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8 **IN THE UNITED STATES DISTRICT COURT**  
9 **FOR THE NORTHERN DISTRICT OF CALIFORNIA**  
10 **SAN JOSE DIVISION**  
11

12 TAMIKO CARRILLO,

13 Plaintiff,

14 v.

15 NATIONWIDE MUTUAL FIRE INSURANCE  
16 COMPANY, NATIONWIDE MUTUAL  
INSURANCE, ALLIED INSURANCE,

17 Defendants.  
18

Case Number C07-1979 JF

ORDER<sup>1</sup> (1) GRANTING  
PLAINTIFF'S MOTION FOR  
PARTIAL SUMMARY JUDGMENT  
AND (2) DENYING DEFENDANT'S  
CROSS-MOTION FOR PARTIAL  
SUMMARY JUDGMENT

re: doc. nos. 76 & 81

19  
20 Plaintiff Tamiko Carrillo ("Carrillo") brought the underlying action in this insurance  
21 coverage case (the "Underlying Action") against Kristen Mansheim ("Mansheim"), Catherine  
22 Casey ("Casey"), and two business entities owned and operated by Mansheim and Casey. After  
23 judgment in the Underlying Action was entered in favor of Carrillo, the instant action was filed  
24 against Defendant Nationwide Mutual Fire Insurance Company ("Nationwide"), the issuer of  
25 Casey's condominium insurance policy, to satisfy the judgment. Carrillo's First Amended  
26 Complaint ("FAC") sets forth three claims for relief: (1) breach of contract; (2) violation of Cal.  
27 Ins. Code § 11580; and (3) breach of the implied covenant of good faith and fair dealing.  
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<sup>1</sup> This disposition is not designated for publication in the official reports.

1 Carrillo seeks partial summary judgment with respect to Nationwide’s alleged breach of  
2 its duty to defend Casey in the Underlying Action. Nationwide has filed a cross-motion with  
3 respect to the same issue and with respect to Carrillo’s allegation that its refusal to provide a  
4 defense was in bad faith. For the reasons set forth below, Carrillo’s motion will be granted and  
5 Nationwide’s cross-motion will be denied.

## 6 I. BACKGROUND

7 The relevant facts largely are undisputed. Casey and Mansheim, through their business  
8 entities, provided professional services to individuals and institutional clients. While the precise  
9 nature of their services is disputed, Casey has described herself as a “life coach.” Prior to the  
10 events giving rise to her claims, Carrillo was involved in an intimate relationship with  
11 Mansheim. Casey asserts that she knew Carrillo only as Mansheim’s partner and that she never  
12 provided any treatment, training, or professional advice to Carrillo.

13 In September 2002, the relationship between Mansheim and Carrillo came to an abrupt  
14 end. On the day of the events at issue in the Underlying Action, Casey and Mansheim had an  
15 appointment to provide professional services to a third-party client. Prior to the appointment,  
16 Casey received a telephone call from Mansheim, who was crying hysterically. Mansheim  
17 informed Casey that Carrillo had threatened to kill her and had taken their car. Casey then drove  
18 to Mansheim’s residence. After Casey arrived, she learned that Mansheim intended to terminate  
19 her relationship with Carrillo. Shortly thereafter, Carrillo arrived at the residence and forcibly  
20 dragged Mansheim into a bedroom and locked the door. Carrillo subsequently came out of the  
21 bedroom, assaulted Casey, and then left the residence. Casey then called the police. When the  
22 police arrived, Carrillo was brandishing a knife and threatening to kill herself. Carrillo was  
23 arrested and taken to a psychiatric facility for observation.

24 On June 3, 2003, Carrillo filed the Underlying Action in Santa Clara Superior Court  
25 against Mansheim and Casey individually and against the business entities known as Mansheim  
26 & Casey and Principle Psychology, the latter of which was the predecessor entity to Mansheim &  
27 Casey. In her complaint, Carrillo asserted thirteen claims for relief: (1) medical malpractice I –  
28 professional negligence; (2) medical malpractice II – abuse of transference; (3) intentional

1 infliction of emotional distress; (4) sexual contact by therapist (Cal. Civ. Code § 43.93); (5)  
2 battery; (6) sexual battery (Cal. Civ. Code § 1708.5); (7) breach of fiduciary duty; (8) fraud; (9)  
3 constructive fraud; (10) negligent misrepresentation; (11) sexual harassment (Cal. Civ. Code §  
4 51.9); (12) general negligence; and (13) premises liability. Paige Decl. Ex. A. The factual  
5 allegations centered on a purported breach of the professional therapist-patient relationship  
6 between Carrillo and Mansheim and Casey. Mansheim was named as a defendant in all thirteen  
7 claims. Casey and the business entities were named in seven of the claims (Medical Malpractice  
8 I – Professional Negligence, Breach of Fiduciary Duty, Fraud, Constructive Fraud, Negligent  
9 Misrepresentation, General Negligence and Premises Liability). Carrillo alleged *inter alia* that  
10 Mansheim “was a certified Alcohol and Drug Counselor, licensed by the State of California to  
11 practice therapy, and in fact was providing counseling services in Santa Clara County” and to  
12 Carrillo in particular. Paige Decl. Ex. A. ¶ 6. Carrillo further alleged that Casey’s occupation  
13 was that of “Marriage Counselor and Family Therapist intern, licensed by the State of California  
14 to practice therapy in California pursuant to its laws,” and that Casey “provided counseling  
15 services to [Carrillo].” *Id.* ¶ 7.

