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UNITED STATES DISTRICT COURT
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 2
               NORTHERN DISTRICT OF CALIFORNIA
 3
                      SAN JOSE DIVISION
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   IO GROUP, INC., a California )
    Corporation,
                     Plaintiff,
 8
                                  ) Case No. C-06-3926 (HRL)
       vs.
 9
    Veoh NETWORKS, Inc., a
10
   California Corporation,
11
                     Defendant.
12
13
14
                     HIGHLY CONFIDENTIAL
15
                  DEPOSITION OF JOSEPH PAPA
16
                          VOLUME I
                    SAN DIEGO, CALIFORNIA
17
18
                        MAY 21, 2007
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   REPORTED BY: NICOLE R. HARNISH, CSR No. 13101
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       VS.
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    Veoh NETWORKS, Inc., a
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   California Corporation,
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                     Defendant.
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15
                 DEPOSITION OF JOSEPH PAPA,
16 taken by the Plaintiff, commencing at the hour of
    9:00 a.m., on Monday, May 21, 2007, at
17
18
   530 B Street, Suite 350, San Diego, California,
19 before Nicole R. Harnish, Certified Shorthand
20 Reporter in and for the State of California.
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1	APPEARANCES:
2	
3	For the Plaintiff:
4	GILL SPERLEIN GENERAL COUNSEL
5	TITAN MEDIA.COM BY: GILL SPERLEIN, ESQ.
6	584 Castro Street, Suite 849 San Francisco, California 94114
7	San Flancisco, Califolnia 94114
8	For the Defendant:
9	WINSTON & STRAWN BY: JENNIFER A. GOLINVEAUX, ESQ.
10	101 California Street San Francisco, California 94111
11	San Flancisco, Califolnia 94111
12	Also Present: Keith Ruoff
13	Also Flesenc. Neith Ruoll
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1	I N D E X	
2	WITNESS: JOSEPH PAPA	
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4	EXAMINATION:	Page
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8	EXHIBITS	
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- 1 JOSEPH PAPA,
- 2 having been duly sworn, testified as follows:

3

- 4 EXAMINATION
- 5 BY MR. SPERLEIN:
- 6 Q. Good morning, Mr. Papa. My name is
- 7 Gill Sperlein. I'm the attorney for Io Group.
- 8 Let me start off by asking you just a few
- 9 questions about the process here.
- 10 Have you ever been deposed before?
- 11 A. No.
- 12 Q. Okay. It is -- our conversation today --
- 13 I'm going to ask you questions and ask you to respond
- 14 to them. You are under oath as just indicated. But
- 15 our conversation's going to be a little different
- 16 from day-to-day conversation, mostly because the
- 17 court reporter is recording everything that we say.
- 18 Fortunately that doesn't happen in your regular life.
- 19 So it is common for people to respond with
- 20 a shake of the head or a yes or a kind of a verbal
- 21 sound that may not really be a yes or a no, something
- 22 in between. What I am going to ask you to do is to
- 23 respond to each of my questions verbally. And if it
- 24 requires a yes or no, to use a yes or no rather than
- 25 uh-huh or something like that.

- 1 ask it in a very clear way. Would it also work on
- 2 Windows 2000?
- 3 A. Yes.
- 4 Q. Thank you.
- 5 And currently you are the director of
- 6 product development; is that correct?
- 7 A. That's correct.
- 8 Q. I assume your duties broadened even further
- 9 at that point; is that correct?
- 10 A. No.
- 11 Q. No.
- 12 Are you still responsible for product
- 13 architecture under that new title?
- 14 A. Yes.
- 15 Q. Were there any specific new
- 16 responsibilities that you took over when you became
- 17 director of product development?
- 18 A. No.
- 19 Q. Was that new title considered a promotion?
- 20 A. Yes.
- 21 Q. And was it a promotion designed to
- 22 recognize that you were an important part of the
- 23 company?
- 24 A. I don't think I can answer that properly.
- 25 Q. Okay. Fair enough.

- 1 When a user wishes to upload a video onto
- 2 the Veoh server or -- I'm sorry -- onto the Veoh
- 3 system, what steps does the user have to take to
- 4 accomplish that task?
- 5 A. They have to navigate to veoh.com in their
- 6 web browser. They have to select the uploading tab.
- 7 They have to pick the video file off their local
- 8 system. They have to enter the title and description
- 9 of the video, and then they press "okay," and the
- 10 file will be transferred to their system.
- 11 Q. Okay. You said they had to enter the title
- 12 and description of the video file. Are those
- 13 required fields?
- 14 A. Yes.
- 15 Q. Now, before --
- 16 A. Can I correct that?
- 17 Q. Absolutely.
- 18 A. Title is required. I believe description
- 19 is optional.
- 20 Q. And that brings up another point. If at
- 21 any point during the day you realize that you gave an
- 22 incomplete answer or maybe something that wasn't
- 23 quite right, feel free to bring that to our attention
- 24 and we can take your corrected answer and make sure
- 25 it is on the record.

- 1 A. Okay.
- 2 Q. Before the user is able to pick a video
- 3 file off of their system and upload it to Veoh, are
- 4 they required to register with Veoh?
- 5 A. Yes.
- 6 Q. And are they required to download the Veoh
- 7 client onto their system before they can upload a
- 8 video?
- 9 A. No.
- 10 Q. Are users only able to upload video files
- 11 to the Veoh system as opposed to any other type of
- 12 file?
- 13 A. Only video.
- 14 Q. Only video.
- 15 If a user attempted to upload a software
- 16 file, what would happen?
- 17 A. It would be rejected.
- 18 Q. Would they get a message that said it was
- 19 being rejected?
- 20 A. Yes.
- 21 Q. Do you know exactly what that message would
- 22 say -- or I shouldn't say "exactly." Do you know
- 23 approximately what the message would say?
- A. Approximately it says "unknown codec."
- 25 Q. So is the codec what the system would look

- 1 for to determine if a file was in a proper format to
- 2 be loaded?
- 3 A. Can you clarify "proper format to be
- 4 loaded"?
- 5 Q. That it was in a file format that the
- 6 system could accept.
- 7 MS. GOLINVEAUX: Object to the form of the
- 8 question.
- 9 BY MR. SPERLEIN:
- 10 Q. You can go ahead and answer as best you
- 11 can.
- 12 A. Can you just repeat it?
- 13 Q. You said earlier that if a user attempted
- 14 to upload a software file, that the user would get a
- 15 message that would say "improper codec" or something
- 16 to that affect; is that correct?
- 17 A. That's correct.
- 18 Q. For what reason would that message be
- 19 generated?
- 20 A. To communicate to the user that the file
- 21 they uploaded is not a video file.
- Q. Do all video files have a codec associated
- 23 with it?
- 24 A. Yes.
- 25 Q. Let's take a moment to clarify what a codec

- 1 is. Could you tell me, in relatively simple layman's
- 2 terms as you can, what a codec is?
- 3 A. A codec is a compression scheme.
- 4 Q. So codec is used to compress video files so
- 5 that it can be transferred more quickly; is that an
- 6 accurate statement?
- 7 A. Yes.
- 8 Q. Do files that are not video files ever
- 9 contain codecs?
- 10 A. Yes.
- 11 Q. Are the codecs that are used with video
- 12 files unique to video files?
- 13 A. They can be.
- 14 Q. Are there some codecs that work with both
- 15 video and other types of files?
- 16 A. Yes.
- 17 Q. Can you give me an example?
- 18 A. MPEG-2.
- 19 Q. An MPEG-2 is able to be used with video
- 20 files as well as some other type of file?
- 21 A. Correct.
- Q. And what type of file is that?
- 23 A. Audio.
- Q. If a user were to attempt to upload an
- 25 audio file that had an MPEG-2 codec, would the user

- 1 get the same message from Veoh rejecting the file?
- 2 A. Yes.
- 3 Q. And how is the system able to determine
- 4 that that is an audio file and therefore reject it as
- 5 opposed to a video file?
- A. An audio file doesn't contain a video
- 7 codec.
- 8 Q. Just for clarification, the audio file can
- 9 contain a codec that is an MPEG-2 codec?
- 10 A. Correct.
- 11 Q. And can MPEG-2 codec be either audio or
- 12 video?
- 13 A. Correct.
- 14 Q. Okay. Thank you.
- So to just summarize this area and clarify,
- 16 Veoh does not accept any files that are not video
- 17 files; is that correct?
- MS. GOLINVEAUX: Object to the form of the
- 19 question.
- THE WITNESS: Can you clarify "accept"?
- 21 BY MR. SPERLEIN:
- 22 Q. Can users upload any files that are not
- 23 video files to the Veoh system?
- MS. GOLINVEAUX: Object to the form.
- 25 THE WITNESS: Users can upload anything

- 1 they choose. If it is not a video file, they will
- 2 get the "unknown codec" message.
- 3 BY MR. SPERLEIN:
- Q. Will the Veoh system accept any files that
- 5 a user attempts to upload that are not video files?
- 6 MS. GOLINVEAUX: Object to the form of the
- 7 question and still vague and ambiguous.
- 8 THE WITNESS: Can you clarify what you mean
- 9 by "accept"?
- 10 BY MR. SPERLEIN:
- 11 Q. By "accept" I mean allow the file to be
- 12 transferred onto the Veoh system.
- MS. GOLINVEAUX: Sorry. With that
- 14 clarification can you read back the question?
- MR. SPERLEIN: I will ask it once more.
- MS. GOLINVEAUX: Sure.
- 17 BY MR. SPERLEIN:
- 18 Q. If a user attempts to upload a file that is
- 19 not a video file, will the Veoh system allow that
- 20 video file to transfer to the Veoh system?
- 21 A. Yes.
- 22 Q. And if it is not a video file, what will
- 23 the Veoh system do at that time with that file?
- MS. GOLINVEAUX: Asked and answered.
- 25 BY MR. SPERLEIN:

- 1 Q. Would you answer the question?
- 2 A. It will attempt to recognize the audio and
- 3 video codec in the file.
- 4 Q. Okay. And if it is not a codec that is
- 5 associated with video, what will the Veoh system then
- 6 do with that file?
- 7 A. The file stays in the video system and is
- 8 marked as "unknown codec."
- 9 Q. And how long will the Veoh system continue
- 10 to keep that file on the system?
- 11 A. Our current policy is 90 days.
- 12 Q. After 90 days -- strike that.
- 13 Is there anything that might occur during
- 14 that 90 days that would cause Veoh to maintain the
- 15 file beyond that 90 days?
- 16 A. For a file that has been deemed "codec
- 17 unknown"?
- 18 Q. Correct.
- 19 A. 90 days is our policy, but we don't have a
- 20 guarantee that it happens at the 90-day mark. No
- 21 less than 90 days is the policy.
- 22 Q. What is the reason for maintaining those
- 23 files at all?
- MS. GOLINVEAUX: I would object. To the
- 25 extent the answer would call for the witness to

