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8	IN THE UNITED STAT	TES DISTRICT COURT
9	FOR THE NORTHERN D	ISTRICT OF CALIFORNIA
10	SAN JOSE	DIVISION
11		
12	FIRST NATIONAL MORTGAGE COMPANY, a California corporation,	No. C-03-02013 RMW
13	Plaintiff,	TENTATIVE FINDINGS OF FACT AND
14	v.	CONCLUSIONS OF LAW (DAMAGES PHASE)
15	FEDERAL REALTY INVESTMENT TRUST,	
16	Defendant.	
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19 20		-
20	This action was brought by First National	Mortgage Company ("First National") against
21	•	T's breach of a 10-year lease of the office building
22		ard in San Jose, California ("the Property") and for
23 24	breach of a put option which gave First National th	
24	during the lease term. The lease, put option and a	call option are contained in a document entitled

"Final Proposal" (hereinafter sometimes referred to as "Final Proposal" or "Agreement") which was 26 executed by the parties and dated August 24, 2000. The Final Proposal was found to be a binding

- agreement between the parties.
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 $\ensuremath{\textit{PROPOSED}}$ findings of fact and conclusions of LAW (damages phase) $C\ensuremath{-}03\ensuremath{-}02013$

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1	On February 22, 2006 the court, pursuant to the stipulation of the parties, bifurcated the
2	issues of liability and damages. The liability phase (Phase I) was tried by a jury which returned a
3	special verdict on June 29, 2006 in First National's favor. It found:
4	(1) the parties intended that the Final Proposal be an enforceable agreement between them regardless of whether they later agreed on a "formal
5	agreement";
6	(2) the parties intended that the language in the Final Proposal concerning the times at which the "put" and "call" options could be
7	exercised to also set a ground lease duration of 10 years subject to the possible earlier exercise of First National's "put option";
8	(3) the terms of the Final Proposal were clear enough so that the parties could
9	understand what each was required to do;
10	(4) Federal Realty anticipatorily breached the Final Proposal; and
11	(5) First National could have performed its obligations under the Final Proposal at the time performance was called for under the Final Proposal but
12	for Federal Realty's breach.
13	(Docket # 464) ("Dkt #").
14	The damages phase (Phase II) was tried by the court pursuant to the parties' stipulation to
15	waive a jury. In their joint pre-trial statement filed April 3, 2008 the parties further agreed that
16	"[t]he portion of Phase II regarding the right to prejudgment interest, and if so, the amount of
17	prejudgment interest, shall be determined after the court files its Findings of Fact and Conclusions of
18	Law as to the amount of damages (exclusive of prejudgment interest)." (Dkt # 622). The Phase II
19	trial was held starting April 22, 2008 and concluding April 29, 2008. The parties completed their
20	proposed findings of fact and conclusions of law and briefing on September 18, 2008.
21	The court has considered the evidence introduced, the arguments of the parties and the
22	written materials filed and now issues its proposed Findings of Fact and Conclusions of Law for
23	Phase II.
24	I. FINDINGS OF FACT
25	A. Summary of Relevant Events
26	1. First National was the owner and landlord of the Property until July 18, 2005, the
27	closing date of First National's sale to Raissi Real Estate Development, LLC and Allen Mirzaei. The
28	Property consisted of an office building with approximately 24,000 square feet of rentable space on
	PROPOSED FINDINGS OF FACT AND CONCLUSIONS OF LAW (DAMAGES PHASE) C-03-02013
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approximately 39,000 square feet of land located at 350 South Winchester Boulevard in San Jose, 1 California.¹ The Property is surrounded on three sides by the Santana Row project, a residential and 2 3 commercial mixed-use project developed and owned by defendant FRIT or its affiliate. FRIT desired the Property as a logical part of its Santana Row project. 4

5 2. On August 25, 2000, First National and FRIT signed a document entitled "Final Proposal." The jury earlier in this action found that the Final Proposal was intended by the Parties to 6 7 be a binding contract containing both a ground lease and a put option. The Parties signed the

For the Northern District of California **United States District Court**

8	contract during th	e latter stage of the dot-com boom and at a time commercial real estate property
9	values were strong	g. At the time of contracting, FRIT hoped to redevelop the Property and build a
10	parking structure	with a residential tower above it. FRIT was anxious to acquire the Property and
11	had been trying to	do so for some time.
12	3. In	the Final Proposal FRIT and First National agreed, among other things, as follows
13	1.	Ground lease at \$100,000 per month. Lease to include increases of 3% annually.
14 15	2.	First National is given a 10 year put at a capitalization rate of 9% at the then current rental
16	3.	Federal Realty to be given a call at the end of ten years at a 9% capitalization rate.
17		* * *
18 19	5.	First National to be reimbursed \$75,000 to buy out the current lease holder, New Things West.
20		* * *
21	б.	Federal Realty to pay for the moving expenses of First National Mortgage not to exceed \$25,000.
22		* * *
23 24	8.	Effective date of agreement as of date of vacating premises.
25		
26	¹ Although D&R	Partnership, which was controlled by the same owners as was First National,
27	during Phase I pro	ecord owner of the land, while First National owned the building, the evidence oved that First National could have and was willing to cause D&R to transfer title
28	to the Property to First National refe	whomever necessary should the put or call be exercised. Therefore, for simplicity, ers herein to both First National and the D&R Partnership.
	PROPOSED FINDING	S OF FACT AND CONCLUSIONS OF LAW (DAMAGES PHASE)
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1 (Trial Exhibit 21) ("Ex.____").

4. The ten-year lease term was to commence on First National's vacation of the
premises. Although the start date was up to First National, First National sought to accommodate
FRIT's redevelopment schedule. FRIT initially was going to take possession at the end of 2000. In
the early part of 2001, the parties discussed a schedule by which First National would vacate by
August 31, 2001.

5. Based upon a planned commencement date of August 31, 2001 for the lease, First
National and its tenant, New Things West, negotiated an early termination of the lease between them
which initially included a promise by New Things West to vacate by May 21, 2001. The vacation
date was extended to June 30, 2001 by letter dated April 23, 2001 from Hal Dryan, Chairman of
First National, to the principals of New Things West. The lease termination agreement with New
Things West included a promise by First National to make an advance payment of \$50,000 which it
did on April 26, 2001.

In March 2001 FRIT indicated it would not need the Property until January 1, 2002.
 Dryan advised that First National was willing to accept the January 1, 2002 vacation/lease
 commencement date if FRIT would reimburse First National for any loss of rent and increase in
 relocation expenses for New Things West. Dryan confirmed this offer by letter dated March 26,
 2001 to John Hannigan, Managing Director of Retail Development for FRIT.
 On May 11, 2001 Hannigan responded to Dryan claiming the parties had not yet even

7. On May 11, 2001 Hannigan responded to Dryan claiming the parties had not yet even
reached an agreement with respect to FRIT's acquisition of the Property and any costs, such as the
termination fee to New Things West, were solely First National's responsibility:

Because we have never resolved a number of significant business issues relating to the acquisition of the Property, we still do not have a binding agreement in place for that acquisition. If and when we enter into a final agreement for an affiliate of Federal Realty to acquire an interest in the Property, we can address the items raised in your March 26 letter, however, until that time, we have no obligation to reimburse First National for any costs, expenses, lost rent or other damages incurred by First National with respect to the Property, all of which are being incurred by you at your own risk.

