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1
                IN THE UNITED STATES DISTRICT COURT
 2
              FOR THE NORTHERN DISTRICT OF CALIFORNIA
 3
                          SAN JOSE DIVISION
 4
 5
                                     C-05-00037-JW
 6
         "THE APPLE IPOD ITUNES
                                      OCTOBER 5, 2009
         ANTITRUST LITIGATION".
 7
                                      PAGES 1 - 37
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 9
10
11
12
                  THE PROCEEDINGS WERE HELD BEFORE
13
                THE HONORABLE UNITED STATES DISTRICT
14
                          JUDGE JAMES WARE
15
        APPEARANCES:
16
17
        FOR THE PLAINTIFFS: COUGHLIN, STOIA, GELLER, RUDMAN
                            & ROBBINS
18
                            BY: BONNY SWEENEY
                                  THOMAS R. MERRICK
19
                            655 WEST BROADWAY
                            SUITE 1900
20
                            SAN DIEGO, CALIFORNIA 92101
21
        FOR THE DEFENDANTS: JONES DAY
22
                                ROBERT A. MITTELSTAEDT
                            BY:
                            555 CALIFORNIA STREET
23
                            26TH FLOOR
                            SAN FRANCISCO, CALIFORNIA 94104
24
25
        OFFICIAL COURT REPORTER: IRENE RODRIGUEZ, CSR, CRR
                                 CERTIFICATE NUMBER 8074
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1	SAN JOSE, CALIFORNIA OCTOBER 5, 2009
2	PROCEEDINGS
3	(WHEREUPON, COURT CONVENED AND THE
4	FOLLOWING PROCEEDINGS WERE HELD:)
5	THE CLERK: CALLING CASE NUMBER 05-0037,
6	THE APPLE IPOD ITUNES ANTITRUST LITIGATION.
7	TWENTY MINUTES EACH SIDE.
8	COUNSEL, PLEASE COME FORWARD AND STATE
9	YOUR APPEARANCES.
10	MS. SWEENEY: GOOD MORNING, YOUR HONOR.
11	BONNY SWEENEY FOR THE PLAINTIFFS FROM COUGHLIN,
12	STOIA, GELLER, RUDMAN & ROBBINS AND WITH ME IS TOM
13	MERRICK FROM COUGHLIN, STOIA.
14	MR. MITTELSTAEDT: GOOD MORNING OR
15	AFTERNOON. BOB MITTELSTAEDT FOR THE DEFENDANT
16	APPLE.
17	THE COURT: VERY WELL. MR. MITTELSTAEDT,
18	THIS IS YOUR CLIENT'S MOTION?
19	MR. MITTELSTAEDT: YES, YOUR HONOR.
20	THE CLAIM IN THIS CASE, YOUR HONOR, BOTH
21	FOR THE BENEFIT OF THE COURT AND THE FUTURE LAWYERS
22	IN THE AUDIENCE IS A CLAIM THAT APPLE'S IPOD HAS AN
23	ENHANCED UTILITY, AS YOUR HONOR DESCRIBED IT
24	EARLIER, IN WORKING WITH MUSIC AND VIDEOS SOLD FROM
25	APPLE'S ITUNES STORE.

THE PLAINTIFFS SAY THAT THAT ENHANCED

ABILITY TO PLAY ITUNES MUSIC CONSTITUTES A SECTION

1 TYING VIOLATION, SECTION 1 OF THE SHERMAN ACT,

AND ALSO CONSTITUTES MONOPOLIZATION OR ATTEMPTED

MONOPOLIZATION UNDER SECTION 2 OF THE SHERMAN ACT.

NOW, THE LAST TIME AROUND YOUR HONOR

RULED THAT THE TYING CLAIM UNDER SECTION 1 WHEN

ANALYZED UNDER THE PER SE TEST WAS INVALID AS A

MATTER OF LAW BECAUSE IPODS AND ITUNES MUSIC AND

VIDEO ARE SEPARATELY AVAILABLE.

AND BECAUSE THOSE TWO PRODUCTS ARE

SEPARATELY AVAILABLE, THE PLAINTIFFS FAILED TO

SATISFY THE THRESHOLD TEST FOR TYING CLAIMS, THAT

TEST BEING THAT THERE IS COERCION TO BUY ONE

PRODUCT WHEN YOU BUY THE OTHER OR SOME COURTS SAY

THAT THE SALE OF ONE PRODUCT IS CONDITIONED ON THE

PURCHASE OF THE OTHER.

THE ISSUE BEFORE THE COURT TODAY IS WHETHER THAT SAME ANALYSIS APPLIES TO THE TYING CLAIM WHEN JUDGED UNDER THE RULE OF REASON.

AND THIS IS THE MOTION THAT THE COURT INVITED WHEN IT RULED ON THE PREVIOUS MOTION.

AS WE SET FORTH IN OUR MOTION, THE SAME ANALYSIS DOES APPLY, AND I WANT TO JUST SUMMARIZE BRIEFLY THE THREE REASONS FOR THAT.

THE BASIC ISSUE HERE, YOUR HONOR, IS
WHETHER THE THRESHOLD ELEMENT OF COERCION, OR A
CONDITIONED SALE, THAT THE SALE OF ONE PRODUCT IS
CONDITIONED ON THE PURCHASE OF ANOTHER, IS THAT
THRESHOLD REQUIREMENT, DOES IT VARY FROM A PER SE
TEST TO A RULE OF REASON TEST?
AND THE SHORT ANSWER IS THAT IT DOESN'T.
THE FIRST STEP IN ANY TYING CLAIM, WHATEVER TEST
IT'S ANALYZED UNDER, IS WHETHER THERE'S A
CONDITIONED SALE.
IF THERE'S NO CONDITIONED SALE, THAT IS,
IF THE PRODUCTS ARE SEPARATELY AVAILABLE, THAT IS
THE END OF THE INQUIRY. THERE'S NO TYING CLAIM.
IT'S ONLY IF THERE'S A CONDITIONED SALE
THAT THEN THE LAWFULNESS OF THAT CONDITIONED SALE
IS DETERMINED BY ONE OR ANOTHER TEST.
AND THE COURTS HAVE FOUND THAT IF THERE'S
MARKET POWER AND THERE'S AN APPRECIABLE AMOUNT OF
COMMERCE THAT IS AFFECTED THEN IT'S PER SE
UNLAWFUL, UNDER THE PER SE TEST.
BUT IF THERE'S NO MARKET POWER, THEN THE
RULE IS UNDER THE REASON TEST AND THE COURT WEIGHS
THE COMPETITIVE AND ANTICOMPETITIVE PURPOSES OR THE
EFFECTS OF THE CONDITIONED SALE.
BUT THE KEY POINT IS THAT

1	THE COURT: IS THAT RIGHT? THAT LAST
2	ONE I'VE BEEN FOLLOWING YOU UP UNTIL NOW.
3	MR. MITTELSTAEDT: OKAY.
4	THE COURT: AND SO IF THERE IS NO MARKET
5	POWER THEN YOU USE THE RULE OF REASON?
6	MR. MITTELSTAEDT: THE COURTS'S
7	DECISIONS I'M NOT REFERRING TO THIS COURT'S
8	DECISIONS, BUT THE COURT'S DECISIONS GENERALLY ARE
9	UNCLEAR ON THE EXTENT OF MARKET POWER THAT IS
LO	NEEDED EITHER FOR THE PER SE TEST OR THE RULE OF
11	REASON TEST.
L2	AND INDEED IN THE HONEYWELL CASE THAT WE
L3	CITED IN OUR MOTION, THE COURT FOUND THAT THE TWO
L 4	TESTS HAVE REALLY MERGED.
L5	BECAUSE IN SOME OTHER AREAS OF ANTITRUST
L 6	LAWS THE PER SE TEST IS VERY STRINGENT, AND YOU
L7	DON'T INQUIRE INTO ANYTHING. YOU JUST INQUIRE AS
L8	TO WHETHER THERE WAS AN AGREEMENT TO FIX PRICES,
L 9	FOR EXAMPLE.
20	AND WITH AN AGREEMENT TO FIX PRICES
21	THAT'S PER SE UNLAWFUL, REGARDLESS OF MARKET POWER
22	OR ANYTHING ELSE.
23	BUT AS THE PER SE TEST HAS DEVELOPED IN
24	THE TYING AREA, THE COURTS PERMIT THE DEFENDANTS TO
25	OFFER JUSTIFICATIONS, BUSINESS JUSTIFICATIONS, FOR

1	EXAI	MPLE,	AND	SO	THE	HONEYWE	<u>ELL</u>	CASE	SAYS	THAT	THOSE
2	TWO	TESTS	HAV	7E I	ESSEI	NTIALLY	MEF	RGED.			

THAT'S A FURTHER REASON BY THE WAY FOR GRANTING THIS MOTION THAT THERE'S VERY LITTLE DIFFERENCE BETWEEN THE RULE OF REASON AND PER SE TEST AS TO THE ELEMENTS ONCE YOU GET BEYOND A CONDITIONED SALE.