- 1 whether or not to eliminate those files.
- 2 Q. Does the operations team routinely
- 3 eliminate files, or does the operational team make
- 4 specific decisions about specific files for deletion?
- 5 MS. GOLINVEAUX: Object to the form of the
- 6 question.
- 7 BY MR. SPERLEIN:
- 8 Q. I'm going to rephrase that for you,
- 9 Mr. Papa.
- 10 A. Okay.
- 11 Q. After the files have been made available
- 12 for deletion by the operations team, does the team
- 13 evaluate each individual file to determine if it
- 14 should be eliminated or not?
- 15 A. No.
- MS. GOLINVEAUX: Mr. Sperlein, I am going
- 17 to stop you for a moment and ask you -- as you know,
- 18 Mr. Papa is here to designate on behalf of Veoh on
- 19 matters specified in your notice, and which
- 20 matter does this extended topic fall under?
- 21 MR. SPERLEIN: The process of uploading
- 22 files to Veoh.
- MS. GOLINVEAUX: I think your topic was a
- 24 process of uploading video files to Veoh.
- 25 MR. SPERLEIN: I think this is included

- 1 it?
- 2 A. No.
- 3 Q. You said that Veoh -- that you value Veoh
- 4 based on registrations. Does that mean that the more
- 5 users are registered with Veoh, the more valuable
- 6 Veoh is?
- 7 MS. GOLINVEAUX: Object to the form.
- 8 THE WITNESS: Valuing any company is
- 9 complicated. User registrations are one way to
- 10 measure our growth.
- 11 BY MR. SPERLEIN:
- 12 Q. In addition to users uploading video files
- 13 onto the Veoh system, do video files -- are video
- 14 files placed on the Veoh system by nonusers?
- 15 A. Define users.
- 16 Q. Does Veoh itself ever load or add content
- 17 onto the Veoh system?
- 18 A. Yes.
- 19 Q. Under what circumstances would Veoh add
- 20 video files to the Veoh service?
- 21 A. We produce a series called Viral, and there
- 22 are a variety of promotional videos produced by our
- 23 marketing department.
- Q. Are those promotional videos, videos that
- 25 promote Veoh?

- 1 A. Correct.
- 2 Q. Are there promotional videos that promote
- 3 anything else?
- 4 A. No.
- 5 Q. Does Veoh ever obtain content from other
- 6 companies which Veoh employees then load onto the
- 7 Veoh system?
- 8 A. Veoh has a content programming team that is
- 9 responsible for relationships with content providers.
- 10 Q. And when the content and programming
- 11 team -- does the content and programming team obtain
- 12 content from other individuals or companies to play
- 13 on the Veoh system?
- MS. GOLINVEAUX: Object to the form.
- 15 THE WITNESS: Can you repeat it? Sorry.
- 16 BY MR. SPERLEIN:
- 17 Q. Is there content that is associated with --
- 18 strike that.
- 19 Does Veoh itself upload content other than
- 20 the Viral series and promotional videos onto the Veoh
- 21 system?
- 22 A. Yes.
- Q. Under what circumstances?
- 24 A. The content -- if the content team has a
- 25 relationship, and that relationship merits personal

- 1 attention, then we have uploaded content for third
- 2 parties.
- 3 Q. Can you give me any examples of such
- 4 situations?
- 5 A. Unfortunately I don't know any names. I am
- 6 just involved on the technology side. I don't know
- 7 the company names, for example.
- 8 Q. Do you know if Veoh uploads any content on
- 9 behalf of Turner Broadcasting?
- 10 A. We did load content on behalf of Turner
- 11 Broadcasting.
- 12 Q. At some point in the past did Veoh obtain
- 13 content from video bloggers that had RSS feeds?
- 14 A. Yes.
- 15 Q. And did Veoh upload that content onto the
- 16 Veoh system?
- 17 A. Can you clarify what you mean by "did
- 18 Veoh"? Are you speaking did a person, an individual?
- 19 O. Someone on behalf of Veoh?
- 20 A. No.
- Q. Did Veoh develop technology that would
- 22 spider video blogs to obtain content?
- 23 A. Yes.
- Q. Do you know if Veoh asked permission to use
- 25 the content that those spiders obtained?

- 1 MS. GOLINVEAUX: Object to the form.
- THE WITNESS: I don't know the answer to
- 3 that.
- 4 BY MR. SPERLEIN:
- 5 Q. Going back to individual users that upload
- 6 content onto the Veoh system. Does Veoh ask those
- 7 users if they have permission -- strike that.
- 8 Does Veoh ask users if they own the content
- 9 that they're uploading onto the Veoh system?
- 10 MS. GOLINVEAUX: Objection to the form.
- 11 THE WITNESS: "Ask"? What do you mean by
- 12 "ask"?
- 13 BY MR. SPERLEIN:
- Q. During the upload process, are users
- 15 required to respond to any questions about the video
- 16 file that they are attempting to upload?
- MS. GOLINVEAUX: Object to the form.
- 18 THE WITNESS: Users have to agree to our
- 19 terms of service prior to uploading.
- 20 BY MR. SPERLEIN:
- 21 Q. Okay. And earlier you said that users are
- 22 required to input a title for the video file before
- 23 they uploaded it; is that correct?
- 24 A. That's correct.
- 25 Q. And you also said earlier that users have

- 1 A. It let's the publisher assign keywords to
- 2 the video.
- 3 Q. And can users later use those keywords to
- 4 help them search for video files on the Veoh system?
- 5 A. Correct.
- Q. Are there any other fields that users are
- 7 given the option of filling in information for?
- 8 A. They can assign it to a series.
- 9 Q. Any others?
- 10 A. Not that I can recall.
- 11 Q. Can users associate it with a channel --
- 12 strike that.
- Can users associate it with a category?
- 14 A. Yes.
- 15 Q. Can you recall any other information that
- 16 users are allowed to fill in during the upload
- 17 process?
- 18 A. No.
- 19 Q. Is there a question -- let me start over.
- 20 Does the interface ask the user at that
- 21 time if they have permission to upload the video
- 22 file?
- 23 A. They have to reafirm they agree to the
- 24 terms of service.
- Q. Other than that, are users specifically

- 1 asked at that time if they have permission to upload
- 2 the video file?
- 3 A. Not that I recall.
- 4 Q. Are users asked for their address at that
- 5 time?
- 6 A. No.
- 7 Q. Are users asked for their telephone number
- 8 at that time?
- 9 A. No.
- 10 Q. Are users asked if the video file has been
- 11 registered with the U.S. Copyright Office at that
- 12 time?
- 13 A. No.
- 14 Q. Are users asked for a copyright
- 15 registration number at that time?
- 16 A. No.
- 17 Q. Are users asked if they have a license to
- 18 distribute the video file at that time?
- 19 A. They are asked to reafirm the terms of use.
- 20 Q. Are they asked if they have a license to
- 21 distribute the file?
- 22 A. Not specifically.
- 23 Q. Are they asked for -- to upload a copy of
- 24 any document that shows ownership of the video file?
- 25 A. Upload a document? No.

- Q. Does Veoh have a system for reviewing some
- 2 video files on its own accord that are available on
- 3 the Veoh system.
- 4 MS. GOLINVEAUX: Object to the form.
- 5 THE WITNESS: What do you mean by "system"?
- 6 BY MR. SPERLEIN:
- 7 Q. Procedure. So let me rephrase.
- 8 Does Veoh have procedures in place for
- 9 reviewing certain video files?
- 10 A. The content and programming team has
- 11 procedures to confirm that all the content is within
- 12 our terms of service.
- 13 Let me rephrase that. I am aware that the
- 14 content team has procedures. I don't participate in
- 15 those procedures, and they don't review all content.
- 16 There's a few mechanisms by which they would review
- 17 content.
- 18 Q. Do you know how they determine which
- 19 content will be reviewed?
- 20 A. My understanding is that they will
- 21 periodically review recently published videos to
- 22 confirm that they are within our terms of service.
- 23 We also have a community feature where users will
- 24 communicate to us if a video is inappropriate.
- 25 Q. You said the content and programming team

- 1 is successfully ingested into the system it is marked
- 2 active and that when it is active, then it will show
- 3 up on the recently published area; is that correct?
- 4 A. That's correct.
- 5 Q. How long does the video file remain active?
- 6 A. Indefinitely.
- 7 Q. So does that mean that a video file is
- 8 indefinitely on the recently published area?
- 9 A. No.
- 10 Q. So what I want to know is how long a video
- 11 file stays in the recently published area. Can you
- 12 respond to that?
- 13 A. It is not based on time duration.
- 14 Q. Is it based on a number of different
- 15 factors that are considered in tandem?
- 16 A. No.
- 17 Q. Is it a raw number? Is it the last
- 18 100 videos that have been published, for example?
- 19 A. The main page contains the last 20 videos
- 20 published.
- 21 Q. Can users of the Veoh system go to a second
- 22 page to see the next 20 or so?
- 23 A. Yes.
- Q. So if something is marked recently or if it
- 25 is in the recently published area, is that just a

- 1 mechanism for showing order in which the video files
- 2 came into the system most recently?
- 3 A. It does show that, yes.
- 4 Q. So understanding that there may be some
- 5 variation the general idea is that the video at the
- 6 top of the most recently published list is the most
- 7 recently published video that came onto the system;
- 8 is that correct?
- 9 A. That's correct.
- 10 Q. And then you can go on through --
- 11 A. Actually that is not correct. It is the
- 12 most recently published video that is marked active.
- 13 Q. And let's go back to that. Before, you
- 14 said that a video file is marked active after it is
- 15 ingested into the system. Can you tell me what all
- 16 has to be completed in the process before a video
- 17 file is marked active?
- MS. GOLINVEAUX: Object to the form.
- 19 MR. SPERLEIN: I am going to strike that
- 20 because I think we have those answers.
- 21 BY MR. SPERLEIN:
- 22 Q. To clarify your earlier statements, the
- 23 content and programming team periodically reviews the
- 24 video files to determine if they are consistent with
- 25 Veoh's terms of service; is that correct?

