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Akanoc Solutions, Inc.,  
Managed Solutions Group, Inc.  
and Steve Chen

**UNITED STATES DISTRICT COURT**

**NORTHERN DISTRICT OF CALIFORNIA, SAN JOSE DIVISION**

LOUIS VUITTON MALLETTIER, S.A.,

Plaintiff,

vs.

AKANOC SOLUTIONS, INC., et al.,

Defendants.

) Case No.: C 07-3952 JW (HRL)

) Magistrate Judge Howard R. Lloyd

) **DECLARATION OF RICHARD GRALNIK**  
) **IN SUPPORT OF DEFENDANTS'**  
) **OPPOSITION TO VUITTON'S MOTION**  
) **FOR MODIFICATION OF ORDER AND**  
) **SANCTIONS**

) Date: May 26, 2009

) Time: 10:00 a.m.

) Ctrm: 2, 5<sup>th</sup> Floor

1 I, RICHARD GRALNIK, declare as follows:

2 PERSONAL BACKGROUND AND QUALIFICATIONS

3 1. I am an adult resident of Los Angeles County, California. I make this declaration in  
4 support of Defendants' opposition to Plaintiff's Motion for Modification of Order for Inspection and  
5 Sanctions. I have personal knowledge of the facts set forth below and if called upon as a witness in  
6 this action, I could and would competently testify thereto.

7 2. I have worked in the computer industry for over 25 years in a variety of technical  
8 positions including computer programming, networking and network management and information  
9 security. I have been a computer forensic investigator since June, 1994, associated with  
10 OnlineSecurity, Inc., of Los Angeles, California. I have received over 150 hours of training in  
11 computer forensics, electronic discovery, incident response, and network security. I have been  
12 designated and qualified as an expert witness in computer forensics in state and federal court and  
13 have testified as an expert at depositions, evidentiary hearings, an arbitration and jury trials. A copy  
14 of my Curriculum Vitae is submitted herewith as **Exhibit "1530"** and is incorporated fully herein.

15 3. I have conducted forensic examinations on hundreds of computers and removable  
16 devices in support of corporate, civil and government investigations. I have performed evidence  
17 preservation, data extraction and replication, electronic discovery, and keyword searches and  
18 forensic analysis, providing definitive results by using licensed professional forensic software  
19 including Encase from Guidance Software.

20 COMPANY BACKGROUND

21 4. OnlineSecurity was founded in 1997. It is a company that, among other things,  
22 provides professional services in the areas of computer forensics, incident response, and electronic  
23 discovery. Online Security is recognized as a leader in investigative preservation, analysis and  
24 reporting and is regularly appointed by court order to perform forensic preservation as well as  
25 analysis and storage of computer data.

26 DIFFICULTY DETERMINING PUBLICLY ACCESSIBLE VS PRIVATE  
27 INFORMATION

1           5.       In an unmanaged hosting environment such as that provided by the Defendants, it is  
2 highly unlikely that the service provider will have any knowledge of how a website is constructed or  
3 how any of its components are named, organized or accessed. How a website is implemented is a  
4 function of choices made by the person or people who design it. This goes far beyond the pages that  
5 appear in a user's web browser. It includes the underlying applications, data structures,  
6 communications, security and other aspects of a functioning website. How all of this is organized,  
7 where and how the various components are stored, what they are called, and other criteria are  
8 decided by the implementor. Data and images may be stored in files and folders or they may be  
9 stored in a database. The text a user sees on their screen may be stored as text or as a picture that  
10 contains the text. Webpage content may be static or it may be generated by a program when a user  
11 accesses the website and may be a function of selections the user makes during their visit.

12           6.       These variables can make determining what parts of a website may be considered  
13 "publicly accessible" or "private" difficult to establish. The user may see information on their  
14 computer screen but will almost certainly be prevented from accessing the source of that data. How  
15 the files that make up a website are organized is completely at the discretion of whoever builds the  
16 website. It may be extremely difficult to isolate the objects that make up what appears in a web  
17 browser from other items that operate in the background. Moreover, every website is likely to be  
18 different so that no pattern can be assumed or followed to deconstruct one website in relation to  
19 another.

20           7.       Another complication is that there is no way to know what other functionality may be  
21 provided by whoever is using the hosted site. The website may store personal information about its  
22 customers (e.g. credit card information). The site may offer services besides selling something that  
23 would entail storing personal information about end users (e.g. a dating site). All of this information  
24 can be comingled with the website structure in unpredictable ways that make separating one from  
25 another difficult at best. It may not even be possible to segregate the various types of data at all.

#### 26           LIMITING THE SCOPE OF ANALYSIS

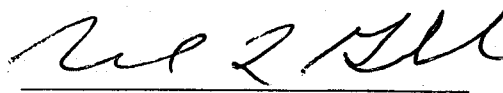
27           8.       In his April 13, 2009 declaration, Mr. Murin, Plaintiff Louis Vuitton's forensic  
28

1 expert, indicates his intention to search beyond the boundaries of the approved 67 websites when he  
2 states, "Executing this search has a near certainty that additional publicly available information  
3 outside of the 67 specified websites, will be considered a positive result or "hit" by the software."  
4 (Murin Declaration, Page 3: Lines 25-26). Such a search will certainly include areas outside the  
5 scope of the 67 websites. Also, Mr. Murin's plan to search indiscriminately for keywords will  
6 certainly include areas of the hard drives that are not composed of publicly accessible information.  
7 A keyword search will not distinguish between websites or between publicly accessible and private  
8 information on its own. The person running the search must select what to search. If that person  
9 cannot identify and select appropriate files in advance then the search will examine areas outside the  
10 approved scope and there will be no method for selecting approved material after the search either.

11 NEED FOR COPIES OF FORENSIC IMAGES

12 9. I understand from his declaration that Joseph Murin and his colleagues from  
13 Guidance Software created forensic images of the hard drives from 5 servers at Managed Solutions  
14 Group/Akanoc on March 25-26, 2009 (Murin Declaration, Paragraph 5). This type of preservation  
15 creates a verifiable copy of the entire contents of a storage device. Such an image becomes a  
16 benchmark for all further analysis and both sides in a dispute typically use copies of the same image  
17 for that analysis. This eliminates any issues of consistency and commonality of the evidence  
18 examined, reported on and presented at trial. Once a storage device is returned to service after being  
19 imaged its contents are irreversibly and progressively changed by additional use. The only way for  
20 the parties to the matter to make comparisons, draw conclusions and challenge opposing views about  
21 the evidence is for both sides to work from identical copies of the evidence.

22  
23 I hereby declare under penalty of perjury under the laws of the United States that the  
24 foregoing is true and correct. Executed on April 24, 2009 at Los Angeles, California.

25  
26   
27 Richard L. Gralnik