

GOOGLE INC. AND KAI-FU LEE v. MICROSOFT CORPORATION,
UNITED STATES DISTRICT COURT, NORTHERN DISTRICT OF CALIFORNIA,
CIVIL ACTION No. CV 05-03095 (RMW)

DECLARATION OF ALAN KU
IN SUPPORT OF MOTION BY PLAINTIFFS
GOOGLE INC. AND KAI-FU LEE FOR SUMMARY JUDGMENT

EXHIBIT A

Copyright 2005 San Jose Mercury News
All Rights Reserved
San Jose Mercury News (California)

April 11, 2005 Monday MO1 EDITION

SECTION: S; Pg. 9

LENGTH: 289 words

HEADLINE: WHO GOT ON, OFF THE SV150

BODY:

The number of public companies in Silicon Valley fell again in 2004, dropping to 318, 4 percent fewer than the year before and off 23 percent from the 415 companies headquartered here during the peak in 2000. Five of the 17 valley companies that went public in 2004 made it onto the SV150 in their first year, including Google, whose debut at No. 19 was the highest for an IPO since Hewlett-Packard spun off Agilent in 1999. The minimum revenue needed to make it onto the SV150 rose to \$110 million, up 16 percent from 2003. In 2000 it took \$134.7 million in revenue to make the list.

COMPANIES NEW TO THE SV150

2004

COMPANY RANK WHAT HAPPENED IN 2004

Agile Software 147 Sales climb 27 percent
Atheros Communications 116 Initial public offering
Avanex 137 Sales climb 150 percent
Connetics 134 Sales climb 92 percent
Google 19 Initial public offering
Intuitive Surgical 138 Sales climb 51 percent
Leadis Technology 129 Initial public offering
Photon Dynamics 125 Sales climb 114 percent
Sirf Technology 143 Initial public offering
Ultra Clean Holdings 107 Initial public offering

COMPANIES OFF THE SV150

2003

COMPANY RANK WHAT HAPPENED IN 2004

Centillum 128 Sales fell 43 percent
Chippac 66 Bought by STATS Chippac
E-Trade 31 Relocated headquarters to New York
Epiphany 149 Sales fell 18 percent
InVision Technologies 67 Bought by General Electric
NetScreen Technologies 86 Bought by Juniper Networks
NPTest Holdings 88 Bought by Credence Systems
Ross Stores 15 Relocated headquarters to Pleasanton
Roxio 148 Relocated headquarters to Los Angeles; changes name to Napster
Zilog 143 Sales fell 8 percent

