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6 **IN THE UNITED STATES DISTRICT COURT**
7 **FOR THE NORTHERN DISTRICT OF CALIFORNIA**
8 **SAN JOSE DIVISION**
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12 **IN RE HP INKJET PRINTER**
13 **LITIGATION**

Case No. 5:05-cv-3580 JF

ORDER¹ RE PLAINTIFFS' APPLICATION
FOR ATTORNEYS' FEES,
REIMBURSEMENT OF COSTS AND
EXPENSES, AND APPROVAL OF CLASS
REPRESENTATIVES' STIPENDS

[re: docket no. 261, 271]

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18 Plaintiffs in three consumer class actions against Defendant Hewlett-Packard ("HP") seek
19 an order granting final approval of a joint settlement agreement. They also move for attorneys'
20 fees and costs and for approval of stipends for class representatives. While it concludes that the
21 settlement is reasonable in light of the value of the asserted claims and has signed the parties'
22 stipulated order approving the settlement itself, Docket No. 286, the Court will reduce the
23 proposed award of attorneys' fees award for the reasons explained below.

24 **I. BACKGROUND**

25 **A. The Claims**

26 The proposed settlement resolves three separate cases, all of which involve HP's popular
27 inkjet printer cartridges:

28 ¹ This disposition is not designated for publication in the official reports.

1 **1. The *Ciolino* Action (“Low-on-Ink” Warnings)**

2 The *Ciolino* action was filed on September 6, 2005. It alleges that several lines of HP
3 inkjet printers display “low-on-ink” warnings and graphics that indicate the need for a new ink
4 cartridge when in fact the cartridge is not empty. On July 25, 2008, the Court denied HP’s
5 motion for summary judgment. While it described the evidence as “weak,” the Court concluded
6 that “a reasonable jury could find that [Plaintiffs] ha[ve] suffered a cognizable injury.” In the
7 same order, the Court denied Plaintiffs’ request for certification of a nationwide class pursuant to
8 Fed. R. Civ. Pro. 23(b)(2) because Plaintiffs’ primary claim was for damages rather than
9 injunctive relief. The Court also denied certification under Rule 23(b)(3) based on concerns
10 about the manageability of a nationwide class in light of the differences in consumer protection
11 laws among different states.

12 In the course of settlement negotiations, Plaintiffs accepted that not all “low-on-ink”
13 messages were deceptive and claimed that the most confusing warnings were those with graphic
14 images showing nearly empty cartridges. HP has agreed to eliminate those warnings.

15 **2. The *Rich* Action (Underprinting)**

16 The *Rich* Plaintiffs alleged that HP failed to disclose its practice of using color ink in
17 addition to (considerably less expensive) black ink when printing black text and images (a
18 practice called “underprinting”). On December 4, 2006, the Court granted HP’s motion to
19 dismiss Plaintiffs’ First Amended Complaint. Plaintiffs’ Second Amended Complaint deleted
20 claims for breach of contract, breach of express and implied warranty, and breach of the implied
21 covenant of good faith and fair dealing. Plaintiffs moved for certification of a damages class
22 limited to California consumers and a nationwide class for purposes of injunctive relief. HP
23 moved for summary judgment on the remaining claims. Neither motion was heard by the Court
24 in light of the parties’ settlement negotiations.

25 In the course of the negotiations, Plaintiffs acknowledged that underprinting is a
26 legitimate technology that increases print quality; for its part, HP agreed to provide additional
27 disclosures to consumers describing underprinting and measures that consumers can take to
28 disable it.

1 **3. The *Blennis* Action (Expiration Mechanisms)**

2 The *Blennis* Plaintiffs alleged that HP has designed certain inkjet printers and cartridges
3 to shut down on an undisclosed expiration date, preventing use of remaining ink. On March 25,
4 2008, the Court dismissed Plaintiff’s claims for express warranty, implied warranty, trespass to
5 chattels, and conversion. Plaintiffs subsequently filed for certification of a class consisting of
6 “[a]ll persons or entities in the United States who owned one or more models of Hewlett-Packard
7 inkjet printers that use ink cartridges that have an expiration date.” Hearing on the motion was
8 deferred in light of the parties’ settlement discussions.

