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 10 UNITED STATES DISTRICT COURT
 11 NORTHERN DISTRICT OF CALIFORNIA
 12 SAN JOSE DIVISION

13 GOOGLE INC. and KAI-FU LEE,
 14 Plaintiffs,
 15 v.
 16 MICROSOFT CORPORATION
 17 Defendant.

Case No.: CV 05-03095 (RMW)

**NOTICE OF MOTION AND MOTION
 BY PLAINTIFFS GOOGLE INC. AND
 KAI-FU LEE FOR SUMMARY
 JUDGMENT; MEMORANDUM OF
 POINTS AND AUTHORITIES IN
 SUPPORT OF PLAINTIFFS' MOTION
 FOR SUMMARY JUDGMENT**

Date: October 14, 2005
 Time: 9:00 a.m.
 Place: Courtroom 6

Honorable Ronald M. Whyte

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NOTICE OF MOTION AND MOTION

TO ALL PARTIES AND THEIR ATTORNEYS OF RECORD:

PLEASE TAKE NOTICE that on October 14, 2005 at 9:00 a.m. in Courtroom 6 of the United States District Court for the Northern District of California, located at 280 South 1st Street, San Jose, California, 95113, plaintiffs Google Inc. (“Google”) and Kai-Fu Lee (“Dr. Lee”) will and hereby do move this Court for an Order granting summary judgment on their Complaint for Declaratory Relief, and for entry of judgment in their favor, on the basis that the covenant not to compete contained in the Microsoft Corporation Employee Agreement signed by Dr. Lee (“Microsoft Employee Agreement”) is void and unenforceable.

This motion for summary judgment is made on the grounds that there is no genuine issue as to any material fact, and Dr. Lee and Google are entitled to summary judgment because the covenant not to compete in the Microsoft Employee Agreement violates California Business and Professions Code section 16600 (“Section 16600”). Section 16600 provides that “every contract by which anyone is restrained from engaging in a lawful profession, trade, or business of any kind is to that extent void.” Google and Dr. Lee thus seek an order granting summary judgment, and a judgment in their favor, because the covenant not to compete at issue violates California law.

This motion is based on this Notice of Motion and Motion by Plaintiffs Google Inc. and Kai-Fu Lee for Summary Judgment, the accompanying Memorandum of Points and Authorities In Support of Plaintiffs’ Motion for Summary Judgment, the supporting Declarations of Kai-Fu Lee, Alan Ku, and Stephen E. Taylor filed concurrently herewith, the pleadings, records and files in this action, and on such oral argument as may be presented at the time of the hearing, as well as all other matters this Court deems to be appropriate.

1 **MEMORANDUM OF POINTS AND AUTHORITIES**

2 **I. INTRODUCTION**

3 Google Inc. and its new Vice President of Engineering, Dr. Kai-Fu Lee, filed this lawsuit to
4 preclude Dr. Lee’s former employer, Microsoft Corporation, from enforcing a covenant not to compete
5 that violates California law. Dr. Lee -- a prominent computer scientist -- left Microsoft for Google in
6 July of this year. Before Dr. Lee tendered his resignation, Microsoft sent Google a complaint against
7 Dr. Lee and Google in a Washington State court action, claiming that Google’s offer of employment to
8 Dr. Lee, and Dr. Lee’s acceptance of that offer, were in contravention of the non-compete provision in
9 Dr. Lee’s employment agreement with Microsoft. Microsoft served Dr. Lee with that complaint within
10 minutes after he resigned. Since then, Dr. Lee has moved to California to begin work for Google at its
11 headquarters in Mountain View.

12 Microsoft’s attempt to keep its former employee, Dr. Lee, from working for a competitor
13 cannot be countenanced in California. For more than a century, California has had a fundamental
14 public policy against covenants not to compete, and that policy is embodied in an express statutory
15 prohibition of such agreements. In California, it is beyond dispute that “every contract by which
16 anyone is restrained from engaging in a lawful profession, trade, or business of any kind is to that
17 extent void.” Cal. Bus. & Prof. Code § 16600. Californians, like Dr. Lee, are thus allowed freely to
18 choose their employers, and vice versa, without interference from past employers, like Microsoft.

19 Nevertheless, the state court in Washington recently issued a Temporary Restraining Order
20 (“TRO”) against Dr. Lee and Google, based on the non-compete provision. According to Microsoft,
21 the non-compete provision it seeks to enforce, and the TRO it requested and obtained, preclude Dr.
22 Lee from working for any of Microsoft’s competitors worldwide for one year in any area that competes
23 in any way with anything about which Dr. Lee learned, or on which Dr. Lee worked, while at
24 Microsoft. A preliminary injunction hearing is scheduled for September 6, 2005, but the Washington
25 case will not go to trial until January 9, 2006. In the meantime, Dr. Lee’s right and ability to work for
26 Google remains in question.

1 This Court can -- and should -- provide certainty regarding Dr. Lee's employment status now.
2 California law must govern this dispute over Dr. Lee's right to enter into a California-based
3 employment relationship with Google, and California law unequivocally bars covenants not to
4 compete that prevent an employee from competing with his former employer. Accordingly, the Court
5 should grant this motion for summary judgment, thereby invalidating Microsoft's non-compete and
6 upholding a fundamental principle of California law.