16 On October 9, 2003, Casey tendered the Underlying Action and a copy of the complaint  
17 to Nationwide. Paige Decl. ¶ 4 & Ex. C. Nationwide was the issuer of a condominium policy  
18 held by Casey, pursuant to which Nationwide was obligated to defend and/or indemnify an  
19 insured for covered occurrences. *Id.* ¶ 3 & Ex. B at 28. After Nationwide received the tender, it  
20 assigned the matter to Leslie Paige (“Paige”), a non-attorney “litigation specialist.” *Id.* ¶ 5.  
21 Paige determined that a statement from Casey was required, and she contacted Casey’s counsel to  
22 make the necessary arrangements. *Id.* ¶ 5. On November 21, 2003, a field adjuster for  
23 Nationwide met with Casey and her counsel. *Id.* ¶ 8. The field adjuster’s notes with respect to  
24 the meeting read in relevant part as follows:

25 MET W/ PH [Casey] & PH ATTNY...BEFORE WE BEGAN  
26 ATTNY DISCUSSED SUIT W/ ME OFF RECORD. HE SAID  
27 PLNT TAMIKO CURILLO [sic] NEVER HAD PROFESSIONAL  
28 RELATIONSHIP W/ PH CASEY. PLNT WAS INVOLVED IN  
PERSONAL RELATIONSHIP WITH PH PARTNER (CO DEF  
MANSHEIM) FOR YEARS. PLNT & CO DEF WERE ALL  
FRIENDS & HUNG OUT TOGETHER FOR SOCIAL OUTINGS,

1 VACATIONS, EA OTHERS [sic] HOUSES FOR DINNER  
2 ETC...PH DID NOT PROVIDE PROFESSIONAL THERAPY OF  
3 ANY KIND TO PLNT CURILLO [sic]...ATTNY SAID ACTIONS  
4 ARE AGAINST MANSHEIM, NOT PH. HE SAID A LOT OF  
5 THE CAUSE OF ACTION MADE NO SENSE TO HIM OR HIS  
6 CLIENT BECAUSE IT WAS ONLY A SOCAIL [sic] FRIEND  
7 RELATIONSHIP. HE BELIEVES SUIT STEMS FROM  
8 INCIDENT 9/16/2002 WHERE THER [sic] WAS AN ATTACK  
9 & CRIMINAL CASE HAD BEEN FILED.

6 *Id.* Ex. F at 5-6. Casey also provided a recorded statement at the meeting. In the statement, she  
7 made the following representations: (1) the purpose of her business with Mansheim was to  
8 provide “educational seminars” about “health realization;” (2) health realization helps people  
9 “cope with stress or job issues;” (3) health realization is not a form of therapy but rather “an  
10 educational model;” (4) a license is not required to teach health realization; (5) neither she nor  
11 Mansheim were licensed formally by Santa Clara County; (6) Casey’s professional title was  
12 “training consultant;” (7) Casey did not know Carrillo until after Carrillo became Mansheim’s  
13 companion; (8) Casey and Carrillo were no more than “social friends;” and (9) any  
14 characterization of the services provided by Casey or Mansheim as being a form of therapy were  
15 “[a]bsolutely false.” *Id.* Ex. G at 1-3. In her statement, Casey also provided details with respect  
16 to the September 2002 altercation. *Id.* at 4-5.

17 On January 2, 2004, Nationwide provided Casey with written notice of its determination  
18 that the allegations in the Underlying Action were not covered under the insurance policy.  
19 Shortly after the denial of coverage, Mansheim declared bankruptcy, temporarily staying the  
20 Underlying Action. Casey and Carrillo then negotiated an agreement, pursuant to which Carrillo  
21 agreed to limit her right to execute on any judgment to the amount of available insurance  
22 coverage and any other amounts collected from any insurer in exchange for Casey’s assignment  
23 and transfer to Carrillo of all rights against Nationwide (and other carriers) as a result of  
24 Nationwide’s refusal to provide a defense. Murphy Decl. ¶ 4 & Exs. A-C. That agreement was  
25 finalized in December 2005.