MERCURY NEWS

200 Largest Public Companies in the Greater Bay Area

Rank	Prior	Company Address Phone Web site	Most recent fiscal year revenue (in millions)/ For the fiscal year ending	Total assets (in millions)/ Net income (in millions)/ Employees	Market cap (in millions) Stock price (5/26/2005)	Stock symbol Exchange	Auditor Industry	CEO
1	1	Chevron Corp. 6001 Bollinger Canyon Road, San Ramon 94583 (925) 842-1000 www.chevrontxaco.com	\$142,897 12/2004	\$93,208 \$13,328 56,000	\$114,500 \$53.72	CVX NYSE	PricewaterhouseCoopers LLP Oil, gas	David O'Reilly
2	3	McKesson Corp. 1 Post St., San Francisco 94104 (415) 983-8300 www.mckesson.com	\$80,515 03/2005	\$16,240 -\$156.7 25,200	\$12,074 \$40.02	MCK NYSE	Ernst & Young LLP Medical	John Hammergren
3	2	Hewlett-Packard Co. 3000 Hanover St., Palo Alto 94304 (650) 857-1501 www.hp.com	\$79,905 10/2004	\$76,138 \$3,497 151,000	\$65,932 \$23	HPQ NYSE	Ernst & Young LLP Computer systems	Mark Hurd
4	4	Safeway Inc. 5918 Stoneridge Mall Road, Pleasanton 94588 (925) 467-3000 www.safeway.com	\$35,823 12/2004	\$15,377 \$560.2 191,000	\$10,008 \$22.27	SWY NYSE	Deloitte & Touche LLP Grocery stores	Steven Burd
5	6	Intel Corp. 2200 Mission College Blvd, Santa Clara 95052 (408) 765-8080 www.intel.com	\$34,209 12/2004	\$48,143 \$7,516 85,000	\$169,100 \$27.37	INTC Nasdaq	Ernst & Young LLP Semiconductors	Paul Otellini
6	5	Wells Fargo & Co. 420 Montgomery St., San Francisco 94105 (800) 869-3557 www.wellsfargo.com	\$33,876 12/2004	\$427,849 \$7,014 145,500	\$102,600 \$60.94	WFC NYSE	KPMG LLP Banking	Dick Kovacevich
7	7	Cisco Systems Inc. 170 West Tasman Drive, San Jose 95134 (408) 526-4000 www.cisco.com	\$22,045 07/2004	\$35,594 \$4,401 34,000	\$127,900 \$19.9	CSCO Nasdaq	PricewaterhouseCoopers LLP Networking	John Chambers
8	8	Gap Inc. 2 Folsom St., San Francisco 94105 (650) 952-4400 www.gapinc.com	\$16,267 01/2005	\$10,343 \$1,150 152,000	\$18,192 \$21.36	GPS NYSE	Deloitte & Touche LLP Apparel retail	Paul Pressler
9	12	Sanmina-SCI Corp. 2700 N. First St., San Jose 95134 (408) 964-3500 www.sanmina.com	\$12,205 09/2004	\$7,547 -\$11.4 48,721	\$2,644 \$4.81	SANM Nasdaq	KPMG LLP Electronic components	Jure Sola
10	10	Solectron Corp. 777 Gibraltar Drive, Milpitas 95035 (408) 957-8500 www.solectron.com	\$11,638 08/2004	\$5,817 -\$168.9 57,000	\$3,393 \$3.49	SLR NYSE	KPMG LLP Electronic components	Michael Cannon