7 **II. UNDISPUTED FACTS**

8 **A. GOOGLE IS A CALIFORNIA-BASED EMPLOYER**

9 Google was formed in the Silicon Valley in 1998, and has its world headquarters in Mountain
10 View, California. More than 2,500 people -- approximately two-thirds of Google's workforce
11 worldwide -- are employed by Google within the State of California. Google's two founders, its Chief
12 Executive Officer, and all of Google's other senior executive officers work out of Google's Mountain
13 View facility, the same location where Dr. Lee was working before the TRO issued. Google
14 executives who are based outside of Mountain View consult on a daily basis with Google's senior
15 executives in California on key decisions. Other Google employees not based in California regularly
16 collaborate, often in real time, with Mountain View employees using a variety of methods, including
17 electronic messaging and video conferences. (Declaration of Alan Ku In Support of Motion by
18 Plaintiffs Google Inc. and Kai-Fu Lee for Summary Judgment ("Ku Decl."), ¶¶ 2 and 4.)

19 Originally incorporated in California, Google was re-incorporated in Delaware in August 2003,
20 but has always maintained its principal place of business in Northern California. The company went
21 public on August 19, 2004. In June 2005, The San Francisco Business Times listed Google as the
22 32nd largest publicly traded company in the Greater Bay Area, and ranked Google first among Bay
23 Area companies with the largest initial public offerings in 2004. In April 2005, The San Jose Mercury
24 News ranked Google 19th among the top 150 public companies in Silicon Valley. (Ku Decl., ¶ 2; Exh.
25 A.)
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1 **B. DR. LEE IS A GOOGLE EMPLOYEE AND CALIFORNIA CITIZEN**

2 Dr. Lee approached Google in May of 2005 regarding a possible position of employment.
3 Google subsequently offered Dr. Lee a position as Vice President, Engineering, which he accepted on
4 July 19, 2005. That day, he began working at Google’s Mountain View, California facility.
5 (Declaration of Kai-Fu Lee In Support of Motion by Plaintiffs Google Inc. and Kai-Fu Lee for
6 Summary Judgment (“Lee Decl.”), ¶ 4.) Dr. Lee’s employment with Google, as confirmed in his offer
7 letter, is governed by California law. (Ku Decl., ¶ 5.)

8 Dr. Lee now lives in Palo Alto, California and his office is located at Google’s Mountain View
9 campus. (Lee Decl., ¶ 6.) He has two California mailing addresses, one for personal mail and another
10 for business mail. (Id., ¶ 6.) He also has personal and business telephone numbers with Santa Clara
11 County area codes. Dr. Lee has obtained a California driver’s license and has registered to vote in
12 California. (Id., ¶ 6.) Dr. Lee has already begun paying California state income taxes, including tax on
13 a signing bonus from Google. (Id., ¶ 6.)

14 Dr. Lee is expected to become an expatriate Google employee on overseas assignment in
15 China; however, California state income taxes will continue to be withheld from his compensation
16 during that time. (Id., ¶ 8.) While he is in China, Dr. Lee will be in regular communication with
17 senior management at Google’s Mountain View, California headquarters. (Id., ¶ 8.) He also will
18 travel to and work at Google’s Mountain View facility on a regular basis. (Id., ¶ 8.)

19 **C. WHEN DR. LEE LEFT MICROSOFT FOR GOOGLE, MICROSOFT**
20 **SUED HIM AND GOOGLE IN WASHINGTON STATE COURT**

21 On July 18, 2005, Dr. Lee met with his supervisor at Microsoft and resigned from his at-will
22 employment. Within minutes after his resignation, Dr. Lee was served by Microsoft with a
23 Washington State court complaint.¹ In that Washington action, Microsoft seeks to enforce the
24 covenant not to compete provision (“Covenant Not to Compete”) that is contained in Dr. Lee’s
25 employment agreement with Microsoft (“Microsoft Employment Agreement”). (Declaration of

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¹ Microsoft sent Google the complaint even earlier, and before Dr. Lee had tendered his resignation.

1 Stephen E. Taylor In Support of Motion by Plaintiffs Google Inc. and Kai-Fu Lee for Summary
2 Judgment (“Taylor Decl.”), ¶ 2, Exh. A.) The Covenant Not to Compete provides as follows:

3 While employed at MICROSOFT and for a period of one year thereafter, I
4 will not: (a) accept employment or engage in activities competitive with
5 products, services or projects (including actual or demonstrably
6 anticipated research or development) on which I worked or about which I
7 learned confidential or proprietary information or trade secrets while
8 employed at MICROSOFT. . . . If during or after my employment with
MICROSOFT I seek work elsewhere, I will provide a copy of this
Agreement to any persons or entities by whom I am seeking to be hired
before accepting employment with or engagement by them.

9 (Lee Decl., ¶ 2; Exh. A.) The Microsoft Employment Agreement also contains a Washington choice of
10 law provision and a forum selection clause identifying King County, Washington. (Id., at ¶ 2; Exh. A.)