BUT TO THE EXTENT THAT THERE'S A

DIFFERENCE IN THE PER SE AND RULE OF REASON TEST IN

DETERMINING THE LEGALITY OF A CONDITIONED SALE,

THEY BOTH DEPEND ON THIS THRESHOLD SHOWING OF A

CONDITIONED SALE.

THE COURT: NOW, THE CASE THAT YOU CITED

THE LAST TIME AND THE ONE THAT I KEPT GOING BACK TO

HERE IS THIS FOREMOST AND KODAK CASE.

KODAK CAME OUT WITH THE 110 CAMERA. THE FILM, THE PAPER, THE CHEMICALS WERE DIFFERENT THAN HAD BEEN PREVIOUSLY ON THE MARKET. YOU DID NOT HAVE TO BUY ALL OF THOSE SUPPLIES. THERE WAS NO COERCION.

BUT IN ORDER TO EFFECTIVELY USE THE CAMERA YOU HAD TO BUY FILM, AND THE FILM ONLY FIT THAT CAMERA. AND IN ORDER TO SEE THE -- THIS WAS WAY BEFORE DIGITAL PHOTOGRAPHY, OF COURSE.

BEFORE YOU COULD ACTUALLY SEE THE RESULT

ΟF	ΥC	UR	TAI	KING	PΗ	OTO)GRAI	PHS,	Y	OU	HAD) TO	GO	THR	OUGH
THI	S	DEV	EL(OPME1	NΤ	PRO	CESS	S TH	ΑT	AL	SO	WERE	St	JPPL	IES
THP	Τ	YOU	C	DULD	ON	ILY	GET	FROI	M	KOD	AK.				

WHY ISN'T THAT LIKE THIS?

MR. MITTELSTAEDT: WELL, IN THAT CASE -I MEAN, I THINK THIS IS A CASE WHERE THERE IS EVEN
LESS COERCION BECAUSE I THINK AS A MATTER OF RECORD
THAT THE IPOD WILL WORK WITHOUT ITUNES MUSIC. IT
WILL WORK TO PLAY YOUR CD COLLECTION, FOR EXAMPLE.
IT WILL WORK TO PLAY MUSIC THAT YOU HAVE BURNED AND
RIPPED.

LIKEWISE ITUNES MUSIC WILL PLAY ON

DEVICES OTHER THAN AN IPOD. IT WILL PLAY ON A

COMPUTER, FOR EXAMPLE. AND IF YOU BURN IT TO A CD

IT WILL PLAY ON A CAR RADIO.

SO UNLIKE THE FILM AND THE CAMERA IN THE FOREMOST CASE -- AND IN THAT CASE, AS I RECALL IT, YOUR HONOR, YOU HAD TO USE THE FILM IN THE CAMERA.

IT WOULDN'T WORK WITH SOME OTHER FILM.

SO WHAT THE COURT FOUND IN THAT CASE -AND I'M READING FROM 542. "IN THE ABSENCE OF AN
ALLEGATION THAT THE PURCHASE OF THE ALLEGED TIED
PRODUCTS WAS REQUIRED AS A CONDITION OF SALE OF THE
ALLEGED TYING PRODUCTS," SO IN THE ABSENCE OF AN
ALLEGATION THAT ONE WAS CONDITIONED ON THE OTHER,

1	"RATHER THAN AS A PREREQUISITE TO THE PRACTICAL AND
2	EFFECTIVE USE OF THE TYING PRODUCTS, FOREMOST
3	COMPLAINED IT FAILED TO PLEAD THE COERCION
4	ESSENTIAL TO A PER SE UNLAWFUL TYING ARRANGEMENT.
5	AND IF THAT'S TRUE IN THAT CASE WHERE YOU
6	NEEDED TO USE THE TWO AS A PRACTICAL AND EFFECTIVE
7	MEANS, HERE YOU DON'T NEED TO DO THAT.
8	THE COURT: BUT THAT'S WHERE I START OUT.
9	IN OTHER WORDS, THAT CASE SAID, AND I
10	AGREE WITH YOU, THEY HELD THAT THERE WAS NO PER SE
11	VIOLATION BECAUSE THERE WAS NO COERCION BECAUSE YOU
12	DIDN'T HAVE TO BUY ALL OF THOSE THINGS. THEY WERE
13	JUST COMPATIBLE.
14	THEY WERE TECHNOLOGICALLY TIED AS THE
14 15	THEY WERE TECHNOLOGICALLY TIED AS THE LANGUAGE IN THE CASE SUGGESTS BUT THE COURT THERE
15	LANGUAGE IN THE CASE SUGGESTS BUT THE COURT THERE
15 16	LANGUAGE IN THE CASE SUGGESTS BUT THE COURT THERE LEFT OPEN THE POSSIBILITY OF A RULE OF REASON
15 16 17	LANGUAGE IN THE CASE SUGGESTS BUT THE COURT THERE LEFT OPEN THE POSSIBILITY OF A RULE OF REASON ANALYSIS.
15 16 17 18	LANGUAGE IN THE CASE SUGGESTS BUT THE COURT THERE LEFT OPEN THE POSSIBILITY OF A RULE OF REASON ANALYSIS. AND SO THAT BECOMES THE ISSUE. WHY WOULD
15 16 17 18	LANGUAGE IN THE CASE SUGGESTS BUT THE COURT THERE LEFT OPEN THE POSSIBILITY OF A RULE OF REASON ANALYSIS. AND SO THAT BECOMES THE ISSUE. WHY WOULD THE COURT LEAVE OPEN RULE OF REASON WITHOUT A
15 16 17 18 19	LANGUAGE IN THE CASE SUGGESTS BUT THE COURT THERE LEFT OPEN THE POSSIBILITY OF A RULE OF REASON ANALYSIS. AND SO THAT BECOMES THE ISSUE. WHY WOULD THE COURT LEAVE OPEN RULE OF REASON WITHOUT A COERCIVE RELATIONSHIP UNLESS RULE OF REASON WAS
15 16 17 18 19 20 21	LANGUAGE IN THE CASE SUGGESTS BUT THE COURT THERE LEFT OPEN THE POSSIBILITY OF A RULE OF REASON ANALYSIS. AND SO THAT BECOMES THE ISSUE. WHY WOULD THE COURT LEAVE OPEN RULE OF REASON WITHOUT A COERCIVE RELATIONSHIP UNLESS RULE OF REASON WAS AVAILABLE BASED ON A NONCOERCIVE RELATIONSHIP?
15 16 17 18 19 20 21 22	LANGUAGE IN THE CASE SUGGESTS BUT THE COURT THERE LEFT OPEN THE POSSIBILITY OF A RULE OF REASON ANALYSIS. AND SO THAT BECOMES THE ISSUE. WHY WOULD THE COURT LEAVE OPEN RULE OF REASON WITHOUT A COERCIVE RELATIONSHIP UNLESS RULE OF REASON WAS AVAILABLE BASED ON A NONCOERCIVE RELATIONSHIP? NOW, IT COULD BE THAT THE COURT JUST LEFT

1 HAVEN'T ADDRESSED IT.

BUT OTHER TIMES THE COURTS SAY ALTHOUGH

-- BECAUSE THERE'S LANGUAGE IN THE CASES THAT IF

ALL OF THE ELEMENTS ARE NOT AVAILABLE FOR A PER SE

VIOLATION, YOU NEVERTHELESS CAN STATE A RULE OF

REASONS.

WELL, WHAT ELEMENTS ARE THERE?

AND SO THE CASES DON'T SAY -- AT LEAST I HAVEN'T READ A CASE THAT SAYS THAT IF THERE IS NO COERCIVE TIE, YOU CAN'T DO A RULE OF REASON ANALYSIS AND THAT SEEMS TO ME WHAT I NEED TO FIND IN ORDER TO GO YOUR WAY ON THIS MOTION.

