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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN JOSE DIVISION

IN RE APPLE & AT&TM ANTI-TRUST
LITIGATION

Case No. 07-05152-JW

**DEFENDANT AT&T MOBILITY LLC'S
MOTION TO STAY DISCOVERY
PENDING RESOLUTION OF ITS
SOON-TO-BE FILED MOTION TO
COMPEL ARBITRATION**

Date: September 8, 2008
Time: 9:00 a.m.

Honorable James Ware

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1. On May 5, 2008, plaintiffs Herbert H. Kliegerman, Paul Holman, Lucy Rivello, Timothy P. Smith, Michael G. Lee, Dennis V. Macasaddu, Mark G. Morikawa, Vincent Scotti, and Scott Sesso filed their consolidated amended putative class-action complaint against ATTM and Apple, Inc. (“Apple”), alleging that the manner in which the defendants advertised, sold, serviced, and provided wireless and data services via the iPhone violated the Sherman Act, 15 U.S.C. § 2, the Magnusson-Moss Warranty Act, 15 U.S.C. §§ 2301–12, and the consumer protection laws of 42 states and the District of Columbia. Consol. Am. Compl. (Dkt. No. 102) ¶ 1.

3. On May 28, 2008, the parties met and conferred regarding plaintiffs' desire to set a schedule for discovery on the merits. Sasse Decl. ¶ 3. The parties could not agree on whether the Court should continue to stay discovery or schedule a case management conference. *Id.*

5. ATTM now files this motion to request that the Court reject plaintiffs' request to schedule a case management conference and instead issue an order stating that discovery may not take place until the resolution of ATTM's planned motion to compel arbitration.

DEFENDANT AT&T MOBILITY, LLC'S MOTION TO STAY ITS OBLIGATIONS UNDER
INITIAL SCHEDULING ORDER PENDING RESOLUTION OF ITS MOTION TO COMPEL ARBITRATION
CASE NO. C 07-04486 SBA

1 the complaint on or before June 27, 2008, by moving to compel arbitration. As we will explain
2 in that motion, when plaintiffs activated their iPhones for use with ATTM's wireless service,
3 they agreed to resolve their disputes with ATTM by individual arbitration or in small claims
4 court. ATTM's arbitration provision provides unprecedented incentives for consumers and their
5 attorneys (if any) to pursue their disputes on an individual basis in arbitration. See Exhibit 1, at
6 12–15 (arbitration provision contained in ATTM's terms of service).

7 7. Consistent with the purposes of the Federal Arbitration Act ("FAA"), the Court
8 should stay ATTM's obligations to participate in discovery pending resolution of ATTM's mo-
9 tion to compel arbitration. Courts routinely stay pre-trial obligations, including merits discovery,
10 when a motion to compel arbitration is pending before the court. Indeed, Judge Armstrong of
11 this Court recently granted ATTM a stay of its pre-trial obligations, including discovery, pending
12 resolution of ATTM's motion to compel arbitration under precisely the same circumstances as
13 are involved here. See *Stiener v. Apple Computer, Inc.*, No. C 07-4486 SBA (Nov. 29, 2007)
14 (attached as Exhibit 2). See also, e.g., *Trujillo v. Apple Computer*, No. 1:07-cv-04946 (N.D. Ill.
15 Oct. 20, 2007) (attached as Exhibit 3) (similarly staying all of ATTM's pre-trial obligations,
16 including discovery, pending resolution of ATTM's anticipated motion to compel arbitration);
17 *Coneff v. AT&T Corp.*, 2007 WL 738612, at *2 (W.D. Wash. Mar. 9, 2007) (issuing protective
18 order barring merits discovery pending resolution of motion to compel arbitration); *Cunningham*
19 *v. Van Ru Credit Corp.*, 2006 WL 2056576, at *2 (E.D. Mich. July 21, 2006) (staying merits
20 discovery pending resolution of motion to compel arbitration); *Ross v. Bank of Am.*, 2006 WL
21 36909, at *1 (S.D.N.Y. Jan. 6, 2006) (same); *Merrill Lynch, Pierce, Fenner & Smith, Inc. v.*
22 *Coors*, 357 F. Supp. 2d 1277, 1281 (D. Colo. 2004) (issuing stay of "all discovery and pretrial
23 scheduling" pending resolution of motion to compel arbitration); *Intertec Contracting v. Turner*
24 *Steiner Int'l, S.A.*, 2001 WL 812224, at *7 (S.D.N.Y. July 18, 2001) ("As is the general practice
25 of district courts, a stay of discovery was imposed in this case while the motion to compel arbi-
26 tration was pending before the Court.").