11 **D. DR. LEE AND GOOGLE FILED THIS SUIT IN CALIFORNIA**
12 **TO INVALIDATE THE COVENANT NOT TO COMPETE**

13 On July 19, 2005 -- the day after he left Microsoft -- Dr. Lee arrived in California and began
14 working at Google’s world headquarters in Mountain View. (Lee Decl., ¶¶ 4 and 6.) This is not the
15 first time Dr. Lee has been a California citizen. Dr. Lee previously worked for two of Silicon Valley’s
16 leading companies -- Silicon Graphics Inc. in Mountain View, and Apple Computer, Inc. in Cupertino.
17 (Lee Decl., ¶ 3.) Now Dr. Lee is once again a California citizen, as Microsoft concedes, having
18 removed this case to federal court on diversity of citizenship grounds.

19 Dr. Lee and Google filed this action in the Superior Court for Santa Clara County on July 21,
20 2005, asserting one cause of action for declaratory relief. (Taylor Decl., ¶ 3.)² Plaintiffs seek a
21 declaration that the Covenant Not to Compete is void and unenforceable pursuant to well-established
22 California law and public policy. Given Microsoft’s own significant presence in California, with
23 California offices in at least Sacramento, San Francisco, Mountain View, Santa Monica, Irvine and San
24 Diego (Taylor Decl., ¶ 6, Exh. D), Microsoft is undoubtedly well aware of California’s policy against
25 covenants not to compete.

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² Microsoft thereafter removed this case to federal court on July 29, 2005.

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III. ARGUMENT

A. THIS COURT SHOULD APPLY CALIFORNIA LAW IN DETERMINING THE ENFORCEABILITY OF THE COVENANT NOT TO COMPETE

As a preliminary matter, plaintiffs recognize that the Microsoft Employment Agreement contains both a forum selection clause, which identifies a state or federal court in King County, Washington as the exclusive forum for actions between Microsoft and Dr. Lee³ arising out of that agreement, as well as a choice of law provision designating Washington law as governing the agreement. Nonetheless, the California public policy in favor of employee mobility, and against covenants not to compete, compels the conclusion that both the forum selection clause and the choice of law provision in the Microsoft Employment Agreement should not be enforced. Instead, the Court should apply California law to the California-based employment relationship that now exists between Dr. Lee and Google.

A federal court sitting in diversity must apply the forum state's choice of law rules. See Jorgensen v. Cassidy, 320 F.3d 906, 913 (9th Cir. 2002). Under California law, where a contract contains a choice of law provision, a California court will not apply the substantive law designated by the contract in either of two circumstances: (1) the chosen state has no substantial relationship to the parties or the transaction, or (2) application of the law of the chosen state would be contrary to a fundamental policy of California and California has a materially greater interest than the chosen state in the determination of the particular issue. See Application Group Inc. v. Hunter Group, Inc., 61 Cal. App. 4th 881, 896-97 (1998).

With respect to the enforcement of a forum selection clause, a federal court in a diversity case applies federal law. See Manetti-Farrow, Inc. v. Gucci America, Inc., 858 F.2d 509, 513 (9th Cir. 1988). The federal test, which is similar to that of California, provides that where enforcement of a forum selection clause would contravene a strong public policy of the forum in which the action is brought -- i.e., California -- the forum selection clause will not be enforced. See Argueta v. Banco

³ Google, of course, is not a party to the agreement.

1 Mexicano, S. A., 87 F.3d 320, 325 (9th Cir. 1996); America Online, Inc. v. Super. Ct., 90 Cal. App.
2 4th 1, 12 (2001). Thus, if the conditions for disregarding a choice of law clause are met, the forum
3 selection clause necessarily must be disregarded as well.

4 Because enforcement of either the forum selection clause or the choice of law clause contained
5 in the Microsoft Employment Agreement would violate California's public policy, and because
6 California has a materially greater interest in the California-based employment relationship at issue
7 here, this Court must decide this case on the merits, applying California law to determine whether the
8 Covenant Not to Compete is enforceable.

9 **1. California and Washington Law Differ as to**
10 **the Enforceability of Covenants Not to Compete**

11 California law and Washington law are not the same regarding covenants not to compete, and
12 the application of Washington law to this case would contravene California's well-established public
13 policy against enforcement of such contractual provisions.

14 There can be no dispute that California's public policy against covenants not to compete, and in
15 favor of employee mobility, is a strong, fundamental policy of this state. See Hill Med. Corp. v.
16 Wycoff, 86 Cal. App. 4th 895, 900 (2001). Since 1872, with the enactment of the predecessor statute
17 to Business and Professions Code section 16600 ("Section 16600"), California has had an express
18 public policy of ensuring free movement of employees unencumbered by post-employment
19 restrictions. Section 16600 provides, in pertinent part, that "every contract by which anyone is
20 restrained from engaging in a lawful profession, trade, or business of any kind is to that extent void."⁴
21 Thus, in California, "[t]he interests of the employee in his own mobility and betterment are deemed
22 paramount to the competitive business interests of the employer, where neither the employee nor his
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25 ⁴ Neither of the exceptions to Section 16600 applies here. Business and Professions Code section 16601 allows
26 a person selling a business, or all of a person's shares in a business, to agree not to compete with the buyer.
27 Business and Professions Code section 16602 allows a partner in a business, upon that person's departure from
28 the partnership, to agree not to carry on a similar business within a specified geographic region. This case
presents neither of those scenarios.