26 Subsequently, Carrillo proceeded to trial against Casey and Mansheim. The proceedings  
27 were uncontested. The superior court admitted certain evidence, including declarations and  
28 unsworn testimony from Carrillo. One of the declarations was from Peter Rutter, M.D., who

1 opined that Mansheim had violated various professional duties owed by a therapist to a patient  
2 and that Casey should have intervened but had failed to do so. *Id.* ¶ 7 & Ex. E. Neither Casey  
3 nor Mansheim appeared or testified, and the proceedings lasted less than half an hour. Murphy  
4 Decl. ¶ 6 & Ex. D. Judgment was entered in favor of Carrillo and against Casey and the business  
5 entities in the amount of \$1,423,800, with interest. *Id.* at Ex. G. The judgment omitted  
6 apportionment of fault or any findings of fault with respect to Mansheim.

## 7 **II. LEGAL STANDARD**

8 Summary judgment should be granted only when there are no genuine issues of material  
9 fact and the moving party is entitled to judgment as a matter of law. Fed. R. Civ. P. 56(c);  
10 *Anderson v. Liberty Lobby, Inc.*, 477 U.S. 242, 247-48 (1986). The moving party bears the initial  
11 burden of informing the court of the basis for the motion and identifying the portions of the  
12 pleadings, depositions, or other evidence that demonstrate the absence of a triable issue of  
13 material fact. *Celotex Corp. v. Catrett*, 477 U.S. 317, 323 (1986). If the moving party meets this  
14 initial burden, the burden shifts to the non-moving party to present specific facts showing that  
15 there is a genuine issue for trial. Fed. R. Civ. P. 56(e); *Celotex*, 477 U.S. at 324. Once the  
16 moving party meets this burden, the nonmoving party may not rest upon mere allegations or  
17 denials, and instead must present evidence sufficient to demonstrate that there is a genuine issue  
18 for trial. *Devereaux v. Abbey*, 263 F.3d 1070, 1076 (9th Cir. 2001). A genuine issue for trial  
19 exists if the non-moving party presents evidence from which a reasonable jury, viewing the  
20 evidence in the light most favorable to that party, could resolve the material issue in his or her  
21 favor. *Anderson*, 477 U.S. 242, 248-49. Under Fed. R. Civ. P. 56(d), “[i]f summary judgment is  
22 not rendered on the whole action, the court should, to the extent practicable, determine what  
23 material facts are not genuinely at issue...It should then issue an order specifying what  
24 facts—including items of damages or other relief—are not genuinely at issue. The facts so  
25 specified must be treated as established in the action.”

26 Because this Court’s subject matter jurisdiction is based on diversity of citizenship  
27 between the parties, the substantive law of the forum state governs the instant dispute. *Erie R.R.*  
28 *Co. v. Tompkins*, 304 U.S. 64, 78 (1938). Under California law, “[w]here the terms and

1 conditions of an insurance policy constitute the entire agreement between the parties, its  
2 interpretation is essentially a question of law, particularly well-suited for summary judgment.”  
3 *State Farm Fire & Cas. Co. v. Yukiyo, Ltd.*, 870 F. Supp. 292, 294 (N.D. Cal. 1994) (citing *St.*  
4 *Paul Fire & Marine Ins. Co. v. Weiner*, 606 F.2d 864, 867 (9th Cir. 1979)). The insured has the  
5 initial burden of showing that an event should be covered. *Whittaker Corp. v. Allianz*  
6 *Underwriters, Inc.*, 11 Cal. App. 4th 1236, 1244 (1992). Once an event has been shown to fall  
7 within the scope of coverage, the insurer has the burden of showing that an exclusion or  
8 limitation applies. *Essex Ins. Co. v. City of Bakersfield*, 154 Cal. App. 4th 696, 705 (2007).

### 9 III. DISCUSSION

10 Nationwide contends that it did not owe a duty to defend in the Underlying Action  
11 because the acts alleged against its insured were either intentional in nature or excluded as a  
12 business activity. Nationwide also seeks summary adjudication with respect to Carrillo’s claim  
13 for breach of the implied covenant of good faith and fair dealing on the ground that its  
14 determination that there was no duty to defend was reasonable as a matter of law. In response,  
15 Carrillo asserts that Nationwide had a duty to defend Casey irrespective of any exclusions  
16 contained in the policy. Carrillo also argues that the teaching exception to the business activity  
17 exclusion provided at least a possibility of coverage and that Nationwide’s decision to deny a  
18 defense was the product of bad faith.