27 8. As the Ninth Circuit has pointed out, "[t]he FAA provides for discovery * * * in
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1 connection with a motion to compel arbitration only if ‘the making of the arbitration agreement
2 or the failure, neglect, or refusal to perform the same be in issue.’” *Simula, Inc. v. Autoliv, Inc.*,
3 175 F.3d 716, 726 (9th Cir. 1999); *accord, e.g., Levin v. Ripple Twist Mills, Inc.*, 416 F. Supp.
4 876, 880 (E.D. Pa. 1976) (“In a proceeding to compel arbitration, no discovery into the underly-
5 ing grievance is ordinarily permitted.”). Permitting “discovery on the merits” before “the issue
6 of [the] arbitrability [of the dispute] is resolved *puts the cart before the horse*” because, “[i]f a
7 dispute is arbitrable, responsibility for the conduct of discovery lies with the arbitrators.”
8 *CIGNA HealthCare of St. Louis, Inc. v. Kaiser*, 294 F.3d 849, 855 (7th Cir. 2002) (emphasis
9 added). Accordingly, “the parties should not be required to endure the expense of discovery
10 that ultimately would not be allowed in arbitration.” *Mundi v. Union Sec. Life Ins. Co.*, 2007
11 WL 2385069, at *6 (E.D. Cal. Aug. 17, 2007) (internal quotation marks omitted).

12 9. Furthermore, as Judge Chesney of this Court has recognized, if ATTM is re-
13 quired to proceed with pre-trial obligations, including discovery, while the enforceability of
14 its arbitration provision is still being litigated, “‘the advantages of arbitration—speed and
15 economy—are lost forever,’ a loss the Ninth Circuit describes as ‘serious, perhaps, irreparable.’”
16 *Winig v. Cingular Wireless*, 2006 WL 3201047, at *2 (N.D. Cal. Nov. 6, 2006) (quoting *Alas-*
17 *com, Inc. v. ITT N. Elec. Co.*, 727 F.2d 1419, 1422 (9th Cir. 1984)). Such an approach would
18 subject ATTM “to the very complexities, inconveniences, and expenses of litigation that [the
19 parties] determined to avoid [by agreeing to arbitrate].” *Suarez-Valdez v. Shearson Leh-*
20 *man/Am. Express, Inc.*, 858 F.2d 648, 649–50 (11th Cir. 1988) (Tjoflat, J., concurring).

21 10. Moreover, there is no reason to think that plaintiffs would be unduly prejudiced
22 by the requested stay. This case is unlike *Jones v. Deutsche Bank, AG*, 2007 WL 951811 (N.D.
23 Cal. Mar. 28, 2007), in which Magistrate Judge Seeborg declined to enter a stay because Deut-
24 sche Bank had moved to compel arbitration “comparatively late in [the] litigation process, and
25 long after the parties (and the Court) ha[d] expended considerable resources in discovery and
26 other proceedings.” *Id.* at *1. By contrast, when, as here, a party “claim[s] a right to arbitrate”
27 at the outset of a litigation, it can “persuasively argue that it should not be exposed to the risk
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1 that it will have unnecessarily *begun* discovery should arbitration subsequently be compelled.”
2 *Id.* (emphasis in original).

3 11. In sum, granting ATTM’s request to continue to stay discovery in this case will
4 promote judicial economy and avoid the potentially irreparable harm ATTM would suffer if it
5 were required to provide discovery before resolution of ATTM’s motion to compel arbitration.

6 Accordingly, ATTM respectfully moves this Court to stay ATTM’s obligations to par-
7 ticipate in discovery until ATTM’s motion to compel arbitration—which ATTM currently plans
8 to file on or before June 27, 2008—is resolved.

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10 DATED: May 30, 2008

11 /s/ Donald M. Falk

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