1 new employer has committed any illegal act accompanying the employment change.” Application
2 Group, 61 Cal. App. 4th at 900 (quoting Diodes Inc. v. Franzen, 260 Cal. App. 2d 244, 255 (1968)).

3 Moreover, by promoting employee mobility, California’s policy against non-competes also
4 helps to ensure that California employers are able to remain competitive:

5 California employers will be able to compete effectively for the most
6 talented, skilled employees in their industries, wherever they may reside.
7 In this day and age -- with the advent of computer technology and the
8 concomitant ability of many types of employees in many industries to
9 work from their homes, or to “telecommute” to work from anywhere a
telephone link reaches -- an employee need not reside in the same city,
county, or state in which the employer can be said to physically reside.

10 * * * *

11 California has correlative interest in protecting its employers and their
12 employees from anticompetitive conduct by out-of state employers such as
13 [defendant] -- including litigation based on a covenant not to compete to
which the California employer is not a party -- who would interfere with
or restrict these freedoms.

14 Application Group, 61 Cal. App. 4th at 901.⁵ Indeed, California has “a strong interest in protecting the
15 freedom of movement of persons whom California-based employers . . . wish to employ to provide
16 services in California, regardless of the person’s state of residence or precise degree of involvement in
17 California projects” Id. at 900-01.

18 Washington law, on the other hand, allows for enforcement of non-compete clauses if they are
19 found to be reasonable. See Perry v. Moran, 109 Wash. 2d 691, 698 (1987). Washington law does
20 state that non-competes are “disfavored,” but Washington courts are more likely to enforce such
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25 ⁵ California law *does* enforce contract provisions that protect a former employer’s trade secrets. See Muggill v.
26 The Reuben H. Donnelley Corp., 62 Cal. 2d 239, 242 (1965). While that principle might allow enforcement of
27 the “Non-Disclosure” term of the Microsoft Employment Agreement, it cannot save the Covenant Not to
Compete. Moreover, in moving for a temporary restraining order in the Washington case, Microsoft offered no
evidence whatsoever of any breach of the non-disclosure provisions of the agreement.

1 provisions, at least to some extent. See, e.g., Perry, supra; Knight, Vale & Gregory v. McDaniel, 37
 2 Wash. App. 366 (1984); Organon, Inc. v. Hepler, 23 Wash. App. 432 (1979).⁶

3 Microsoft's own characterization of how Washington law would apply to this case is telling. In
 4 its motion for a temporary restraining order in the Washington litigation ("TRO Motion"), Microsoft
 5 stated that "Dr. Lee's promises not to compete give Microsoft a legal right that is clearly enforceable
 6 under Washington law." (Taylor Decl., ¶ 4, Exh. B, p. 7:21-23.) Microsoft claims that under
 7 Washington law, covenants not to compete "are enforceable despite an employee's insistence that he
 8 or she will not disclose confidential business information. The very point of a non-compete is to
 9 provide a company with the security of knowing that it does not have to rely on such assurances."
 10 (Taylor Decl., ¶ 4, Exh. B, p. 8:8-11.) Microsoft thus argues that its non-compete is enforceable even
 11 in the absence of any actual business loss, customer interference, or trade secret disclosure.

12 In California, however, assurances that an employee will not disclose a former employer's
 13 confidential business information are sufficient. The business interests of a former employer are not
 14 paramount to the personal freedoms of an individual to decide where he or she wants to work. See
 15 D'Sa v. Playhut, Inc., 85 Cal. App. 4th 927, 934 (2000).

16 California steadfastly adheres to its fundamental public policy, notwithstanding that other
 17 states, such as Washington, hold a differing view. See, e.g., Hill Med. Corp., 86 Cal. App. 4th at 900-
 18 01. Long ago, California expressly rejected the "reasonableness" test that is used in Washington:

19 At common law, and in many states, restraints on the practice of a
 20 profession, trade or business were valid, if reasonable. In contrast,
 21 however, California has settled public policy in favor of open competition.
 22 California codified its public policy and rejected the common law "rule of
 23 reasonableness" in 1872, upon the enactment of the Civil Code.

24 ⁶ Washington courts consider three factors in making the "reasonableness" determination: (1) whether the
 25 restraint is necessary for the protection of the business or goodwill of the employer; (2) whether the non-
 26 compete imposes upon the employee any greater restraint than is reasonably necessary to secure the employer's
 27 business or goodwill; and (3) whether the degree of injury to the public from the loss of the service and skill of
 28 the employee sufficiently warrants a refusal to enforce the covenant. See Copier Specialists v. Gillen, 76 Wash.
 App. 771, 773-74 (1995); Knight, Vale & Gregory, 37 Wash. App. at 369.