#### 19 A. Breach of Duty to Defend

20 The duty to defend is broader than the duty to indemnify. *Storek v. Fidelity & Guar. Ins.*  
21 *Underwriters, Inc.*, 504 F. Supp. 2d 803, 810 (N.D. Cal. 2007); *Montrose Chem. Corp. v.*  
22 *Admiral Ins. Co.*, 10 Cal. 4th 645, 660 n.9 (1995) (“The obligation to indemnify must be  
23 distinguished from the duty to defend. The duty to defend arises when there is a potential for  
24 indemnity. It may exist even when coverage is in doubt and ultimately is not established.”)  
25 (citations omitted). Whether a duty to defend exists is a question of law. *Peters v. Firemen’s*  
26 *Ins. Co.*, 67 Cal. App. 4th 808, 811 (1998). “[O]n a motion for summary judgment regarding its  
27 duty to defend, the insurer must be able to negate any potential coverage as a matter of law.” *N.*  
28 *Am. Bldg. Maint., Inc. v. Fireman’s Fund Ins. Co.*, 137 Cal. App. 4th 627, 640 (2006). If there is

1 any doubt “as to whether the facts establish the existence of the defense duty,” the dispute must  
2 be resolved in favor of the insured. *Montrose Chem. Corp. v. Sup. Ct.*, 6 Cal. 4th 287, 299-300  
3 (1993).

4 1. Applicable Policy Language

5 The January 2004 notice of denial stated in relevant part as follows:

6 [Nationwide’s] investigation revealed that Kristen Mansheim is a  
7 certified Alcohol and Drug Counselor providing counseling  
8 services to plaintiff [Carrillo] in Santa Clara County.  
9 CatherineMary [sic] Casey was a Marriage and Family Therapist  
intern, License #27782 issued August 23, 1995 (expired August 31,  
2000) in Santa Clara, California. Mansheim and Casey are friends  
and business partners in a company called Principle Psychology.

10 Paige Decl. Ex. H at 1. The notice characterized the gravamen of the Underlying Action as a  
11 complaint that Carrillo’s “mental condition worsened” as a result of “defendant’s negligence in  
12 treating, diagnosing, and supervising” Carrillo. *Id.* The notice then quoted the applicable  
13 provisions of the insurance policy:

14 SECTION II - LIABILITY COVERAGES

15 We will pay damages the insured is legally obligated to pay due to an  
occurrence.

16 DEFINITIONS

17 3. “Bodily Injury” means bodily harm, sickness or disease, including resulting  
care, loss of services and death.

18 4. “Business” includes trade, profession, or occupation.

19 9. “Property damage” means physical injury to or destruction of tangible  
20 property. This includes resulting loss of its use.

21 11. “Occurrence” means bodily injury or property damage resulting from:  
22 a. one accident; or  
b. continuous or repeated exposure to the same general condition.

23 *Id.* at 2. Citing this policy language, Nationwide stated: “Since the subject matter does not  
24 constitute a suit seeking damage on account or bodily injury, or property damage caused by an  
25 occurrence as defined in the policy, no duty to defend or indemnify is triggered under the policy.  
26 In addition, the below quoted Exclusions would specifically exclude coverage.”<sup>2</sup> *Id.* The

27 \_\_\_\_\_  
28 <sup>2</sup> Nationwide now argues that an amended definition of “occurrence” applies, despite the  
fact that the notice provided to Casey as well as Nationwide’s response to the Requests for  
Admissions promulgated by Casey demonstrate that Nationwide was considering the original

1 relevant exclusions were:

2 SECTION II - EXCLUSIONS

3 1. Coverage D- Personal Liability, and Coverage E- Medical payments to others do  
not apply to bodily injury or property damage:

4 b. arising out of business pursuits of an insured....

5 This exclusion does not apply to:

6 (1) activities normal [sic] considered non-business

7 c. arising out of any professional liability except teaching.

8 2. Coverage D- Personal liability does not apply to:

9 a. liability assumed under any unwritten contract or agreement, or by contract or  
agreement in connection with any business of the insured.

10 *Id.* at 2-3. The notice then stated: “Since the suit allegations arise from your client’s business  
11 pursuits, coverage would be specifically excluded by the above quoted Exclusion.” *Id.* at 3. It  
12 further reserved the right to amend or supplement the denial of coverage upon the receipt of any  
13 additional information. *Id.* The notice also stated that the denial was based on the information  
14 provided by the claimant, and that Casey had the right to appeal the denial or provide additional  
15 information relevant to the coverage determination. *See id.* Nationwide received no further  
16 response from Casey. *Id.* ¶ 19.

17 Whether an insurer has a duty to defend is determined primarily by the allegations in the  
18 underlying complaint. *Moore v. Fidelity & Cas. Co. of N.Y.*, 140 Cal. App. 2d Supp. 967, 970  
19 (1956). Carrillo contends that any dispute about whether the allegations of the complaint fall  
20 under the definition of an “occurrence” is irrelevant because the language of the policy provides  
21 for an unconditional duty to defend. Under the “Coverage D” subsection for “Personal  
22 Liability,” the policy recites as follows: “We will pay damages the insured is legally obligated to  
23 pay due to an occurrence. We will provide a defense at our expense by counsel of our choice.  
24 We may investigate and settle any claim or suit. Our duty to defend a claim or suit ends when  
25 the amount we pay for damages equals our limit of liability.” Paige Decl. Ex. B at 28. Carrillo  
26 argues the policy thus does not condition the duty to defend (“We will provide a defense...”) on

27 \_\_\_\_\_  
28 definition when it analyzed Casey’s claim. *See* Mannion Decl. Ex. 2. As discussed in further  
detail below, a duty to defend arose under either of the two definitions.