26 (Ex. 33). Hannigan's May 11, 2001 letter amounted to a repudiation of the Agreement by denying

- 27 that FRIT had any binding obligation to First National. The date of the letter, May 11, 2001, is the
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 $\ensuremath{\textit{PROPOSED}}$ findings of fact and conclusions of LAW (damages phase) $C\ensuremath{-}03\ensuremath{-}02013$

1 date FRIT anticipatorily breached the Lease and Put Agreement. FRIT subsequently reiterated on 2 several occasions its position that there was no binding agreement.

8. For the next approximately two years, the parties attempted to work out a solution for FRIT to acquire the Property, but by early 2003, those efforts proved unsuccessful, and First National filed this action on May 1, 2003. As of mid-2001 FRIT claims it still sought to acquire the Property, but it no longer had plans to develop more residential units at Santana Row, and that if it acquire the Property, it would keep the existing building and use it for retail space.

8 9. In April 2005, First National entered into a contract to sell the Property to a third-9 party buyer (Sasan Raissi later modified to be to Raissi Real Estate Development and Mirzaei) for 10 \$10 million. Raissi intended to use the Property for a mixed-use residential-redevelopment project. Approximately 85% of the purchase price was seller-financed at 7.95% through promissory notes 12 signed by the buyers. Escrow closed on July 18, 2005, after which point in time First National was 13 no longer the owner of the Property.

14 **Calculation of Rental Loss B**.

10. **Lease Termination Date.** The parties agreed that the lease termination date was May 11, 2001, the date of the repudiation letter.

17 11. **Rent Commencement Date.** The rent commencement date under the Agreement is 18 deemed to be May 11, 2001, the date of FRIT's anticipatory breach. FRIT initially planned to take 19 possession at the end of 2000 but the date was postponed on a couple of occasions to accommodate 20 FRIT's development schedule. First National then in response to a request from FRIT offered a 21 lease start date of January 1, 2002 on certain conditions as evidenced by a letter from First National 22 to FRIT dated March 26, 2001 in which First National acknowledged that it was willing to extend 23 the lease start date to the end of 2001 if FRIT compensated First National for not being able to 24 collect rent from its tenant New Things West. New Things West had agreed to vacate early to 25 accommodate FRIT's earlier expected occupancy. But FRIT never accepted First National's 26 extension offer and did not agree to compensate First National for the lost rent during the requested 27 extended period. FRIT did not respond to the March 26, 2001 letter until May 11, 2001 when it 28 repudiated the Final Proposal and refused to provide First National any compensation for the lost PROPOSED FINDINGS OF FACT AND CONCLUSIONS OF LAW (DAMAGES PHASE) C-03-02013 5

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1	rent addressed in First National's March 26, 2001 letter. FRIT's repudiation of the Agreement
2	discharged any obligation of First National to vacate. See Conclusion of Law II.A.3.a. ("CL
3	"). Further, the Phase I jury found that First National was prepared and able to perform its
4	obligations under the lease but for FRIT's breach. Thus, as of the date of the anticipatory breach,
5	First National was entitled to treat the lease as having commenced.
6	12. Time of Award. The time of an award for breach of a lease, absent stipulation
7	otherwise, is the date of the judgment. However, in this case the parties stipulated:
8	IT IS HEREBY STIPULATED by and between plaintiff, through its attorneys of record, and defendant, through its attorneys of record, that <i>Plaintiff's claim for</i>
9 10	damages shall not increase as a result of the continuance of the trial from July 11, 2005 to September 19, 2005. Plaintiff's claim for damages shall be determined as if the case proceeded to trial on July 11, 2005.
11	(Dkt # 195) (emphasis added). Thereafter, in a court order dated September 12, 2005 regarding
12	damages, the court incorporated the parties' stipulation and ordered that "[t]he date of award will be
13	a date calculated by adding the number of days between the first day of trial and judgment to July
14	11, 2005." (Dkt # 330 at 11:5-6) (emphasis added). At the time of that order, the difference in
15	wording between the order and the stipulation was not significant, because trial had not been
16	bifurcated and, as a practical matter, both wordings accomplished the desired result. The reason for
17	the stipulation was to accommodate Dryan's schedule and to not prejudice FRIT for allowing the
18	accommodation. However, the parties thereafter requested that the September trial date be vacated,
19	that the case be bifurcated and that if a verdict resulted in a finding of liability that the damages
20	phase not be set for trial for at least 240 days after the verdict.
21	The court accepted the parties' stipulation. The jury trial on liability did not commence until
22	June 13, 2006 and ended on June 27, 2006 with a special verdict in First National's favor. After a
23	number of post-verdict motions were resolved, on August 21, 2007, the court set the trial date of
24	March 10, 2008 for the damages phase which was later re-set for April 22, 2008. Neither party
25	raised the effect of bifurcation and the schedule changes on the previously stipulated "time of
26	award" until October 31, 2007 when FRIT moved for leave to file a motion for reconsideration of
27	the September 12, 2005 order. The request for leave was denied without prejudice subject to the
28	issue of the time of the award being considered during the Phase II trial.
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United States District Court For the Northern District of California FRIT now contends that only the length of the two phases of the trial should be added to July 11, 2005 to determine what should be deemed the "time of award." First National, on the other hand, argues that the intent of the stipulation was solely to accommodate a scheduling conflict Dryan faced and the purpose of the stipulation can be met by moving two months from the pre-award period to the post-award period to account for the original two month continuance. Any further adjustment, according to First National, would be nonsensical and not what FRIT could have understood as the effect of the stipulation. First National claims that it relied on the court's September 12, 2005 order.

9 The court questions whether either party affirmatively thought about the effect of the 10 stipulation when the case was bifurcated and continued because neither brought up and clarified the 11 issue. However, the purpose of the stipulation was to accommodate Dryan's schedule. The parties 12 did not agree to freeze the time of award because they decided to bifurcate the trial, engage in 13 damages discovery or postpone the damages phase if a plaintiff's verdict resulted. Therefore, the 14 only reasonable finding is that the time of award should be adjusted only for the seventy-day delay 15 to accommodate Dryan. Therefore, the time of award will be deemed to be seventy days earlier 16 than the actual time of award, specifically February 19, 2009.²

17 13. **Triple Net Lease.** The Agreement does not expressly say whether the rent was to 18 be gross, triple net (property taxes, insurance, and maintenance expenses borne by the lessee) or 19 some other type of rent. However, under the circumstances, the lease payments as described in the 20 Agreement can only be reasonably interpreted as triple net rent. There are numerous reason for this 21 finding including: (1) in negotiations prior to the Agreement being reached, Dryan and Steven 22 Guttman, President and Chief Executive Officer of FRIT, discussed the fact that FRIT "would pay 23 all of a the expenses relating to the ground lease because they were going to demolish the building 24 and erect their own structure" (Phase I transcript 89:12-90:14 ("PI Tr. ____")); (2) capitalization 25 rates, as used in the Agreement to calculate the "put" or "call" prices, were understood by FRIT to 26 use triple net rates and (3) Guttman knew that is the way ground leases work. "Mr. Guttman said

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^{28 &}lt;sup>2</sup> This assumes an actual award date of May 1, 2009 which may have to be adjusted if the actual time of award varies from that date.

that Federal Realty would pay all the expenses for the property. And he said that's the way ground
 leases work, the tenant pays all of the expenses." (Phase II Tr. 159:8-14; 162:4-9)³.