1 Id. at 900-01 (citations omitted). This fundamental difference between California and Washington law
2 on the enforceability of non-competes is dispositive of the forum selection issue; this Court should
3 decide this case, as soon as possible, on the merits. In addition, because California has a materially
4 greater interest in this dispute than does Washington, for the reasons described below, the Court should
5 likewise decline to enforce the choice of law provision in the Microsoft Employment Agreement.

6 **2. California Has a Materially Greater Interest Than Washington In**
7 **Determining the Enforceability of the Covenant Not to Compete**

8 Dr. Lee is now once again a citizen of California, and Google is a significant California
9 employer. Without the choice of law provision in the Microsoft Employment Agreement, California
10 law would apply here. See, e.g., Insurance Company of North America v. Zomaya Group, Inc., 189
11 F.3d 914, 919 (9th Cir. 1999) (“In an ordinary diversity case, federal courts apply the substantive law
12 of the forum in which the court is located . . .”). Under the circumstances of this case, Dr. Lee and
13 Google are entitled to the protections of California law, notwithstanding the contractual provision
14 choosing Washington law.

15 Where California’s interests have been compared previously to those of a state that allows
16 reasonable non-competes to be enforced, California has been deemed to have a materially greater
17 interest in deciding this issue, such that a choice of law provision would not be enforced. See
18 Application Group, 61 Cal. App. 4th at 899-901. This case presents circumstances that are materially
19 indistinguishable from those in the Application Group case, and this Court should reach the same
20 result.

21 In Application Group, an individual employee living in Maryland was recruited to work for a
22 California employer. Unlike Dr. Lee, who has already moved to California, the employee in
23 Application Group was not moving to California, but would be managed by a California-based
24 supervisor, and would perform services that sometimes were for California-based customers. See 61
25 Cal. App. 4th at 886, 892, 905. The employee had an employment contract with her former employer,
26 entered into in Maryland. In that contract, she agreed that for one year after her employment, she
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1 would not render “directly or indirectly, any services of a consulting or advisory nature . . . to any
2 business which is a competitor of [her former employer].” Id. at 887. The contract also contained a
3 Maryland choice of law provision. See id.

4 Based on California’s public policy against covenants not to compete, the California courts
5 disregarded the Maryland choice of law clause and applied California law to that employment
6 relationship, notwithstanding that the employee never became a California resident.⁷ Maryland, like
7 Washington, uses a reasonableness test to determine whether non-competes will be enforced. Under
8 those circumstances, Maryland’s and California’s laws were sufficiently different regarding the
9 enforceability of covenants not to compete, and California was deemed to have a materially greater
10 interest in having this issue decided under its laws. See id. at 899-902. As a result, the covenant not to
11 compete was rendered invalid, even though a Maryland court had found, and the California employer
12 had conceded, that it would have been enforceable under Maryland law. See id. at 885, 887 n.3.⁸

13 As the court in Application Group held, California has an overriding interest in enforcing its
14 policy against covenants not to compete. Indeed, that policy has been credited as a major reason for
15 the success of the Silicon Valley. Ronald Gilson, A Legal Infrastructure of High Technology
16 Industrial Districts: Silicon Valley, Route 128, and Covenants Not to Compete, 74 N.Y.U. L.Rev. 575,
17 578 (1999). California is unique in this regard. In contrast, Washington’s only interest is the
18 protection of Dr. Lee’s former employer, Microsoft, if the Covenant Not to Compete is considered
19 reasonable. But to enforce the choice of Washington’s law under these circumstances would “allow an
20 out-of-state employer/competitor to limit employment and business opportunities in California.”
21 Application Group, 61 Cal. App. 4th at 902.

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24 ⁷ For that reason, the present case provides more compelling circumstances for applying California law than did
25 the Application Group case, because Dr. Lee has moved to California and has become a California citizen, as
Microsoft admits.

26 ⁸ Unlike the plaintiffs in Application Group, Google and Dr. Lee do *not* concede that the Covenant Not to
27 Compete at issue here is enforceable under Washington law.

1 Because the application of Washington law here would be contrary to California law and public
2 policy, and because California has a materially greater interest in determining the enforceability of the
3 Covenant Not to Compete, the Court should apply California law to this dispute.

4 **B. CALIFORNIA LAW BARS THE COVENANT NOT TO COMPETE**
5 **CONTAINED IN THE MICROSOFT EMPLOYMENT AGREEMENT**

6 Once the Court determines that California law applies to this dispute, it cannot allow Microsoft
7 to enforce its Covenant Not to Compete. Whether a contract provision is enforceable is a matter of law
8 for the Court to decide. See, e.g., Inamed Corp. v. Kuzmak, 275 F. Supp. 2d 1100, 1135 (C.D. Cal.
9 2002); Jackson v. Rogers & Wells, 210 Cal. App. 3d 336, 349-50 (1989). California courts
10 consistently hold that Section 16600 prohibits any restraint on an employee's ability to work for a
11 competitor of his former employer. Because enforcement of Microsoft's Covenant Not to Compete
12 would preclude Dr. Lee from working for any Microsoft competitor in any area that competes in any
13 way with anything he worked on or learned about while at Microsoft, the Court must grant judgment in
14 plaintiffs' favor.