11	9	Sun Microsystems Inc. 4150 Network Circle, Santa Clara 95054 (650) 960-1300 www.sun.com	\$11,185 06/2004	\$14,503 -\$388 35,000	\$13,181 \$3.82	SUNW Nasdaq	Ernst & Young LLP Computer processing hardware	Scott McNealy
12	11	PG&E Corp. 1 Market St., Ste. 2400, San Francisco 94105 (415) 267-7000 www.pgecorp.com	\$11,080 12/2004	\$3,454 \$4,504 20,600	\$13,379 \$35.91	PCG NYSE	Deloitte & Touche LLP Electric utilities	Peter Darbee
13	13	Oracle Corp. 500 Oracle Parkway, Redwood City 94065 (650) 506-7000 www.oracle.com	\$10,156 05/2005	\$12,763 \$2,681 41,858	\$66,067 \$12.92	ORCL Nasdaq	Ernst & Young LLP Software	Lawrence Ellison
14	14	Calpine Corp. 50 West San Fernando St., San Jose 95113 (408) 995-5115 www.calpine.com	\$9,230 12/2004	\$27,216 -\$242.4 3,505	\$1,453 \$2.84	CPN NYSE	PricewaterhouseCoopers LLP Alternative power generation	Peter Cartwright
15	15	Apple Computer Inc. 1 Infinite Loop, Cupertino 95014 (408) 996-1010 www.apple.com	\$8,279 09/2004	\$8,050 \$276 13,426	\$33,419 \$40.74	AAPL Nasdaq	KPMG LLP Computers	Steven Jobs
16	19	Applied Materials Inc. 3050 Bowers Ave., Santa Clara 95054 (408) 727-5555 www.appliedmaterials.com	\$8,013 10/2004	\$12,093 \$1,351 12,960	\$27,769 \$16.69	AMAT Nasdaq	KPMG LLP Electronic production equipment	Michael Splinter
17	16	Agilent Technologies Inc. 395 Page Mill Road, Palo Alto 94306 (650) 752-5000 www.agilent.com	\$7,181 10/2004	\$7,056 \$349 28,000	\$11,740 \$23.76	A NYSE	PricewaterhouseCoopers LLP Electronic equipment	William Sullivan
18	21	Synnex Corp. 44201 Nobel Drive, Fremont 94538 (510) 656-3333 www.synnex.com	\$5,314 11/2004	\$999 \$46.6 2,676	\$451.9 \$15.74	SNX NYSE	PricewaterhouseCoopers LLP Information technology services	Robert Huang
19	26	Advanced Micro Devices Inc. One AMD Place, Sunnyvale 94086 (408) 732-2400 www.amd.com	\$5,001 12/2004	\$7,844 \$91.2 15,900	\$6,402 \$16.36	AMD NYSE	Ernst & Young LLP Semiconductors	Hector de Ruiz
20	18	Longs Drug Stores Corp. 141 N. Civic Drive, Walnut Creek 94596 (925) 937-1170 www.longs.com	\$4,608 01/2005	\$1,442 \$36.6 22,000	\$1,533 \$41.24	LDG NYSE	Deloitte & Touche LLP Drugstores	Warren Bryant
21	22	Charles Schwab Corp. 101 Montgomery St., San Francisco 94104 (415) 627-7000 www.schwab.com	\$4,479 12/2004	\$47,133 \$286 14,200	\$14,839 \$11.31	SCH NYSE	Deloitte & Touche LLP Investment banking	Charles Schwab
22	25	Golden West Financial Corp. 1901 Harrison St., Oakland 94612 (510) 466-3420 www.gdw.com	\$4,473 12/2004	\$106,888 \$1,279.7 10,400	\$19,323 \$62.04	GDW NYSE	Deloitte & Touche LLP Banking	Herbert Sandler