3 14. Scheduled Rent to Time of Sale Per the Agreement. The rent called for in the
4 Agreement between the parties was "\$100,000 per month . . . to include increases of 3% annually."
5 Ex. 21. Therefore, the scheduled rent to the time of sale on July 18, 2005 is as follows:

6	5/11/2001-	5/11/2002-	5/11/2003-	5/11/2004-	5/11/2005-	Total
7	5/11/2002	5/11/2003	5/11/2004	5/11/2005	7/18/2005	
8	\$1,200,000	\$1,236,000	\$1,273,080	\$1,311,272	\$251,621	\$5,271,973

9 15. Mitigation of Rent Damages to Time of Sale. First National sought to rent the
 10 portion of the premises that it did not occupy following May 11, 2001 and acted reasonably and in
 11 good faith in doing so. This finding is based on the following facts, among others:

a. First National obtained \$726,803 in net rental income from the date of breach until the sale as follows:

14	5/11/2001-	5/11/2002-	5/11/2003-	511/2004-	5/11/2005-	Total Pre-
	2002	2003	2004	2005	7/18/2005	Sale Rents
15	\$152,456	\$228,691	\$220,275	\$125,357	\$24	\$726,803

16 FRIT acknowledged that between May 2001 and November 2002, First National obtained 17 reasonable rental income. "We accept ... the actual rental income from May 2001 to November 18 2002 as the reasonably attainable income. We do not contend they could have done better." (Phase 19 II transcript 1120:15-22 ("Tr.____"); (Exs. 1051.005, 1093). Lengthy construction activity by 20 FRIT surrounding the subject property from the date of breach through at least the opening of 21 Santana Row in November 2002 detracted from the marketability of the Property. First National 22 performed as well, if not better, during the initial May 2001 to November 2002 period than could 23 reasonably have been expected in the rental market, given market conditions, and the nature and 24 circumstances with respect to the subject Property. 25

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 $\ensuremath{\textit{PROPOSED}}$ findings of fact and conclusions of LAW (damages phase) C-03-02013

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 ³ FRIT's objection to this testimony is denied. The testimony is not inconsistent with Dryan's 30(b)(6) deposition considered in context.

b. FRIT, after the breach, represented to First National that FRIT still intended to

acquire the Property at a reasonable price and specifically requested that First National enter only short-term leases so that FRIT could acquire the property unencumbered. First National reasonably relied on FRIT's representations and requests in deciding on how best to mitigate damages, including the fact that First National primarily sought-out short-term tenancies initially.

c. Although First National did not utilize a real estate broker to assist in renting the premises, First National had a history over more than two decades of successfully leasing the premises without the use of retained brokers. First National's principals were onsite, since they maintained an office at the property, and were able to directly market and show the property. First National offered full commissions to brokers who procured tenants. First National's principals were knowledgeable about the Property and understood real estate financing. When vacancies occurred, First National employed appropriate property signage and use of a marquis on Winchester Boulevard, a high volume street in San Jose. First National was motivated to lease the Property and the evidence is not persuasive that a different approach to leasing the Property would have been more successful.

17 d. The rental market for buildings such as the subject Property during the period 18 between May of 2001 and July of 2005 was difficult. There was a trend in favor of higher class 19 properties due to rental rate compression. The subject Property was considered a Class C or low-end 20 Class B property and had poor parking. Although the proximity to Santa Row had some advantages, 21 the Property itself lacked visibility due to the surrounding construction of the Santana Row 22 structures and the eventual placement of the Santana Row structures. FRIT marketed for several 23 years 31,000 square feet of Class A office space right next door to First National, but was never able 24 to lease the property for office uses and eventually had to convert it to a health club at significant 25 cost in order to lease the property. This brand knew Class A office space was marketed before and 26 primarily after it actually came on the market in or around November 2002.

e. First National's major tenant New Things West moved out due to First

PROPOSED FINDINGS OF FACT AND CONCLUSIONS OF LAW (DAMAGES PHASE) C-03-02013 9

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National's anticipation of FRIT's taking possession which left a significant amount of space vacant 1 2 as of July 2001.

3 f. FRIT did not prove that a larger portion of the rental loss First National 4 suffered as a result of FRIT's failure to lease the premises as promised could have been reasonably 5 avoided.

16. Scheduled Rent from Time of Sale to Time of Award Under the Agreement. The 6 scheduled rent from the time of sale on July 18, 2005 to February 19, 2009, the date deemed to be 8 the "time of award," is as shown below.

	5/11/06-5/11/07	5/11/07-5/11/08	5/11/08-2/19/09	Total
\$1,098,990	\$1,391,129	\$1,432,863	\$1,148,322	\$5,071,304

11 17. Reasonableness of the 2005 Sale of the Property. First National entered into 12 a Commercial Property Purchase Agreement and Joint Escrow Instructions for the sale of the 13 Property to Raissi Real Estate Development and Mirzaei for \$10,000,000 on April 15, 2005. Escrow 14 closed on July 18, 2005. First National took back a note for \$8,000,000 at an interest rate of 7.95% 15 secured by a deed of trust. The \$10 million sales price represented a reasonable market value of the 16 Property at the time. The \$10 million sale price was \$2.8 million higher than an offer received by 17 First National in November 2004 from Hunter-Storm. The sale price was also \$2.8 million higher 18 than what FRIT paid for 360 South Winchester when the market was still strong in late 2000. 360 19 South Winchester was directly adjacent to, and had twice the land area of, the Property. Although 20 First National's owner financing on the sale of the subject Property suggests the actual value of the 21 transaction was less than \$10 million, two factors nevertheless support the \$10 million value. First 22 National obtained a speculative right to buy two condominiums in Raissi's proposed development at 23 a 25% discount and the market for buildings such as the subject Property was improving.

24 FRIT argues that offers Raissi received for the Property in the latter part of 2005 suggest that it had a fair market value of more than \$10 million at the time of sale. The evidence did show that 26 property for residential development was increasing in the latter half of 2005. However, in July 2005 \$10,000,000 appears to have been a reasonable valuation and the product of an arms-length 28

PROPOSED FINDINGS OF FACT AND CONCLUSIONS OF LAW (DAMAGES PHASE) C-03-02013 10

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transaction. The real estate market had been volatile over the years so pinpointing value at a
 particular time is difficult. The evidence suggests that First National sought the best deal it believed
 it could reasonably get and that it acted in a good faith effort to mitigate its damages by the sale.
 The court is satisfied that a reasonable estimate of the fair market value of the Property as of July 18,
 2005 is \$10 million.