15 **1. California Bars Covenants That Restrain An**
16 **Employee From Engaging In a Lawful Profession**

17 Based largely on the policy concerns described above, directly applicable California case law
18 compels the conclusion that Microsoft's non-compete is invalid. Contracts restraining persons from
19 engaging in a profession, trade or business take many forms, but all are invalid in California. By way
20 of example, California courts have voided not only extreme prohibitions, such as one by which a party
21 to a contract agreed never again to enter into a particular business at any place (Summerhays v. Scheu,
22 10 Cal. App. 2d 574, 576 (1935)), but also have invalidated lesser restrictions, such as:

- 23 • A covenant forfeiting retirement benefits upon doing any act in
24 competition with a former employer. Muggill, 62 Cal. 2d at 242-43.
- 25 • A covenant requiring a former employee to pay \$5,000 if he competed
26 with his former employer in certain geographic areas. Chamberlain v.
27 Augustine, 172 Cal. 285, 288 (1916).

- 1 • A covenant in which a radiologist agreed not to practice radiology within a
2 seven and one-half mile radius of his former firm's facilities for three
3 years. Hill Med. Corp., 86 Cal. App. 4th at 901.
- 4 • A covenant precluding a former employee from competing in any manner
5 with his former employer for one year within a radius of forty miles from
6 his place of former employment. Kolani v. Gluska, 64 Cal. App. 4th 402,
7 407 (1998).
- 8 • A covenant requiring a former employee to pay \$50.00 for each former
9 customer he called on after departing from his previous employer. Gordon
10 Termite Control v. Terrones, 84 Cal. App. 3d 176, 177 (1978).
- 11 • An agreement by a designer not to design machinery similar to, or to be
12 used for similar purposes as, the machinery designed for the other
13 contracting party. Hunter v. Super. Ct., 36 Cal. App. 2d 100, 114-15
14 (1939).

15 As discussed in Section III.A.2, supra, the California Court of Appeal has also invalidated a non-
16 compete as violating California law, even though the provision would have been enforceable under the
17 law of the state chosen in the contract at issue. Application Group, 61 Cal. App. 4th at 885, 887.

18 Recent California decisions confirm the continuing vitality of California's law and public
19 policy against any contractual restraints on an employee competing with his former employer. In
20 Thompson v. Impaxx, Inc., 113 Cal. App. 4th 1425 (2003), for example, the California Court of
21 Appeal reversed the trial court, which had found a covenant not to compete enforceable because it was
22 "narrowly drawn and meant to protect [the employer's] legitimate proprietary interest[s]." Id. at 1428
23 (emphasis added). Respondents argued that their covenant should be enforced because it was "less
24 restrictive, and less anticompetitive, than the broad, traditional anticompetitive clauses" Id. at
25 1429. It was immaterial, however, to the Thompson court that the covenant had been "narrowly
26 drawn," and was "less restrictive." Instead, the court noted that the covenant "is nevertheless
27 anticompetitive -- why else would they ask employees to sign it?" Id.

28 Likewise, in Whyte v. Schlage Lock Co., 101 Cal. App. 4th 1443, 1462 (2002), the California
Court of Appeal affirmed the "California public policy [that] strongly favors employee mobility." The
court noted that there are only two possible exceptions to this blanket prohibition against restrictive

1 covenants -- (1) anticompetitive covenants that “are necessary to protect the employer’s trade secrets”;
2 and (2) anticompetitive covenants that “merely prohibit[] solicitation of the former employer’s
3 customers.” Id. (internal quotations and citation omitted). Refusing to create any further exceptions
4 to California’s prohibition on covenants not to compete, Whyte rejected the “inevitable disclosure
5 doctrine” as a mechanism that, de facto, would allow covenants not to compete. Id. The Whyte court
6 made clear that while it sanctioned covenants to protect trade secrets, “the inevitable disclosure
7 doctrine cannot be used as a substitute for proving actual or threatened misappropriation of trade
8 secrets.” Id. at 1464. The court stated that it “decline[d] to impose [a covenant not to compete],
9 however restricted in scope, by adopting the inevitable disclosure doctrine.” Id. at 1463 (emphasis
10 added).

11 The court’s refusal in Whyte to impose such a covenant, no matter how “restricted” it would
12 be, is another clear endorsement of California’s public policy against all restrictive covenants. See
13 also Hill Med. Corp., 86 Cal. App. 4th at 901 (2001) (refusing to enforce an extremely narrow
14 covenant not to compete by which a radiologist had agreed not to practice radiology within a seven-
15 and-one-half-mile radius of his former firm for three years).