1 a determination that the allegations against the insured are a covered occurrence. In contrast, the  
2 duty to indemnify (“We will pay damages the insured is legally obligated to pay...”) is  
3 conditioned on an express determination that there has been an “occurrence.”

4 “[A] court that is faced with an argument for coverage based on assertedly ambiguous  
5 policy language must first attempt to determine whether coverage is consistent with the insured’s  
6 objectively reasonable expectations. In so doing, the court must interpret the language in  
7 context, with regard to its intended function in the policy.” *Bank of the West v. Sup. Ct.*, 2 Cal.  
8 4th 1254, 1265 (1992). If there is ambiguity, any disputed terms should be construed against the  
9 insurer. *Id.* at 1264. Normally, a duty to defend is conditioned on potential coverage under the  
10 policy. *See* 14 Couch on Ins. § 201:6 (“Generally, there is no duty to defend where there is no  
11 ‘occurrence’ within the policy definition of that term.”). However, the policy in the instant case  
12 contains no such limitation. At best, the language of the policy is ambiguous with respect to  
13 whether a duty to defend is conditioned on an occurrence, and such ambiguity must be resolved  
14 in favor of the insured. *Montrose v. Sup. Ct.*, 6 Cal. 4th at 299-300. *See also Gray v. Zurich Ins.*  
15 *Co.*, 65 Cal. 2d 263, 275 (1966) (where “provisions as to the obligation to defend are uncertain  
16 and undefined; in the light of the reasonable expectation of the insured, they require the  
17 performance of that duty.”). In addition, because the Court finds that the duty to defend is not  
18 dependent on whether the allegations against Casey constituted an occurrence, the duty to defend  
19 exists even for claims alleging conduct that clearly would not constitute an “occurrence,” *i.e.*,  
20 intentional acts and business activity. *See Gray*, 65 Cal. 2d at 275 (where a “broadly stated  
21 promise to defend is not conspicuously or clearly conditioned solely on a nonintentional bodily  
22 injury...the insured could reasonably expect such protection.”). Accordingly, the Court  
23 concludes that as a matter of law Nationwide breached its duty to defend Casey in the Underlying  
24 Action.

## 25 2. Allegations in Underlying Action

26 Even if Nationwide’s duty to defend were conditioned on the existence of an occurrence  
27 and any applicable exclusions, such circumstances would not affect the Court’s ultimate  
28 conclusion. An insurance company “must defend a suit which potentially seeks damages within

1 the coverage of the policy.” *Gray*, 65 Cal. 2d at 275. Even if the underlying complaint does not  
2 allege unequivocally the insured’s liability for potentially covered damages, the duty to defend is  
3 triggered if the complaint could be amended to allege such liability or if the insurer is aware of  
4 facts from another source that suggest the existence of such liability. *Montrose v. Sup. Ct.*, 6 Cal.  
5 4th at 299-300. As such, the mere “potential” or “possibility” of coverage is sufficient to trigger  
6 the duty to defend, and any doubt as to the existence of a defense duty must be resolved in the  
7 insured’s favor. *Id.*; *Storek*, 504 F. Supp. 2d at 810 (“under California law, an insurer must  
8 defend against groundless, false, or even fraudulent claims, regardless of their merits.”).

9 In the instant case, the relevant allegations in the complaint filed by Carrillo in the  
10 Underlying Action included:

11 8. At all times herein mentioned, defendants MANSHEIM,  
12 CASEY, and DOES 1-10 were friends and business partners in a  
13 company called Principle Psychology, and then called  
14 MANSHEIM and CASEY, and offered classes in Health  
15 Realization...

16 16.G. [Medical Malpractice] ALL DEFENDANTS - Instead of  
17 treating Plaintiff [Carrillo] with a traditional cognitive model,  
18 Defendants practiced “Health Realization” and convinced  
19 [P]laintiff that their way was the right way...

20 16.FF. CASEY - Wrongfully telling the police that [P]laintiff had  
21 multiple personality disorder...

22 16.GG. CASEY - Knowing of the inappropriate affair between  
23 MANSHEIM and [P]laintiff and not reporting MANSHEIM to any  
24 therapy or licensing board...