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18. Proceeds of Sale Considered Imputed Rent to Mitigate Pre-Award Rental Loss.

Pursuant to the parties' stipulation that rental damages are to be determined pursuant to Cal. Civ. Code § 1951.2, First National is entitled to the scheduled rent less the rent that FRIT proved could reasonably have been avoided by First National. Since the sale was reasonable and yielded more funds than could have been expected if First National had retained the building and continued to attempt to rent it, FRIT did not prove that more of the rental loss could have been reasonably avoided by First National.

19. 13 Calculation of Imputed Rent. The court finds that using an 8.0% capitalization rate 14 is an appropriate way to determine a reasonable imputed rental value for the period from the sale to 15 the effective time of award. This rate is based on the expert testimony presented at trial on this 16 issue, the capitalization rates applicable in the July 2005 timeframe for similar buildings, the nature 17 and circumstances of the July 2005 sale transaction, and the economic circumstances then existing in 18 the office and redevelopment real estate markets. A capitalization rate of 8.0% applied to the \$10 19 million sale price results in an imputed rental value of \$800,000 per year. Leases of this type would 20 ordinarily include a yearly escalation. Although the evidence is scant on the subject, a 3% per year 21 escalation seems appropriate and is, for example, what was called for in the lease in the Agreement. 22 The imputed rent from the date of sale, July 18, 2005, to the effective time of award, February 19, 23 2009 applying the 3% annual increase beginning July 18, 2006 is as follows:

24	7/18/05-5/11/06	5/11/06-5/11/07	5/11/07-5/11/08	5/11/08-2/19/09	Total
25		\$819,529	\$844,115	\$675,441	\$2,990,044

The Subject Property Was Relet and then Sold in a Good Faith Effort to

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 $\ensuremath{\textit{PROPOSED}}$ findings of fact and conclusions of LAW (damages phase) C-03-02013

Mitigate Damages. Cal. Civ. Code §§ 1951(a)(3) and 1951.2(c)(2) permit recovery for rental loss 2 after the time of award only if the Property was relet prior to the time of the award. The reason for 3 the rule is to prevent a lessor from getting a judgment for the balance of the lease term and 4 subsequently reletting the premises to another tenant and thereby receiving a double award. See 5 infra, CL at II.A.4a. Here, First National did not fully relet the Property for the period covered by 6 the lease to FRIT. However, at the time of sale, 50% of the building was leased to tenants First 7 National and Fan Club. That leasing meets the requirements of Cal. Civ. Code §§ 1951(a)(3) and 8 1951.2(c)(2) with respect to 50% of the building. First National acted in good faith in that leasing 9 and the subsequent sale of the Property.

Scheduled Rent from Time of Award to End of Lease. The scheduled rent from 21. February 19, 2009, the date deemed to be the time of award, to the end of the lease is as follows.

12	2/19/2009-5/11/2009	5/11/2009-5/11/2010	5/11/2010-5/11/2011	50% of Total
13 14	\$327,517	\$1,520,124	\$1,565,728	\$1,706,685 (50% of \$3,413,369)

22. Imputed Rent for Post-Award Damages. The imputed rent from the time of award to the end of the lease based upon an 8% capitalization of the Property's sale price and with an annual 3% escalation totals as follows.

18	2/19/2009-5/11/2009	5/11/2009-5/11/2010	5/11/2010-5/11/2011	50% of Total
19	\$193,998	\$895,520	\$922,387	\$1,005,953 (50% of \$2,011,905)
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21 23. Discount Rate for Post-Award Damages. Civil Code §1951.2(b) provides that "the 22 worth at the time of award of the amount referred to in paragraph 3 of subdivision (a) (post-award 23 rent damages) is computed by discounting such amount at the Discount Rate of the Federal Reserve 24 Bank of San Francisco at the time of award plus 1 percent." As of February 19, 2009, the court 25 takes judicial notice of the fact that this rate was .5%, which when increased by 1 percent, results in 26 an applicable rate of 1.5%. Therefore, the discounting the difference between the worth of the 27 scheduled rent and the imputed rent results in the following loss.

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1 2 3 4	50% of the Scheduled Rent from the Time of Award to the End of the Lease	50% of the Imputed Rent from the Time of Award to the End of the Lease	Worth at the Time of the Award of the Amount by Which 50% of the Scheduled Rent Exceeds Amount Of Imputed Rent	Worth at the Time of Award oaf the Amount Discounted at the Rate of 1.5%
5	\$1,707,685	\$1,005,953	\$701,732	\$680,240
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C.

Value of Put Option on Date of Repudiation

24. A put option of the type involved here has an intrinsic value and an extrinsic value. Intrinsic value is essentially the amount by which the put option price exceeds the fair market value of the optioned property at a particular time. The extrinsic value is the added value, if any, resulting from the flexibility the optionee has as to when to exercise the option and at what price. Therefore, the value of the put option to the holder, First National, on May 11, 2001 was the difference between the price at which it could require FRIT to purchase the Property and the fair market value of the Property plus any extrinsic value. No evidence was introduced suggesting that the option value would have been greater because First National had a 10 year period in which it could have decided to exercise the option. By May 11, 2001 the real estate market had softened significantly from August 25, 2000 when FRIT agreed to the put option. First National makes no attempt to claim that the put option had any extrinsic value at the time of FRIT's repudiation.

25. On May 11, 2001 the put option price was \$13,333,333 ((\$100,000/month x 12 20 months) \div (.09 capitalization rate)). The parties' respective appraisers differed significantly in their 21 estimates of the fair market value of the Property as of May 11, 2001. The Property was at the time 22 somewhat unique in that it had a current highest and best use as an office building but also had some 23 potential for redevelopment. Neil Lefmann, an MAI appraiser called by First National, estimated 24 the fair market value at \$5,200,000. Drew Arvay, a real estate broker, who was also retained by 25 First National, estimated the value at \$5,217,000. Both looked at comparable sales and 26 capitalization rates in forming their opinions. Norman Hulberg, an MAI appraiser, testified for 27 FRIT and estimated the fair market value at between \$9.55 and \$13.11 million. The opinions of all 28

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2 in part on comparable sales but also used a method of calculation of questionable reliability. His 3 opinion included consideration of two data points from 2004 which do not appear to be useful data 4 points on which to base a reliable appraisal: (1) an offer by First National to sell the building in late 5 6 7 8 9 10 For the Northern District of California 11 **United States District Court** 12 13 14 15 16 D. 17 26. 18