MR. MITTELSTAEDT: OKAY. AND I THINK I
CAN PROVIDE THAT IN THIS WAY, YOUR HONOR: FIRST OF
ALL, I AGREE THAT IF IN FOREMOST PRO THE COURT HAD
SAID THAT THERE IS NO COERCION, THE PLAINTIFFS
DON'T SATISFY COERCION FOR THE PER SE TEST AND NOW
WE'RE GOING TO GO ON TO SEE IF THEY SATISFY SOME
LESSER SHOWING OF COERCION FOR A RULE OF REASON,
THAT WOULD BE ONE THING.

BUT THE COURT DIDN'T DO THAT. AND THE REASON IT DIDN'T DO THAT IS THAT IT WAS NOT SUGGESTING THAT THERE WAS A DIFFERENT STANDARD FOR COERCION. IT SAID, AND THIS IS AT 542 -- 541, SO A PAGE BEFORE. "FOREMOST HAS NOT CHALLENGED THE

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1	ALLEGED TYING ARRANGEMENT UNDER THE RULE OF
2	REASON."
3	SO THE DISPOSITIVE QUESTION IS WAS IT A
4	PER SE VIOLATION?
5	SO THAT'S JUST LIKE ANY CASE WHERE YOUR
6	HONOR SAYS, I FIND THAT THE FACTS DON'T SATISFY
7	WHAT THE PLAINTIFFS HAVE ALLEGED.
8	THERE'S NO IMPLICATION OR SUGGESTION
9	THERE THAT IT WOULD BE DIFFERENT IF THEY HAD
10	ALLEGED SOMETHING ELSE.
11	THE COURT: WELL, DO YOU LET ME
12	INTERRUPT.
13	DO YOU HAVE A CASE WHICH SAYS EXPLICITLY
14	THAT THE LACK OF A COERCIVE TIE AND WHERE THE
15	RESTRICTED CONDUCT IS TYING, OR THE LACK OF A
16	COERCIVE TIE DEPRIVES THE PLAINTIFF OF THE ABILITY
17	TO STATE A SECTION 1 CLAIM UNDER THE RULE OF
18	REASON?
19	MR. MITTELSTAEDT: YES.
20	THE COURT: GIVE ME THAT CASE.
21	MR. MITTELSTAEDT: I HAVE TWO CASES. ONE
22	MORE EXPLICIT THAN THE OTHER.
23	THE COURT: I'LL TAKE TWO.
24	MR. MITTELSTAEDT: THE FIRST ONE IS
25	NORTHERN PACIFIC, THE SUPREME COURT CASE. AND

1	THAT'S THE CASE THAT IS CITED IN THE COURT'S
2	YOUR HONOR'S PREVIOUS DECISION, AND IT SAYS "WHERE
3	THE BUYER IS FREE TO TAKE EITHER PRODUCT BY ITSELF,
4	THERE IS NO TYING PROBLEM."
5	THE COURT: I KNOW THAT LANGUAGE, AND I
6	AGREE WITH THAT.
7	IN OTHER WORDS, THAT'S JUST THE GENERAL
8	STATEMENT THAT THERE'S NO TIE IF THE PRODUCTS ARE
9	NOT TIED, BUT THAT DOESN'T STATE, AS I INVITED
10	YOU GIVE ME A CASE THAT SAID IF THERE IS NO TIE,
11	THEN YOU CAN'T ANALYZE A SECTION 1 CLAIM UNDER THE
12	RULE OF REASON.
13	MR. MITTELSTAEDT: I'LL GIVE YOU THE
14	SECOND CASE, BUT I'M GOING TO COME BACK TO THAT ONE
15	BECAUSE I THINK IT'S PRETTY GOOD.
16	THE COURT: ALL RIGHT.
17	MR. MITTELSTAEDT: THE SECOND ONE IS
18	ADVANCED COMPUTER, AND THAT'S CITED IN OUR BRIEF.
19	IT'S 845 F.SUPP 356.
20	AND THERE THE COURT SAYS, AND IT'S
21	SUMMARIZING ITS DISCUSSION, BECAUSE PLAINTIFFS
22	CANNOT SHOW THAT THE LICENSING OF THE SOFTWARE AT
23	ISSUE THERE WAS EXPRESSLY OR IMPLICITLY CONDITIONED
24	UPON THE PURCHASE OF THE COMPUTER EQUIPMENT
25	SERVICING AT ISSUE THERE, THEY FAILED TO RAISE A

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1	GENUINE ISSUE OF MATERIAL FACT REGARDING THE
2	PRESENCE OF A TYING ARRANGEMENT.
3	ACCORDINGLY, PLAINTIFFS CANNOT MAINTAIN A
4	PER SE OR A RULE OF REASON TYING CLAIM.
5	THE COURT: AH. I DIDN'T SEE THAT CASE,
6	THAT LANGUAGE.
7	SO WHERE AM I GOING TO FIND THAT? ON
8	WHAT PAGE?
9	MR. MITTELSTAEDT: PAGE 369.
10	THE COURT: ALL RIGHT. NEXT.
11	MR. MITTELSTAEDT: AND, YOUR HONOR, THOSE
12	ARE THE OR THAT IS THE EXPLICIT REFERENCE THAT
13	WE HAVE BEEN ABLE TO FIND. BUT IT STANDS TO REASON
14	BECAUSE ALL OF THE CASES DESCRIBE THE COERCION
15	ELEMENT AS THE THRESHOLD ELEMENT IN THE SAME TERMS.
16	AND THERE JUST ISN'T A COURT THAT SAYS
17	THAT THE TEST IS DIFFERENT DEPENDING ON WHETHER YOU
18	APPLY RULE OF REASON OR PER SE.
19	THE COURT: LET ME INTERRUPT. IF THAT
20	CASE DOES BEAR YOU OUT, AT LEAST AND THAT'S A
21	DISTRICT COURT CASE, BUT THAT HELPS.
22	LET ME HEAR FROM YOUR OPPONENT.
23	JUST ONE MOMENT.
24	(PAUSE IN PROCEEDINGS.)
25	GO AHEAD, COUNSEL.

MS. SWEENEY: FIRST I'D LIKE TO TALK A
LITTLE BIT ABOUT THE COERCION ELEMENT. APPLE'S
COUNSEL HAS SAID THAT THE PLAINTIFF'S COUNSEL HAS
NOT PLEADED COERCION HERE. AND AS YOUR HONOR WILL
RECALL FROM ALL OF THE BRIEFING AND ARGUMENT THAT
HAS PRECEDED THIS ONE, THE QUESTION IS WHETHER THE
KIND OF IMPLICIT COERCION THAT THE PLAINTIFFS HAVE
ALLEGED IS SUFFICIENT FOR A RULE OF REASON TYING
CLAIM, AND WE CONTEND IT IS.

AND WHEN I SAY "IMPLICIT," I'M REFERRING
TO THE FACT THAT A CONSUMER CAN BUY ITUNES MUSIC
AND UP UNTIL RECENTLY COULD NOT DIRECTLY PLAY BACK
THAT MUSIC ONTO ANY PORTABLE DEVICE OTHER THAN AN
IPOD DEVICE.

WHEREAS THE CONDITIONING IS NOT EXPRESSED

IN THE SENSE THAT APPLE DIDN'T PLACE CONTRACTUAL

RESTRICTIONS ON THE CONSUMER AT THE TIME OF

PURCHASE, IT IS NONETHELESS THE KIND OF IMPLICIT

COERCION THAT HAS BEEN RECOGNIZED BY OTHER CASES.

AND YOUR HONOR IS VERY FAMILIAR WITH THE

MOORE CASE FROM THE NINTH CIRCUIT WHICH HELD THAT

IMPLICIT COERCION CAN SATISFY THE REQUIREMENT FOR A

TYING CLAIM WHERE AN APPRECIABLE NUMBER OF BUYERS

HAVE BEEN FORCED TO ACCEPT A BURDENSOME CONTRACTUAL

RESTRICTION OR OTHER KIND OF RESTRICTION.