9 **B. Settlement Terms**

10 **1. Disclosure**

11 HP has agreed to enhance disclosure to consumers in three areas:

12 **a. “Low-on-Ink” Warning**

13 HP will discontinue the use of certain pop-up messages that include the graphic image of
14 an ink gauge, ruler, or container of ink. It also has agreed to incorporate disclosures by means of
15 its website, user manuals, and user interface explaining that low-on-ink messages are based on
16 estimated ink levels and that users can continue to use an ink cartridge until they no longer are
17 satisfied with the print quality or receive a “replace cartridge” message.

18 **b. Underprinting**

19 HP will include on its website and in its user manuals disclosures regarding
20 “underprinting,” including a description of what underprinting is, why it is used, and various
21 options for disabling or minimizing its use. HP also will include disclosures regarding page
22 yields, including a summary of its testing and an explanation that actual yield varies.

23 **c. Expiration Mechanisms**

24 HP will add disclosures on its website and product packaging with respect to ink
25 cartridge expiration, including an explanation of the printers and cartridges that are subject to
26 expiration, why HP uses expiration dates, how such dates are determined, and how ink
27 expiration works.

1 **2. E-Credits**

2 Members of the proposed Settlement Class will receive direct relief in the form of an
3 electronic credit for HP printer products, subject to satisfying eligibility requirements. Class
4 members must apply for these e-credits using an online claim form, and there is an overall cap of
5 \$5,000,000 for this aspect of the settlement. Each participating class member in the *Ciolino*
6 action who meets the eligibility requirements may receive up to \$5.00 in e-credits for each
7 applicable printer. In order to be eligible, claimants must provide proof of ownership and
8 declare that they (a) received a “low-on-ink” message, (b) believed that they were out of ink as a
9 result of the message, and (c) removed the ink cartridge after receiving the message without
10 using the remaining ink. Similarly, each participating member in the *Blennis* action who meets
11 the eligibility requirements may receive up to \$6.00 in e-credits for each applicable model. To
12 be eligible, members must provide proof of ownership and declare that they purchased an inkjet
13 cartridge that reached the ink expiration date before the cartridge was fully used. Participating
14 members of the *Rich* class only need provide proof of ownership to be eligible for an e-credit of
15 up to \$2.00.

16 **C. Other Costs and Attorneys’ Fees**

17 HP has agreed to pay for the class notice and costs of administration not to exceed
18 \$950,000. HP also has agreed, subject to court approval, to pay a stipend of not more than
19 \$1,000 to each named plaintiff in each case. It also has agreed to pay attorneys’ fees and costs
20 not to exceed \$2,900,000. In exchange, HP will be released from all claims related to the
21 *Ciolino*, *Rich*, and *Blennis* actions.

22 **D. The Claims Process**

23 The Court preliminarily approved the settlement on October 1, 2010. Notice was sent by
24 email to more than thirteen million class members. In addition, notice was published in various
25 magazines and on internet sites. Approximately eight hundred class members opted out of the
26 proposed settlement, and only five have filed formal objections. The deadline to submit claims
27 expired on February 15, 2011. As of March 10, 2011, the settlement administrator had received
28 122,410 claims for 202,176 printers. Based on these claims, the administrator has approved e-

1 credits as follows: (1) 53,147 e-credits for *Blennis* Affected Models with a total value of
2 \$318,882.00; (2) 148,479 e-credits for *Ciolino* Affected Models with a total value of
3 \$742,395.00; and (3) 202,176 e-credits for *Rich* Affected Models with a total value of
4 \$404,352.00. Settlement Administrator’s Decl. ¶ 4. In all, \$1,465,629.00 in e-credits have been
5 approved. *Id.*

6 **II. LEGAL STANDARD**

7 Where “the parties reach a settlement agreement prior to class certification, courts must
8 peruse the proposed compromise to ratify both the propriety of the certification and the fairness
9 of the settlement.” *Staton v. Boeing Co.*, 327 F.3d 938, 952 (9th Cir. 2003).