This List includes publicly-traded companies headquartered in the following area codes: 415, 925, 510, 707, 650 and 408.
NL = Not listed. Ranking based on most recent fiscal year revenue. Source: Hoovers.

Researched by Lauren Beller

**A big business opportunity
needs a bank that sees the big picture.**

With responsive, local decision making and innovative financial solutions,
Comerica Bank is always ready to help you take advantage of your business opportunities.

415-477-3274

Comerica

Comerica Bank. Member FDIC.

200 Largest Public Companies in the Greater Bay Area

Rank	Prior	Company Address Phone Web site	Most recent fiscal year revenue (in millions)/ For the fiscal year ending	Total assets (in millions)/ Net income (in millions)/ Employees	Market cap (in millions) Stock price (5/26/2005)	Stock symbol Exchange	Auditor Industry	CEO
23	20	Clorox Co. 1221 Broadway, Oakland 94612 (510) 271-7000 www.clorox.com	\$4,324 06/2004	\$3,834 \$549 8,800	\$9,016 \$56.65	CLX NYSE	Ernst & Young LLP Cleaning products	Jerry Johnston
24	24	Ross Stores Inc. 4440 Rosewood Drive, Bldg. 4, Pleasanton 94588 (925) 965-4400 www.rossstores.com	\$4,240 01/2005	\$1,657 \$169.9 30,100	\$4,197 \$27.92	ROST Nasdaq	Deloitte & Touche LLP Apparel retail	Michael Balmuth
25	27	Genentech Inc. 1 DNA Way, South San Francisco 94080 (650) 225-1000 www.gene.com	\$3,980 12/2004	\$9,403 \$784.8 7,646	\$83,734 \$78.75	DNA NYSE	Ernst & Young LLP Biotechnology	Arthur Levinson
26	23	Maxtor Corp. 500 McCarthy Blvd., Milpitas 95035 (408) 894-5000 www.maxtor.com	\$3,796 12/2004	\$2,114 -\$181.9 13,656	\$1,375 \$5.35	MXO NYSE	PricewaterhouseCoopers LLP Computer peripherals	Chong Sup Park
27	17	CNF Inc. 3240 Hillview Ave., Palo Alto 94304 (650) 494-2900 www.cnf.com	\$3,712 12/2004	\$2,496 -\$115.9 20,100	\$2,952 \$44.79	CNF NYSE	KMPG LLP Air freight	Douglas Stotlar
28	50	Yahoo Inc. 701 First Ave., Sunnyvale 94089 (408) 349-3300 www.yahoo.com	\$3,575 12/2004	\$9,178 \$839.6 7,600	\$52,046 \$37.14	YHOO Nasdaq	PricewaterhouseCoopersLLP Internet software	Terry Semel
29	33	Franklin Resources Inc. One Franklin Parkway, San Mateo 94403 (650) 312-2000 www.frk.com	\$3,438 09/2004	\$8,228 \$706.7 6,700	\$18,153 \$71.53	BEN NYSE	PricewaterhouseCoopers LLP Investment managers	Gregory Johnson Martin Flanagan
30	28	URS Corp. 600 Montgomery St., 25th floor, San Francisco 94111 (415) 774-2700 www.urscorp.com	\$3,382 10/2004	\$2,231 \$61.7 27,500	\$1,511 \$33.9	URS NYSE	PricewaterhouseCoopers LLP Engineering, construction	Martin Koffel
31	39	eBay Inc. 2145 Hamilton Ave., Ste. 350, San Jose 95125 (408) 376-7400 www.ebay.com	\$3,271 12/2004	\$7,991 \$778.2 8,100	\$51,669 \$37.83	EBAY Nasdaq	PricewaterhouseCoopers LLP Internet services	Margaret Whitman
32	NL	Google* 1600 Amphitheatre Pkwy., Mountain View 94043 (650) 623-4000 www.google.com	\$3,189 12/2004	\$2,886 \$399.1 3,021	\$75,660 \$272.38	GOOG Nasdaq	Ernst & Young LLP Internet search engine	Eric Schmidt