1	AND IN ADDITION, THE NORTHERN PACIFIC
2	CASE WHICH APPLE'S COUNSEL RELIED ON AND YOUR HONOR
3	CITED IN THE ORDER ALSO STANDS FOR THE PROPOSITION
4	THAT, THAT COERCION NEED NOT IN EVERY CASE BE
5	EXPRESSED IN ORDER TO SATISFY A TYING CLAIM.
6	THE <u>NORTHERN PACIFIC</u> CASE SAYS THAT A
7	TYING ARRANGEMENT MAY BE DENIED AS AN AGREEMENT BY
8	A PARTY TO SELL ONE PRODUCT BUT ONLY ON THE
9	CONDITION THAT THE BUYER ALSO PURCHASE A DIFFERENT
10	PRODUCT OR AT LEAST IT REQUIRES THAT HE, THAT HE
11	WILL NOT PURCHASE THAT PRODUCT, THAT IS THE SECOND
12	PRODUCT, FROM ANY OTHER SUPPLIER.
13	AND THAT'S THE KIND OF IMPLICIT COERCION
14	THAT PLAINTIFFS ARE ALLEGING IN THIS CASE.
15	BECAUSE ONCE A CONSUMER HAS PURCHASED
16	ITUNES MUSIC, AND IT CANNOT THEN PORTABLY PLAY
17	THOSE SONGS ON ANY OTHER DEVICE BESIDES AN IPOD,
18	THAT CONSUMER IS LOCKED IN.
19	THE COURT: NOW, THIS IS A MOTION FOR
20	JUDGMENT ON THE PLEADINGS?
21	MS. SWEENEY: RIGHT.
22	THE COURT: AND I'VE TRIED TO ADHERE TO
23	THE RULE THAT I HAVE TO ACCEPT YOUR ALLEGATIONS AS
24	TRUE BECAUSE YOU'RE THE NONMOVING PARTY. AND TO
25	THE EXTENT THAT I HAVE ALLEGATIONS ON THE OTHER

1	SIDE, I HAVE TO CONSIDER THAT THEY ARE UNDISPUTED.
2	BUT THERE ARE A BUNCH OF ALLEGATIONS
3	BETWEEN THE TWO SIDES THAT ARE NOT DISPUTED.
4	YOU DON'T DISPUTE THEN THAT THESE
5	PRODUCTS ARE SOLD SEPARATELY AND THAT IN THE TERMS
6	OF PURCHASE OF ONE, THERE'S NO REQUIREMENT THAT YOU
7	PURCHASE THE OTHER?
8	MS. SWEENEY: THAT'S CORRECT, YOUR HONOR.
9	THE COURT: AND IT IS UNDISPUTED THAT
10	IPODS WERE ON THE MARKET LONG BEFORE THERE EVER WAS
11	AN ITUNES?
12	MS. SWEENEY: THEY WERE ON THE MARKET FOR
13	APPROXIMATELY 18 MONTHS BEFORE ITUNES.
14	THE COURT: EIGHTEEN MONTHS? I THOUGHT
15	IT WAS LONGER, BUT LET'S ASSUME IT WAS 18 MONTHS.
16	THAT'S STILL A CONSIDERABLE PERIOD OF TIME WHEN YOU
17	HAVE AN IPOD AND IT HAS A FUNCTION, IT HAS A USE
18	THAT IS INDEPENDENT OF BUYING ON-LINE MUSIC.
19	MS. SWEENEY: THAT'S A GOOD POINT, YOUR
20	HONOR. AND I WOULD LIKE TO DIRECT YOUR HONOR'S
21	ATTENTION TO UNITED STATES VERSUS MICROSOFT, THE
22	SECOND CIRCUIT DECISION WHICH IS THE ONLY COURT OF
23	APPEAL DECISION OR REALLY ANY DECISION THAT I'M
24	AWARE OF WHERE A COURT ACTUALLY WENT THROUGH A
25	DETAILED ANALYSIS OF A TYING CLAIM AND SAID THAT

THIS	IS	A	TECHI	10L(OGICAL	ΤI	Ε,	THIS	SIS	ONE	WHE	۲E	THE
RULE	OF	RI	EASON	AS	OPPOSE	ΞD	TO	THE	PER	SE	RULE	OU	JGHT
TO Al	PPL:	Υ.											

NOW, IN THAT CASE THE UNITED STATES

GOVERNMENT AND THE STATES ALLEGED THAT MICROSOFT -
THERE WERE A NUMBER OF CLAIMS IN THE CASE. THERE

WAS A MONOPOLIZATION CLAIM, AND THERE WAS ALSO A

TYING CLAIM.

AND THE GOVERNMENT ALLEGED THAT

MICROSOFT -- THE TYING PRODUCT IN THAT CASE WAS

WINDOWS, THE WINDOWS OPERATING SYSTEM.

AND MICROSOFT TIED TO WINDOWS THE BROWSER

OR INTERNET EXPLORER WHICH MANY VIEWED AS AN

INFERIOR PRODUCT TO ITS COMPETITORS SUCH AS

NETSCAPE.

AND IN THAT CASE, YOUR HONOR, THE WINDOWS

OPERATING SYSTEM AND THE BROWSER WERE ALWAYS

AVAILABLE SEPARATELY. THEY WERE USED FOR SEPARATE

PURPOSES.

MANY PEOPLE ONLY BOUGHT THE WINDOWS

OPERATING SYSTEM AND DIDN'T BUY THE BROWSER AND

VICE VERSA. AND IN THAT CASE WHICH APPLE TRIED TO

DISTINGUISH ON THE GROUNDS THAT THERE WAS EXPRESSED

CONDITIONING. THAT EXPRESSED CONDITIONING ONLY

APPLIED TO A PORTION OF THE MARKET.

1	SO WE HAD CONTRACTUAL RESTRICTIONS IN THE
2	CONTRACTS BETWEEN MICROSOFT AND ITS OEM'S. AND
3	THOSE RESTRICTIONS PROHIBITED THE OEM'S FROM
4	ALLOWING THE USER TO SEE ANY POTENTIAL BROWSERS
5	OTHER THAN INTERNET EXPLORER AND IT ALSO
6	THE COURT: WELL, JUST ON THE TYING SIDE
7	OF THAT THERE'S A DIFFERENCE IN TECHNOLOGICAL
8	TIES WHERE TWO PRODUCTS ARE INTEGRATED AS ONE.
9	THAT CASE INVOLVED A CIRCUMSTANCE WHERE
10	WHEN YOU BOUGHT WINDOWS, YOU ALREADY HAD TO BUY THE
11	EXPLORER, THE BROWSER. IT WAS ALSO INTEGRATED
12	WITHIN THE PRODUCT, WASN'T IT?
13	MS. SWEENEY: WELL, THAT'S ONLY TRUE IF
14	YOU BOUGHT
15	THE COURT: IS THAT TRUE?
16	MS. SWEENEY: NO, NOT FOR EVERY USE OF IE
17	OR FOR WINDOWS, YOUR HONOR.
18	THE COURT: WASN'T THAT A CASE WHERE THE
19	ARGUMENT THERE WAS A REASON TO INTEGRATE THE
20	PRODUCTS AND THEY WERE PROPERLY SOLD AS ONE?
21	MS. SWEENEY: AND THAT ARGUMENT WAS
22	REJECTED BY THE DISTRICT COURT AND THE COURT OF
23	APPEALS.
24	THE COURT: AND I LIKE WHEN PEOPLE GO
25	"AND." IS IT YES OR NO, IS THAT THE ALLEGATION?