16 In D’Sa, 85 Cal. App. 4th at 934 (2000), the court held that Section 16600 “invalidates
17 provisions in employment contracts prohibiting an employee from working for a competitor after
18 completion of his employment or imposing a penalty if he does so, unless they are necessary to protect
19 the employer’s trade secrets.” Id. at 934 (brackets omitted; quoting Muggill, 62 Cal.2d at 242). The
20 court refused to construe the covenant not to compete at issue in D’Sa as a “narrow restraint,” and held
21 that the defendant’s termination of the plaintiff for refusing to sign the “illegal covenant” was contrary
22 to California law and public policy. Id. at 932, 934-35.

23 **2. Ninth Circuit Case Law Is Not to the Contrary**

24 The California cases cited above control the issue of California law raised in this diversity case,
25 and compel the conclusion that the Covenant Not to Compete is unenforceable. Nevertheless,
26 plaintiffs expect that Microsoft will cite an inapposite line of Ninth Circuit cases involving Section
27

1 16600 to advocate for the contrary conclusion. None of these Ninth Circuit cases, however, involved
2 an employment agreement, and none conflict with the well-established rule in California that a
3 covenant not to compete in an employment agreement is unenforceable.

4 The Ninth Circuit's most recent decision regarding Section 16600, IBM v. Bajorek, 191 F.3d
5 1033 (9th Cir. 1999), involved an incentive stock option agreement -- not an employment agreement.
6 The stock option agreement contained a covenant requiring the employee, Bajorek, to forfeit any
7 profits from his stock options if he worked for a competitor within six months after exercising those
8 options. The Ninth Circuit held that the covenant in the stock option agreement did not violate Section
9 16600 because it had "not found precedent construing [Section 16600] in a factual context similar to
10 the one in the case at bar," and because the stock option agreement did not restrain Bajorek from
11 engaging in his profession. Id. at 1040, 1042. The Court reasoned that Bajorek could have exercised
12 his options in numerous ways and still have worked for a competitor, and further noted that Bajorek
13 was not prohibited from working for an IBM competitor at all; at most he simply had to forfeit certain
14 stock option profits. See id.

15 In the present case, to the contrary, Microsoft has taken the position that Dr. Lee is prohibited
16 from working for any Microsoft competitor for one year in any area that competes in any way with
17 anything Dr. Lee learned about or worked on while at Microsoft. Contrary to Bajorek, there are no
18 contingent circumstances under which Dr. Lee could undertake competitive employment. The non-
19 compete at issue here requires Dr. Lee's unemployment for a year, with no alternatives, unlike the
20 clause in Bajorek. Moreover, while the court in Bajorek could not find any precedent addressing a
21 non-competition clause in a stock option agreement like Bajorek's, the cases addressing -- and voiding
22 -- covenants not to compete in employment contracts are legion. Those cases leave no doubt that
23 Section 16600 "invalidates provisions in employment contracts prohibiting an employee from working
24 for a competitor after the completion of his employment . . . unless they are necessary to protect the
25 employer's trade secrets." D'Sa, 85 Cal. App. 4th at 934 (quoting Muggill, 62 Cal. 2d at 242).

1 In reaching its conclusion in Bajorek, the Ninth Circuit relied primarily on three of its earlier
2 decisions: Smith v. CMTA-IAM Pension Trust, 654 F.2d 650 (9th Cir. 1981); Campbell v. Board of
3 Trustees of Stanford University, 817 F.2d 499 (9th Cir. 1987); and General Commercial Packaging
4 Inc. v. TPS Package Eng'g, Inc., 126 F.3d 1131 (9th Cir. 1997). These cases shed no more light on the
5 present case than does Bajorek.

6 First, the Smith case involved a multi-employer pension plan, not an employment agreement,
7 pursuant to which an employee's retirement benefits would be suspended temporarily during time
8 periods when the employee was not actually retired. The plaintiff in Smith sought to collect retirement
9 benefits he had accrued while working for one employer, despite the fact that he continued to work for
10 another employer that participated in the same pension plan. Not surprisingly, the Ninth Circuit
11 enforced the terms of the plan, which did not prevent the plaintiff from working; it merely deferred his
12 retirement benefits during the period he was still working. 654 F.2d at 653.

13 Second, the issue in Campbell was whether a licensor of a career guidance counseling test
14 could invalidate a term in a licensing agreement -- not an employment agreement -- by which the
15 licensor agreed not to publish any "similar work or anything that may injure the sale of [the licensed
16 career guidance counseling test]." 817 F.2d at 501. The Ninth Circuit reversed the district court,
17 which had granted summary judgment in the licensee's favor on the issue of enforceability of the
18 contract, and remanded to allow the licensor an opportunity to prove his allegation that the term
19 restrained him from practicing his profession. See id. at 503.