33	32	Williams-Sonoma Inc. 3250 Van Ness Ave., San Francisco 94109 (415) 421-7900 www.williams-sonomainc.com	\$3,137 01/2005	\$1,470 \$191.2 36,000	\$4,509 \$38.84	WSM NYSE	Deloitte & Touche LLP Home furnishings	Edward Mueller
34	38	Del Monte Foods Co. 1 Market St., San Francisco 94105 (415) 247-3000 www.delmonte.com	\$3,130 04/2005	\$3,459 \$164.6 17,200	\$2,186 \$10.34	DLM NYSE	KPMG LLP Food	Richard Wolford
35	30	Knight-Ridder Inc. 50 West San Fernando St., Ste. 1500, San Jose 95113 (408) 938-7700 www.kri.com	\$3,014 12/2004	\$4,222 \$326.2 18,000	\$4,754 \$63.74	KRI NYSE	Ernst & Young LLP Newspaper publishing	Anthony Ridder
36	29	Electronic Arts Inc. 209 Redwood Shores Parkway, Redwood City 94065 (650) 628-1500 www.ea.com	\$2,957 03/2005	\$3,400 \$577.3 4,800	\$16,028 \$51.76	ERTS Nasdaq	KPMG LLP Video games	Lawrence Probst
37	34	UnionBanCal Corp. 400 California St., San Francisco 94104 (415) 765-2969 www.ubcc.com	\$2,834 12/2004	\$48,098 \$732.5 10,447	\$9,069 \$82.48	UB NYSE	Deloitte & Touche LLP Banking	Norimichi Kanari
38	37	Bell Microproducts Inc. 1941 Ringwood Ave., San Jose 95131 (408) 451-9400 www.bellmicro.com	\$2,828 12/2004	\$840 \$11.3 1,480	\$239.6 \$8.73	BELM Nasdaq	PricewaterhouseCoopers LLP Electronics distributors	Donald Bell
39	41	UTStarcom Inc. 1275 Harbor Bay Pkwy., Alameda 94502 (510) 864-8800	\$2,704 12/2004	\$3,316 \$73.4 8,200	\$825.7 \$7.3	UTSI Nasdaq	PricewaterhouseCoopers LLP Telecommunications equipment	Hong Liang Lu
40	40	Robert Half International Inc. 2984 Sand Hill Road, Ste. 200, Menlo Park 94025 (650) 234-6000 www.roberthalf.com	\$2,676 12/2004	\$1,198 \$140.6 209,200	\$4,366 \$25.5	RHI NYSE	PricewaterhouseCoopers LLP Personnel services	Harold Messmer
41	31	Provident Financial Corp. 201 Mission St., San Francisco 94105 (415) 543-0404 www.provident.com	\$2,600 12/2004	\$14,344 \$381.2 3,285	\$5,208 \$17.76	PVN NYSE	Ernst & Young LLP Credit services	Joseph Saunders
42	36	ABM Industries Inc. 160 Pacific Ave., Ste. 222, San Francisco 94111 (415) 733-4000 www.abm.com	\$2,416 10/2004	\$842 \$30.5 70,000	\$955.8 \$19.16	ABM NYSE	KPMG LLP Commercial services	Henrik Slipsager
43	51	Building Materials Holding Corp. Four Embarcadero Center, Ste. 3250, San Francisco 94111 (415) 627-9100 www.bmh.com	\$2,091 12/2004	\$0 \$53.9 12,000	\$866.1 \$82.97	BMHC Nasdaq	KPMG LLP Home improvement	Robert Mellor
44	44	Veritas Software Corp. 350 Ellis St., Mountain View 94043 (650) 527-8000 www.veritas.com	\$2,042 12/2004	\$5,888 \$411.4 7,587	\$10,601 \$24.89	VRTS Nasdaq	KPMG LLP Software	Gary Bloom
45	43	Nvidia Corp. 2701 San Thomas Expressway, Santa Clara 95050 (408) 486-2000 www.nvidia.com	\$2,010 01/2005	\$1,399 \$100.4 2,011	\$4,676 \$27.7	NVDA Nasdaq	KPMG LLP Semiconductors	Jen-Hsun Huang
46	47	National Semiconductor Corp. 2900 Semiconductor Drive, Santa Clara 95052 (408) 721-5000 www.national.com	\$1,983 05/2005	\$2,280 \$282.8 9,700	\$7,037 \$20.4	NSM NYSE	KPMG LLP Semiconductors	Brian Halla
47	42	Symantec Corp. 20330 Stevens Creek Blvd., Cupertino 95014 (408) 517-8000 www.symantec.com	\$1,870 03/2004	\$4,456 \$370.6 5,300	\$15,787 \$22.4	SYMC Nasdaq	KPMG LLP Software	John Thompson

