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13 Co-Lead Counsel for Plaintiffs

14
 15 UNITED STATES DISTRICT COURT
 16 NORTHERN DISTRICT OF CALIFORNIA
 17 SAN JOSE DIVISION

18 THE APPLE IPOD ITUNES ANTI-TRUST)	Lead Case No. C-05-00037-JW(HRL)
19 LITIGATION)	
20 _____)	<u>CLASS ACTION</u>
21 This Document Relates To:)	DECLARATION OF ALEXANDRA S.
22 ALL ACTIONS.)	BERNAY IN SUPPORT OF REPLY
_____)	MEMORANDUM IN SUPPORT OF
	PLAINTIFFS' RENEWED MOTION FOR
	CLASS CERTIFICATION

23 JUDGE: Hon. James Ware
 24 DATE: April 18, 2011
 25 TIME: 10:00 a.m.
 CTRM: 8, 4th Floor

26 **REDACTED**

1 I, ALEXANDRA S. BERNAY, hereby declare as follows:

2 1. I am an attorney duly licensed to practice before all of the courts of the State of
3 California. I am associated with the law firm of Robbins Geller Rudman & Dowd LLP, Co-Lead
4 Class Counsel of record for Plaintiffs Melanie Tucker, Mariana Rosen and Somtai Troy Charoensak
5 (collectively "Plaintiffs") in this action. I have personal knowledge of the matters stated herein, and,
6 if called upon, I could and would competently testify thereto.

7 2. I submit this Declaration in Support of Plaintiffs' Reply Memorandum in Support of
8 Plaintiffs' Renewed Motion for Class Certification.

9 3. I have reviewed the extensive record of correspondence, including emails between
10 counsel, regarding matters related to Plaintiffs' efforts to receive various documents and data sets
11 from Apple from at least December 2009 to the present. I have also been personally involved in all
12 discovery matters since October 2010. In addition to my review of the record, I have had telephone
13 calls and email correspondence with Paula Roach, a former associate at my firm, who handled many
14 of the day-to-day aspects, in connection with other attorneys at the firm, regarding discovery matters
15 in the litigation from 2009 until February 4, 2011, the date that Ms. Roach left the firm. I also spoke
16 with other attorneys working on the case who were familiar with discovery issues.

17 4. In the Declaration of David C. Kiernan in Support of Apple Inc.'s Opposition to
18 Renewed Motion for Class Certification ("Kiernan Declaration"), filed on February 28, 2011, there
19 are a number of statements that have been attributed to Ms. Roach. In order to determine whether
20 these statements were in fact something Ms. Roach said or did, I spoke to Ms. Roach and reviewed
21 her entire file of email and written correspondence with Mr. Kiernan and others from 2009 to
22 February 4, 2011. I also exchanged emails with Ms. Roach regarding the subject matter of the
23 Kiernan Declaration.

24 5. Mr. Kiernan declares that Plaintiffs' suggestion that "Apple deliberately delayed
25 producing or 'dumped' documents at the last minute is untrue." Kiernan Declaration, ¶2. Based on
26 an extensive review of the record of negotiations regarding document and data production, and my
27 personal experience in the negotiations, Mr. Kiernan's statement is false. In fact, a number of
28 statements in the Kiernan Declaration are completely unsupported by the record. The record instead

1 reveals a history of delay and failure to produce needed documents until after certain depositions
2 were completed, expert reports were due and after the end of discovery.

3 6. Mr. Kiernan states that he had several conversations with Ms. Roach about the
4 staging of document production in the period between the fall of 2009 and May 10, 2010 (the date of
5 the hearing on Apple's initial summary judgment motion). Kiernan Declaration, ¶6. As the
6 correspondence reveals, there was never an agreement to stage discovery, although Apple tried to
7 suggest that it should be able to postpone production until the motion to dismiss was decided. In a
8 February 26, 2010 email chain, counsel for Apple states: "Apple reiterated its position that
9 discovery should be stayed pending a ruling on Apple's dispositive motion Plaintiffs are
10 unwilling to do so. Instead, Plaintiffs position is that Apple must provide answers to all discovery."