1	MS. SWEENEY: THAT WAS MICROSOFT'S
2	DEFENSE, ONE OF ITS DEFENSES.
3	THE COURT: BUT THIS IS DIFFERENT IN THE
4	SENSE THAT YOU CAN GO TO A STORE AND BUY AN IPOD
5	AND NEVER SUBSCRIBE TO ITUNES; CORRECT?
6	MS. SWEENEY: BUT THAT WAS ALSO TRUE IN
7	THE CASE OF WINDOWS, YOUR HONOR.
8	THE COURT: IS THAT CORRECT? YES OR NO?
9	MS. SWEENEY: THAT IS CORRECT.
10	THE COURT: AND YOU CAN GO TO ITUNES AND
11	DOWNLOAD MUSIC AND PLAY IT AND IT WILL PLAY
12	FUNCTIONALLY WELL WITHOUT EVER BUYING AN IPOD;
13	CORRECT?
14	MS. SWEENEY: THAT'S CORRECT.
15	THE COURT: SO ISN'T THE TECHNOLOGICAL
16	TIE INVOLVED HERE, IT IS TRUE THAT TO DIRECTLY
17	DOWNLOAD INTO A PORTABLE PLAYER, A PORTABLE DIGITAL
18	PLAYER, IT WILL ONLY PORT DIRECTLY INTO AN IPOD,
19	BUT YOU CAN THROUGH A SERIES OF STEPS PLAY IT ON A
20	PORTABLE PLAYING, YOU JUST CAN'T DO IT DIRECTLY;
21	CORRECT?
22	MS. SWEENEY: JUST AS I AS A COMPUTER
23	USER COULD HAVE GONE OUT AND PURCHASED WINDOWS
24	OPERATING SYSTEM AND NEVER HAD ANY INTEREST IN
25	MICROSOFT'S BROWSER PRODUCT. AND I DIDN'T HAVE TO

|--|

THE COURT: WELL, I'M JUST SAYING; IS
THAT CORRECT? AND IF THAT IS CORRECT, THEN THE
QUESTION BECOMES IS IT A VIOLATION TO MAKE IT MORE
CONVENIENT OR TO GET AN OPTIMUM BENEFIT BETWEEN TWO
PRODUCTS TO TIE THEM SO THAT THEY ARE COMPATIBLE?
AND THAT'S WHY I'VE BEEN LOOKING AT THESE CASES
SUCH AS FOREMOST BECAUSE THERE AREN'T A LOT OF
TECHNOLOGICAL CASES OUT THERE WHERE TWO PRODUCTS
ARE MADE COMPATIBLE.

IS THERE A CASE WHERE THE COURT HAS HELD
THAT TWO PRODUCTS THAT ARE SOLD SEPARATELY BUT
WHICH ARE MADE TECHNOLOGICALLY COMPATIBLE HAVE BEEN
HELD TO BE A TIE?

MS. SWEENEY: THE FOREMOST CASE I THINK
AS YOUR HONOR POINTED OUT PROVIDES THE CLOSEST

EXAMPLE.

AND IN THAT CASE THE COURT REJECTED THE PLAINTIFF'S CLAIMS, AND I THINK THAT CASE IS VERY ILLUSTRATIVE OF WHY PLAINTIFFS' CLAIMS IN THIS CASE ARE SUFFICIENT.

NOW, IN THAT CASE KODAK MANUFACTURED THE 110 CAMERA AND IT CAME OUT WITH THE COMPLEMENTARY PRODUCTS, THE FILM, ET CETERA, ET CETERA.

AND THE PLAINTIFF COMPLAINED THAT, GEE,

1	WE DIDN'T KNOW YOU WERE GOING TO COME OUT WITH THIS
2	PRODUCT. WE HAVEN'T HAD TIME TO PRODUCE OUR OWN
3	VERSION OF COMPLEMENTARY PRODUCTS.
4	AND THE COURT SAID, WELL, YOU HAVEN'T
5	ALLEGED ENOUGH FOR A PER SE TIE.

BUT I QUESTION WHETHER THE PLAINTIFF IN

THAT CASE EVEN HAD ENOUGH FOR A RULE OF REASON TIE

AND HERE'S WHY: AS THE COURT POINTED OUT, THE

FORECLOSURE IN THE TIED PROVIDE MARKET, AND

ESPECIALLY WHEN YOU'RE LOOKING AT A CASE OF RULE OF

REASON YOU HAVE TO LOOK AT ANTICOMPETITIVE EFFECTS.

YOU HAVE TO LOOK AT THE TIED MARKET. WAS THERE

FORECLOSURE IN THE TIED MARKET?

AND THE WAY THAT KODAK ENGINEERED ITS NEW PRODUCT WITH ITS COMPLEMENTARY PRODUCTS, THERE WAS NO REAL FORECLOSURE IN THE TIED PRODUCT MARKET.

ALL YOU HAD WAS A TIME LAG.

AND THE COURT SAID, ANY SHORT RUN ABSENCE
OF COMPETITION IN THE MARKET FOR THE
TECHNOLOGICALLY TIED PRODUCT COULD JUST AS LIKELY
BE DUE TO THE UNWILLINGNESS OR INABILITY OF
COMPETITORS TO DEVOTE SUFFICIENT ECONOMIC RESOURCES
TO MATCH THE PACE OF TECHNOLOGICAL DEVELOPMENT SET
BY THE INDUSTRY'S LEADER.

NOW, HERE WE DON'T HAVE THAT SITUATION.

WE DO	N'T	HAVE A	A SIT	UATI	ON W	HERE	RIVAI	_ I	MAKERS	ΟF	I
PORTA	BLE	PLAYER	RS CA	N GO	OUT	AND	MAKE	Α	PRODUC	Т	THAT
WILL	PLAY	ITUNE	ES DI	RECT	LY.						

AND, IN FACT, APPLE, AND THIS IS ALLEGED
IN NUMEROUS ALLEGATIONS IN OUR COMPLAINT, APPLE
DELIBERATELY DESIGNED ITS SYSTEM WITH THE
PROPRIETARY FAIR PLAY DRM SO THAT ITS RIVALS IN THE
PLAYER MARKET COULDN'T DO THAT.

AND ONCE THOSE RIVALS, THOSE COMPETITORS

OF APPLE IN THE PLAYER MARKET DID FIGURE OUT A WAY

THAT THEY COULD DIRECTLY PLAY ITUNES MUSIC ON ITS

PLAYERS, WHAT DID APPLE DO? THEY IMMEDIATELY

ISSUED A SOFTWARE UPDATE AND KNOCKED THAT SYSTEM

OUT. AND THEY DID IT AGAIN.

THE COURT: AND I LEFT OPEN YOUR MONOPOLY
CLAIM BECAUSE I THINK THAT THAT MIGHT SPEAK TO THAT
CLAIM, BUT EVEN AS YOU DESCRIBE THE RULE OF REASON,
YOU EXPRESS IT IN TERMS OF AN APPRECIABLE -AFFECTING APPRECIABLE COMPETITION IN THE TIED
PRODUCT MARKET.

SO YOU HAVE GOT TO HAVE A TIED PRODUCT BEFORE YOU ANALYZE IT UNDER RULE OF REASON.

IF I FIND THAT THERE'S NO TIED PRODUCT,

THAT'S THE PROBLEM THAT I FACE. I HAVE FOUND IN MY

PREVIOUS ORDER THAT THERE WAS NO TYING BECAUSE

1	THERE IS NO TIED THERE'S NO TYING PRODUCT,
2	THERE'S NO TIED PRODUCT.
3	CONSUMERS CAN BUY EACH INDEPENDENTLY AND
4	THERE'S NO COERCION.
5	AND UNLESS I BACK OFF FROM THAT AND I NOW
6	SAY I NOW RECOGNIZE THAT A TECHNOLOGICAL
7	COMPATIBILITY IS A TIE, THEN I CAN'T GET TO A RULE
8	OF REASON ANALYSIS.
9	SO I WOULD HAVE TO YOU WOULD HAVE TO
LO	ASK ME TO SAY FIND A TIE BECAUSE THAT'S THE ONLY
11	RESTRICTION THAT YOU'RE ASSERTING IN THESE TWO
L2	CLAIMS. YOU CALL THEM TYING CLAIMS.
L3	IF I SAID THERE IS NO TIE, HOW DO I GET
L 4	TO A RULE OF REASON ANALYSIS?
L 5	IS THERE SUCH A THING AS A RULE OF REASON
L 6	ANALYSIS AND A TYING CLAIM WITHOUT A TIE?
L7	MS. SWEENEY: I THINK WE HAVE ALLEGED A
L 8	TIE, YOUR HONOR. AND HERE'S THE DISTINCTION I WANT
L 9	TO DRAW: WE ALLEGE AN IMPLICIT TIE.
20	AN IMPLICIT TIE, WHICH WAS RECOGNIZED BY
21	THE NINTH CIRCUIT IN THE MOORE CASE AND REMEMBER
22	THAT WAS A CEMETERY CASE AND WHERE THE CEMETERY
23	OWNERS TIED PURCHASE OF A PLOT AND A MARKER BUT NOT
24	IN EVERY CASE. THERE WERE I THINK SEVEN CEMETERIES
25	AND ONLY FIVE OF THEM HAD THE TIE. AND FOR THE

NINTH	CIRCUI	TAHT TI	WAS	ENOUGE	H BECA	AUSE AN			
APPRE(CIABLE	NUMBER	OF	BUYERS	WERE	FORCED	TO	BUY	THE
MARKET	т.								

THE COURT: THAT SAYS THAT THERE WAS ENOUGH TYING TO SATISFY. I HAVE SAID THAT THERE IS NO TYING.