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2004 for \$10,000,000 which was not accepted and (2) an admitted "guesstimate" by Dryan in 2004 that the property was worth about \$8,500,000. Hulberg also considered the \$10,000,000 sale by First National to Raissi in 2005. Adjusting a sale in 2005 to reach an estimate of the Property's value in 2001 seems problematic, particularly in a volatile market as existed here. In contrast, Leftmann's and Arvay's reliance on comparable sales and capitalization rates relatively close in time to May 11, 2001 to estimate the Property's value appears to be a more appropriate approach. However, both Leftmann and Arvay appear to have underestimated the redevelopment potential of the Property and to have treated the building as being in a slightly lower class than it was. The court makes an upward adjustment on Leftmann's and Arvay's appraisals and finds that the fair market value of the Property as of May 11, 2001 to be \$6,500,000. Therefore, First National's loss of the put on the date of breach exclusive of interest is \$7,132,833 (\$1,333,333 - \$6,500,000). New Things West Reimbursement. **New Things West Early Termination Compensation.** The Agreement calls for First National to be reimbursed \$75,000 for the buy-out of the lease of New Things West. FRIT has not made that payment, and, therefore, it is owed along with any allowable prejudgment interest. **II. CONCLUSIONS OF LAW** Lease Damages 1. **Standards for Determining Rental Loss**

three experts seemed colored by a bias for the party who retained them. Hulberg based his opinion

23 First National and FRIT stipulated that Cal. Civil Code § 1951.2 governs the measure of rent 24 damages. (Dkt # 196). Section 1951.2(a) divides rental damages into three time periods, two of 25 which are relevant here: (a). . [I] f a lessee of real property breaches the lease and abandons the property 26 before the end of the term or if his right to possession is terminated by the lessor

because of a breach of the lease, the lease terminates. Upon such termination, the

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A.

PROPOSED FINDINGS OF FACT AND CONCLUSIONS OF LAW (DAMAGES PHASE) C-03-02013

lessor may recover from the lessee:

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(2) The worth at the time of award of the amount by which the unpaid rent which would have been earned after termination until the time of award exceeds the amount of such rental loss that the lessee proves could have been reasonably avoided;

(3) Subject to subdivision (c), the worth at the time of award of the amount by which the unpaid rent for the balance of the term after the time of award exceeds the amount of such rental loss that the lessee proves could be reasonably avoided; and

(4) Any other amount necessary to compensate the lessor for all the detriment proximately caused by the lessee's failure to perform his obligations under the lease .

(Cal. Civ. Code § 1951.2(a)). The parties further agreed that First National's "claim for damages *shall not increase as a result of the continuance of the trial from July 11, 2005 to September 19, 2005. Plaintiff's claim for damages shall be determined as if the case proceeded to trial on July 11, 2005.*" (Dkt # 195) (Emphasis added). The court found that the consequence of the parties' stipulation is that February 19, 2009 should be deemed to be the "time of award" under Cal. Civ. Code Section 1951.2 (a). (Finding of Fact # 12 ("FF # _____")). Thus, the relevant damages periods are the "pre-award" period of May 11, 2001 (the date found to be the lease commencement date) to February 19, 2009 and the post-award period of February 19, 2009 to May 11, 2011, the termination date of the lease in the parties' Agreement.

2. FRIT's Threshold Argument that First National Suffered No Damages Is Without Merit

19 FRIT argues that First National is not entitled to any damages because the lease was to 20 commence on the date First National vacated. Since that date was in the exclusive control of First 21 National, FRIT now contends the contract was a unilateral one that FRIT revoked before First 22 National vacated, that the contract lacked consideration and that the contract was illusory. FRIT's argument is untimely and without merit. Questions of liability were raised and decided in Phase I by 23 24 a jury and FRIT made no contention that the contract was unilateral, lacked consideration or was 25 illusory. The jury found that there was a lease and that FRIT breached it. Not only has FRIT 26 already lost on liability, raising the issue for the first time now would be unfair to First National. 27 First National had taken action to turn over possession to FRIT but had not vacated by the time of 28 FRIT's breach because it was trying to accommodate FRIT's construction schedule. In any event, PROPOSED FINDINGS OF FACT AND CONCLUSIONS OF LAW (DAMAGES PHASE) C-03-02013

the law implies a duty to move out within a reasonable time if no date is specified. Cal. Civil Code § 1 2 1657 provides "[i]f no time is specified for the performance of an act required to be performed, a 3 reasonable time is allowed." It is disingenuous for FRIT to now argue that First National had not 4 vacated within a reasonable time as no evidence suggests it was not prepared to vacate on a date 5 reasonably selected by FRIT. In summary, FRIT's threshold argument is rejected because the 6 Agreement was not unilateral given the respective obligations of the parties, First National had an 7 obligation to vacate within a reasonable time which it was prepared to do, and a jury has already 8 determined liability precluding FRIT from raising the issue it now belatedly asserts.

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2. Agreement Contained Triple Net Lease

10 FRIT disputes First National's contention that the lease between the parties was a triple net 11 lease. The Agreement does not expressly say that the lease is triple net but the language used and 12 circumstance existing show that the parties entered into a triple net lease. What the Agreement says 13 is "Ground lease at \$100,000 per month. Lease to include increases of 3% annually." (Ex. 21). The 14 facts including that the Agreement called for a ground lease, that FRIT was planning major 15 construction, and that prices for the parties' put and call options were based upon the lease payment 16 figures are among those that show the parties intended and entered into a triple net lease. "If the 17 terms of a promise [FRIT's lease payment obligation] are in any respect ambiguous, it must be 18 interpreted in the sense in which the promisor [FRIT] believed, at the time of making it, that the 19 promisee [First National] understood it." Cal. Civ. Code § 1649. Gutman knew that First National 20 understood the lease to be triple net. (FF # 13). Further, extrinsic evidence is relevant to prove a 21 meaning to which the language of an instrument is reasonably susceptible. Pacific Gas & Elec. Co. 22 v. G. W. Thomas Drayage & Rigging Co., 69 Cal.2d 33, 37 (1968). Here, the extrinsic evidence 23 established that the parties intended the \$100,000 per month to be a net figure. (FF # 13). "A 24 contract must be so interpreted as to give effect to the mutual intent of the parties as it existed at the 25 time of contracting, so far as the same is ascertainable and lawful." Cal. Civ. Code § 1636.

FRIT's claim that the Statute of Frauds precludes interpreting the Agreement as calling for a
triple net lease is without merit. FRIT argues that rent is an essential element of a lease, that the
Statute of Frauds requires essential elements to be stated with reasonable certainty and that the Final *PROPOSED* FINDINGS OF FACT AND CONCLUSIONS OF LAW (DAMAGES PHASE)

Proposal does not state with reasonable certainty that FRIT is obligated to pay triple net charges. 1 2 However, the Final Proposal provides a sufficient written memorandum to show the essentials of the 3 Agreement and the nature of the rent to which the parties agreed. In light of the provisions of the 4 Agreement and under the circumstances existing at the time the Agreement was entered into, it is 5 only reasonable to infer that the Agreement called for triple net lease payments.