10 **A. Class Certification**

11 In order to bring a class action, a plaintiff must demonstrate that (1) the class is so
12 numerous that joinder of all members is impracticable (“numerosity”), (2) there are questions of
13 law or fact common to the class (“commonality”), (3) the claims or defenses of the
14 representative parties are typical of the claims or defenses of the class (“typicality”), and (4) the
15 representative parties fairly and adequately will protect the interests of the class (“adequacy of
16 representation”).

17 A class-action plaintiff also must satisfy one of the prongs of Rule 23(b). Where, as here,
18 class certification is sought under Rule 23(b)(3), the plaintiff must prove that:

19 the questions of law or fact common to the members of the class predominate
20 over any questions affecting only individual members, and that a class action is
21 superior to other available methods for the fair and efficient adjudication of the
22 controversy.

23 Facts pertinent to these findings include: (1) the interest of members of the class in individually
24 controlling the prosecution or defense of separate actions; (2) the extent and nature of any
25 litigation concerning the controversy already commenced by or against members of the class;
26 and (3) the desirability or undesirability of concentrating the litigation of the claims in the
27 particular forum. Fed. R. Civ. P. 23(b)(3). The fourth factor, “the difficulties likely to be
28 encountered in the management of a class action,” need not be considered when class
certification is for settlement purposes only. Fed. R. Civ. P. 23(b)(3)(D); *Amchem Prods., Inc. v.*

1 *Windsor*, 521 U.S. 591, 620 (1997).

2 **B. Adequacy of the Settlement**

3 Before approving a settlement, the court must hold a hearing and find that “the settlement
4 . . . is fair, reasonable, and adequate.” Fed. R. Civ. P. 23(e)(1)(C). Review of a proposed
5 settlement generally proceeds in two stages, a hearing on preliminary approval and a final
6 fairness hearing. *See* Federal Judicial Center, Manual for Complex Litigation, § 21.632 (4th ed.
7 2004).

8 At the preliminary approval stage, the court determines whether a proposed settlement is
9 “within the range of possible approval” and whether or not notice should be sent to class
10 members. *In re Corrugated Container Antitrust Litig.*, 643 F.2d 195, 205 (5th Cir. 1981); *see*
11 *also* Manual for Complex Litigation § 21.632. At the final approval stage, the court takes a
12 closer look at the proposed settlement, taking into consideration objections and any other further
13 developments in order to make a final fairness determination. *True v. Am. Honda Motor Co.*,
14 No. EDCV 07-0287-VAP, 210 U.S. Dist. LEXIS 23545, at *16-*17 (C.D. Cal. February 26,
15 2010).

16 In determining whether a settlement is fair, reasonable, and adequate, a court must
17 balance several factors, including:

18 the strength of plaintiffs’ case; the risk, expense, complexity, and likely duration
19 of further litigation; the risk of maintaining class action status throughout the
20 trial; the amount offered in settlement; the extent of discovery completed, and the
21 stage of the proceedings; the experience and views of counsel; the presence of a
22 governmental participant; and the reaction of the class members to the proposed
23 settlement.

24 *Class Plaintiffs v. City of Seattle*, 955 F.2d 1268, 1291 (9th Cir. 1992) (citing *Officers for Justice*
25 *v. Civil Serv. Comm’n*, 688 F.2d 615, 625 (9th Cir. 1982)); *see also In re Heritage Bond Litig.*,
26 546 F.3d 667, 674 (9th Cir. 2008). However, this is “by no means an exhaustive list of relevant
27 considerations,” and “[t]he relative degree of importance to be attached to any particular factor
28 will depend on the unique circumstances of each case.” *Officers for Justice*, 688 F.2d at 625.

In evaluating a proposed settlement, “[i]t is the settlement taken as a whole, rather than
the individual component parts, that must be examined for overall fairness.” *Hanlon v. Chrysler*

1 *Corp.*, 150 F.3d 1011, 1026 (9th Cir. 1998). The court “does not have the ability to delete,
2 modify, or substitute certain provisions,” and “[t]he settlement must stand or fall in its entirety.”
3 *Id.* The question is not whether the settlement “could be prettier, smarter, or snazzier,” but
4 solely “whether it is fair, adequate, and free from collusion.” *Id.* at 1027.