- 1 MS. GOLINVEAUX: Object to the form.
- 2 BY MR. SPERLEIN:
- 3 Q. We were most recently speaking about how
- 4 the content and programming team performs periodic
- 5 reviews of video files or the metadata video files
- 6 currently. Going back to the area of June 2006, did
- 7 Veoh have any similar review type of process in
- 8 effect at that time?
- 9 MS. GOLINVEAUX: Object to the form.
- 10 THE WITNESS: Similar to the current
- 11 process?
- 12 BY MR. SPERLEIN:
- 13 Q. Yes.
- 14 A. We would periodically review most recent to
- 15 verify that the videos were in accord with the terms
- 16 of service.
- 17 Q. And were you personally involved in the
- 18 process at that time?
- 19 A. Yes.
- 20 Q. So just to clarify, you personally -- did
- 21 you personally periodically review recently published
- 22 video files to determine if they were compliant with
- 23 Veoh's terms of use?
- 24 A. I would periodically review the most recent
- 25 to confirm that they applied -- were acceptable.

- 1 Q. So there is no mechanism for marking that a
- 2 video file had been reviewed for terms of service
- 3 violations; is that correct?
- 4 A. That's correct.
- 5 Q. So when you reviewed the video files -- or
- 6 when you reviewed the most recently published page
- 7 looking for violations, what types of things were you
- 8 looking for at the time?
- 9 A. Pornographic content.
- 10 Q. And if you saw something -- let me clarify
- 11 something for you -- or with you.
- 12 The word "pornographic" is a little bit
- 13 ambiguous and under some people's estimation. Were
- 14 you looking for video files that contained sexually
- 15 explicit material?
- 16 A. Yes.
- 17 Q. And what about mere nudity? If there was
- 18 just one picture of a woman or man who was unclothed,
- 19 would that be something that would cause you to take
- 20 a closer look?
- 21 A. Yes.
- 22 Q. And if you witnessed a thumbnail that
- 23 clearly showed sexually explicit activity, what would
- 24 your next step be?
- 25 A. I would select the video and it would be

- 1 taken to the -- what we call the video details page
- 2 which is where the video was presented. And then I
- 3 would select the edit function, and then from that
- 4 page I would cancel the video.
- 5 Q. And to clarify the time frame -- let's
- 6 narrow down to the first two weeks of June 2006, June
- 7 1st to June 15th. If you saw a sexually explicit
- 8 video file that contained sexually explicit material
- 9 at that time, would you select the edit page and
- 10 delete the video file?
- 11 A. I don't recall when we stopped permitting
- 12 sexually explicit content. If those two weeks were
- 13 prior to that, then I would confirm -- rather than
- 14 cancal the video, I would confirm that the rating was
- 15 adult.
- 16 Q. And if the rating was adult, would you take
- 17 no further action?
- 18 A. I would change the rating.
- 19 Q. If the rating were correctly indicated as
- 20 adult?
- 21 A. So when viewing the most recent page I
- 22 would do that with the content filter turned on. So
- 23 my expectation would be that there would be no adult.
- 24 So the presence of adult implies that it was
- 25 improperly rated.

- 1 referred to as the most recent page?
- 2 A. Yes.
- 3 Q. So once you were on the most recent page
- 4 you would limit your search results so that only
- 5 video files that were not marked as adult would show
- 6 up; is that accurate?
- 7 A. Yes. You turn the content filter off.
- 8 Q. And then you would review those video
- 9 files, you would look at the thumbnails and metadata
- 10 on that page; is that correct?
- 11 A. correct.
- 12 Q. Did that process allow you to review for
- 13 any terms of use violation other than improperly
- 14 designating the adult category for a video file?
- MS. GOLINVEAUX: Object to the form of the
- 16 question.
- 17 THE WITNESS: What other violations?
- 18 BY MR. SPERLEIN:
- 19 Q. I'm sorry?
- 20 A. Which other violations?
- 21 Q. Did that process allow you to check for
- 22 anything else?
- MS. GOLINVEAUX: Same objection.
- 24 THE WITNESS: On rare occasion there would
- 25 be a violent video that was clear.

- 1 BY MR. SPERLEIN:
- 2 Q. And was your process the same there as if
- 3 it were miscategorized.
- 4 A. No. That would result in the cancellation.
- 5 Q. On a cancellation, what happens to the
- 6 video file?
- 7 A. For a terms of use cancellation it is
- 8 marked as canceled. So it was no longer available on
- 9 the site.
- 10 Q. And is that different from deleted?
- 11 A. Yes.
- 12 Q. And what happens if it is deleted?
- 13 A. Deleted refers to physically removing the
- 14 file from disk. Cancellation refers to the logical
- 15 state in the database.
- 16 Q. If Veoh deletes a file, does it also delete
- 17 that file from the computers of individuals that have
- 18 downloaded the Veoh client?
- 19 A. That capability exists, and it depends on
- 20 circumstances.
- 21 Q. So to be clear, Veoh does have the
- 22 capability of removing video files that are on the
- 23 users' computers if those video files were obtained
- 24 through the Veoh system?
- 25 A. Correct.

- 1 Q. During your -- at any time when you were
- 2 reviewing video files through the most recent video
- 3 page, did you ever cancel a video file for any reason
- 4 other than the video file being violent?
- 5 A. I canceled beastiality and child
- 6 pornography.
- 7 Q. And when you did that, were those files not
- 8 marked as adult by the user that uploaded the file?
- 9 A. Correct.
- 10 Q. Did you ever cancel a video file because
- 11 you thought it was an instance of copyright
- 12 infringement?
- 13 A. Have I personally ever deleted a file?
- 14 Q. Yes.
- 15 A. Yes.
- 16 Q. Can you give me an example of what files
- 17 you have deleted?
- 18 A. What time frame are we speaking of?
- 19 Q. This is anytime?
- 20 A. Anytime. I deleted a copy of 300 that was
- 21 available on the site -- or, excuse me, I canceled a
- 22 copy of 300 that was available on the site.
- Q. And why did you cancel that?
- 24 A. I was in the process of testing some new
- 25 functionalty, and I encountered it. I happened to

- 1 I would say that all employees are expected to comply
- 2 with the DMCA policy. But I can't recall a specific
- 3 conversation.
- 4 Q. Under your DMCA policy -- let's start with
- 5 currently -- is it Veoh's policy to remove a video
- 6 file for copyright violation in the absence of a
- 7 notice from the owner of that video file to take it
- 8 down or someone acting on behalf of the owner?
- 9 A. There are circumstances which Veoh
- 10 employees may take down content absence of a form of
- 11 takedown request.
- 12 Q. And what are those circumstances?
- 13 A. If in the course of using veoh.com somebody
- 14 encounters blatantly copyrighted material, then they
- 15 can take it down, but they need to follow the
- 16 guidelines for doing so, which includes
- 17 communicating to our internal DMCA designate and
- 18 keeping a written record of what was done.
- 19 MS. GOLINVEAUX: I want to object and move
- 20 to strike to the extent the witness testified about
- 21 "blatantly copyrighted material" as he's not a legal
- 22 expert and would constitute an opinion.
- 23 BY MR. SPERLEIN:
- Q. When you took down 300 -- or canceled the
- 25 video file of the movie 300, you testified that that

- 1 was at the same time that the video was actually
- 2 playing in theaters; is that correct?
- 3 A. That's correct.
- 4 Q. Would you consider -- did you consider that
- 5 a blatant copyright violation?
- 6 A. I did, yes.
- 7 Q. Can you tell me other factors that would
- 8 indicate to you that something is blatantly copyright
- 9 infringing?
- 10 MS. GOLINVEAUX: Object. It calls for
- 11 legal opinion.
- 12 THE WITNESS: Duration is a factor.
- 13 BY MR. SPERLEIN:
- Q. And how is that a factor?
- 15 A. Videographers will often use clips of this
- 16 or that, you know, editorial content that likely
- 17 constitutes fair use. So we don't -- I don't
- 18 consider that -- if it is a complete copy and that I
- 19 am aware that it is something that would be an
- 20 extreme stretch for one of our users to own the
- 21 rights to and it is not a user who I know that we
- 22 have a relationship with on the content side, those
- 23 factors would weigh into my personal determination
- 24 and opinion as to what is blatant.
- 25 Q. Okay. I want to break those down a little

- 1 bit. The first thing you said was the duration of
- 2 the clip; is that correct?
- 3 A. Uh-huh.
- 4 Q. Or duration of the file. And it is your
- 5 opinion that if the video file is there in its
- 6 entirety that is a factor that goes towards showing
- 7 that it may be copyright infringement; is that
- 8 accurate?
- 9 MS. GOLINVEAUX: Objection. Calls for
- 10 legal conclusion.
- 11 THE WITNESS: My opinion is if the video is
- 12 there in its entirety, that content publisher has a
- 13 weak fair use argument, and so that is a factor.
- 14 BY MR. SPERLEIN:
- 15 Q. So is it your opinion that if someone puts
- 16 a shorter clip, even if they don't have permission,
- 17 it may be legal because there may be a fair use
- 18 argument; is that what you are saying?
- 19 MS. GOLINVEAUX: Object. Calls for legal
- 20 conclusion.
- 21 THE WITNESS: My opinion of blatant --
- 22 well, let me rephrase that. I would say it is -- for
- 23 me personally, it is very difficult to determine if a
- 24 clip is violating somebody's copyright.
- 25 BY MR. SPERLEIN:

- Q. Okay. But there are some factors that you
- 2 believe make it easier to make that determination; is
- 3 that correct? We've talked about at least one
- 4 factor, the fact that the movie is still playing in
- 5 the movie theater.
- 6 Is that -- let's focus in on that for just
- 7 a second. The fact that 300 was still in the movie
- 8 theaters was an indicater to you that the copy that
- 9 was submitted to Veoh was not likely there with the
- 10 permission of the owner; is that correct?
- 11 A. That was one factor, yes.
- 12 Q. And is that because it is not a very common
- 13 business practice for movie distributors to give away
- 14 their movies in there entirety by some other channel
- 15 when they are still trying to get sales from theater
- 16 attendance?
- MS. GOLINVEAUX: Object to the form of the
- 18 question.
- 19 BY MR. SPERLEIN:
- 20 Q. Let me ask you why you think that's a
- 21 factor that shows a likelihood of copyright
- 22 infringement.
- 23 A. Knowing that we don't have a relationship
- 24 with that publisher and knowing that the entire
- 25 content in it's entirety did not constitute something

- 1 promotional that may have been published by somebody
- 2 with permission, in my opinion, that led me to
- 3 determine that it was blatantly copyrighted.
- 4 Q. Are you generally aware of who Veoh has
- 5 relationships with, with regard to content, and who
- 6 they don't?
- 7 MS. GOLINVEAUX: Mr. Sperlein, can you
- 8 direct me back to where in the 30B6 where this --
- 9 which topic this is?
- 10 MR. SPERLEIN: If you look at 22, it is the
- 11 policies for preventing copyright infringement.
- 12 MS. GOLINVEAUX: And what does that have to
- 13 do with this question?
- 14 MR. SPERLEIN: It has to do with, if there
- 15 is a policy about blatant copyright infringement, I
- 16 want to know how the determination is made to
- 17 exploit.
- MS. GOLINVEAUX: Would you read back the
- 19 question, please?
- 20 (Record read.)
- 21 MS. GOLINVEAUX: I will make the objection
- 22 that this is outside the scope of the topics for
- 23 which this witness has been desinginated and to that
- 24 extent that would count as his personal testimony
- 25 rather his testimony of Veoh.