11 7. Although Mr. Kiernan states in his declaration that Apple produced documents
12 responsive to Rule 30(b)(6) requests in the fall of 2009, [REDACTED]
13 [REDACTED]. Kiernan Declaration, ¶7. These documents were not
14 complete data sets and allowed for only cursory analysis to be conducted. [REDACTED]
15 [REDACTED]

16 8. In October 2009, Plaintiffs complained to Apple that numerous categories of
17 documents had not been produced, despite the fact that Plaintiffs were told "repeatedly that there is a
18 huge volume of documents" being prepared for "an imminent rolling production." Critically,
19 Plaintiffs explained on October 13, 2009 that data needed by Plaintiffs' expert had still not been
20 produced. On October 19, 2009, Plaintiffs again explained their "consistent position that Apple has
21 not provided complete data that would enable Plaintiffs to complete a damages study using one or
22 more of the methodologies proposed by Professor Noll." Plaintiffs reminded Apple that the same
23 information regarding revenue, costs and sales data had been the subject of a motion to compel
24 earlier in the litigation. Despite Plaintiffs' continued efforts to have Apple produce the needed
25 discovery, [REDACTED]
26 [REDACTED]. At no time did Plaintiffs tell Apple that
27 the data was somehow not required or unwanted.
28

1 9. Additionally, in March of 2010, while Apple stated that it was “focusing discovery
2 efforts” in responding to requests related to certain 30(b)(6) depositions that had been planned,
3 Plaintiffs had asked that Apple locate and produce documents responsive to requests in a more recent
4 set (31-35, 38-40, 46, 54 and 65 as well as certain interrogatories). Apple stated that it disagreed
5 with Plaintiffs’ position, but agreed to “prioritize this discovery.” [REDACTED]

6 [REDACTED]
7 [REDACTED]
8 10. On July 15, 2010 counsel for Plaintiffs wrote to Apple explaining that significant
9 pending discovery in addition to the documents for the 30(b)(6) had yet to be produced and that there
10 was no discovery stay in place.

11 11. [REDACTED]
12 [REDACTED]

13 12. The Kiernan Declaration unfairly paints Ms. Roach as the sole party involved in
14 discovery negotiations on behalf of Plaintiffs. This is not the case. Most calls regarding discovery
15 were attended by both Ms. Roach and Mr. Merrick from late 2009 until October 2010. Beginning in
16 late October 2010, I was involved in every call or was provided an update by Ms. Roach until the
17 time she left the firm. Apple is improperly using the fact that Ms. Roach is no longer with the firm
18 to portray discovery issues in an inaccurate light.

19 13. Mr. Kiernan claims that he established weekly status calls with Ms. Roach to discuss
20 discovery issues in October 2010. Kiernan Declaration, ¶11. This is not accurate. In fact, it was I
21 who suggested having a weekly call to make sure that discovery issues were being dealt with as they
22 came up during the last two months of discovery. From late October through the present, I took part
23 in, or was immediately briefed by Ms. Roach, regarding every call of substance, despite the
24 intimation in the Kiernan Declaration that only Mr. Kiernan and Ms. Roach were involved in
25 negotiations. While Apple did plan on providing custodial documents as a priority because of
26 scheduled depositions, at no time did Plaintiffs ever indicate that production of data could wait or go
27 on the back burner.

1 14. Paragraph 12 of the Kiernan Declaration is also misleading. The parties agreed in
2 September 2009 to search terms and custodians. Apple provided some documents on a rolling basis
3 for some custodians, but the vast majority of custodial documents were received in November and
4 December 2010. [REDACTED]

5 [REDACTED]. Mr. Kiernan states that “[s]ix months (July –
6 December 2010) was a short period of time to collect, process and review documents of the scope
7 sought by Plaintiffs,” but Defendant Apple was to be producing custodial documents from at least
8 September 2009, when the search terms and custodians were agreed upon. Kiernan Declaration,
9 ¶12. In November 2009, Apple had informed Plaintiffs that it had “fifteen lawyers reviewing
10 documents for responsiveness and privilege.”