5 **III. DISCUSSION**

6 **A. Certification of the class**

7 In its order granting preliminary approval of the instant settlement, this Court found
8 conditionally that, for settlement purposes, the prerequisites for a class action under Rules 23(a)
9 and (b)(3) have been satisfied in that: (a) the number of settlement class members is so numerous
10 that joinder of all members thereof is impracticable; (b) there are questions of law and fact
11 common to the settlement class; (c) the claims of the Plaintiffs are typical of the claims of the
12 settlement class they seek to represent for purposes of settlement; (d) the Plaintiffs have fairly
13 and adequately represented the interests of the settlement class and will continue to do so, and
14 the Plaintiffs have retained experienced counsel to represent them; (e) for purposes of settlement,
15 the questions of law and fact common to the settlement class members predominate over any
16 questions affecting any individual settlement class member; and (f) for purposes of settlement, a
17 class action is superior to the other available methods for the fair and efficient adjudication of the
18 controversy.

19 As noted earlier, in addressing a motion for settlement-only class certification, a district
20 court need not inquire whether the case, if tried, would present intractable management
21 problems. *Amchem Prods. v. Windsor*, 521 U.S. 591, 620 (1997). This Court’s order denying
22 nationwide class certification for the *Ciolino* action was based primarily on issues of
23 manageability that are not present in the settlement context. While the order also reflected the
24 Court’s concerns about the desirability of litigating the suit under California law in light of the
25 diverse state consumer protection laws implicated by Plaintiff’s claims, “variations in state law
26 do not necessarily preclude a 23(b)(3) action” as long as the plaintiffs can “demonstrate the
27 commonality of substantive law applicable to all class members.” *Hanlon v. Chrysler Corp.*, 150
28 F.3d 1011, 1022 (9th Cir. 1998). In this case, as in *Hanlon*, there is no indication that the

1 differences in state consumer protection laws outweigh the commonalities. Moreover, because
2 the damages suffered by individual members of the settlement class are small, the expenses and
3 burdens of individual litigation would make it difficult for settlement class members to seek
4 redress individually.

5 **B. Adequacy of Settlement**

6 **1. Value of the settlement in light of the strength of Plaintiffs' case**

7 Each of the objectors to the proposed settlement contends that the settlement provides
8 insufficient relief for the class. The objectors calculate that there are approximately a hundred
9 million members of the settlement class, making the true value of the \$5 million in e-credits not
10 more than five cents per class member. In addition, they observe that the e-credits effectively
11 are coupons worth much less than their cash value and that coupon settlements are inherently
12 problematic.

13 **a. Proposed settlement as a coupon settlement**

14 The Class Action Fairness Action (CAFA) includes specific requirements with respect to
15 the approval of a “coupon settlement.” While the statute does not define the term “coupon
16 settlement,” courts have identified such a settlement as one in which the relief consists of “a
17 discount on another product or service offered by the defendant in the lawsuit.” *Fleury v.*
18 *Richemont N. Am., Inc.*, No. C-05-4525 EMC, 2008 U.S. Dist. LEXIS 112459, at *9 (N.D. Cal.
19 Aug. 6, 2008). CAFA requires that before a district court may approve a “coupon settlement,” it
20 must “determine whether, and mak[e] a written finding that, the settlement is fair, reasonable,
21 and adequate for class members.” 28 U.S.C. § 1712(e). Although the “fair, reasonable, and
22 adequate” language used in section 1712(e) is identical to the language relating to settlement
23 approval contained in Rule 23(e)(2), several courts have read § 1712(e) as imposing a
24 heightened level of scrutiny in reviewing such settlements. *See, e.g., Synfuel Techs., Inc. v. DHL*
25 *Express (USA), Inc.*, 463 F.3d 646, 654 (7th Cir. 2006); *True v. Am. Honda Motor Co.*, No. EDC
26 07-0287-VAP, 2010 U.S. Dist. LEXIS 23545, at *35 (C.D. Cal. Feb. 26, 2010).