MS. SWEENEY: WHAT ABOUT THE WAYS AND MEANS CASE, YOUR HONOR, WHICH RECOGNIZES IF A DOMINANT SUPPLIER OF A PRODUCT OF PRICING THOSE PRODUCTS IN SUCH A WAY, OR PUTS CERTAIN KINDS OF RESTRICTIONS ON THEM SO THAT ONE PRODUCT IS LESS USEFUL WITHOUT THE OTHER, THAT ALSO IS AN IMPLICIT TIE.

THE COURT: WELL, THAT'S WHY I FOCUSSED

ON WHAT EVIDENCE THERE IS OR WHAT ALLEGATIONS THERE

ARE BUT YOU CAN'T -- THE IPOD HAS NO REAL FUNCTION

WITHOUT ITUNES, THAT THEY'RE FUNCTIONALLY HOBBLED.

IF A PERSON -- I WOULD AGREE WITH YOU, IF
A MANUFACTURER HAS TWO SEPARATE PRODUCTS AND
TECHNOLOGICALLY HOBBLES THEM ONE TO THE OTHER SO
THEY HAVE NO FUNCTION INDEPENDENT OF THE OTHER,
YOU'RE THEREFORE FORCED TO BUY BOTH, YOU MAY HAVE
GOTTEN CLOSE TO WHAT I WOULD CONSIDER TO BE A
TECHNOLOGICAL TIE.

BUT IF THE TWO PRODUCTS ARE SOLD IN

SEPARATI	E MARKET	S AND TH	HAT THEY	FUNCTIO	N
INDEPEN	DENTLY W	ITHOUT T	гне отне	R, ALTHO	OUGH BETTER
TOGETHE	R, THAT'	S NOT TH	HE KIND	OF HOBBI	LING THAT
WOULD D	EPRIVE E	ACH OF T	THE FULL	FUNCTIO	NALITY.

MS. SWEENEY: WELL, THE QUESTION OF
WHETHER A RULE OF REASON TYING CLAIM YOU TO HAVE BE
DEPRIVED OF COMPLETE AND FULL FUNCTIONALITY.

HERE WE'RE ALLEGING PARTIAL IMPAIRMENT OF
FUNCTIONALITY AND IT IS ENOUGH UNDER A RULE OF
REASON CLAIM, AND I WOULD LIKE TO GO BACK TO WHERE
YOUR HONOR STARTED THIS CONVERSATION WHICH IS WHAT
IS THE DIFFERENCE BETWEEN A RULE OF REASON CLAIM
AND A TYING CLAIM?

AND AS APPLE'S COUNSEL RECOGNIZED, THERE IS A DEARTH OF LAW ON RULE OF REASON TYING CLAIM.

WE HAVE THE FOREMOST PRO DECISION WHICH SEEMS TO SUGGEST THAT IF YOU HAVE A TECHNOLOGICAL TIE, THEN YOU SHOULD LOOK UNDER THE LENS OF A RULE OF REASON PER SE ANALYSIS.

YOU ALSO HAVE THE MICROSOFT CASE WHICH

HAS A VERY EXTENSIVE DISCUSSION OF WHY THE PER SE

DID NOT APPLY TO THAT TECHNOLOGICAL TIE AND WHAT A

COURT SHOULD LOOK AT IN -- BECAUSE THE COURT

REMANDED TO THE DISTRICT COURT. OF COURSE THE CASE

SETTLED THEN SO THE COURT NEVER WENT THROUGH THE

1	ANALYSIS, BUT THE COURT GAVE EXPLICIT INSTRUCTIONS
2	AS TO WHAT THE DISTRICT COURT WOULD DO.
3	NOW, APPLE SAYS THE ONLY DIFFERENCE
4	BETWEEN A RULE OF REASON AND A PER SE TYING CLAIM
5	IS THAT THE USE THE RULE OF REASON CLAIM WHEN THE
6	DEFENDANT DOESN'T HAVE MARKET POWER, AND THAT'S
7	SIMPLY NOT TRUE. THERE IS NO BASIS FOR THAT
8	STATEMENT IN THE CASE LAW OR IN THE AREEDA TREATISE
9	WHICH APPLE RELIES UPON.
LO	IN THE <u>MICROSOFT</u> CASE, WHEN THE COURT OF
L1	APPEALS SENT THE CASE BACK DOWN TO BE ANALYZED
L2	UNDER A RULE OF REASON STANDARD, THE COURT HAD
L3	ALREADY HELD THAT THERE WAS A MONOPOLIZATION CLAIM
L 4	UNDER SECTION 2 AND THAT IT AFFIRMED THE LOWER
L 5	COURT'S FINDING THAT APPLE HAD MONOPOLY POWER IN
L 6	THE TYING PRODUCT.
L7	SO THERE, OF COURSE, IT WASN'T A QUESTION
L 8	OF APPLYING RULE OF REASON SIMPLY BECAUSE THE
L 9	DEFENDANT DOESN'T HAVE MARKET POWER.
20	AND THEN
21	THE COURT: WELL, YOUR RULE OF REASON
22	ARE YOU STATING A RULE OF REASON CLAIM UNDER YOUR
23	MONOPOLY CLAIM AS WELL?
24	MS. SWEENEY: YES, THE MONOPOLY CLAIM IS

A RULE OF REASON CLAIM, YOUR HONOR.

1	THE COURT: SO I'M NOT, I'M NOT
2	DISAGREEING WITH YOU JUST AS TO THAT GENERAL
3	PROPOSITION. BUT AS TO THE TYING CLAIM.
4	IT IS DIFFICULT TO ARTICULATE WHAT
5	RESTRAINT I'M APPLYING THE RULE OF REASON TO
6	WITHOUT THE TIE.
7	IN OTHER WORDS, IT'S NOT A RULE OF
8	REASON; IT'S THIS RESTRAINT IS UNREASONABLE. SO
9	WHAT IS THE RESTRICTION? WHAT YOU ALLEGE AS A
10	RESTRICTION IS A TIE. AND SO IF I FIND THAT THERE
11	IS NO TIE, THEN THERE'S NO RESTRAINT TO WHICH I'M
12	APPLYING MY ANALYSIS.
13	MS. SWEENEY: WELL, WE SAY THERE IS A
14	RESTRAINT BECAUSE OF THE IMPAIRED FUNCTIONALITY.
15	THE COURT: NOW, THAT'S THE QUESTION.
16	MS. SWEENEY: YES.
17	THE COURT: IS IMPAIRED FUNCTIONALITY
18	SUFFICIENT AND SO IF YOU CITE TO ME A CASE THAT
19	SAYS THAT IMPAIRED FUNCTIONALITY IS SUFFICIENT TO
20	BASE A SECTION 1 CLAIM UNDER THE RULE OF REASON,
21	THEN I'M INTERESTED.
22	MS. SWEENEY: WELL THEN AGAIN I WOULD GO
23	BACK TO FOREMOST PRO BECAUSE I THINK THAT'S THE
24	CLOSEST ANALOGY.
25	THE COURT: WELL, IT'S CLOSE, BUT IT

DOESN'T DO	THE ANALYSIS.	IT JUST SAYS THAT WE
DON'T HAVE	TO REACH THAT	ANALYSIS. THAT DOESN'T
HELP ME TO	KNOW WHAT THE	ANALYSIS IS IF THE COUR
SAYS WE'RE	NOT DOING THAT	Г.

MS. SWEENEY: AND THEN I WOULD POINT YOUR HONOR TO THE AREEDA TREATISE BECAUSE AS EVERYONE HAS RECOGNIZED THERE'S NOT A LOT OF CASES ON RULE OF REASONING TYING BUT THE AREEDA TREATISE LAYS OUT AN ARGUMENT WHY TECHNOLOGICAL TIES SHOULD BE SUBJECT TO A RULE OF REASON ANALYSIS.

AND THE REASON THAT AREEDA GIVES IS VERY SIMILAR TO THE ONE GIVEN BY THE COURT OF APPEALS IN THE MICROSOFT DECISION.

IN THE MICROSOFT DECISION THE COURT SAID
THAT THIS TECHNOLOGICAL TIE IS UNLIKE ANY THAT THE
SUPREME COURT HAS EVER ADDRESSED AND PER SE RULES
OF LIABILITY ON ANTITRUST LAWS ARE RESERVED FOR
THAT COURTS HAVE SEEN TIME AND TIME AGAIN THAT THEY
KNOW THE PERNICIOUS AFFECTS OF THOSE, SUCH AS PRICE
FIXING, SUCH AS THE TYPICAL EXPRESSED CONDITIONAL
TYING AGREEMENT BUT A TECHNOLOGICAL TIE IS A
SLIGHTLY DIFFERENT SPECIES OF A TYING AGREEMENT.