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Pre-Award Rental Loss

a. **Lease Commencement Date**

Since FRIT anticipatorily breached the Lease, the requirement that First National vacate the premises to start the Lease was discharged. "[O]ne of the consequences of a repudiation is that it may discharge the other party's duties to render performance. (Rest.2d Contracts, § 253, subd. (2), p. 286.) In other words, 'one party's repudiation discharges any remaining duties of performance of the other party with respect to the expected exchange.' (Id., com. b, p. 287.)" Central Valley General Hosp. v. Smith, 162 Cal.App.4th 501, 520-21 (2008).

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b. No Rental Loss Could Have Reasonably Been Avoided Before Sale

Under Cal. Civil Code Section 1951.2(a)(2) First National is entitled to the rent due under 16 the Agreement less the amount of rental loss that FRIT proved could have been reasonably avoided. 17 Neither party disputes that up until the sale of the Property to Raissi, First National collected rent in 18 the amount of \$726,803. The court found that FRIT did not show that First National could have 19 reasonably avoided any of its rental loss. (FF # 15(a)-(f)). The scheduled rent for this period was 20 \$5,271,973 and the rent recovered by First National was \$726,803.

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Sale Proceeds Mitigated Loss c.

22 FRIT argues that First National is not entitled to any rental loss occurring after the sale to 23 Raissi. However, the sale was made to mitigate First National's rental loss and actually yielded 24 more than First National could have obtained by continuing to try and rent the Property. (FF # 17). 25 Therefore, FRIT did not show that the sale constituted a rental loss that First National could have reasonably avoided. 26

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In Millikan v. American Spectrum Real Estate Services California, Inc., 117 Cal. App. 4th 28 1094 (2004), the court held:

PROPOSED FINDINGS OF FACT AND CONCLUSIONS OF LAW (DAMAGES PHASE) C-03-02013

that sale of the property by the landlord following the tenant's abandonment of a lease does not deprive the landlord of its available contract remedies under section 1951.2. The landlord retains the right under section 1951.2 to claim rental loss accruing after the date of sale, except to the extent the breaching tenant can prove the rental loss was avoidable, together with consequential damages under subdivision (a)(4), under standard contract principles.

Id. at 1104. The court further pointed out that a rental stream of a value equivalent to the sale

proceeds can be determined using a market capitalization rate.

If the property is sold, other means are available by which the tenant may prove avoidable rental loss. Most commonly, if one assumes the income producing property is sold at its fair market value, the sale price is "the capitalized value of the reasonable net rental value attributable to the land and existing improvements." (Evid.Code, § 819.) The appropriate market capitalization rate could be established by reviewing sales of comparable leased premises. With an assumed capitalization rate based on the sales of comparable properties, and the known sale price for the subject building, the equivalent rental stream may be determined and compared with the rental loss resulting from the tenant's abandonment. By this means, the tenant may establish whether the landlord has recovered his lost rental, in whole or in part, by a favorable sale. While this evidence would necessarily require expert opinion testimony, it is the type of evidence often offered in other contexts where property valuations are in issue. And, of course, the tenant is also free to prove that a greater rental loss could have been avoided by retaining the building rather than selling it, or that the sale price was unreasonably low.

Id. at 1102. In the instant case expert testimony and evidence of capitalization rates from sales of other properties showed that a fair capitalization rate for the subject Property was 8% at the time of the sale. (FF # 19). Therefore, the imputed rent for the period from the date of sale (July 18, 2005) until the time of award (deemed to be February 19, 2009) was \$800,000 per year with a 3% annual escalation or a total of \$2,990,044. The scheduled rent for this period was \$5,071,304.

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Post-Award Rental Loss

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a. Effect of Sale of the Property

Cal. Civ. Code § 1951.2(c)(2) expressly conditions post-award damages on the lessor's "reletting" of the property prior to the date of the award. The word "relet" does not by definition include a sale. Therefore, First National is literally precluded from recovery of post-award damages based solely on its alleged mitigation by sale.

First National relies on *Millikan* where the court stated in *dicta* that "we find nothing in the law, or in reason, that would prohibit a landlord from selling the property to mitigate his loss, provided the trier of fact finds a sale to be a reasonable means to avoid the further loss of rental

 $\ensuremath{\textit{PROPOSED}}$ findings of fact and conclusions of LAW (damages phase) C-03-02013

revenue." 117 Cal. App. 4th at 1100. However, Millikan involved a lease provision that expressly 1 2 provided for post-award damages, and the court specifically commented that when the lease does not 3 so provide, reletting is required. "The recovery of lost rental revenue accruing for the balance of the 4 term after the date of judgment under section 1951.2, subdivision (a)(3) is conditioned upon the 5 lease providing this remedy, or, if the lease does not provide this remedy, the property must actually 6 be relet before the time of the award. Id. at 1101 (emphasis added). Admittedly, a sale would 7 satisfy the concern which Civil Code § 1951(c)(3) seems to address, namely the "fear a landlord 8 would win a judgment for damages for the remainder of the lease and then relet the lease to another 9 tenant, in essence receiving a double award." California Safety Center, Inc. v. Jax Car Sales, 164 10 Cal. App. 3d 992, 1000 n.8 (1985); see The Rutter Group, CALIF. PRACTICE GUIDE, Landlord -11 Tenant § 7:479.1 (2008). However, the statute expressly requires releting and makes no mention of 12 a sale, and the court cannot re-write the statute. The current statute contrasts with section 13 1951.2(a)(3) as originally proposed. [S]ection 1951.2(a)(3), as originally introduced would have permitted the landlord to 14 recover at the time of judgment the amount of damages which would have accrued 15 subsequent to the date of the judgment, less the amount the tenant proves could be reasonably avoided. As introduced, the section would have permitted the landlord to 16 be fully compensated at the time of the award, even if there had been no rerenting or accelerated damages clause in the lease. 17 2 Pacific Law Journal 259, 266-67 (1971) (footnotes omitted). The original version was amended to 18 include the reletting requirement. 19

First National did relet a portion of the property. FRIT maintains that section 1951.2(c)(2)20 requires that the entire property must be relet to get post-award damages. This is not a sensible 21 interpretation of the statute. The reletting of part of the property could assuage any concern about a 22 double recovery with respect to at least that portion of the property. Here, First National had the 23 Property fully leased at some points in time after FRIT's breach and prior to the time of award. 24 However, the Property was not fully leased at the time of sale and the sale obviously occurred before 25 the time of award. Although generally the reletting requirement's purpose suggests that the reletting 26 would have to cover the post-award period to insure no double recovery, the statute does not 27 expressly require that and here the releting followed by the sale negates any chance for First 28

 $\ensuremath{\textit{PROPOSED}}$ findings of fact and conclusions of LAW (damages phase) C-03-02013

National to make a double recovery. Therefore, First National's leases to itself and to Fan Club of 1 2 50% of the premises, which were in effect at the time of the sale, fulfill the requirement of Civil 3 Code § 1951.2(c)(2) with respect to that 50%. First National acted in good faith in the reletting and 4 subsequent sale of the Property. Therefore, it is entitled to the worth at the time of award of the 5 amount by which the unpaid rent for 50% of the premises for the balance of the term after the time 6 of award exceeds the amount of the imputed rent for that period. The imputed rent calculated from 7 the sale proceeds for the period from the time of award (deemed to be February 19, 2009) to the end 8 of the lease (May 11, 2001) totals \$1,005,953. The scheduled rent for this period was \$1,706,685.