27 These courts have articulated three primary concerns with “coupon settlements”: “they
28 often do not provide meaningful compensation to class members; they often fail to disgorge

1 ill-gotten gains from the defendant; and they often require class members to do future business
2 with the defendant in order to receive compensation.” *True*, 2010 U.S. Dist. LEXIS 2345, at*36
3 (quoting *Figueroa v. Sharper Image Corp.*, 517 F. Supp. 2d 1292, 1302 (S.D. Fla. 2007)).
4 Nonetheless, such settlements have been approved as fair, adequate, and reasonable, after
5 consideration of the value of the relief offered in the settlement and the claims on which the
6 settlement is based. *Id.* at * 36; *see, e.g., In re Mexico Money Transfer Litigation*, 267 F.3d 743,
7 748-49 (7th Cir. 2001) (Easterbrook, J.) (approving a coupon settlement, even though it found
8 the relief offered was “more in the nature of a PR gesture . . . than an exchange of money (or
9 coupons) for the release of valuable legal rights,” because the underlying “claims had only
10 nuisance value”).

11 **b. Value of the e-credits**

12 While Plaintiffs attempt to distinguish e-credits from coupons, the credits plainly serve as
13 discounts on products offered by defendants. Moreover, even if e-credits could be distinguished
14 from coupons under CAFA, the statutory provisions are instructive when the benefit to the class
15 is coupon-like. *Fleury*, 2008 U.S. Dist. LEXIS 112459, at *11. The objectors contend that all of
16 the problems with coupon settlements are present in the instant case. They claim that the e-
17 credits, which are non-transferable and cannot be used with other discounts or coupons, do not
18 provide meaningful compensation to class members. In addition, they contend that rather than
19 requiring HP to disgorge ill-gotten gains, the credits act as a marketing technique to drive class
20 members to the company’s website to purchase HP products directly.

21 The objectors’ concerns about the e-credits are valid. The fact that the credits are
22 nontransferable, redeemable only at HP.com, and cannot be used with other coupons or
23 discounts significantly reduces their cash value. In many ways, the e-credits are
24 indistinguishable from a marketing technique HP might employ to attract consumers to its
25 commercial website. While Plaintiffs observe correctly that class members using HP printers
26 continue to incur costs for ink and other products sold at HP.com, the nontransferable e-credits
27 are of value only to those class members who continue to use HP printers and who do not have
28

1 access to a less expensive supply of ink cartridges.²

2 **c. Value of injunctive relief**

3 Plaintiffs contend that the primary benefit of the settlement is the injunctive relief
4 obtained. Indeed, their economist opines that the value of the injunctive relief falls within a
5 range of \$16-41 million. Rosenfeld Report at 7. However, the objectors argue that the
6 injunctive relief in this case is “worthless as a matter of law.” Frank Objection at 10. Objectors
7 make the obvious point that prospective relief provides no compensation for past harm. They
8 rely on *Synfuel Techs., Inc. v. DHL Express (USA), Inc.*, 463 F.3d 646, 654 (7th Cir. 2006). In
9 that case, a shipping company was alleged to have overcharged customers on shipping
10 envelopes. The proposed settlement included operational changes that the plaintiffs claimed
11 would result in savings for class members. The court discounted the value of such relief because
12 it only would benefit future customers of the shipper rather than remedying the injuries to past
13 consumers. The court noted that “the fairness of the settlement must be evaluated primarily
14 based on how it compensates class members for . . . past injuries.” *Id.*

15 Plaintiffs point out that the Ninth Circuit has expressly recognized the value of
16 prospective relief. In *Hanlon v. Chrysler Corp.*, 150 F.3d 1011 (9th Cir. 1997), the principal
17 case upon which they rely, the court found that the settlement was adequate because the primary
18 concern of the plaintiffs--the safety of Chrysler minivans--was addressed by injunctive relief.
19 Plaintiffs argue that the principal problem in this case--customer confusion caused by misleading
20 warnings--also is addressed by the proposed injunctive relief. It is true that for those customers
21 who have been confused by HP’s warnings in the past the greater clarity provided by the
22 settlement may be useful, and it is reasonable to assume that there will be significant overlap
23 between class members who were confused by the warnings and those who will benefit from the
24 discontinuation of such warnings in new HP printers.