AND I WOULD ALSO LIKE TO POINT OUT

BECAUSE I'M SURE APPLE'S COUNSEL WILL BRING THIS UP

THAT THE AREEDA TREATISE ALSO SUGGESTS THAT IN THE

CASE OF A TECHNOLOGICAL TIE YOU SOMETIMES DON'T

HAVE THE KIND OF CONCERTED ACTION THAT IS REQUIRED

FOR A SECTION 1 SHERMAN ACT CLAIM.

AND I WOULD JUST LIKE TO SAY THAT

INITIALLY AS AN INITIAL MATTER THAT THE AREEDA

TREATISE DOESN'T SAY THAT YOU NEVER HAVE THAT KIND

OF CONCERTED ACTION.

AND MORE IMPORTANTLY, ALL OF THE CASE

LAW, AND WE CITE A LOT OF THIS IN OUR BRIEF, ALL OF

THE CASE LAW IS UNANIMOUS THAT IN ORDER TO SATISFY

THE CONCERTED REQUIREMENT OF SECTION 1 FOR PURPOSES

OF THE TYING CLAIM, ALL THE PLAINTIFF NEEDS TO

ALLEGE IS THAT THE DEFENDANT SOLD A PRODUCT TO THE

PLAINTIFF AND IT'S THAT AGREEMENT, THAT AGREEMENT

TO PURCHASE THE PRODUCT THAT CONTAINED THIS

RESTRAINT THAT SATISFIES THE CONCERTED REQUIREMENT

OF SECTION 1.

WELL --

THE COURT: WELL, YOU CAN APPRECIATE MY

CONCERN BECAUSE YOU'RE ASKING ME TO EXTEND THE LAW,

AND WE'RE ALL OPERATING WITH THAT IN MIND.

DID YOU WANT TO RESPOND TO COUNSEL'S

ARGUMENT ABOUT THIS ADVANCED COMPUTER SERVICES

CASE? I HAVEN'T HAD A CHANCE TO STUDY IT AGAIN

MYSELF.

1	I DID READ IT AT SOME POINT, BUT HE CITED
2	IT FOR THE PROPOSITION THAT IF THERE IS NO TIE,
3	THEN YOU CAN'T USE RULE OF REASON ANALYSIS AND IT'S
4	A DISTRICT COURT CASE THAT COMES OUT OF THE EASTERN
5	DISTRICT OF VIRGINIA.
6	MS. SWEENEY: SURE. AND THAT CASE AGAIN,
7	LIKE THE FOREMOST PRO CASE IS DISTINGUISHABLE FROM
8	THIS ONE IN THAT THERE WAS NO FORECLOSURE IN THE
9	TIED PRODUCT MARKET BECAUSE THERE WAS NOTHING
10	PREVENTING THE RIVALS OF THE DEFENDANT FROM MAKING
11	AND DEVELOPING THEIR OWN SOFTWARE AND COMPETING
12	WITH THE DEFENDANT IN THE TIED PRODUCT MARKET.
13	HERE APPLE HAS DONE EVERYTHING IT CAN TO
14	KEEP ITS RIVALS FROM COMPETING WITH IT AND IN THE
15	MARKET WITH ITS PORTABLE DEVICES. SO THAT'S HOW I
16	WOULD DISTINGUISH THAT CASE, YOUR HONOR.
17	THE COURT: THANK YOU.
18	MS. SWEENEY: ANY OTHER QUESTIONS?
19	THE COURT: NO. FINAL WORDS?
20	MR. MITTELSTAEDT: JUST BRIEFLY, YOUR
21	HONOR. WHEN COUNSEL TAKES ABOUT AN EXPLICIT OR
22	IMPLICIT TIE, WHAT THEY'RE TALKING ABOUT IS HOW
23	THEY WOULD GO ABOUT PROVING A CONDITIONED SALE.
24	BUT THE CASES DON'T TURN ON WHETHER THE
25	TIE IS PROVED EXPLICITLY OR IMPLICITLY. THEY TURN

1	ON WHETHER THERE'S A TIE, WHETHER THERE'S A
2	CONDITIONED SALE AND WHERE THE PRODUCTS WERE
3	SEPARATELY AVAILABLE, THERE'S NOT A CONDITIONED
4	SALE.
5	THERE IS NO CASE THAT SAYS THAT IN A RULE
6	OF REASON CASE THE PLAINTIFF CAN GET BY WITH LESS
7	COERCION THAN IN A PER SE CASE.
8	PER SE CASES AND RULE OF REASON CASES
9	APPLY THE SAME STANDARD, THE SAME THRESHOLD
10	STANDARD FOR WHETHER THERE'S A TIE.
11	AND AREEDA TALKS ABOUT A TECHNOLOGICAL
12	TIE BUT AND THIS MAY BE A TECHNICAL POINT, BUT I
13	THINK IT'S WORTH MAKING. WHEN HE TALKS ABOUT A
14	TECHNICAL TIE, HE'S TALKING ABOUT IT IN THE SAME
15	TERMS OF FOREMOST PRO WHERE YOU CAN'T USE ONE
16	PRODUCT WITHOUT THE OTHER, WHERE AS A PRACTICAL
17	MATTER YOU HAVE TO BUY THEM TOGETHER.
18	BUT AGAIN, AS WE HAVE BEEN OVER, THAT'S
19	NOT THE CASE HERE. SO I DISAGREE THAT THIS RISES
20	TO THE LEVEL OF A TECHNOLOGICAL TIE.
21	BUT EVEN IF IT WERE CONSIDERED A
22	TECHNOLOGICAL TIE, WHAT AREEDA SAYS IS THAT
23	ORDINARILY THE CHALLENGED PRODUCT DESIGN, AND
24	THAT'S WHAT THIS CASE IS REALLY ABOUT, WHAT

SOFTWARE APPLE CHOSE TO USE IN ITS PRODUCT.

1	THE COURT: WELL, YOU KNOW, THAT'S ONE OF
2	THE THINGS THAT I THOUGHT THAT I WOULD HELP US ALL
3	OUT IS AN ARTICULATION OF THIS STANDARD OF
4	TECHNOLOGICAL TIE.
5	WOULD YOU REGARD FOREMOST PRO AS AN
6	EXAMPLE A TECHNOLOGICAL TIE IN THE SENSE THAT YOU
7	COULD NOT USE ONE PRODUCT WITHOUT THE OTHER?
8	BECAUSE THEY IN THAT CASE TALK ABOUT COMPATIBILITY
9	AND SAY THAT IT'S NOT A TECHNOLOGICAL TIE, AND SO I
10	WAS ACTUALLY LISTENING HARD AS BOTH SIDES WERE
11	ARGUING TO SEE WHERE YOU WOULD PUT THAT CASE.
12	MR. MITTELSTAEDT: WELL, I THINK WHAT
13	LABEL YOU PUT ON IT, WHETHER YOU CALL THAT A
14	TECHNOLOGICAL TIE OR NOT IS LESS IMPORTANT. IT'S
15	JUST A LABEL.
16	IN THAT CASE, AS I READ IT, YOUR HONOR,
17	THE COURT WAS SAYING THAT YOU COULDN'T USE AS A
18	PRACTICAL AND AS AN EFFECTIVE MATTER, YOU NEEDED TO
19	USE THE TWO PRODUCTS TOGETHER, BUT THE COURT SAID
20	THAT WASN'T ENOUGH TO SHOW COERCION.
21	HERE WE HAVE GOT LESS THAN THAT BECAUSE
22	THE PRODUCTS ARE SEPARATELY AVAILABLE AND CAN BE
23	USED SEPARATELY.
24	SO I THINK THAT I, I AND I END AS I