25 Paige Decl. Ex. B. Nationwide argues that the Carrillo’s complaint only contained allegations  
26 that could be linked to the alleged patient-therapist relationship and thus there was no potential  
27 coverage under the policy because of the business pursuits exclusion. However, because the  
28 complaint alleged that Casey’s business as included “classes,” the teaching exception to the  
exclusion raised the possibility of coverage. *See Century Sur. Co. v. Polisso*, 139 Cal. App. 4th  
922, 951 (2006) (“the insurer has the burden of showing the claim falls within an exclusion, and  
exclusions are narrowly construed.”). In addition, Casey’s alleged misrepresentation to police, as  
well as her alleged failure to report Mansheim’s conduct to the appropriate licensing board, may  
have formed the basis for an actionable claim of negligence, even though the operative complaint

1 did not allege all of the required elements of such a claim. *See Pension Trust Fund for*  
2 *Operating Eng'rs v. Fed. Ins. Co.*, 307 F.3d 944, 951 (9th Cir. 2002) (“California courts have  
3 repeatedly found that remote facts buried within causes of action that may potentially give rise to  
4 coverage are sufficient to invoke the defense duty.”). While Nationwide points out that there is  
5 no cognizable claim under California law arising from being a “bad friend,” providing  
6 misinformation to the police that results in a person’s wrongful arrest or detention may constitute  
7 negligence. *See Pool v. City of Oakland*, 42 Cal. 3d 1051, 1064 (1986). While Carrillo may  
8 have had little chance of success under such a theory, such a consideration is irrelevant in the  
9 present context as it “ignores the insurer’s promise to defend the insured against groundless,  
10 false, and fraudulent claims. An insured buys liability insurance in large part to secure a defense  
11 against all claims potentially within policy coverage, even frivolous claims unjustly brought.”  
12 *Horace Mann Ins. Co. v. Barbara B.*, 4 Cal. 4th 1076, 1086 (1993).

13 Carrillo also alleged a claim for premises liability against both Casey and Mansheim.  
14 That claim for relief incorporated by reference all prior allegations and specifically alleged, *inter*  
15 *alia*, that “[P]laintiff was an invited guest into defendant’s home,” that Mansheim and/or Casey  
16 “had a duty to exercise ordinary care and use, maintain and/or manage the premises in order to  
17 avoid exposing persons on the property to an unreasonable risk of harm, including harm caused  
18 by the criminal or negligent or intentional misconduct of third persons on the premises,” and that  
19 “[a] special relationship existed between [P]laintiff and defendant in that defendant invited  
20 [P]laintiff into her home. This relationship imposed a duty upon each defendant to all things  
21 reasonably necessary to protect [P]laintiff from harm on the subject premises...” Paige Decl. Ex.  
22 B ¶¶ 86-88. Carrillo alleged further that “defendants acted negligently with regard to the  
23 maintenance and control of the premises so as to cause injury to the [P]laintiff. Defendant  
24 negligently and carelessly allowed the other defendant to commit the wrongful misconduct  
25 otherwise alleged in this Complaint...” *Id.* ¶ 89. While the allegations as framed did not  
26 distinguish whose residence was at issue, and thus it is unclear whether Carrillo in fact was  
27 accusing Casey of failing to control misconduct by Mansheim at Casey’s residence, a claim for  
28 relief could be maintained under such circumstances. *See Am. States Ins. Co. v. Borbor by*

1 *Borbor*, 826 F.2d 888, 895 (9th Cir. 1987) (coverage available for negligent supervision of  
2 business partner’s intentional misconduct). As discussed above, any ambiguity must be resolved  
3 against the insurer. *See Montrose v. Sup. Ct.*, 6 Cal. 4th at 299-300.

4 3. Extrinsic Evidence

5 Evidence outside of the complaint also may be considered in determining the existence of  
6 a duty to defend. *Storek*, 504 F. Supp. 2d at 809. “Facts extrinsic to the complaint give rise to a  
7 duty to defend when they reveal a possibility that the claim may be covered by the policy.”  
8 *Waller*, 11 Cal. 4th at 19. However, if extrinsic facts eliminate the potential for coverage, the  
9 insurer may decline to defend even when the bare allegations in the complaint suggest potential  
10 liability. *Id.* “This is because the duty to defend, although broad, is not unlimited; it is measured  
11 by the nature and kinds of risks covered by the policy.” *Id.*

12 The information provided by Casey after the claim was tendered further supports the  
13 conclusion that Nationwide had a duty to defend in light of the teaching exception to the business  
14 pursuits exclusion. In a recorded interview that took place on November 21, 2003—prior to  
15 Nationwide’s notice of denial—Casey described her business with Mansheim as one that  
16 “provided ongoing, you know, seminars, coaching, things like that.” Paige Decl. Ex. G at 1.  
17 When a Nationwide representative asked Casey what was meant by “coaching,” the response was  
18 that “basically we would teach people uh a concept about where there [sic] physiological  
19 experience comes from in general...[to] help people, you know, cope with stress or job issues.”  
20 *Id.* at 2. Then the Nationwide representative asked, as “a point of clarification,” whether Casey’s  
21 business provided “therapeutic services.” *Id.* Casey then replied, “No, it’s not therapy. It’s an  
22 educational model...I do not provide therapeutic services.” *Id.* Casey further informed  
23 Nationwide that no license was required to provide such services and that Mansheim likewise  
24 was engaged in teaching rather than therapy. *Id.* This additional information was sufficient at  
25 least to raise a question as to whether the policy’s teaching exception applied. Casey also  
26 informed Nationwide that Mansheim and Carrillo would visit Casey’s residence, *id.* at 3, lending  
27 further credence to a covered occurrence under Carrillo’s claim for premises liability.