- 1 THE WITNESS: Repeat.
- 2 (Record read.)
- 3 THE WITNESS: I am generally aware, yes.
- 4 BY MR. SPERLEIN:
- 5 Q. Have you discussed with other employees of
- 6 Veoh what may be an example of blatantly copyrighted
- 7 infringement?
- 8 MS. GOLINVEAUX: Object to the extent it
- 9 would require the witness to disclose attorney-client
- 10 communications. I would instruct him not to answer.
- 11 THE WITNESS: I am not going to answer.
- 12 BY MR. SPERLEIN:
- 13 Q. Would you feel that it would help you to
- 14 determine if something was an example of copyright
- 15 infringement or not if you knew the producer of the
- 16 video clip that appeared on Veoh?
- 17 MS. GOLINVEAUX: Objection. Calls for
- 18 legal conclusion.
- 19 THE WITNESS: If I knew that Veoh had a
- 20 relationship with the producer, then that would
- 21 clearly mean it was not problematic.
- 22 BY MR. SPERLEIN:
- Q. Did Veoh ever implement a policy that
- 24 allowed users to be community editors?
- 25 A. No.

- 1 Q. Of 2007 or -- no --
- 2 A. 2006 through now it has grown quite
- 3 substantially.
- 4 Q. Has Veoh reconsidered the possibility of
- 5 using community editors now that there is a
- 6 significant community?
- 7 A. I have not been involved in any discussions
- 8 about doing that.
- 9 Q. Okay. When a Veoh employee is reviewing
- 10 a video file in the video editor page, can the
- 11 employee tag the video file in such a way that the
- 12 places on the Veoh system where the video file
- 13 appears are limited?
- 14 A. Yes.
- 15 Q. And for an example, if a video file
- 16 contains nudity, but is within Veoh's terms of use,
- 17 can a Veoh employee mark that video file in such a
- 18 way that it would not appear on Veoh's home page?
- 19 A. Yes.
- 20 Q. And if that is done, are there a number of
- 21 areas on the Web site where that video file would not
- 22 appear?
- 23 A. My recollection is home page and most
- 24 popular.
- 25 Q. Is there only one -- strike that.

- 1 Q. When a user goes to the home page of
- 2 Veoh.com, does Veoh immediately recognize the
- 3 computer that that user -- based on the computer that
- 4 the person is using, regardless of whether they've
- 5 registered or not?
- 6 A. What do you mean "recognize"?
- 7 Q. If a computer has been used to visit
- 8 Veoh.com previously, and someone on that computer
- 9 comes back to veoh.com, does Veoh recognize the
- 10 computer -- recognize that that person is returning
- 11 to Veoh and change the interfacing anyway because
- 12 of -- or based on his earlier visits to the Web site?
- 13 A. I am not aware of the interface changing
- 14 for first time versus repeat visitors.
- 15 Q. And when a user goes to the video home
- 16 page, is there a -- does the video file immediately
- 17 launch in the Flash Player?
- 18 A. Yes.
- 19 Q. And what determines which video file plays
- 20 when a user goes to the home page?
- 21 A. Content and programming team select the
- 22 videos.
- 23 Q. They select which videos will play on the
- 24 home page?
- 25 A. Correct.

- 1 Q. And is it at any given time the same for
- 2 all users on the system?
- 3 A. There's different kinds of users. There's
- 4 registered users and not registered users.
- 5 Registered users get their own recommendations.
- 6 Nonregistered users get the home page that is
- 7 programmed by the content team.
- 8 Q. If a user goes to veoh.com and is
- 9 registered, but does not log in on this new visit,
- 10 does Veoh recognize that person as the registered
- 11 user based on the IP address that they are coming
- 12 from; or does it see that user as a new user -- or an
- 13 unregistered user? Sorry.
- 14 A. I don't believe the IP address is used at
- 15 all.
- Q. Does the user have to be registered to view
- 17 video files?
- 18 A. No.
- 19 Q. Are the ads served by Veoh generated based
- 20 in part on what video files a user has viewed?
- 21 A. Has viewed?
- Q. Has viewed.
- 23 A. No.
- Q. I want to clarify that. If a registered
- 25 user is on veoh.com, does Veoh keep track of the

- 1 video files that that user has viewed?
- 2 A. Yes.
- 3 Q. And does Veoh have the capability of
- 4 distinguishing which ads they want to show to that
- 5 user based on what his interests might be based on
- 6 what video files that he's watched?
- 7 MS. GOLINVEAUX: Object to the form of the
- 8 question.
- 9 THE WITNESS: Ads on video do not take into
- 10 account user viewing history.
- 11 BY MR. SPERLEIN:
- 12 Q. Does Veoh make recommendations of other
- 13 videos that the user might wish to view based on his
- 14 past viewing history?
- 15 A. Yes.
- 16 Q. Are there any advertisements on the Veoh
- 17 system that are served in the same manner as video
- 18 files?
- 19 MS. GOLINVEAUX: Sorry. Mr. Sperlein, can
- 20 you direct me back to our 30B6 notice and just what
- 21 related topics you are talking about?
- MR. SPERLEIN: With regard to whether they
- 23 are treated like other video files, it would be under
- 24 Section No. 5, which is --
- MS. GOLINVEAUX: Whether what is treated as

- 1 Let me show you another exhibit we will
- 2 mark Exhibit 3. Okay. This is Defendant's
- 3 Exhibit -- or I'm sorry, Document No. Veoh00196 and
- 4 197. It appears to be an e-mail from Dmitry Shapiro,
- 5 D-m-i-t-r-y, S-h-a-p-i-r-o, to Joseph Papa, from
- 6 August 24th, 2006.
- 7 Do you recall this e-mail, Mr. Papa?
- 8 (Plaintiff's Exhibit No. 3 was marked.)
- 9 THE WITNESS: I can't say I can recall it,
- 10 but it is clearly to me, so --
- 11 BY MR. SPERLEIN:
- 12 Q. And just to clarify, if we go down a bit,
- 13 it is actually -- this is a response. And the e-mail
- 14 trail further down shows that -- some comments that
- 15 were made by you.
- 16 A. Yep.
- 17 Q. But at the very top here the part that
- 18 appears to come from Dmitry Shapiro to you it says,
- 19 "Send him an e-mail back. We listened to him and we
- 20 took it off the home page."
- 21 Would this be an example of a video file
- 22 that was marked so that it wouldn't show up on the
- 23 home page or the most popular sections?
- A. I can't recall if that same mechanism was
- 25 used here. I would speculate that that is true.

- 1 Q. Is there any other mechanism that would
- 2 achieve that same task of keeping the video on the
- 3 system while at the same time not making it available
- 4 on the home page?
- 5 A. Just time. More videos are published and
- 6 it is bumped off the home page.
- 7 Q. Okay. And when you look down at the body
- 8 of the original e-mail that came to you, is this
- 9 e-mail dealing with a video that a user found
- 10 offensive but was not necessarily violative of the
- 11 terms of use?
- 12 A. I think that is accurate.
- 13 Q. If it was a violation of the terms of use,
- 14 would the video have been canceled rather than just
- 15 taken off the home page?
- 16 A. Yes.
- 17 Q. Thank you.
- Going back to the idea of reviewing,
- 19 indexing, and categorization to make sure it is
- 20 accurate, do you know if Veoh ever had a policy in
- 21 the past where Veoh's employees checked
- 22 categorization to make sure that it was appropriate?
- 23 A. "A policy" was the question?
- 24 Q. Yes.
- 25 A. I am not aware of a policy for

- 1 categorization.
- Q. Were there any procedures in place for
- 3 reviewing categorization to make sure it was
- 4 appropriate?
- 5 A. Categorization" is somewhat ambiguous. Do
- 6 you mean something very specific in the Veoh system?
- 7 Is that what you are referring to?
- 8 Q. I am talking about specifically which
- 9 categories are associated with the video file in the
- 10 Veoh system.
- 11 A. Okay. Can you repeat the question? I'm
- 12 sorry.
- 13 Q. Did Veoh have a procedure for reviewing the
- 14 categorization as done by the users when they
- 15 uploaded to make sure that that categorization was
- 16 accurate?
- 17 A. I am not aware of a procedure for that.
- 18 Q. Are you familiar with procedures for
- 19 transforming user submitted video files into Flash
- 20 format.
- 21 A. Yes.
- 22 Q. Is that an important area of your job
- 23 function at Veoh?
- 24 A. Important area?
- 25 Q. Are you directly involved with that

- 1 process?
- 2 A. Yes.
- 3 Q. Are all video files that are submitted to
- 4 Veoh transcoded into Flash format?
- 5 A. No.
- 6 Q. In what circumstances would a video file
- 7 not be transcoded into Flash format?
- 8 A. If the format of the video file is not
- 9 compatible.
- 10 Q. And in that case it would be -- it would be
- 11 marked as noncompatible and possibly maintained for
- 12 up to 90 days?
- 13 A. Correct.
- 14 Q. If a video file is in a compatible format,
- 15 is that video file then transformed into Flash
- 16 format?
- 17 A. Yes.
- 18 Q. Are there any other exceptions to what
- 19 would be -- what video files would be transcoded into
- 20 Flash format?
- 21 A. All valid videos are encoded into Flash
- 22 format.
- 23 Q. All what kind of videos?
- 24 A. Valid videos.
- 25 Q. Is the entire video file transcoded into

- 1 Flash format?
- 2 A. Currently, yes.
- 3 Q. Was there a different policy in the past
- 4 where the entire video file was not transcoded into
- 5 Flash format?
- 6 A. Yes.
- 7 Q. Why are video files transcoded into Flash
- 8 format after they are submitted to Veoh?
- 9 A. Adobe's Flash player has something like
- 10 98 percent penetration in the browser market, so a
- 11 video formatted into Flash can be played by just
- 12 about anybody on the Web.
- 13 Q. When a viewer views a video file through
- 14 the web-based application at veoh.com, is the video
- 15 file the person is viewing in Flash format?
- 16 A. Is the video file in Flash format? Yes.
- 17 Q. Does Veoh make more than one flash -- does
- 18 Veoh make more than one Flash formatted file for
- 19 playing through the Veoh system for each video file?
- 20 A. Under some circumstances, yes.
- 21 Q. Are some video files transcoded into a
- 22 higher and a lower resolution version?
- 23 A. Some files are, yes.
- Q. Is it ever anymore than two versions?
- 25 A. Only two Flash versions.

