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 8 UNITED STATES DISTRICT COURT
 9 NORTHERN DISTRICT OF CALIFORNIA
 10 SAN JOSE DIVISION

11 KINDERSTART.COM LLC, a California
 12 limited liability company, on behalf of itself and
 all others similarly situated,

13 Plaintiffs,

14 v.

15 GOOGLE, INC., a Delaware corporation,

16 Defendant.

Case No. C 06-2057 JF

**REPLY IN SUPPORT OF PLAINTIFF'S
 MOTION FOR SANCTIONS AGAINST
 DEFENDANT GOOGLE, INC. AND ITS
 LEGAL COUNSEL DAVID H.
 KRAMER PURSUANT TO FED. R.
 CIV. P. 11**

Judge: Hon. Jeremy Fogel
 Date: January 19, 2007
 Time: 9:00 a.m.
 Courtroom: 3, 5th Floor

19 With a plain reading of the Second Amended Complaint (the "SAC") within its four
 20 corners, Google, Inc. ("Google") could have refrained from even contemplating a motion for
 21 sanctions under Federal Rule of Civil Procedure ("Rule") 11 against Plaintiff KinderStart.com
 22 LLC ("KinderStart") and its legal counsel. Google's opposition to the cross-motion
 23 fundamentally misreads the application of Rule 11 to Google's own Rule 11 motion.
 24 KinderStart never advances an argument that once the initial Rule 11 motion fails on the
 25 merits, the movant ought to be automatically sanctioned. Instead, Rule 11 required of Google
 26 in its Rule 11 motion to certify that "to the best of the person's knowledge, information, and
 27 belief, formed after an inquiry reasonable under the circumstances, -- (1) it [i.e., Google's Rule
 28 11 motion] is not being presented for an improper purpose or to cause unnecessary delay or

1 needless increase in the cost of litigation.” Google hastily pressed itself and its counsel into
2 Rule 11 to facilitate its desire not to ever have to litigate key allegations in the SAC. However,
3 Google enjoys and maintains complete mastery over how its search results are generated, and
4 what are the precise grounds, causes and agents involved in Website punishment and results
5 removal. The crux of Google’s opposition rests upon one employee’s bare, untested
6 statements to question certain of KinderStart’s allegations in the SAC. The rush to use Rule 11
7 is not excusable when it emerges from careless, inadequate due diligence of Google’s own
8 operations, employees’ conduct, and search results.

9 **1. Google Remains Silent on Why it Ignored the Rule 11 Safe Harbor.**

10 The opposition is silent on how and why Google chose to forewarn the Court of
11 “sanctionable” actions and allegations of KinderStart within Google’s moving papers under
12 Rules 12(b)(6) and 8. The constructive violation of the safe harbor, still lacking in cause or
13 colorable explanation by Google, warrants a finding that its own Rule 11 motion is itself
14 sanctionable.

15 **2. Google Remains Silent on the FTC Notice of Paid Search Placement.**

16 Google completely ignores the import of the allegation in the SAC on the FTC warning
17 to consumers on paid placement. Either it was unaware of the FTC notice in the first place, or
18 it ignores it altogether within the SAC when claiming KinderStart’s allegation of sold search
19 placement results lacked an objective basis. In either case, this strongly suggests Google and
20 its legal counsel filed the Rule 11 motion to threaten and harass KinderStart from making its
21 case on this key issue of misleading the user and harming competition. This is sanctionable.

22 **3. Google Changed Its Site on Results Removal in Midstream.**

23 Instead of a fair reading of its own Website representations on the claimed absence of
24 censorship in its search results, Google went the opposite direction. It failed to explain why its
25 results removal policy as stated was modified or qualified during the pendency of this
26 litigation. This overt conduct merely compounds the elusiveness of what was both said and
27 meant to users of Google’s engine. Google’s legal counsel simply should have contained its
28 eagerness to find fault with the allegations on censorship. Rule 11 sanctions on this point

1 should lie.

2 **4. Google Perpetuates its Ignorance of Allegations on Discrimination.**

3 Once again, Google's opposition fails to respond to the Rule 11 cross-motion on
4 Google's challenge of the alleged discriminatory, punitive use of Webmaster guidelines
5 against a political site. Overlooking this specific allegation within the SAC in order to file its
6 Rule 11 motion is sanctionable against Google and its counsel.

7 **5. Google Fails to Explain its Violation of Local Rule 3-4(e)**

8 By now, Google is fully aware of the risk of citing unreported cases to the Court in
9 violation of L.R. 3-4(e). Google's unbridled use of *Search King* presumes that every older,
10 electronically reported (but not officially reported) case outside of the Ninth Circuit, lacking
11 the exclusory label or the equivalent, is citable to the Court. Even when the issue was raised
12 during the oral argument of the parties before the Court on June 30, 2006, Google's legal
13 counsel forcefully proceeded to assume mean Rule 3-4(e) could not possible apply to Google
14 as to *Search King*. Further, Google makes no distinction as to opinions that never reach
15 official reporters but happen to have been picked up in various legal electronic databases such
16 as Lexis or Westlaw.

17 The only real defense offered by Google is that KinderStart in its briefs has cited
18 *recently* published cases that have not yet appeared in *official* reporters. In *Dennis v. Brown*,
19 361 F. Supp. 2d 1124, 1131 (N.D. Cal. 2005), the Court addressed the content of an
20 unpublished decision of Judge Ilston of this district.¹ That electronically published decision
21 out of this district was not marked as "Not for Citation," and therefore could be cited to the
22 court by the litigant under L.R. 3-4(e). The other cases cited by Google where the judge cites
23 to an electronically published case are inapposite. Neither case tested or adjudicated whether a
24 litigant (and *not* a court) violates L.R. 3-4(e) in citing to the court an unpublished decision.
25 *Online Policy Group v. Diebold, Inc.*, 337 F. Supp. 2d 1195 (N.D. Cal. 2004); *Yahoo!, Inc. v.*
26

27 ¹ Indeed, this Court's opinion in that case recognizes the basic principle that a decision
28 appearing only in an electronic database (and not in an official reporter) is an "unpublished
decision." *Id.*