1           B. Breach of the Implied Covenant of Good Faith and Fair Dealing

2           “To establish a bad faith claim, the insured must show that (1) benefits due under the  
3 policy were withheld and (2) the reason for withholding the benefits was unreasonable or without  
4 proper cause.” *Polisso*, 139 Cal. App. 4th at 949. As set forth above, Carrillo has satisfied the  
5 first prong of this test. Accordingly, the Court must determine if Nationwide’s denial of a  
6 defense was unreasonable. A denial of benefits is unreasonable if the withholding is without  
7 “good cause.” See *Safeco Ins. Co. of Am. v. Guyton*, 692 F.2d 551, 557 n.7 (1982); *Gruenberg v.*  
8 *Aetna Ins. Co.*, 9 Cal. 3d 566, 574 (1973) (“Where...[an insurer] fails to deal fairly and in good  
9 faith with its insured by refusing, without proper cause, to compensate its insured for a loss  
10 covered by the policy, such conduct may give rise to a cause of action in tort for breach of an  
11 implied covenant of good faith and fair dealing.”). A mere mistake, for example a denial based  
12 upon misinformation, will not support a claim for bad faith. *Cal. Shoppers, Inc. v. Royal Globe*  
13 *Ins. Co.*, 175 Cal. App. 3d 1, 55 (1985) (“bad faith implies unfair dealing rather than mistaken  
14 judgment.”) (citation omitted). See also *Aceves v. Allstate Ins. Co.*, 68 F.3d 1160, 1166 (9th Cir.  
15 1995) (“In California, mere negligence is not enough to constitute unreasonable behavior for the  
16 purpose of establishing a breach of the implied covenant of good faith and fair dealing in an  
17 insurance case.”); *Tomaselli v. Transamerica Ins. Co.*, 25 Cal. App. 4th 1269, 1281 (1994)  
18 (“[the] erroneous denial of a claim does not alone support tort liability; instead, tort liability  
19 requires that the insurer be found to have withheld benefits unreasonably.”). Reasonableness is  
20 evaluated under the circumstances present at the time of the denial, and hindsight may not be  
21 considered as part of the analysis.<sup>3</sup> *Polisso*, 139 Cal. App. 4th at 949.

22 \_\_\_\_\_  
23           <sup>3</sup> An alternate standard for bad faith claims is whether a “genuine dispute” existed with  
24 respect to coverage, with the existence of a genuine dispute acting as a defense. See *Polisso*, 139  
25 Cal. App. 4th at 949 (“[The genuine dispute] doctrine holds that an insurer does not act in bad  
26 faith when it mistakenly withholds policy benefits, if the mistake is reasonable or is based on a  
27 legitimate dispute as to the insurer’s liability. However, the genuine dispute defense usually  
28 applies only in cases involving first-party coverage rather than in a defense against a third-party  
claim. See *id.* at 951. At least one court has pointed out that the doctrine is not applicable in the  
duty to defend context because the existence of a genuine dispute as to coverage necessarily  
means that there was a duty to defend. *Harbison v. Am. Motorists Ins. Co.*, No. CS-04-2542,  
2009 WL 1808615, at \*8 (E.D. Cal. June 24, 2009) (“Because the existence of a genuine dispute

1            “[R]easonableness of an insurer’s claim-handling conduct is ordinarily a question of  
2 fact.” *Hangarter v. Provident Life & Accident Ins. Co.*, 373 F.3d 998, 1009-10 (9th Cir.2004)  
3 (*quoting Amadeo v. Principal Mut. Life Ins. Co.*, 290 F.3d 1152, 1161 (9th Cir. 2002)).  
4 However, the reasonableness determination may be adjudicated as a question of law when “the  
5 evidence is undisputed and only one reasonable inference can be drawn from the evidence.”  
6 *Chateau Chamberay Homeowners Ass’n v. Associated Intern. Ins. Co.*, 90 Cal. App. 4th 335,  
7 346 (2001). Whether a denial was reasonable is determined from the circumstances evident at  
8 the time of refusal, rather than on later developments or with the benefit of hindsight. *Polisso*,  
9 139 Cal. App. 4th at 949.

10            Nationwide argues that its decision to deny Casey a defense was reasonable because the  
11 allegations in the Underlying Action were excluded under the policy, and its conclusion tot hat  
12 effect was realized only after careful follow-up investigation. In response, Carrillo contends that  
13 Nationwide purposefully sought to deny the claim, despite the existence of a clear duty to defend  
14 when the Underlying Action was tendered. Carrillo highlights the following deposition  
15 testimony of litigation specialist Paige:

16            Q: Now—and what definition of “accident” were you using in  
17 2003-2004 in determining whether there was an occurrence?