- Q. What is the purpose for -- strike that.
- 2 Let me ask a different question.
- 3 When there is two Flash format versions
- 4 made, is the only difference between those two
- 5 versions the resolution?
- 6 A. And the codec.
- 7 Q. And what is the purpose for making two
- 8 different types of Flash format files?
- 9 A. Publishers that are in our Pro program get
- 10 the higher quality version generated. It is a value
- 11 added to the service.
- 12 Q. It the Pro Publisher service is a service
- 13 whereby the publisher can actually earn revenue from
- 14 his video file on Veoh?
- 15 A. Correct.
- 16 Q. Is there software associated with
- 17 transcoding the original video file into a Flash
- 18 format file?
- 19 A. Yes.
- Q. And what software does Veoh use?
- 21 A. We use a commercial product called, Flix
- 22 engine.
- 23 Q. And does Flix engine come with preset
- 24 options for specifications?
- 25 A. I don't know.

- 1 Q. Does Veoh use preset specifications from
- 2 Flix?
- 3 A. We have a standard format for both the low
- 4 and high res.
- 5 Q. What bit rate are the Flash files set up
- 6 in?
- 7 A. 512 kilobits per second is the maximum bit
- 8 rate. They are variable.
- 9 O. And does Veoh set the frame size?
- 10 A. Correct.
- 11 Q. And what frame size is it set at?
- 12 A. For the low res version it is 320 by 240.
- 13 The high res version is escaping me. It is the same
- 14 aspect ratio, 4 by 3. So it is approximately 400 by
- 15 300.
- 16 Q. So that would appear larger on a user
- 17 screen when they see it?
- 18 A. No.
- 19 Q. Would it appear the same size on the user
- 20 screen?
- 21 A. Yes.
- 22 Q. But would it appear sharper image than --
- 23 A. Yes.
- Q. And to be clear, the frame size is -- does
- 25 Veoh set that frame size, or is it set by -- as a

- 1 preset in the Flix software?
- 2 A. We can control the frame size. That's the
- 3 output of the Flix engine, and we elect to set it at
- 4 those sizes.
- 5 Q. And is that the same for the bit rate?
- 6 A. Correct.
- 7 Q. And what about the frame rate? Do you set
- 8 the frame rate?
- 9 A. We do.
- 10 Q. And what do you set the frame rate at?
- 11 A. I don't know.
- 12 Q. Is it different for the two different
- 13 versions?
- 14 A. It is likely higher in the high res
- 15 version.
- Q. Can a user tell Veoh what frame rate they
- 17 want the video file set at when it is transcoded into
- 18 Flash?
- 19 A. No.
- 20 Q. Can a user instruct Veoh on any of the
- 21 other specifications?
- 22 A. No.
- 23 Q. Does the Flix software allow Veoh to track
- 24 any user viewing statistics?
- 25 A. No.

- 1 Q. And does Veoh sniff a user's bandwidth to
- 2 determine if a different bit rate should be used for
- 3 that viewer?
- 4 A. No.
- 5 Q. So it's -- for whatever -- for a particular
- 6 video file that has been transcoded into Flash, it
- 7 would have the same bit rate regardless of what user
- 8 viewed video file on the system?
- 9 A. That's correct.
- 10 Q. And currently once a video file is
- 11 submitted and then transcoded into Flash format the
- 12 entire video file is transcoded into Flash; is that
- 13 your testimony?
- 14 A. Currently, yes.
- 15 Q. And is the entire Flash version of that
- 16 file then available to users using the veoh.com
- 17 interface?
- 18 A. Yes.
- 19 Q. And at some time in the past was something
- 20 other than the full video file transcoded into Flash
- 21 format?
- 22 A. Yes.
- Q. And when was that change made?
- 24 A. October of '06.
- 25 Q. And prior to that was it a smaller version

- 1 of the video that was transcoded into Flash format?
- 2 A. Yes.
- 3 Q. And how was the length determined? Was it
- 4 a standard cutoff?
- 5 A. If it was longer than ten minutes -- if the
- 6 duration of the incoming video was longer than ten
- 7 minutes we would encode a three-minute Flash version.
- 8 If it was shorter than ten minutes, we would encode
- 9 the entire thing.
- 10 O. Shorter than three minutes?
- 11 A. Ten minutes.
- 12 Q. Okay. Ten minutes.
- 13 And why was that change made?
- 14 A. From a marketing and product placement
- 15 perspective we wanted to have a clear
- 16 differentiator for publishers. And YouTube and other
- 17 competitors were limiting, so we wanted to be
- 18 unlimited.
- 19 Q. But at all times when a user viewed a video
- 20 file or a part of a video file on the veoh.com Web
- 21 site, was that user also able to download an entire
- 22 version of that file if the user had the Veoh client
- 23 installed on their computer?
- 24 A. Yes.
- 25 Q. Is it a challenge to get users to down-load

- 1 Veoh client onto their home computers?
- 2 A. That is a fair statement.
- 3 Q. Was the original hope that by not having
- 4 the entire video clip on the Web site users might be
- 5 persuaded into downloading the client so that they
- 6 could see the full version?
- 7 A. The primary motivator for the truncated
- 8 previews was cost.
- 9 O. Was there a second area motive?
- 10 A. We acknowledged that it may help drive
- 11 player adoption. The cost was what drove the
- 12 decision.
- 13 Q. And what costs would be incurred by having
- 14 the full video files available in a Flash format?
- 15 A. Bandwidth.
- 16 Q. Bandwidth as the user actually viewed video
- 17 files?
- 18 A. Correct.
- 19 Q. How about storage? Was that a concern?
- 20 A. To a lesser extent.
- 21 Q. When a video file is submitted to Veoh and
- 22 a Flash version is made, is that Flash version made
- 23 as part of the publication process?
- 24 A. Yes.
- 25 Q. It is not made on the fly as someone goes

- 1 to veoh.com and clicks on a video to watch, that's
- 2 not transcoded at that point in order for the user to
- 3 watch it; is that correct?
- 4 A. That's correct.
- 5 MS. GOLINVEAUX: What time is it?
- 6 MR. SPERLEIN: It is about 20 after.
- 7 BY MR. SPERLEIN:
- 8 Q. Does Veoh also, in some cases, make a PSP
- 9 file of the video files?
- 10 A. Not currently.
- 11 Q. Did they in the past?
- 12 A. Not as part of the product.
- 13 Q. What does that mean, "not as part of the
- 14 product"?
- 15 A. We developed it, but never made it publicly
- 16 available, part of the product.
- 17 Q. Are there any video files that are
- 18 currently available in PSP format.
- 19 A. If the user has published a file that's in
- 20 PSP format then, yes.
- 21 Q. So Veoh has never transcoded into PSP
- 22 format?
- 23 A. That's correct.
- Q. How about an iPod type format?
- 25 A. Yes.

- 1 Q. Yes, Veoh has transcoded into iPod.
- 2 A. Yes.
- 3 Q. What's the extension for the current --
- 4 A. MP4.
- 5 Q. MP4. And why did Veoh transcode into MP4
- 6 for the iPod?
- 7 A. Pro Publishers get iPod compatible versions
- 8 as part of the value add.
- 9 MR. SPERLEIN: I think -- let me just look
- 10 over this one area here real quick and see if there
- 11 are other questions in this area; and then we will
- 12 break, get some lunch.
- 13 BY MR. SPERLEIN:
- 14 Q. Does Veoh progressive download or streaming
- 15 download Flash preview files?
- 16 A. Progressive download.
- 17 Q. Do the specifications on the Flash preview
- 18 files correlate with the specification on the
- 19 original video file that the user downloaded; or to
- 20 the contrary, does Veoh set standard specs for every
- 21 file, regardless of what the specs of that file are
- 22 coming into the system?
- 23 A. So the aspect ratio is determined by the
- 24 incoming file. And we won't exceed the 400 by 300,
- 25 approximately. So if somebody publishes 1024 by 768,

1	I, NICOLE R. HARNISH, Certified Shorthand Reporter
2	for the State of California, do hereby certify:
3	
4	That the witness in the foregoing deposition was by
5	me first duly sworn to testify to the truth, the
6	whole truth, and nothing but the truth in the
7	foregoing cause; that the deposition was taken by me
8	in machine shorthand and later transcribed into
9	typewriting under my direction; and that the
10	foregoing contains a true record of the testimony of
11	the witness.
12	
13	Dated: This day of
14	at San Diego, California.
15	
16	
17	
18	
19	NICOLE R. HARNISH
20	C.S.R. NO. 13101
21	
22	
23	
24	
25	

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2	for the State of California, do hereby certify:
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8	in machine shorthand and later transcribed into
9	typewriting, under my direction, and that the
10	foregoing contains a true record of the testimony of
11	the witness.
12	~ 4h
13	Dated: This By day of June 2007
14	at San Diego, California.
15	
16	
17	• 10 11
18	MKH.
19	NICOLE R. HARNISH
20	C.S.R. NO. 13101
21	
22	
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UNITED STATES DISTRICT COURT
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 2
               NORTHERN DISTRICT OF CALIFORNIA
 3
                      SAN JOSE DIVISION
 4
 5
 6
   IO GROUP, INC., a California )
    Corporation,
                     Plaintiff,
 8
                                 ) Case No. C-06-3926 (HRL)
       VS.
 9
    VEOH NETWORKS, Inc., a
10
   California Corporation,
11
                     Defendant.
12
13
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15
                 DEPOSITION OF JOSEPH PAPA,
16 taken by the Plaintiff, commencing at the hour of
   8:10 p.m., on Tuesday, May 22, 2007, at
17
18
   530 B Street, Suite 350, San Diego, California,
19 before Nicole R. Harnish, Certified Shorthand
20 Reporter in and for the State of California.
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1	APPEARANCES:
2	
3	For the Plaintiff:
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7	
8	For the Defendant:
9	WINSTON & STRAWN BY: JENNIFER A. GOLINVEAUX, ESQ.
10	101 California Street San Francisco, California 94111
11	
12	Also Present: Keith Ruoff
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1		I N D E X	
2	WITNE	SS: JOSEPH PAPA	
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4	EXAMI	NATION:	Page
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6			
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JOSEPH PAPA, 1 2 having been duly sworn, testified as follows: 3 4 EXAMINATION 5 BY MR. SPERLEIN: Q. Good morning, Mr. Papa. Everything that I said yesterday before we started the deposition also applies today, as far as remembering to give audible 10 responses. You did a great job yesterday, so I think 11 we will be fine on that. Yesterday you talked about prior to Veoh 12 13 going online that there was a possibility being 14 discussed of having community reviewers review 15 content before it was made generally available to the Veoh community; is that correct? 16 A. That's correct. 17 Q. Do you remember that conversation? 18 19 A. Yes. Q. You indicated later that Veoh found that to 20 be infeasible and decided not to implement that 22 program. 23 Is that an accurate portrayal of what you 24 said yesterday?