25 However, while injunctive relief is of *some* value to the class, Plaintiffs provide little

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27 ² Objectors point out that at least one major retailer provides discounts on ink cartridges
28 when consumers recycle empty cartridges, and claim that these discounts are of greater monetary
value than the proposed e-credits.

1 support for their generous estimate of the economic value of such relief. Plaintiffs' expert
2 admits that "the percentage of printer owners that had been discarding their ink cartridges
3 immediately when they as the [low-on-ink] message, but would be alerted successfully by the
4 web warnings mandated by the injunctive relief, is unknown." Rosenfeld Report at 5. While
5 Plaintiffs' expert proposes a range of twenty to eighty percent to model possible outcomes, in
6 fact the percentage just as easily could be much smaller. It is doubtful that the consumers most
7 likely to have been confused by a "low-on-ink" warning would access the HP website each time
8 such a warning occurs. In addition, while Plaintiffs acknowledge that the graphic low-on-ink
9 warnings are the most misleading, the settlement does not include any requirement that HP
10 provide additional clarification in graphic form. Although elimination of the graphic warnings
11 on printers purchased after the implementation of the settlement may have a significant impact,
12 Plaintiffs acknowledge that the "extent to which former HP printer owners continue to purchase
13 HP printers is unknown." Rosenfeld Report at 6. Ultimately, Plaintiffs' expert report is not
14 particularly helpful to the Court in its determination of the value of the injunctive relief to the
15 Settlement Class.

16 **d. Strength of Plaintiffs' case**

17 Despite these evident problems with the proposed settlement, the limited value of the
18 relief obtained must be considered in relation to the strength of Plaintiffs' claims in the first
19 instance. The objectors uniformly fail to address this question. As the Court has observed
20 repeatedly over the course of the litigation, even assuming that Plaintiffs could prove that HP's
21 "low-on-ink" warnings were inaccurate or misleading, the task of determining whether the
22 warnings actually confused consumers or resulted in the unwarranted disposal of a significant
23 amount of ink necessarily involves a great deal of speculation. The underprinting at issue in
24 *Rich* and the expiration date at issue in *Blennis* involve similar challenges with respect to proof.
25 This Court denied nationwide class certification in *Ciolino*, and HP has indicated that it also
26 would contest certification of a California class were that case to proceed. The parties have
27 engaged in intensive motion practice and extensive discovery, and there is no reason to believe
28 that the posture of any of the cases would improve through further litigation.

1 Moreover, even if the Plaintiffs could prove their claims at trial, the damages recoverable
2 by each individual class member still would be very modest. According to Plaintiffs' own
3 analysis, only about two-percent of HP inkjet printer owners replace their ink cartridges
4 prematurely due to low-on-ink warnings. McCarthy Decl. Ex 2 at 4 ("Rosenfeld Report").
5 Among those consumers, the amount of ink that otherwise would be used before print quality
6 was affected appears virtually impossible to determine.

7 **2. The arm's-length negotiation of the settlement, the experience and views of**
8 **counsel, and the reaction of class members.**

9 The Ninth Circuit has ruled that courts may "put a good deal of stock in [class
10 settlements that are] the product of arm's-length, non-collusive, negotiated resolution."
11 *Rodriguez v. West Pub. Corp.*, 563 F.3d 948, 965 (9th Cir. 2009). Here, retired California
12 Superior Court Judge James L. Warren, who served as a mediator for the settlement discussions,
13 has provided a declaration stating that the settlement discussions were conducted in good faith
14 and at arm's-length. Warren Declaration ¶ 5.

15 Where there is no evidence of fraud or collusion, courts give great weight to the
16 recommendation of counsel in light of their intimate acquaintance with the facts at issue. *Nat'l*
17 *Rural Telecomms.*, 221 F.R.D. at 528. In this case, both Plaintiffs' counsel and counsel for HP
18 are experienced in class action litigation. After vigorously litigating the case over several years,
19 counsel on both sides believe that the settlement is fair, adequate, and reasonable.