18            A: [Paige] I read it the way it was.

19            Q: What did “accident” mean to you in 2003 and 2004?

20            A: Probably something specifically that occurred. Falling down  
the stairs would be an accident.

21            Q: Well, that’s an example of an accident. Did you have an  
22 operational definition that you used in analyzing whether the  
claims asserted in a claim constituted an “accident”?

23            A: No.

24            Q: Were you provided by anybody in any of your training at any of  
25 the companies with a definition for “accident”?

26 \_\_\_\_\_  
27 as to the insurer’s liability indicates that there is at least a potential for coverage, the existence of  
28 a genuine dispute is itself enough to trigger the insurer’s duty to defend...the genuine dispute  
doctrine appears wholly incompatible with duty to defend cases.”).

1 A: No.

2 Q: Did you create in your own mind a definition of the term  
3 “accident”?

4 A: No.

5 Q: Did you see any analysis by anyone as to what constitutes an  
6 “accident” prior to denying this claim?

7 A: I don’t understand the question.

8 Q: Had you seen any letters from any lawyers doing an analysis of  
9 what constitutes an accident prior to denying this claim?

10 A: No.

11 Q: Had you seen any articles from any source describing what  
12 constitutes an accident—

13 A: No.

14 Q: —prior to your denying this claim?

15 A: No.

16 Q: Had you had any discussion with anybody in management at  
17 Allied [the defendant] as to what constitutes an accident prior to  
18 denying the claim?

19 A: No.

20 Mannion Decl. Ex. 4 at 42-44. Viewing the above testimony in the light most favorable to the  
21 non-moving party, it appears at best that Nationwide provided inadequate training to its  
22 employees, and at worst that Paige—who had worked in claims handling for approximately thirty  
23 years—was being evasive, as it is not plausible that a non-attorney would not have received some  
24 instruction on the meaning of “accident” in the duty to defend context. Admittedly, Casey did  
25 not appeal the denial, and it’s entirely possible that Nationwide’s decision was the result of an  
26 honest and reasonable belief about the scope of coverage. However, taken as a whole, Paige’s  
27 testimony reveals that she (1) ignored (or at least misread) allegations that possibly were covered  
28 and (2) saw no real justification for doing so. *See, e.g., id.* at 60 (“the allegations *mostly* have to  
do with [Casey] knowingly not protecting [Carrillo] from something”) (emphasis added); 62 (“as  
far as an occurrence at [Casey’s] residence, I didn’t see that” and the allegations of negligence  
did not “matter[.]”); 63 (“[Casey] voluntarily had them at the house, but there was no occurrence.

1 What happened there? Where is the harm?"); 64 ("all of the allegations *besides this one* had to  
2 do with the business and occupation of [Casey]") (emphasis added); 68 ("The allegation it looks  
3 like is saying that [Casey] did not protect [Carrillo] from harm. It doesn't say what the harm  
4 was. I don't know where the occurrence is. I'm not clear what the bodily injury was as far as  
5 them exercising due care...even if there was bodily injury and property damage, *which it seems*  
6 *in bits and pieces there was*, there was no occurrence in the policy") (emphasis added).

7 Nor does the testimony of Paige's supervisor support Nationwide's position:

8 Q: Looking at the allegations in the complaint where the plaintiff  
9 has alleged that this conduct was negligent, you have to accept that  
10 at face value in determining whether or not to provide a tender of  
11 defense, correct?

12 A: [supervisor] I'm not sure.

13 Q: Can you substitute your own understanding of what occurred  
14 for the allegations of the complaint if your understanding of what  
15 occurred is inconsistent with the allegations of the complaint?

16 A: I don't know.

17 Q: If there are allegations in a complaint that certain things  
18 occurred negligently so that they would possibly fit within the  
19 definition of an accident, can you, based on your own perception of  
20 what occurred, without any factual support, decide it was done  
21 intentionally?

22 A: I don't know.


23 Mannion Decl. Ex. 5 at 42. "The determination of bad faith...depends on an identification of  
24 inferences permissibly drawn from the facts." *Tomaselli*, 25 Cal. App. 4th at 1281. Under the  
25 circumstances, a reasonable jury could conclude that Nationwide lacked good cause to deny  
26 Casey's claim.  
27  
28



1 **IV. ORDER**

2 Good cause therefor appearing, IT IS HEREBY ORDERED that Carrillo’s motion for  
3 partial summary judgment with respect to her claim for breach of the duty to defend is  
4 GRANTED. Nationwide’s cross-motions for partial summary judgment with respect to  
5 Carrillo’s claims for breach of the duty to defend and breach of the implied covenant of good  
6 faith and fair dealing are DENIED.

7  
8 DATED: July 2, 2009

9   
10  
11 JEREMY FOGEL  
United States District Judge

1 This Order has been served upon the following persons:

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