25

A. Yes.

- 1 concerned about end user perception. And the
- 2 efficiency of the peer network was sufficient without
- 3 it.
- 4 BY MR. SPERLEIN:
- 5 Q. The first item you mentioned, that Veoh was
- 6 concerned with end user perception, what type of
- 7 perception might an end user get if this system was
- 8 implemented?
- 9 A. There was concerns that end user would
- 10 perceive our distributing content without their
- 11 specifically requesting it as negative.
- 12 Q. Does Veoh, under any other circumstances,
- 13 send video files out to Veoh clients without the
- 14 users requesting it?
- 15 A. No.
- 16 Q. When a user uploads video file onto the
- 17 Veoh system, does Veoh sometimes create a group of
- 18 sample images of that video file?
- MS. GOLINVEAUX: Object to the form.
- 20 THE WITNESS: Uploading just moves the file
- 21 from the client machine to the video system.
- 22 BY MR. SPERLEIN:
- 23 Q. At that time does the Veoh system create a
- 24 Flash version of that video file?
- MS. GOLINVEAUX: Object to the form.

- 1 THE WITNESS: At what time?
- 2 BY MR. SPERLEIN:
- 3 Q. After the user uploads a new video file
- 4 onto the Veoh system.
- 5 A. After a user uploads a new video, we verify
- 6 that the codec is one that we support.
- 7 Q. And after that is a Flash file generated?
- 8 MS. GOLINVEAUX: Object to the form.
- 9 THE WITNESS: A Flash file is generated
- 10 after we confirm the version is supported.
- 11 BY MR. SPERLEIN:
- 12 Q. And is that Flash file created on a
- 13 computer or a computer that is owned and operated by
- 14 Veoh?
- 15 A. Yes.
- 16 Q. At around that same time when the Flash
- 17 file is being generated, are there also screen
- 18 captures generated?
- MS. GOLINVEAUX: Object to the form.
- THE WITNESS: Yes.
- 21 BY MR. SPERLEIN:
- 22 Q. Are screen captures generated for every
- 23 video file?
- 24 A. Yes.
- 25 Q. Has it always been the case that screen

- 1 captures were generated for every video file?
- 2 A. We attempt to generate screen captures for
- 3 every video file, and that has always been the case.
- 4 Q. And how many screen captures are made for
- 5 each video file?
- 6 A. Currently 32.
- 7 Q. And has that changed over time?
- 8 A. Yes.
- 9 Q. How many screen captures were made for each
- 10 video file in the past?
- 11 A. My recollection is two were made initially.
- 12 Q. Between the time that two screen captures
- 13 were made, or at least as you best recollect two were
- 14 made, and the time that 32 screen captures were made
- 15 was there any other period of time when a different
- 16 number were made?
- 17 A. Not that I recall.
- 18 Q. And do you recall when that change was
- 19 made?
- 20 A. My recollection is it preceded the launch
- 21 of veoh.com, but I don't remember specifically when.
- 22 Q. Can you tell me why Veoh made decision
- 23 to increase the number of screen captures from 2 to
- 24 32?
- 25 A. We introduced a product feature where users

- 1 could look at the screen caps for a video.
- 2 Q. And did that add value to the user's
- 3 experience?
- 4 MS. GOLINVEAUX: Object to the form.
- 5 THE WITNESS: I can't speak for all users.
- 6 I used it quite a bit.
- 7 BY MR. SPERLEIN:
- 8 Q. You used the screen capture feature?
- 9 A. Yes.
- 10 Q. Did you use that when you were accessing
- 11 Veoh as an end user, as a regular user?
- MS. GOLINVEAUX: Object to the form.
- THE WITNESS: Yes.
- 14 BY MR. SPERLEIN:
- 15 Q. And how about professionally when you were
- 16 accessing the Veoh system for something that was
- 17 related to your working for Veoh? Did you use the
- 18 screen capture feature in those situations?
- 19 A. I periodically test all features.
- 20 Q. How would the screen capture feature
- 21 enhance a user's experience, if at all?
- MS. GOLINVEAUX: Object to the form.
- THE WITNESS: I can't speak for all users.
- 24 BY MR. SPERLEIN:
- 25 Q. How did -- Veoh added this feature for a

- 1 reason. Why did Veoh add this feature?
- 2 MS. GOLINVEAUX: Object to the form. And
- 3 it assumes facts not in evidence.
- 4 THE WITNESS: Prior to the launch of
- 5 Veoh.com there was no video preview. The screen caps
- 6 feature provided a way to get a little bit more
- 7 information about the content of the video, prior to
- 8 downloading it.
- 9 BY MR. SPERLEIN:
- 10 Q. At that time, prior to the launch of
- 11 Veoh.com, were there any other reasons that Veoh
- 12 thought the screen capture feature would be
- 13 beneficial?
- 14 A. I am not aware of any.
- 15 Q. And then once the veoh.com site was
- 16 launched, at that time is it your recollection that
- 17 at that time there were 32 screen captures available
- 18 for each video file?
- 19 A. Yes.
- 20 Q. And at that time did Veoh believe that
- 21 there was some benefit to having 32 screen captures
- 22 for each video file on the Veoh system?
- MS. GOLINVEAUX: Object to the form.
- 24 THE WITNESS: I can't speak for all of
- 25 Veoh.

- 1 BY MR. SPERLEIN:
- Q. Well, actually, that is why you are here
- 3 today, to speak for all of Veoh, unfortunately.
- 4 MS. GOLINVEAUX: Would you repeat the
- 5 question, please?
- 6 (Record read.)
- 7 THE WITNESS: I understood that the value
- 8 of that was significantly diminished with the advent
- 9 of previews.
- 10 BY MR. SPERLEIN:
- 11 Q. Do you know why Veoh continued to generate
- 12 screen captures after the preview feature was
- 13 available?
- 14 A. It is not common practice to remove
- 15 features.
- 16 Q. So the fact that the screen capture feature
- 17 remained on the system may be somewhat of a legacy
- 18 type of situation?
- 19 A. That is a fair characterization.
- 20 Q. Can you tell me what the -- just a minute.
- 21 What format, file format are the screen
- 22 captures in?
- 23 A. JPEG.
- Q. And what is the pixel resolution?
- 25 A. There is two resolutions, 16 of them are

- 1 the same resolution as the incoming video. 16 of
- 2 them are reduced resolution, approximately 90 pixels
- 3 by 60 pixels. I don't recall the exact dimensions of
- 4 the small range.
- 5 Q. Is there a reason for having one set of 16
- 6 that is at a reduced resolution?
- 7 A. Prior to the launch of veoh.com, the visual
- 8 design on the videos pages dictated two sizes.
- 9 Q. Was there a reason why two sizes were
- 10 dictated?
- 11 A. The visual designers preferred a layout
- 12 that required two sizes.
- 13 Q. After the launch of veoh.com, was there any
- 14 longer a reason for having two different sets with
- 15 different resolution sizes?
- 16 A. No.
- 17 Q. When a user is accessing veoh.com and
- 18 they're at a video details page, are they required to
- 19 click a button to show the screen captures?
- 20 A. Yes.
- Q. And when they click that button, do they
- 22 see all 32 screen captures?
- 23 A. No.
- Q. Do they just see 16 screen captures?
- 25 A. Yes.

- 1 Q. And the screen captures that they see, are
- 2 they the screen captures that are set in the original
- 3 pixel resolution?
- 4 A. No.
- 5 Q. Are the screen captures that they see in
- 6 the reduced pixel resolution?
- 7 A. Yes.
- 8 Q. Are the screen captures that are in the
- 9 original pixel resolution available for an end user
- 10 to view at all?
- 11 A. No.
- 12 Q. Where do they reside?
- 13 A. On Veoh storage system.
- Q. So to be clear, there are 16 screen
- 15 captures that are generated that reside on the Veoh
- 16 system that users cannot view at all; is that
- 17 correct?
- 18 A. That is accurate.
- 19 Q. Are any of the screen captures made
- 20 available to users in a larger size on the Veoh Web
- 21 site anywhere?
- MS. GOLINVEAUX: Object to the form.
- THE WITNESS: No.
- 24 BY MR. SPERLEIN:
- 25 Q. If an end user points his cursor over top

- 1 the content and programming teams' responsibility.
- 2 Q. Do you know if anyone in that department
- 3 then takes any action?
- 4 MS. GOLINVEAUX: Object to the form.
- 5 THE WITNESS: I am aware that action has
- 6 been taken in response to flags, but I am not aware
- 7 of the business process that guarantees that all
- 8 flags are addressed.
- 9 BY MR. SPERLEIN:
- 10 Q. You said earlier that there is a flag that
- 11 says something to the effect of should be featured on
- 12 Veoh; is that correct?
- 13 A. That's correct.
- 14 Q. And what is the purpose of that flag?
- 15 A. Gives the community an opportunity to
- 16 communicate to Veoh if there is a video that they
- 17 think should be featured.
- 18 Q. And what does it mean to feature a video?
- 19 A. Give it special treatment in the visual
- 20 design.
- 21 Q. And what kind of special treatment would it
- 22 receive?
- 23 A. It might be presented in a box at the top
- 24 of the page on any one of our browse navigation
- 25 pages.