This List includes publicly-traded companies headquartered in the following area codes: 415, 925, 510, 707, 650 and 408.
NL = Not listed. * Google went public in April 2004. Ranking based on most recent fiscal year revenue. Source: Hoovers.

Researched by Lauren Beller

Largest IPOs in the Greater Bay Area

(Ranked by amount raised)

Rank	Company Address Phone Web site	Amount raised (millions)	Shares offered (millions)/ Offer price/ Date	1st day: Open/ Close	Close on 2/17/05/ Change*	Underwriter(s)	Industry	CEO/ Symbol
1	Google Inc. 1600 Amphitheatre Parkway, Mountain View 94043 (650) 623-4000 www.google.com	\$1,202	14.1 \$85.00 08/19/04	\$100.01 \$100.34	\$197.90 132.2%	Morgan Stanley, CSFB, Goldman Sachs & Co., Citigroup, Lehman Bros., Allen & Co., J.P. Morgan, UBS, WR Hambrecht + Co., Thomas Weisel Partners	Advertising	Eric Schmidt GOOG
2	Digital Realty Trust Inc. 2730 Sand Hill Road, Ste. 280, Menlo Park 94025 (650) 233-9800 www.digitalrealtytrust.com	\$240	20 \$12.00 10/28/04	\$12.00 \$12.00	\$14.00 16.6%	Citigroup, Merrill Lynch	Real estate	Michael Foust DLR
3	Atheros Communications 529 Almanor Ave., Sunnyvale 94085 (408) 773-6200 www.atheros.com	\$128	9 \$14.00 02/12/04	\$18.75 \$17.60	\$13.25 (5.5%)	Morgan Stanley, Lehman Bros., Banc of America Securities, Thomas Weisel Partners	Semiconductors	Craig Barratt ATHR
4	Salesforce.com Inc. One Market St., Ste. 300, San Francisco 94105 (415) 901-7000 www.salesforce.com	\$110	10 \$11.00 08/23/04	\$15.00 \$17.20	\$14.10 28.8%	Morgan Stanley, Deutsche Bank Securities, UBS, Wachovia Securities Inc., William Blair & Co.	Business services	Marc Benioff CRM
5	PortalPlayer Inc. 3255 Scott Blvd., Bldg. 1, Santa Clara 95054 (408) 521-7000 www.portalplayer.com	\$108.2	6.3 \$17.00 11/19/04	\$25.60 \$25.80	\$19.35 13.2%	Citigroup, CSFB, Needham Securities, SG Cowen	Semiconductors	Gary Johnson PLAY
6	Corgentech Inc. 850 Gateway Blvd., South San Francisco 94080 (650) 824-8600 www.corgentech.com	\$96	6 \$16.00 02/12/04	\$18.00 \$21.40	\$8.35 (60.1%)	CSFB, Lehman Bros., CIBC World Markets, Piper Jaffray	Biotechnology	John McLaughlin CGTK
7	SIRF Technology Holdings Inc. 148 E. Brokaw Road, San Jose 95112 (408) 487-0410 www.sirf.com	\$84	7 \$12.00 04/22/04	\$14.45 \$15.30	\$11.03 (8.0%)	Morgan Stanley, CSFB, Deutsche Bank Securities, Thomas Weisel Partners	Semiconductors	Michael Canning SIRF
7	Leadis Technology Inc. 474 Potrero Ave., Ste. A, Sunnyvale 94085 (408) 387-8800 www.leadis.com	\$84	6 \$14.00 08/16/04	\$14.27 \$13.10	\$6.51 (53.0%)	Goldman Sachs & Co., Merrill Lynch, Thomas Weisel Partners, Needham Securities	Semiconductors	Steve Ahn LDIS
9	Theravance Inc. 901 Gateway Blvd., South San Francisco 94080 (650) 808-6000 www.theravance.com	\$83.2	5.2 \$16.00 10/05/04	\$19.00 \$17.85	\$18.25 14.8%	Merrill Lynch, Lehman Bros., CSFB, Thomas Weisel Partners	Biotechnology	Rick Winningham THRX
10	Cytokinetics Inc. 280 E. Grand Ave., South San Francisco 94080 (650) 824-3000 www.cytokinetics.com	\$75.4	5.8 \$13.00 04/29/04	\$15.00 \$16.10	\$9.42 (27.3%)	Goldman Sachs & Co., CSFB, Pacific Growth Equity, Lazard	Biotechnology	James Sabry CYTK
11	Renovis Inc. Two Corporate Drive, South San Francisco 94080 (650) 286-1400 www.renovis.com	\$66	5.5 \$12.00 02/05/04	\$12.05 \$14.50	\$9.88 (17.8%)	Goldman Sachs & Co., CIBC World Markets, SG Cowen, Piper Jaffray	Biotechnology	Corey Goodman RNVS
12	Conor Medsystems Inc. 1003 Hamilton Ct., Menlo Park 94025 (650) 614-4100 www.conormed.com	\$65	5 \$13.00 12/14/04	\$13.10 \$13.26	\$16.15 24.3%	Citigroup, CIBC World Markets, SG Cowen, A.G. Edwards & Sons	Biotechnology	Frank Litvack CONR