11 15. Even after Apple began producing the bulk of the needed custodial documents in the
12 fall of 2010, Plaintiffs did not receive important custodial documents for each witness deposed until
13 after the deposition occurred. In fact, Plaintiffs received thousands of documents to or from or from
14 the custodial files of each of the deponents after the deposition had already concluded.

15 16. Mr. Kiernan claims – wrongly – that Plaintiffs are misleading in their citation of [REDACTED]
16 [REDACTED].
17 This is not true. Not only are the page counts accurate, in many cases the page count is likely vastly
18 undercounted for two reasons: First, on December 11, 2010 Apple announced that in order to
19 reduce the volume of printed spreadsheets attached to emails it would produce just a slip sheet with a
20 file name of the document for spreadsheets over 100 pages. Second, the page count does not take
21 into account the massive, although incomplete, volume of data that was produced in Excel
22 spreadsheet files and thus is not included in a page count. [REDACTED]

23 [REDACTED]
24 [REDACTED].
25 This is despite Apple’s commitment to begin production after custodians and search terms were
26 agreed upon in the fall of 2009. [REDACTED]

27 [REDACTED]
28 [REDACTED]

1 17. Mr. Kiernan’s recitation of issues related to the materials needed by Professor Noll is
2 also inaccurate. First, as explained above, [REDACTED]
3 [REDACTED] Mr.
4 Kiernan’s claim that Ms. Roach did not “complain about the timing of the production” is
5 unsupported and contrary to the clear record. Kiernan Declaration, ¶13. The data needed by
6 Plaintiffs’ experts was the specific subject of correspondence between Mr. Merrick and Mr. Kiernan
7 in October 2009, was specifically addressed in a letter from Ms. Roach to Mr. Kiernan in September
8 2010 and was raised on every, or nearly every call between counsel in November 2010 and
9 December 2010. It has also been the subject of more than 10 emails from Plaintiffs to Apple’s
10 counsel from February 2011 through the present.

11 18. On December 14, 2010, Plaintiffs finally received what [REDACTED]
12 [REDACTED] On December 17, 2010, after Plaintiffs’ experts looked at the data, Plaintiffs
13 informed counsel for Apple that there were significant problems with the database. Also during the
14 period December 14 through December 30, 2010, Plaintiffs received an enormous amount of other
15 data from Apple. Because this data was received at or after the close of discovery, the parties agreed
16 that Apple would answer written questions regarding the data after the discovery cut-off date. It was
17 not until January 6, 2011, days before Plaintiffs’ class certification motion and expert report were
18 due, [REDACTED]

19 [REDACTED]
20 [REDACTED] Also, there were additional questions regarding the data that Plaintiffs did not get
21 answers to for many weeks. [REDACTED]
22 [REDACTED]
23 [REDACTED]

24 19. Apple answered a number of the questions posed by Plaintiffs, but as to many of the
25 written questions Apple either ignored or continuously stated that questions were “under
26 investigation.” [REDACTED]
27 [REDACTED]
28 [REDACTED]

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[REDACTED]

[REDACTED]

20. On February 10, 2011, I followed up with Apple's counsel [REDACTED]

[REDACTED] In that correspondence, I stated, [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

21. On February 14, 2011 counsel for Plaintiffs and Apple had a conference call

regarding [REDACTED] among other

issues. At that time Apple's counsel stated that [REDACTED]

[REDACTED] but provided no details regarding the burden of producing the data, despite

Plaintiffs' request to do so. According to my recollection, as well as contemporaneous notes from the

meeting, Mr. Kiernan stated that Apple would seek to split costs with Plaintiffs. I understand that

counsel for Apple has a differing recollection. Plaintiffs asked Mr. Kiernan to provide an actual

estimate of the costs of capturing the data as well as a description of the burden of producing the

data. Notes from Apple's counsel sent the same day state, [REDACTED]

[REDACTED]

22. Counsel for Plaintiffs were diligent and wrote to Apple on February 17, 2011,

February 20, 2011, February 25, 2011 and March 3, 2011 requesting an update regarding the status

of the outstanding data issues. Apple did not respond to any of these requests.