- 1 Q. Anything else?
- 2 A. It could also be added to the list of
- 3 videos which play on the home page.
- 4 Q. And are the videos that are listed on the
- 5 home page -- does at least one of those automatically
- 6 begin playing when someone navigates to veoh.com?
- 7 A. Yes.
- 8 Q. Is there any other special treatment that a
- 9 featured video would get?
- 10 A. Not that I am aware of.
- 11 Q. How long does it remain a featured video?
- 12 A. Content and programming team have a
- 13 rotation schedule and it varies.
- 14 Q. Is there any method for a video file
- 15 becoming a featured video other than have the
- 16 community flag it with the featured flag?
- 17 A. We often feature content from producers
- 18 with whom we have relationships.
- 19 Q. And does Veoh ever select a featured video
- 20 file on its own accord?
- MS. GOLINVEAUX: Object to the form.
- MR. SPERLEIN: Let me clarify.
- 23 BY MR. SPERLEIN:
- Q. Other than those that are featured because
- 25 of a relationship with the content producer --

- 1 excluding those situations does Veoh sometimes select
- 2 a video file that Veoh wishes to feature?
- 3 A. Yes.
- 4 Q. Under what circumstances?
- 5 A. If there's a video that is interesting, the
- 6 content and program team may feature it.
- 7 Q. Prior to June 21st 2006, was there a flag
- 8 menu item that says "appears to be copyrighted
- 9 material"?
- 10 A. My recollection is yes.
- 11 Q. Can you tell me when that was changed?
- 12 A. I would estimate July or August of 2006.
- Q. Do you know why it was changed?
- 14 MS. GOLINVEAUX: I would instruct the
- 15 witness not to answer to the extent it discloses
- 16 attorney-client communications.
- 17 THE WITNESS: It was communicated to me
- 18 that it was guidance from our counsel.
- 19 BY MR. SPERLEIN:
- 20 Q. During the time frame when there was a flag
- 21 that says "appears to be copyrighted material," did
- 22 Veoh employees review a video file that was so
- 23 flagged?
- 24 A. I am not aware of a business process that
- 25 would guarantee that all flags were addressed.

- 1 question, please?
- 2 (Record read.)
- 3 MS. GOLINVEAUX: Thank you.
- 4 THE WITNESS: I am personally aware that
- 5 adult sites --
- 6 MS. GOLINVEAUX: I am going to interject
- 7 now. If you are about to reveal the content of any
- 8 attorney-client communications that was passed on to
- 9 you from an attorney, I would instruct you not to
- 10 answer the question. If you aren't, you can proceed
- 11 to answer the question.
- 12 THE WITNESS: Yeah. As I indicated
- 13 earlier, I was personally concerned about underage
- 14 content. And that is because I was personally aware
- 15 that adult sites require -- or are required to keep
- 16 documentation.
- 17 BY MR. SPERLEIN:
- 18 Q. Were you aware of that prior to your
- 19 employment with Veoh?
- 20 A. I believe so.
- 21 Q. And how is it that you were personally
- 22 aware of that fact?
- 23 A. I read a lot of technology blogs, and that
- 24 subject is sort of an important issue for free speech
- 25 advocates and other active, you know, groups.

- Q. Were you familiar at that time -- had you
- 2 ever heard of those requirements being referred to as
- 3 2257 requirements?
- 4 MS. GOLINVEAUX: Again, outside anything
- 5 counsel may have told you.
- 6 THE WITNESS: I've heard of that.
- 7 BY MR. SPERLEIN:
- 8 Q. And at the time that you were considering
- 9 these issues for Veoh and ways of keeping
- 10 child pornography off of Veoh, did you take any
- 11 further steps to learn more about what 2257 might
- 12 mean?
- MS. GOLINVEAUX: Outside communications
- 14 with counsel, he's asking.
- 15 THE WITNESS: Uh-huh. I have read about
- 16 2257 on a variety of blogs and other Web sources.
- 17 BY MR. SPERLEIN:
- 18 Q. And from that research -- or from reading
- 19 those blogs, can you tell me what you learned about
- 20 2257?
- 21 A. Essentially that producers of explicit
- 22 content are required to maintain documentation
- 23 pertaining to the age of participants.
- Q. Anything else?
- 25 A. That is pretty much it.

- 1 Q. In your investigation, did anyone ever
- 2 discuss whether or not sexually explicit video files
- 3 were required to be labeled as to where records were
- 4 maintained?
- 5 MS. GOLINVEAUX: Object to the form of the
- 6 question.
- 7 THE WITNESS: Can you repeat it?
- 8 BY MR. SPERLEIN:
- 9 Q. During your -- is it fair to call your
- 10 looking into these issues as an investigation?
- 11 A. I wouldn't characterize it as an
- 12 investigation.
- 13 Q. Did you actively seek answers to your
- 14 questions about what was required under the law to --
- 15 for a Web site that contains sexually explicit
- 16 material?
- MS. GOLINVEAUX: Object to the form of the
- 18 question.
- 19 THE WITNESS: I was curious about the
- 20 subject matter because I encountered it on various
- 21 blogs and other web sources.
- 22 BY MR. SPERLEIN:
- Q. Were you seeking to understand what was
- 24 required?
- MS. GOLINVEAUX: Object to the form of the

- 1 question.
- THE WITNESS: I was looking for additional
- 3 information after I encountered the subject matter.
- 4 BY MR. SPERLEIN:
- 5 Q. Have you ever witnessed on a Web site that
- 6 contained sexually explicit material statements about
- 7 2257?
- 8 A. I have.
- 9 Q. Have you witnessed statements that said --
- 10 indicated an address where a keeper of records for
- 11 2257 material was?
- 12 MS. GOLINVEAUX: I would like to say on the
- 13 record that I think this is outside of the scope of
- 14 the 30B6, and this is not testimony that would be
- 15 related to Veoh networks.
- 16 THE WITNESS: I don't remember seeing an
- 17 address.
- 18 BY MR. SPERLEIN:
- 19 Q. Did you ever advise anyone else at Veoh of
- 20 anything that you had learned about 2257?
- MS. GOLINVEAUX: Other than attorneys.
- 22 THE WITNESS: I communicated to others
- 23 concerns that were expressed in the blog community
- 24 about the ambiguity of the producer definition.
- 25 BY MR. SPERLEIN:

- 1 Q. Do you recall who you had those
- 2 conversations with?
- 3 A. Dmitry and Francis.
- Q. Did you ever have those conversations with
- 5 Dr. Dunning?
- 6 A. I don't specifically recall discussing it
- 7 with Dr. Dunning.
- 8 Q. After Veoh's policy changed so that
- 9 adult -- sexually explicit adult material was no
- 10 longer allowed on Veoh, were video files that
- 11 contained simple nudity still allowed on video?
- 12 MS. GOLINVEAUX: Object to the form of the
- 13 question.
- 14 Did you call it "simple nudity"? I'm
- 15 sorry. I didn't hear.
- MR. SPERLEIN: I think that is what I said.
- MS. GOLINVEAUX: Okay.
- 18 THE WITNESS: Our terms of service
- 19 prohibited -- or continued to prohibit nudity.
- 20 BY MR. SPERLEIN:
- 21 Q. Do you know if Veoh currently enforces its
- 22 terms of use with regard to video files that contain
- 23 nudity, but not sexually explicit activity?
- 24 A. Not sexually explicit, nudity is tolerated.
- 25 Q. By "tolerated" you mean that it is not

- 1 removed from the Veoh system?
- 2 A. Correct.
- 3 Q. Can you tell me why nudity or video files
- 4 that contain nudity, but not sexually explicit
- 5 activity, are allowed to remain on the Veoh system?
- 6 A. The CEO stated that the standard should be
- 7 HBO, which permits not sexually explicit nudity.
- 8 Q. Do you know if that policy is written
- 9 anywhere?
- 10 A. Not that I am aware of.
- 11 Q. Can you tell me -- when you said "the CEO,"
- 12 are you speaking of Dmitry Shapiro?
- 13 A. Yes.
- 14 Q. And can you tell me when he made those
- 15 statements?
- 16 A. I would say approximately September
- 17 of '06 -- excuse me -- November, November of '06,
- 18 give or take.
- 19 Q. Did Veoh at any point require video files
- 20 that contained sexually explicit material to be
- 21 labeled with information about where age verification
- 22 records are maintained?
- 23 A. No.
- Q. Did Veoh require at any time sexually --
- 25 let me start over.

- 1 If the person reviewing the e-mail knew the
- 2 user name or e-mail to be that of a Veoh employee,
- 3 then they might know it was generated by that Veoh
- 4 employee; is that accurate?
- 5 A. That's accurate.
- 6 Q. But if they did not know that information,
- 7 they would not be able to tell if it was a Veoh
- 8 employee; is that accurate?
- 9 A. That is accurate.
- 10 Q. Are you familiar with the forum section of
- 11 the Veoh Web site?
- 12 A. Yes.
- 13 Q. And do you know when Veoh changed it's
- 14 policy on adult material whether people expressed --
- 15 users expressed their unhappiness with that decision
- 16 in the Veoh forums?
- 17 A. There were a small number of posts, I would
- 18 say, that expressed displeasure.
- 19 Q. Can you describe what a small number would
- 20 be?
- 21 A. A dozen or two.
- 22 Q. I just handed you a document with
- 23 Plaintiff's Production No. 200214 to 239. Are these
- 24 printouts from Veoh's forum section?
- 25 (Plaintiff's Exhibit No. 11 was marked.)

- 1 THE WITNESS: That appears to be true.
- 2 BY MR. SPERLEIN:
- 3 Q. Is there any reason to believe that this
- 4 isn't an accurate printout of Veoh's forum section as
- 5 of the date June 23rd, 2006?
- 6 A. That seems accurate.
- 7 MS. GOLINVEAUX: Note for the record that
- 8 the page numbers at the bottom of the exhibit are cut
- 9 off.
- 10 MR. SPERLEIN: Which -- Counsel, are you
- 11 talking about on the left-hand side?
- MS. GOLINVEAUX: Correct. The lower
- 13 left-hand side of most of these pages, the page
- 14 number is cut off.
- MR. SPERLEIN: And it says "of 4" without
- 16 the number in front, or in some cases --
- 17 MS. GOLINVEAUX: Right. Correct.
- 18 MR. SPERLEIN: That is all the questions I
- 19 have about that document. I am going to ask you just
- 20 a couple quick questions I think we went over
- 21 yesterday, but I want to make sure.
- 22 BY MR. SPERLEIN:
- 23 Q. When a Veoh employee in the normal course
- 24 of their job function sees or identifies a file that
- 25 contains offensive material, are they authorized to

- 1 change the rating?
- 2 A. In the course of their -- can you repeat
- 3 the question?
- 4 Q. In the normal course of their job, if they
- 5 see a video file that contains offensive material,
- 6 but was not checked with the offensive material box,
- 7 are they permitted to change that rating?
- 8 MS. GOLINVEAUX: Object to the form of the
- 9 question.
- 10 THE WITNESS: Yes.
- 11 BY MR. SPERLEIN:
- 12 Q. And if an employee sees a video file that
- 13 contains nudity, can they change the rating on that
- 14 file if it doesn't have a proper rating?
- 15 A. Yes.
- 16 Q. If an individual sees a video file that
- 17 they deem to be an obvious violation of copyright are
- 18 they permitted to delete that video file?
- MS. GOLINVEAUX: Object to the form of the
- 20 question.
- 21 THE WITNESS: What would constitute an
- 22 "obvious copyright"?
- 23 BY MR. SPERLEIN:
- Q. Based on the individual's own personal
- 25 estimation?