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b. Post-Award Rental Damages Must Be Discounted

10 Since an award of post-award rental loss is made before the rent would have been due under 11 the lease, the law recognizes that the worth at the time of award must reflect a discounted amount. 12 Cal. Civ. Code § 1951.2(b) requires discounting at the discount rate of the Federal Reserve Bank of 13 San Francisco at the time of the award plus 1%. In this case, the Federal Reserve Bank of San Francisco discount rate on February 19, 2009 was .5% which means that the appropriate discount 14 rate to be applied is 1.5%.⁴ Therefore, post-award rental damages are calculated by subtracting the 15 16 imputed rent of \$1,005,953 from the scheduled rent of \$1,706,685 and discounting the result at the 17 rate of 1.5%. The result is a rental loss of \$680,240.

18 19 **B**.

Damages from Breach of Put Option

1. Valuation of Put Option

The put option had an intrinsic value and an extrinsic value. Here, the intrinsic value is essentially the amount by which the put option price exceeded the fair market value of the Property on May 11, 2001. The extrinsic value is the added value, if any, resulting from the flexibility that First National enjoyed from the 10-year period in which it could have decided to exercise the option. By May 11, 2001 the real estate market had softened significantly from August 25, 2000 when FRIT agreed to the put option. First National makes no attempt to claim that the put option had any extrinsic value at the time of FRIT's repudiation. Based upon the court's evaluation of the testimony

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 $\ensuremath{\textit{PROPOSED}}$ findings of fact and conclusions of LAW (damages phase) C-03-02013

⁴ Since the date deemed to be the time of award is actually before the date of judgment, First National is entitled to post-award interest beginning February 19, 2009.

of the appraisers and the evidence, the court found the intrinsic value of the option to be \$7,132,833.
 (FF # 25).

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2. Method of Evaluation

4 FRIT asserts that estimating the value of the put option as the difference between the fair 5 market value of the Property and the put price is contrary to law and cites Schmidt v. Beckelman, 6 187 Cal. App. 2d 462, 468-71 (1960). FRIT extends *Schmidt* beyond its holding. In that case the 7 plaintiff sought to have defendants' option to purchase declared void and the defendants/cross-8 complainants sought damages for the breach of their option rights. The district court erroneously 9 awarded damages based upon the difference between the exercise price of the option and the fair 10 market value of the property. The court of appeals did not hold that the method of valuation was 11 necessarily wrong—it merely held that the value of the particular option was a factual matter for 12 determination under all the circumstances of the case and that there was a lack of evidence presented 13 relevant to value. Further, in *Schmidt* the optionees had an option to purchase not a put option, had 14 not made a tender of the option price, had not indicated an intent to exercise the option and had not 15 shown they had the funds on hand to do so. In the instant case, First National had the right to 16 require FRIT to purchase the Property and FRIT had repudiated that obligation. Substantial 17 evidence was introduced showing that the intrinsic value of the option was the option price less the 18 fair market value of the Property and that no additional value should be included for the exercise 19 date flexibility controlled by First National. This valuation, if anything, undervalued the option as of 20 the date of breach. See Scully v. US WATS, 238 F.3d 497, 511 (3rd Cir. 2001) (pointing out that the 21 intrinsic value of a stock option generally undervalues the true value of a stock option because the 22 option holder can wait until an opportune time to exercise the option). Schmidt did not even suggest 23 that any particular valuation method is precluded if testimony supporting the valuation is introduced. 24 In *Scully* the court analyzed the calculation of damages under a breach of contract approach for a 25 denial of plaintiff's right to exercise stock options and held that it involves taking the difference 26 between the option's exercise price and the market value of the stock at the time of the breach. See 27 id. at 510-13.

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 $\ensuremath{\textit{PROPOSED}}$ findings of fact and conclusions of LAW (damages phase) C-03-02013

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C. First National Is Entitled to Damages for Both Breach of the Lease and Breach of the Put Option

FRIT argues, and the court initially tentatively suggested the possibility, that First National should be considered to have exercised its put option on the date that it treated FRIT as having repudiated the Agreement and be precluded from collecting for both its rental loss and the loss of the option. This contention has some appeal since, if the Agreement had been carried out, First National would obviously have been unable to claim rent after it had required FRIT to buy the Property. However, if First National had to make an election after FRIT repudiated the Agreement, First National would be deprived of the benefit of its bargain. Common sense dictates that a lease with a put option is more valuable than the same lease without one.

As the United States Supreme Court explained years ago: "Where defendant anticipatorily breaches, [plaintiff] had the right to elect to treat the contract as absolutely and finally broken by the defendant; to maintain this action, once for all, as for a total breach of the entire contract; and to recover all that he would have received in the future, as well as in the past, if the contract had been kept." Pierce v. Tennessee C., I. & R. Co., 173 U.S. 1, 16 (1899). This rule now applies by statute to breaches of leases and entitles the non-breaching party to the full benefit of the lease. See Cal. Civ. Code § 1951.2. If First National could only recover for breach of the lease portion of the Agreement, it would not receive any compensation for the loss of its put option and, therefore, the full benefit of its bargain made with FRIT. Admittedly, if First National had chosen to exercise its put option during the term of the lease, that exercise would have cut-off any further lease payments. However, it was FRIT's breach that took away First National's ability to choose when to exercise the put and FRIT should not benefit from that uncertainty. See Zinn v. Ex-Cell-O Corp., 24 Cal. 2d 290, 297-8 (1944); Macken v. Martinez, 214 Cal.App. 2d 784, 790 (1963). Therefore, the appropriate measure of damages is the value of the put option on the date of breach plus the lease payments under the Agreement net of mitigation available.