STARTED, FOR THE SAME REASONS THAT YOUR HONOR FOUND

1	THAT THERE WAS NOT THEY DIDN'T SATISFY THE
2	THRESHOLD COERCION ELEMENT FOR A PER SE CLAIM, THE
3	SAME THING APPLIES TO THE TYING CLAIM.
4	THE, THE LAST THING I WANT TO SAY IS THAT
5	THERE WAS A SECOND AND ACTUALLY A THIRD GROUND IN
6	OUR MOTION AND ONE OF THEM I THINK IS A VERY
7	INTERESTING ISSUE AND THAT IS WHEN THEY'RE
8	CHALLENGING A PRODUCT DESIGN, WHETHER THAT
9	SATISFIES ANOTHER ELEMENT OF SECTION 1 CASES, WHICH
LO	IS THAT THERE NEEDS TO BE AN AGREEMENT.
11	AND SOME OF THE TYING CASES, YOU KNOW,
L2	JUST REALLY CASES WHERE ONE PRODUCT WON'T BE SOLD
L3	WITHOUT THE OTHER, THE COURTS HAVE FOUND THAT
L 4	THERE'S AN AGREEMENT BECAUSE THE BUYER AGREES TO
L 5	BUY BOTH AND SO THAT SATISFIES THE CONSPIRACY, IF
L 6	YOU WILL, ELEMENT OF SECTION 1.
L7	BUT AS AREEDA SAYS IN THE TECHNOLOGICAL
L 8	AREA WHERE THE PLAINTIFFS ARE BASICALLY CHALLENGING
L 9	A PRODUCT DESIGN, WHERE IS THE AGREEMENT? AND IF
20	ANYTHING, AREEDA SAYS THAT THOSE OUGHT TO BE
21	CHALLENGED UNDER SECTION 2.
22	THE COURT: I UNDERSTAND YOUR ARGUMENT.
23	THANK YOU. MATTER SUBMITTED.
24	MR. MITTELSTAEDT: THANK YOU, YOUR HONOR.
25	COULD I RAISE ONE BRIEF MATTER AND THAT'S

1	SCHEDULING THE NEXT ROUND OF MOTIONS?
2	THE COURT: YES.
3	MR. MITTELSTAEDT: AS YOUR HONOR KNOWS WE
4	HAVE BEEN INVITED TO MOVE TO DECERTIFY THE
5	INJUNCTIVE RELIEF CLASS, AND WE HAVE DONE THAT AND
6	THAT HEARING IS SET FOR NOVEMBER 9TH. AND THE
7	BRIEFING IS COMPLETED.
8	WE HAVE ALSO MOVED TO DECERTIFY THE
9	(B)(3) CLASS, THE DAMAGES CLASS IN THIS CASE, THE
LO	DIRECT PURCHASER CASE. AND WE HAVE GOT A QUESTION
11	ABOUT WHEN THAT IS GOING TO BE BRIEFED.
12	WE HAD SUGGESTED TO YOUR HONOR THAT THE
L3	HEARING BE PUT OVER TO DECEMBER 14TH SO WE CAN GET
L 4	THE BRIEFS DONE AND DEPOSE EACH SIDES EXPERTS AND
L 5	SO FORTH.
L 6	YOUR HONOR INSTEAD OF ACCEPTING THE
L7	STIPULATION FOR DECEMBER 14TH PUT THE HEARING ON
L 8	NOVEMBER 9TH WITH THE FINAL BRIEF, WHICH WOULD BE
L 9	APPLE'S REPLY BRIEF, DUE OCTOBER 19TH.
20	WE SAT DOWN TO TRY AND NEGOTIATE WHEN
21	THEIR OPPOSITION WOULD BE DUE AND HOW MUCH TIME WE
22	WOULD HAVE TO RESPOND TO IT, AND THEY'RE UNABLE TO
23	DO THEIR OPPOSITION, THEY SAY, BEFORE OCTOBER 12TH.
24	THEIR EXPERT ON WHO THEY INTEND TO RELY
25	IS UNAVAILABLE THE WEEK OF OCTOBER 12TH, WHICH

1	WOULD MEAN THAT OUR BRIEF WOULD HAVE TO BE FILED IN
2	A ONE WEEK'S TIME WITHOUT THE BENEFIT OF DEPOSING
3	THEIR EXPERT.
4	WE HAD ASKED YOUR HONOR TO REQUIRE THEM
5	TO FILE THEIR BRIEF LAST FRIDAY OR TODAY.
6	OBVIOUSLY THAT'S IMPRACTICAL AT THIS POINT. AND SO
7	I WANTED TO SEE IF YOUR HONOR WAS OPEN TO EITHER
8	PUTTING THE HEARING ON DECEMBER 14TH SO WE COULD
9	HAVE ADEQUATE TIME OR SHORT OF THAT TO GIVE US
LO	UNTIL OCTOBER 26TH TO FILE OUR BRIEF WHICH WOULD
11	STILL BE TWO WEEKS BEFORE THE HEARING ALBEIT ONE
L2	WEEK LESS THAN WHAT YOUR HONOR'S SCHEDULE WOULD
L3	HAVE PROVIDED.
L 4	THE COURT: LET ME ASK BECAUSE MY STAFF
L5	DOES THE SCHEDULING FOR ME.
L 6	IS THE 14TH A REGULAR LAW AND MOTION
L7	CALENDAR?
L8	(PAUSE IN PROCEEDINGS.)
L 9	THE COURT: YOU'RE ASKING TO COMBINE A
20	COUPLE MOTIONS. THE DECERTIFICATION MOTION I ASKED
21	FOR IS NOW SET FOR THE 9TH?
22	MR. MITTELSTAEDT: YES.
23	THE COURT: AND YOU WANT TO BRING THIS
24	ADDITIONAL MOTION AND YOU ALSO WANT TO BRING THIS
25	ON THE 9TH?
	1

1	MR. MITTELSTAEDT: THAT'S THE NET EFFECT.
2	THE COURT: BUT IT'S HARD TO FIT
3	TOGETHER. LET ME STUDY YOUR REQUESTS AND SEE
4	WHETHER OR NOT WE CAN ACCOMMODATE IT.
5	SO ARE YOU CONTENT TO HAVE THE ONE MOTION
6	ON THE 9TH, OR WOULD YOU LIKE A DELAY SO BOTH ARE
7	HEARD AT THE SAME TIME?
8	MR. MITTELSTAEDT: I'M CONTENT TO HAVE
9	THEM HEARD ON SEPARATE DATES.
LO	THE COURT: ARE YOU?
11	MS. SWEENEY: I'M CONTENT TO HAVE THEM
L2	HEARD ON THE 9TH. I DON'T OPPOSE WHAT
L3	MR. MITTELSTAEDT SUGGESTED.
L 4	THE COURT: SO LET'S LEAVE WHAT IS NOW ON
L 5	THE 9TH ON THE 9TH, AND I'LL COME BACK TO YOU IN AN
L 6	ADMINISTRATIVE ORDER SETTING A BRIEFING SCHEDULE ON
L7	THE OTHER MOTION AND SEE IF I CAN ACCOMMODATE YOUR
L 8	REQUEST.
L 9	THE REASON THE 14TH IS A PROBLEM IS
20	THAT'S MY LAST HEARING DATE BEFORE THE HOLIDAYS,
21	AND MY STAFF IS GIVEN LEAVE TO GO AND DO OTHER
22	THINGS BETWEEN THE HOLIDAYS. AND SO SOMETIMES I'M
23	HERE BY MYSELF AND SO I DON'T PUT A LOT OF THINGS
24	THE LAST DAY ON THAT AND SO I MIGHT EVEN MOVE YOU
25	FURTHER OUT.

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1	MR. MITTELSTAEDT: OKAY. WHEN THE COURT
2	SEES THE ADMINISTRATIVE MOTION, THAT REALLY FOCUSES
3	ON IF IT'S GOING TO BE ON NOVEMBER 9TH, WHAT SHOULD
4	THE BRIEFING SCHEDULE BE.
5	THE COURT: RIGHT.
6	MR. MITTELSTAEDT: SO YOU WON'T SEE THE
7	REQUEST TO GO BACK TO THE 15TH.
8	THE COURT: THAT'S YOUR PREFERENCE
9	THOUGH?
10	MR. MITTELSTAEDT: YES, I THINK THAT'S
11	THE EASIER WAY.
12	MS. SWEENEY: THANK YOU, YOUR HONOR.
13	MR. MITTELSTAEDT: THANK YOU, YOUR
14	HONOR.
15	THE COURT: IS THAT OUR LAST MOTION?
16	THE CLERK: THAT CONCLUDES THE CALENDAR.
17	(WHEREUPON, THE PROCEEDINGS IN THIS MATTER
18	WERE CONCLUDED.)
19	
20	
21	
22	
23	
24	
25	