13	FoxHollow Technologies Inc. 740 Bay Road, Redwood City 94063 (650) 421-8400 www.foxhollowtech.com	\$63	4.5 \$14.00 10/28/04	\$16.25 \$20.45	\$30.29 116.5%	J.P. Morgan, Piper Jaffray, Thomas Weisel Partners, William Blair & Co.	Medical equipment	Robert Thomas FOXH
14	Adeza Biomedical Corp. 1240 Elko Drive, Sunnyvale 94089 (408) 745-0975 www.adeza.com	\$60	3.8 \$16.00 12/10/04	\$17.00 \$19.70	\$16.19 1.8%	UBS, SG Cowen, Thomas Weisel Partners, William Blair & Co.	Biotechnology	Emory Anderson ADZA
14	Corcept Therapeutics Inc. 275 Middlefield Road, Ste. A, Menlo Park 94025 (650) 327-3270 www.corcept.com	\$60	5 \$12.00 04/14/04	\$12.25 \$12.23	\$4.66 (62.0%)	Thomas Weisel Partners, Piper Jaffray, Legg Mason Wood Walker Inc.	Biotechnology	Joseph Belanoff CORT
16	Zip Realty Inc. 2000 Powell St., Ste. 1555, Emeryville 94608 (510) 735-2800 www.ziprealty.com	\$59.1	4.6 \$13.00 11/10/04	\$17.00 \$16.30	\$15.36 18.5%	UBS, Deutsche Bank Securities, Thomas Weisel Partners, Pacific Growth, Equities	Real estate	Eric Danziger ZIPR
17	VNUS Medical Technologies Inc. 2200 Zanker Road, Ste. F, San Jose 95131 (408) 473-1100 www.vnus.com	\$50	3.3 \$15.00 10/20/04	\$15.50 \$15.02	\$12.87 (14.0%)	Banc of America Securities, Piper Jaffray, William Blair & Co.	Medical equipment	Brian Farley VNUS
18	Tercica Inc. 851 Gateway Blvd., Ste. 950, South San Francisco 94080 (650) 624-4900 www.tercica.com	\$49.5	5.5 \$9.00 03/17/04	\$9.00 \$9.00	\$9.82 9.0%	Lehman Brothers, SG Cowen, Harris Nesbitt Gerard	Biotechnology	John Scarlett TRCA
19	Dynavax Technologies Corp. 717 Potter St., Ste. 100, Berkeley 94710 (510) 848-5100 www.dynavax.com	\$45	6 \$7.50 02/19/04	\$8.55 \$9.40	\$6.47 (13.3%)	Bear Stearns & Co., Deutsche Bank Securities, Piper Jaffray	Biotechnology	Dino Dina DVAX
20	NetLogic Microsystems Inc. 450 National Ave., Mountain View 94043 (650) 981-8676 www.netlogicmicro.com	\$43.9	3.7 \$12.00 07/09/04	\$12.30 \$11.51	\$10.32 (14.0%)	Merrill Lynch, Lehman Bros., UBS, A.G. Edwards & Sons	Semiconductors	Ronald Jankov NETL
21	Cutera Inc. 3240 Bayshore Blvd., Brisbane 94005 (415) 657-5500 www.cutera.com	\$43.4	3.1 \$14.00 03/31/04	\$14.59 \$14.00	\$17.55 25.5%	Piper Jaffray, SG Cowen, RBC Capital Markets	Medical equipment	Kevin Connors CUTR
22	Ultra Clean Holdings Inc. 150 Independence Drive, Menlo Park 94025 (650) 323-4100 www.ucl.com	\$42	6 \$7.00 03/25/04	\$7.01 \$7.50	\$6.32 (9.5%)	CSFB, J.P. Morgan, Banc of America Securities, Piper Jaffray	Semiconductors	Clarence Granger UCTT
23	PlanetOut Inc. 300 California St., San Francisco 94104 (415) 834-8500 www.planetoutinc.com	\$41.9	4.7 \$9.00 10/14/04	\$9.32 \$10.40	\$8.78 (2.4%)	SG Cowen, RBC Capital Markets, WR Hambrecht + Co.	Internet content	Lowell Selvin LGBT
24	Volterra Semiconductor Corp. 3839 Spinnaker Court, Fremont 94538 (510) 743-1200 www.volterra.com	\$36	4.5 \$8.00 07/29/04	\$8.10 \$8.25	\$16.55 106.7%	Goldman Sachs & Co., Piper Jaffray, Thomas Weisel Partners	Semiconductors	Jeffrey Siaszak VLTR
24	Design Within Reach Inc. 225 Bush St., 20th floor, San Francisco 94104 (415) 678-8500 www.dwr.com	\$36	3 \$12.00 08/30/04	\$14.80 \$16.43	\$15.75 31.5%	CIBC World Markets, William Blair & Co., SG Cowen	Furniture	Wayne Badovinus DWRH

This List includes all 2004 initial public offerings for companies based in the following counties: Alameda, Contra Costa, Marin, Napa, Sonoma, San Francisco, San Mateo and Santa Clara.

* Percent change is based on offer price to current quote (2/17/05).
Ranking based on amount raised.

Researched by IPO Monitor/compiled by Thomas Piszczek