
4 trading claims on that ground.

5 Defendants do not appear to contest that Plaintiffs' Section  
6 25502.5 claim sounds in law rather than equity. Thus, should  
7 Plaintiffs amend their California insider trading claims so as to  
8 survive dismissal, those claims at least may be tried to a jury.  
9 Moreover, given the lack of clarity surrounding the other insider  
10 trading and waste claims, as well as the early stage of the  
11 current proceedings, the Court denies Defendants' motion to strike  
12 the jury demand at this time without prejudice.

13 CONCLUSION

14 For the reasons stated above, the Court denies nominal  
15 Defendant McKesson's motions to stay and dismiss this action. The  
16 Court denies in part Defendants' motion to dismiss for failure to  
17 state a claim and grants it in part, with leave to amend.  
18 Plaintiffs may file an amended complaint within twenty-eight days  
19 of the date of this Order.

20 IT IS SO ORDERED.

21  
22 Dated: May 14, 2018



23 CLAUDIA WILKEN  
24 United States District Judge  
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27  
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