20 Finally, the Court considers the reaction of class members to the proposed settlement.
21 More than thirteen million class members received e-mail notice regarding the settlement. As
22 may be expected in such a settlement, the overwhelming majority did not respond at all.
23 Approximately eight hundred people excluded themselves from the settlement, and only a
24 handful filed objections. On the other hand, approximately 122,000 class members filed claims.
25 Danielson Decl ¶ 3. This factor favors approval of the proposed settlement.

26 Because the settlement was arrived at as a result of arms-length, non-collusive
27 negotiations, and the value of the settlement is reasonable in light of the evident weakness of the
28 case and the modest value of Plaintiffs' claims, the Court will approve the settlement agreement.

1 **C. Attorneys' Fees**

2 Rule 23(h) provides that, “[i]n a certified class action, the court may award reasonable
3 attorney’s fees and nontaxable costs that are authorized by law or by the parties agreement.”
4 Fed.R.Civ.P. 23(h). Plaintiffs request attorneys’ fees of \$2,303,009.30 and costs of \$596,990.70.
5 HP has agreed to pay attorneys’ fees and costs up to \$2,900,000. In light of the settling parties’
6 agreement, the principal question for the Court is what constitutes a reasonable attorneys’ fee.
7 *See Wing v. Asarco, Inc.*, 114 F.3d 986, 988 (9th Cir.1997) (noting that the parties’ settlement
8 agreement providing for an award of attorney’s fees did not limit the district court’s discretion in
9 determining the fee).

10 In their brief in support of their motion for attorneys’ fees, Plaintiffs quote this Court out
11 of context for the proposition that “[a] court should refrain from substituting its own value for a
12 properly bargained-for agreement.” Pls. Br. in Supp. of Mot. Atty. Fees at 18:4-5 (quoting *In re*
13 *Apple Computer, Inc. Derivative Litig.*, 2008 U.S. Dist. LEXIS 108195, at *12 (N.D. Ca. Nov. 5,
14 2008). While courts in this circuit regularly have afforded a presumption of fairness to non-
15 collusive settlement, the same deference is not appropriate in considering the fairness of an
16 award of attorneys’ fees. *See Staton v. Boeing Co.*, 327 F.3d 938, 964 (9th Cir. 2003) (“That the
17 defendant in form agrees to pay the fees independently of any monetary award or injunctive
18 relief provided to the class in the agreement does not detract from the need to carefully scrutinize
19 the fee award.”); *Create-A-Card, Inc. v. Intuit, Inc.*, No. C 07-06452 WHA, 2009 WL 3073920,
20 at *2 (N.D. Cal. Sept. 22, 2009) (“It is clearly within the Court’s discretion to award less in fees
21 than the amount sought by counsel, even absent defendant’s objection to the requested
22 amount.”). The Court remains responsible for ensuring that any fee award is fair and reasonable.
23 *Wing v. Asarco, Inc.*, 114 F.3d 986, 988 (9th Cir. 1997).

24 The Ninth Circuit “has affirmed the use of two separate methods for determining
25 attorneys’ fees, depending on the case”: the percentage method and the lodestar method.
26 *Hanlon*, 150 F.3d at 1029. Under CAFA, “[i]f a proposed settlement in a class action provides
27 for a recovery of coupons to a class member, the portion of any attorney’s fee award to class
28 counsel that is attributable to the award of the coupons shall be based on the value to class

1 members of the coupons that are redeemed.” 28 U.S.C. § 1712(a); *see also Fleury*, No. C-05-
2 4535 EMC, 2008 U.S. Dist. LEXIS 112459 (N.D. Cal. Aug. 9, 2008). CAFA also provides that
3 “[i]f a proposed settlement in a class action provides for a recovery of coupons is *not* used to
4 determine the attorney’s fees to be paid to class counsel, any attorney’s fee shall be based upon
5 the amount of time class counsel reasonably expended working on the action.” 28 U.S.C. §
6 1712(b)(1) (emphasis added). Any fee approved under 28 U.S.C. § 1712(b) “shall be subject to
7 approval by the court and shall include an appropriate attorney’s fee, if any, for obtaining
8 equitable relief.” 28 U.S.C. § 1712(b)(2).