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No case supports the theory that First National's treatment of the repudiation as a breach has the effect of an exercise of the option. In fact, *Schmidt v. Beckelman, supra*, suggests otherwise. Beckelman in his cross-complaint in response to plaintiff's suit to void an option sought damages for

PROPOSED FINDINGS OF FACT AND CONCLUSIONS OF LAW (DAMAGES PHASE) C-03-02013

1	loss of the option. Beckelman asked the trial court to award damages under Civil Code §3306
2	(which governs breaches by sellers of purchase and sale contracts). The trial court awarded such
3	damages and the court of appeal reversed. However, the reversal was based upon the trial court's
4	basing the damages on the statute providing damages for breach of an agreement to convey when
5	there had been no election to exercise the option. Rather, the court stated:
6	The true measure of damages would appear to be actual damages under the provisions of section 3300. An item of damage, of course, would be the value, not of
7 8	the land itself, but of the conditional right to purchase the land, less the amount agreed to be paid. What this value was would be a factual matter for determination by the court under all the circumstances of the case. No evidence was here presented as
9	to such value, nor was any offered or received.
10	187 Cal. App. 2d at 471. Here, there was testimony on the factual question of the value of the put
10	option. The fact that the difference between the option price and the fair market value of the
12	property at the time of breach was considered does not render the finding of the value of First
12	National's put option unreliable.
14	D. New Things West Reimbursement. The Agreement calls for First National to be
15	reimbursed \$75,000 for the buy-out of the lease of New Things West which FRIT has not paid.
16	E. Calculation of First National's Damages
17	Worth at the date of sale of the amount by \$4,545,170
18	which the rent due under the Agreement (\$5,271,973) exceeds the amount of rent
19	collected (\$726,803) and loss that could have been avoided (\$0.00), not including any prejudgment interest
19 20	been avoided (\$0.00), not including any prejudgment interestWorth at the time of award of the amount by\$2,081,260
	been avoided (\$0.00), not including any prejudgment interestWorth at the time of award of the amount by which the rent due under the Agreement from the date of sale to the time of award\$2,081,260
20	been avoided (\$0.00), not including any prejudgment interestWorth at the time of award of the amount by which the rent due under the Agreement from the date of sale to the time of award (\$5,071,304) exceeds the amount of imputed rent collected (\$2,990,044) and loss that could\$2,081,260
20 21	been avoided (\$0.00), not including any prejudgment interestWorth at the time of award of the amount by which the rent due under the Agreement from the date of sale to the time of award
20 21 22	been avoided (\$0.00), not including any prejudgment interest\$2,081,260Worth at the time of award of the amount by which the rent due under the Agreement from the date of sale to the time of award (\$5,071,304) exceeds the amount of imputed rent collected (\$2,990,044) and loss that could have been avoided (\$0.00) and not including
20 21 22 23	been avoided (\$0.00), not including any prejudgment interest\$2,081,260Worth at the time of award of the amount by which the rent due under the Agreement from the date of sale to the time of award (\$5,071,304) exceeds the amount of imputed rent collected (\$2,990,044) and loss that could have been avoided (\$0.00) and not including any prejudgment interest\$680,240Worth at the time of award of the amount by which the rent due under the Agreement for relet space from the time of award to the end of\$680,240
20 21 22 23 24	been avoided (\$0.00), not including any prejudgment interest\$2,081,260Worth at the time of award of the amount by which the rent due under the Agreement from the date of sale to the time of award (\$5,071,304) exceeds the amount of imputed rent collected (\$2,990,044) and loss that could have been avoided (\$0.00) and not including any prejudgment interest\$680,240Worth at the time of award of the amount by which the rent due under the Agreement for relet space from the time of award to the end of the lease (\$1,706,685) exceeds the amount of imputed rent collected for that space\$680,240
 20 21 22 23 24 25 	been avoided (\$0.00), not including any prejudgment interest\$2,081,260Worth at the time of award of the amount by which the rent due under the Agreement from the date of sale to the time of award (\$5,071,304) exceeds the amount of imputed rent collected (\$2,990,044) and loss that could have been avoided (\$0.00) and not including any prejudgment interest\$680,240Worth at the time of award of the amount by which the rent due under the Agreement for relet space from the time of award to the end of the lease (\$1,706,685) exceeds the amount of imputed rent collected for that space (\$1,005,953) and loss that could have been avoided (\$0.00) discounted at the rate of 1.5%\$680,240
 20 21 22 23 24 25 26 	been avoided (\$0.00), not including any prejudgment interest\$2,081,260Worth at the time of award of the amount by which the rent due under the Agreement from the date of sale to the time of award (\$5,071,304) exceeds the amount of imputed rent collected (\$2,990,044) and loss that could have been avoided (\$0.00) and not including any prejudgment interest\$680,240Worth at the time of award of the amount by which the rent due under the Agreement for relet space from the time of award to the end of the lease (\$1,706,685) exceeds the amount of imputed rent collected for that space (\$1,005,953) and loss that could have been\$680,240
 20 21 22 23 24 25 26 27 	been avoided (\$0.00), not including any prejudgment interest\$2,081,260Worth at the time of award of the amount by which the rent due under the Agreement from the date of sale to the time of award (\$5,071,304) exceeds the amount of imputed rent collected (\$2,990,044) and loss that could have been avoided (\$0.00) and not including any prejudgment interest\$680,240Worth at the time of award of the amount by which the rent due under the Agreement for relet space from the time of award to the end of the lease (\$1,706,685) exceeds the amount of imputed rent collected for that space (\$1,005,953) and loss that could have been avoided (\$0.00) discounted at the rate of 1.5%\$680,240

United States District Court For the Northern District of California

Put Value on May 11, 2001 - (\$1,333,333 (then current rent capitalized at 9%) minus \$6,500,000 (fair market value of the Property on May 11, 2001)).	\$7,132,833
Total	\$14,439,503 (not including any allowable prejudgment interest)
F. Objections to Tentative Findings of Fact of	and Conclusions of Law
The parties are given until May 2, 2009 to	file objections to any conclusion of law or to po
out any mathematical computational error contain	ned in these tentative Findings of Fact and
Conclusions of Law. A party should not repeat the	e arguments it has previously addressed in its
papers, unless what the court has written suggests	that the court missed some key factor in the
party's argument. A party may file by May 9, 2009	9 a response to any objections filed by the other
party.	
A party may include in its objections any le	egal issue it believes was overlooked and not
addressed by the court.	
The parties are to meet and confer prior to	the submissions of their replies and attempt to
resolve any issues with respect to entitlement to pr	rejudgment interest and the amount thereof. An
request for prejudgment interest and the method o	f computation should be submitted with the part
response. Any request for costs or attorney's fees	should be made after judgment is entered in
accordance with the Civil Local Rules and the Fed	leral Rules of Civil Procedure.
DATED:	RONALD M. WHYTE
	United States District Judge

United States District Court For the Northern District of California

Notice of this document has been electronically sent to: 1 2 **Counsel for Plaintiff:** 3 Daven Gerald Lowhurst lowhurstd@howrey.com Patrick Martin Ryan pryan@winston.com 4 **Counsel for Defendants:** 5 Nicholas B. Waranoff nwaranoff@allenmatkins.com Marlene Moffitt mmoffitt@allenmatkins.com 6 William W. Huckins whuckins@allenmatkins.com 7 Mark Jeremy Seifert mseifert@allenmatkins.com 8 **Counsel for Witness** 9 Tod C. Gurney tgurney@hopkinscarley.com 10 Counsel are responsible for distributing copies of this document to co-counsel that have not registered for e-filing under the court's CM/ECF program. 11 12 **Dated:** 13 **Chambers of Judge Whyte** 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 PROPOSED FINDINGS OF FACT AND CONCLUSIONS OF LAW (DAMAGES PHASE) C-03-02013 25

United States District Court For the Northern District of California