23. On March 7, 2011 Plaintiffs wrote to Apple following up on the data questions

[REDACTED]

[REDACTED] that had been provided nearly a month earlier. Plaintiffs explained that answers to these

questions were highly important for Plaintiffs' expert's analysis, due at the end of the month.

Plaintiffs explained that if Apple did not provide full responses by March 10, 2011, Plaintiffs

planned to file a motion to compel the following day.

1 24. On March 10, 2011 Apple responded to Plaintiffs' requests with some answers to
2 questions and a separate database that had been previously requested. [REDACTED]

3 [REDACTED] Apple did
4 not support this claim of burden with any details or description, despite Plaintiffs' requested estimate
5 of all costs and burden. A series of emails followed between counsel. On March 11, 2011, I wrote
6 to Mr. Kiernan and explained that [REDACTED]

7 [REDACTED]
8 [REDACTED]
9 [REDACTED] I explained that this was the same response Plaintiffs received a
10 month earlier. [REDACTED]

11 [REDACTED]
12 [REDACTED]

13 25. The parties had further back-and-forth communication and Apple's counsel indicated
14 that perhaps the data requested by Plaintiffs existed [REDACTED]. Based in large
15 part on this statement, Plaintiffs held off filing their motion to compel, which was ready to be filed
16 on Friday, March 11, 2011. [REDACTED]

17 [REDACTED]
18 [REDACTED]

19 26. I again wrote to follow up with Apple's counsel on March 16, 2011, March 18, 2011,
20 March 21, 2011 and March 22, 2011. [REDACTED]

21 [REDACTED]
22 [REDACTED]
23 [REDACTED]

24 27. On Thursday, March 24, 2011, I again wrote to Apple's counsel reminding counsel

25 [REDACTED]
26 [REDACTED]
27 [REDACTED]

28 [REDACTED] I responded to Apple's questions within a half hour and stated that

1 Plaintiffs had been working with Apple for many months trying to get the data from Apple and
2 explained Plaintiffs' position that many of the issues regarding data would have been resolved much
3 sooner if Apple had not waited until on and after the close of discovery to provide data to Plaintiffs.
4 Plaintiffs again told Apple that motion practice may be necessary. [REDACTED]

5 [REDACTED]
6 [REDACTED] Counsel for Apple further stated that he would "have an answer Monday
7 whether data exists."

8 28. I again wrote to Apple's counsel on Monday, March 28, 2011, [REDACTED]
9 [REDACTED]

10 I declare under penalty of perjury under the laws of the United States of America that the
11 foregoing is true and correct. Executed this 28th day of March, 2011, at San Diego, California.

12 s/ Alexandra S. Bernay
13 ALEXANDRA S. BERNAY

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1 CERTIFICATE OF SERVICE

2 I hereby certify that on March 28, 2011, I authorized the electronic filing of the foregoing
3 with the Clerk of the Court using the CM/ECF system which will send notification of such filing to
4 the e-mail addresses denoted on the attached Electronic Mail Notice List, and I hereby certify that I
5 caused to be mailed the foregoing document or paper via the United States Postal Service to the non-
6 CM/ECF participants indicated on the attached Manual Notice List.

7 I certify under penalty of perjury under the laws of the United States of America that the
8 foregoing is true and correct. Executed on March 28, 2011.

9 s/ Alexandra S. Bernay
ALEXANDRA S. BERNAY

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Mailing Information for a Case 5:05-cv-00037-JW

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Manual Notice List

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- (No manual recipients)