- 1 along the process that should be filtering this out?
- 2 MS. GOLINVEAUX: Object to the form of the
- 3 question. Calls for speculation.
- 4 THE WITNESS: The content and programming
- 5 team periodically review recently published videos to
- 6 confirm that they all meet our terms of service. If
- 7 I have to speculate, I would say that that is what
- 8 Dmitry is referring to.
- 9 BY MR. SPERLEIN:
- 10 Q. Thank you.
- 11 Do you have any idea at the time that you
- 12 removed -- or changed the policy regarding allowing
- 13 sexually explicit video files on the Veoh system, at
- 14 that time with regard to video files that might be
- 15 categorized as gay versus categorized as straight, do
- 16 you have any idea what the ratio or percentage or
- 17 some other way of comparing those two figures? Can
- 18 you give me any statistical data on that?
- 19 MS. GOLINVEAUX: Object to the form of the
- 20 question.
- 21 THE WITNESS: I can't recall any numbers
- 22 about that.
- 23 BY MR. SPERLEIN:
- Q. Let me just show you this. This is
- 25 Defendant's Document Production 00081, and it is --

- 1 the top header indicates it's an e-mail from
- 2 Joseph Papa to Ted Dunning on June 9th, responding to
- 3 an earlier e-mail. But what you wrote there,
- 4 Mr. Papa, "If we can get this kind of reaction from
- 5 nongay porno watchers we are golden."
- 6 Did I read that correctly?
- 7 (Plaintiff's Exhibit No. 16 was marked.)
- 8 THE WITNESS: That's correct.
- 9 BY MR. SPERLEIN:
- 10 Q. When you wrote this it seems to imply to me
- 11 that there was a lot of interest in gay pornos
- 12 that -- is that a correct characterization of why you
- 13 may have written this in the way you did?
- 14 MS. GOLINVEAUX: Object to the form of the
- 15 question.
- 16 BY MR. SPERLEIN:
- 17 Q. Mr. Papa, at the time that you wrote this
- 18 did you have a perception that there was a lot of
- 19 interest in gay content on veoh.com?
- 20 A. Yes.
- 21 MR. SPERLEIN: Let me take five minutes and
- 22 look through my documents and my outline; but other
- 23 than that, we are close to being finished.
- Give me five minutes on the other end.
- MS. GOLINVEAUX: Really, five minutes.

- 1 Because we didn't negotiate.
- 2 MR. SPERLEIN: We won't take a lot of time.
- 3 We can keep the clock running.
- 4 MS. GOLINVEAUX: Okay. Fine.
- 5 (Recess.)
- 6 MR. SPERLEIN: Handing the court reporter
- 7 another exhibit, which I will ask her to mark as
- 8 Exhibit 17. You guys may see it.
- 9 MS. GOLINVEAUX: That is a good idea.
- 10 BY MR. SPERLEIN:
- 11 Q. This exhibit bears Defendant's Document
- 12 Production No. 00120. It is an e-mail from
- 13 Joseph Papa to Ted Dunning copied to Jarrod Cuzens or
- 14 Cuzens. It is from May 23rd, 2006, and the subject
- 15 line is "gay vs straight." I am going to read this
- 16 out loud, if you will read it to yourself along with
- 17 me.
- "Ted, can you take a crack at separating
- 19 gay from straight porn, via tags, publisher, and
- 20 other metadata? I would rather not have to ask as
- 21 part of the upload process thanks, Joe."
- 22 (Plaintiff's Exhibit No. 17 was marked.)
- THE WITNESS: Yes.
- 24 BY MR. SPERLEIN:
- 25 Q. Can you explain why you would rather not

- 1 ask that as part the upload process? And that, I
- 2 assume, being you did not want to ask video uploaders
- 3 to identify material as gay or straight during the
- 4 upload process. Is that what you meant by that
- 5 second sentence?
- 6 A. Yes.
- 7 Q. And why were you reticent to ask that?
- 8 A. The simple way of implementing that
- 9 question would be to present it on the page for all
- 10 uploaders. I didn't want to do that, because I
- 11 didn't want to reinforce the level of pornographic
- 12 content that was coming into Veoh.
- 13 A preferable way of implementing that would
- 14 have been to implement an additional upload step,
- 15 where, had a user elected to rate their content
- 16 adult, they would then be given a secondary page to
- 17 select whether or not it was gay or straight. And I
- 18 just simply didn't want to spend the engineering
- 19 resources to implement that.
- 20 Q. So the other solution that you are asking
- 21 Dr. Dunning to look at, by way of this e-mail, is to
- 22 take existing metadata associated with adult files
- 23 and based on that metadata make a determination as to
- 24 if something is more likely to fall in a gay category
- 25 than a straight category; is that accurate?

- 1 A. That is accurate.
- 2 Q. And did you ever implement such a system?
- 3 A. No.
- 4 Q. Did you implement one of the other systems
- 5 that you described earlier, namely either having a
- 6 separate place to indicate it on the upload page or
- 7 to have a secondary page asking just that one
- 8 question? Did you pick from one of those two?
- 9 A. We did not pick from one of those two.
- 10 Q. Did you come up with some other way of
- 11 separating gay adult video files from straight adult
- 12 video files?
- 13 A. We presented on the adult category page a
- 14 tag search for gay and a tag search for straight.
- 15 And that, I believe, successfully reinforced amongst
- 16 the community that if they tagged their videos gay or
- 17 straight it would go into the correct bucket.
- 18 Q. Was that division into gay and straight by
- 19 those two sole tags administered prospectively so
- 20 that all previous video files that had been uploaded
- 21 onto the Veoh system were separated into those two
- 22 tags if they contained those tags?
- 23 A. If they contained those tags, they went
- 24 into one of those groups. And if they contained
- 25 neither or both, then there was another category.

- 1 Q. And is that the way -- do you know when
- 2 that system went into effect?
- 3 A. I would guess that that went into effect in
- 4 a matter of weeks before we decided to change our
- 5 terms of service to disallow explicit content.
- 6 Q. All right. This e-mail is on May 23rd, and
- 7 by June 21st content was gone. So somewhere in that?
- 8 A. Yeah.
- 9 Q. Why separate it into gay and straight? Was
- 10 that something that you felt was beneficial to the
- 11 end user?
- 12 A. Yes.
- 13 Q. And how was it beneficial to the end user?
- 14 A. There were a number of e-mails that
- 15 indicated that commingling those was a bad
- 16 experience.
- 17 Q. Just to clarify, when someone uploaded a
- 18 video file to the Veoh system, did they at that time
- 19 specifically direct Veoh whether to put their
- 20 sexually explicit video file into a gay category or a
- 21 straight category?
- 22 A. If a video was tagged gay or straight, that
- 23 tag could be added at upload time or it could be
- 24 added after upload by the publisher or the community
- 25 member.

- 1 Q. Did the upload page indicate to users that
- 2 if they wanted their material to appear in the gay
- 3 category, they needed to add a tag that said gay; or
- 4 conversely with the straight?
- 5 A. My recollection is no.
- 6 Q. Did anyone from Veoh ever review adult
- 7 video files and add either the word gay or straight
- 8 so that tag searches would put the -- a video file
- 9 into a corresponding group, the gay group of videos
- 10 or the straight group?
- 11 A. Yes.
- 12 Q. And under what circumstances would people
- 13 do that -- Veoh employees make those changes?
- 14 A. The other category which could contain
- 15 neither gay or straight or both would be separated
- 16 periodically.
- 17 Q. So let me see if I understand this
- 18 correctly. Would Veoh employees go and look at video
- 19 files that were in the other category and determine
- 20 whether they would be more appropriate in straight or
- 21 gay and then adjust the tags so that they would go
- 22 into those other categories?
- 23 A. It is essentially the same process as the
- 24 recently published process, recently published videos
- 25 that had no tag or both tags -- excuse me -- recently

- 1 tagged videos, not recently published videos. But
- 2 recently tagged videos that had both or neither would
- 3 periodically be cleaned so that they would fall into
- 4 one or the other category.
- 5 Q. And was that something that was done in
- 6 your department at the time?
- 7 A. Yes.
- 8 Q. Did you personally do that from time to
- 9 time?
- 10 A. On rare occasion.
- 11 Q. Did you have other employees that did that?
- 12 A. Yes.
- 13 Q. And when I say "that," I mean go into the
- 14 recently tagged section and look at video files that
- 15 were in the other category and separate them using
- 16 tags into straight and to gay?
- 17 A. Yes.
- 18 MR. SPERLEIN: That is all I have. Thank
- 19 you for your time. Send the original to
- 20 Ms. Golinveaux. But be sure to notify me when you
- 21 send it to her. Can you send a copy to me at that
- 22 same time?
- MS. GOLINVEAUX: And as I said yesterday,
- 24 both witnesses would like the opportunity to review
- 25 their transcripts, and the entire transcript will be

1	I, NICOLE R. HARNISH, Certified Shorthand Reporter
2	for the State of California, do hereby certify:
3	
4	That the witness in the foregoing deposition was by
5	me first duly sworn to testify to the truth, the
6	whole truth and nothing but the truth in the
7	foregoing cause; that the deposition was taken by me
8	in machine shorthand and later transcribed into
9	typewriting, under my direction, and that the
10	foregoing contains a true record of the testimony of
11	the witness.
12	
13	Dated: This Uth-day of June.
14	at San Diego, California.
15	
16	
17	. 101
18	MRH.
19	NICOLE R. HARNISH
20	C.S.R. NO. 13101
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