20 Third, in General Commercial Packaging, the contract term at issue was part of a
21 subcontracting agreement between two companies -- again, not an employment agreement -- and
22 barred a packaging company for one year from doing business with "Walt Disney Companies, its
23 affiliates and subsidiaries, or any other company which [plaintiff] has introduced to and contracted
24 with [defendant] to perform packing and crating subcontracting services." 126 F.3d at 1132. The
25 Ninth Circuit noted that the defendant company was barred from soliciting work only from the Walt
26 Disney Companies (or other companies to whom plaintiff, the general contractor, introduced

1 defendant, the subcontractor), and not from any other customer with which it had a prior relationship.
2 The Ninth Circuit enforced the contract, as it limited the defendant's access only to a very narrow
3 segment of the packing and shipping market, as opposed to an entire industry or a significant portion of
4 it. See id. at 1132, 1134.⁹

5 Here, in contrast with the above-described Ninth Circuit cases, Microsoft seeks to prohibit an
6 individual employee from working. Microsoft argues that its Covenant Not to Compete, and the TRO
7 it requested and obtained in Washington, prohibits Dr. Lee for one year from working in any area
8 competitive with anything he had been doing, or anything he had been exposed to as Microsoft's Vice
9 President of the Natural Interactive Services Division, during his tenure at Microsoft. Under these
10 circumstances, nothing in the Ninth Circuit decisions regarding Section 16600 can be read to
11 contradict California's black-letter law that non-competition provisions in employment contracts are
12 unenforceable.

13 Not only are the Ninth Circuit cases distinguishable, but California decisions since Bajorek --
14 for example, the Thompson, Whyte, Hill Medical Corp., and D'Sa cases discussed above -- have
15 reconfirmed that all restraints on an employee engaging in a profession are void. Where, as here,
16 intervening decisions of state appellate courts call into question a federal court's interpretation of state
17 law, the Ninth Circuit has made clear that a federal court is "bound" to follow the intermediate state
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24 ⁹ Bajorek and General Commercial Packaging both contain language stating that a restrictive covenant will be
25 enforced as long as it does not "completely restrain" one from engaging in a profession, trade or business, citing
26 Campbell. That is not what Campbell held. Rather, Campbell himself *alleged* that the contract at issue
27 completely restrained him from engaging in his profession, and the case was remanded to the district court to
28 allow him to prove what he had alleged. A complete restraint is *not* necessary to establish that a non-compete is
invalid.

1 court decisions “absent convincing evidence that the California Supreme Court would reject” the
 2 intermediate courts’ holdings. In re Watts, 298 F.3d 1077, 1082 (9th Cir. 2002) (emphasis added).¹⁰

3 There is no indication that the California Supreme Court would reject any of the above-cited
 4 Court of Appeal decisions. To the contrary, the California Supreme Court since Bajorek has again
 5 acknowledged that Section 16600 “protects Californians, and ensures that every citizen shall retain the
 6 right to pursue any lawful employment and enterprise of their choice. It protects the important legal
 7 right of persons to engage in businesses and occupations of their choosing.” Medtronic Inc. v.
 8 Advanced Bionics Corp., 29 Cal. 4th 697, 706 (2002) (internal quotations and citations omitted). The
 9 Supreme Court has “even called noncompetition agreements illegal.” Id.

10 In sum, the California courts have made clear there is no room in California law for any
 11 restraints on an employee’s mobility -- “reasonable” or otherwise. Because this Court is bound by the
 12 decisions of the California courts on issues of California law, the Court should hold that the Covenant
 13 Not to Compete at issue here is invalid.¹¹

19 ¹⁰ See also TwoRivers v. Lewis, 174 F.3d 987, 996 (9th Cir. 1999) (where Arizona Court of Appeals rejected
 20 Ninth Circuit’s interpretation of Arizona state law, Ninth Circuit is bound by decision of Arizona intermediate
 21 court); Stephan v. Dowdle, 733 F.2d 642 (9th Cir. 1984) (overruling Ninth Circuit decision interpreting state law
 22 where subsequent intermediate state court reached conclusion at odds with former Ninth Circuit opinion); Owen
 23 v. United States, 713 F.2d 1461, 1464 (9th Cir. 1983) (“recent decisions by the California courts of appeal that
 24 have appeared subsequent to our [panel opinion interpreting California law] *require* us to reconsider the proper
 25 interpretation of [California law].”) (emphasis added); Plyler v. Wheaton Van Lines, 640 F.2d 1091, 1093 (9th
 26 Cir. 1981) (“We owe deference, moreover, to state court decisions which alter existing law, including decisions
 27 of intermediate state courts, and we will follow appropriate precedent even if it is announced after the district
 28 court has ruled.”). Cf. FDIC v. McSweeney, 976 F.2d 532 (9th Cir. 1992) (Ninth Circuit bound by own
 interpretation of state law where intervening high and appellate state court opinions not at odds with federal
 interpretation).

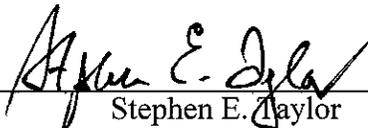
¹¹ Any interpretation of California law to the contrary would violate the Erie doctrine: “it would be unfair for
 the character or result of a litigation materially to differ because the suit had been brought in a federal court.”
Hanna v. Plummer, 380 U.S. 460, 467 (1965).

1 that the Court apply California law to this case and grant judgment in Google and Dr. Lee's favor,
2 holding that the Covenant Not to Compete is unenforceable.

3 Respectfully submitted,

4
5 Dated: August 26, 2005

TAYLOR & COMPANY LAW OFFICES, INC.

6
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10 GOOGLE INC. and KAI-FU LEE
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