9 Plaintiffs assert that class counsel have incurred \$7,109,247.09 in fees representing more
10 than 17,000 hours of time spent on litigation. Counsel indicate that their work has included (1)
11 depositions of a dozen witnesses, (2) production of hundreds of thousands of documents, (3)
12 more than a hundred written discovery requests, (4) inspection of several of the printers at issue,
13 (5) consultations with industry personnel, (6) extensive work with experts, including the design
14 and implementation of independent testing; (7) numerous interviews of witnesses and putative
15 class members; (8) evaluation of information provided by current or former employees of HP
16 (including the HP engineers with primary responsibility for the design of some of the HP inkjet
17 printer models at issue); and (9) legal research as to the sufficiency of the claims. McCarthy
18 Decl. ¶ 9.

19 Plaintiffs do not seek this entire amount. Instead, they seek fees of approximately \$2.3
20 million, or about thirty-two percent of the lodestar figure, along with about \$600,000 in costs.
21 While this amount is acceptable to HP, this Court still must determine independently if it is fair.
22 A number of factors go into this determination, *see Kerr v. Screen Actors Guild, Inc.*, 526 F.2d
23 67, 70 (9th Cir. 1975) (listing factors), but the “key consideration in determining a fee award is
24 reasonableness in light of the benefit *actually conferred*.” *Create-A-Card, Inc.*, 2009 WL
25 3073920, at *3.

26 Here, the settlement administrator indicates that approximately \$1.5 million in e-credits
27 have been approved. As discussed above, the actual cash value of these non-transferrable credits
28 is significantly less than \$1.5 million. At the same time, the discount in the cash value of the e-

1 credits is mitigated by value of the injunctive relief achieved by the settlement. While the
2 monetary value of such relief is uncertain, and the Court believes that Plaintiffs' assessment of
3 that value is significantly inflated, Plaintiffs were successful in persuading HP to discontinue, at
4 least for three years, a practice that allegedly misled a significant number of consumers. While
5 no precise value can be placed on the settlement in light of the many uncertainties involved, the
6 Court is satisfied that the ultimate value of the settlement to the class is roughly \$1.5 million.

7 Plaintiffs' request for attorneys' fees exceeds that amount by more than half a million
8 dollars. While there is no question of collusion in this case, and the Court has no reason at all to
9 doubt that counsel put in the hours they claim, the extent to which an attorneys' fee award
10 exceeds the value of the settlement to the class is problematic, particularly given the "coupon"
11 nature of the settlement. As Judge Alsup noted under similar circumstances, "[t]o allow the
12 immediate parties to stipulate to pay class counsel a large sum whether or not a large benefit was
13 conferred on the class—and indeed even when it was not—would encourage collusive settlements.
14 . . . Tethering fees (in part) to benefit will help guard against collusion in the general run of
15 cases." *Create-a-Card*, 2009 WL 3073920, at *4. In addition, while this case was extensively
16 litigated over several years, the Court still has serious questions as to whether consumers
17 actually incurred significant injury from HP's actions. To allow an award of attorneys' fees to
18 outstrip the benefit to consumers in such cases would undermine the importance of focusing the
19 efforts of class-action counsel on issues that most affect consumers.

20 Accordingly, Plaintiffs will be awarded attorney's fees of \$1,500,000, plus \$596,990.70
21 in costs.

22 **D. Class representative stipends**

23 In *Stanton v. Boeing Co.*, 327 F.3d 938 (9th Cir. 2003), the Ninth Circuit recognized that
24 "named plaintiffs . . . are eligible for reasonable incentive payments." *Id.* at 977. The settlement
25 agreement provides for \$1,000 incentive awards to the class representatives. These awards are
26 reasonable in light of the time and effort put in by the named Plaintiffs throughout the litigation.

27 **IV. ORDER**

28 Because it finds and concludes that the proposed settlement is fair and reasonable, the

1 Court will grant final approval and has been signed the parties' proposed settlement order, which
2 is filed concurrently herewith. Pursuant to the foregoing discussion, Plaintiffs are awarded
3 attorneys' fees in the amount of \$1,500,000, plus \$596,990.70 in costs, and incentive payments
4 of \$1,000 for each class representative.

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6 DATED: March 29, 2011

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8 JEREMY FOGEL
9 United States District Judge
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